



## DISCLOSURE MATERIALS

Certified B Corporations must complete a Disclosure Questionnaire to identify potentially sensitive issues related to the company (e.g. historical fines, sanctions, material litigation, or sensitive industry practices).

This component does not affect the company's score on the B Impact Assessment. If the company answers affirmatively to any items in the Disclosure Questionnaire and B Lab deems them to be material, the company must:

- 1) Be transparent about the disclosure issues identified on the company's public B Impact Report
- 2) Describe how the company has addressed this issue.
- 3) Demonstrate that management systems are in place to avoid similar issues from arising in the future.

In all cases, the Standards Advisory council reserves the right to refuse certification if the company is ultimately deemed not to uphold the spirit of the community.

In addition to the voluntary indication of sensitive issues in the Disclosure Questionnaire, companies pursuing Certification also are subject to background checks by B Lab staff. Background checks include a review of public records, news sources, and search engines for company names, brands, executives/founders, and other relevant topics.

Sensitive issues identified through background checks may or may not be within the scope of questions in the Disclosure Questionnaire, but undergo the same review process and are subject to the same possible review by the Standards Advisory Council, including ineligibility for B Corp Certification, required remediation, or disclosure.

**This document contains a copy of the company's completed Disclosure Questionnaire and related disclosure documentation provided by the company.**



## DISCLOSURE QUESTIONNAIRE

PROVIDED BY: **Ecoterra**

UPDATED AS OF: **24/06/2020**

Industries & Products	Yes	No
Please indicate if the company is involved in production of or trade in any the following. Select Yes for all options that apply.		
Animal Products or Services	√	
Biodiversity Impacts		√
Chemicals		√
Company Explanation Of Disclosure Item Flags		√
Disclosure Alcohol		√
Disclosure Firearms Weapons		√
Disclosure Mining		√
Disclosure Pornography		√
Disclosure Tobacco		√
Energy and Emissions Intensive Industries		√
Fossil fuels		√
Gambling		√
Genetically Modified Organisms		√
Illegal Products or Subject to Phase Out		√
Industries at Risk of Human Rights Violations		√
Monoculture Agriculture		√
Nuclear Power or Hazardous Materials		√
Payday, Short Term, or High Interest Lending		√
Water Intensive Industries		√
Other		√

Supply Chain Disclosures	Yes	No
Please indicate if any of the following statements are true regarding your company's significant suppliers.		
Business in Conflict Zones		√
Child or Forced Labor		√
Negative Environmental Impact		√
Negative Social Impact		√
Other		√

Other Disclosures	Yes	No
		√

Outcomes & Penalties	True	False
Please indicate if the company has had any formal complaint to a regulatory agency or been assessed any fine or sanction in the past five years for any of the following practices or policies. Check all that apply.		
Anti-Competitive Behavior		√
Breaches of Confidential Information		√
Bribery, Fraud, or Corruption		√
Company Explanation Of Disclosure Item Flags		√
Company has filed for bankruptcy		√
Consumer Protection		√
Financial Reporting, Taxes, Investments, or Loans		√
Hazardous Discharges Into Air/Land/Water (Past 5 Yrs)		√
Labor Issues		√
Large Scale Land Conversion, Acquisition, or Relocation		√
Litigation or Arbitration		√
On-Site Fatality		√
Penalties Assessed For Environmental Issues		√
Political Contributions or International Affairs		√
Recalls		√
Significant Layoffs		√
Violation of Indigenous Peoples Rights		√
Other		√

Practices	True	False
Please indicate if the following statements are true regarding whether or not the company engages in the following practices. Check all that apply. If the statement is true, select "Yes." If false, select "No."		
Animal Testing		√
Company/Suppliers Employ Under Age 15 (Or Other ILO Minimum Age)		√
Company Explanation Of Disclosure Item Flags		√
Company prohibits freedom of association/collective bargaining		√
Company workers are prisoners		√
Conduct Business in Conflict Zones		√
Confirmation of Right to Work		√
Does not transparently report corporate financials to government		√
Employs Individuals on Zero-Hour Contracts		√
Facilities located in sensitive ecosystems		√
ID Cards Withheld or Penalties for Resignation		√
No formal Registration Under Domestic Regulations		√
No signed employment contracts for all workers		√
Overtime For Hourly Workers Is Compulsory		√
Payslips not provided to show wage calculation and deductions		√
Sale of Data		√
Tax Reduction Through Corporate Shells		√
Workers cannot leave site during non-working hours		√
Workers not Provided Clean Drinking Water or Toilets		√
Workers paid below minimum wage		√
Workers Under Bond		√
Other		√

## B Corp Certification - Disclosure Questionnaire Documentation

PROVIDED BY:

Ecoterra

UPDATED AS OF:

24/06/2020

<b>DISCLOSURE QUESTIONNAIRE CATEGORY</b>	Animal Products and Services
<b>TOPIC</b>	Ecoterra operates animal farms and has direct control over the treatment of animals in its care.
<b>SUMMARY OF ISSUE</b>	Ecoterra operates hen farms for egg production. They produce both cage free and free range eggs. The cage free system allows the hens to exhibit natural behaviours and move freely inside the aviary. The free range system grants the hens access to the outdoors to graze in enclosed meadows. 100% of their eggs are audited by the Latin American Farm Animal Care body and carry the Certified Humane logo.
<b>SIZE/SCOPE OF ISSUE</b> (e.g. \$ financial implication, # of individuals affected)	In 2019 Ecoterra produced 21,000 birds on average in its facilities and the maximum productive capacity is 45,000 birds. The maximum density is 7 hens per m2 inside the aviary, the current density of Ecoterra is lower. 80% of the eggs sold by Ecoterra are produced by them and 20% are bought from other producers.
<b>IMPACT ON STAKEHOLDER(S)</b>	All of the hens are fed a 100% vegetarian diet that is free from antibiotics. The aviaries where the hens are kept are installed with the necessary equipment to allow them to exhibit their natural behaviours such as digging, taking sand baths, perching, nesting and socialising. They have easy access to feed and drinking water and are able to access the outdoor grazing area where they can also feed on grains and insects.
<b>IMPLEMENTED MGT PRACTICES</b>	<p>The aviaries are checked once a year by the Animal Welfare Body to ensure that they are in full compliance with the standards with checks based on the number of hens at the start of each production period of 15 weeks. Animal welfare training is carried out for all staff and for associated producers. The company also maintains a production record which allows them to monitor their daily production and evaluate the biosecurity of each aviary.</p> <p>Since 2015, Ecoterra has provided training for small farmers on producing free range chicken eggs that are Animal Welfare certified. The company then develops contracts for these farmers which assure a monthly purchasing volume.</p> <p>In 2019 the company managed to certify 2 more producers in Animal Welfare than those certified in 2019.</p>
<b>REPORT</b>	Ecoterra website: <a href="https://ecoterra.cl/es/">https://ecoterra.cl/es/</a> There you can see the animal welfare and fair trade certifications
<b>OTHER MANAGEMENT COMMENTS</b>	<p>Ecoterra SpA is a producer and marketer of food products obtained under fair trade and animal welfare models.</p> <p>During 2020 Ecoterra has developed a line of dairy products from free-grazing bovine milk (cows) and goat's milk mainly in the Sixth Region and the Los Lagos Region with high Animal Welfare. Soon there are gonna under de Ecoterra production model, getting the Animal Welfare Certification. The goat dairy products are bought from small local farmers and the cows dairy production are bought from a local cooperative.</p>