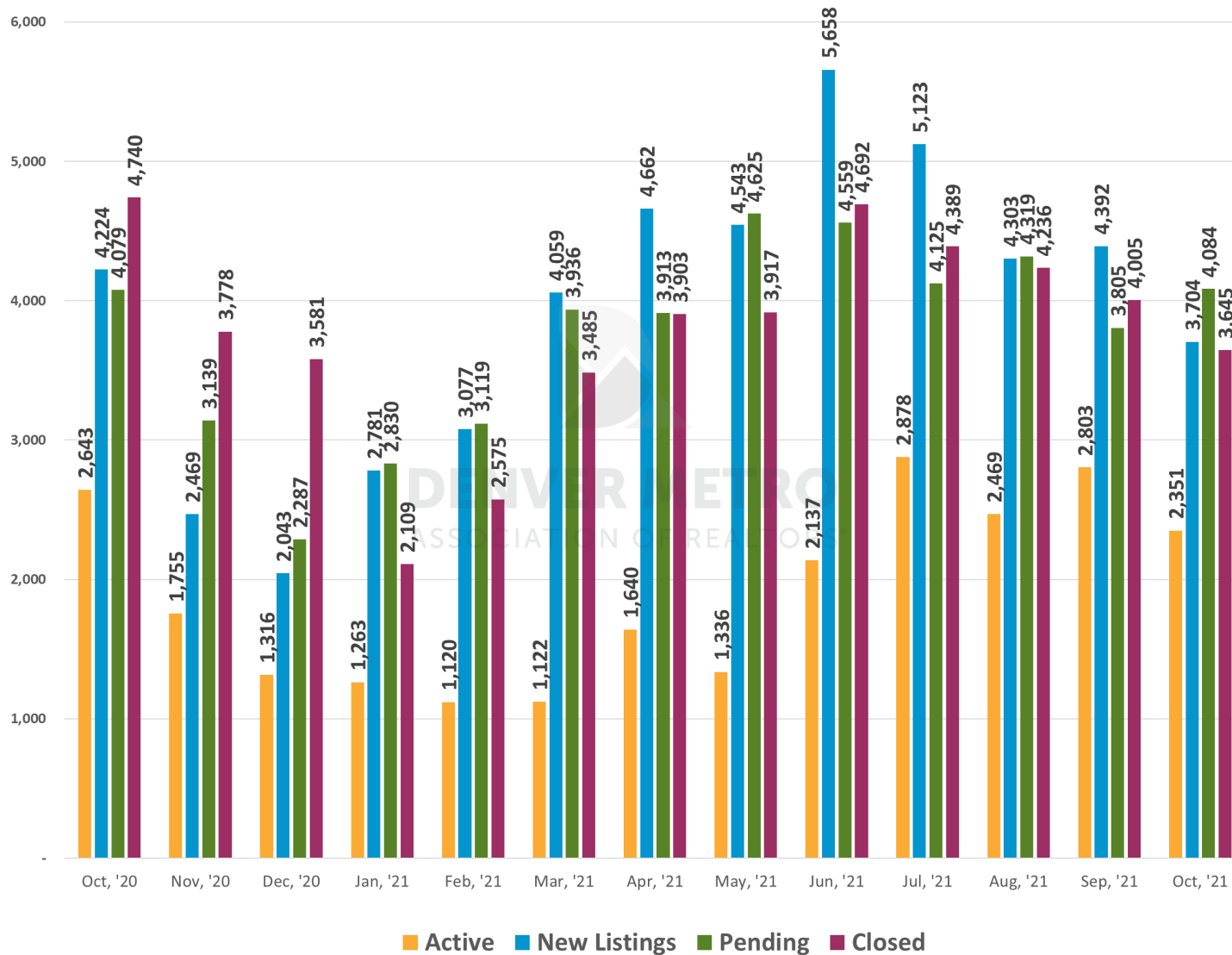




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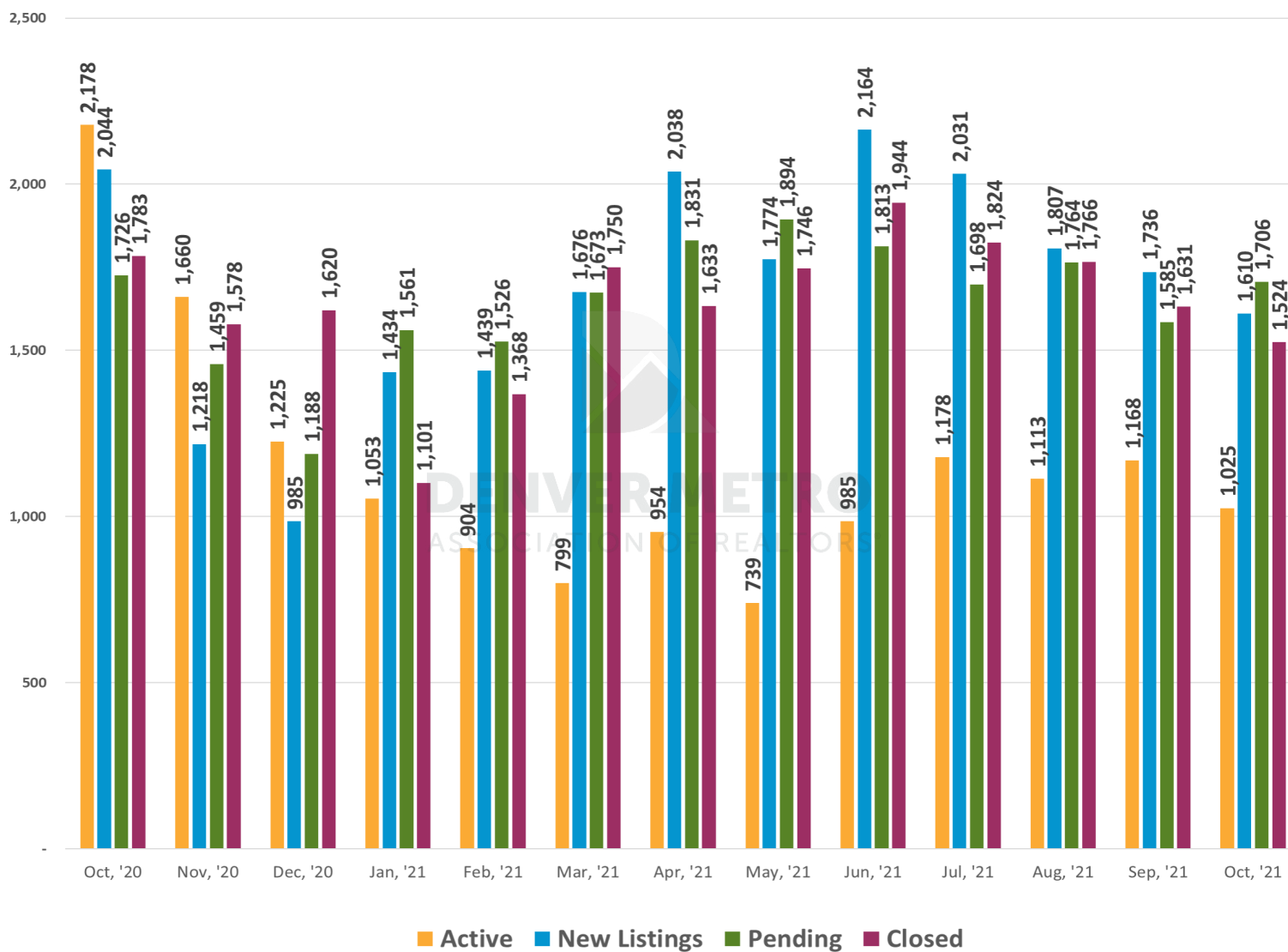
Detached Single-Family





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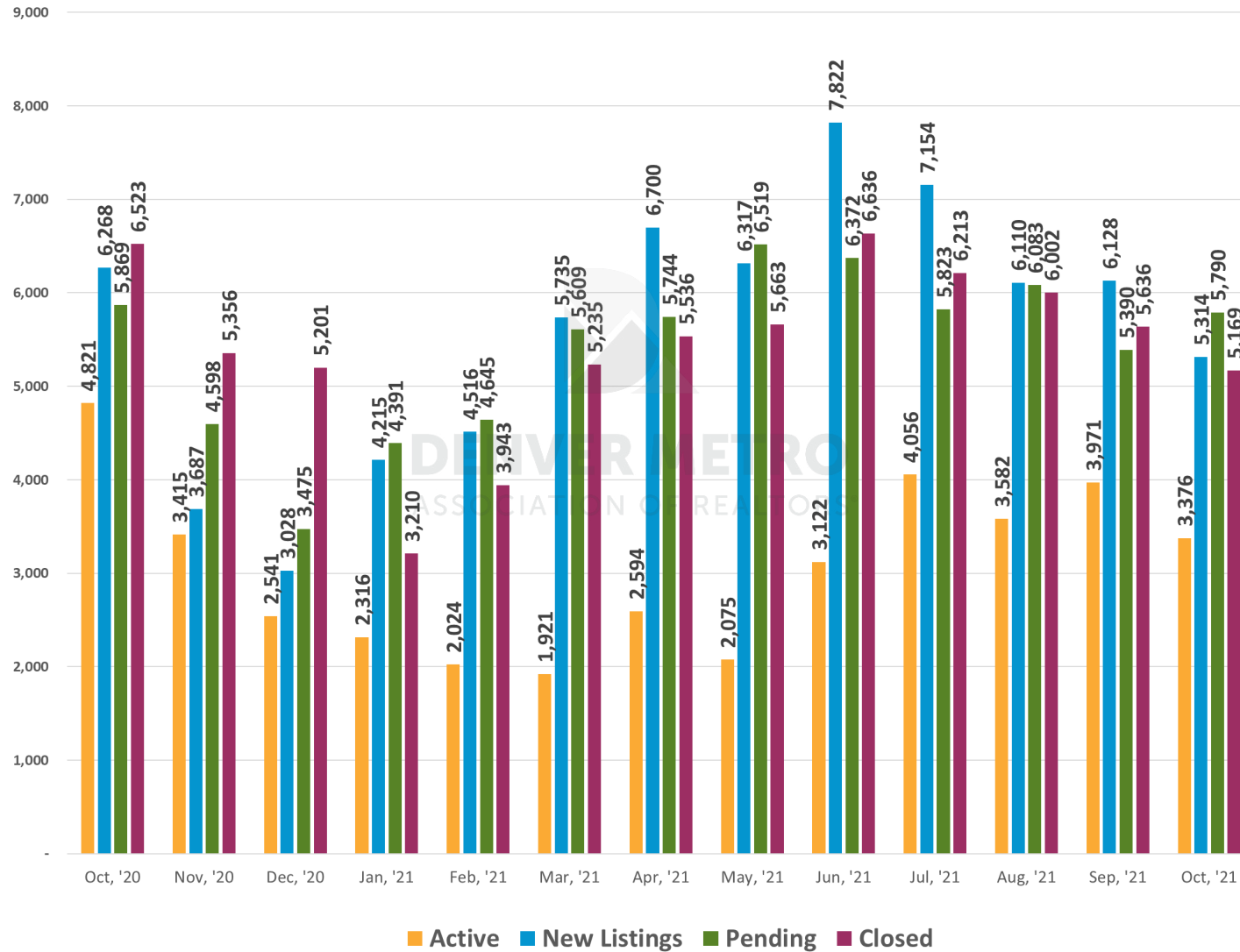
Attached Single-Family





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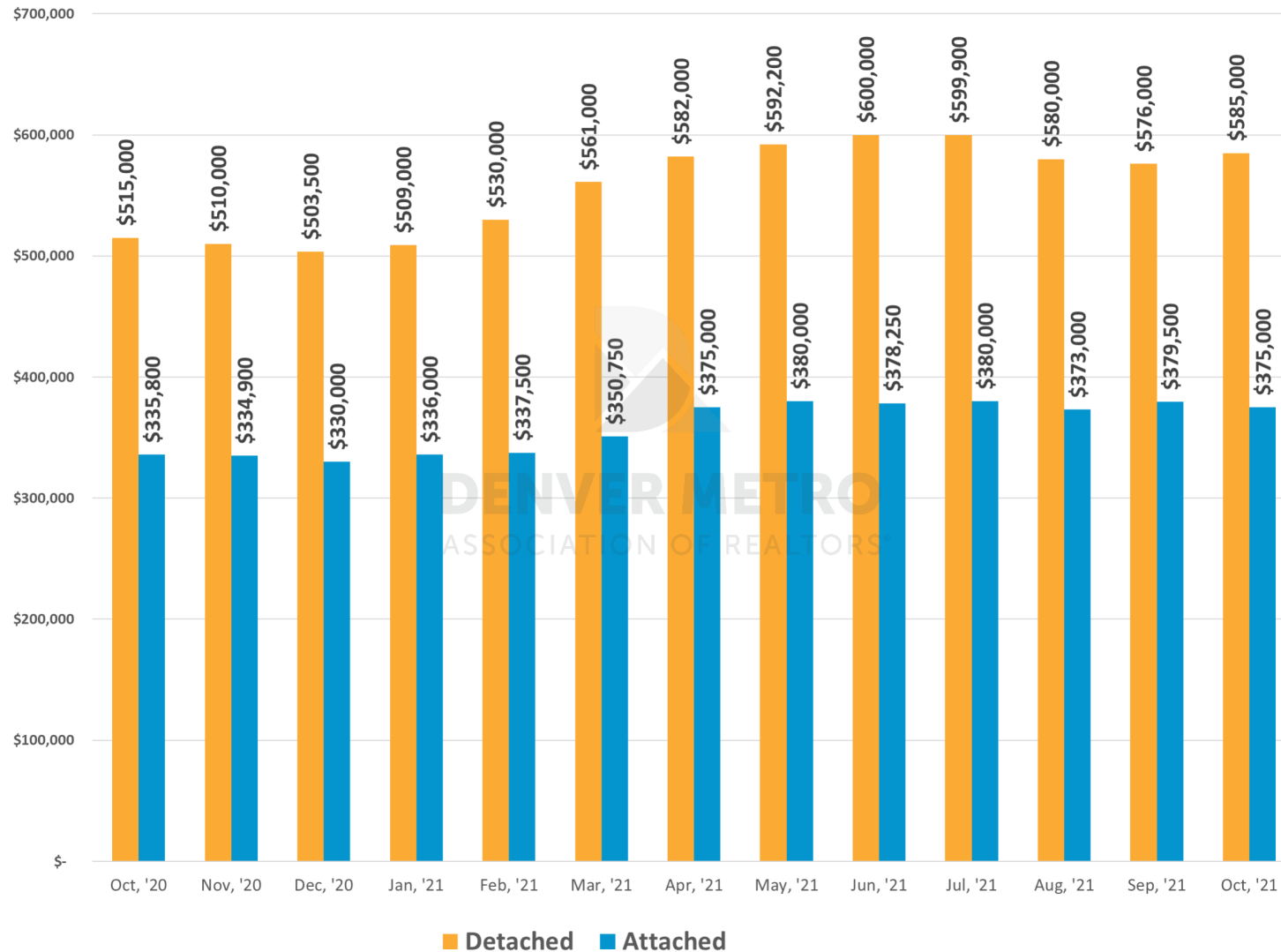
Residential (Detached + Attached)





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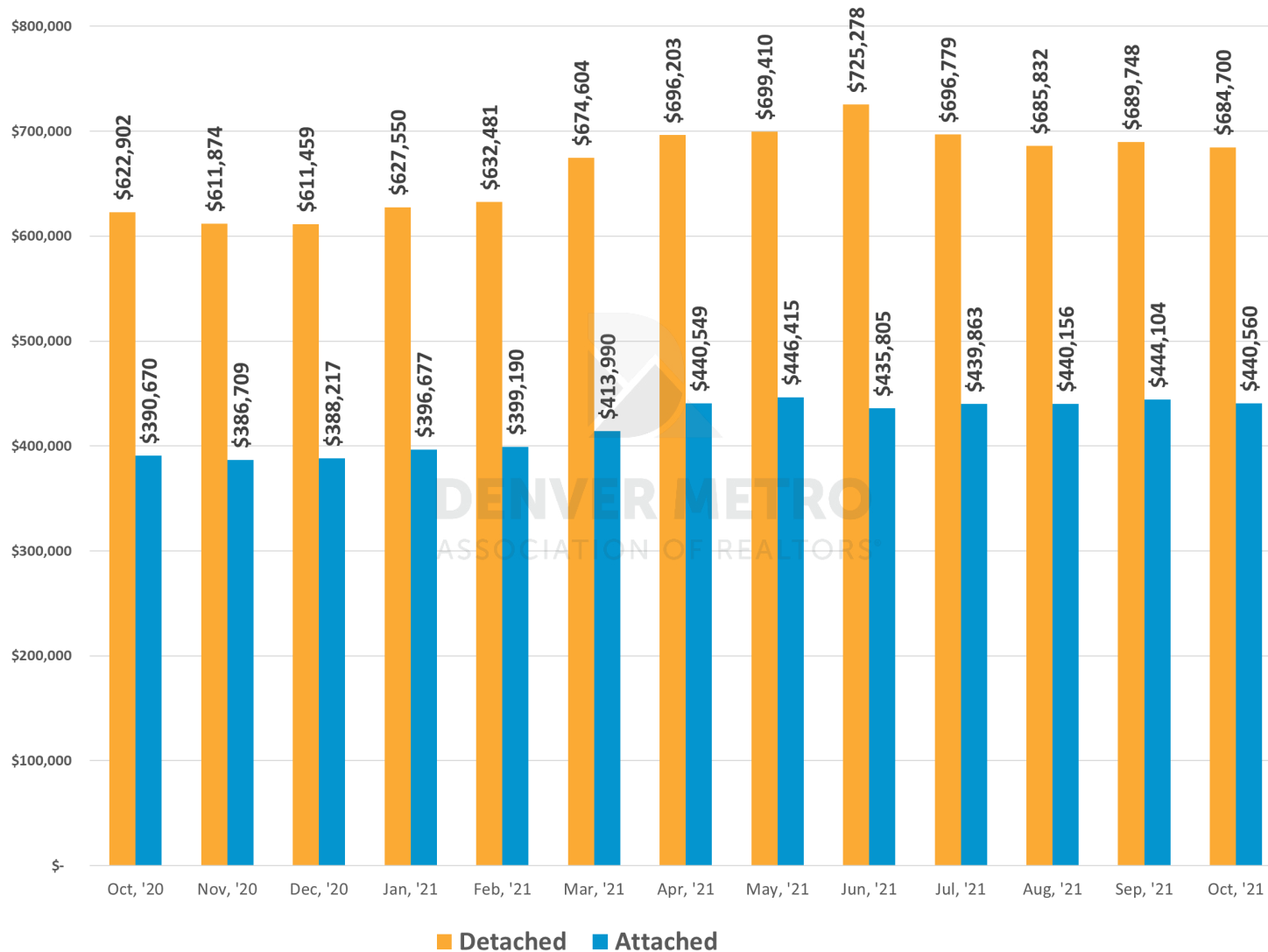
Median Close Price





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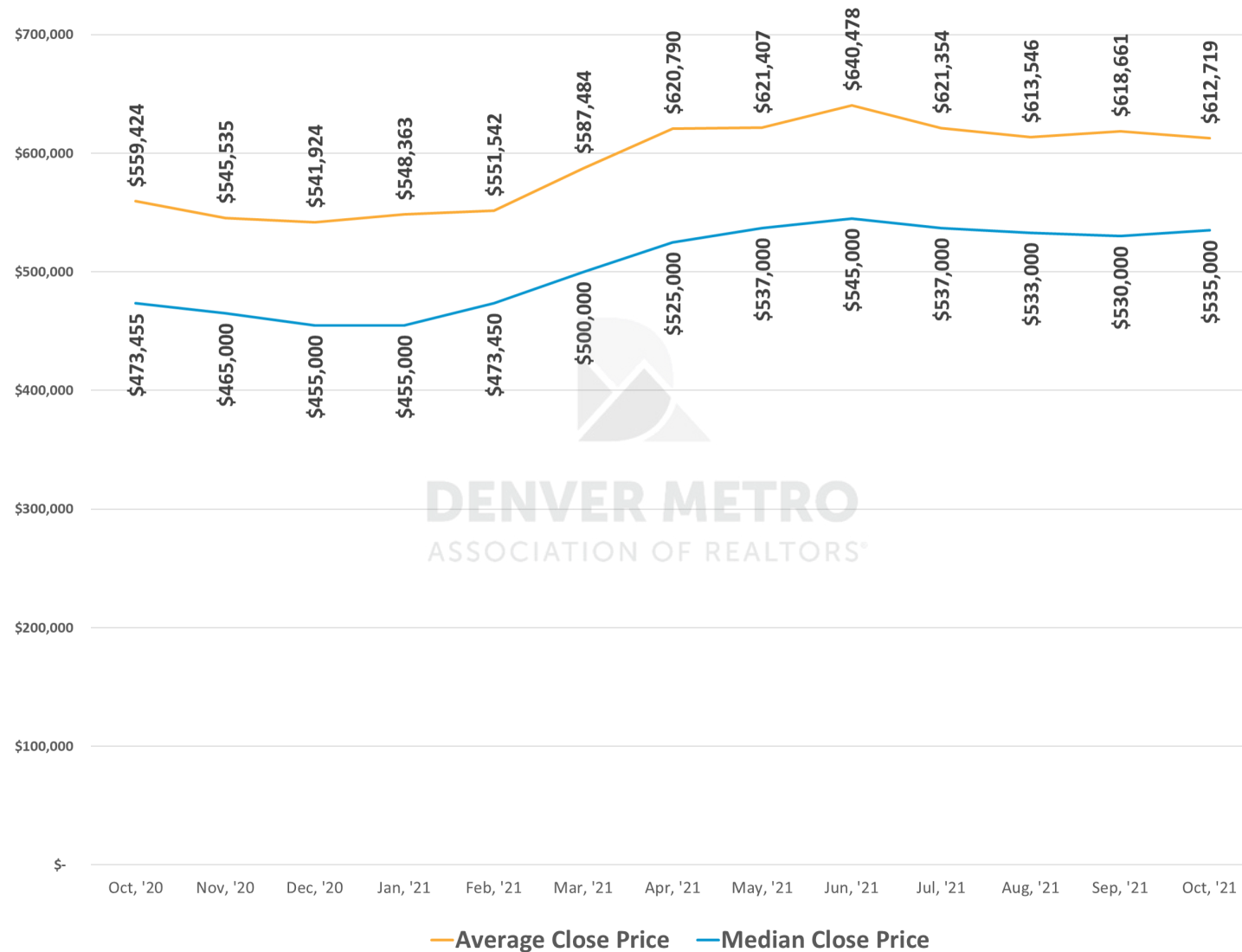
Average Close Price



Residential Close Price



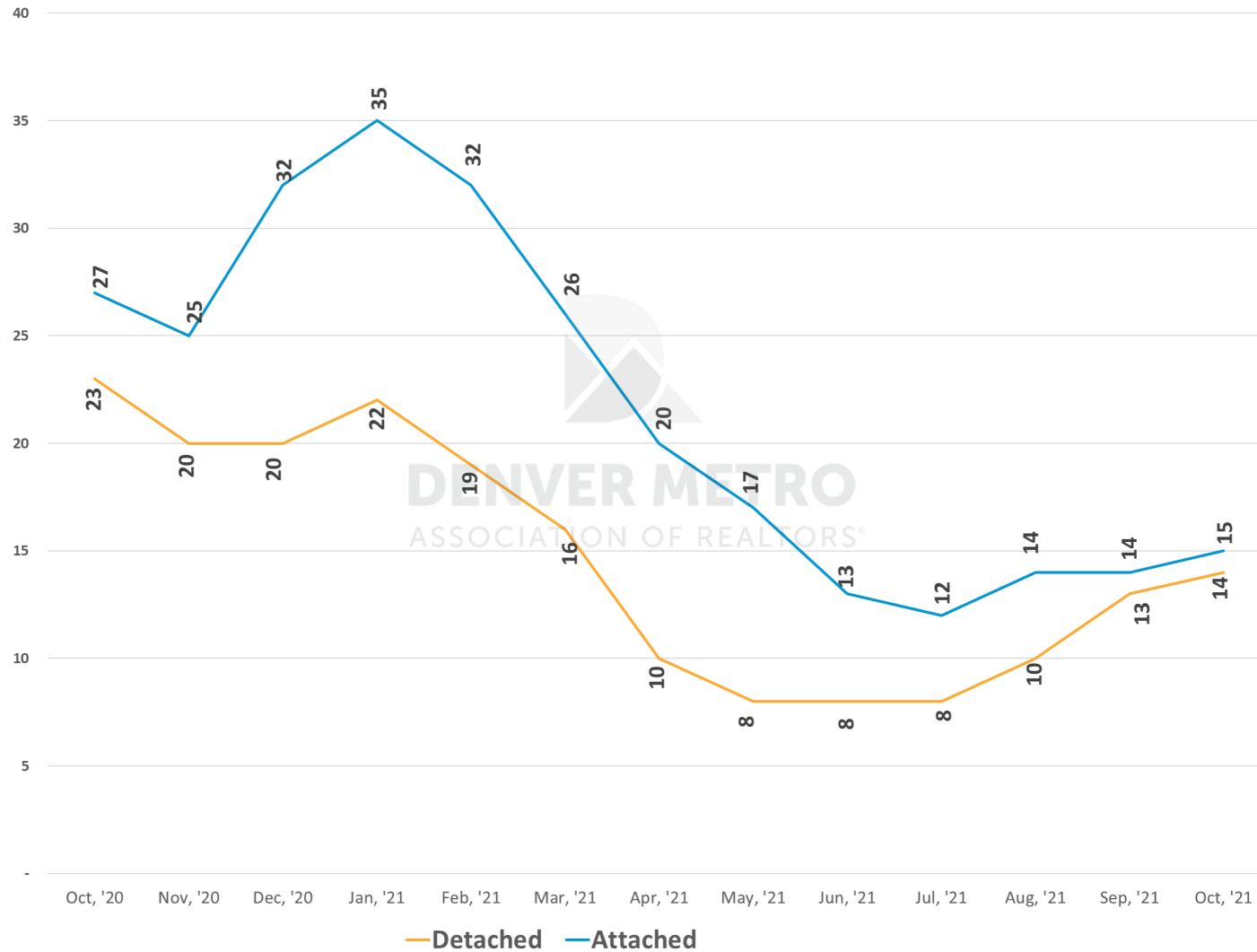
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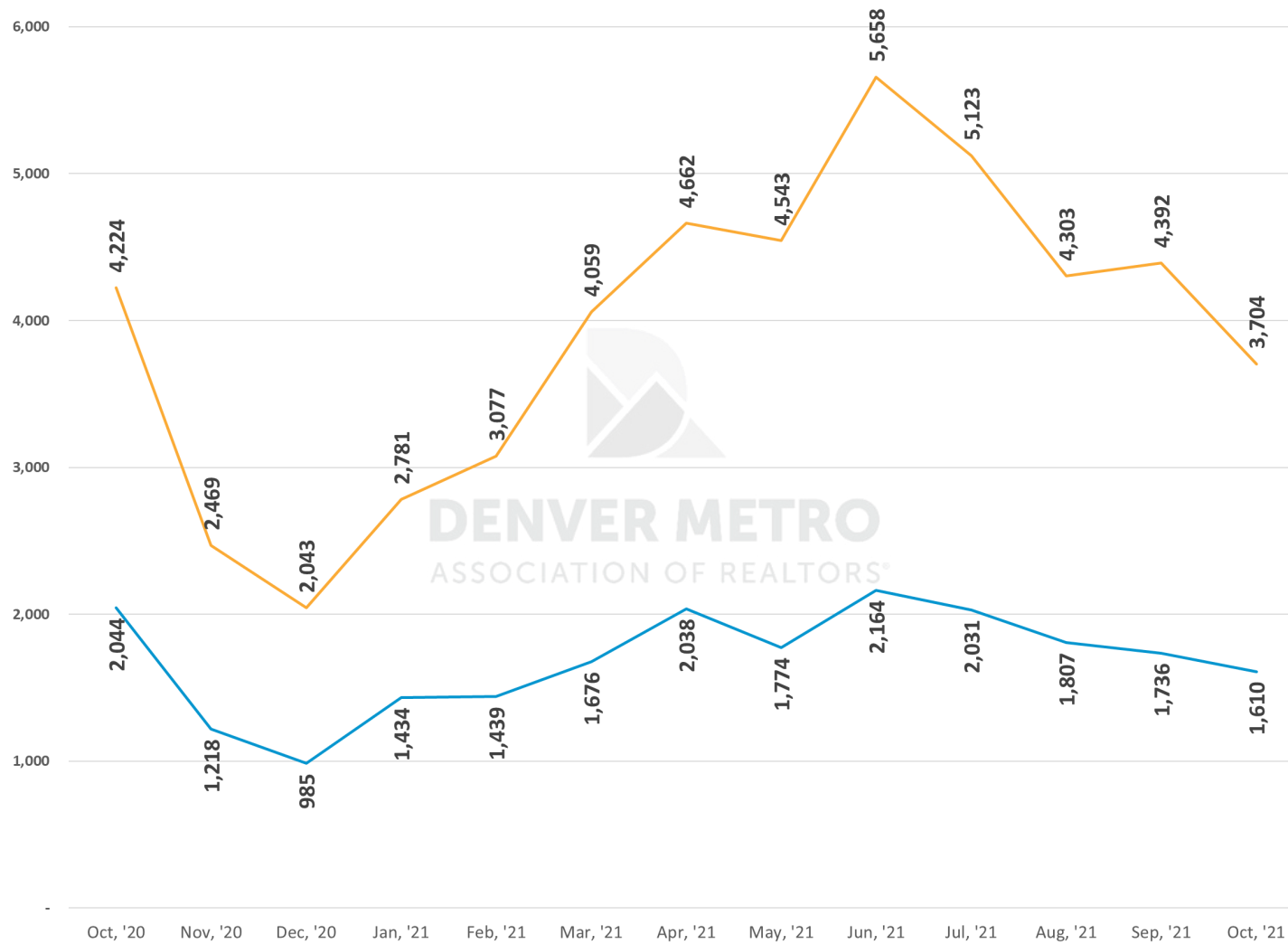
Average Days in MLS





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New Listings



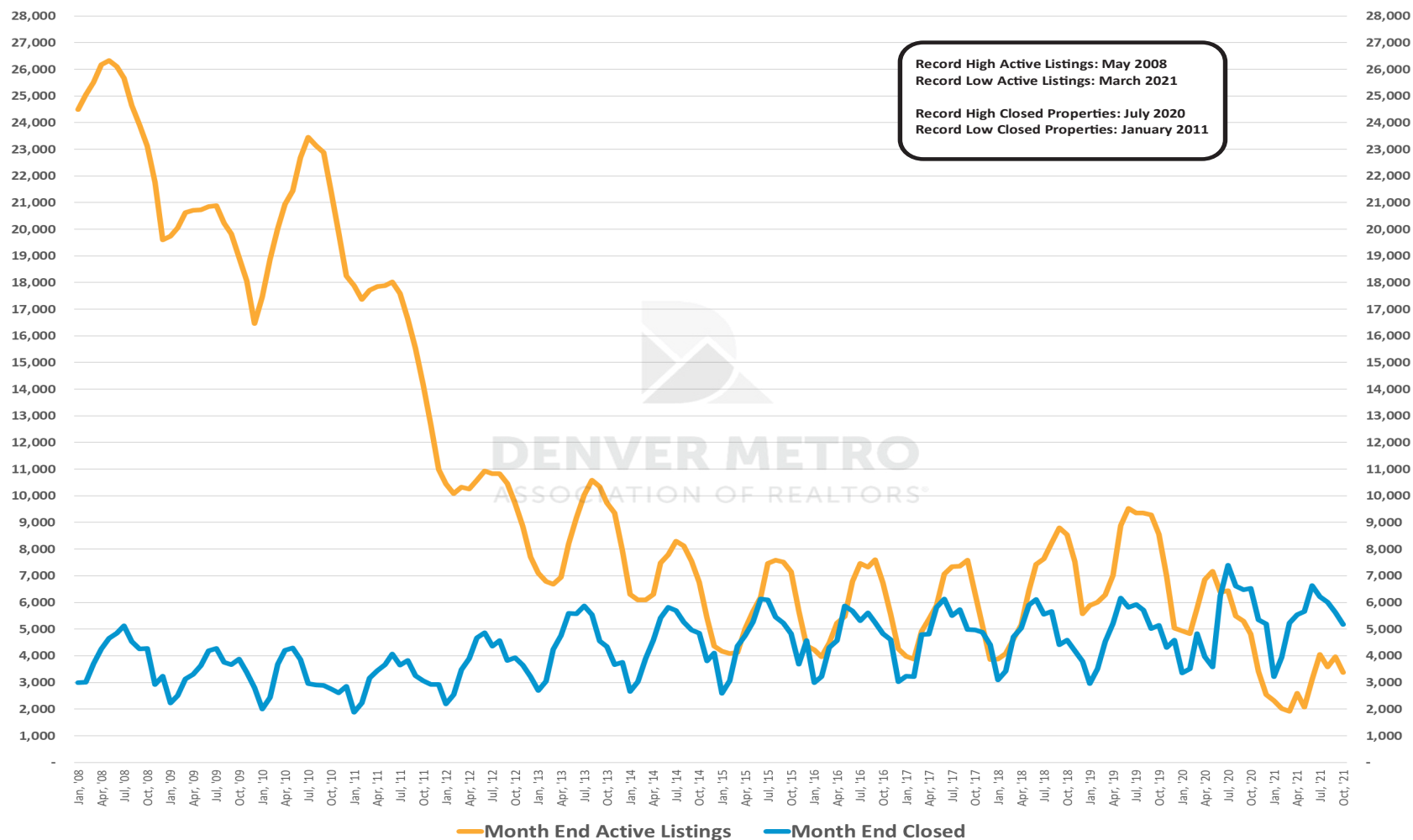


RE/MAX

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DMAR Market Trends | October 2021 Data
Denver Metro Association of Realtors®
Source of MLS Data: REcolorado.com

Month End Active Listings and Month End Closed Homes





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DATA SNAPSHOT

Snapshot Month-Over-Month and Year-Over-Year Comparisons

	Oct, '21	Prior Month	Year Ago	Prior Month	Year Ago
Residential (Detached + Attached)					
Active Listings at Month End	3,376	3,971	4,821	-14.98%	-29.97%
New Listings	5,314	6,128	6,268	-13.28%	-15.22%
Pending	5,790	5,390	5,805	7.42%	-0.26%
Closed	5,169	5,636	6,523	-8.29%	-20.76%
Close Price - Average	\$ 612,719	\$ 618,661	\$ 559,424	-0.96%	9.53%
Close Price - Median	\$ 535,000	\$ 530,000	\$ 473,455	0.94%	13.00%
Sales Volume	\$ 3,167,145,494	\$ 3,486,775,504	\$ 3,649,121,641	-9.17%	-13.21%
Days in MLS - Average	14	13	24	7.69%	-41.67%
Days in MLS - Median	5	5	6	0.00%	-16.67%
Close Price/List Price	101.82%	101.89%	100.25%	-0.07%	1.57%
Detached					
Active Listings at Month End	2,351	2,803	2,643	-16.13%	-11.05%
New Listings	3,704	4,392	4,224	-15.66%	-12.31%
Pending	4,084	3,805	4,079	7.33%	0.12%
Closed	3,645	4,005	4,740	-8.99%	-23.10%
Close Price - Average	\$ 684,700	\$ 689,748	\$ 622,902	-0.73%	9.92%
Close Price - Median	\$ 585,000	\$ 576,000	\$ 515,000	1.56%	13.59%
Sales Volume	\$ 2,495,731,855	\$ 2,762,442,434	\$ 2,952,556,870	-9.65%	-15.47%
Days in MLS - Average	14	13	23	7.69%	-39.13%
Days in MLS - Median	5	5	6	0.00%	-16.67%
Close Price/List Price	101.70%	101.95%	100.44%	-0.25%	1.25%
Attached					
Active Listings at Month End	1,025	1,168	2,178	-12.24%	-52.94%
New Listings	1,610	1,736	2,044	-7.26%	-21.23%
Pending	1,706	1,585	1,726	7.63%	-1.16%
Closed	1,524	1,631	1,783	-6.56%	-14.53%
Close Price - Average	\$ 440,560	\$ 444,104	\$ 390,670	-0.80%	12.77%
Close Price - Median	\$ 375,000	\$ 379,500	\$ 335,800	-1.19%	11.67%
Sales Volume	\$ 671,413,639	\$ 724,333,070	\$ 696,564,771	-7.31%	-3.61%
Days in MLS - Average	15	14	27	7.14%	-44.44%
Days in MLS - Median	5	5	9	0.00%	-44.44%
Close Price/List Price	101.43%	101.73%	99.75%	-0.29%	1.68%



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OCTOBER DATA YTD 2021 to 2017

	YTD 2021	YTD 2020	YTD 2019	YTD 2018	YTD 2017	'21 vs '20	'20 vs '19	'19 vs '18	'18 vs '17
Residential (Detached + Attached)									
Active Listings at Month End	3,376	4,821	8,557	8,539	6,312	-29.97%	-43.66%	0.21%	35.28%
New Listings	59,924	63,252	64,943	62,182	61,228	-5.26%	-2.60%	4.44%	1.56%
Closed	53,404	52,865	50,009	48,524	49,968	1.02%	5.71%	3.06%	-2.89%
Close Price - Average	\$ 609,041	\$ 521,038	\$ 486,944	\$ 475,302	\$ 436,798	16.89%	7.00%	2.45%	8.82%
Close Price - Median	\$ 525,000	\$ 450,000	\$ 420,000	\$ 410,000	\$ 380,000	16.67%	7.14%	2.44%	7.89%
Sales Volume	\$ 32,525,248,581	\$ 27,544,675,904	\$ 24,351,565,674	\$ 23,063,543,690	\$ 21,825,925,879	18.08%	13.11%	5.58%	5.67%
Days in MLS - Average	14	27	30	24	25	-48.15%	-10.00%	25.00%	-4.00%
Days in MLS - Median	4	7	12	7	7	-42.86%	-41.67%	71.43%	0.00%
Close Price/List Price	103.31%	99.87%	99.26%	100.05%	100.15%	3.44%	0.61%	-0.79%	-0.10%
Detached									
Active Listings at Month End	2,351	2,643	5,844	6,188	4,720	-11.05%	-54.77%	-5.56%	31.10%
New Listings	42,214	43,816	45,952	44,618	43,921	-3.66%	-4.65%	2.99%	1.59%
Closed	37,061	37,772	35,617	34,476	35,709	-1.88%	6.05%	3.31%	-3.45%
Close Price - Average	\$ 687,201	\$ 578,318	\$ 536,448	\$ 525,719	\$ 484,168	18.83%	7.81%	2.04%	8.58%
Close Price - Median	\$ 576,000	\$ 490,000	\$ 455,000	\$ 445,000	\$ 412,000	17.55%	7.69%	2.25%	8.01%
Sales Volume	\$ 25,468,357,727	\$ 21,844,228,461	\$ 19,106,671,530	\$ 18,124,685,731	\$ 17,289,142,652	16.59%	14.33%	5.42%	4.83%
Days in MLS - Average	12	26	30	26	26	-53.85%	-13.33%	15.38%	0.00%
Days in MLS - Median	4	7	12	8	8	-42.86%	-41.67%	50.00%	0.00%
Close Price/List Price	103.82%	100.00%	99.28%	99.95%	100.00%	3.82%	0.73%	-0.67%	-0.05%
Attached									
Active Listings at Month End	1,025	2,178	2,713	2,351	1,592	-52.94%	-19.72%	15.40%	47.68%
New Listings	17,710	19,436	18,991	17,564	17,307	-8.88%	2.34%	8.12%	1.48%
Closed	16,343	15,093	14,392	14,048	14,259	8.28%	4.87%	2.45%	-1.48%
Close Price - Average	\$ 431,799	\$ 377,688	\$ 364,431	\$ 351,570	\$ 318,170	14.33%	3.64%	3.66%	10.50%
Close Price - Median	\$ 370,000	\$ 326,000	\$ 308,000	\$ 300,000	\$ 270,000	13.50%	5.84%	2.67%	11.11%
Sales Volume	\$ 7,056,890,854	\$ 5,700,447,443	\$ 5,244,894,144	\$ 4,938,857,959	\$ 4,536,783,227	23.80%	8.69%	6.20%	8.86%
Days in MLS - Average	19	29	31	22	20	-34.48%	-6.45%	40.91%	10.00%
Days in MLS - Median	5	10	13	7	6	-50.00%	-23.08%	85.71%	16.67%
Close Price/List Price	102.22%	99.55%	99.24%	100.30%	100.52%	2.68%	0.31%	-1.06%	-0.22%

MARKET TRENDS



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	Price Range	Detached			Attached		
		Closed	Active	MOI	Closed	Active	MOI
Months of Inventory	\$0 to \$99,999	1	1	1.00	-	-	
	\$100,000 to \$199,999	4	7	1.75	85	53	0.62
	\$200,000 to \$299,999	27	22	0.81	335	132	0.39
	\$300,000 to \$399,999	198	113	0.57	409	238	0.58
	\$400,000 to \$499,999	772	299	0.39	294	171	0.58
	\$500,000 to \$749,999	1,745	954	0.55	273	244	0.89
	\$750,000 to \$999,999	553	468	0.85	72	89	1.24
	\$1,000,000 and over	345	487	1.41	56	98	1.75
	TOTALS	3,645	2,351	0.64	1,524	1,025	0.67
	Price Range	Detached		% change	Attached		% change
		Closed Oct, '21	Closed Sep, '21		Closed Oct, '21	Closed Sep, '21	
Month-Over-Month	\$0 to \$99,999	1	2	-50.00%	-	-	
	\$100,000 to \$199,999	4	7	-42.86%	85	62	37.10%
	\$200,000 to \$299,999	27	32	-15.63%	335	332	0.90%
	\$300,000 to \$399,999	198	234	-15.38%	409	512	-20.12%
	\$400,000 to \$499,999	772	854	-9.60%	294	315	-6.67%
	\$500,000 to \$749,999	1,745	1,918	-9.02%	273	274	-0.36%
	\$750,000 to \$999,999	553	542	2.03%	72	78	-7.69%
	\$1,000,000 and over	345	416	-17.07%	56	58	-3.45%
	TOTALS	3,645	4,005	-8.99%	1,524	1,631	-6.56%
	Price Range	Detached		% change	Attached		% change
		YTD Oct, '21	YTD Oct, '20		YTD Oct, '21	YTD Oct, '20	
Year-Over-Year	\$0 to \$99,999	14	26	-46.15%	-	6	-100.00%
	\$100,000 to \$199,999	45	106	-57.55%	1,012	1,347	-24.87%
	\$200,000 to \$299,999	341	1,002	-65.97%	3,549	4,589	-22.66%
	\$300,000 to \$399,999	2,541	7,171	-64.57%	4,744	4,383	8.24%
	\$400,000 to \$499,999	8,343	11,201	-25.52%	3,095	2,202	40.55%
	\$500,000 to \$749,999	16,795	12,666	32.60%	2,710	1,842	47.12%
	\$750,000 to \$999,999	5,041	3,148	60.13%	718	510	40.78%
	\$1,000,000 and over	3,941	2,452	60.73%	515	214	140.65%
	TOTALS	37,061	37,772	-1.88%	16,343	15,093	8.28%



RE/MAX
PROFESSIONALS

LUXURY MARKET | Properties Sold for \$1 Million or More

Snapshot Month-Over-Month and Year-Over-Year Comparisons

	Oct, '21	Prior Month	Last Year	Prior Month	Last Year
Residential (Detached + Attached)					
New Listings	396	492	421	-19.51%	-5.94%
Pending	421	404	377	4.21%	11.67%
Closed	401	474	457	-15.40%	-12.25%
Sales Volume	\$ 630,598,101	\$ 759,856,220	\$ 716,900,310	-17.01%	-12.04%
Days in MLS - Average	25	23	62	8.70%	-59.68%
Days in MLS - Median	6	6	19	0.00%	-68.42%
Close Price/List Price	101.77%	101.18%	98.27%	0.58%	3.56%
PSF Total	\$ 366	\$ 365	\$ 339	0.27%	7.96%
Detached					
New Listings	352	437	364	-19.45%	-3.30%
Pending	366	351	352	4.27%	3.98%
Closed	345	416	429	-17.07%	-19.58%
Sales Volume	\$ 554,543,937	\$ 674,871,208	\$ 679,944,160	-17.83%	-18.44%
Days in MLS - Average	26	22	62	18.18%	-58.06%
Days in MLS - Median	5	6	19	-16.67%	-73.68%
Close Price/List Price	101.83%	101.40%	98.31%	0.42%	3.58%
PSF Total	\$ 341	\$ 343	\$ 325	-0.58%	4.92%
Attached					
New Listings	44	55	57	-20.00%	-22.81%
Pending	55	53	25	3.77%	120.00%
Closed	56	58	28	-3.45%	100.00%
Sales Volume	\$ 76,054,164	\$ 84,985,012	\$ 36,956,150	-10.51%	105.80%
Days in MLS - Average	22	25	49	-12.00%	-55.10%
Days in MLS - Median	10	7	23	42.86%	-56.52%
Close Price/List Price	101.42%	99.58%	97.71%	1.85%	3.80%
PSF Total	\$ 516	\$ 519	\$ 554	-0.58%	-6.86%



RE/MAX
PROFESSIONALS

LUXURY MARKET | Properties Sold for \$1 Million or More

Snapshot Year-to-Date and Year-Over-Year Comparisons

	YTD 2021	YTD 2020	YTD 2019	YTD 2018	YTD 2017	'21 vs '20	'20 vs '19	'19 vs '18	'18 vs '17
Residential (Detached + Attached)									
New Listings	4,848	4,115	3,595	3,076	2,821	17.81%	14.46%	16.87%	9.04%
Pending	4,202	2,967	2,252	1,962	1,599	41.62%	31.75%	14.78%	22.70%
Closed	4,456	2,666	2,065	1,898	1,538	67.14%	29.10%	8.80%	23.41%
Sales Volume	\$ 7,075,646,388	\$ 4,095,777,361	\$ 3,189,190,269	\$ 2,887,052,035	\$ 2,351,577,204	72.75%	28.43%	10.47%	22.77%
Days in MLS - Average	30	55	59	67	80	-45.45%	-6.78%	-11.94%	-16.25%
Days in MLS - Median	5	19	24	25	35	-73.68%	-20.83%	-4.00%	-28.57%
Close Price/List Price	102.06%	97.72%	97.39%	97.34%	97.13%	4.44%	0.34%	0.05%	0.22%
PSF Total	\$ 365	\$ 337	\$ 336	\$ 306	\$ 302	8.31%	0.30%	9.80%	1.32%
Detached									
New Listings	4,216	3,645	3,196	2,773	2,528	15.67%	14.05%	15.25%	9.69%
Pending	3,703	2,723	2,011	1,777	1,421	35.99%	35.41%	13.17%	25.05%
Closed	3,941	2,452	1,830	1,746	1,386	60.73%	33.99%	4.81%	25.97%
Sales Volume	\$ 6,318,126,236	\$ 3,782,338,956	\$ 2,823,941,484	\$ 2,660,212,141	\$ 2,134,615,236	67.04%	33.94%	6.15%	24.62%
Days in MLS - Average	28	55	60	67	81	-49.09%	-8.33%	-10.45%	-17.28%
Days in MLS - Median	5	19	24	25	35	-73.68%	-20.83%	-4.00%	-28.57%
Close Price/List Price	102.31%	97.78%	97.37%	97.40%	97.07%	4.63%	0.42%	-0.03%	0.34%
PSF Total	\$ 340	\$ 318	\$ 304	\$ 290	\$ 283	6.92%	4.61%	4.83%	2.47%
Attached									
New Listings	632	470	399	303	293	34.47%	17.79%	31.68%	3.41%
Pending	499	244	241	185	178	104.51%	1.24%	30.27%	3.93%
Closed	515	214	235	152	152	140.65%	-8.94%	54.61%	0.00%
Sales Volume	\$ 757,520,152	\$ 313,438,405	\$ 365,248,785	\$ 226,839,894	\$ 216,961,968	141.68%	-14.18%	61.02%	4.55%
Days in MLS - Average	49	53	49	67	70	-7.55%	8.16%	-26.87%	-4.29%
Days in MLS - Median	8	25	22	30	36	-68.00%	13.64%	-26.67%	-16.67%
Close Price/List Price	100.13%	97.02%	97.57%	96.71%	97.67%	3.21%	-0.56%	0.89%	-0.98%
PSF Total	\$ 556	\$ 558	\$ 583	\$ 487	\$ 470	-0.36%	-4.29%	19.71%	3.62%



RE/MAX
PROFESSIONALS

SIGNATURE MARKET | Properties Sold Between \$750,000 and \$999,999

Snapshot Month-Over-Month and Year-Over-Year Comparisons

	Oct, '21	Prior Month	Last Year	Prior Month	Last Year
Residential (Detached + Attached)					
New Listings	652	800	483	-18.50%	34.99%
Pending	674	649	437	3.85%	54.23%
Closed	625	620	526	0.81%	18.82%
Sales Volume	\$ 528,028,928	\$ 524,566,502	\$ 444,685,602	0.66%	18.74%
Days in MLS - Average	16	17	37	-5.88%	-56.76%
Days in MLS - Median	5	6	11	-16.67%	-54.55%
Close Price/List Price	101.80%	101.79%	99.95%	0.01%	1.85%
PSF Total	\$ 283	\$ 275	\$ 260	2.91%	8.85%
Detached					
New Listings	564	720	395	-21.67%	42.78%
Pending	595	572	376	4.02%	58.24%
Closed	553	542	447	2.03%	23.71%
Sales Volume	\$ 466,002,242	\$ 458,423,952	\$ 378,473,350	1.65%	23.13%
Days in MLS - Average	15	15	35	0.00%	-57.14%
Days in MLS - Median	5	6	10	-16.67%	-50.00%
Close Price/List Price	101.79%	101.96%	100.14%	-0.17%	1.65%
PSF Total	\$ 268	\$ 255	\$ 242	5.10%	10.74%
Attached					
New Listings	88	80	88	10.00%	0.00%
Pending	79	77	61	2.60%	29.51%
Closed	72	78	79	-7.69%	-8.86%
Sales Volume	\$ 62,026,686	\$ 66,142,550	\$ 66,212,252	-6.22%	-6.32%
Days in MLS - Average	19	36	51	-47.22%	-62.75%
Days in MLS - Median	5	8	22	-37.50%	-77.27%
Close Price/List Price	101.92%	100.65%	98.90%	1.26%	3.05%
PSF Total	\$ 393	\$ 413	\$ 361	-4.84%	8.86%



RE/MAX
PROFESSIONALS

SIGNATURE MARKET | Properties Sold Between \$750,000 and \$999,999

Snapshot Year-to-Date and Year-Over-Year Comparisons

	YTD 2021	YTD 2020	YTD 2019	YTD 2018	YTD 2017	'21 vs '20	'20 vs '19	'19 vs '18	'18 vs '17
Residential (Detached + Attached)									
New Listings	6,618	4,938	4,285	3,860	3,286	34.02%	15.24%	11.01%	17.47%
Pending	5,887	4,048	3,105	2,765	2,298	45.43%	30.37%	12.30%	20.32%
Closed	5,759	3,658	2,823	2,635	2,152	57.44%	29.58%	7.13%	22.44%
Sales Volume	\$ 4,880,787,536	\$ 3,096,961,633	\$ 2,391,873,865	\$ 2,239,125,122	\$ 1,824,777,362	57.60%	29.48%	6.82%	22.71%
Days in MLS - Average	16	40	43	43	53	-60.00%	-6.98%	0.00%	-18.87%
Days in MLS - Median	5	13	17	13	24	-61.54%	-23.53%	30.77%	-45.83%
Close Price/List Price	103.28%	99.27%	98.87%	99.19%	98.55%	4.04%	0.40%	-0.32%	0.65%
PSF Total	\$ 278	\$ 252	\$ 247	\$ 244	\$ 227	10.32%	2.02%	1.23%	7.49%
Detached									
New Listings	5,764	4,059	3,618	3,213	2,813	42.01%	12.19%	12.61%	14.22%
Pending	5,130	3,475	2,658	2,353	1,988	47.63%	30.74%	12.96%	18.36%
Closed	5,041	3,148	2,397	2,242	1,876	60.13%	31.33%	6.91%	19.51%
Sales Volume	\$ 4,266,565,272	\$ 2,664,428,478	\$ 2,029,020,363	\$ 1,907,418,022	\$ 1,593,504,924	60.13%	31.32%	6.38%	19.70%
Days in MLS - Average	13	40	40	43	53	-67.50%	0.00%	-6.98%	-18.87%
Days in MLS - Median	4	13	17	13	24	-69.23%	-23.53%	30.77%	-45.83%
Close Price/List Price	103.61%	99.36%	98.88%	99.18%	98.52%	4.28%	0.49%	-0.30%	0.67%
PSF Total	\$ 261	\$ 235	\$ 228	\$ 226	\$ 212	11.06%	3.07%	0.88%	6.60%
Attached									
New Listings	854	879	667	647	473	-2.84%	31.78%	3.09%	36.79%
Pending	757	573	447	412	310	32.11%	28.19%	8.50%	32.90%
Closed	718	510	426	393	276	40.78%	19.72%	8.40%	42.39%
Sales Volume	\$ 614,222,264	\$ 432,533,155	\$ 362,853,502	\$ 331,707,100	\$ 231,272,438	42.01%	19.20%	9.39%	43.43%
Days in MLS - Average	36	44	59	44	55	-18.18%	-25.42%	34.09%	-20.00%
Days in MLS - Median	7	15	24	13	24	-53.33%	-37.50%	84.62%	-45.83%
Close Price/List Price	100.95%	98.74%	98.82%	99.26%	98.78%	2.24%	-0.08%	-0.44%	0.49%
PSF Total	\$ 395	\$ 357	\$ 357	\$ 345	\$ 327	10.64%	0.00%	3.48%	5.50%



RE/MAX
PROFESSIONALS

PREMIER MARKET | Properties Sold Between \$500,000 and \$749,999

Snapshot Month-Over-Month and Year-Over-Year Comparisons

	Oct, '21	Prior Month	Last Year	Prior Month	Last Year
Residential (Detached + Attached)					
New Listings	1,968	2,234	1,722	-11.91%	14.29%
Pending	2,125	1,957	1,637	8.58%	29.81%
Closed	2,018	2,192	1,904	-7.94%	5.99%
Sales Volume	\$ 1,209,789,076	\$ 1,307,914,394	\$ 1,139,832,702	-7.50%	6.14%
Days in MLS - Average	13	12	23	8.33%	-43.48%
Days in MLS - Median	5	5	7	0.00%	-28.57%
Close Price/List Price	101.95%	102.00%	100.42%	-0.05%	1.52%
PSF Total	\$ 264	\$ 258	\$ 229	2.33%	15.28%
Detached					
New Listings	1,674	1,929	1,399	-13.22%	19.66%
Pending	1,847	1,689	1,402	9.35%	31.74%
Closed	1,745	1,918	1,659	-9.02%	5.18%
Sales Volume	\$ 1,047,889,188	\$ 1,147,706,959	\$ 994,824,998	-8.70%	5.33%
Days in MLS - Average	12	12	22	0.00%	-45.45%
Days in MLS - Median	5	5	6	0.00%	-16.67%
Close Price/List Price	102.03%	102.09%	100.56%	-0.06%	1.46%
PSF Total	\$ 250	\$ 245	\$ 213	2.04%	17.37%
Attached					
New Listings	294	305	323	-3.61%	-8.98%
Pending	278	268	235	3.73%	18.30%
Closed	273	274	245	-0.36%	11.43%
Sales Volume	\$ 161,899,888	\$ 160,207,435	\$ 145,007,704	1.06%	11.65%
Days in MLS - Average	16	13	33	23.08%	-51.52%
Days in MLS - Median	5	6	14	-16.67%	-64.29%
Close Price/List Price	101.45%	101.38%	99.49%	0.07%	1.97%



RE/MAX
PROFESSIONALS

PREMIER MARKET |

Properties Sold Between \$500,000 and \$749,999

Snapshot Year-to-Date and Year-Over-Year Comparisons

	YTD 2021	YTD 2020	YTD 2019	YTD 2018	YTD 2017	'21 vs '20	'20 vs '19	'19 vs '18	'18 vs '17
Residential (Detached + Attached)									
New Listings	20,410	16,870	15,601	13,657	11,562	20.98%	8.13%	14.23%	18.12%
Pending	18,735	14,973	12,087	10,589	9,013	25.13%	23.88%	14.15%	17.49%
Closed	19,505	14,508	11,431	10,479	8,764	34.44%	26.92%	9.08%	19.57%
Sales Volume	\$ 11,706,779,142	\$ 8,630,329,590	\$ 6,792,571,993	\$ 6,232,362,284	\$ 5,185,842,419	35.65%	27.06%	8.99%	20.18%
Days in MLS - Average	12	30	36	33	38	-60.00%	-16.67%	9.09%	-13.16%
Days in MLS - Median	4	10	16	12	15	-60.00%	-37.50%	33.33%	-20.00%
Close Price/List Price	3332.77%	99.88%	99.18%	99.69%	99.37%	3236.77%	0.71%	-0.51%	0.32%
PSF Total	\$ 260	\$ 221	\$ 214	\$ 211	\$ 198	17.65%	3.27%	1.42%	6.57%
Detached									
New Listings	17,536	14,200	13,303	11,697	9,978	23.49%	6.74%	13.73%	17.23%
Pending	16,077	12,980	10,508	9,151	7,864	23.86%	23.52%	14.83%	16.37%
Closed	16,795	12,666	9,879	9,011	7,675	32.60%	28.21%	9.63%	17.41%
Sales Volume	\$ 10,100,821,157	\$ 7,542,109,758	\$ 5,875,249,188	\$ 5,359,050,640	\$ 4,534,597,315	33.93%	28.37%	9.63%	18.18%
Days in MLS - Average	10	29	35	32	37	-65.52%	-17.14%	9.38%	-13.51%
Days in MLS - Median	4	9	16	12	14	-55.56%	-43.75%	33.33%	-14.29%
Close Price/List Price	3851.60%	99.96%	99.18%	99.70%	99.38%	3753.14%	0.79%	-0.52%	0.32%
PSF Total	\$ 244	\$ 204	\$ 196	\$ 192	\$ 182	19.61%	4.08%	2.08%	5.49%
Attached									
New Listings	2,874	2,670	2,298	1,960	1,584	7.64%	16.19%	17.24%	23.74%
Pending	2,658	1,993	1,579	1,438	1,149	33.37%	26.22%	9.81%	25.15%
Closed	2,710	1,842	1,552	1,468	1,089	47.12%	18.69%	5.72%	34.80%
Sales Volume	\$ 1,605,957,985	\$ 1,088,219,832	\$ 917,322,805	\$ 873,311,644	\$ 651,245,104	47.58%	18.63%	5.04%	34.10%
Days in MLS - Average	23	42	44	42	47	-45.24%	-4.55%	4.76%	-10.64%
Days in MLS - Median	5	16	20	15	19	-68.75%	-20.00%	33.33%	-21.05%
Close Price/List Price	101.97%	99.33%	99.17%	99.64%	99.27%	2.66%	0.16%	-0.47%	0.37%
PSF Total	\$ 361	\$ 340	\$ 331	\$ 330	\$ 308	6.18%	2.72%	0.30%	7.14%



RE/MAX

PROFESSIONALS

CLASSIC MARKET | Properties Sold Between \$300,000 and \$499,999

Snapshot Month-Over-Month and Year-Over-Year Comparisons

	Oct, '21	Prior Month	Last Year	Prior Month	Last Year
Residential (Detached + Attached)					
New Listings	1,903	2,080	2,778	-8.51%	-31.50%
Pending	2,073	1,883	2,612	10.09%	-20.64%
Closed	1,673	1,915	2,873	-12.64%	-41.77%
Sales Volume	\$ 691,027,302	\$ 789,702,202	\$ 1,167,540,347	-12.50%	-40.81%
Days in MLS - Average	11	10	16	10.00%	-31.25%
Days in MLS - Median	5	5	5	0.00%	0.00%
Close Price/List Price	101.80%	102.24%	100.77%	-0.43%	1.02%
PSF Total	\$ 288	\$ 287	\$ 233	0.35%	23.61%
Detached					
New Listings	1,084	1,263	1,948	-14.17%	-44.35%
Pending	1,236	1,152	1,862	7.29%	-33.62%
Closed	970	1,088	2,084	-10.85%	-53.45%
Sales Volume	\$ 419,512,188	\$ 471,794,116	\$ 868,748,459	-11.08%	-51.71%
Days in MLS - Average	11	9	13	22.22%	-15.38%
Days in MLS - Median	5	5	5	0.00%	0.00%
Close Price/List Price	101.63%	102.10%	101.03%	-0.46%	0.59%
PSF Total	\$ 286	\$ 284	\$ 223	0.70%	28.25%
Attached					
New Listings	819	817	830	0.24%	-1.33%
Pending	837	731	750	14.50%	11.60%
Closed	703	827	789	-14.99%	-10.90%
Sales Volume	\$ 271,515,114	\$ 317,908,086	\$ 298,791,888	-14.59%	-9.13%
Days in MLS - Average	11	12	24	-8.33%	-54.17%
Days in MLS - Median	5	5	7	0.00%	-28.57%
Close Price/List Price	102.05%	102.43%	100.10%	-0.37%	1.95%
PSF Total	\$ 291	\$ 292	\$ 260	-0.34%	11.92%



RE/MAX
PROFESSIONALS

CLASSIC MARKET |

Properties Sold Between \$300,000 and \$499,999

Snapshot Year-to-Date and Year-Over-Year Comparisons

	YTD 2021	YTD 2020	YTD 2019	YTD 2018	YTD 2017	'21 vs '20	'20 vs '19	'19 vs '18	'18 vs '17
Residential (Detached + Attached)									
New Listings	22,360	28,726	31,044	30,160	28,286	-22.16%	-7.47%	2.93%	6.63%
Pending	21,395	26,384	26,609	24,882	25,061	-18.91%	-0.85%	6.94%	-0.71%
Closed	18,723	24,957	25,283	24,342	24,359	-24.98%	-1.29%	3.87%	-0.07%
Sales Volume	\$ 7,692,236,054	\$ 10,040,841,579	\$ 9,981,788,622	\$ 9,537,736,561	\$ 9,422,074,970	-23.39%	0.59%	4.66%	1.23%
Days in MLS - Average	11	20	25	19	19	-45.00%	-20.00%	31.58%	0.00%
Days in MLS - Median	4	6	10	7	7	-33.33%	-40.00%	42.86%	0.00%
Close Price/List Price	103.56%	100.38%	99.62%	100.39%	100.40%	3.17%	0.76%	-0.77%	-0.01%
PSF Total	\$ 280	\$ 226	\$ 211	\$ 205	\$ 187	23.89%	7.11%	2.93%	9.63%
Detached									
New Listings	14,211	20,598	23,743	23,928	23,128	-31.01%	-13.25%	-0.77%	3.46%
Pending	13,567	19,467	20,790	19,843	20,771	-30.31%	-6.36%	4.77%	-4.47%
Closed	10,884	18,372	19,842	19,280	20,189	-40.76%	-7.41%	2.91%	-4.50%
Sales Volume	\$ 4,684,706,203	\$ 7,569,132,681	\$ 7,948,030,564	\$ 7,631,700,292	\$ 7,848,921,943	-38.11%	-4.77%	4.14%	-2.77%
Days in MLS - Average	8	18	24	18	19	-55.56%	-25.00%	33.33%	-5.26%
Days in MLS - Median	4	5	10	7	7	-20.00%	-50.00%	42.86%	0.00%
Close Price/List Price	103.89%	100.56%	99.66%	100.42%	100.44%	3.31%	0.90%	-0.76%	-0.02%
PSF Total	\$ 270	\$ 214	\$ 198	\$ 191	\$ 175	26.17%	8.08%	3.66%	9.14%
Attached									
New Listings	8,149	8,128	7,301	6,232	5,158	0.26%	11.33%	17.15%	20.82%
Pending	7,828	6,917	5,819	5,039	4,290	13.17%	18.87%	15.48%	17.46%
Closed	7,839	6,585	5,441	5,062	4,170	19.04%	21.03%	7.49%	21.39%
Sales Volume	\$ 3,007,529,851	\$ 2,471,708,898	\$ 2,033,758,058	\$ 1,906,036,269	\$ 1,573,153,027	21.68%	21.53%	6.70%	21.16%
Days in MLS - Average	14	27	31	23	24	-48.15%	-12.90%	34.78%	-4.17%
Days in MLS - Median	4	9	13	8	7	-55.56%	-30.77%	62.50%	14.29%
Close Price/List Price	103.09%	99.87%	99.44%	100.28%	100.18%	3.22%	0.43%	-0.84%	0.10%
PSF Total	\$ 293	\$ 261	\$ 256	\$ 255	\$ 249	12.26%	1.95%	0.39%	2.41%