HEALTHCARE INFRASTRUCTURE SOLUTIONS: NEW STRATEGIES FOR FACILITY CHALLENGES

The Healthcare Project Delivery Conference is the premier project delivery and networking conference for healthcare and industry representatives focused on acute care, clinics, emergency & urgent care, ambulatory care, general hospitals, and specialty facilities.

Join over 600 healthcare facility representatives and industry leaders for two valuable days on the latest modes of alternative project delivery. The Healthcare Project Delivery Conference will focus on project management, planning, procurement, and networking for healthcare facility management professionals; healthcare construction leaders; designers; architects; medical office building operators; project managers; service and technology providers; design-build professionals; and healthcare administrators representing local, state, and federal facilities.

Our audience of healthcare facility leaders provides a unique opportunity to network with industry experts, owners and prospective partners in a development focused forum. The conference is the place for hospital representatives focused on the design, build, finance, and O&M of upcoming facility projects.

With keynotes, case studies, panels, workshops, and diverse networking opportunities, Conference attendees will deepen their understanding on the value proposition of alternative project delivery methods, and the role they can play in the delivery of essential healthcare infrastructure.

For the latest updates, please visit www.hcpdconference.com.
It’s a pleasure to welcome you to the 2020 Healthcare Project Delivery Conference. The Healthcare Project Delivery Conference offers tools and best practices to administrators and developers evaluating their next healthcare facility investment.

At the Healthcare Project Delivery Conference, delegates will discover a program that explores innovative approaches to expansions, renovations and new developments with a specific emphasis on procurement, financing, planning, design, construction, and operations. Through plenary sessions, panel discussions, workshops, and roundtables; this year’s agenda examines the political, financial, technical, and legal considerations we must make when approaching a new project.

At this year’s Summit you will find a program with over 100 experienced and incredible speakers. These industry leaders, experts, and owners will explore new trends and approaches to procurement, design-build, risk management, energy and sustainability, and life-cycle efficiencies impacting facilities of all sizes.

Delegates will take advantage of the opportunities available at the Healthcare Project Delivery Conference to let new partnerships grow. They will find that many attending share similar facility improvement challenges, and others who have found viable solutions and are attending to share what they did.

Numerous networking events have been incorporated into the agenda, and we hope you are able to make the most of these sessions and connect with some of the delegates in attendance.

Thank you for considering to join us this year. We hope the program is a unique and rewarding experience that helps you meet all of your business, educational, and networking objectives.

Sincerely,

The Healthcare Project Delivery Conference Team
Program

The **Healthcare Project Delivery Conference** offers two valuable days of project delivery to help attendees plan and procure successful initiatives, understand best practices in selecting and negotiating with prospective partners, and take steps to ensure project success.

The 2020 **Healthcare Project Delivery Conference** agenda features a broad range of topics specifically tailored to the needs of hospital facility administrators evaluating their next project. This program will share examples of where different approaches can be applicable; and how they can save money and time when dealing with upgrades, repairs, and maintenance.

Our program will present a series of keynotes, case studies, panels, workshops, and diverse networking opportunities designed for attendees to deepen their understanding on the value proposition of P3s, and the role they can play in the delivery of essential healthcare infrastructure.

The agenda takes a clear look at current trends in healthcare procurement, construction and design, while examining contract structures, facility types, and financing mechanisms in use. Through conversations with facility owners, operators, and advisers, the Conference explores best practices and lessons learned from successful partnerships.

Agenda

The 2020 agenda explores alternative project delivery methods with a focus on the following healthcare facilities: acute care, clinics, emergency & urgent care, ambulatory care, general hospitals and specialty facilities. Over the course of two days, more than 100 senior thought leaders will discuss the latest modes of infrastructure delivery.

The agenda showcases upcoming projects and RFP opportunities, presents best practices in traditional and alternative project delivery, and provides incredible networking opportunities for industry leaders, developers, owners, and healthcare administrators.

Additionally, the agenda includes 15 roundtable conversations on a variety of project delivery topics. Discussions will last approximately 25 minutes and are meant to be open and candid exchanges where participants can ask questions and share experiences. Facilitators will guide discussions by presenting case studies, targeted issues, and topics shaping the healthcare project delivery landscape.

A comprehensive list of best practices and lessons learned will be presented in the agenda. With an emphasis on what managers should consider when looking at alternative delivery methods, here’s a preview of what will be discussed:

**Pre-award Discussion Topics:**
- Assessing feasibility: what type of projects are best served by alternative delivery
- Steps to take to ensure your procurement process is setup for success
- Identifying the merits and risks of alternative delivery structures
- Options for small and medium hub facilities seeking partnerships
DID YOU KNOW?
Over 100 industry thought leaders participate in our program

- Defining project requirements and identifying appropriate project delivery models
- How to score, select, and negotiate with prospective partners
- Understanding the potential credit impacts delivery models can have on rating and debt capacity
- Political considerations for developing and implementing community projects
- The role of a political or internal champion in building partnerships
- Coordinating internal and external stakeholders to optimize delivery
- Hidden costs and overlooked risks
- How projects stumble and what are the lessons learned

Team Work and Collaboration Discussion Topics:
- The importance of early engagement with private partners
- Integration tools and techniques that enhance collaboration
- Owner roles/responsibilities in executing partnerships
- Risk balance and expectation management
- Stakeholder management
- Communication strategies — how to win political and local support with successful communication plans

Advanced Project Delivery Discussion Topics:
- Aligning owner and developer perspectives
- Contract administration
- Risk identification, mitigation, and tradeoff strategies
- Asset monetization of non-core infrastructure assets
- Financing solutions and value propositions under the alternative delivery methods
- The influence of design within the design-build process
- Value creation from transferring operations and maintenance
- International models
- Latest innovations and life-cycle efficiencies in project delivery

Workshops
Join industry leaders for breakfast and an interactive conversation specifically tailored to the needs of healthcare facilities evaluating alternative project delivery methods.

This pre-conference session is designed for those beginning to explore alternative project delivery methods, helping them understand where these methods are applicable and how they can save money and time when dealing with upgrades, repairs and maintenance. Learn when certain delivery structures do or do not make sense, and what major considerations need to be made once choosing this route, including the first steps.
Exhibition Hall

Conference delegates will be able to interact with industry leaders in a relaxed social setting as well as meet with some of our presenters, sponsors, and event partners. The exhibition hall is one of our central meeting points for all attendees during the event. Attendees are encouraged to setup one-on-one, pre-scheduled, or private appointments with participants.

Networking Events

The Healthcare Project Delivery Conference will also offer several ways for attendees to network and connect with each other. The program will offer multiple daily breaks, receptions, one-on-one meeting areas and specific events designed for you to meet new industry faces and reconnect with old colleagues.

Who Attends

P3C, which organizes the Healthcare Project Delivery Conference, is one of the largest conference series attracting government, non-profit, and development professionals across the country. Our conference audience includes senior management from firms in the construction, engineering, architecture, legal and consulting industries as well as public leaders, healthcare and higher education administrators, officers, and development agency officials at the municipal, state, and federal levels of government.

Our audience offers a unique and valuable opportunity to network with present and future partners in a information driven, networking focused environment. Many attending the Healthcare Project Delivery Conference are interested in understanding how different delivery models can best address their project needs. Many attending the conference are operators and project owners interested better understanding project delivery options and exploring partnerships, including:

+ Senior Hospital Administrators
+ Developers
+ Medical Office Building Owners and Operators
+ Construction Professionals
+ Architects
+ Facility Designers
+ Design-Build Advisers
+ Infrastructure Technology Representatives
+ Public Health Administrations and Agency Leaders

Attendees with little experience in the development and operation of alternative project delivery models will benefit from our industry experts presenting their knowledge, and valuable insights into market trends crucial for business decisions.

More seasoned professionals will benefit from our incredible networking opportunities, cultivate relationships with project owners, and learn new methods to address complex project delivery goals.
Participating Groups

3QC
Abbott Construction
Adept Management Consulting
AECOM
Ajou University
Aleutian Pribilof Islands Association
Align Builders, Inc.
Alpha Mechanical, Inc.
Alta Environmental
American Hospital Association
American Institute of Steel Construction
Antelope Valley Hospital
Aon
ARC
Arcadis
ARUP
Attainia
BELFOR USA
Bender Dean Engineering
Bernards
Bouten Construction Company
BrightView Design Group
BSA LifeStructures
Buehler
BWE, Inc.
c-a ARCHITECTS
Cambridge CM
CannonDesign
Capital Engineering Consultants, Inc.
Carrier Johnson + CULTURE
CBRE
CESO, INC.
Charge Bliss Inc
Citrus Valley Health Partners
City of Hope National Medical Center
City of Las Vegas
City of San Diego
Clark Construction
CME
Coffman Engineers, Inc.
Colliers International
Colombo Construction Company, Inc.
Community Medical Services
Construction Management Partners
Coquille Indian Tribe
Corna Kokosing Construction
Crown
Cumming Corp
Cunningham Group Architecture
Dahlin Group Architecture Planning
Darden Architects
DaVinci Development Collaborative
Degenkolb Engineers
DGA
Dignity Health / Woodland Memorial Hospital
Dome Construction
DPR Construction
e-Builder, Inc.
El Encanto Healthcare
EllisDon
EMCOR Mesa Energy Systems
Enwise
ETC Building & Design, Inc.
EwingCole
EXP
Fidelity National Title
FMI Corporation
Forbo Flooring Systems
Forensic Analytical Consulting Services
FoundCare, Inc.
FSB Property Management
Gafcon, Inc.
GCC & Associates LLC
GE Healthcare Equipment Finance
Gilsanz Murray Steficek LLP
Glumac
Guidepost Solutions
Gundersen Health System
Guttmann & Blaevoet
Harrison Street Capital
Hathaway Dinwiddie Construction Company
Haworth
HDR
Hensel Phelps
Hibbs Yamauchi Architects, Inc.
Holladay Properties
Houston Tyner Architects
Howard Building Corporation
Huntington Hospital
IMEG Corp
Integrated Facilities Solutions, Inc.
Interior Office Solutions
J.E. Dunn Construction
Jacobs
JLL
John A. Martin & Associates, Inc.
Johnson Controls
Kahua
Kaiser Permanente
Kefex Company, Inc.
Kish and Associates, Inc.
Kitchell
Koury Engineering & Testing Inc.
KPFF Consulting Engineers
Langan Engineering & Participating Groups

Did you know?
The Conference also offers a variety of sponsorship packages designed to fit a range of budgets.
DID YOU KNOW?
65% of attendees are C-Level or Senior-Level decision makers.

Participating Groups

Environmental Services
Lawrence Group
Layton Construction Co., Inc.
Limbach
Lionakis
Los Angeles County, Public Works
LPA Design Studios
LRS Federal LLC
M Bar C Construction
M&M Construction Inspection
Mad River Community Hospital
Mangini Associates Inc.
Mascari Warner Architects
Mazzetti
McCarthy Building Co.
McGuire and Hester
McKinstry Essention
Men’s Health Foundation
Metropolitan State University of Denver
Millie and Severson
MJPaia, Inc.
Mohawk Group
Notkin Mechanical Engineers
OAC Services, Inc
OHL Infrastructure
Oltmans Construction
OSHPD FDD
Owen Group
P2S Inc.
PARADIGM Structural Engineers, Inc.
Paton
Perlo Construction
Pioneers Memorial Healthcare District
Plenary
PMB
Polsinelli PC
Pomona Valley Hospital Medical Center
Procon Consulting, LLC
Project Management Advisors, Inc.
Providence Health Care
Psomas
PULLMAN
Ratcliff
Reliabe Restoration & Recovery
Roebbelen Contracting
RORE, Inc.
Rudolph and Sletten
Rutherford + Chekene
S. M. Wilson & Co.
Saint Francis Medical Center
Salas O’Brien
Santa Clara Valley Medical Center / DGA
SBI Consultants, Inc.
Scripps Health
SGPA Architecture and Planning
Sharp HealthCare
Siemens
Sierra View Medical Center
Site Enhancement Services
SM Wilson
SmithGroup
Smithipong & Rosamond Associates, Inc.
Southland Industries
SpawGlass
Spectrum Development Solutions
Stanford Healthcare
Stanford University
Stantec
Strategic Building Services
Sunbelt Controls
Swinerton
TAG, Inc.
Tahoe Forest Hospital
Tanner Engineering
Taylor Design
TEF Design
Terracon
TETER, LLP
The Barrie Company
The Design Collective
The Harman Group
The PENTA Building Group
The S/L/A/M Collaborative, Inc.
The Stahl Companies Inc
Transwestern
Turner Construction
TWINSTEPS, Inc.
UC San Diego, Capital Program Management
UnityPoint Health - Meriter
University of California San Diego
University of Nebraska-Lincoln
Urban Indian Center of Salt Lake
Utah Navajo Health System Inc.
Vanir Construction Management
Ware Malcomb
Webcor Builders
WebFM
Wehr Constructors, Inc.
Williamson Construction Co., Inc.
Woodland Memorial Hospital
XL Construction
ZGF Architects LLP
Zimmerman Architectural Studios
Zurn Industries Inc
DID YOU KNOW?
The agenda offers multiple daily breaks, receptions, 1-on-1 meeting areas and events designed to meet new faces.

Registration Information

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<thead>
<tr>
<th>Registration Type</th>
<th>General Audience</th>
<th>Public Agency or Hospital</th>
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<tbody>
<tr>
<td>Early Registration</td>
<td>$895</td>
<td>$395</td>
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<td>Register by Friday, October 18, 2019.</td>
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<tr>
<td>Regular Registration</td>
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<td>Register by Friday, December 20, 2019.</td>
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<tr>
<td>Last Minute Registration</td>
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Hotel & Event Venue

The Manchester Grand Hyatt Hotel is our event headquarters. A block of rooms are being held at the hotel at a special rate of $275. Reservations must be made by January 22, 2020 or before the block is sold out in order to guarantee this rate. Reservations made after this date can only be honored on a space and rate available basis.

To make your hotel reservations, please click here or call the hotel directly at (619) 232-1234 and identify yourself as part of the Healthcare Project Delivery Conference.

Getting There

The Manchester Grand Hyatt Hotel is located at 1 Market Pl in San Diego, CA.

One major airport serves the San Diego area and is convenient for staying at the Manchester Grand Hyatt Hotel:

- **San Diego International Airport:** 3.0 miles