



Oh, The Places
You'll Go!



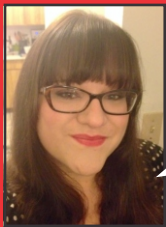
Fab-U-lous FOXes

Maura Lucente
Senior Independent Sales Director



**2016 UNIT GOALS: 80 Stars; 25 Red Jackets; 5 New Car Drivers
7 New Offspring Directors to become an ELITE AREA!**

DIQ
Director
in Qualification



Stephanie
Cournoyer

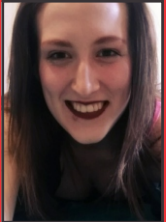
**RED
Jacket**



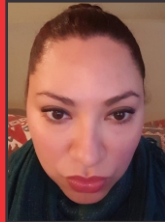
Lottie
Gamester

NEW

NEW SENIOR CONSULTANTS!



Dora
Middleton



Jasmin
Sanchez



Marilea
Schultz

We are only \$30,000 wholesale away from
being a Top Unit in Canada!!!!!!
Team work makes the dream work!!!!

Welcome New Consultants

Monthly Goal: 15 - achieved: 17

Tresse Owen, Amanda Bridge & Brianna Kirkham
introduced by **BRONZE MEDAL** Erika Breikreuz

Jennifer Blackburn & Juliana Marko
introduced by Stephanie Cournoyer

Tracy Shannon & Kimberly Rumbaua
introduced by Charlotte Clements

Cheryl Cardoso introduced by Lottie Gamester

Toni Jones introduced by Jennifer Blackburn

Zoe Sevenster introduced by Maritess Aristo Lemon

Yasamin Alai introduced by Lisa Dufresne

Marchella Marriott introduced by Dora Middleton

Amanda Lippmann introduced by Marilea Schultz

Lissa Mandigo, Janis Hudon & Ashley Milligan
introduced by **BRONZE MEDAL** Maura Lucente

WE ARE A
CADILLAC UNIT!
TOP 10 Unit

HOW DO WE GET THERE???

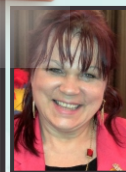
- 5 New Senior Consultants / month (13)
- 25 New Red Jackets this year (7)
- 5 New Car Drivers this year (0)
- 7 New Directors this year (1)
- 80 Star Consultants this year (46)

UNIT GOALS

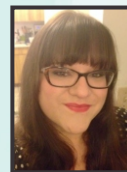


**ONE MILLION
DOLLAR
CIRCLE OF
EXCELLENCE**

SEMINAR 2016
\$519,532.00
46 STARS



Erika



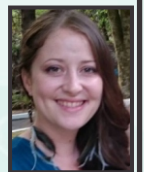
Stephanie



Charlotte



Lottie



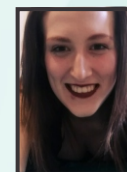
Jennifer



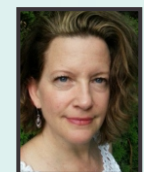
Maritess



Lisa



Dora



Marilea



Maura

JUNE 2016
(May! Recognition)

2503-2789 Shaughnessy St, Port Coquitlam, BC V3C 0C3
Phone: 604-506-4777 ★ marykaymaura@gmail.com
check out our Unit Website: www.maurasmkfamily.ca





you are a STAR



Complete Star Status
in 1 month (\$1800+wh)
earns this
Fab Colour Organizer
or Rolling Tote

*NOTE: excludes a
New Consultant's initial
inventory purchase.*

Heather Mullan

On-Target ALL Stars

(star all 4 quarters of the Seminar year)



Charlotte
Clements



Erika
Breitkreuz



Lucy
Bower



Heather
Mullan



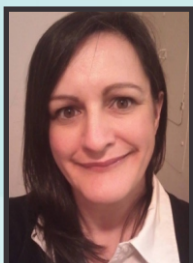
Maritess
Lemon

and Director Maura Lucente

OUR STARS

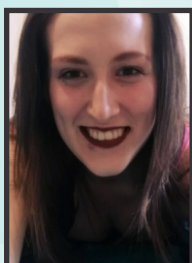
(so far...)

**teambuilder
emerald**



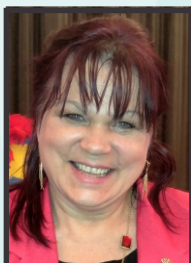
Imogen Tring
pearl

**teambuilder
emerald**

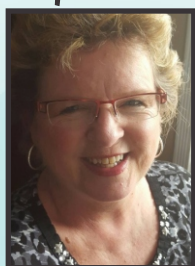


Dora Middleton
emerald

**teambuilder
diamond**

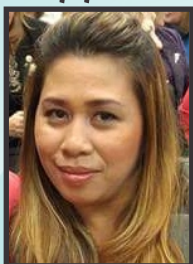


Erika Breitkreuz
diamond



Heather Mullan

sapphire



Maritess Lemon



Eppa Tourniwan

sapphire



Lisa Dufresne



Lucy Bower

sapphire



Jennifer Blackburn

4TH QUARTER STARS

minimum \$1800 wh (April - June)

WOO HOO STARS

to next star

Imogen Tring	Emerald/Teambuilder	\$24
Dora Middleton	Emerald/Teambuilder	\$1,156
Erika Breitkreuz	Diamond/Teambuilder	\$537
Maura Lucente	Diamond/Teambuilder	\$559
Heather Mullan	Pearl	
Eppa Tourniwan	Emerald	\$578
Lucy Bower	Diamond	\$156
Maritess Lemon	Sapphire	\$522
Lisa Dufresne	Sapphire	\$553
Jennifer Blackburn	Sapphire	\$599

on-target

current wh

to sapphire

Charlotte Clements	\$1,560	\$240
Lissa Mandigo	\$1,208	\$592
Kelley Mullan	\$1,203	\$597
Lonnie Choi	\$1,202	\$598
Stephanie Cournoyer	\$1,032	\$769
Stephanie Barrera Suazo	\$725	\$1,075
Sheila SanJuan	\$669	\$1,131
Ashley Morissette	\$667	\$1,133
Amanda Lippmann	\$650	\$1,150
Marchella Marriott	\$649	\$1,151
Joy Tymos	\$642	\$1,158
Nieves Reyes	\$608	\$1,193

REWARDS! What **STAR** prize are you working for? It's good to have a visual goal in front of you – so print it out and stick it on your fridge or other prominent place, then go to work.



CAREER LEVELS

POSITIONS AVAILABLE



OFFSPRING DIRECTOR

Opportunity to earn Pink Cadillac

BRITTANY JENSON



DIRECTOR IN QUALIFICATION

10+ Active Team Members



Stephanie Cournoyer (10)



Charlotte Clements (10)



Erika Breitzkreuz (8)



TEAM LEADERS

5-7 Active Team Members

Who's Next?



TEAM LEADERS

5-7 Active Team Members



Nicole Pasacreta (5)



Nicole Poirier (5)



STAR TEAM BUILDERS

3-4 Active Team Members



Tania Lang (4)



Lucy Bower (4)



Lottie Gamester (3)



SENIOR CONSULTANTS

1-2 Active Team Members

Paige Peterson (2), Imogen Tring (2)

Lottie Gamester, Heather Mullan

Ina Faye Elliott, Shandy Edwards

Nicole Marsh, Gloria Yong

Jess Zagwyn, Alisha Holbrook

**Dora Middleton, Jasmin Sanchez
Marilea Schultz**

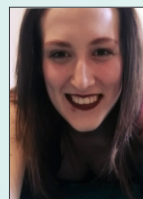
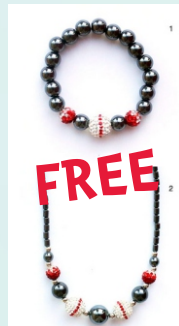


RACE FOR RED

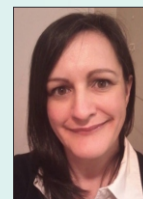
(March 1-June30)

with 1, 2 & 3 Qualified
Team Members earn

- ◆ Dazzling Bracelet
- ◆ Gorgeous Necklace
- ◆ \$50 Credit towards a
NEW RED JACKET!



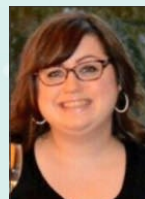
Dora Middleton
1 Qualified!



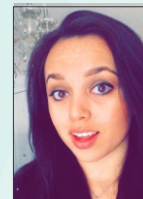
Imogen Tring
1 Qualified!



Marilea Schultz
1 Qualified!



Cheryl Cardoso



Marchella Marriott

Earned a beautiful
Pink Ice Ring



PERSONAL TEAM COMMISSIONS

		OVER \$10
Stephanie Cournoyer	12%	\$451.17
Charlotte Clements	12%	\$447.99
WOW!! highest ever 12% commission		
Erika Breitzkreuz	8%	\$225.94
Nicole Poirier	8%	\$107.82
Nicole Pasacreta	8%	\$93.80
Imogen Tring	4%	\$48.32
Tania Lang	4%	\$31.53
Marilea Schultz	4%	\$26.01
Dora Middleton	4%	\$25.96
Heather Mullan	4%	\$24.12
Lucy Bower	4%	\$17.31
Lottie Gamester	4%	\$11.16

first ever commission for Marilea, Dora, Lottie





CELEBRATING YOUR SUCCESS!

Thanks for contributing to our Unit Wholesale Goal. You are True Team Players, as we Grow and Work Together!! YOU Make a Difference!!

\$1200+wh

Heather Mullan
Dora Middleton

thank you.

Michelle Celentano
Molly McDonald

\$1200+wh

Jennifer Blackburn
Lissa Mandigo
Imogen Tring

*Thank
YOU!*

Tonya Becenko
Jessica Liew
Joslyn Nerdahl
Jody Tomilin

\$650+ wh

Lucy Bower
Lisa Dufresne
Charlotte Clements
Stephanie Cournoyer
Maura Lucente
Amanda Lippmann
Marchella Marriott

Shannon Menu
Amelina Cournoyer
Rebecca Bodo
Nina Goethals
Rebecca Sanchez
Tresse Owen

\$250+ wh

Erika Breitreuz
Kelley Mullan
Tania Lang
Nicole Pasacreta
Joy Tymos
Carmelita Glukler
Barbara Beggs
Michell Howatt
Sally Hogue
Sheila San Juan
Lottie Gamester
Nicole Marsh
Nicole Poirier
Juliana Marko
Jeni Farquharson
Hollie De Zwaan
Emmy O'Leary

Kimberly Rumbaua
Paige Peterson
Sophia Bhardwaj
Lindi Cournoyer
Ofure Osas
Julie Faulkner
Erica Clements
Kim Dawdy
Kristie Anne Elauria
Stephanie Barrera Suazo
Leah Paoloni
Marilea Schultz
Lisa Frede
Julianne English
Brianna Kirkham
Alycia McAlpine
Eppa Tourniwan
Ashley Morissette



GIRLS NIGHT OUT

Mondays until end of June at South Burnaby Lawn Bowling Clubhouse, 4000 Kingsway @ Inman Ave (Central Park)

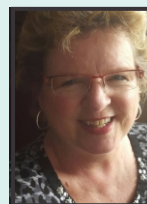
Tuesdays at Langley Seniors Village 20363 65 Ave

ON-TARGET COURTS QUEEN'S COURT

July 1/15 to June 30/16

SALES
Company
Retail
\$30,000

SHARING
Qualified
Recruits
24

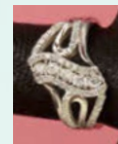


**Lucy & Heather & Brittany
Jenson will earn their RING!!
TOP 5 COURT OF SALES**

- #1 Lucy Bower
- #2 Heather Mullan
- #3 Charlotte Clements
- #4 Erika Breitreuz
- #5 Stephanie Cournoyer

COURT OF SHARING

Erika Breitreuz	10	Charlotte Clements	4
Jem Grypstra	4	Stephanie Cournoyer	3
Paige Peterson	3	Lucy Bower	3
Ina Faye Elliott	3	Heather Mullan	2
Nicole Marsh	1	Maritess Lemon	1
Imogen Tring	1	Alisha Holbrook	1
shelley lalonde	1	Marilea Schultz	1
Dora Middleton	1	Jess Zagwyn	1



IN JUNE - HAPPY BIRTHDAY!

Lonnie Choi	01	Lottie Gamester	01
Leah Paoloni	01	Samantha Wilson	02
Camila Diaz	05	Francis Joy Guillergan	05
Kelley Jones	07	Alison Chan	10
Tresse Owen	11	Terri Burton	14
Jennifer Mazur	14	Cheryl Cardoso	18
Kim Dawdy	18	Patti Gaunt	18
Virginia Bonilla	20	Candice Barfoot	28
Nova Watson	28		



CELEBRATING A MK ANNIVERSARIES

Gloria Yong	4 yrs	Carly Eldstrom	3 yrs
Jody Tomilin	3 yrs	Katherina Floros	2 yrs
Alisha Holbrook	2 yrs	Michelle celentano	2 yrs
Angela Bolognese	1 yr	Kim Dawdy	1 yr
Wendy Scott	1 yr	Marilea Schultz	1 yr
Josie Huey	1 yr	Rose Stephen	1 yr



*Mary Kay
Pink Caddy
Party
Prize
Patrol
In Route!*



What is the Prize Patrol Promotion? I will drive to your Mary Kay Class in our Pink Cadillac and unleash a Party of FUN! I will hand out prizes, chocolates, help you get referrals, share a bit about the biz and so much more!
All you need to do hold a class (3+ women over 18 years), and give me the name of the hostess, list of ladies attending, date, time and location. It's that easy!





I love my mary kay.



FREE
FREE
FREE

FREE TW Replenishing Serum+C & FREE Shipping for all new consultants (\$65 value)

FREE TW Volu-firm Lifting Serum with your \$600+ non-cummulative order (\$75 value) hurry... June 1-30 only



I am excited about the direction our unit is taking and want to encourage you to make SURE your name and picture is listed here next month!!

Commit time, effort and talents to develop a following in your business.

Act on possibilities instead of reacting to problems.

Refuse to listen to negative talk from anyone, especially yourself!

Spend time with those who empower you and with those who are where they want to go.

Build a relationship with a mentor in MK who can encourage you and inspire you.

Attend all the MK events you can... they are planned with your success in mind.

Read motivational books and listen to MP3's, CD's and DVD's available from MK.

Be flexible with Plan A, B, and C. plans change but decisions do not.

Build a future and a lifestyle for yourself and those you love. They are the reason why you want to success.

Don't look back unless it is the direction you want to go! **Have a fabulous day!**

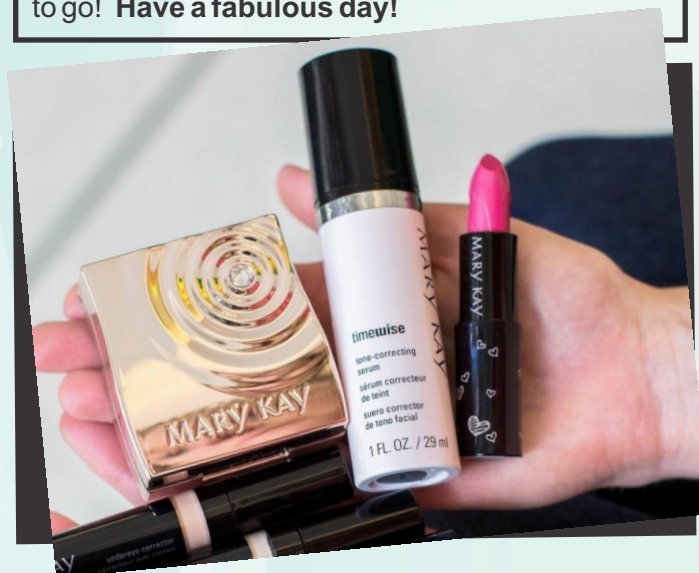
To be successful, you need to know how to help your business grow.

CHALLENGE YOURSELF!



Why not challenge yourself to a 5-party week or \$1,000 skin care week? There's no better way to increase your profits, customer base and the number of team building prospects. Prepare for your skin care week by booking parties 1 or 2 weeks in advance. Send out flyers or emails to all your customers notifying them of your goal. Organization will be the key to your success so make lists and engage the help of your family to clean mirrors, pack orders, etc.

- For a \$1000 week, aim to sell 12 skin care sets and earn the rest in re-orders and other products sales.
- For a successful 5-party week, stay on the phone calling for 1 hour a day until you book 2 parties for every 1 you want to hold.



July 28th - 31st

SEMINAR 2016

more than
MAKEUP

TORONTO, CANADA

The countdown to Mary Kay's BIGGEST event is on!! Are you ready to be inspired and catch YOUR dream? Register Today!

at the Metro Toronto Convention Centre
222 Bremner Blvd - only \$260 (plus tax)
login to mkoc.ca and register today!



July 28-30th in Toronto
We want you there to **CELEBRATE**
our success!! Be sure to register
for the Go-Give Event too.

Registered for Seminar



Charlotte Clements



Heather Mullan
& husband Bill



Maura Lucente

PERKS: THE SEMINAR BOUTIQUE

Part of the fun is choosing keepsakes of your Seminar adventure. From fun bags and stylish scarves all the way to practical pens and whimsical mugs. Seminar 2016 Boutique items begins June 1st until July 15th for Seminar attendees only. see mkoc.ca > special events > seminar > boutique for all the items available



Think Strong Be Strong
FINISH STRONG

"The person who wins the race does not slow down, but speeds up, when nearing the end. When the challenges become more difficult, the winning response is to become more determined. Achievement belongs to those who finish strong. Achievement comes to those who have 100% of the effort required, all the way to the finish line.

What does it take to finish strong? It takes commitment and a positive sense of purpose every step of the way. Many people start strong, with lots of enthusiasm. Yet their own complaints and doubts along the way drain them, so that there's nothing left as they're nearing the goal. Winners finish strong because they value and appreciate the opportunity to make the effort. Winners finish strong because they carry a strong sense of positive purpose all the way to the finish line. Start strong, stay strong, and finish strong by always remembering why you're doing it in the first place!"

~ Ralph Marston ~



1 *listen*
TO LEADERS

2 *BE READY FOR*
big reveals

3 *celebrate*
CINDERELLA MOMENTS

4 *SEE AND TOUCH*
new products

5 SEMINAR IS A MAGICAL
PLACE WHERE
dreams
ARE BORN



Hostess and Customer Appreciation Contest! April 1- June 30, 2016

*Enter for your chance to win a “Spa
Package”*



***Your spa package will be a gift
certificate for the spa of your choice in
“ - - - - - ”***

How to Enter

- Have a pampering session with your MK consultant..... 1 entry
- \$50 purchase or reorder purchase.....1 entry per \$50(plus tax)
- Share an appointment with 2 or more girlfriends with \$200 in Sales.....5 entries
- Attend any of our MK Events..... 1 entry PLUS 1 entry per guest you bring with you!
- Listen to our Marketing plan and give your opinion.....2 entries

Hostess & Customer Appreciation Event and Draw Night

Monday July 11th– Poco Inn and Suites 1545 Lougheed Highway. Port Coquitlam.
Doors open at 6:30- program starts at 7.

***Product Draws and Giveaways ! Refreshments, food and fun!!
*do not need to be present to win, but all who do will receive an extra
ballot for the draw!***