COLDWELL BANKER | WALLACE

DECEMBER 2020

EAST TENNESSEE REAL ESTATE SNAPSHOT

31 KAAR AVERAGE DAYS ON MARKET

$289,171 KAAR AVERAGE SALES PRICE

2,517 ACTIVE LISTINGS

1,940 HOMES SOLD

2,583 HOMES UNDER CONTRACT THIS MONTH

16% INCREASE IN VALUE

NEARLY 1/2 THE AVAILABLE LISTINGS VS. THE START OF 2020

17% INCREASE OVER LAST YEAR

39% INCREASE VS. LAST DECEMBER

YEAR TO DATE, CBW AGENTS HAVE SOLD **$892,854,296** WORTH OF PROPERTIES IN OUR AREA.

3,602 CLOSED TRANSACTIONS BY CBW AGENTS YTD

28% INCREASE OVER LAST YEAR AT THIS TIME

HOMES IN OUR MARKET ARE SELLING AT 98% OF ASKING PRICE!

ALL DATA REPRINTED WITH PERMISSION FROM THE KNOXVILLE ASSOCIATION OF REALTORS MULTIPLE LISTING SERVICE