Help us reach more businesses by keeping the B Impact Assessment free. Donate today.



#### Apoteca Natura S.p.A.

SCORE COMPLETION VERSION NAME SECTOR COMPANY SIZE 80.1 100% 6 Active Assessment Service 50-249

As wholly-owned subsidiary of Natural Health Retail Group, Apoteca Natura S.p.A. is required to make its full B Impact Assessment transparent. The PDF contains a completed B Impact Assessment that has been reviewed by B Lab with Apoteca Natura S.p.A. as part of their certification as a B Corporation. Answers to questions that would reveal sensitive information (e.g. that would advantage competitors or prejudice litigation) are highlighted with a "Sensitive" textbox.

Sensitive

# **Mission & Engagement**

2.8

# **Level of Impact Focus**

Describe your company's approach to creating positive impact.

This is an unweighted question that will not impact your score and is asked only for research/benchmarking purposes.

Creating positive social or environmental impact is not a focus for our business

We occasionally think about the social and environmental impact of some aspects of our business, but not frequently.

We frequently consider our social and environmental impact, but it isn't a high priority in decision-making.

We consistently incorporate social and environmental impact into decision-making because we consider it important to the success and profitability of our business.

We treat our social and environmental impact as a primary measure of success for our business and prioritize it even in cases where it may not drive profitability.

#### **Mission Statement Characteristics**

Does your company's formal, written corporate mission statement include any of the following?

A formal written corporate mission statement is one that is either publicly facing or formally shared with the employees of the company. Please check all that apply.

No social or environmental commitment

A general commitment to social or environmental responsibility (e.g. to conserve the environment)

A commitment to a specific positive social impact (e.g. poverty alleviation, sustainable economic development)

A commitment to a specific positive environmental impact (e.g. reducing waste sent to landfills through upcycled products)

A commitment to serve a target beneficiary group in need (e.g. low-income customers, smallholder farmers)

We have no written mission statement

Points Earned: 0.38 of 0.38

#### **Mission Statement**

Please share the text of your formal mission statement here.

An International Network of Pharmacies capable of listening and guiding people in their path of Conscious Health, thanks to the specialization on the main needs of care and prevention, the constant search for a full integration in the health supply chain and the careful selection of the offer with a particular focus on natural products. At the center of this path is the Person, respect for his or her body and the environment in which he or she lives.

# **Social and Environmental Decision-Making**

How does your company integrate social and environmental performance into decision-making?

Your answers determine which future questions in the assessment are applicable to your company.
Employee training that includes social or environmental issues material to our company or its mission
☐ Manager roles with job descriptions that explicitly incorporate social and environmental performance
Performance reviews that formally incorporate social and environmental issues
Compensation and job descriptions of executive team members that include social and environmental performance
✓ Board of Directors review of social and environmental performance
We measure our externalities in monetary terms and incorporate them into our financial balances
Other - please describe
☐ None of the above
Points Earned: 0.30 of 0.75
Social and Environmental Performance Training
How are social or environmental performance principles and practices incorporated into employee training programs?
Please check all that apply.
Only included informally in orientation, training, or instruction
Specific, formal training is integrated into new employee and new manager training
Specific, formal training is integrated into ongoing employee and manager training
Workers articulate goals and achievements related to social and environmental metrics as an individual or part of a workplace
team
All supervisors and managers receive training on how to communicate social and environmental goals to employees and
implement accountability for results
☐ None of the above
Points Earned: 0.50 of 0.75
Board Review of Social or Environmental Performance
Does the Board of Directors or equivalent governing body review your company's social or
environmental performance on at least an annual basis?
O No, our Board doesn't review that
O Yes, the Board receives a general update on the company's social or environmental performance
O Yes, the Board reviews key performance indicators (KPIs) on the company's social or environmental performance
O N/A - Our company has no Board of Directors or equivalent governing body
Points Farnad: 0.75 of 0.75

Points Earned: 0.75 of 0.75

# **Stakeholder Engagement**

environmental performance?
☐ We have an advisory board that includes stakeholder representation
✓ We have a formal stakeholder engagement plan or policy that includes identification of relevant stakeholder groups
✓ We have created mechanisms to identify and engage traditionally underrepresented stakeholder groups or demographics
☑ We have formal and regular processes in place to gather information from stakeholders (focus groups, surveys, community
meetings, etc.)
We have formal procedures to address results from stakeholder engagement, with a designated individual or team responsible for
appropriate follow ups.
✓ We report the results of stakeholder engagement on social and environmental performance to the highest level of oversight in the
company, such as the Board
☐ We publicly report on stakeholder engagement mechanisms and results
Other - please describe
☐ No formal stakeholder engagement
□ No formal stakeholder engagement  Points Earned: 0.38 of 0.38
Points Earned: 0.38 of 0.38
Points Earned: 0.38 of 0.38  Management of Material Social and Environmental Issues
Points Earned: 0.38 of 0.38  Management of Material Social and Environmental Issues  How does your company identify, measure, and manage the most material social and environmental
Management of Material Social and Environmental Issues  How does your company identify, measure, and manage the most material social and environmental issues relevant to your operations and business model?
Points Earned: 0.38 of 0.38  Management of Material Social and Environmental Issues  How does your company identify, measure, and manage the most material social and environmental issues relevant to your operations and business model?  Answers 3-5 can only be selected if a materiality assessment has been conducted and answer 2 applies.
Management of Material Social and Environmental Issues  How does your company identify, measure, and manage the most material social and environmental issues relevant to your operations and business model?  Answers 3-5 can only be selected if a materiality assessment has been conducted and answer 2 applies.  We track impact metrics that we've chosen based on company mission or executive decision

Has your company done any of the following to engage stakeholders about your social and

# **Identification of Material Issues**

Based on the processes you have highlighted, what are the material issues that have been identified?

✓ We measure the material social and environmental outcomes produced by our performance on our KPIs over time

Multiplication of positive impact, prevention and education for health awareness, promotion of natural products, creation of a positive working environment

Points Available: 0.00

☐ None of the above

Points Earned: 0.52 of 0.75

# What is the company's highest level of corporate oversight? Owner or Manager Governed (including Board of Directors with only owners/ executives) O Management, Executive Committee, or Democratic Governance O Non-Fiduciary Advisory Board O Board of Directors (with at least one member who is not an executive or owner of the company) Points Available: 0.75 **Code of Ethics** What is required by your company's Code of Ethics? Prohibition of bribes in any form, including kickbacks or gifts, on any portion of contract payments or soft dollar practices Formal oversight policy covering direct or indirect political contributions, charitable donations, and sponsorships Public disclosure of financial and in-kind contributions to political parties, politicians, lobby groups, charitable organizations, and advocacy groups ✓ Other - please describe None of the above N/A - No Code of Ethics Points Earned: 0.69 of 0.75 Instruction on Code of Ethics How does your company instruct employees regarding your Code of Ethics on behavioral expectations, bribery, and corruption? Please check all that apply. We instruct the Board of Directors on the Code at least annually ✓ We instruct all newly hired workers on the Code We instruct managers on the Code on an ongoing basis We instruct all non-managerial workers on the Code on an ongoing basis We communicate changes to the Code whenever it is updated Other - please describe No Code of Ethics or equivalent, or no training on the Code

**Governance Structures** 

Points Earned: 0.69 of 0.75

# **Anti-Corruption Practices** Which of the following anti-corruption reporting and prevention systems are in place? Written employee whistle-blowing policy with confidentiality policy Circulation of whistle-blowing policy to all employees and business partners Communication of the anti-corruption system at least annually to the relevant internal and external stakeholders Annual training on the anti-corruption system Providing supporting tools and guidance (e.g. self-assessment survey for high-risk departments) Anonymous mechanisms to report concerns and grievances Individual or department oversight with direct access to Board of Directors We take part of a collective action/coalition with governments, community-based organizations, NGOs and other businesses to act against corruption Other - please describe ✓ None of the above Points Available: 0.75 **Monitoring Ethics and Corruption** Does your company do any of the following with regard to monitoring and reporting on your anticorruption programme? $\square$ Responsibility for the monitoring has been clearly assigned and resources have been made available Mechanisms are in place for continuous monitoring (internal employee self-evaluations, automated controls monitoring) The management of the company (e.g. Board of Directors, Audit Committee) review the results of internal and external reviews and ensure that required changes are implemented in an appropriate and prompt manner External independent assurance is conducted to provide further security to management and stakeholders regarding the effectiveness of the anti-corruption programme Regular reporting announcements about the program are made at least annually to relevant internal and external stakeholders (workshops, CEO announcement, newsletter) ✓ None of the above

#### **Reviewed / Audited Financials**

Does the company produce financials that are verified annually by an independent source through an Audit or Review?

O No

O Yes, through a review

Points Available: 0.75

O Yes, through an audit

Points Earned: 0.38 of 0.75

#### **Financial Controls**

Does your company maintain any of the following financial controls?

Please check all that apply.

☑ IT systems have different password protection systems that are changed periodically with different access levels according to the
position of the staff member accessing the data
Fraud risk assessment is conducted at least annually, with any identified internal control deficiencies communicated to Board of
Directors and senior management
Lines of financial reporting, responsibilities, and limits for the authorization, approval, and verification of disbursements are all
documented in writing
☑ Financial control activities are documented, and at a minimum, cover controls around cash disbursement, accounts receivable,
accounts payable, and inventory management
☐ None of the above
Points Earned: 0.75 of 0.75

# **Company Transparency**

What information does the company make publicly available and transparent?

Your answers determine which future questions in the assessment are applicable to your company.

- ✓ Beneficial ownership of the company
- Financial performance (must be transparent to employees at minimum)
- Social and environmental performance (e.g. impact reports)
- Membership of the Board of Directors
- ☐ None of the above

Points Earned: 0.75 of 0.75

# **Financial Transparency with Employees**

How does your company formally share financial information with full-time employees?

Exclude compensation data. Please check all that apply.

- We have no formal documented process to share financial information with employees
- Our company discloses all financial information (except salary info) at least yearly
- Our company discloses all financial information (except salary info) at least quarterly
- In addition to sharing financials, our company also has an intentional education program around shared financials
- 🗹 In addition to sharing financials with employees, our company publicly reports its financial statements

Points Earned: 0.56 of 0.75

# **Impact Reporting**

Does your company publicly share inf	formation on your	social or environmental	performance on an
annual basis?			

We provide descriptions of our social and environmental programs and performance
✓ We voluntarily share social or environmental performance scorecards
Specific quantifiable social or environmental indicators or outcomes are made public
✓ We set public targets and share progress to those targets
We present information in a formal report that allows comparison to previous time periods
Reporting information / structure is based on a comprehensive third party standard (ex. GRI or B Impact Assessment)
A third party has validated / assured the accuracy of the information reported
✓ Impact reporting is integrated with financial reporting

Points Earned: 0.56 of 0.75

**OPERATIONS** 

### **Governance Metrics**

0.0

This section asks for your company to provide important financial information that will be referenced later in the assessment.

#### **Last Fiscal Year**

On what date did your last fiscal year end?

If your company has not yet completed its first fiscal year, please put your anticipated fiscal year end date.

On what date did your last fiscal year end? 31 Dec 2021

We don't report publicly on social or environmental performance

Points Available: 0.00

### **Reporting Currency**

Select your reporting currency

O Euro - EUR

Revenue Year Before Last
Total Earned Revenue
From the fiscal year before last
From the fiscal year before last  We do not track this  Points Available: 0.00
Revenue Last Year
Total Earned Revenue
From the last fiscal year
This question will be used for scored calculation questions later in the assessment. Please complete for accurate scoring. If your company has not yet completed its first fiscal year, please put \$0  From the last fiscal year  We do not track this
Points Available: 0.00
Net Income Last Year
Net Income
From the last fiscal year
If your company has not yet completed its first fiscal year, please put \$0  From the last fiscal year  We do not track this
Points Available: 0.00
Net Income Year Before Last
Net Income
From the fiscal year before last
From the fiscal year before last  Sensitive  We do not track this

Recognizes corporate forms and amendments that preserve mission and/or considers stakeholders regardless of company ownership

#### **Mission Lock**

Separate from a mission statement, what has your company done to legally ensure that its social or environmental performance is a part of its decision-making over time, regardless of company ownership?

This question is related to the legal requirement for Certified B Corps. Click "Learn" for more information and resources about this requirement.

O Signed a contract or Board resolution committing to adopting a legal form that requires consideration of all stakeholders	s (e.g.
signed B Corp Agreement)	

- Adopted a specific legal entity or governance structure that preserves mission over time, but does not require consideration of all stakeholders in its decision-making (e.g. cooperative)
- As a company wholly owned by another company that has not done so, amended corporate governing documents or adopted a legal entity that requires consideration of all stakeholders in its decision-making (e.g. benefit corporation, completed B Corp legal amendment)
- As an independent or publicly-owned business, amended corporate governing documents or adopted a legal entity that requires consideration of all stakeholders in its decision-making (e.g. benefit corporation, completed B Corp legal amendment)
- O None of the above

Points Earned: 7.50 of 10.00

#### Workers

OPERATIONS

# **Workers Impact Area Introduction**

0.0

This section identifies who should be considered a "worker" in the B Impact Assessment and reports your worker-related metrics. It also identifies whether your company is designed to deliver a specific, material, positive impact for its workers, and if so, opens the Worker Impact Business Model section that is most applicable.

#### Majority Hourly vs. Salaried Workers

Are the majority (greater than 50%) of your employees paid on a fixed salary or a daily or hourly wage?

This is a REQUIRED question that determines the set of additional questions your company will respond to regarding your employee impact.

Fixed Salary

O Daily or hourly wage

# **Use Of Contracted Labor**

Is any of your company's labor performed by subcontracted organizations or individuals, such as outsourced staffing services or independent contractors?

Your answers determine which future questions in the assessment are applicable to your company.				
Yes, some of our labor is contracted to third party subcontractors that manage staff on our behalf				
Yes, we hire individual independent contractors who are contracted to work greater than 20 hours per week for your company of				
an indefinite period or longer than 6 months				
We utilize individual independent contractors who do not work greater than 20 hours per week for us over an indefinite period or				
longer than 6 months				
✓ None of the above				
Points Available: 0.00				
Workers Impact Business Model Introduction				
Is your company structured to benefit its employees in either of the following ways?				
Your answers determine which future questions in the assessment are applicable to your company.				
Ownership structures that provide significant equity (>40%) and empowerment to all employees (e.g. employee-owned companies, cooperatives)				
Providing high quality jobs or professional development for individuals with chronic barriers to employment (workforce				
development programs)				
✓ None of the above				
Points Available: 0.00				
# of Full Time Workers				
Number of Total Full-Time Workers				
Current Total Full-Time Workers				
Please click "Learn More" to understand how to answer this question.				
Current Total Full-Time Workers 50				
☐ We do not track this				
Points Available: 0.00				

# # of Full Time Workers Last Year Number of Total Full-Time Workers Total full-time workers twelve months ago Please click "Learn More" to understand how to answer this question. Total full-time workers twelve months ago 49 ☐ We do not track this Points Available: 0.00 # of Part Time Workers Number of Total Part-Time Workers Current Total Part-Time Workers Please click "Learn More" to understand how to answer this question. Current Total Part-Time Workers 0 ☐ We do not track this Points Available: 0.00 # of Part Time Workers Last Year Number of Total Part-Time Workers Total part-time workers twelve months ago Please click "Learn More" to understand how to answer this question. Total part-time workers twelve months ago 0 ☐ We do not track this Points Available: 0.00 # of Temporary Workers Number of Total Temporary Workers Current Total Temporary Workers Please click "Learn More" to understand how to answer this question. Current Total Temporary Workers 0

Points Available: 0.00

We do not track this

# # of Temporary Workers Last Year Number of Total Temporary Workers Total temporary workers twelve months ago Please click "Learn More" to understand how to answer this question. Total temporary workers twelve months ago 0 ☐ We do not track this Points Available: 0.00 **OPERATIONS Financial Security** 4.6 **Lowest Paid Wage** What is the company's lowest wage as calculated on an hourly basis? Please exclude students and interns in this calculation. **Sensitive** What is the company's lowest wage as calculated on an hourly basis? ☐ We do not track this Points Available: 0.00 % of Employees Paid Individual Living Wage What percentage of employees on an FTE (Full Time Equivalent) basis are paid at least the equivalent of a living wage for an individual? Please exclude students and interns in this calculation.

O <75%

O 75-89%

090-99%

0100%

O N/A

# % of Employees Paid Family Living Wage What percentage of employees on an FTE (Full Time Equivalent) basis are paid at least the equivalent of a living wage for a family? Please exclude students and interns in this calculation. O <75%

Points Available: 2.96

75-89%
90-99%
100%
N/A

#### % Above the Minimum Wage

What percentage above the legal minimum wage does your lowest-paid hourly employee earn?

Please answer this question ONLY taking into account hourly workers. If you do not have hourly workers, select N/A.

0% - Lowest wage is equivalent to minimum wage
O 1-9%
O 10-29%
30-49%
○ 50-75%
○75%+
N/A - We do not employ hourly workers

Points Available: 1.48

# **Initiatives To Increase Wages and Benefits**

If it is not possible to verify a living wage in your country, has your company participated in any leadership initiatives/agreements to increase wages or benefits to workers provided in your country or industry?

Examples include commissioning a living wage calculation. Select N/A if living wage already exists.

YesNoN/A - Living wage already exists

# **Compensation Policies and Practices** Does your company offer any of the following additional financial benefits to non-executive workers? Your answers determine which future questions in the assessment are applicable to your company. Cost of living adjustments that match inflation rates of the country ✓ Bonuses or profit-sharing Employee ownership opportunities ☐ None of the above Points Earned: 0.99 of 1.48 **Employees Receiving a Bonus** What percentage of full-time and part-time employees, excluding founders and executives, received a

monetary bonus in the last fiscal year?

00%

01-24%

025-49%

050-74%

**0** 75-99%

0 100%

O N/A

Points Earned: 1.11 of 1.48

# Significance of Bonuses

What was the equivalent percentage of profits that were distributed as bonuses to non-executive workers in the last fiscal year?

O No bonus payout, or no bonus plan

○5% or less

O 5-10%

010-15%

0 15-20%

>20%

O Bonuses were paid to non-executive workers, despite the company not earning a profit

Points Earned: 1.48 of 1.48

# % Participation in Employee Ownership

Plan that specifically includes Socially-Responsible Investing option

What percentage of all full-time employees have been granted stock, stock options, or stock equivalents (including participation in an ESOP or other qualified ownership plans) in the company?

Select N/A if your company is a consumer/shared services cooperative, a producer cooperative or a nonprofit.
○ 0%
O 1-24%
O 25-49%
O 50-74%
O 75-99%
O 100%
○ N/A
Points Available: 1.48
Retirement Programs
Do employees have access to any of the following savings programs for retirement?
✓ Government-sponsored pension or superannuation plans
Private Pension or Provident Funds

Points Earned: 1.11 of 1.48

☐ None of the above

# **Financial Services for Employees**

What financial products, programs, or services does your company provide that help to meet financial health needs of hourly employees?

Please answer this question ONLY taking into account hourly workers. If you do not have hourly workers, select N/A.	
☐ Direct deposit	
Access to free or affordable banking services or payroll cards (e.g. free ATM debit card)	
☐ Financial management tools or coaching	
☐ Emergency or short-term savings programs	
☐ Low-interest or interest-free loans	
Debt management, refinancing, or loan payment contributions	
Employer match for deposits into savings accounts	
Paychecks issued off-schedule on a need basis	
☐ Tax preparation services	
Other - please describe	
☐ None of the above	
✓ N/A - We do not employ hourly workers	
Points Available: 0.74	
	OPERATION
Health, Wellness, & Safety	8.0
Government Provision Of Healthcare	
How is healthcare provided in the country where the majority of employees reside?	
O Universal Provision of Basic Healthcare Services (e.g. United Kingdom)	
Government-mandated or -provided health insurance programs (e.g. Switzerland)	
O None of the Above	
Points Available: 0.00	
Healthcare Coverage	
What percentage of workers receive healthcare coverage either through a government pla	an or paid by
the company?	
If healthcare is covered through the company, only consider workers for which the company pays the majority of health	care costs.
O<75%	
O 75-84%	
O 85-94%	
<b>9</b> 5%+	

Points Earned: 2.67 of 2.67

#### **Supplementary Health Benefits**

What benefits does your company provide to all full-time tenured workers to supplement government programs?

Only select benefits the company pays the majority of costs to all full-time tenured workers. Select Other if the company covers less than 50% of the expenses for the benefits listed or other benefits offered.

✓ Disability coverage or accident insurance
 ☐ Life insurance
 ✓ Private dental insurance
 ✓ Private supplemental health insurance
 ☐ Other - please describe

Points Earned: 2.67 of 2.67

☐ None of the above

# **Supplementary Health Benefits Eligibility for Part-Time Workers**

When do part-time workers become eligible to participate in the supplementary benefits offered by your company?

If applicable, please select one answer indicating tenure requirements (answers 1-2), and one answer indicating weekly hour requirements (answers 3-4).

Part-time workers are not eligible at time of hire, but become eligible to participate within their first 6 months of employment

Part-time workers are eligible to participate at time of hire

Part-time workers are only eligible if they work more than 20 hours a week

Part-time workers are eligible even if they work less than 20 hours a week

We do not offer supplementary health benefits to part-time workers

✓ N/A - We don't have part-time employees

#### **Health and Wellness Initiatives**

What health and wellness initiatives or policies does your company offer beyond insurer-provided programs?

Check all that apply.
Use sponsor and encourage workers to participate in health and wellness activities during the workweek (e.g. walking or steps
programs)
✓ We offer incentives for workers to complete health risk assessments or participate in health and wellness activities (e.g., a fund f
exercise equipment, subsidized gym membership)
✓ Employees have access to behavioral health counseling services, web resources, or Employee Assistance Programs
Spouses, partners, or children of employees are provided access to behavioral health counseling services, web resources, or
Employee Assistance Programs
✓ We have policies and programs in place to prevent ergonomic-related injuries in the workspace
✓ Over 25% of workers have completed a health risk assessment in the last twelve months
☐ Management receives reports on aggregate participation in worker wellness programs
Other - please describe
Company does not offer any formal health and wellness initiatives
Points Earned: 2.67 of 2.67
Indoor Air Quality Monitoring
Does the company monitor indoor environmental quality to ensure a healthy and comfortable work space and avoid "Sick Building Syndrome"?

Select N/A if you have no facilities.

O Yes

ON O

O N/A

Points Available: 1.33

**OPERATIONS** 

# **Career Development**

5.0

# **Professional Development Policies and Practices**

Does your company provide any of the following training opportunities to workers for professional development?

Your answers determine which future questions in the assessment are applicable to your company.
✓ We have a formal onboarding process for new employees
✓ We offered ongoing training on core job responsibilities to employees within the last year
✓ We have a policy to encourage internal promotions and hiring for advanced positions (e.g. posting job openings internally first)
✓ We provide cross-skills training for career advancements or transitions (e.g. management training for non-managers)
✓ We provide non-career-specific life-skill training (e.g. financial literacy, English as a Second Language)
✓ We facilitate or have an allocated budget for external professional development opportunities, (e.g. conference attendance, online
trainings)
We provide reimbursements or programs for intensive continuing education credentials (e.g. college degrees, professional
licensures)
☐ None of the above
Points Earned: 0.71 of 0.71
Amount of Training for New Hires
What was the average amount of training that a newly hired worker received in the past twelve
months?
Use average of both full time and nort time amplevage
Use average of both full-time and part-time employees.
O No training
On-the-job training (one day to one week)
On-the-job training (one week to one month)
O Apprenticeship or technical training (over one month)
O N/A - No new hires during the last 12 months
Points Earned: 0.47 of 0.71
Paid Professional Development Days
How many paid days of professional development do the majority of full time workers receive in a
single year?
O days
1-4 days
○ 5-9 days
O 10+ days
O No formal policy

Points Earned: 0.24 of 0.71

# **Management Training** What management training and coaching do new and existing managers regularly receive? Check all that apply. Providing ongoing praise and corrective feedback Conflict negotiation and resolution Group dynamics and optimal team functioning Performance evaluation systems Other - please describe None of the above Points Earned: 0.71 of 0.71 **Employee Review Process** Which of the following is included or applies to your company's formal process for providing performance feedback to employees? Check all that apply. Process has a regular schedule and is conducted at least annually Peer and subordinate input Written guidance for career development Social and environmental goals Clearly-identified and achievable goals A 360-degree feedback process ✓ All tenured employees receive feedback ☐ None of the above Points Earned: 1.41 of 1.41 **Internal Promotions**

What percentage of employees has been internally promoted within the last 12 months?

Exclude material owners in your calculation.

0%

01-5%

06-15%

0 15%+

Points Earned: 0.71 of 0.71

# **Intern Hiring Practices**

How does your company manage the hiring and treatment of interns?

Check all that apply. If there is no third party living wage calculated for your country of operations, please do not select "payment of a living wage."

✓ We have a formalized policy or program outlining the objectives of internships or internship programs for participants
✓ We partner with education institutions to provide internship opportunities or work-study programs
☐ We pay interns a living wage
✓ Our interns receive formal performance reviews
✓ Our interns have a formal opportunity to provide feedback on experience
☐ We have hired interns on as full-time permanent employees in the past two years
✓ Intern tenures are restricted to not exceed one year if interns are not currently enrolled in school
☐ None of the above
□ N/A - Our company does not employ interns
Points Earned: 0.71 of 0.71

### **End of Employment Support**

What are your formal company policies regarding employee termination and layoffs?

✓ We have a policy to provide written notice of employee performance prior to termination
✓ We have a policy to provide performance improvement plans or stated corrective time periods prior to termination

☐ We have a policy to provide at minimum 2+ weeks of severance per year of employment

☐ We provide outplacement services for terminated employees

☐ We don't have written termination or severance policies

Points Earned: 0.11 of 0.35

**Career Development (Salaried)** 

**OPERATIONS** 

1.0

#### **Skills-Based Training Participation**

Excluding newly hired workers, what % of full-time and part-time workers received the following types of formal training during the last 12 months?

Skills-based training to advance core job responsibilities

0%

1-24%

25-49%

50-74%

75%+

Don't know

Points Earned: 0.13 of 0.25

# **Cross-Job Skills Training Participation**

Excluding newly hired workers, what % of full-time and part-time workers received the following types of formal training during the last 12 months?

Skills-based training on cross-job functions beyond regular responsibilities (e.g. public speaking training, management training for non-managers)

○ 0%
○ 1-24%
○ 25-49%
○ 50-74%
○ 75%+
○ Don't know

Points Earned: 0.19 of 0.25

#### **Life Skill Training Participation**

Excluding newly hired workers, what % of full-time and part-time workers received the following types of formal training during the last 12 months?

Training on life skills for personal development (e.g. literacy, personal financial planning)

○ 0% ○ 1-24% ○ 25-49% ○ 50-74% ○ 75%+ ○ Don't know

Points Earned: 0.06 of 0.25

## **External Professional Development Participation**

What percentage of full-time workers has participated in external professional development or lifelong learning opportunities in the past fiscal year?

learning opportunities in the past fiscal year?	
Professional development should be paid for in advance, reimbursed or subsidized by the company.	
00%	

○ 1-24% ○ 25-49%

**o** 50-74%

075%+

Points Earned: 0.38 of 0.50

#### **Career Development Policies**

What are your company's policies and practices around career development and promotion?

☑ Employees who seek to take a short-term leave or sabbatical will have their jobs guaranteed upon return

Our company will make an effort to find a place for employees who seek to take a long-term leave or sabbatical upon their return

Employees are able to make lateral moves or change career direction or pace when possible

☐ None of the above

Points Earned: 0.25 of 0.25

**OPERATIONS** 

# **Engagement & Satisfaction**

3.3

# **Employee Handbook Information**

What is included in your company's written and accessible employee handbook?

✓ A non-discrimination statement

An anti-harassment policy with reporting mechanisms, processes, and disciplinary procedures

A statement on work hours

Policies on pay and performance issues

Policies on benefits, training and leave

☐ Grievance resolution process

✓ Disciplinary procedures and possible sanctions

A neutrality statement regarding workers' right to bargain collectively and freedom of association

✓ Prohibition of child labor and forced or compulsory labor

We have no written employee handbook

Points Earned: 0.43 of 0.43

# **Paid Secondary Caregiver Leave**

What secondary parental leave policies are available to your workers, either through your company or a government program?

Select all that apply, but only select one answer indicating the total amount of paid time equivalent (answers 2-4). See "Learn More" for further instructions.

Points Earned: 0.52 of 0.87	
☐ No secondary caregiver leave is offered to employees	
Policy does not distinguish between primary and secondary caregiving, or provides equivalent time and pay to both	
☐ Workers receive greater than 5 weeks (or full pay equivalent) paid leave	
☐ Workers receive between 2 to 5 weeks (or full pay equivalent) paid leave	
✓ Workers receive up to 2 weeks (or full pay equivalent) paid leave	
✓ Workers receive unpaid time off for secondary parental leave	

# **Supplementary Benefits**

What supplementary benefits are provided to a majority of non-managerial workers?

Including full time and part time employees. Please check all that apply.

$\Box$	On oite	childcare
-	On-site	chilacare

- ✓ Off-site subsidized childcare
- Free or subsidized meals
- ✓ Policy to support breastfeeding mothers
- ✓ Other please describe
- None of the above

Points Earned: 1.73 of 1.73

# **Worker Empowerment**

How does your company engage and empower workers?

☑ We have formalized feedback and complaint mechanisms beyond direct reporting lines to address concerns and improve
company practices
☐ We have processes in place to provide input from employees prior to operational and/or strategic policy or practice changes
Employee complaint / input mechanisms are reviewed at least every other year, with input from employees themselves into the
process
Company tracks usage of input/ feedback / complaint mechanisms and resolution / implementation rates
☐ We have adopted open book management or self-management principles within the workplace
☐ Workers have opportunity to elect member(s) to the Board of Directors
Other - please describe
☐ None of the above

Points Earned: 0.22 of 0.87

# Surveying and Benchmarking Engagement and Attrition

Does your company monitor and evaluate your worker satisfaction and engagement in any of the following ways?

Your answers determine which future questions in the assessment are applicable to your co	ompany.
✓ We calculate employee attrition rate	
✓ We benchmark employee attrition rate to relevant benchmarks	
$\square$ We regularly (at least once a year) conduct employee satisfaction or engagement sur	veys
☐ We benchmark employee satisfaction to relevant industry benchmarks	
$\square$ We disaggregate calculations based on different demographic groups to identify tren	ds
☐ We outperform industry benchmarks on attrition	
☐ We outperform industry benchmarks on satisfaction	
☐ None of the above	
Points Earned: 0.43 of 0.87	
Departed Employees	
Number of full-time and part-time workers that departed or left the co	ompany in the last twelve months
Enter 0 if None.	
Number of full-time and part-time workers that departed or left the company in the last to	welve months
Sensitive	
Points Available: 0.00	
	OPERATIONS
<b>Engagement &amp; Satisfaction (Salaried)</b>	2.6
Number of Paid Days Off	
What is the annual minimum number of paid days off (including holid	lays) for full-time employees?
○ 0-15 work days	
16-22 work days	
23-29 work days	
○ 30-35 work days	
● 36+ work days	
Points Earned: 0.70 of 0.70	

# **Paid Primary Caregiver Leave for Salary Workers**

Points Earned: 0.70 of 0.70

Which of the following describe the primary parental leave policies for salaried workers, either through the company or government program?

If applicable, please select one answer indicating total time off (answers 1-3), and one answer indicating fully paid time off (answers 4-7).
Primary caregivers receive 4-12 weeks of time off for parental leave (including unpaid and paid leave)
✓ Primary caregivers receive 13 weeks to 6 months of time off for parental leave (including unpaid and paid leave)
Primary caregivers receive more than 6 months of time off for parental leave (including unpaid and paid leave).
4-12 weeks of primary parental leave (or equivalent) is fully paid
☐ 13-18 weeks of primary parental leave (or equivalent) is fully paid
✓ 19-24 weeks of primary parental leave (or equivalent) is fully paid
☐ More than 24 weeks of primary parental leave (or equivalent) is fully paid
Primary caregivers receive less than 4 weeks off or no time off for parental leave
Points Earned: 0.49 of 0.70
Worker Flexibility Options
What job flexibility options does the company provide, whenever feasible, in writing and in practice for the majority of workers?
Please check all that apply.
✓ Part-time work schedules at the request of workers
✓ Flex-time work schedules allowing freedom to vary start and stop times
✓ Telecommuting (e.g. working from home one or more days per week)
☐ Job-sharing
☐ None of the above
Points Earned: 0.52 of 0.70
Workplace Flexibility in Practice
Which of the following flexible workplace practices have been used in the past 12 months?
Please check all that apply.
☐ Managers or executives worked part-time or in a job-share
✓ Managers or executives are in a telecommuting position
✓ We hired new people into permanent positions that are telecommuting
☐ We hired new people into permanent positions that are part-time or job-share
✓ We have transitioned staff into part-time, job-share, or telecommuting positions
Other - please describe
☐ None of the above

#### **Attrition Rate for Salaried Workers**

What percentage of full-time and part-time salaried workers left the company during the last twelve months?

Calculation should include voluntary and involuntary separation, but exclude workers dismissed with cause.

Sensitive

#### Community

**OPERATIONS** 

# **Community Impact Area Introduction**

0.0

This section identifies whether your company is designed to deliver a specific, material, positive impact for its community, and if so, opens the Community Impact Business Model section that is most applicable.

#### **Community Oriented Impact Business Model**

Does your company's business model create a specific positive benefit for stakeholders such as charitable partners, vendors or suppliers in need, or your local community?

Your answers determine which future questions in the assessment are applicable to your company.



O No

Points Available: 0.00

#### **Community Oriented Business Models**

Is your company structured to benefit community stakeholders in any of the following ways?

Your answers determine which future questions in the assessment are applicable to your company.

☐ A producer-owned cooperative structure in which s	uppliers share control and benefits of company operations (e.g. farmer
cooperative, artisanal cooperative)	
Purchasing fair or direct trade to improve livelihood	s for underserved groups in your supply chain
A micro-distribution or micro-franchising model tha	t provides economic opportunities to underserved groups
A formal standing commitment to donate a significa	ant portion of sales, profits, or ownership to charitable causes (>2% sales
>20% profits/ownership)	
A community-focused business model that support	s and builds the economic vitality of local communities

Points Available: 0.00

✓ None of the above

# **Diversity, Equity, & Inclusion**

# **Inclusive Hiring Practices**

low does your company create an inclusive recruiting and hiring process?
✓ We include a statement in all our job postings with a commitment to diversity, equity, and inclusion
✓ We don't ask about incarceration history during our application process
☐ We conduct anonymous or "blind" reviews of applications or resumes without attaching names or identifiable characteristics
We actively recruit through organizations or services that serve individuals from underrepresented populations
☐ We conduct analyses of our job description language and requirements to ensure they are inclusive and equitable
☐ None of the above
Points Earned: 0.36 of 0.91
Diverse Ownership and Leadership
s your company majority-owned or -led by individuals from any of the following underrepresented proups?
lease select all that apply.
Led by a woman
Led by an individual from an underrepresented racial or ethnic minority
Led by an individual from an underrepresented racial or ethnic minority  Led by another underrepresented individual (veterans, LGBT, etc.)
Led by another underrepresented individual (veterans, LGBT, etc.)
Led by another underrepresented individual (veterans, LGBT, etc.)  Majority owned by women

# **Inclusive Work Environments** How does your company create an equitable and inclusive workplace for employees? We have designated an individual or group explicitly responsible for diversity, equity, and inclusion (i.e. a Diversity Manager or Inclusion Committee) We offer trainings for all employees on topics related to diversity, equity, and inclusion We have voluntary employee resource or affinity groups Our facilities are designed to meet accessibility requirements for individuals with physical disabilities Our facility restrooms are gender-neutral or gender-inclusive We have programs in place to provide mentorship, apprenticeships, or internships for individuals from underrepresented groups We accommodate learning or emotional disabilities in work processes and workplace policies None of the above Points Earned: 0.36 of 0.91 Management of Diversity, Equity, and Inclusion How does your company manage and improve your workplace diversity and inclusivity? We anonymously survey employees on gender identity, race/ethnicity, disability status, and other demographic factors to track the diversity of our workforce We have set specific, measurable diversity improvement goals that are reviewed by senior executives or our Board of Directors We have conducted a pay equity analysis by gender, race/ethnicity, or other demographic factors and, if necessary, implemented equal compensation improvement plans or policies We analyze job categories, satisfaction, promotion, retention rates, or benefits by different demographic groups, and if necessary, have implemented corrective actions for inequitable results We specifically analyze diversity, equity, and inclusion data for individuals who are part of multiple underrepresented groups ✓ None of the above Points Available: 0.91 **Measurement of Diversity** What attributes of a diverse workforce does your company track, either through anonymous surveys or other methods legal in your jurisdiction? If collecting this type of demographic data is not legal in your jurisdiction, select None of the Above. Socioeconomic status (as determined by low income residence, education level, etc.) Race or ethnicity

Other - please describe

None of the above

✓ Gender✓ Age

Points Earned: 0.68 of 0.91

# **Low Income Workers** What percentage of your workforce lives in poor/very poor or low-income areas or does not have college degree? 00% 01-9% 010-19% 020-29% ○30%+ Opon't Know Points Available: 0.91 **Women Workers** How many of your non-managerial workers identify as women? 00% 01-9% 010-24% 025-39% 040-49% 0 50%+ O Don't know Points Earned: 0.91 of 0.91 **Age Diversity in Workforce** What percentage of your workforce is either under the age of twenty four or over the age of fifty? 00% 01-9% 010-19% 020-29% ○30%+ O Don't Know

Points Earned: 0.15 of 0.91

# **High to Low Pay Ratio** What multiple is the highest compensated individual paid, inclusive of bonus, as compared to the lowest paid full-time worker? O>20x O 16-20x O 11-15x ● 6-10x ○ 1-5x Points Earned: 0.68 of 0.91 **Female Management** How many of your company managers identify as women? 00% 01-9% 010-24% **25-39%** 040-49% 050%+ O Don't know O N/A Points Earned: 0.61 of 0.91 **Management from Underrepresented Populations** How many of your company managers identify as from another underrepresented social group? If collecting this type of demographic data is not legal in your jurisdiction, select Don't Know. 00% 01-9% 010-19% 020-29%

Points Available: 0.91

O Don't know

○30%+

# **Supplier Diversity Policies or Programs**

Does your company have any of the following policies or programs in place to promote diversity wit your supply chain?	
☐ We track diversity of ownership among our suppliers	
☐ We have a policy to give preferences to suppliers with ownership from underrepresented populations	
☐ We have formal targets to make a specific percentage of purchases from suppliers with diverse ownership	
We have a formal program to purchase and provide support to suppliers with diverse ownership	
✓ None of the above	
N/A - Collecting supplier data or having preferential treatment policies is illegal in my country of operations	
Points Available: 0.45	
Supplier Ownership Diversity	
What percentage of your purchases were from companies that are majority-owned by women or individuals from underrepresented populations?	
O <sub>0%</sub>	
O <sub>1-9%</sub>	
O 10-24%	
O 25-39%	
O 40-49%	
O 50%+	
O Don't Know	
Points Available: 0.91	
	RATIONS
Economic Impact 2.0	
Geographic Structure and Scope	
We realize that for companies with more than one office, the definition of local involvement is a m	ore
complicated one to answer. Please tell us a bit about the structure of your company geographica	
Company located in Sansepolcro in rented offices rented from the mother company Aboca	

### **New Jobs Added Last Year**

Points Available: 2.00

Number of full-time and part-time jobs that have been added to your company's payroll. Enter 0 if none or if your company has no workers.

Last twelve months:
Last twelve months: 1
☐ We do not track this
Points Available: 0.00
Job Growth Rate
What was your company's net job growth rate for full-time and part-time positions over the last 12 months? ONLY include newly created jobs that are paid a living wage.
If there is no living wage data available for your country of operations, include new jobs that pay 10% or more above a minimum wage.
Points Earned: 1.33 of 4.00
Non-accredited Investor Ownership
What percentage of the company is owned by individuals who would qualify as non-accredited investors?
O <sub>0%</sub>
O 1-9%
O 10-24%
O 25-49%
○ 50%+
On't know

#### **Local Ownership**

Is the majority (over 50%) of the company's ownership located locally to at least two-thirds of the company's workforce?

"Local" is defined as being part of the same community. While the size and distance of a community may vary by context, they should generally be based on a small-scale economically and culturally connected area like a metropolitan area or a city/town.

Yes

No

Don't know

Points Available: 2.00

# **Local Purchasing and Hiring Policies**

What written local purchasing or hiring policies does your company have in place?

"Local" is defined as being part of the same community. While the size and distance of a community may vary by context, they should generally be based on a small-scale economically and culturally connected area like a metropolitan area or a city/town.

Written preference at each facility to purchase from local suppliers
 Formal targets or goals for the amount of local purchasing
 ✓ Ready-to-use lists of preferred local suppliers and vendors for specific facilities
 Written preference for hiring and recruiting local managers
 Incentives for staff to live within 20 miles of local company facility
 ✓ Other (please describe)
 No written local purchasing or hiring policies in place

Points Earned: 0.75 of 1.00

# **Spending on Local Suppliers**

What percentage of your company's expenses (excluding labor) was spent with independent suppliers local to the company's headquarters or relevant facilities in the last fiscal year?

Please click "Learn More" to understand how to answer this question.

<20%</li>
 20-39%
 40-59%
 60%+
 Don't know

# Facilities in Low-Income Communities What percentage of your workforce is low-income or does not have a college degree AND is also employed in company facilities located in low-income communities?

<10%
<10-19%
<0 20-29%
<0 30%+

Don't KnowPoints Available: 2.00

Impactful Banking Services

What characteristics apply to the financial institution that provides the majority of your company's banking services?

□ Certified CDFI or national equivalent social investment organization
 □ Certified B Corporation
 □ Member of the Global Alliance for Banking on Values
 □ Cooperative bank or credit union
 □ Local bank committed to serving the community
 □ Independently owned bank
 ✓ None of the above

Points Available: 2.00

**Civic Engagement & Giving** 

**OPERATIONS** 

7.9

# **Corporate Citizenship Program**

How does your company take part in civic engagement?

Your answers determine which future questions in the assessment are applicable to your company.
✓ Financial or in-kind product donations (excluding political causes)
✓ Community investments
Community or pro-bono service
Advocacy for adopting improved social or environmental policies or performance
✓ Partnerships with charitable organizations or membership with community organizations
☐ Discounted products or services to qualified underserved groups
Free use of company facilities to host community events
Equity or ownership in the company granted to a nonprofit
✓ Other - please describe
☐ None of the above
Points Earned: 0.83 of 0.83
Community Service Policies and Practices
How does your company manage employee community service?
☐ We have hosted or organized company service days in the last year
✓ The company offers paid time off for community service
20 hours or more a year of paid time off
✓ Our company monitors and records total volunteer hours
Our company has set community service or pro-bono targets
Other - please describe
☐ None of the above
Points Earned: 0.62 of 0.83
% of Employees Volunteer Service
What percentage of employees took paid time off for volunteer service last year?
O <sub>0%</sub>
○ 1-24%
O 25-49%
○50-74%
O <sub>75%+</sub>
○ Don't know

Points Earned: 0.41 of 1.66

#### **Total Amount of Volunteer Service Hours**

Number of hours volunteered by full-time and part-time employees of the organization during the last fiscal year

This should include both paid and unpaid time spent volunteering during traditional work hours, either for company-organized events or for employee-initiated activities.

		The employees of the or	ganization during the last fisc	sai yeai
32				
□We	e do not track this			
Points A	Available: 0.00			

#### **Volunteer Service Per Capita**

What was the percentage of per capita worker time donated as volunteer, community service, or probono time in the reporting period?

Calculate by total volunteer hours / total hours worked, generally 2000 hours per FTE.

0%
O.19% of time
○ 1-2.4% of time
2.5-5% of time
○5%+ of time
O Don't know

Points Earned: 0.55 of 1.66

Points Earned: 0.83 of 0.83

#### **Charitable Giving and Community Investment Policies and Practices**

What are your company's practices regarding donations or community investments?

✓ We have a formal statement on the intended social or environmental impact of our company's philanthropy
✓ We have a formal donations commitment (e.g. 1% for the planet)
☐ We match individual workers' charitable donations
✓ We allow our workers or customers to select charities to receive our company's donations
☐ We have screening practices for charitable contributions or impact measurement mechanisms for our community investments
☐ None of the above

# Relative Input for Community Investments

If you use an independent methodology to measure total commitment to community investment, what is the equivalent % of revenue contributed in the form of community investment?
ONone
O Less than 0.1% of revenues
O.1-0.4% of revenues
O 0.5-0.9% of revenues
○ 1-1.9% of revenues
O>2%
Points Earned: 1.45 of 1.66
Total Amount of Charitable Donations
Total amount (in currency terms) donated to registered charities in the last fiscal year
Report with the currency specified in "Reporting currency" for this metric.
Total amount (in currency terms) donated to registered charities in the last fiscal year Sensitive
☐ We do not track this
Points Available: 0.00
% of Revenue Donated
What was the equivalent percentage of revenue donated to charity during the last fiscal year?
Please include tax deductible in-kind donations but do not include pro bono time.
O No donations last fiscal year
O.1-0.4% of revenue
O.5-1% of revenue
○ 1.1-2.4% of revenue
2.5-5%. of revenue
○ 5%+ of revenue
○ Don't know
Points Earned: 1.99 of 3.31

#### **Policy Advocacy for Social and Environmental Standards**

Has your company worked with policymakers to develop or advocate for policy changes explici-	tly
designed to improve social or environmental outcomes in the past two years?	

✓ Yes, company has offered support in name and/or signed petitions	
✓ Yes, company has provided active staff time or financial support	
✓ Yes, company has directly introduced, testified, made recommendations or provided expertise to advance standards	
Yes, and efforts resulted in a specific institutional, industry or regulatory reform	
Other - please describe	
☐ None of the above	
Points Earned: 0.83 of 0.83	

#### **Advancing Social and Environmental Performance**

How has your company worked with its stakeholders (including competitors) to improve behavior or performance on social or environmental issues in the past two years?

We have worked with other industry players on a cooperative initiative on relevant social and environmental standards for our industry

We have provided data or contributed to academic research on social or environmental topics

We participate in panel presentations or other public forums on social or environmental topics

We provide public resources for other businesses or stakeholders on improving social or environmental performance

Other - please describe

☐ None of the above

Points Earned: 0.41 of 0.41

**Supply Chain Management** 

**OPERATIONS** 

0.3

# **Significant Supplier Descriptions**

Please select the types of companies that represent your Significant Suppliers:

Significant Suppliers represent 80% of your company's purchases in currency terms (excluding salaries on payroll and bonuses, rent,
utilities, and taxes).
✓ Product Manufacturers
Professional Service Firms (Consulting, Legal, Accounting)
☐ Independent Contractors
✓ Marketing and advertising
Office Supplies
☐ Benefits Providers
✓ Technology
☐ Raw materials
Farms
Other - please describe
Points Available: 0.00
Social or Environmental Screening of Suppliers
Does your company screen or evaluate Significant Suppliers for social and environmental impact?  This question determines the set of supplier-focused questions your company will respond to.
Does your company screen or evaluate Significant Suppliers for social and environmental impact?  This question determines the set of supplier-focused questions your company will respond to.  O Yes
Does your company screen or evaluate Significant Suppliers for social and environmental impact?  This question determines the set of supplier-focused questions your company will respond to.
Does your company screen or evaluate Significant Suppliers for social and environmental impact?  This question determines the set of supplier-focused questions your company will respond to.  O Yes
Does your company screen or evaluate Significant Suppliers for social and environmental impact?  This question determines the set of supplier-focused questions your company will respond to.  Yes  No
Does your company screen or evaluate Significant Suppliers for social and environmental impact?  This question determines the set of supplier-focused questions your company will respond to.  Yes  No  Points Available: 0.00  Outsourced Staffing Services
Does your company screen or evaluate Significant Suppliers for social and environmental impact?  This question determines the set of supplier-focused questions your company will respond to.  Yes  No  Points Available: 0.00
Does your company screen or evaluate Significant Suppliers for social and environmental impact?  This question determines the set of supplier-focused questions your company will respond to.  Yes  No  Points Available: 0.00  Outsourced Staffing Services  Does your company outsource support services (staffing) essential to the delivery of your services to
Does your company screen or evaluate Significant Suppliers for social and environmental impact?  This question determines the set of supplier-focused questions your company will respond to.  Yes  No  Points Available: 0.00  Outsourced Staffing Services  Does your company outsource support services (staffing) essential to the delivery of your services to other individuals or organizations?
Does your company screen or evaluate Significant Suppliers for social and environmental impact?  This question determines the set of supplier-focused questions your company will respond to.  Yes  No  Points Available: 0.00  Outsourced Staffing Services  Does your company outsource support services (staffing) essential to the delivery of your services to other individuals or organizations?  Your answers determine which future questions in the assessment are applicable to your company.

# **Improving Impact of Suppliers**

environmental impact of suppliers, either in cases of noncompliance or more broadly?	
Company formulates corrective action or improvement plans with goals for continuous improvement of their supplier performa	nce
Company requires a specific time period for suppliers to make changes to remediate code of conduct non-compliance or	
otherwise terminates contract	
Company provides training and/or resources on improving social or environmental performance to suppliers, either from the	
company itself or through a third party	
Company provides training and/or resources to its own staff, focused on managing their own practices and relationships with	
suppliers to enable the suppliers to improve their performance	
Company has participated in collaborative initiatives with other companies to help improve the social or environmental impact	of
their supply chain	
Company incentivizes social and environmental performance or improvement through contract terms, prices, or other means	
Company has achieved quantifiable improvements on social or environmental performance of its supply chain	
Other	
☐ None of the above	
Points Earned: 0.19 of 0.38	
% of Suppliers with Programs to Improve Impact	
For what % of your suppliers (on a currency basis) do the policies and programs selected in the	
previous question apply?	
O <sub>0%</sub>	
<b>1</b> -20%	
O 21-49%	
O 50-74%	
75-99%	
O 100%	
○ N/A	
Points Earned: 0.19 of 1.52	
Environment	
OPERATION OF THE PROPERTY OF T	ONS

Does the company have any of the following policies or programs to improve the social and/or

# **Environment Impact Area Introduction**

0.0

This section asks about your environmental footprint to determine which questions are applicable later on in the assessment. It also identifies whether your company's product/service is designed to deliver a specific, material, positive environmental impact, and if so, opens the Environmental Impact Business Model section that is most applicable.

# Type of Facilities

What kind of facilities does your business primarily operate in?

Your answers determine which future questions in the assessment are applicable to your company.
O Company-owned office space
Leased office space
O Co-working Space
O Virtual or home offices
Points Available: 0.00

#### **Environmental Business Model**

Are your company's products/services or processes structured to restore or preserve the environment in any of the following ways? (Please note: the environmental impact of your day-to-day operations will be assessed in the remaining sections of the Environment Impact Area. This question is specifically asking about your products/services or innovative production processes.)

Answering affirmatively will opt you into additional sections of the B Impact Assessment with more specific questions about this Impact Business Model.

☐ Through an innovative manufacturing, wholesale or agriculture process which is designed to significantly reduce environmental
impact compared to typical practices for the industry
✓ Through a product or service that preserves, conserves, or restores the environment or resources
☐ None of the above

Points Available: 0.00

#### **Description of Positive Environmental Product / Service Impact**

How would you describe the positive outcome for the environment created by your product/service?

Promotion of organic products from the Aboca portfolio and proper information on good practices such as antibiotic resistance; indoor pollution, etc.

#### **Environmental Product or Service Impact**

Is the environmental impact you've described part of your products' or services' impact (excluding packaging), or is it a part of the way that your company operates?

Companies should earn revenue from the product or service that has an environmental impact. Please do not include pro bono efforts within this section.

• The impact is created by a revenue-generating product/service line (e.g. selling non-toxic cleaning products, sustainability consultancy)

O The impact is created by the company's daily operations (e.g. using non-toxic cleaning products in the company's headquarters) and not the core product/service

Points Available: 0.00

#### **Environmental Product Benefits**

In what way or ways does your product/service conserve the environment?

Please select ONE option per product line. You may select an additional option if your product line has two separate environmental attributes.

Provides or is powered by renewable energy or cleaner-burning energy than market alternatives (e.g. solar panel
manufacturers/installers, hybrid vehicles)
Conserves or diverts resources (including energy, water, materials, etc.)
Conserves or preserves the well-being of land and/or animals (e.g. land protection or reforestation services, sustainably harvested
agricultural products)
✓ Reduces or is made of less toxic/hazardous substances (e.g. brownfield remediation services, organic certified food, non-toxic
cleaners)
Educates, measures, researches, or provides information to solve environmental problems (e.g. environmental consulting or
auditing)
☐ None of the above

Points Available: 0.00

#### **Toxin / Pollution Reduction Overview**

Tell us more about how your product or service reduces use of toxic or hazardous substances, prevents pollution or remediates discharges to air, land or water

Apoteca Natura sells to pharmacies 100% natural products which do not contain any synthetic raw material or use any synthetic processing material or processing aid: they are biodegradable and reduce impact on the environment at the end of their life unlike traditional and chemical healthcare products

#### **Direct Impact on Less Toxic or Toxin Remediation**

Is being less toxic or providing toxin remediation, beyond what is required by law, a direct positive environmental impact of your product or service?

Answering affirmatively will opt you into additional sections of the B Impact Assessment with more specific questions about this Impact Business Model.

O Yes

O No, it is an indirect result of one of the other answers selected in the question "Environmental Product Benefits"

Points Available: 0.00

**OPERATIONS** 

# **Environmental Management**

3.8

#### **Green Building Standards**

What percentage of company facilities (by area, both owned by company or leased) is certified to meet the requirements of an accredited green building program?

**0** < 20%

020-49%

050-79%

080%+

O N/A

Points Available: 1.17

#### **Facility Improvement with Landlord**

If you lease your facilities, have you worked with your landlord to implement or maintain any of the following?

☐ Energy efficiency improvements

☐ Water efficiency improvements

✓ Waste reduction programs (including recycling)

☐ None of the above

N/A - Company does not lease majority of facilities

Points Earned: 0.39 of 1.17

# **Environmental Purchasing Policy Topics**

Points Earned: 2.33 of 2.33

that includes any of the following?
☐ Building and construction
☐ Carpets
✓ Cleaning
✓ Electronics
☐ Fleets
☐ Food or food services
Landscaping
☐ Meetings and conferences
✓ Office supplies
✓ Paper
Product input materials
Other - please describe
☐ We don't have an environmentally preferable purchasing policy
Points Earned: 1.17 of 1.17
Virtual Office Stewardship
How does your company encourage good environmental stewardship in how employees manage their virtual offices?
☑ We have a written policy encouraging environmentally preferred products and practices in employee virtual offices (e.g. recycling)
✓ Our company shares resources with employees regarding environmental stewardship in home offices (e.g. energy efficiency)
✓ We have a policy in place for the safe disposal of e-waste and other hazardous materials purchased for employee home offices
✓ Employees are provided with a list of environmentally-preferred vendors for office supplies
☐ None of the above
□ N/A

Does the company have a written and circulated environmentally preferable purchasing (EPP) policy

#### **Environmental Management Systems**

Does your company have an environmental management system (EMS) covering waste generation, energy usage, water usage, and carbon emissions that includes any of the following?

Checkboxes 3-5 can only be selected if Checkbox 2 applies.	
Policy statement documenting our organization's commitmen	t to the environment
Assessment undertaken of the environmental impact of our or	ganization's business activities
Stated objectives and quantifiable targets for environmental a	spects of our organization's operations
Programming designed, with allocated resources, to achieve	these targets
Periodic compliance and auditing to evaluate programs condu	ucted
✓ We have no environmental management system	

Points Available: 1.17

OPERATIONS

Air & Climate 1.4

#### **Monitoring Energy Usage**

Does your company monitor, record, or report its energy usage?

We have met specific reduction targets during the reporting period

Include electricity and other energy consumption from heating, hot water, etc. Your answers determine which future questions in the assessment are applicable to your company.

We do not currently monitor and record usage
☐ We monitor and record usage but have set no reduction targets
☐ We monitor usage and have set intensity targets (e.g. relative to dollars of revenue, volume produced, etc.) that are being
monitored
☐ We monitor usage and have set absolute reduction targets regardless of company growth

# **Renewable Energy Usage** What percentage of energy use is produced from renewable sources? Include electricity and other energy consumption from heating, hot water, etc. 00% 0 1-24% 025-49% 050-74% 075-99% 0 100% O Don't Know Points Earned: 0.03 of 0.24 Low Impact Renewable Energy Use What percentage of energy use is produced from low-impact renewable sources? Include electricity and other energy consumption from heating, hot water, etc. Please include both purchased and onsite-generated renewable energy. 00% 01-24% 025-49% 050-74% 075-99% 0100% O Don't know Points Earned: 0.19 of 0.97 **Facility Energy Efficiency** For what systems has your company used energy conservation or efficiency measures for a majority of your corporate facilities (by square feet) in the past year? Equipment: Energy Star appliances, automatic sleep modes, after-hour timers, etc. Lighting: natural light, CF bulbs, occupancy sensors, daylight dimmers, task lighting, etc. ✓ HVAC: programmable thermostat, timers, occupancy sensors, shade sun-exposed walls, double-paned windows, etc. Other - please describe None of the above

Points Earned: 0.48 of 0.48

□ N/A - We utilize virtual office

# **Monitoring Greenhouse Gas Emissions**

How does your company manage its greenhouse gas emissions for at least Scope 1 and 2?

Your answers determine which future questions in the assessment are applicable to your company.
✓ We do not currently monitor and record emissions
☐ We regularly monitor and record emissions but have not set any reduction targets
Ue regularly monitor and record emissions and have set specific reduction targets relative to previous performance (e.g. a 5%
reduction of GHGs from baseline year)
We regularly monitor and record emissions and have set specific science-based targets necessary to achieve global goals to
address climate change
☐ We have met the specific reduction targets set during this reporting period
☐ We have achieved carbon neutrality
Points Available: 0.48
Greenhouse Gas Emissions Reduced
What percentage of Scope 1 and 2 GHG emissions has been saved due to efficiency improvements implemented by your company?
$\bigcirc$ 0%
O 1-4%
<b>○</b> 5-9%
O 10-14%
O 15-20%
O 20%+
O Don't Know
Points Earned: 0.39 of 0.97
Reducing Impact of Travel/Commuting
Does your company have any programs or policies in place to reduce the environmental footprint
caused by travel/commuting?
Employees are subsidized/incentivized for use of public transportation, carpooling, or biking to work
Facilities are designed to facilitate use of public transportation, biking, or cleaner burning vehicles (e.g. electric chargers)
✓ Employees are encouraged to use virtual meeting technology to reduce in person meetings
✓ Company has a written policy limiting corporate travel
□ None of the above
Points Earned: 0.36 of 0.48

#### **% GHG Emissions Offset**

If your company purchased certified carbon credits in the reporting period, what % of Scope	e 1 and 2
GHG emissions were offset?	
O <sub>0%</sub>	
O 1-24%	
O 25-49%	
O 50-74%	
O 75-99%	
O 100%	
O Don't know	
○ N/A - No carbon offsets purchased	
Points Available: 0.48	
	OPERATIONS
Water	0.3
Monitoring and Managing Water Use	
Does your company monitor and manage your water usage?	
Your answers determine which future questions in the assessment are applicable to your company.	
✓ We do not currently monitor and record water usage	
☐ We regularly monitor and record water usage but have not set any reduction targets	
☐ We monitor and record water usage and have set specific reduction targets relative to previous performance (e.g. a	5% reduction
of water usage from baseline year)	
We regularly monitor and record emissions and have set science-based targets necessary to achieve sustainable us	age linked to
our local watershed	
We have met specific reduction targets set during this reporting period	

#### **Water Conservation Practices**

Points Available: 0.00

What water conservation methods have been implemented at the majority of your corporate offices or plant facilities:

Please check all that apply.	
✓ Low-flow faucets, taps, toilets, urinals, or showerheads	
Grey-water usage for irrigation	
☐ Low-volume irrigation	
☐ Harvest rainwater	
Other - please describe	
☐ None of the above	
□ N/A - Our company has a virtual office	
Points Earned: 0.33 of 1.00	
	OPERATIONS
Land & Life	2.7
Monitoring and Reporting Non-hazardous Waste	
How does your company monitor and manage your waste production?	
Please select one answer option indicating if the company monitors waste production and potentially sets targets (answers	s 1-4). If the
company sets targets, answers 5 and/or 6 may apply in addition.	
☐ We do not currently monitor and record waste production	
✓ We regularly monitor and record waste production but have not set any reduction targets	
We regularly monitor and record waste production and have set specific reduction targets relative to previous perform	mance (e.g. a
5% reduction of waste to landfill from baseline year)	
We regularly monitor and record waste produced and have set a zero waste target	
We have met the specific reduction targets set during this reporting period	
☐ We produce zero waste to landfill / ocean	
Points Earned: 0.25 of 1.00	
Non-hazardous Waste Generated	
Waste Produced: Non-Hazardous Waste (metric tonnes) during the last 12 months	
Waste Produced: Non-Hazardous Waste (metric tonnes) during the last 12 months 1.8	
☐ We do not track this	

Total Waste Disposed
Waste Disposed (metric tonnes) during the last 12 months
Waste Disposed (metric tonnes) during the last 12 months 0  We do not track this
Points Available: 0.00
Total Waste Recycled
Waste Disposed: Recycled/Reused (metric tonnes) during the last 12 months
Waste Disposed: Recycled/Reused (metric tonnes) during the last 12 months 1.8  We do not track this
Points Available: 0.00
Recycling Programs
Does the company have a company-wide recovery and recycling program that includes the following?
Please check all that apply.
✓ Paper
✓ Cardboard
✓ Plastic
✓ Glass & metal
✓ Composting
☐ None of the above
Points Earned: 1.00 of 1.00
Reducing Waste
Optional unweighted metrics: Approximately by what % has your company reduced solid and hazardous waste generation (normalized for revenue changes) over the following periods?
The past two years
The past two years 12  We do not track this
Points Available: 0.00

#### **Hazardous Waste Disposal**

Can your company verify that your hazardous waste is always disposed of responsibly?
This includes batteries, paint, electronic equipment, etc.
Yes
○No
O N/A - We have eliminated hazardous waste
Points Earned: 1.00 of 1.00
Chemical Reduction Methods
Which of the following environmentally preferred products have been purchased for the majority of your corporate facilities?

Points Earned: 0.50 of 1.00

☐ None of the above

Other - please describe

✓ Non-toxic janitorial products

☐ Unbleached / chlorine free paper products☐ Soy-based inks or other low VOC inks

# **Toxin Reduction / Remediation**

- Impact Business Model

**IMPACT BUSINESS MODELS** 

0.6

This IBM section is applicable if your company's products/services reduce or remediate toxins or pollution (e.g. organic certified products, non-toxic cleaners, non-GMO verified products)

#### **Toxin / Pollution Reduction Description**

Which of the following product or service descriptions apply?

Recycled/environmentally preferred office supplies (paper, pens, notebooks, etc.)

Your answer to this unscored question is combined with other answers to automatically calculate your score in this section of the assessment.

O Product minimizes need of toxic chemicals compared to market alternatives (e.g. non-GMO verified products in jurisdictions
where this is not legally required. Nontoxic Certified Red List Evaluation)
Product/services use less toxic/hazardous chemicals or materials than market alternatives (e.g. certified non-toxic cleaners,
organic certified food)
Product/service remediates environmental damage after discharges to air, land or water (e.g. brownfield remediation, oil spill

O Product/service directly prevents pollution or hazardous discharge (e.g. pollution management technologies)

These descriptions do not apply to our company's product/service (Skip the remainder of this section)

Points Available: 0.00

clean-up)

# **Revenue from Toxin Reduction / Remediation**

What were your total revenues last fiscal year from the previous products or services?

Your answer to this unscored question is combined with other answers to automatically calculate your score in this section of the assessment.
What were your total revenues last fiscal year from the previous products or services? 0.05%  We do not track this
Points Available: 0.00
Tracking Environmental Metrics
Which of the following environmental metrics does your company track regarding the environmental mpact of your product or service?
ou will be asked to report each environmental metric selected
CO2 saved/offset by product/service (metric tons)
Liters of water saved/offset by product/service
kWh saved/off-set
☐ Metric tons of waste saved from landfill or incineration
The average % toxic/hazardous material reduction or pollution prevention (by weight or volume) achieved by the product or
service
✓ None of the above
Points Available: 0.00
% Toxin Reduction
What is the average % toxic/hazardous material reduction or pollution prevention (by weight or volume
achieved by the product or service?
What is the average % toxic/hazardous material reduction or pollution prevention (by weight or volume) achieved by the product or
service? 100
☐ We do not track this
Points Available: 0.00

#### **Management of Toxin Reduction**

How does your company measure and manage the results, outcomes, effects, or impact of your product or service?

Select all that apply.
☐ We have formally defined the outcomes sought by our product or service and have developed a theory of change for them
Ue have based our impactful product or service business model on established secondary research that demonstrates potential
impact
Ue have directly and formally engaged stakeholders in understanding their desires and needs when developing, refining, and or
delivering our products or services
☐ We are verified to meet third-party standards for impact (e.g. we have impact-related product certifications)
☐ We measure near-term outcomes of the product or service to determine whether it is meeting the needs and expectations of our
beneficiaries
☐ We measure long-term outcomes in order to assess whether the results of our product produce lasting positive impacts for our
beneficiaries
☐ We have identified and measure and manage the unintentional or potential negative impacts of the product or service in addition
to intentional positive effects
☐ We have identified and managed potential causes that could lead to a failure to deliver the positive outcome, to do so less
efficiently than possible, or to produce other negative effects
✓ None of the above
Points Available: 1.07

#### **Innovative Toxin Reduction / Remediation**

Is there something different or innovative about the company's basic product or service that has changed the industry? Is this something that is replicable, unique at the time that it was created, and that has been emulated by other organizations?

Apoteca Natura sells products made by Aboca, an important percentage of these products is certified organic and all of them are 100% natural as they do not use any ingredient that is synthetic

Points Available: 0.00

#### **Customers**

**OPERATIONS** 

# **Customers Impact Area Introduction**

0.0

This section identifies whether your company's product/service is designed to deliver a specific, material, positive impact for its customers (beyond the value normally provided from goods or services), and if so, opens the Customer Impact Business Model section that is most applicable.

#### **Customer Impact Business Model Introduction**

Do any of your company's products/services address a social or economic problem for your customers and/or their beneficiaries?

Your answers determine which future questions in the assessment are applicable to your company.



O No

Points Available: 0.00

#### **Customer Focus of Product or Service**

Is the social or economic problem addressed by your product/service one that is faced directly by your customers and/or your clients' beneficiaries?

If you answer "No" here, be sure to revisit the Environment and/or Community sections to ensure your business model impact is appropriately captured.



O No, customers support in our ability to produce a positive social/economic impact, but the primary beneficiaries are other stakeholders (i.e. we donate to charities based on sales to customers, we sell fair trade products to our customers, we sell environmentally beneficial products to our customers)

Points Available: 0.00

#### **Positive Impact of Product/Service**

How would you describe the positive outcome for customers created by your product/service?

Apoteca Natura promotes the concept of 'salute consapevole' (conscious health) to the final patient that results in life style improvements and overall better health

# **Beneficial Product Type**

No

Points Available: 0.00

Which of the following most closely matches the outcome and/or problem solved for your customers as defined above?

Only select multiple answer options if your company sells various products or services with distinct outcomes, or if a single product or

service achieves multiple outcomes.	
Access to products/services that fulfill basic human needs for individuals without prior access (e.g. providers of electricity of	or clear
drinking water to rural poor communities, affordable housing projects, waste and sanitation systems or disposal)	
☑ Improved or maintained health and wellness (e.g. medical equipment, medical services and medicines, preventative health	
services or products, healthy living products, exercise and sporting products, prescription eyeglasses)	
Improved education or skills development (e.g. schools, textbooks, tutoring services, career leadership training, education	tools,
games and software)	
Increased economic opportunity for underserved groups (e.g. financial or insurance services or benefits consulting for the	
underserved, new mechanisms to connect products to market)	
Increased operational success or capital for purpose driven or underserved enterprises (e.g. impact investing or fundraising	3
platforms, nonprofit accounting services)	
☐ Increased social and/or environmental impact for businesses or other organizations (e.g. sustainability consulting)	
Increased access to arts, media, or culture (e.g. independent media, artisanal crafts, photography, information services)	
Improves market access through physical or technological infrastructure (e.g. mobile telecommunications, business technological	ologies
or software, roads, bridges, railways, ports, building and construction materials not previously available)	
☐ None of the above	
Points Available: 0.00	
Health and Environmental Impact	
Does the specific health impact of your product / service also have a significant positive environment	nental
impact?	
If a distinct environmental impact is created which is unrelated to the specific health impact, please select No. Yes applies if the h	ealth
impact also has a direct significant positive environmental impact.	
○ Yes	

# **Impact on Underserved Populations**

**Customer Stewardship** 

Does your product or service benefit underserved populations, either directly or by supporting organizations that directly serve them?

Answering affirmatively will opt you into additional sections of the B Impact Assessment with more specific questions about this Impact
Business Model.
Our products or services directly support underserved populations
Our products or services support organizations that directly support underserved populations
O Don't know
O None of the above
Points Available: 0.00
Total Customer Organizations
Total Number of Customers
Organizations served in the last 12 months:
Organizations served in the last 12 months: 1100
☐ We do not track this
Points Available: 0.00
Total Customer Individuals
Total Number of Customers
ndividuals served in the last 12 months:
Individuals served in the last 12 months: 258170
☐ We do not track this
Points Available: 0.00
OPERATIONS

3.8

# **Managing Customer Stewardship**

Does your company do any of the following to manage the impact and value created for your customers or consumers?

	✓ We offer product / service guarantees, warranties, or protection policies
	✓ We have third party quality certifications or accreditations
	✓ We have formal quality control mechanisms
	✓ We have feedback / customer service feedback or complaint mechanisms
	We monitor customer or consumer satisfaction
	✓ We assess the outcomes produced for our customers through the use of our product or service
	We have written policies in place for ethical marketing, advertisement, or customer engagement
	✓ We manage the privacy and security of client / customer data
	None of the above
Poir	nts Earned: 0.56 of 0.56

#### **Product / Service Warranties**

What percentage of your products or services are covered by a formal warranty or guarantee?

0%

01-9%

010-24%

025-49%

050-74%

O 75-99%

0 100%

O N/A

Points Earned: 0.56 of 0.56

# Product Accreditations and Certifications What % your products or services have been reviewed and certified by an accreditation body focused on quality? This can include process certifications like ISO9000 or industry specific quality accreditations. 0%

○ 0%
○ 1-9%
○ 10-24%
○ 25-49%
○ 50-74%
○ 75-99%
○ 100%
○ N/A

Points Earned: 0.78 of 1.11

#### **Monitoring Customer Satisfaction and Retention**

Which of the following are true of your company with regards to customer or client satisfaction and/or retention?

Company monitors customer satisfaction
 Company shares customer satisfaction internally within the company
 Company shares customer satisfaction publicly
 Company has specified targets for customer / client satisfaction

☐ In the last year, company has achieved specified targets for satisfaction

☐ None of the above

Points Earned: 0.44 of 0.56

#### **Managing Product Impacts**

Does the company do any of the following with regards to managing the potential impact their products have on customers / beneficiaries?

Company regularly monitors customer outcomes and well-being

Company has formal program to incorporate customer testing and feedback into product design

Company has formal programs in place to continuously improve outcomes produced for customers (including reducing negative effects or increasing positive effects)

Other

☐ None of the above

Points Earned: 0.56 of 0.56

#### **Data Usage and Privacy**

Does your company have any of the following to address data usage and privacy issues?	
✓ Company has a formal publicly available data and privacy policy	
Company makes all users aware of information collected, length of time it is preserved, how it's used, and whether and how it is	
shared with other entities (public or private)	
✓ All customers have option to decide how their data can be used	
✓ Company's all email list building and email marketing strategies are GDPR compliant	
Other	
☐ None of the above	
□ N/A - Company does not collect sensitive data	
Points Earned: 0.56 of 0.56	
Folitis Larried. 0.30 of 0.30	
Data Security Management	
Data Security Management	
Data Security Management  Does the company have any of the following practices to ensure security of private data?	
Data Security Management  Does the company have any of the following practices to ensure security of private data?  Data privacy is included in company wide risk management compliance processes	
Data Security Management  Does the company have any of the following practices to ensure security of private data?  Data privacy is included in company wide risk management compliance processes  All employees with access to data are trained on data privacy policies	
Data Security Management  Does the company have any of the following practices to ensure security of private data?  ✓ Data privacy is included in company wide risk management compliance processes  ✓ All employees with access to data are trained on data privacy policies  ✓ Company has a formal code of conduct that defines unauthorized uses of data	
Data Security Management  Does the company have any of the following practices to ensure security of private data?  ✓ Data privacy is included in company wide risk management compliance processes  ✓ All employees with access to data are trained on data privacy policies  ✓ Company has a formal code of conduct that defines unauthorized uses of data  ✓ Internal audits of data security	
Data Security Management  Does the company have any of the following practices to ensure security of private data?  ✓ Data privacy is included in company wide risk management compliance processes ✓ All employees with access to data are trained on data privacy policies ✓ Company has a formal code of conduct that defines unauthorized uses of data ✓ Internal audits of data security  □ External audits of data security	
Data Security Management  Does the company have any of the following practices to ensure security of private data?  ✓ Data privacy is included in company wide risk management compliance processes  ✓ All employees with access to data are trained on data privacy policies  ✓ Company has a formal code of conduct that defines unauthorized uses of data  ✓ Internal audits of data security  □ External audits of data security  □ Simulated hacks on data security	
Data Security Management  Does the company have any of the following practices to ensure security of private data?  ✓ Data privacy is included in company wide risk management compliance processes  ✓ All employees with access to data are trained on data privacy policies  ✓ Company has a formal code of conduct that defines unauthorized uses of data  ✓ Internal audits of data security  □ External audits of data security  □ Simulated hacks on data security  □ Other	

Points Earned: 0.42 of 0.56

# Health & Wellness Improvement - Impact Business Model

IMPACT BUSINESS MODELS

3.2

This IBM section is applicable if your company's products/services promote the health and wellness of individuals (e.g. healthcare products/services, exercise equipment, BPA-free products).

# **Health Product Description**

Which of the following best describes your health related product or service?

Your answer to this unscored question is combined with other answers to automatically calculate your score in this section of the
assessment.
Our product reduces health risk, such as by producing healthy alternatives to products that are traditionally unhealthy or toxic to
consumers (healthy food alternatives that meet rigorous government standards, BPA free, etc.)
Our product/service contributes to the positive development of individual health and well-being (wellness programs, sporting
equipment)
Our product/service supports healthcare through improving the efficiency or access to healthcare systems (health insurance, drug
tracking, hospital equipment, etc.)
Our product/service directly provides healthcare that cures or prevents illness/disability
O None of the above
Points Available: 0.00
Severity Of Health Issue Addressed
What is the severity of the health issue or issues addressed by your product/service?
Please click on "Learn" for instructions. Your answer to this unscored question is combined with other answers to automatically calculate
your score in this section of the assessment.
• Low
○ Mid
○ High
O My product/service enables healthcare that cures or prevents illnesses/disabilities of all kinds
O My product/service does not address a particular ailment, it contributes to overall positive health outcomes
○ Don't know
Points Available: 0.00
Extent of Positive Health Outcomes
Which of the following best describes the extent to which your product/service contributes to the
positive health outcome?
Answering affirmatively will opt you into additional sections of the B Impact Assessment with more specific questions about this Impact
Business Model.
O My product/service has been demonstrated to effectively and substantially address the stated health problem, independent of
other factors
O My product contributes to the stated positive health outcome, but does so dependent upon other resources/circumstances
outside of our control
Points Available: 0.00

#### Revenue from Health Product/Service

What were your total revenues last fiscal year from the previous products or services? Your answer to this unscored question is combined with other answers to automatically calculate your score in this section of the assessment. What were your total revenues last fiscal year from the previous products or services? 14% ☐ We do not track this Points Available: 0.00 **Tracking Beneficiaries** Does your company track the amount of any of the following beneficiary categories served? You will be asked to report the # of beneficiaries reached for each category selected Individuals Households ☐ Communities Businesses or nonprofit organizations Governments ☐ None of the above Points Available: 0.00 Individuals Served How many beneficiaries from the beneficiary category listed below were served through the provision of your health and wellness improvement products/services in the last 12 months? Estimates within +/-5% acceptable. Do not double count across different beneficiary categories. Individuals Individuals 50000 ☐ We do not track this

#### **Client Tracking Methods**

Please provide a brief description of how you track your customer/client/beneficiary figures.

I nostri servizi vengono erogati con i nostri sistemi digitali, per cui ogni servizio rimane tracciato. Inoltre la maggior parte delle persone si iscrivono per seguire il proprio percorso in modo nominativo, per cui entrano a far parte del nostro DB.

Points Available: 0.00

# **Management of Health Outcomes**

How does your company measure and manage the results, outcomes, effects, or impact of your product or service?

Select all that apply.
☐ We have formally defined the outcomes sought by our product or service and have developed a theory of change for them
✓ We have based our impactful product or service business model on established secondary research that demonstrates potential
impact
We have directly and formally engaged stakeholders in understanding their desires and needs when developing, refining, and or
delivering our products or services
✓ We are verified to meet third-party standards for impact (e.g. we have impact-related product certifications)
✓ We measure near-term outcomes of the product or service to determine whether it is meeting the needs and expectations of our
beneficiaries
✓ We measure long-term outcomes in order to assess whether the results of our product produce lasting positive impacts for our
beneficiaries
We have identified and measure and manage the unintentional or potential negative impacts of the product or service in addition
to intentional positive effects
☐ We have identified and managed potential causes that could lead to a failure to deliver the positive outcome, to do so less
efficiently than possible, or to produce other negative effects
None of the above
Points Earned: 1.25 of 1.25
Outcome Measurement
How has your company measured outcomes or determined whether your product or service
contributes to the positive outcomes previously identified in the question "Health Product
Description"?
✓ We surveyed beneficiaries to understand outcomes created
☐ We used non-randomized control groups to compare performance

 $\square$  We used randomized control groups to determine the level of causality of our product or service

✓ We used aggregated third-party data to benchmark and compare impact performance
 ✓ Our selected methods determined that the product or service contributed to the outcome

Points Earned: 0.94 of 1.25

☐ None of the above

Other - please describe

# **Efficacy of Health Product/Service**

For what percentage of your beneficiaries can you verify your positive impact on the outcome stated
above?
○ 0%
O 1-25%
O 26-49%
O 50-74%
▼75-99%
O 100%
O Don't know
Points Earned: 1.09 of 1.25
Long Term Outcomes
Does your outcome measurement demonstrate that your company is creating long-term or permanent
outcomes for your beneficiaries?
○ Yes
<ul><li>No</li></ul>
Points Available: 1.25
Innovative Health Products
Is there something different or innovative about the company's health product/service that has
changed the industry? Is this something that is replicable, unique at the time that it was created, and
that has been emulated by other organizations?
Apoteca Natura has created a new network of pharmacies that are specialized and promote 'salute consapevole' to improve
prevention and health for patients
Points Available: 0.00

#### **Disclosure Questionnaire**

# **Disclosure Industries**

Disclosure questions on specific production and trade.

#### **Disclosure Alcohol**

Please indicate if your company is involved in the production, operation, trade, or sale of any the following:

Alcohol

Please also select "Yes" if your company serves clients in this industry

O Yes

No

Points Available: 0.00

#### **Disclosure Tobacco**

Please indicate if your company is involved in the production, operation, trade, or sale of any the following:

Tobacco

Please also select "Yes" if your company serves clients in this industry

O Yes

No

Points Available: 0.00

#### **Disclosure Gambling**

Please indicate if your company is involved in the production, operation, trade, or sale of any the following:

Gambling

Please also select "Yes" if your company serves clients in this industry

O Yes

O No

#### **Disclosure Firearms Weapons**

Please indicate if your company is involved in the production, operation, trade, or sale of any the following:

Firearms, weapons or munitions

Please also select "Yes" if your company serves clients in this industry

O Yes



Points Available: 0.00

#### **Disclosure Pornography**

Please indicate if your company is involved in the production, operation, trade, or sale of any the following:

Pornography

Please also select "Yes" if your company serves clients in this industry

O Yes



Points Available: 0.00

#### Disclosure Payday, Short Term, or High Interest Lending

Please indicate if your company is involved in the production, operation, trade, or sale of any the following:

Payday, short-term, or high-interest lending

Please also select "Yes" if your company serves clients in this industry

O Yes



#### **Disclosure Fossil Fuels**

Please indicate if your company is involved in the production, operation, trade, or sale of any the following:

Fossil-fuel-based oil, natural gas, or coal extraction, distribution, sale, etc.

Please also select "Yes" if your company serves clients in this industry

O Yes



Points Available: 0.00

#### **Disclosure Mining**

Please indicate if your company is involved in the production, operation, trade, or sale of any the following:

Mining

Please also select "Yes" if your company serves clients in this industry

O Yes



Points Available: 0.00

#### **Disclosure Nuclear Power or Hazardous Materials**

Please indicate if your company is involved in the production, operation, trade, or sale of any the following:

Nuclear power, radioactive materials or hazardous waste

Please also select "Yes" if your company serves clients in this industry

O Yes



#### **Disclosure Prisons**

Please indicate if your company is involved in the production, operation, trade, or sale of any the following:

Prisons

Please also select "Yes" if your company serves clients in this industry

Yes

No

#### **Disclosure Whole Life Insurance**

Please indicate if your company is involved in the production, operation, trade, or sale of any the following:

Whole life insurance products

Points Available: 0.00

Select "Yes" only if the company earns 80%+ of its revenue from whole life insurance products.

O Yes

No

Points Available: 0.00

#### **Disclosure Volunteer Placement to Orphanages**

Please indicate if your company is involved in the production, operation, trade, or sale of any the following:

Organizing volunteer programs to orphanages or child care organizations

O Yes

No

Points Available: 0.00

#### **Disclosure Tax Advisory Services**

Please indicate if your company is involved in the production, operation, trade, or sale of any the following:

Tax advisory services

O Yes

No

#### **Disclosure Animal Products or Services**

Please indicate if your company is involved in the production, operation, trade, or sale of any the following:

Animal-based products or services (including seafood)

O Yes

Points Available: 0.00

O No

#### **Disclosure Genetically Modified Organisms**

Please indicate if your company is involved in the production, operation, trade, or sale of any the following:

Genetically modified organisms

Please also select "Yes" if your company serves clients in this industry

O Yes

No

Points Available: 0.00

#### Disclosure Illegal Products or Subject to Phase Out

Please indicate if your company is involved in the production, operation, trade, or sale of any the following:

Products or activities that are illegal under country laws or regulations where they have operated, banned in international conventions or agreements, or subject to international phase-out or regulation

O Yes

O No

Points Available: 0.00

### Disclosure Industries at Risk of Human Rights Violations

Please indicate if your company is involved in the production, operation, trade, or sale of any the following:

Industries reliant upon materials at high risk of human rights infringements (e.g. conflict minerals)

O Yes

O No

#### Other Disclosure Industries

Please indicate if your company is involved in the production, operation, trade, or sale of any the following:

Other industries that may cause social or environmental harm or are subject to stakeholder criticism or concern

O Yes

No

Points Available: 0.00

#### **Company Explanation Of Disclosure Item Flags**

If you selected "Yes" to any of the "Disclosure Industries" listed above, please provide a detailed explanation of the company's involvement for each affirmative response:

If this does not apply to you, please enter "Does not apply" in the text area below.

non si applica

Points Available: 0.00

#### **Disclosure Practices**

Disclosure questions on sensitive practices.

#### No formal Registration Under Domestic Regulations

Please indicate if your company engages in any of the following practices:

Company is not formally registered in accordance with all relevant regulations and requirements

If your company is a formally registered business, select "No."

O Yes

O No

Points Available: 0.00

#### **Tax Reduction Through Corporate Shells**

Please indicate if your company engages in any of the following practices:

Company uses corporate shells or other structural means, such as establishing multiple corporate entities, to minimize tax payments

O Yes

No

# **Operates in conflict zones** Please indicate if your company engages in any of the following practices: Company operates in conflict zones O Yes No Points Available: 0.00 Sale of Data Please indicate if your company engages in any of the following practices: Company sells or provides access to consumer or user data O Yes ON O Points Available: 0.00 Facilities located in sensitive ecosystems Please indicate if your company engages in any of the following practices: Company facilities are located adjacent to or in sensitive ecosystems O Yes ON O Points Available: 0.00

#### **Marketing of Breastmilk Substitutes**

Please indicate if your company engages in any of the following practices:

Marketing of breastmilk substitutes

O Yes

No

#### Activities against freedom of association/collective bargaining

Please indicate if your company engages in any of the following practices:

Company has taken a public stance against unionization, has engaged in activities that may be perceived as taking a stance against union organizing, or prohibits workers from freely associating and bargaining collectively for the terms of one's employment



Points Available: 0.00

#### **Employs Individuals on Zero-Hour Contracts**

Please indicate if your company engages in any of the following practices:

Company employs individuals on zero-hour contracts

○ Yes

No

Points Available: 0.00

#### Company workers are prisoners

Please indicate if your company engages in any of the following practices:

Company uses workers who are prisoners

O Yes

O No

Points Available: 0.00

#### Company Employs Workers Under Age 15 (Or Other ILO Minimum Age)

Please indicate if your company engages in any of the following practices:

Company employs workers under the age of 15 (or other minimum work age covered by the International Labour Organization Convention No. 138) and/or company does not keep personnel records that include evidence of the date of birth of each

O Yes

No

#### **Overtime For Hourly Workers Is Compulsory**

Please indicate if your company engages in any of the following practices:

Overtime work is compulsory and exceeds 48 hours in a week

O Yes

No

Points Available: 0.00

#### **Other Disclosure Practices**

Please indicate if your company engages in any of the following practices:

Other sensitive practices that may cause social or environmental harm, or are subject to stakeholder concern

O Yes

No

Points Available: 0.00

#### **Company Explanation Of Disclosure Item Flags**

If you selected "Yes" to any of the "Disclosure Practices" listed above, please provide a detailed explanation of the company's engagement in each practice marked in the affirmative:

If this does not apply to you, please enter "Does not apply" in the text area below.

non si applica

Points Available: 0.00

#### **Disclosure Outcomes & Penalties**

Disclosure questions concerning litigation, relocation of communities, accidents, and on-the-job fatality.

#### **On-Site Fatality**

Please indicate if your company has experienced any of the following in the past 5 years:

Company has had an operational or on-the-job fatality

O Yes

No

**Litigation or Arbitration** Please indicate if your company has experienced any of the following in the past 5 years: Litigation or arbitration against company either ongoing, settled, or found against the company O Yes No Points Available: 0.00 Company has filed for bankruptcy Please indicate if your company has experienced any of the following in the past 5 years: Company has filed for bankruptcy O Yes O No Points Available: 0.00 **Bribery, Fraud, or Corruption** Please indicate if your company has had a formal complaint to a regulatory agency or been assessed a fine or sanction in the past five years for any of the following: Bribery, fraud, or corruption O Yes No Points Available: 0.00 **Anti-Competitive Behavior** 

Please indicate if your company has had a formal complaint to a regulatory agency or been assessed a fine or sanction in the past five years for any of the following:

Anti-competitive behavior

O Yes

O No

#### Financial Reporting, Taxes, Investments, or Loans

Please indicate if your company has had a formal complaint to a regulatory agency or been assessed a fine or sanction in the past five years for any of the following:

Financial reporting, tax payments, investments, or loans O Yes O No Points Available: 0.00 **Political Contributions or International Affairs** Please indicate if your company has had a formal complaint to a regulatory agency or been assessed a fine or sanction in the past five years for any of the following: Political contributions or international affairs O Yes No Points Available: 0.00 **Labor Issues** Please indicate if your company has had a formal complaint to a regulatory agency or been assessed a fine or sanction in the past five years for any of the following: Labor issues (including safety and discrimination) O Yes ON O Points Available: 0.00 **Breaches of Confidential Information** Please indicate if your company has experienced any of the following in the past 5 years: Breaches of individual privacy and/or losses of individual confidential data O Yes No

# **Significant Layoffs** Please indicate if your company has experienced any of the following in the past 5 years: Company has had layoffs of more than 20% of the workforce O Yes No Points Available: 0.00 Hazardous Discharges Into Air/Land/Water (Past 5 Yrs) Please indicate if your company has experienced any of the following in the past 5 years: Company sites have experienced accidental discharges to air, land or water of hazardous substances O Yes No Points Available: 0.00 Large Scale Land Conversion, Acquisition, or Relocation Please indicate if your company has experienced any of the following in the past 5 years: Construction or operation of company involved large scale land acquisition, convergence, or degradation (including the construction or refurbishment of dams), or resulted in the resettlement or economic displacement of 5,000 or more people O Yes No Points Available: 0.00 **Penalties Assessed For Environmental Issues**

Please indicate if your company has had a formal complaint to a regulatory agency or been assessed a fine or sanction in the past five years for any of the following:

Environmental management penalties, including animal welfare

O Yes
No

#### **Violation of Indigenous Peoples Rights**

Please indicate if your company has had a formal complaint to a regulatory agency or been assessed a fine or sanction in the past five years for any of the following:

Infringing on indigenous people's rights, for instance by utilizing lands owned or used by indigenous peoples without full documented consent of such peoples

O Yes

Points Available: 0.00

#### Other Disclosure Outcomes & Penalties

Please indicate if your company has had a formal complaint to a regulatory agency or been assessed a fine or sanction in the past five years for any of the following:

Other penalties, complaints, or grievances filed or levied against the company for negative impacts on local communities, human rights, or other stakeholder concerns

O Yes

No

Points Available: 0.00

#### **Company Explanation Of Disclosure Item Flags**

If you selected "Yes" to any of the "Disclosure Outcomes & Penalties" listed above, please provide a detailed explanation of the company's experience related to each affirmative response:

If this does not apply to you, please enter "Does not apply" in the text area below.

non si applica

Points Available: 0.00

## **Supply Chain Disclosure**

Disclosure questions concerning the significant suppliers of the company

#### **Suppliers in Conflict Zones**

Please indicate if any of the following statements are true regarding your company's suppliers:

Operation in conflict zones

O Yes

O No

O Don't Know

#### **Suppliers Negative Social Impact**

Please indicate if any of the following statements are true regarding your company's suppliers:

Practices or outcomes that produced substantial negative impacts regarding human rights, labor conditions, or local communities

○ Yes● No○ Don't Know

Points Available: 0.00

#### **Suppliers Negative Environmental Impact**

Please indicate if any of the following statements are true regarding your company's suppliers:

Practices or outcomes that produced substantial negative environmental impact

O Yes

No

O Don't Know