

The Impact Of A National Conference
The Convenience Of The Gateway City

**APRIL 25, 2019** 

2019 **PARTNERS** 







# AT A GLANCE

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BARRY-WEHMILLER
Todd Finders, CIO
             BAYER
wanson, CIO & Head of Digital Transformation
         BI-STATE DEVELOPMENT AGENCY
Kerry Kinkade, VP - CIO
             BUNZL DISTRIBUTION USA, LLC
Mark Jordan, SVP & CIO
           CALERES, INC.
Mark Schmitt, Chief Logistics Officer
                        CALERES, INC.
Willis Hill, CIO
            CASS INFORMATION SYSTEMS
                CENTENE CORPORATION
Mark Brooks, SVP & CIO
                      CITY OF ST. LOUIS
Cindy Riordan, CIO
                  CSI LEASING, INC.
Chris Schmidt, SVP & CIO
             DELTA DENTAL OF MISSOURI
Karl Mudra, CIO
            DON IMHOLZ AND ASSOCIATES
                        DOT FOODS
Brian LeDuc, Clo
 EDWARD JONES
Vinny Ferrari, Principal & Chief Administ<u>rative Officer</u>
                      Jake Fritz, VP & CIO
              ENERGIZER HOLDINGS, INC. Dan McCarthy, CIO
                 ENTERPRISE HOLDINGS
Craig Kennedy, SVP & CIO
                       EVOLVE24
Ian Patterson, CIO
                 EXPRESS SCRIPTS
Jon Joplin, Senior VP & CIO
                 HBM HOLDINGS
Mike Chill, VP and IT Officer
               HUSSMANN CORPORATION
Michael Seals, VP & CIO
       MALLINCKRODT PHARMACEUTICALS
Shrikant Ramachandran, VP & CIO
                        MARITZ
Gerry Imhoff, SVP
 MASTERCARD OPERATIONS & TECHNOLOGY
Edgar Aguilar, IT and Head of Human Resources
     MCCARTHY BUILDING COMPANIES, INC
          MERCY TECHNOLOGY SERVICES
Gil Hoffman, Senior VP & CIO
         METROPOLITAN SEWER DISTRICT
Barbara Mohn, Retired
         METROPOLITAN SEWER DISTRICT Jonathon Sprague, Director of Operations
MISSOURI DEPARTMENT OF TRANSPORTATION
Beth Ring, Information Systems Director
                 Christy M. Barker, VP & CIO
                PANERA BREAD COMPANY
John Meister, SVP & CIO
                  PEABODY ENERGY
Lina A. Young, SVP & CIO
                       POST HOLDINGS
Joe Caro, CIO, SVP
                  Suzy Scanlon, EVP & CIO
            RGAX
Mark E. Showers, Managing Director
                SAINT LOUIS UNIVERSITY
David Hakanson, VP & CIO
             SSM HEALTH
Mike Paasch, VP & Regional CIO
                 SPIRE
Ryan Hyman, CIO & VP, ITS
                    STATE OF MISSOURI
Mike Cheles, CIO
                   ST. LOUIS CIO BOARD
Gary Wimberly
          ST. LOUIS COMMUNITY COLLEGE
          ST. LOUIS COUNTY GOVERNMENT
     ST. LOUIS METROPOLITAN POLICE DEPT
Dele Oredugba, Director IT
                      SAINT LOUIS ZOO
Jennifer Walton, CIO
                  STATE OF MISSOURI
Steve Siegler, Deputy ClO
                      TD AMERITRADE
Vijay Sankaran, CIO
                 THE DOE RUN COMPANY Sharon Gietl, VP of IT & CIO
                UNIGROUP
Jeff Myers, CIO & Sr. VP of IT
    WASHINGTON UNIVERSITY IN ST. LOUIS Katherine Kraicovic, Senior Dir. IT Administration
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# **ABOUT US**

On behalf of the honorary advisors, executive board and conference planning committee, we invite you to join us as a sponsor at the Gateway to Innovation conference in 2019.

The annual Gateway to Innovation (G2I) conference brings together many great IT leaders and thinkers from around the nation and the St. Louis region, with more than 1,500 IT leaders and practitioners attending the event in 2018. The 2019 conference will continue to explore how IT drives growth in the life sciences, manufacturing, finance, global commerce and industries yet to be discovered. Interactive break-out sessions with regional executives and industry leaders will address the convergence of IT with other business imperatives. An evening gala and awards program will recognize the efforts of local leaders and help foster the region's most significant economic cluster.

As a sponsor of 2019 Gateway to Innovation conference, you will:

- Be given full access to the conference (non-sponsoring vendors will not be allowed to attend)
- Have the opportunity throughout the day to network faceto-face with conference attendees and demonstrate and/or share your innovative solutions
- Be recognized as a organization committed to supporting and helping grow the region's Information Technology industry

Following you will find specific sponsorship information for your review. A majority of the sponsorship opportunities are limited, so please act now and help us make St. Louis a national hub of information technology innovation. For more information, contact Jim Howard with our event management company, EFM, at 515-332-7940 or info@g2iconference.com.

We look forward to seeing you at the America's Center Convention Center on April 25, 2019.

Sincerely,

Gateway to Innovation Executive Board

Mark Showers Managing Director

Gil Hoffman VP & CIO Mercy Technology Services

Eric Gorham
CIO
REJIS Commission

am David Kocs
Principal
nission TDK Technologies

Lawrence Casey Manager IT Security & Risk True Manufacturing

# **KEY SUCCESS FACTORS**

# UNANIMOUS SUPPORT OF THE ENTERPRISE LEVEL CIOS OF ST LOUIS



Gateway to Innovation is the premier collaboration and networking event for IT Professionals. It is the only event in St. Louis that is openly endorsed and supported by the St. Louis CIO Board. 55 enterprise level CIOs have joined together to form the Gateway to Innovation Honorary Advisors, and are involved in all aspects of the event from selection of speakers and topics to Community Giveback.

GATEWAY TO INNOVATION HONORARY ADVISORS CONSISTS OF ENTERPRISE

# UNPARALLELED ATTENDANCE GROWTH



Gateway to Innovation provides a conference that is rich in quality content, and speakers. Gateway to Innovation provides unique showcases and networking opportunities that are unparalleled with any other technical conference. Conference attendee feedback is overwhelmingly positive every year. Gateway to Innovation started in 2006 and has grown to more than 1,500 attendees in thirteen short years.

CONSISTENT GROWTH SINCE 2006

MORE THAN 1,500
ATTENDEES in 2018

# CRITICAL CORPORATE SUPPORT



Gateway to Innovation is unique in the fact that the corporate IT organization's not only support the event in attendance, they actually sponsor the event to show their commitment to the St. Louis community.



### **COMMUNITY GIVEBACK**



Gateway to Innovation is more than a one day conference. It is the culmination of activities that happen within the IT community week in and week out. It is a celebration of IT success, and has impacted the community with nearly \$1.7 million in donations to technology initiatives in the St. Louis community. In 2018 alone, more than \$310,000 were distributed to such organizations as FIRST St. Louis, Special Olympics, LaunchCode, Boys Hope/Girls Hope, Hawthorn Leadership School for Girls, T-REX, United Cerebral Palsy Heartland and The Biome School.

COMMUNITY GIVEBACK OF NEARLY \$1.7 Million Since 2006

### VIP RECEPTION



Gateway to Innovation also features a VIP reception. The reception is a private executive reception for conference Honorary Advisors, CIO's, and other senior leaders. The reception provides for an energetic evening of networking, community giveback through a silent auction, and a keynote speaker to round out the evening. Nearly 150 regional leaders and guests packed the 2018 reception for an enjoyable evening that culminated with a presentation by Mike DeCola, CEO, HBM Holdings and General Chairman 100th PGA Championship.

THE 2018 EXCLUSIVE VIP
RECEPTION SAW NEARLY

150
REGIONAL
Leaders & Guests
In Attendance

# VENDOR SPONSORSHIPS

# TITLE SPONSOR - SOLD OUT

\$50,000

- Naming rights to the event. Example: Gateway to Innovation Conference, presented by "XYZ Company"
- Introduction during opening comments from event chairperson
- Opportunity to provide a three minute welcome message before morning keynote
   Attendance for eight company representatives throughout the entire event

- Attendance for two company representatives to the VIP reception the evening before
  Opportunity to bring in a "Company Subject Matter Expert" to provide a best-practice presentation on the topic of your choice
  6" table in the main ballroom for placement of corporate literature and/or give-a-ways
- Post-event listing of each enrolled registrant (no email)

- Ton complimentary passes for guests (non-vendors only)
   Recognition as Title (Presenting) Sponsor on all event materials with priority logo placement
   On-stage recognition at the main event cocktail reception
   Primary recognition in event program, select marketing materials, event signage and website
   \*Includes Lead Retrieval license for all your attending company representatives\*

# **DIAMOND SPONSOR - (2 AVAILABLE)**

\$25,000

- Introduction from event chairperson

- Opportunity to provide a three minute welcome message
  Attendance for six company representatives throughout the entire event
  Attendance for two company representatives to the VIP reception the evening before
  Opportunity to bring in a "Company Subject Matter Expert" to provide a best-practice presentation on the topic of your choice
  Primary placement of the 6' table in the main ballroom for placement of corporate literature and/or give-a-ways
- · Post-event listing of each enrolled registrant (no email)

- Ten complimentary passes for guests (non-vendors only)
  Secondary recognition on all event materials with priority logo placement
  On-stage recognition at the main event cocktail reception
  Primary recognition in event program, select marketing materials, event signage and website Includes Lead Retrieval license for all your attending company representatives\*

## PLATINUM SPONSOR - (2 AVAILABLE)

\$18,000

- Attendance for five company representatives throughout the entire event

  Attendance for two company representatives to the VIP reception the evening before

  Opportunity to bring in a "Company Subject Matter Expert" to provide a best-practice presentation on the topic of your choice

  Primary placement of the 6' table in the main ballroom for placement of corporate literature and/or give-a-ways

  Post-event listing of each enrolled registrant (no email)

  Five complimentary passes for guests (non-vendors only)

- Enhanced recognition in event program, select marketing materials, event signage and website
- \*Includes Lead Retrieval license for all your attending company representatives\*

#### **EXECUTIVE TRACK SPEAKER SPONSOR - SOLD OUT**

\$17,500

- Attendance for five company representatives throughout the entire event
  Attendance for two company representatives at the VIP reception the evening before
  Opportunity to introduce speaker prior to all four sessions, with company introduction
- Opportunity to bring in a "Company Subject Matter Expert" to provide a best-practice presentation on the topic of your choice
- · Logo recognition as session sponsor on all marketing material dedicated to the Executive Track
- Primary placement of the 6' table in the main ballroom for placement of corporate literature and/or give-a-ways
- Logo recognition on event signage and banners at event
  Enhanced Recognition in event program, select marketing materials, event signage and website
  Five complimentary event passes for guests (Non Vendors Only)
  Post-event listing of each enrolled registrant (no email)
  \*Includes Lead Retrieval license for all your attending company representatives\*

### VIP RECEPTION SPONSOR - (2 AVAILABLE)

\$17,500

- Attendance for five company representatives throughout the entire event
  Attendance for two company representatives to the VIP reception the evening before
  Opportunity to provide a 3 minute welcome message and toast

- Ability to decorate VIP reception room (with approval of event management)
   Primary placement of the 6' table in the main ballroom for placement of corporate literature and/or give-a-ways
- Post-event listing of each enrolled registrant (no email)

- Five complimentary passes for guests (non-vendors only)
  Side of stage recognition during the conference
  Enhanced recognition in event program, select marketing materials, event signage and website
- \*Includes Lead Retrieval license for all your attending company representatives\*

# GOLD+ SPONSOR - (4 AVAILABLE)

\$15,500

- Attendance for five company representatives throughout the entire event
  Attendance for one company representative to the VIP reception the evening before
- Opportunity to bring in a customer to provide a best-practice presentation on the topic of your choice
- Primary placement of the 6' table in the main ballroom for placement of corporate literature and/or give-a-ways
   Post-event listing of each enrolled registrant (no email)
   Five complimentary passes for guests (non-vendors only)
   Enhanced recognition in event program, select marketing materials, event signage and website
   \*Includes Lead Retrieval license for all your attending company representatives\*

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#### SCHOLARSHIP SPONSORSHIP - EXCLUSIVE

\$15,000

- Attendance for five company representatives throughout the entire event
   Attendance for one company representative to the VIP reception the evening before
- Introduction from event chairperson after opening keynote
   Opportunity to bring in a customer/panel/internal subject matter expert to provide a best-practice presentation on the topic of your choice in a breakout session
- 6' table in the main ballroom for placement of corporate literature and/or give-a-ways

- Post-event listing of each enrolled registrant (no email)
   Five complimentary passes for guests (non-vendors only)
   Enhanced recognition in event program, select marketing materials, event signage and website \*Includes Lead Retrieval license for all your attending company representatives\*

## GOLD SPONSOR - (4 AVAILABLE)

\$13,000

- Attendance for five company representatives throughout the entire event
  Attendance for one company representative to the VIP reception the evening before
  Primary placement of the 6' table in the main ballroom for placement of corporate literature and/or give-a-ways
- Post-event listing of each enrolled registrant (no email)
- Five complimentary passes for guests (non-vendors only)
  Enhanced recognition in event program, select marketing materials, event signage and website

# MAIN COCKTAIL RECEPTION SPONSOR - EXCLUSIVE

\$12,500

- Attendance for five company representatives throughout the entire event
   Name and logo on drink tickets distributed to all attendees at registration
- Opportunity to deliver toast to audience during main event cocktail reception
   Primary placement of the 6' table in the main ballroom for placement of corporate literature and/or give-a-ways
- · Side of stage recognition during the conference
- Post-event listing of each enrolled registrant (no email)
- Five complimentary passes for guests (non-vendors only)
  Enhanced recognition in event program, select marketing materials, event signage and website

#### SILVER SPONSOR - (10 AVAILABLE)

\$8,500

- Attendance for four company representatives throughout the entire event
- Opportunity to bring in a customer to provide a best-practice presentation on the topic of your choice
- Primary placement of the 6' table in the main ballroom for placement of corporate literature and/or give-a-ways
- Post-event listing of each enrolled registrant (no email)
- · Enhanced recognition in event program, select marketing materials, event signage and website

#### WiFi SPONSOR - SOLD OUT

\$7,500

- Attendance for three company representatives throughout the entire event
   Exclusive Internet Sponsor of Gateway to Innovation
- SSID will be G2I Conference but Password is your choice
- Post-event listing of each enrolled registrant (no email)
   ½ Page Advertisement in Conference Guide, towards front highlighting Wi-Fi code
- Table tents on every table highlighting conference Wi-Fi

#### **REGISTRATION SPONSOR - SOLD OUT**

\$7.500

- · Attendance for two company representatives throughout the entire event
- Have your graphic image displayed at all five registration counters
- Recognition in event program, select marketing materials, event signage and website
- · Post-event listing of each enrolled registrant (no email)

### CONFERENCE SPONSOR - (7 AVAILABLE)

\$6,000

- Attendance for two company representatives throughout the entire event

- 6' table in the foyer for placement of corporate literature and/or give-a-ways
  Post-event listing of each enrolled registrant (no email)
  Recognition in event program, select marketing materials, event signage and website

#### JOURNAL BOOK SPONSOR - EXCLUSIVE

\$5,500

- · Attendance for four company representatives throughout the entire event
- Exclusive right to provide Gateway to Innovation Journals to attendees
  Journal will have the Gateway to Innovation logo embossed on the front cover, sponsor logo on the back
- Sponsor will provide the journal with approval by event management, minimum of 1,000 pieces
   Journals be distributed to attendees at registration throughout the day
- Post-event listing of each enrolled registrant (no email)

### PHOTO BOOTH SPONSOR - EXCLUSIVE

\$5,500

- · Attendance for two company representatives throughout the entire event
- · Photo booth with professional photographer (Sponsor provides for professional photographer)
- Photographs for LinkedIn or other Social Media profile headshot needs
- Strategic placement of photo booth, including 6' exhibit table to collect participant contact information and provide literature, giveaways, etc...

  Recognition in the event program, select marketing materials, event signage, and website

  Advance email to attendees announcing photo booth opportunity for headshot picture

  Post event listing of each enrolled registrant (no email)

#### **LUNCH SPONSOR - SOLD OUT**

\$5.500

- Attendance for three company representatives throughout the entire event
- Table Tents on every table and in buffet lines recognizing sponsorship
- · Enhanced recognition in event program, select marketing materials, event signage and website
- Post-event listing of each enrolled registrant (no email)

# BREAKFAST SPONSOR - EXCLUSIVE

\$5,500

- Attendance for three company representatives throughout the entire event
   Table Tents on every table and in buffet line recognizing sponsorship
- Enhanced recognition in event program, select marketing materials, event signage and website
   Post-event listing of each enrolled registrant (no email)

## BREAK STATION/DESSERT SPONSOR - EXCLUSIVE

\$5,500

- Attendance for three company representatives throughout the entire event
  Table Tents on every table and in buffet line recognizing sponsorship
  Enhanced recognition in event program, select marketing materials, event signage and website
  Post-event listing of each enrolled registrant (no email)

#### **BAG SPONSOR - EXCLUSIVE**

\$5,500

- Attendance for three company representatives throughout the entire event

- Sponsor provides bags for attendees (approximately 1,500)
  Sponsor will distribute bags to attendees throughout the day
  6 table provided at entrance of the event (to be used for placing the bags)
- · Post-event listing of each enrolled registrant (no email)

# LANYARD SPONSOR - EXCLUSIVE

\$2,500

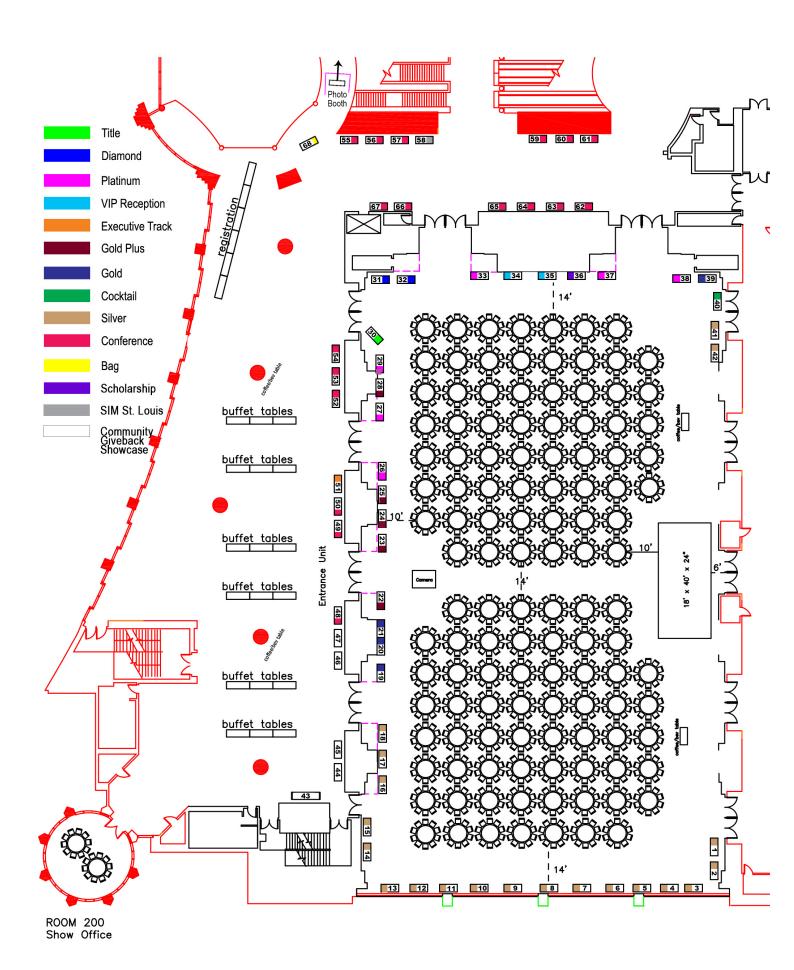
- Add-On Opportunity to Existing Sponsorship
   Provide branded lanyards to all conference attendees
- · Lanyards distributed by event staff at registration



# SPONSORSHIP AGREEMENT

Company Name			
Event Contact:		_Title:	
Address:		City:	
Telephone:		State:	Zip:
Email:		_Fax:	
Accounting Contact:		_Title:	
Address:		_City:	
Telephone:		State:	Zip:
Email:		_Fax:	
Package	Lead Retrieval-\$300	Total	
	Agreement Total		
Auth	orized Signature		
Payment terms: 25% deposit de	ue net 60. Balance due 60 da	ys prior to ever	nt date.
Client Print Name/Title		Date	
Client Signature			
I agree that this is a representat	ion of my digital signature.		

# FLOOR PLAN





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