

REAL **ESTATE MARKET UPDATE**

September 2021

The Market continues to march on with a purpose, as the same fundamentals are still very active in High Demand and Low Inventory! The Active Listings actually went down at the end of August with 3,582 vs 4,056 last month and still down 35% from this time last year. New Listings were down in August, while Pendings were up and increased 9.5% over last month. Closings were also down 9.5% from July, which is a result of softer sales in July. Year to date at the end of August, Closings are up 5.7%, and remarkably our Single Family Detached home Average Closed Price stands at \$686,908 and that is up 21% Year over Year! Wow! Attached Single Family homes Average Closed Price stands at \$428,900 which is 14.5% higher Year over Year! If you are a Seller who needs to sell, you should list your home in this market! If you are a frustrated Buyer that has struggled to find the right home this year, you should be looking at homes today! The next 4 months can change your life!







AVERAGE SOLD PRICE +16.33% +14.26%

AVERAGE SALES PRICE \$614,577 LAST YEAR: \$538,035 +14.23%





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3.38 BILLION IN SALES IN 2020





















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