

DISCLOSURE MATERIALS

Certified B Corporations must complete a Disclosure Questionnaire to identify potentially sensitive issues related to the company (e.g. historical fines, sanctions, material litigation, or sensitive industry practices).

This component does not affect the company's score on the B Impact Assessment. If the company answers affirmatively to any items in the Disclosure Questionnaire and B Lab deems them to be material, the company must:

- 1) Be transparent about the disclosure issues identified on the company's public B Impact Report
- 2) Describe how the company has addressed this issue.
- 3) Demonstrate that management systems are in place to avoid similar issues from arising in the future.

In all cases, the Standards Advisory council reserves the right to refuse certification if the company is ultimately deemed not to uphold the spirit of the community.

In addition to the voluntary indication of sensitive issues in the Disclosure Questionnaire, companies pursuing Certification also are subject to background checks by B Lab staff. Background checks include a review of public records, news sources, and search engines for company names, brands, executives/founders, and other relevant topics.

Sensitive issues identified through background checks may or may not be within the scope of questions in the Disclosure Questionnaire, but undergo the same review process and are subject to the same possible review by the Standards Advisory Council, including ineligibility for B Corp Certification, required remediation, or disclosure.

This document contains a copy of the company's completed Disclosure Questionnaire and related disclosure documentation provided by the company.



DISCLOSURE QUESTIONNAIRE

Company Name: Purpose Union Date Submitted: 04/02/2023

Industries & Products	Yes	No
Please indicate if the company is involved in pr	oduction of or tra	ade in any the
following. Select Yes for all options that apply.		
Animal Products or Services		√
Biodiversity Impacts		√
Chemicals		√
Company Explanation Of Disclosure Item Flags		√
Disclosure Alcohol		√
Disclosure Firearms Weapons		√
Disclosure Mining		7
Disclosure Pornography		√
Disclosure Tobacco		√
Energy and Emissions Intensive Industries		√
Fossil fuels		√
Gambling		√
Genetically Modified Organisms		V
Illegal Products or Subject to Phase Out		V
Industries at Risk of Human Rights Violations		√
Monoculture Agriculture		√
Nuclear Power or Hazardous Materials		√
Payday, Short Term, or High Interest Lending		√
Water Intensive Industries		V
Tax Advisory Services		√
		1
Supply Chain Disclosures	Yes	No
Please indicate if any of the following statemer company's significant suppliers.	its are true regar	ding your
Business in Conflict Zones		√
Child or Forced Labor		V
Negative Environmental Impact		V
Negative Social Impact		V

Outcomes & Penalties	True	False
Please indicate if the company has had any formal	complaint to	a regulatory
agency or been assessed any fine or sanction in the	ne past five ye	ears for any of
the following practices or policies. Check all that a	oply.	7
Anti-Competitive Behavior Breaches of Confidential Information		√ ,
		√,
Bribery, Fraud, or Corruption		√,
Company Explanation Of Disclosure Item Flags		√,
Company has filed for bankruptcy		V,
Consumer Protection		√,
Financial Reporting, Taxes, Investments, or Loans		√,
Hazardous Discharges Into Air/Land/Water (Past 5 Yrs)		√,
Labor Issues		√,
Large Scale Land Conversion, Acquisition, or Relocation		√,
Litigation or Arbitration		√,
On-Site Fatality		√
Penalties Assessed For Environmental Issues		√
Political Contributions or International Affairs		√
Recalls		V
Significant Layoffs		V
Violation of Indigenous Peoples Rights		√
Other		V
Practices	True	False
Please indicate if the following statements are true	regarding wh	hether or not the
Please indicate if the following statements are true company engages in the following practices. Chec	k all that app	hether or not the ly. If the
company engages in the following practices. Chec statement is true, select "Yes." If false, select "No."	k all that app	hether or not the ly. If the
company engages in the following practices. Chec statement is true, select "Yes." If false, select "No." Animal Testing	k all that app	hether or not the ly. If the
company engages in the following practices. Chec statement is true, select "Yes." If false, select "No. Animal Testing Company/Suppliers Employ Under Age 15 (Or Other	k all that app	hether or not the ly. If the $\sqrt{}$
company engages in the following practices. Chec statement is true, select "Yes." If false, select "No." Animal Testing	k all that app	hether or not the ly. If the
company engages in the following practices. Chec statement is true, select "Yes." If false, select "No. Animal Testing Company/Suppliers Employ Under Age 15 (Or Other ILO Minimum Age) Company Explanation Of Disclosure Item Flags Company prohibits freedom of association/collective	k all that app	hether or not the ly. If the
company engages in the following practices. Chec statement is true, select "Yes." If false, select "No. Animal Testing Company/Suppliers Employ Under Age 15 (Or Other ILO Minimum Age) Company Explanation Of Disclosure Item Flags	k all that app	hether or not the ly. If the
company engages in the following practices. Chec statement is true, select "Yes." If false, select "No. Animal Testing Company/Suppliers Employ Under Age 15 (Or Other ILO Minimum Age) Company Explanation Of Disclosure Item Flags Company prohibits freedom of association/collective bargaining	k all that app	hether or not the ly. If the
company engages in the following practices. Chec statement is true, select "Yes." If false, select "No. Animal Testing Company/Suppliers Employ Under Age 15 (Or Other ILO Minimum Age) Company Explanation Of Disclosure Item Flags Company prohibits freedom of association/collective bargaining Company workers are prisoners Conduct Business in Conflict Zones	k all that app	hether or not the ly. If the
company engages in the following practices. Chec statement is true, select "Yes." If false, select "No. Animal Testing Company/Suppliers Employ Under Age 15 (Or Other ILO Minimum Age) Company Explanation Of Disclosure Item Flags Company prohibits freedom of association/collective bargaining Company workers are prisoners Conduct Business in Conflict Zones Confirmation of Right to Work	k all that app	hether or not the ly. If the
company engages in the following practices. Chec statement is true, select "Yes." If false, select "No.' Animal Testing Company/Suppliers Employ Under Age 15 (Or Other ILO Minimum Age) Company Explanation Of Disclosure Item Flags Company prohibits freedom of association/collective bargaining Company workers are prisoners Conduct Business in Conflict Zones Confirmation of Right to Work Does not transparently report corporate financials to government	k all that app	hether or not the ly. If the
company engages in the following practices. Chec statement is true, select "Yes." If false, select "No.' Animal Testing Company/Suppliers Employ Under Age 15 (Or Other ILO Minimum Age) Company Explanation Of Disclosure Item Flags Company prohibits freedom of association/collective bargaining Company workers are prisoners Conduct Business in Conflict Zones Confirmation of Right to Work Does not transparently report corporate financials to government Employs Individuals on Zero-Hour Contracts	k all that app	hether or not the ly. If the
company engages in the following practices. Chec statement is true, select "Yes." If false, select "No.' Animal Testing Company/Suppliers Employ Under Age 15 (Or Other ILO Minimum Age) Company Explanation Of Disclosure Item Flags Company prohibits freedom of association/collective bargaining Company workers are prisoners Conduct Business in Conflict Zones Confirmation of Right to Work Does not transparently report corporate financials to government Employs Individuals on Zero-Hour Contracts Facilities located in sensitive ecosystems	k all that app	hether or not the ly. If the
company engages in the following practices. Chec statement is true, select "Yes." If false, select "No.' Animal Testing Company/Suppliers Employ Under Age 15 (Or Other ILO Minimum Age) Company Explanation Of Disclosure Item Flags Company prohibits freedom of association/collective bargaining Company workers are prisoners Conduct Business in Conflict Zones Confirmation of Right to Work Does not transparently report corporate financials to government Employs Individuals on Zero-Hour Contracts Facilities located in sensitive ecosystems ID Cards Withheld or Penalties for Resignation	k all that app	hether or not the ly. If the
company engages in the following practices. Chec statement is true, select "Yes." If false, select "No.' Animal Testing Company/Suppliers Employ Under Age 15 (Or Other ILO Minimum Age) Company Explanation Of Disclosure Item Flags Company prohibits freedom of association/collective bargaining Company workers are prisoners Conduct Business in Conflict Zones Confirmation of Right to Work Does not transparently report corporate financials to government Employs Individuals on Zero-Hour Contracts Facilities located in sensitive ecosystems ID Cards Withheld or Penalties for Resignation No formal Registration Under Domestic Regulations	k all that app	ly. If the
company engages in the following practices. Chec statement is true, select "Yes." If false, select "No.' Animal Testing Company/Suppliers Employ Under Age 15 (Or Other ILO Minimum Age) Company Explanation Of Disclosure Item Flags Company prohibits freedom of association/collective bargaining Company workers are prisoners Conduct Business in Conflict Zones Confirmation of Right to Work Does not transparently report corporate financials to government Employs Individuals on Zero-Hour Contracts Facilities located in sensitive ecosystems ID Cards Withheld or Penalties for Resignation No formal Registration Under Domestic Regulations No signed employment contracts for all workers	k all that app	ly. If the
company engages in the following practices. Chec statement is true, select "Yes." If false, select "No.' Animal Testing Company/Suppliers Employ Under Age 15 (Or Other ILO Minimum Age) Company Explanation Of Disclosure Item Flags Company prohibits freedom of association/collective bargaining Company workers are prisoners Conduct Business in Conflict Zones Confirmation of Right to Work Does not transparently report corporate financials to government Employs Individuals on Zero-Hour Contracts Facilities located in sensitive ecosystems ID Cards Withheld or Penalties for Resignation No formal Registration Under Domestic Regulations No signed employment contracts for all workers Overtime For Hourly Workers Is Compulsory	k all that app	ly. If the
company engages in the following practices. Chec statement is true, select "Yes." If false, select "No.' Animal Testing Company/Suppliers Employ Under Age 15 (Or Other ILO Minimum Age) Company Explanation Of Disclosure Item Flags Company prohibits freedom of association/collective bargaining Company workers are prisoners Conduct Business in Conflict Zones Confirmation of Right to Work Does not transparently report corporate financials to government Employs Individuals on Zero-Hour Contracts Facilities located in sensitive ecosystems ID Cards Withheld or Penalties for Resignation No formal Registration Under Domestic Regulations No signed employment contracts for all workers Overtime For Hourly Workers Is Compulsory Payslips not provided to show wage calculation and	k all that app	ly. If the
company engages in the following practices. Chec statement is true, select "Yes." If false, select "No.' Animal Testing Company/Suppliers Employ Under Age 15 (Or Other ILO Minimum Age) Company Explanation Of Disclosure Item Flags Company prohibits freedom of association/collective bargaining Company workers are prisoners Conduct Business in Conflict Zones Confirmation of Right to Work Does not transparently report corporate financials to government Employs Individuals on Zero-Hour Contracts Facilities located in sensitive ecosystems ID Cards Withheld or Penalties for Resignation No formal Registration Under Domestic Regulations No signed employment contracts for all workers Overtime For Hourly Workers Is Compulsory	k all that app	ly. If the
company engages in the following practices. Chec statement is true, select "Yes." If false, select "No.' Animal Testing Company/Suppliers Employ Under Age 15 (Or Other ILO Minimum Age) Company Explanation Of Disclosure Item Flags Company prohibits freedom of association/collective bargaining Company workers are prisoners Conduct Business in Conflict Zones Confirmation of Right to Work Does not transparently report corporate financials to government Employs Individuals on Zero-Hour Contracts Facilities located in sensitive ecosystems ID Cards Withheld or Penalties for Resignation No formal Registration Under Domestic Regulations No signed employment contracts for all workers Overtime For Hourly Workers Is Compulsory Payslips not provided to show wage calculation and deductions	k all that app	ly. If the
company engages in the following practices. Chec statement is true, select "Yes." If false, select "No.' Animal Testing Company/Suppliers Employ Under Age 15 (Or Other ILO Minimum Age) Company Explanation Of Disclosure Item Flags Company prohibits freedom of association/collective bargaining Company workers are prisoners Conduct Business in Conflict Zones Confirmation of Right to Work Does not transparently report corporate financials to government Employs Individuals on Zero-Hour Contracts Facilities located in sensitive ecosystems ID Cards Withheld or Penalties for Resignation No formal Registration Under Domestic Regulations No signed employment contracts for all workers Overtime For Hourly Workers Is Compulsory Payslips not provided to show wage calculation and deductions Sale of Data	k all that app	ly. If the
company engages in the following practices. Chec statement is true, select "Yes." If false, select "No.' Animal Testing Company/Suppliers Employ Under Age 15 (Or Other ILO Minimum Age) Company Explanation Of Disclosure Item Flags Company prohibits freedom of association/collective bargaining Company workers are prisoners Conduct Business in Conflict Zones Confirmation of Right to Work Does not transparently report corporate financials to government Employs Individuals on Zero-Hour Contracts Facilities located in sensitive ecosystems ID Cards Withheld or Penalties for Resignation No formal Registration Under Domestic Regulations No signed employment contracts for all workers Overtime For Hourly Workers Is Compulsory Payslips not provided to show wage calculation and deductions Sale of Data Tax Reduction Through Corporate Shells	k all that app	ly. If the
company engages in the following practices. Chec statement is true, select "Yes." If false, select "No.' Animal Testing Company/Suppliers Employ Under Age 15 (Or Other ILO Minimum Age) Company Explanation Of Disclosure Item Flags Company prohibits freedom of association/collective bargaining Company workers are prisoners Conduct Business in Conflict Zones Confirmation of Right to Work Does not transparently report corporate financials to government Employs Individuals on Zero-Hour Contracts Facilities located in sensitive ecosystems ID Cards Withheld or Penalties for Resignation No formal Registration Under Domestic Regulations No signed employment contracts for all workers Overtime For Hourly Workers Is Compulsory Payslips not provided to show wage calculation and deductions Sale of Data Tax Reduction Through Corporate Shells Workers cannot leave site during non-working hours	k all that app	ly. If the
company engages in the following practices. Chec statement is true, select "Yes." If false, select "No.' Animal Testing Company/Suppliers Employ Under Age 15 (Or Other ILO Minimum Age) Company Explanation Of Disclosure Item Flags Company prohibits freedom of association/collective bargaining Company workers are prisoners Conduct Business in Conflict Zones Confirmation of Right to Work Does not transparently report corporate financials to government Employs Individuals on Zero-Hour Contracts Facilities located in sensitive ecosystems ID Cards Withheld or Penalties for Resignation No formal Registration Under Domestic Regulations No signed employment contracts for all workers Overtime For Hourly Workers Is Compulsory Payslips not provided to show wage calculation and deductions Sale of Data Tax Reduction Through Corporate Shells Workers cannot leave site during non-working hours	k all that app	ly. If the



B Corp Certification - Disclosure Questionnaire Documentation

PROVIDED BY: Purpose Union UPDATED AS OF: 04/02/2023

DISCLOSURE QUESTIONNAIRE CATEGORY	Clients in Controversial Industries
TOPIC	The company has clients in the fossil fuel and pharmaceutical industry
SUMMARY OF ISSUE	From 2020 to 2021 PU worked with one client in the fossil fuel industry providing advice on stakeholder engagement for its net zero strategy. The focus of this work was on outreach to grassroots and youth groups not typically engaged by the company. Other than that, Purpose Union provides communications and engagement services to a client in the pharmaceutical industry to help them remove health inequalities facing particular communities. Both industries are considered controversial by B Lab Global.
SIZE/SCOPE OF ISSUE (e.g. \$ financial implication, # of individuals affected)	In 2021, Purpose Union earned 4% of its annual revenue from its client from the fossil fuel industry and 10.3% from the pharmaceutical client.
IMPACT ON STAKEHOLDERS	Communications companies that work with clients in controversial industries may contribute to negative social and environmental impacts on society by promoting growth within the industry.
IMPLEMENTED MGT PRACTICES	 For potentially sensitive industries, Purpose Union has a staff consultation before taking on any work. This occurs before agreeing to any scope of work with a new client. The three founders of the company are also able to veto working with any company or on any project if they do not believe it aligns with our purpose; The company does not undertake public communications briefs for fossil fuel companies, only the ones related to the transition to net zero in line with science-based targets; The company keeps up to date with regulatory guidance from the likes of the Competition and Markets Authority and judgments from the Advertising Standards Authority; The company does not work with tobacco, gambling, or arms companies.