

Aboriginal Contractor Integration

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by Fisher Powerline Construction Ltd.

SAFETY – INTEGRITY – HONESTY

Contents

- Who we are.
- What we offer.
- How do you know?
- Some history.
- What we want.
- Conclusion

Fisher Powerline Construction Ltd.



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Who We Are

- Fisher is an aboriginally owned and managed company, originally established to serve the needs of clients in the Alberta oil sands area.
- As bedrock principles the owners of Fisher absolutely insist on:
 - Excellent safety performance.
 - Demonstrated integrity in all dealings with clients, vendors, and employees.
 - Honesty in all dealings is the only policy.

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Who We Are (cont'd)

- We pay at least fair wages, for all employees, based on our local union agreements.
- We seek to have permanent, long term employees.

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Who We Are (cont'd)

- We normally and naturally provide training, in both technical competency and apprenticeship areas, not only to our employees but to others as well.
- Our subsidiary, Global Live Line, is a recognized continental expert in the performance of, or in training others to, work on live high and extra- high voltage lines.



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What We Offer

- Fisher owns a multi-million dollar fleet of specialized equipment for the construction and maintenance of all sorts of electrical power system infrastructure, from high voltage transmission tower lines, to fibre optic connected grid management systems.
- A sample of this fleet has been based in Thunder Bay for some months now, and more of it is just hours away if required.

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What We Offer

We can and have been involved, and do bring lots of experience and expertise to the table, especially at early power or communication project stages, to improve:

1. Safety
2. Constructability
3. Cost Certainty

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What We Offer

Fisher has a number of engineering alliance partners and has explored similar opportunities here in Thunder Bay so that Fisher can provide a one-stop solution for new electrical or power system infrastructure whether in existing sites or for brand new sites.

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How Do You Know?

- Fisher has been pursuing the opportunities in this area for more than 6 months now.
- During this whole period, including the establishment of an office and shop area, and bringing line construction equipment here, Fisher has been investing, only and solely, their own money.
- Another way to say this is the old expression; “Fisher has put their money where their mouth is.”

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Some History

- Fisher has previously been awarded jobs worth up to \$400 million dollars (Fort Hills power system design/build) and does routine jobs with values less than \$100 thousand dollars.
- As always, Fisher considers no job too large, or too small, to be done safely, efficiently, and well.



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What We Want

- Simply, we want an opportunity to participate in the growth and development of the Northern Ontario area.
- We want an opportunity to bid for, and win fairly, any size of power or communication system work in this area.
- We want to perform good work, on time and on budget, for a fair profit.
- We want to work in Northern Ontario for a long time into the future.

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What We Want

- Finally, and most importantly, our objective is to have a Thunder Bay division of Fisher that is hired here, trained here, resides here, and manages the business from here.

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Conclusion

Thank you for your time and attention.

We offer you our hospitality this evening and can answer any questions at that time.

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