

DISCLOSURE MATERIALS

Certified B Corporations must complete a Disclosure Questionnaire to identify potentially sensitive issues related to the company (e.g. historical fines, sanctions, material litigation, or sensitive industry practices).

This component does not affect the company's score on the B Impact Assessment. If the company answers affirmatively to any items in the Disclosure Questionnaire and B Lab deems them to be material, the company must:

- 1) Be transparent about the disclosure issues identified on the company's public B Impact Report
- 2) Describe how the company has addressed this issue.
- 3) Demonstrate that management systems are in place to avoid similar issues from arising in the future.

In all cases, the Standards Advisory council reserves the right to refuse certification if the company is ultimately deemed not to uphold the spirit of the community.

In addition to the voluntary indication of sensitive issues in the Disclosure Questionnaire, companies pursuing Certification also are subject to background checks by B Lab staff. Background checks include a review of public records, news sources, and search engines for company names, brands, executives/founders, and other relevant topics.

Sensitive issues identified through background checks may or may not be within the scope of questions in the Disclosure Questionnaire, but undergo the same review process and are subject to the same possible review by the Standards Advisory Council, including ineligibility for B Corp Certification, required remediation, or disclosure.

This document contains a copy of the company's completed Disclosure Questionnaire and related disclosure documentation provided by the company.



DISCLOSURE QUESTIONNAIRE

Company Name: Saintnicks Date Submitted: 12/22/2022

Industries & Products	Yes	No
Please indicate if the company is involved in pr	roduction of or tra	ade in any the
following. Select Yes for all options that apply.	·····	-
Animal Products or Services		V
Biodiversity Impacts		√
Chemicals		√
Company Explanation Of Disclosure Item Flags		√
Disclosure Alcohol		√
Disclosure Firearms Weapons		V
Disclosure Mining		√
Disclosure Pornography		√
Disclosure Tobacco		V
Energy and Emissions Intensive Industries		√
Fossil fuels		√
Gambling		√
Genetically Modified Organisms		V
Illegal Products or Subject to Phase Out		√
Industries at Risk of Human Rights Violations		V
Monoculture Agriculture		√
Nuclear Power or Hazardous Materials		√
Payday, Short Term, or High Interest Lending		√
Water Intensive Industries		V
Tax Advisory Services		V
		<u>i</u>
Supply Chain Disclosures	Yes	No
Please indicate if any of the following statemer	nts are true regar	ding your
company's significant suppliers. Business in Conflict Zones		
Child or Forced Labor		V
Negative Environmental Impact		Į.
Negative Social Impact		Ż
Other		Ż
		······

Outcomes & Penalties	True	False		
Please indicate if the company has had any forma	l complaint to	a regulatory		
agency or been assessed any fine or sanction in the past five years for any of				
the following practices or policies. Check all that a Anti-Competitive Behavior	pply.	T		
Breaches of Confidential Information		N		
Bribery, Fraud, or Corruption		N N		
Company Explanation Of Disclosure Item Flags		N N		
Company has filed for bankruptcy		N N		
Consumer Protection		N N		
Financial Reporting, Taxes, Investments, or Loans		1 V		
Hazardous Discharges Into Air/Land/Water (Past 5 Yrs)		7		
Labor Issues		1		
Large Scale Land Conversion, Acquisition, or Relocation		 		
Litigation or Arbitration		 		
On-Site Fatality		 		
Penalties Assessed For Environmental Issues		, ,		
Political Contributions or International Affairs		j		
Recalls		, j		
Significant Layoffs		, j		
Violation of Indigenous Peoples Rights		, j		
Other		, j		
	1			
Practices	True	False		
Please indicate if the following statements are true	rogording	hother or not the		
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B Corp Certification - Disclosure Questionnaire Documentation

PROVIDED BY: Saintnicks UPDATED AS OF: 12/22/2022

DISCLOSURE	Dicelegure Marketing of Broastmilk Substitutes
QUESTIONNAIRE CATEGORY	Disclosure - Marketing of Breastmilk Substitutes
ISSUE DATE	2018 - 2021
TOPIC	Company provided marketing services to breastmilk substitute clients
SUMMARY OF ISSUE	saintnicks is a digital marketing company operating in the UK. From 2018 to 2021, saintnicks provided marketing and advertising services to clients in the breast milk substitutes industry. B Lab recognizes the marketing of breastmilk substitutes as a controversial industry and as such has implemented additional risk standards for companies working in this sector.
SIZE/SCOPE OF ISSUE (e.g. \$ financial implication, # of individuals affected)	In 2021, revenue from clients in the breast milk substitute industry accounted for 12% of overall revenue.
IMPACT ON STAKEHOLDERS	The marketing practices of companies involved in the production and sale of breastmilk substitutes (defined by the WHO as products for infants aged 36 months and under), are controversial because of the risk that certain marketing practices may create an undue influence on a mother's choice to breastfeed, which could in turn negatively impact the health of infants.
RESOLUTION	In line with B Lab standards, saintnicks has created an internal policy for the responsible marketing of breastmilk substitutes that outlines a commitment to the WHO Code. The scope of the policy applies to formula products for infants 0-26 months of age and complementary foods 0-6 months.
	 Examples of some the commitments outlined in the policy are as follows: saintnicks will not advertise or promote its BMS products to the general public on any form of media including but not limited to: TV, Radio, Print, Outdoor, Social Media, and Digital Media, and the company will not engage in any form of cross-promotion across the different types of BMS products and complementary foods intended for older infants and young children 6-36 months of age.
IMPLEMENTED MGT PRACTICES	The company will implement their new Responsible Marketing of Breastmilk Substitutes policy firstly through an internal announcement and email, then moving forward it will be implement in the onboarding process for new joiners.
	Oversight and accountability of the implementation of this new policy sits with the client service director who reports into the board, to make sure all clients ad here to the values of the company.
	In line with their policy, saintnicks will not provide any further marketing or advertising services to clients in the breast milk substitute industry for in scope products in line with Article 5 of the WHO Code.