



Introduction

If you're not ranking within the top three search results for your relevant keywords then you don't exist in the eyes of your customer.

The stakes are high but how do you compete with the big boys who have been dominating the top of Google for years? Surely it's an impossible task...

Thankfully not!

And that's why I created this workbook. It's a basic list of tasks to get you started. I'm not saying that this workbook will propel you to #1 but if you don't cover these basics you'll never get there.

This is the same process that I use every time I start a new Search Engine Optimisation (SEO) project and it has served me well. I hope it will do the same for you.

Jane Smyth

Meta Data

Meta Data is the information that appears on a search engine results page (SERP). As well as influencing the ranking of your web page, meta data has a big impact on the click-through rate from search page to website.				
Complete these exercises for your home page.				
Title Tag Your title tag should be about 60 characte keyword for that page.	rs long and should contain a top level			
Existing Version	Improved Version			
Meta Description Your meta description should be about 16 readable so avoid keyword stuffing.	0 characters long and should be human			
Existing Version	Improved Version			

Keywords

Your SEO keywords are the key words and phrases in your web content that make it possible for people to find your site via search engines. A website that is well optimized for search engines "speaks the same language" as its potential visitor base with keywords for SEO that help connect searchers to your site.

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Popular Search Phrases

List the most popular search phrases based on your chosen keyword.

Keywords	Volume	Trend	СРС	Competition

Link Building

Every link to your website is like a vote for your content. The more votes you get, the higher your site will rank for various search terms. Link building is considered to be the most important process in improving a search ranking.

Backlink Profile

List the most popular search phrases based on your chosen keyword.

Domain Rating	Backlinks	Referring Domains

Guest Post Outreach

Writing a guest blog post for another website is a great way to get another link for your site. Complete this template for your first guest post request:

Site URL	
Contact Email	
Email Outline	

