

# Kontrapunkt

Disclosure Report Date Submitted: October 3rd, 2023

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## **Disclosure Materials**

Certified B Corporations must complete a Disclosure Questionnaire to identify potentially sensitive issues related to the company (e.g. historical fines, sanctions, material litigation, or sensitive industry practices).

This component does not affect the company's score on the B Impact Assessment. If the company answers affirmatively to any items in the Disclosure Questionnaire that B Lab deems relevant for public stakeholders, then, as a condition of their certification, the company must:

- Be transparent about details of the disclosure issues identified on the company's public B Impact Report
- 2) Describe how the company has addressed this issue
- 3) Demonstrate that management practices are in place to avoid similar issues from arising in the future, when necessary.

In all cases, the Standards Advisory council reserves the right to refuse certification if the company is ultimately deemed not to uphold the spirit and integrity of the community.

In addition to the voluntary indication of sensitive issues in the Disclosure Questionnaire, companies pursuing Certification also are subject to a background check by B Lab staff. Background checks include a review of public records, news sources, and search engines for company names, brands, executives/founders, and other relevant topics.

Sensitive issues identified through background checks may or may not be within the scope of questions in the Disclosure Questionnaire, but undergo the same review process and are subject to the same possible review by the Standards Advisory Council, including ineligibility for B Corp Certification, required remediation, or disclosure.

This document contains a copy of the company's completed Disclosure Questionnaire and related disclosure documentation provided by the company



# **Disclosure Questionnaire**

#### **Industries and Products**

#### Yes No Please indicate if the company is involved in production of or trade in any of the following. Select Yes for all options that **Animal Products or Services** $\boxed{}$ **Biodiversity Impacts** $\square$ Chemicals $\boxed{}$ **Disclosure Alcohol** $\square$ **Disclosure Firearms Weapons** $\boxed{}$ **Disclosure Mining** $\boxed{}$ **Disclosure Pornography** $\boxed{}$ **Disclosure Tobacco** $\boxed{}$ **Energy and Emissions Intensive** $\boxed{}$ Industries Fossil fuels $\square$ Gambling **Genetically Modified Organisms** $\overline{\mathbf{A}}$ Illegal Products or Subject to $\overline{\mathbf{A}}$ **Phase Out** Industries at Risk of Human $\square$ **Rights Violations Monoculture Agriculture** $\square$ **Nuclear Power or Hazardous** $\overline{\mathbf{A}}$ **Materials** Payday, Short Term, or High **Interest Lending Water Intensive Industries** $\overline{\mathbf{A}}$ Tax Advisory Services

#### **Outcomes & Penalties**

	Yes	No	
Please indicate if the company has had any formal complaint to a regulatory agency or been assessed any fine or sanction in the past five years for any of the following practices or policies. Check all that apply.			
Anti-Competitive Behavior		$\vee$	
Breaches of Confidential Information		V	
Bribery, Fraud, or Corruption		N.	
Company has filed for bankruptcy		$\checkmark$	
Consumer Protection		V	
Financial Reporting, Taxes, Investments, or Loans		N	
Hazardous Discharges Into Air/Land/Water (Past 5 Yrs)		N	
Labor Issues		V	
Large Scale Land Conversion, Acquisition, or Relocation		N	
Litigation or Arbitration		V	
On-Site Fatality		V	
Penalties Assessed For Environmental Issues		N	
Political Contributions or International Affairs		N	
Recalls		V	
Significant Layoffs		V	
Violation of Indigenous Peoples Rights		V	
Other		$\checkmark$	



#### **Practices**

	Yes	No
Please indicate if the following statements are true regarding whether or not the company engages in the following practices. Check all that apply. If the statement is true, select "Yes." If false, select "No."		
Animal Testing		K
Company/Suppliers Employ Under Age 15 (Or Other ILO Minimum Age)		V
Company prohibits freedom of association/collective bargaining		$\searrow$
Company workers are prisoners		$\searrow$
Conduct Business in Conflict Zones		V
Confirmation of Right to Work		V
Does not transparently report corporate financials to government		N
Employs Individuals on Zero-Hour Contracts		N
Facilities located in sensitive ecosystems		N
ID Cards Withheld or Penalties for Resignation		\
No formal Registration Under Domestic Regulations		< >
No signed employment contracts for all workers		V
Overtime For Hourly Workers Is Compulsory		V
Payslips not provided to show wage calculation and deductions		V

	Yes	No
Sale of Data		V
Tax Reduction Through Corporate Shells		V
Workers cannot leave site during non-working hours		$\supset$
Workers not Provided Clean Drinking Water or Toilets		$\supset$
Workers paid below minimum wage		N
Workers Under Bond		$\vee$
Other	V	

### Supply Chain Disclosures

	Yes	No
Please indicate if any of the following statements are true regarding your company's significant suppliers.		
Business in Conflict Zones		$\checkmark$
Child or Forced Labor		$\vee$
Negative Environmental Impact		$\vee$
Negative Social Impact		$\checkmark$
Other		$\checkmark$



# **Disclosure Questionnaire Statement**

## **Disclosure Questionnaire Category: Disclosure Industries**

Topic	Clients in Controversial Industries
Summary of Issue	Kontrapunkt is a strategic brand agency who has offered visual design and communication services to clients operating in the Pharmaceutical (e.g. Novo Nordisk), Whole Life Insurance Products industries (e.g. Velliv), and Alcohol (Carlsberg for a non-alcoholic brand) over the last 5 years. The company has also had a one-off engagement with a client operating in the Gambling industry involving the design of a corporate typeface for the National Lottery Company in Denmark (Danske Spil), which is 80% state-owned and distributes all profits back to society through philanthropic donations to sports associations.
Size/Scope of Issue (e.g. \$ financial implication, # of individuals affected)	In FY2022 clients operating in the Alcohol industry represented 1% of the company's revenue (however, the project was related to a non-alcoholic brand), clients in the Pharmaceutical industry (within vaccines and diabetes treatment) represented 7% and clients in Whole Life Insurance (regular insurance products) industry represented 3% of revenue at the time.  Clients operating in the Gambling industry represented 0% of revenue in FY2022 and a total of 3% between FY2021 and FY2020. The company has decided to discontinue working with clients in the Gambling industry.
Impact on Stakeholders	Companies that work with clients in controversial industries can indirectly increase the harmful impact to stakeholders by enabling business growth. Therefore, companies that work with clients in these industries should have practices in place to ensure that their impact is aimed at decreasing the negative impacts of the industry.
	B Lab has flagged the involvement of companies with clients in controversial industries as a material issue and new standards will be created to address possible risks related to this matter.
Implemented Management Practices	New client screening is conducted for every new client including the evaluation of strategic fit, ethical considerations, value alignment and ESG profile and ambitions. Kontrapunkt automatically excludes industries that they deem to have a



negative impact on society, consumers and/or ecological climate and those with which they do not align in terms of values. These clients include, but are not limited to, Firearms, Political Parties, Pornography, Religious Organizations and Tobacco.

Previous work with one client in the gambling industry (Danske Spil) was accepted after the company had discussed the case with the Danish Council for Gambling (Center for Ludomani), and gotten their approval. The project was isolated to the corporate brand and Danske Lotteri Spil only (not Danske Licens Spil which includes sports betting where there are issues with gambling addiction). This was to ensure that services offered were not in relation to any activities deemed unethical or misaligned with the company's values. Danske Spil is 80% owned by the Danish Government and redistributes all profits back to society with a particular focus on supporting youth sports associations around the country.

In 2023, the company turned down a new opportunity to work with a client in the gambling industry to align with the B Corp philosophy and has now committed to discontinuing work for clients operating in the gambling industry going forward.

#### **Management Comments**

At Kontrapunkt, we work across strategy, design, storytelling and technology to help organizations with genuine intentions to change the world for the better and we are proud to have helped some of the most sustainable companies in the world. We put a lot of emphasis on our client screening process and engage in dialogues with potential clients, external experts and other stakeholders to assess whether our clients' intentions are genuine and well-backed by the executive team. And if they are not, we use the screening process as a way to influence and encourage these companies to take a bigger responsibility. Based on this initial client screening and dialogue, we have most recently declined to work with clients ranging from the oil & gas sector, political parties, real estate developers, tobacco companies and gambling companies.