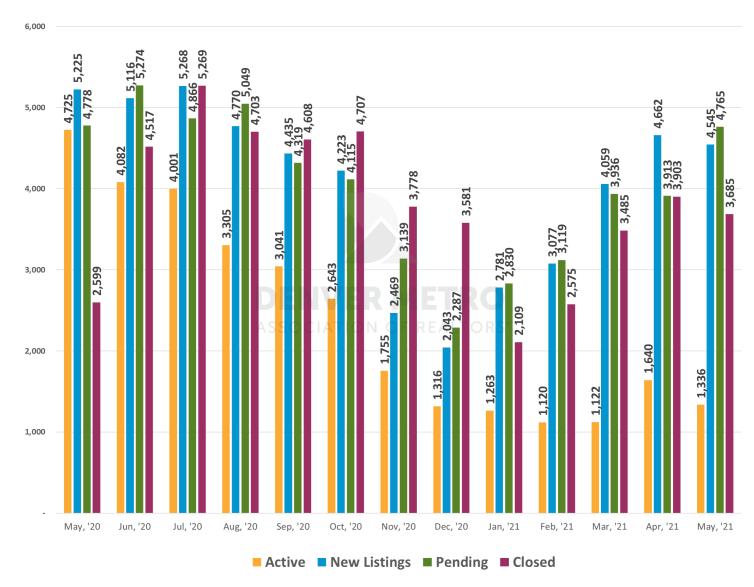
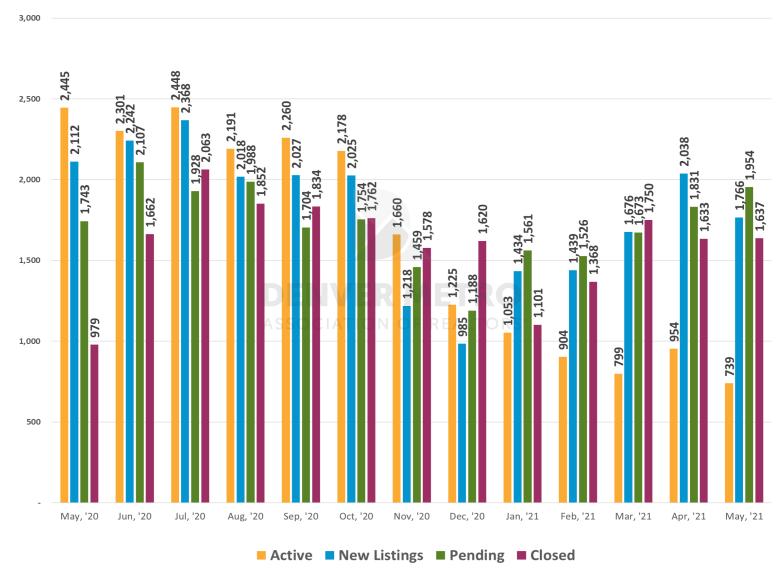


### **Detached Single-Family**



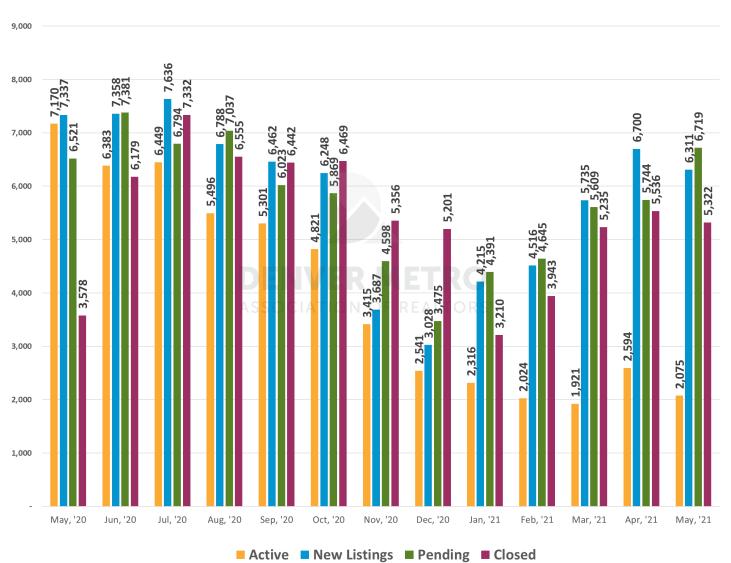


### **Attached Single-Family**



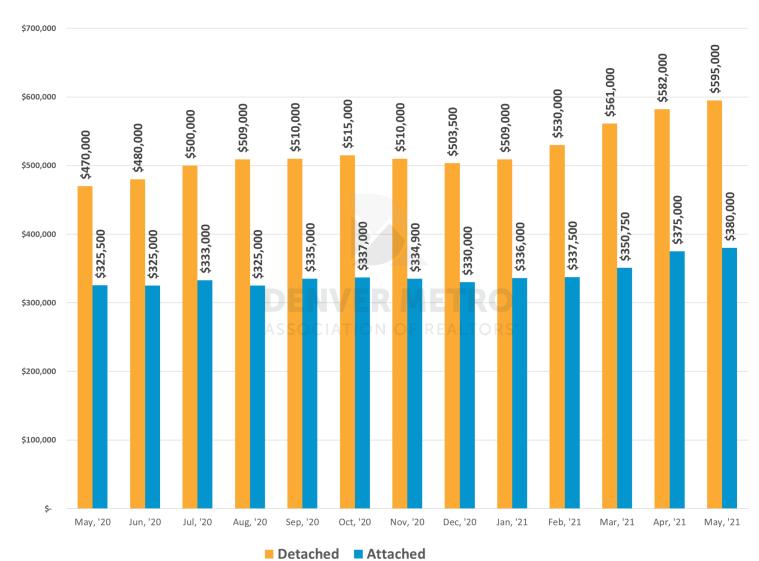


#### Residential (Detached + Attached)



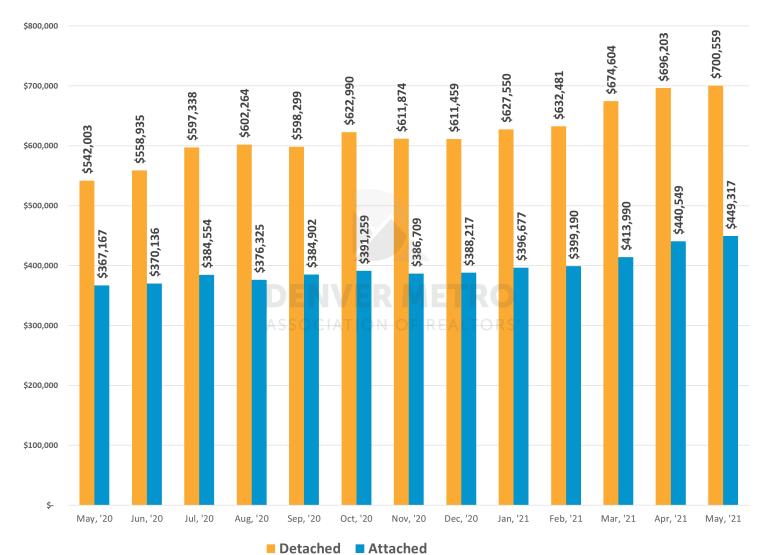


#### **Median Close Price**



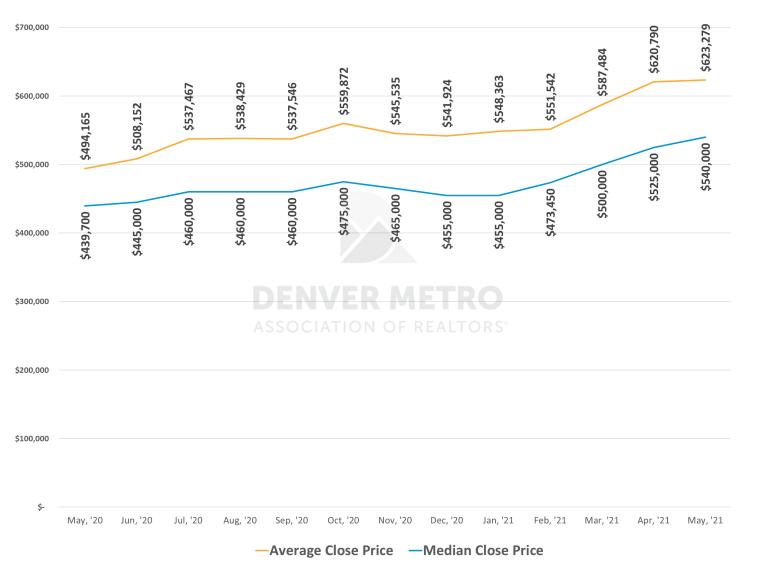


### **Average Close Price**



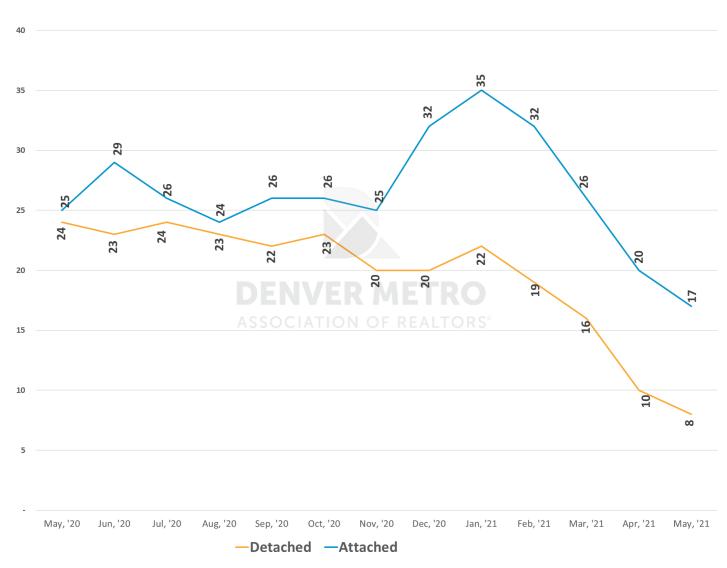


#### **Residential Close Price**



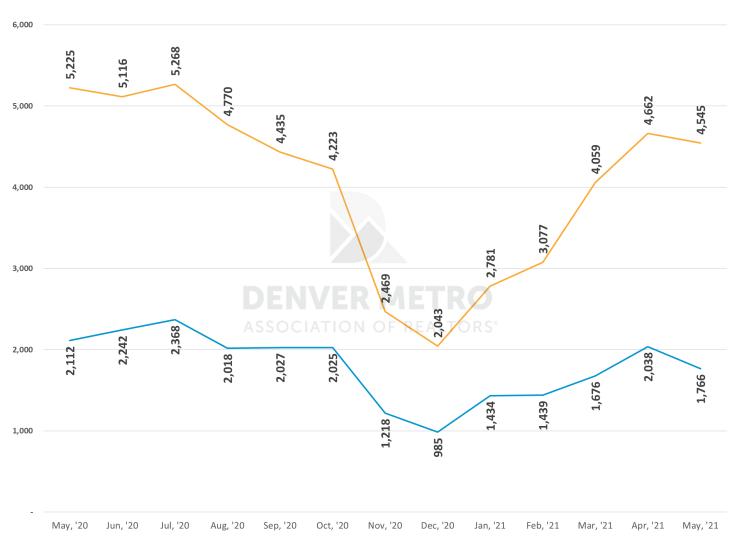


### **Average Days in MLS**





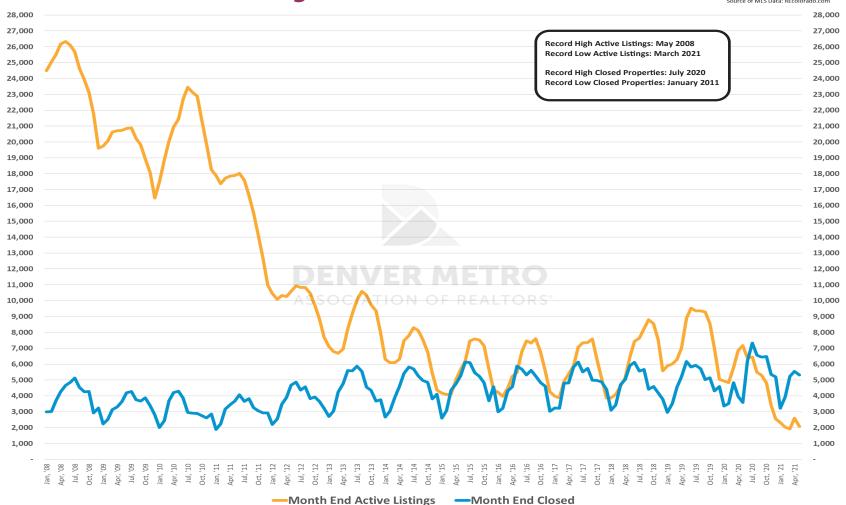
### **New Listings**





#### **Month End Active Listings and Month End Closed Homes**

DMAR Market Trends | May 2021 Data
Denver Metro Association of REALTORS®
Source of MLS Data: REcolorado.com





## **DATA SNAPSHOT**

		May, '21	Prior Month	Year Ago	<b>Prior Month</b>	Year Ago
Residential (Detached + Attache	d)					
Active Listings at Month End		2,075	2,594	7,170	-20.01%	-71.06%
New Listings		6,311	6,700	7,337	-5.81%	-13.98%
Pending		6,719	5,744	6,521	16.97%	3.04%
Closed		5,322	5,536	3,578	-3.87%	48.74%
Close Price - Average	\$	623,279	\$ 620,790	\$ 494,165	0.40%	26.13%
Close Price - Median	\$	540,000	\$ 525,000	\$ 439,700	2.86%	22.81%
Sales Volume	\$	3,317,092,742	\$ 3,436,695,888	\$ 1,768,122,305	-3.48%	87.61%
Days in MLS - Average		11	13	24	-15.38%	-54.17%
Days in MLS - Median		4	4	9	0.00%	-55.56%
Close Price/List Price		105.20%	104.58%	99.39%	0.59%	5.85%
Detached						
Active Listings at Month End		1,336	1,640	4,725	-18.54%	-71.72%
New Listings		4,545	4,662	5,225	-2.51%	-13.01%
Pending		4,765	3,913	4,778	21.77%	-0.27%
Closed		3,685	3,903	2,599	-5.59%	41.79%
Close Price - Average	\$	700,559	\$ 696,203	\$ 542,003	0.63%	29.25%
Close Price - Median	\$	595,000	\$ 582,000	\$ 470,000	2.23%	26.60%
Sales Volume	\$	2,581,560,412	\$ 2,717,278,701	\$ 1,408,665,972	-4.99%	83.26%
Days in MLS - Average		8	10	24	-20.00%	-66.67%
Days in MLS - Median		4	4	8	0.00%	-50.00%
Close Price/List Price		105.92%	105.36%	99.42%	0.53%	6.54%
Attached						
Active Listings at Month End		739	954	2,445	-22.54%	-69.78%
New Listings		1,766	2,038	2,112	-13.35%	-16.38%
Pending		1,954	1,831	1,743	6.72%	12.11%
Closed		1,637	1,633	979	0.24%	67.21%
Close Price - Average	\$	449,317	\$ 440,549	\$ 367,167	1.99%	22.37%
Close Price - Median	\$	380,000	\$ 375,000	\$ 325,500	1.33%	16.74%
Sales Volume	\$	735,532,330	\$ 719,417,187	\$ 359,456,333	2.24%	104.62%
Days in MLS - Average		17	20	25	-15.00%	-32.00%
Days in MLS - Median		4	4	10	0.00%	-60.00%
Close Price/List Price		103.58%	102.70%	99.31%	0.86%	4.30%



## **MAY DATA YTD 2021 to 2017**

	YTD 2021	YTD 2020		YTD 2019	YTD 2018	YTD 2017	'21 vs '20	'20 vs '19	'19 vs '18	'18 vs '17
Residential (Detached + Attached)										
Active Listings at Month End	2,075	7,170		8,891	6,437	5,895	-71.06%	-19.36%	38.12%	9.19%
New Listings	27,504	28,682		32,471	30,233	29,494	-4.11%	-11.67%	7.40%	2.51%
Closed	23,284	19,603		22,375	22,194	22,264	18.78%	-12.39%	0.82%	-0.31%
Close Price - Average	\$ 591,958	\$ 495,456	\$	484,020	\$ 475,611	\$ 428,665	19.48%	2.36%	1.77%	10.95%
Close Price - Median	\$ 504,000	\$ 435,000	\$	415,000	\$ 410,000	\$ 374,000	15.86%	4.82%	1.22%	9.63%
Sales Volume	\$ 13,783,140,176	\$ 9,712,414,351	\$ :	10,829,945,034	\$ 10,555,706,943	\$ 9,543,806,080	41.91%	-10.32%	2.60%	10.60%
Days in MLS - Average	18	31		32	26	27	-41.94%	-3.13%	23.08%	-3.70%
Days in MLS - Median	4	9		11	6	6	-55.56%	-18.18%	83.33%	0.00%
Close Price/List Price	103.44%	99.54%		99.36%	100.45%	100.31%	3.92%	0.18%	-1.09%	0.14%
Detached										
Active Listings at Month End	1,336	4,725		6,331	4,890	4,560	-71.72%	-25.37%	29.47%	7.24%
New Listings	19,125	19,986		23,025	21,789	21,278	-4.31%	-13.20%	5.67%	2.40%
Closed	15,779	13,782		15,784	15,628	15,852	14.49%	-12.68%	1.00%	-1.41%
Close Price - Average	\$ 672,633	\$ 547,629	\$	534,093	\$ 526,965	\$ 475,923	22.83%	2.53%	1.35%	10.72%
Close Price - Median	\$ 561,000	\$ 474,000	\$	450,000	\$ 445,000	\$ 407,000	18.35%	5.33%	1.12%	9.34%
Sales Volume	\$ 10,613,477,911	\$ 7,547,429,276	\$	8,430,123,113	\$ 8,235,404,173	\$ 7,544,326,317	40.62%	-10.47%	2.36%	9.16%
Days in MLS - Average	14	31		32	27	29	-54.84%	-3.13%	18.52%	-6.90%
Days in MLS - Median	4	A S 8		CIATIO	OF REA6	ORS 7	-50.00%	-20.00%	66.67%	-14.29%
Close Price/List Price	104.19%	99.60%		99.37%	100.35%	100.16%	4.61%	0.23%	-0.98%	0.19%
Attached										
Active Listings at Month End	739	2,445		2,560	1,547	1,335	-69.78%	-4.49%	65.48%	15.88%
New Listings	8,379	8,696		9,446	8,444	8,216	-3.65%	-7.94%	11.87%	2.78%
Closed	7,505	5,821		6,591	6,566	6,412	28.93%	-11.68%	0.38%	2.40%
Close Price - Average	\$ 422,340	\$ 371,927	\$	364,106	\$ 353,381	\$ 311,834	13.55%	2.15%	3.03%	13.32%
Close Price - Median	\$ 355,500	\$ 320,000	\$	303,000	\$ 300,000	\$ 261,771	11.09%	5.61%	1.00%	14.60%
Sales Volume	\$ 3,169,662,265	\$ 2,164,985,075	\$	2,399,821,921	\$ 2,320,302,770	\$ 1,999,479,763	46.41%	-9.79%	3.43%	16.05%
Days in MLS - Average	25	33		31	23	22	-24.24%	6.45%	34.78%	4.55%
Days in MLS - Median	5	11		11	5	5	-54.55%	0.00%	120.00%	0.00%
Close Price/List Price	101.85%	99.39%		99.33%	100.68%	100.66%	2.48%	0.06%	-1.34%	0.02%



## **MARKET TRENDS**

	Price Range		Detached			Attached	
		Closed	Active	MOI	Closed	Active	моі
>	\$0 to \$99,999	3	1	0.33	-	-	
Months of Inventory	\$100,000 to \$199,999	6	6	1.00	83	37	0.45
/en	\$200,000 to \$299,999	25	21	0.84	348	133	0.38
2	\$300,000 to \$399,999	189	59	0.31	448	128	0.29
o	\$400,000 to \$499,999	768	163	0.21	345	89	0.26
ths	\$500,000 to \$749,999	1,738	436	0.25	262	154	0.59
o	\$750,000 to \$999,999	540	218	0.40	88	86	0.98
Σ	\$1,000,000 and over	416	432	1.04	63	112	1.78
	TOTALS	3,685	1,336	0.36	1,637	739	0.45
	Price Range	Deta	ched	% change	Attac	hed	% change
		Closed May '21	Closed Apr, '21		Closed May '21	Closed Apr, '21	
_	\$0 to \$99,999	3	1	200.00%	-	-	
Ĭ	\$100,000 to \$199,999	6	2	200.00%	83	115	-27.83%
Month-Over-Month	\$200,000 to \$299,999	25	32	-21.88%	348	341	2.05%
e.	\$300,000 to \$399,999	189	265	-28.68%	448	440	1.82%
ò	\$400,000 to \$499,999	768	917	-16.25%	345	305	13.11%
흎	\$500,000 to \$749,999	1,738	1,675	3.76%	262	306	-14.38%
0	\$750,000 to \$999,999	540	563	-4.09%	88	65	35.38%
~	\$1,000,000 and over	416	448	-7.14%	63	61	3.28%
	TOTALS	3,685	3,903	-5.59%	1,637	1,633	0.24%
	Price Range	Deta	ched	% change	Attac	:hed	% change
		YTD May '21	YTD May '20		YTD May '21	YTD May '20	
	\$0 to \$99,999	7	9	-22.22%	-	4	-100.00%
ā	\$100,000 to \$199,999	19	55	-65.45%	555	589	-5.77%
Year-Over-Year	\$200,000 to \$299,999	201	495	-59.39%	1,780	1,866	-4.61%
er.	\$300,000 to \$399,999	1,434	3,025	-52.60%	2,115	1,613	31.12%
Ó	\$400,000 to \$499,999	3,899	4,176	-6.63%	1,335	780	71.15%
ear	\$500,000 to \$749,999	6,567	4,357	50.72%	1,169	691	69.18%
×	\$750,000 to \$999,999	2,010	963	108.72%	328	195	68.21%
	\$1,000,000 and over	1,642	702	133.90%	223	83	168.67%
	TOTALS	15,779	13,782	14.49%	7,505	5,821	28.93%



# LUXURY MARKET | Properties Sold for \$1 Million or More

	May '21	P	Prior Month	Last Year	Prior Month	Last Year
Residential (Detached + Attached)						
New Listings	574		587	540	-2.21%	6.30%
Pending	546		453	296	20.53%	84.46%
Closed	479		509	124	-5.89%	286.29%
Sales Volume	\$ 750,509,719	\$	800,571,726	\$ 188,598,772	-6.25%	297.94%
Days in MLS - Average	25		28	61	-10.71%	-59.02%
Days in MLS - Median	5		5	25	0.00%	-80.00%
Close Price/List Price	103.66%		102.43%	97.23%	1.20%	6.61%
PSF Total	\$ 378	\$	361	\$ 328	4.71%	15.24%
Detached						
New Listings	501		505	493	-0.79%	1.62%
Pending	476		393	279	21.12%	70.61%
Closed	416		448	116	-7.14%	258.62%
Sales Volume	\$ 654,870,851	\$	712,253,554	\$ 177,123,698	-8.06%	269.73%
Days in MLS - Average	20		25	62	-20.00%	-67.74%
Days in MLS - Median	1000014		N OF PES	DRS° 24	-20.00%	-83.33%
Close Price/List Price	104.20%		102.63%	97.29%	1.53%	7.10%
PSF Total	\$ 340	\$	332	\$ 313	2.41%	8.63%
Attached						
New Listings	73		82	47	-10.98%	55.32%
Pending	70		60	17	16.67%	311.76%
Closed	63		61	8	3.28%	687.50%
Sales Volume	\$ 95,638,868	\$	88,318,172	\$ 11,475,074	8.29%	733.45%
Days in MLS - Average	55		46	53	19.57%	3.77%
Days in MLS - Median	6		5	37	20.00%	-83.78%
Close Price/List Price	100.12%		100.98%	96.31%	-0.85%	3.96%
PSF Total	\$ 628	\$	569	\$ 549	10.37%	14.39%



## LUXURY MARKET | Properties Sold for \$1 Million or More

		YTD 2021	YTD 2020	YTD 2	019	YTD 2018		YTD 2017	'21 vs '20	'20 vs '19	'19 vs '18	'18 vs '17
Residential (Detached + Attached)												
New Listings		2,270	1,846		1,917	1,658		1,455	22.97%	-3.70%	15.62%	13.95%
Pending		2,059	965		1,163	1,032		808	113.37%	-17.02%	12.69%	27.72%
Closed		1,865	785		935	903		669	137.58%	-16.04%	3.54%	34.98%
Sales Volume	\$ :	2,959,665,716	\$ 1,190,186,881	\$ 1,467,6	531,687	\$ 1,371,953,177	\$ :	1,008,017,497	148.67%	-18.90%	6.97%	36.10%
Days in MLS - Average		41	63		60	71		91	-34.92%	5.00%	-15.49%	-21.98%
Days in MLS - Median		6	23		21	27		36	-73.91%	9.52%	-22.22%	-25.00%
Close Price/List Price		101.48%	97.08%		97.65%	97.53%		97.26%	4.53%	-0.58%	0.12%	0.28%
PSF Total	\$	362	\$ 349	\$	337	\$ 301	\$	298	3.72%	3.56%	11.96%	1.01%
Detached												
New Listings		1,965	1,635		1,705	1,497		1,321	20.18%	-4.11%	13.89%	13.32%
Pending		1,815	879		1,043	939		720	106.48%	-15.72%	11.08%	30.42%
Closed		1,642	702		826	830		598	133.90%	-15.01%	-0.48%	38.80%
Sales Volume	\$	2,631,737,941	\$ 1,067,648,403	\$ 1,289,1	150,556	\$ 1,257,466,218	\$	913,946,449	146.50%	-17.18%	2.52%	37.59%
Days in MLS - Average		40	62		61	72		92	-35.48%	1.64%	-15.28%	-21.74%
Days in MLS - Median		6	1000 22		20	27		36	-72.73%	10.00%	-25.93%	-25.00%
Close Price/List Price		101.71%	97.11%		97.11%	97.57%		97.24%	4.74%	0.00%	-0.47%	0.34%
PSF Total	\$	334	\$ 318	\$	299	\$ 283	\$	283	5.03%	6.35%	5.65%	0.00%
Attached												
New Listings		305	211		212	161		134	44.55%	-0.47%	31.68%	20.15%
Pending		244	86		120	93		88	183.72%	-28.33%	29.03%	5.68%
Closed		223	83		109	73		71	168.67%	-23.85%	49.32%	2.82%
Sales Volume	\$	327,927,775	\$ 122,538,478	\$ 178,	481,131	\$ 114,486,959	\$	94,071,048	167.61%	-31.34%	55.90%	21.70%
Days in MLS - Average		53	70		54	65		79	-24.29%	29.63%	-16.92%	-17.72%
Days in MLS - Median		7	36		23	21		36	-80.56%	56.52%	9.52%	-41.67%
Close Price/List Price		99.85%	96.84%		97.87%	97.09%		97.41%	3.11%	-1.05%	0.80%	-0.33%
PSF Total	\$	568	\$ 606	\$	630	\$ 513	\$	430	-6.27%	-3.81%	22.81%	19.30%



## SIGNATURE MARKET

Properties Sold Between \$750,000 and \$999,999

	May '21	<b>Prior Month</b>	Last Year	<b>Prior Month</b>	Last Year
Residential (Detached + Attached)					
New Listings	725	696	587	4.17%	23.51%
Pending	716	563	456	27.18%	57.02%
Closed	628	628	215	0.00%	192.09%
Sales Volume	\$ 531,146,559	\$ 532,222,749	\$ 181,838,665	-0.20%	192.10%
Days in MLS - Average	13	14	36	-7.14%	-63.89%
Days in MLS - Median	4	4	13	0.00%	-69.23%
Close Price/List Price	105.09%	104.60%	98.35%	0.47%	6.85%
PSF Total	\$ 279	\$ 276	\$ 258	1.09%	8.14%
Detached					
New Listings	644	589	499	9.34%	29.06%
Pending	645	475	410	35.79%	57.32%
Closed	540	563	180	-4.09%	200.00%
Sales Volume	\$ 455,441,578	\$ 476,029,251	\$ RS° 152,397,013	-4.32%	198.85%
Days in MLS - Average	8	12	35	-33.33%	-77.14%
Days in MLS - Median	4	4	13	0.00%	-69.23%
Close Price/List Price	105.60%	105.01%	98.43%	0.56%	7.28%
PSF Total	\$ 258	\$ 260	\$ 236	-0.77%	9.32%
Attached					
New Listings	81	107	88	-24.30%	-7.95%
Pending	71	88	46	-19.32%	54.35%
Closed	88	65	35	35.38%	151.43%
Sales Volume	\$ 75,704,981	\$ 56,193,498	\$ 29,441,652	34.72%	157.14%
Days in MLS - Average	49	33	40	48.48%	22.50%
Days in MLS - Median	5	6	16	-16.67%	-68.75%
Close Price/List Price	101.96%	100.99%	97.91%	0.96%	4.14%
PSF Total	\$ 408	\$ 416	\$ 373	-1.92%	9.38%



## SIGNATURE MARKET | Properties Sold Between \$750,000 and \$999,999

		YTD 2021	Y	TD 2020		YTD 2019		YTD 2018	YTD 2017	'21 vs '20	'20 vs '19	'19 vs '18	'18 vs '17
Residential (Detached + Attached)													
New Listings		2,771		2,219		2,279		1,963	1,657	24.88%	-2.63%	16.10%	18.47%
Pending		2,642		1,493		1,528		1,423	1,148	76.96%	-2.29%	7.38%	23.95%
Closed		2,338		1,158		1,207		1,197	916	101.90%	-4.06%	0.84%	30.68%
Sales Volume	\$ 1	1,984,774,628	\$ 9	977,357,582	\$ 1	1,020,040,112	\$ :	L,018,046,307	\$ 774,461,370	103.08%	-4.18%	0.20%	31.45%
Days in MLS - Average		21		43		45		51	60	-51.16%	-4.44%	-11.76%	-15.00%
Days in MLS - Median		4		13		16		13	25	-69.23%	-18.75%	23.08%	-48.00%
Close Price/List Price		103.43%		98.95%		99.01%		99.33%	98.65%	4.53%	-0.06%	-0.32%	0.69%
PSF Total	\$	275	\$	249	\$	248	\$	239	\$ 224	10.44%	0.40%	3.77%	6.70%
Detached													
New Listings		2,359		1,830		1,920		1,666	1,432	28.91%	-4.69%	15.25%	16.34%
Pending		2,261		1,277		1,304		1,208	991	77.06%	-2.07%	7.95%	21.90%
Closed		2,010		963		998		1,009	789	108.72%	-3.51%	-1.09%	27.88%
Sales Volume	\$ 1	,702,360,097	\$ 8	811,314,565	\$	841,930,547	\$	859,515,670	\$ 668,857,725	109.83%	-3.64%	-2.05%	28.51%
Days in MLS - Average		16		43		44		51	61	-62.79%	-2.27%	-13.73%	-16.39%
Days in MLS - Median		4		12		15		13	25	-66.67%	-20.00%	15.38%	-48.00%
Close Price/List Price		103.89%		98.98%		99.02%		99.33%	98.55%	4.96%	-0.04%	-0.31%	0.79%
PSF Total	\$	255	\$	227	\$_	226	\$	221	\$ 209	12.33%	0.44%	2.26%	5.74%
Attached													
New Listings		412		389		359		297	225	5.91%	8.36%	20.88%	32.00%
Pending		381		216		224		215	157	76.39%	-3.57%	4.19%	36.94%
Closed		328		195		209		188	127	68.21%	-6.70%	11.17%	48.03%
Sales Volume	\$	282,414,531	\$ 1	.66,043,017	\$	178,109,565	\$	158,530,637	\$ 105,603,645	70.09%	-6.77%	12.35%	50.12%
Days in MLS - Average		50		41		53		49	55	21.95%	-22.64%	8.16%	-10.91%
Days in MLS - Median		9		16		24		14	19	-43.75%	-33.33%	71.43%	-26.32%
Close Price/List Price		100.59%		98.81%		98.94%		99.37%	99.22%	1.80%	-0.13%	-0.43%	0.15%
PSF Total	\$	400	\$	357	\$	354	\$	336	\$ 319	12.04%	0.85%	5.36%	5.33%



## PREMIER MARKET | Properties Sold Between \$500,000 and \$749,999

		May '21		Prior Month	Last Year	<b>Prior Month</b>	Last Year
Residential (Detached + Attached)							
New Listings		2,118		2,245	2,016	-5.66%	5.06%
Pending		2,243		1,897	1,766	18.24%	27.01%
Closed		2,000		1,981	909	0.96%	120.02%
Sales Volume	\$ :	1,203,128,808	\$	1,193,555,025	\$ 536,595,880	0.80%	124.22%
Days in MLS - Average		8		10	30	-20.00%	-73.33%
Days in MLS - Median		4		4	10	0.00%	-60.00%
Close Price/List Price		106.27%		105.57%	99.26%	0.66%	7.06%
PSF Total	\$	262	\$	264	\$ 217	-0.76%	20.74%
Detached							
New Listings		1,863		1,896	1,726	-1.74%	7.94%
Pending		1,963		1,584	1,546	23.93%	26.97%
Closed		1,738		1,675	804	3.76%	116.17%
Sales Volume	A \$\$	L,048,740,158	\$ :	1,010,989,248	\$ 475,211,477	3.73%	120.69%
Days in MLS - Average		6		7	28	-14.29%	-78.57%
Days in MLS - Median		4		4	10	0.00%	-60.00%
Close Price/List Price		106.77%		106.21%	99.31%	0.53%	7.51%
PSF Total	\$	244	\$	244	\$ 200	0.00%	22.00%
Attached							
New Listings		255		349	290	-26.93%	-12.07%
Pending		280		313	220	-10.54%	27.27%
Closed		262		306	105	-14.38%	149.52%
Sales Volume	\$	154,388,650	\$	182,565,777	\$ 61,384,403	-15.43%	151.51%
Days in MLS - Average		17		26	47	-34.62%	-63.83%
Days in MLS - Median		4		5	12	-20.00%	-66.67%
Close Price/List Price		102.94%		102.00%	98.84%	0.92%	4.15%
PSF Total	\$	381	\$	376	\$ 349	1.33%	9.17%



## PREMIER MARKET | Properties Sold Between \$500,000 and \$749,999

	YTD 2021	YTD 2020		YTD 2019	YTD 2018	YTD 2017	'21 vs '20	'20 vs '19	'19 vs '18	'18 vs '17
Residential (Detached + Attached)										
New Listings	8,608	7,626		7,959	6,887	5,698	12.88%	-4.18%	15.57%	20.87%
Pending	8,332	5,955		5,906	5,522	4,457	39.92%	0.83%	6.95%	23.89%
Closed	7,736	5,048		4,956	4,853	3,793	53.25%	1.86%	2.12%	27.95%
Sales Volume	\$ 4,648,341,977	\$ 2,992,240,649	\$ 2	2,948,733,647	\$ 2,877,320,953	\$ 2,237,913,545	55.35%	1.48%	2.48%	28.57%
Days in MLS - Average	14	38		39	36	44	-63.16%	-2.56%	8.33%	-18.18%
Days in MLS - Median	4	12		15	10	15	-66.67%	-20.00%	50.00%	-33.33%
Close Price/List Price	104.59%	99.46%		99.21%	99.91%	99.43%	5.16%	0.25%	-0.70%	0.48%
PSF Total	\$ 257	\$ 219	\$	212	\$ 211	\$ 196	17.35%	3.30%	0.47%	7.65%
Detached										
New Listings	7,330	6,440		6,787	5,873	4,919	13.82%	-5.11%	15.56%	19.39%
Pending	7,036	5,139		5,116	4,736	3,861	36.91%	0.45%	8.02%	22.66%
Closed	6,567	4,357		4,289	4,115	3,297	50.72%	1.59%	4.23%	24.81%
Sales Volume	\$ 3,950,967,526	\$ 2,583,222,975	\$ 2	2,550,341,027	\$ 2,438,517,005	\$ 1,942,598,460	52.95%	1.29%	4.59%	25.53%
Days in MLS - Average	11	36		38	34	42	-69.44%	-5.26%	11.76%	-19.05%
Days in MLS - Median	4	11		14	10	14	-63.64%	-21.43%	40.00%	-28.57%
Close Price/List Price	105.11%	99.49%		99.23%	99.95%	99.46%	5.65%	0.26%	-0.72%	0.49%
PSF Total	\$ 237	\$ 198	\$	194	\$ 190	\$ 179	19.70%	2.06%	2.11%	6.15%
Attached										
New Listings	1,278	1,186		1,172	1,014	779	7.76%	1.19%	15.58%	30.17%
Pending	1,296	816		790	786	596	58.82%	3.29%	0.51%	31.88%
Closed	1,169	691		667	738	496	69.18%	3.60%	-9.62%	48.79%
Sales Volume	\$ 697,374,451	\$ 409,017,674	\$	398,392,620	\$ 438,803,948	\$ 295,315,085	70.50%	2.67%	-9.21%	48.59%
Days in MLS - Average	34	50		45	49	53	-32.00%	11.11%	-8.16%	-7.55%
Days in MLS - Median	5	18		19	16	23	-72.22%	-5.26%	18.75%	-30.43%
Close Price/List Price	101.68%	99.26%		99.07%	99.67%	99.26%	2.44%	0.19%	-0.60%	0.41%
PSF Total	\$ 370	\$ 351	\$	327	\$ 327	\$ 308	5.41%	7.34%	0.00%	6.17%



## CLASSIC MARKET | Properties Sold Between \$300,000 and \$499,999

	May '21	Prior Month	Last Year	<b>Prior Month</b>	Last Year
Residential (Detached + Attached)					
New Listings	2,319	2,487	3,285	-6.76%	-29.41%
Pending	2,552	2,197	3,187	16.16%	-19.92%
Closed	1,750	1,927	1,870	-9.19%	-6.42%
Sales Volume	\$ 721,258,113	\$ 795,933,163	\$ 750,535,987	-9.38%	-3.90%
Days in MLS - Average	8	10	19	-20.00%	-57.89%
Days in MLS - Median	4	4	7	0.00%	-42.86%
Close Price/List Price	105.25%	104.83%	99.86%	0.40%	5.40%
PSF Total	\$ 283	\$ 282	\$ 222	0.35%	27.48%
Detached					
New Listings	1,486	1,625	2,370	-8.55%	-37.30%
Pending	1,640	1,411	2,409	16.23%	-31.92%
Closed	957	1,182	1,418	-19.04%	-32.51%
Sales Volume	\$ 414,640,607	\$ 509,006,764	\$ 583,230,119	-18.54%	-28.91%
Days in MLS - Average	OCIATION 6	F KEALI 6	18	0.00%	-66.67%
Days in MLS - Median	4	4	6	0.00%	-33.33%
Close Price/List Price	105.70%	105.53%	99.89%	0.16%	5.82%
PSF Total	\$ 269	\$ 270	\$ 210	-0.37%	28.10%
Attached					
New Listings	833	862	915	-3.36%	-8.96%
Pending	912	786	778	16.03%	17.22%
Closed	793	745	452	6.44%	75.44%
Sales Volume	\$ 306,617,506	\$ 286,926,399	\$ 167,305,868	6.86%	83.27%
Days in MLS - Average	10	15	23	-33.33%	-56.52%
Days in MLS - Median	4	4	10	0.00%	-60.00%
Close Price/List Price	104.71%	103.72%	99.75%	0.95%	4.97%
PSF Total	\$ 300	\$ 302	\$ 259	-0.66%	15.83%



# CLASSIC MARKET | Properties Sold Between \$300,000 and \$499,999

	YTD 2021	YTD 2020		YTD 2019		YTD 2018		YTD 2017	'21 vs '20	'20 vs '19	'19 vs '18	'18 vs '17
Residential (Detached + Attached)												
New Listings	10,900	13,026		15,223		14,265		13,180	-16.32%	-14.43%	6.72%	8.23%
Pending	10,885	11,370		12,858		12,169		11,766	-4.27%	-11.57%	5.66%	3.43%
Closed	8,783	9,594		11,296		10,879		10,502	-8.45%	-15.07%	3.83%	3.59%
Sales Volume	\$ 3,588,704,526	\$ 3,838,406,996	\$	4,447,802,106	\$	4,262,992,149	\$	4,061,588,581	-6.51%	-13.70%	4.34%	4.96%
Days in MLS - Average	13	25		27		19		21	-48.00%	-7.41%	42.11%	-9.52%
Days in MLS - Median	4	7		9		5		6	-42.86%	-22.22%	80.00%	-16.67%
Close Price/List Price	103.62%	100.00%		99.71%		100.87%		100.54%	3.62%	0.29%	-1.15%	0.33%
PSF Total	\$ 270	\$ 220	\$	210	\$	205	\$	185	22.73%	4.76%	2.44%	10.81%
Detached												
New Listings	7,222	9,412		11,623		11,270		10,808	-23.27%	-19.02%	3.13%	4.27%
Pending	7,119	8,586		10,035		9,679		9,771	-17.09%	-14.44%	3.68%	-0.94%
Closed	5,333	7,201		8,864		8,592		8,774	-25.94%	-18.76%	3.17%	-2.07%
Sales Volume	\$ 2,271,432,689	\$ 2,943,473,034	\$	3,538,689,695	\$	3,400,276,974	\$	3,407,277,552	-22.83%	-16.82%	4.07%	-0.21%
Days in MLS - Average	9	23		26		17		20	-60.87%	-11.54%	52.94%	-15.00%
Days in MLS - Median	4	6		8		5		6	-33.33%	-25.00%	60.00%	-16.67%
Close Price/List Price	104.20%	100.11%		99.76%		100.91%		100.61%	4.09%	0.35%	-1.14%	0.30%
PSF Total	\$ 256	\$ 207	\$	197	\$	190	\$	172	23.67%	5.08%	3.68%	10.47%
Attached		ASSOCIA	4 1	TON OF	K	EALIOR	>					
New Listings	3,678	3,614		3,600		2,995		2,372	1.77%	0.39%	20.20%	26.26%
Pending	3,766	2,784		2,823		2,490		1,995	35.27%	-1.38%	13.37%	24.81%
Closed	3,450	2,393		2,432		2,287		1,728	44.17%	-1.60%	6.34%	32.35%
Sales Volume	\$ 1,317,271,837	\$ 894,933,962	\$	909,112,411	\$	862,715,175	\$	654,311,029	47.19%	-1.56%	5.38%	31.85%
Days in MLS - Average	19	31		31		24		27	-38.71%	0.00%	29.17%	-11.11%
Days in MLS - Median	4	10		12		6		6	-60.00%	-16.67%	100.00%	0.00%
Close Price/List Price	102.73%	99.68%		99.54%		100.69%		100.20%	3.06%	0.14%	-1.14%	0.49%
PSF Total	\$ 292	\$ 259	\$	255	\$	259	\$	249	12.74%	1.57%	-1.54%	4.02%