

Gerald Edelman

Disclosure Report Date Submitted: May 15th, 2024



Disclosure Materials

Certified B Corporations must complete a Disclosure Questionnaire to identify potentially sensitive issues related to the company (e.g. historical fines, sanctions, material litigation, or sensitive industry practices).

This component does not affect the company's score on the B Impact Assessment. If the company answers affirmatively to any items in the Disclosure Questionnaire that B Lab deems relevant for public stakeholders, then, as a condition of their certification, the company must:

- Be transparent about details of the disclosure issues identified on the company's public B Impact Report
- 2) Describe how the company has addressed this issue
- 3) Demonstrate that management practices are in place to avoid similar issues from arising in the future, when necessary.

In all cases, the Standards Advisory council reserves the right to refuse certification if the company is ultimately deemed not to uphold the spirit and integrity of the community.

In addition to the voluntary indication of sensitive issues in the Disclosure Questionnaire, companies pursuing Certification also are subject to a background check by B Lab staff. Background checks include a review of public records, news sources, and search engines for company names, brands, executives/founders, and other relevant topics.

Sensitive issues identified through background checks may or may not be within the scope of questions in the Disclosure Questionnaire, but undergo the same review process and are subject to the same possible review by the Standards Advisory Council, including ineligibility for B Corp Certification, required remediation, or disclosure.

B Lab's Public Complaints Process

Any party may submit a complaint about a current B Corp through B Lab's Public Complaint Process. Grounds for complaint include:

- Intentional misrepresentation of practices, policies, and/or claimed outcomes during the company's certification process
- 2) Breaches of the B Corp Community's core values as expressed in our Declaration of Interdependence

This document contains a copy of the company's completed Disclosure Questionnaire and related disclosure documentation provided by the company.



Disclosure Questionnaire

Industries and Products

Yes No Please indicate if the company is involved in production of or trade in any of the following. Select Yes for all options that **Animal Products or Services** $\boxed{}$ **Biodiversity Impacts** \square Chemicals \square **Disclosure Alcohol** \square **Disclosure Firearms Weapons** $\boxed{}$ **Disclosure Mining** $\boxed{}$ **Disclosure Pornography** $\boxed{}$ **Disclosure Tobacco** $\boxed{}$ **Energy and Emissions Intensive** $\boxed{}$ Industries Fossil fuels \square Gambling **Genetically Modified Organisms** $\boxed{}$ Illegal Products or Subject to $\boxed{}$ **Phase Out** Industries at Risk of Human \square **Rights Violations Monoculture Agriculture** \square **Nuclear Power or Hazardous** $\overline{\mathbf{A}}$ **Materials** Payday, Short Term, or High **Interest Lending Water Intensive Industries** $\overline{\mathbf{A}}$ Tax Advisory Services $\overline{\mathbf{A}}$

Outcomes & Penalties

| | Yes | No |
|---|-----|--------------|
| Please indicate if the company has had any formal complaint to a regulatory agency or been assessed any fine or sanction in the past five years for any of the following practices or policies. Check all that apply. | | |
| Anti-Competitive Behavior | | \searrow |
| Breaches of Confidential Information | | V |
| Bribery, Fraud, or Corruption | | N. |
| Company has filed for bankruptcy | | \checkmark |
| Consumer Protection | | V |
| Financial Reporting, Taxes, Investments, or Loans | | N |
| Hazardous Discharges Into Air/Land/Water (Past 5 Yrs) | | N |
| Labor Issues | | V |
| Large Scale Land Conversion, Acquisition, or Relocation | | N |
| Litigation or Arbitration | | V |
| On-Site Fatality | | V |
| Penalties Assessed For Environmental Issues | | N |
| Political Contributions or International Affairs | | N |
| Recalls | | V |
| Significant Layoffs | | V |
| Violation of Indigenous Peoples Rights | | V |
| Other | | \checkmark |



Practices

| | Yes | No |
|--|-----|--------------|
| Please indicate if the following statements are true regarding whether or not the company engages in the following practices. Check all that apply. If the statement is true, select "Yes." If false, select "No." | | |
| Animal Testing | | V |
| Company/Suppliers Employ Under Age 15 (Or Other ILO Minimum Age) | | N |
| Company prohibits freedom of association/collective bargaining | | \searrow |
| Company workers are prisoners | | V |
| Conduct Business in Conflict Zones | | \vee |
| Confirmation of Right to Work | | V |
| Does not transparently report corporate financials to government | | N |
| Employs Individuals on Zero-Hour Contracts | | N |
| Facilities located in sensitive ecosystems | | N |
| ID Cards Withheld or Penalties for Resignation | | N |
| No formal Registration Under Domestic Regulations | | \vee |
| No signed employment contracts for all workers | | \checkmark |
| Overtime For Hourly Workers Is Compulsory | | V |
| Payslips not provided to show wage calculation and deductions | | ▽ |

| | Yes | No |
|---|-----|------------------|
| Sale of Data | | \triangleright |
| Tax Reduction Through Corporate Shells | | V |
| Workers cannot leave site during non-working hours | | V |
| Workers not Provided Clean Drinking Water or Toilets | | N |
| Workers paid below minimum wage | | |
| Workers Under Bond | | |
| Other | | |

Supply Chain Disclosures

| | Yes | No |
|---|-----|--------------|
| Please indicate if any of the following statements are true regarding your company's significant suppliers. | | |
| Business in Conflict Zones | | V |
| Child or Forced Labor | | \checkmark |
| Negative Environmental Impact | | ✓ |
| Negative Social Impact | | V |
| Other | | V |



Disclosure Questionnaire Statement

Disclosure Questionnaire Category: Tax Advisory Services

| Topic | Disclosure Tax Advisory Services |
|--|---|
| Summary of Issue | The company offers tax-related services for SMEs, owner managed businesses and HNWIs. Their services include compliance and tax efficiency advice. These services are offered only to UK clients. |
| Size/Scope of Issue (e.g. \$ financial implication, # of individuals affected) | Tax advisory services account for 7% of the company's revenue. |
| Impact on Stakeholders | Businesses have an obligation to contribute its share of taxes. This is because business exists within the context of society; its proper role is to serve society, not the other way around. Moreover, healthy businesses can only exist over the long term in a healthy society. A healthy society depends upon public expenditures made possible by taxes. These public expenditures benefit business in both direct and indirect ways. B Lab recognizes fair payment of taxes as a material business issue and has a Framework for Evaluating Tax Strategies for B Corp Certification. |
| Implemented Management Practices | Gerald Edelman's services are consistent with the principles that (1) the amount of overall taxes paid over time appropriately reflects the actual amount of income generated by the client, and (2) the amount of taxes paid over time in each jurisdiction appropriately reflects the actual operations of the client in that jurisdiction. The company also has a comprehensive onboarding system using software applications to check for reputation of clients, including criminal activities both local and international, and PEPs. |



Disclosure Questionnaire Statement

Disclosure Questionnaire Category: Other - Disclosure Industries

| Topic | Clients in Controversial Industries |
|--|---|
| Summary of Issue | Gerald Edelman provides financial, accountability and strategic business advice services in the UK. Over the last 5 years the company has had clients operating in the Alcohol, Animal Products/Services, Banking in Switzerland, For-profit Higher Education, Fossil Fuels (coal, oil sands), Gambling, Mining, Pharmaceuticals and Tobacco industries. The company's services can be sold to both controversial as well as non-controversial industries. |
| Size/Scope of Issue (e.g. \$ financial implication, # of individuals affected) | Revenue from clients in controversial industries represented the following: Clients operating in the Alcohol industry: 0.7% in FY2023. Ongoing engagement. Clients operating in the Animal Products/Services industry: 0.2% in FY 2023. Occasional engagement. Clients operating in the Banking in Switzerland industry: 0.4% in FY 2023. Ongoing engagement. Clients operating in the For-profit Higher Education: 0.2% in FY2023. Clients operating in the Fossil Fuels (coal, oil sands) industry: 0.2% in FY2022. Ongoing engagement over the last five years. Clients operating in the Gambling industry: 0.1% in FY2023. Ongoing engagement. Clients operating in the Mining industry: 0.6% in FY2023. Ongoing engagement. Clients operating in the Pharmaceuticals industry: 0.1% in FY2023. Ongoing engagement. Clients operating in the Tobacco industry: 0.1% in FY2023. Ongoing engagement. Clients operating in the Tobacco industry: 0.1% in FY2023. Ongoing engagement. |
| Impact on Stakeholders | Companies that work with clients in controversial industries can indirectly increase the harmful impact to stakeholders by enabling business growth. Therefore, companies that work with clients in these industries should have practices in place to |



| | ensure that their impact is aimed at decreasing the negative impacts of the industry. |
|----------------------------------|---|
| | B Lab has flagged the involvement of companies with clients in controversial industries as a material issue and new standards will be created to address possible risks related to this matter. |
| Implemented Management Practices | Gerald Edelman has committed to no longer take up work with clients in the Tobacco industry and to reduce the annual revenue from clients in the Gambling industry to under 1% within the next 12 months. |