



The Millionaire Agent Hour-by-Hour Daily Schedule

Follow the schedule that millionaire
agents use



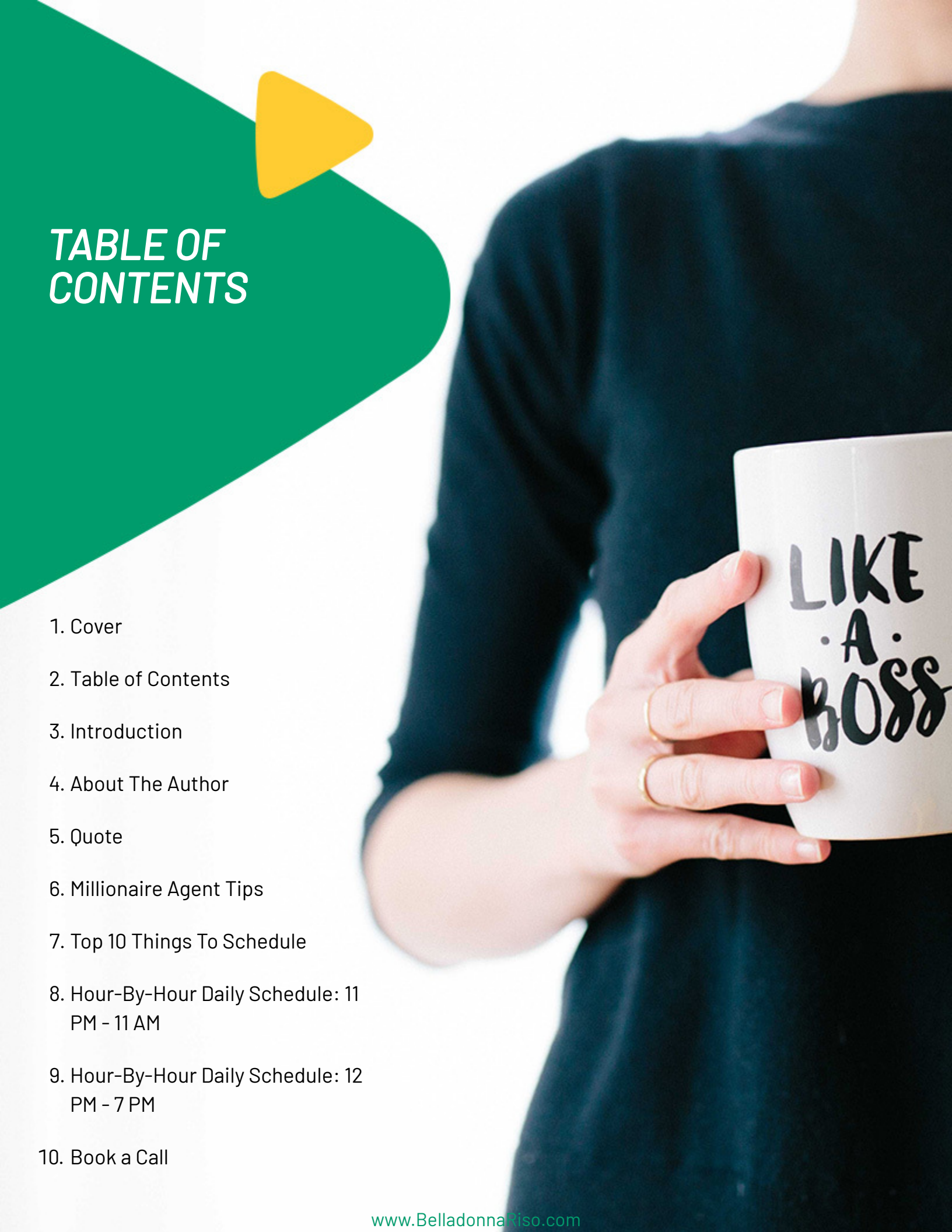


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INTRODUCTION

The Hour-By-Hour Plan For A Millionaire
Real Estate Agent.

Did you get into this business for the 'freedom?' One of the best things about being an agent is that you get to be your own boss. One of the worst things about being an agent is that you get to be your own boss!

You have the freedom to work whenever you choose, **but this can be disastrous for many agents.** Sleeping in late, taking long lunches, scrolling through Facebook & Instagram until 5pm....and before you know it, an entire day is gone and you have nothing to show for it. **Can you relate?**

A schedule is what separates the Millionaire Agent from the average agent. That's why I'm sharing the hour-by-hour schedule that almost all Millionaire Agents use.

Belladonna Riso, Associate Broker - eXp Realty



ABOUT BELLADONNA RISO



Belladonna has been a real estate broker for over 16 years. In that time she has managed one of the largest real estate offices in North America. She's trained and coached hundreds of agents.

Belladonna is also the founder of an online Facebook course for agents and she is a published author with Inman News.

She had a passion for helping agents succeed!

"The key is not to prioritize what's on your schedule, but to schedule your priorities."

Stephen Covey



A man with dark hair and a beard is sitting on a dark leather sofa, working on a silver laptop. He is wearing a dark hoodie and a watch. In front of him is a small round table with a potted plant. The room has dark blue walls and a blue floor. A large green shape with a yellow triangle is overlaid on the left side of the image.

Millionaire Agent Tips

The Perfect Day

Always keep the end in mind.

Do the most important tasks first.

If it matters put it in your schedule.

Use time blocking.

Top 10 Things to Schedule

These are the top
priorities for almost ALL
Millionaire Agents

- ☐ 1st When you go to bed
- ☐ 2nd When you wake up
- ☐ 3rd Exercise your body & brain
- ☐ 4th Practice, roleplay & learn
- ☐ 5th Outbound sales calls, texts, etc.
- ☐ 6th Follow up calls
- ☐ 7th Posting to social media
- ☐ 8th Appointment prep time
- ☐ 9th Attending appointments
- ☐ 10th Personal & family time

Millionaire Agent Daily Schedule

11:00 PM Go To Bed

That's right. Your schedule starts the night before! Get to bed by 11 PM (Or earlier if possible.) Try to get at least 6-7 hours sleep.

5:00 AM - 6:00 AM Wake Up & Exercise

You need energy and a healthy body to do this job at the highest level. Taking care of your self comes first. Then you can take care of everyone else! Start slow and work up to a daily exercise routine.

6:00 AM - 7:00 AM Morning Routine & Breakfast

Getting your 'head on straight' is critical to reaching your goals. Powerful mindsets are created. If you don't have a morning routine try [The Miracle Morning For Real Estate Agents](#). Consider including meditation/prayer, visualization, affirmations, gratitude, writing down your top 3 list.

8:00 AM - 9:00 AM Get Ready & Learn

Finish getting ready and listen to an audiobook or podcast. Yes, I have more 'getting ready' time in my schedule...have you seen my hair! But I put this time to good use. This is my audio-education time.

9:00 AM - 11:00 AM Setting Appointments

This is 2 hours of focused, uninterrupted new business generation time. You are calling, texting and messaging prospects. **(DO NOT SKIP THIS!!!)** This is some of the most important and highest revenue-producing activities of your entire day.

Millionaire Agent Daily Schedule

11:00 AM - 12:00 PM Social Media Planning

Create and execute your social media marketing plan. Do NOT let this become a time suck!

12:00 PM - 1 PM Lunch & Learn

Take a break, grab a HEALTHY lunch and listen to something that will help you grow. Remember, our best is rarely good enough. We should always be striving to get better.

1:00 PM - 2 PM Follow Up Calls

Now that you're rested and re-energized from lunch, take one hour to make all of your lead follow-up calls.

2:00 PM - 4:00 PM Appointment Prep / Prospecting

If you are consistently prospecting your leads for 2 hours per day, you will be setting appointments. Take this time to create your CMA's, prep for buyers, etc. If you don't have any appointments you can use this time for additional lead generation.

4:00 PM - 7:00 PM Listing Presentations & Buyers

This is your time to attend listing appointments and show buyers. Try your very best to finish up appointments by 7PM. Work-Life balance matters! Go home and spend time with your family & friends. Decompress. Do something for yourself! Also take one night per week for yourself and/or schedule a date-night with your significant other.



BOOK A CALL WITH BELLADONNA

Learn more about partnering with my international real estate team. I am not selling anything! I'm just looking for awesome agents to partner, grow and work with.

BOOK NOW

"Working with Belladonna transformed my real estate career. I'm on track to make over six-figures in my first year and I'm on my way to becoming a Millionaire Agent!"

