

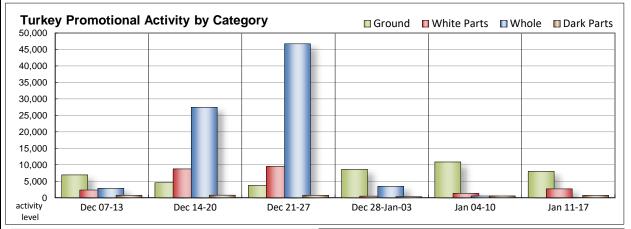
Fri. Jan 11, 2019 Advertised Prices for Turkey to Consumers at Major Retail Supermarket Outlets during the period of 01/11 thru 01/17.

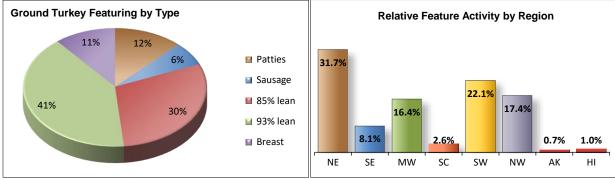
(prices in dollars per pound fresh unless otherwise noted; does not reflect all turkey items available in the marketplace)

(рпсе					Julei Mise	e notea; ac		
	NATI	ONAL S	UMMAF	RY				
	THIS	WEEK	LAST	WEEK				
Feature Rate 1/		of 29,200 tlets		of 29,100 tlets	30.4% of 29,100 outlets			
Special Rate 4/	9.	2%	5.	.9%		.8%		
Activity Index 2/	12	,857	15	,676	19	,546		
3/	Stores	Wtd Avg	Stores	Wtd Avg	Stores	Wtd Avg		
WHOLE BIRDS:								
Fresh - Hens			258					
" - Toms			258	1.06				
Frozen - Hens								
" - Toms								
PARTS:								
Breast:								
Bone-in, whole					_			
Fresh	12				5			
Frozen	1,563	1.64	839	1.29	901	1.71		
Split, bone-in		4.00						
Fresh	53		405	7.00	750	0.40		
Rotisserie	108		105	7.99	759			
Boneless, whole	239				117			
Cutlets	166	4.32	28	4.99	389			
Cutlets, thin sliced					243	4.82		
Strips								
Tenders	369	5.94	28	4.99	162	5.38		
Marinated Tenders	167	5.16	306	4.33	281	5.06		
Drumsticks	251	1.88	165	1.40	28	2.69		
Thighs					28	2.99		
Wings	286	1.30	175	1.39	104	1.08		
Necks	61	0.94			76	0.90		
Smoked Drumsticks	12	1.99	69	2.35	144	2.15		
Smoked Wings	66	1.62	69	2.15	206	2.04		
Smoked Necks			47		129			
GROUND TURKEY:	8,017		10,848		12,050			
Patties	980		767		2,351			
Sausage	521		298		1,738			
85% lean	2,383	2.80	5,101		3,376	2.72		
93% lean	3,258		4,112		3,875			
Breast	875	5.02	570		710			
Rolls (frsh/frz 1 lb.)			128	1.94	533	3.09		
Specialty 5/								
Patties								
93-94% lean	979		1,633		3,141	3.81		
Breast	508	5.30	720	5.28	250	5.81		

This Week's Turkey Feature Highlights	
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Whole bird ad activity is non-existant after the holidays have left us, while there is a slight flurry of offerings of breast items when compared to the past week with the biggest store count jump seen in frozen whole breasts and tenders. Parts offerings are also seasonally quiet while those that are featured are done with little vigor and slightly lower offering prices. Ground turkey offerings are split this week between 85% and 93% while rolls are completely out of the picture. Category 1 processor service deli ads increased significantly from last week. Category 3 private labels seem to push for a little more brand recognition with the heaviest showings in the Southeast region. Self-service deli meats show some of the same attitude, dropping by half on processor brand offerings and increasing 3 fold for private labels meats.





All report information gathered from publicly available sources including store circulars, newspaper ads, and retailer websites.

1/ Feature Rate: the amount of sampled stores advertising any reported turkey item during the current week, expressed as a percentage of the total sample. 2/ Activity Index: a measure of the absolute frequency of feature activity equal to the total number of stores for each advertised turkey item (e.g., a retailer with 100 outlets featuring 3 turkey items has an activity index of 300). 3/ Stores/Avg: the total number of advertising outlets and the weighted average price weighted by the respective number of outlets. 4/ Special Rate: the percentage of sampled stores with a no-price promotion (e.g., buy 1, get 1 free, etc.) 5/ Specialty: products produced from birds raised on an all vegetable diet without antibiotics and minimally processed.

Source: USDA Livestock, Poultry, & Grain Market News;

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http://www.ams.usda/market-news/livestock-poultry-grain:

Note: rolls & specialty not included in ground turkey total and weighted average.

Email: desm.lpgmn@ams.usda.gov



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Advertised Prices for Turkey to Consumers at Major Retail Supermarket Outlets during the period of 01/11 thru 01/17.

(prices in dollars per pound fresh unless otherwise noted; does not reflect all turkey items available in the marketplace)

	NORTH	HEAST U.S.		SOU ⁻	THEAST U.S.		MIDWEST U.S.			
	(CT,DE,MA,MD,M		RI VT)		IS,NC,SC,TN,VA,W	/\/)	(IA,IL,IN,KY,MI,MN,ND,NE,OH,SD,WI)			
	41.6% of 5,50		400 sampled outle		29.9% of 6,100 sampled outlets					
Special Rate 4/	7.3% of stores w	•		1	w/ no-price prom		9.3% of stores w	•		
-			itions			Otions			otions	
Activity Index 2/		Index = 5,107			y Index = 1,781			Index = 2,398	u	
	Price Range (\$/pound)	Summary Stores Wtd Avg		Price Range (\$/pound)	Summa Stores \	ry Vtd Avg	Price Range (\$/pound)	Summa Stores	ry Wtd Avg	
	(φ/ροαπα)	Stores V	via Avg	(ψ/ροαπα)	Stores	riu Avg	(φ/ροαπα)	Stores	wia Avg	
WHOLE BIRDS:										
Fresh - Hens										
" - Toms										
Frozen - Hens										
" - Toms										
PARTS:										
Breast:										
Bone-in, whole										
Fresh							1.99	12	1.99	
Frozen	1.79 - 1.99	497	1.91	1.28 - 1.69	672	1.43	0.99 - 1.79	277	1.67	
Split, bone-in										
Fresh							1.99	53	1.99	
Rotisserie							8.99	108	8.99	
Boneless, whole							4.99	201	4.99	
Cutlets	3.99	112	3.99	4.99	9	4.99	1.00	201	1.00	
Cutlets, thin sliced	0.00		0.00	1.00		1.00				
Strips										
Tenders	6.99	207	6.99				4.99	33	4.99	
Marinated Tenders	4.27 - 7.99	167	5.16				4.99	33	4.55	
Drumsticks	1.49 - 2.99	227	1.95							
Thighs	1.45 - 2.55	221	1.55							
Wings	1.49	158	1.49	0.87 - 0.99	40	0.91	0.99	21	0.99	
Necks	1.49	136	1.49	0.87 - 0.99	40	0.91	0.99	21	0.99	
Smoked Drumsticks				0.67 - 0.99	40	0.91	1.99	12	1.99	
Smoked Wings				1.49	23	1.49	1.69	43	1.69	
Smoked Necks				1.49	23	1.49	1.09	43	1.09	
GROUND TURKEY:										
Patties	3.00	226	3.00	2.99 - 3.00	207	2.99	3.49 - 3.99	262	3.77	
Sausage	3.59 - 3.99	231	3.81	3.75	44	3.75	3.50	108	3.50	
85% lean	1.99 - 3.50	973	2.85	1.66 - 3.50	502	2.60	2.50 - 3.00	715	2.85	
93% lean	3.36 - 4.99	946	3.68	3.36 - 4.99	44	4.53	2.99 - 4.99	522	4.14	
Breast (99-100% lean)	4.99	127	4.99	0.00 4.00		7.00	4.29	10	4.29	
Rolls (frsh/frz 1 lb.)							20		0	
Specialty 5/										
Patties										
93-94% lean	3.99 - 4.99	728	4.59	2.98	200	2.98				
Breast	4.99 - 5.99	508	5.30							

Source: USDA Livestock, Poultry, & Grain Market News;

(515) 284-4460

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http://www.ams.usda/market-news/livestock-poultry-grain:

Email: desm.lpgmn@ams.usda.gov



Fri. Jan 11, 2019

USDA National Retail Report - Turkey Advertised Prices for Turkey to Consumers at Major Retail Supermarket Outlets during the period of 01/11 thru 01/17.

(prices in dollars per pound fresh unless otherwise noted; does not reflect all turkey items available in the marketplace)

	SOUTH	CENTRAL U.S.		SOU	THWEST U.S.		NORTHWEST U.S. (ID,MT,OR,WA,WY) 58.8% of 1,300 sampled outlets 0.0% of stores w/ no-price promotions Activity Index = 767			
	(AR,CO,KS,	LA,MO,NM,OK,TX	.)	(AZ	Z,CA,NV,UT)					
Feature Rate ^{1/} Special Rate ^{4/} Activity Index ^{2/}	19.3% of 4,9 11.5% of stores Activit	00 sampled outlet w/ no-price promo y Index = 380	ts otions	10.6% of stores	800 sampled outle w/ no-price promo y Index = 2,347	otions				
	Price Range (\$/pound)	Summar Stores V	y Vtd Avg	Price Range (\$/pound)	Summar Stores V	y Vtd Avg	Price Range (\$/pound)	Summar Stores V	y Vtd Avg	
WHOLE BIRDS: Fresh - Hens " - Toms Frozen - Hens " - Toms										
PARTS: Breast: Bone-in, whole Fresh Frozen	1.49	47	1.49	1.49 - 1.99	56	1.93	1.49	14	1.49	
Split, bone-in Fresh Rotisserie Boneless, whole	4.99	38	4.99							
Cutlets Cutlets, thin sliced Strips Tenders	4.99	45	4.99	4.49	129	4.49				
Marinated Tenders Drumsticks Thighs				1.29	10	1.29	1.29	14	1.29	
Wings Necks Smoked Drumsticks Smoked Wings Smoked Necks	1.17	67	1.17							
GROUND TURKEY: Patties Sausage				3.50 - 3.99 2.50 - 3.50	285 138	3.70 3.14				
85% lean 93% lean Broast (99, 100%, lean)	2.50 - 2.89 3.50 - 4.99	28 155	2.65 4.76	1.99 - 3.50 2.47 - 4.99	138 1,591	2.96 3.41	1.99 - 2.99	25	2.59	
Breast (99-100% lean) Rolls (frsh/frz 1 lb.) Specialty ^{5/} Patties							4.98 - 5.00	693	5.00	
93-94% lean Breast							2.99	21	2.99	

Source: USDA Livestock, Poultry, & Grain Market News;

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(prices in dollars per pound fresh unless otherwise noted; does not reflect all turkey items available in the marketplace)

	A	LASKA		Н	AWAII		
		(AK)			(HI)		
Feature Rate 1/	17 0% of 10	0 sampled outlets	45 0% of 100) sampled out	lets		
Special Rate 4/		// no-price promo	0.0% of stores w				
Activity Index 2/		y Index = 32	tions		y Index = 45	illotions	
Activity index	Price Range	Summar	A.	Price Range	y index = 45 Sumn	norv.	
	(\$/pound)		y Vtd Avg	(\$/pound)	Stores	Wtd Avg	
WILLIAM E DIDDO							
WHOLE BIRDS:							
Fresh - Hens							
" - Toms							
Frozen - Hens							
" - Toms							
PARTS:							
Breast:							
Bone-in, whole							
Fresh							
Frozen							
Split, bone-in							
Fresh							
Rotisserie							
Boneless, whole							
Cutlets							
Cutlets, thin sliced							
Strips							
Tenders							
Marinated Tenders							
Drumsticks							
Thighs							
Wings							
Necks							
Smoked Drumsticks							
Smoked Wings							
Smoked Necks							
GROUND TURKEY:							
Patties							
Sausage							
85% lean	3.99	2	3.99				
93% lean							
Breast (99-100% lean)	4.99	15	4.99	5.89	30	5.89	
Rolls (frsh/frz 1 lb.)							
Specialty ^{5/}							
Patties							
93-94% lean	5.49	15	5.49	5.99	15	5.99	
Breast							



Fri. Jan 11, 2019

Advertised Prices for Poultry Deli Meats to Consumers at Major Retail Supermarket Outlets during the period of 01/11 thru 01/17.

(prices in dollars per pound unless otherwise noted; does not reflect all poultry items available in the marketplace)

	N	ATIONAL	SUMMAR	RY			NORTHEAST U.S. SOUTHEAST U		AST U.S.			
	This	Week	Last	Week	Last	Year	(CT,DE,MA,MD,ME,NH,NJ,NY,PA,RI,VT)		(AL,FL,GA,MS,NC,SC,TN,VA,WV)			
	39.6% o	f 29,200	35.6% o	f 29,100	54.3% o	f 29,100			·			
Feature Rate 1/	sto	res	sto	res	sto	res	61.2% of 5,500 sampled outlets			47.2% of 7,400 sampled outlets		
A attivitus landous O/	24	207	0.5	500	20	004	Activity Ind	lex = 7,624		Activity Index = 11,773		
Activity Index 2/	34,	327	25,	583	39,	931	Price Range	Sumi	mary	Price Range	Summ	nary
	Stores	Wtd Avg	Stores	Wtd Avg	Stores	Wtd Avg	(\$/pound)	Stores	Wtd Avg	(\$/pound)	Stores	Wtd Avg
SERVICE DELI - Turkey												
Category 1												
Processor Brand	6,388	8.31	2,487	7.93	4,480	8.13	6.99 - 10.99	1,373	8.67	6.99 - 8.99	1,549	8.69
Private Brand	2,527	8.51	1,918	7.74	2,290	8.31	6.99 - 10.49	641	8.87	7.99 - 10.49	311	9.35
Category 2												
Processor Brand	1,668	6.49	1,205	5.85		5.97	4.99 - 6.99	712	6.54	4.98 - 5.99	296	5.65
Private Brand	1,538	7.23	990	6.55	1,573	6.81	5.99 - 7.99	1,042	7.03	6.99	11	6.99
Category 3												
Processor Brand	368	4.72	92	4.33		4.42	4.99	112	4.99	3.99	30	3.99
Private Brand	1,965	4.76	13	2.99	645	4.54	4.00 - 5.49	484	4.64	4.00 - 5.99	1,166	5.04
Turkey Ham												
Processor Brand	456	4.53	358	4.27	439	3.76	3.99 - 4.99	244	4.47	3.99 - 4.99	83	4.52
Private Brand	22	1.99	13	2.99	137	4.99						
Turkey Pastrami												
Processor Brand	258	4.35	358	4.49	184	4.46	3.99 - 4.99	175	4.26	3.99 - 4.99	83	4.52
Private Brand			21	4.99	137	4.99						
SERVICE DELI - Chicken												
Category 1												
Processor Brand	1,661	8.12	670	8.04	- /	8.37	6.99 - 8.99	538	8.54	5.98 - 8.99	412	8.58
Private Brand	1,221	8.22	831	8.14	2,000	7.89	5.99 - 9.49	506	7.96	6.99 - 9.49	106	8.78
Category 2												
Processor Brand	510	6.11	383	5.89	172	5.74	5.99	127	5.99	4.98	67	4.98
Private Brand	1,971	5.35	644	6.42	467	6.34	4.99 - 5.99	148	5.44	4.99	1,125	4.99
SELF-SERVICE DELI												
(dollars per tub or pouch)												
Turkey 7-10 oz												
Processor Brand	3,110	3.10	6,225	3.20	6,375	3.24	2.50 - 3.99	413	3.16	2.50 - 3.69	485	3.41
Private Brand	3,354	3.20	1,114	3.41	1,644	2.81	2.49 - 2.59	210	2.54	2.49 - 4.00	2,666	3.36
Turkey 16 oz												
Processor Brand	902	5.27	1,114	4.62	5,238	5.72	3.99 - 5.99	276	4.61	4.99 - 5.99	232	5.93
Private Brand					233	4.99						
Chicken 7-10 oz	0.055	0.40	0.001	0.40	0.050	0.00	0.50 0.00	440	0.40	0.50 0.00	405	
Processor Brand	3,055	3.10	6,064	3.19		3.26	2.50 - 3.99	413	3.16	2.50 - 3.69	485	3.41
Private Brand	3,353	3.20	1,083	3.45	1,562	2.83	2.49 - 2.59	210	2.54	2.49 - 4.00	2,666	3.36

Category 1: composed of 1-3 whole breast lobes using no binders. (slicing)

Category 2: composed of multiple (5-7) whole or partial breast muscles; sectioned and formed with minimal binders. (thin slicing)

Category 3: composed of multiple muscle pieces chopped and reformed into desired shape. (shaving)



Fri. Jan 11, 2019

Advertised Prices for Poultry Deli Meats to Consumers at Major Retail Supermarket Outlets during the period of 01/11 thru 01/17.

(prices in dollars per pound unless otherwise noted; does not reflect all poultry items available in the marketplace)

		EST U.S.	0001110	ENTRAL U.S.	SOUTHW	LO: 0.0.	I NOKIII	VEST U.S.		
	(IA,IL,IN,KY,MI,MI	N,ND,NE,OH,SD,WI)	(AR,AZ,CO,KS,LA	A,MO,NM,OK,TX,UT)	(CA,F	HI,NV)	(AK,ID,MT,OR,WA,WY)			
Feature Rate 1/										
		sampled outlets	·	sampled outlets	·	sampled outlets	60.5% of 1,300 sampled outlets			
Activity Index 2/		ndex = 4,985		ndex = 4,609		dex = 3,041		dex = 2,172		
	Price Range	Summary	Price Range	Summary	Price Range	Summary	Price Range	Summary		
CERVICE RELL Turkey	(\$/pound)	Stores Wtd Avg	(\$/pound)	Stores Wtd Avg	(\$/pound)	Stores Wtd Avg	(\$/pound)	Stores Wtd Avg		
SERVICE DELI - Turkey										
Category 1	7.40 40.00	700 000		0.000	0.00 40.40	454 704				
Processor Brand	7.49 - 10.99	792 8.38	6.99 - 9.99	2,223 8.00	6.99 - 10.49	451 7.34	7.00	000 700		
Private Brand	6.99 - 9.99	646 8.18	6.99 - 10.49	215 8.97			7.99	682 7.99		
Category 2 Processor Brand	5.98 - 6.99	318 6.62	6.99	12 6.99	6.00	308 6.99	7.49	22 7.49		
	6.99 - 7.99			12 6.99	6.99	308 6.99	7.49	22 7.49		
Private Brand	6.99 - 7.99	375 7.66	7.49 - 7.99	110 7.77						
Category 3 Processor Brand	4.99 - 5.99	83 5.66	3.99 - 4.98	44 4.87	3.50 - 3.99	83 3.54	4.98	16 4.98		
Private Brand	2.99 - 5.99	132 4.49	5.99 - 4.96	54 5.99	2.42	129 2.42	4.90	10 4.90		
Turkey Ham	2.99 - 3.99	132 4.49	3.99	34 3.99	2.42	129 2.42				
Processor Brand	3.99 - 4.99	129 4.66								
Private Brand	3.99 - 4.99	129 4.00	1.99	22 1.99						
Turkey Pastrami			1.55	22 1.99						
Processor Brand										
Private Brand										
SERVICE DELI - Chicken										
Category 1	0.00	200 700		101	5.00	470 500				
Processor Brand	6.99 - 8.99	393 7.90	6.99 - 8.99	124 8.30	5.99	179 5.99				
Private Brand	6.99 - 9.99	310 9.14	6.99 - 9.99	155 7.96	6.99	142 6.99				
Category 2	5.00	407 500			0.00	400 000				
Processor Brand	5.99	187 5.99	5.00	4 500	6.99	129 6.99				
Private Brand SELF-SERVICE DELI	2.99 - 6.99	292 5.82	5.99	4 5.99	5.99	402 5.99				
(dollars per tub or pouch)										
Turkey 7-10 oz										
Processor Brand	1.98 - 3.50	289 2.97	2.50 - 3.50	681 2.68	2.50 - 3.99	504 3.56	1.99 - 3.49	713 2.99		
Private Brand	2.49 - 3.29	238 2.64	2.49 - 2.59	136 2.54	2.50 - 3.99	93 2.53	1.99 - 3.49	713 2.99		
Turkey 16 oz	2.49 - 3.29	230 2.04	2.49 - 2.59	130 2.34	2.30 - 3.29	93 2.33				
Processor Brand	3.00 - 6.49	329 5.41	5.49	13 5.49	3.79	24 3.79	5.48 - 5.99	26 5.77		
Private Brand	J.00 - 0.49	323 3.41	5.49	10 0.49	5.79	24 5.79	J. 7 0 - J.J9	20 3.11		
Chicken 7-10 oz			+							
Processor Brand	1.98 - 3.50	234 2.84	2.50 - 3.50	681 2.68	2.50 - 3.99	504 3.56	1.99 - 3.49	713 2.99		
Private Brand	2.49 - 3.29	238 2.64	2.49 - 2.59	135 2.54	2.50 - 3.29	93 2.53		2.50		

Category 1: composed of 1-3 whole breast lobes using no binders. (slicing)

Category 2: composed of multiple (5-7) whole or partial breast muscles; sectioned and formed with minimal binders. (thin slicing)

Category 3: composed of multiple muscle pieces chopped and reformed into desired shape. (shaving)



Advertised Prices for Poultry Deli Meats to Consumers at Major Retail Supermarket Outlets during the period of 01/11 thru 01/17.

(prices in dollars per pound unless otherwise noted; does not reflect all poultry items available in the marketplace)

	ΔΙ	ASKA	H/	WAII		
		AK)		(HI)		
	(AN)		(1 11)		
Feature Rate 1/	13.0% of 100	sampled outlets	49.0% of 100	sampled outlets		
		Index = 32		Index = 91		
Activity Index 2/	Price Range	Summary	Price Range	Summary		
	(\$/pound)	Stores Wtd Avg	(\$/pound)	Stores Wtd Avg		
SERVICE DELI - Turkey						
Category 1						
Processor Brand						
Private Brand	7.99	2 7.99	7.99	30 7.99		
Category 2						
Processor Brand						
Private Brand						
Category 3						
Processor Brand						
Private Brand						
Turkey Ham						
Processor Brand						
Private Brand						
Turkey Pastrami						
Processor Brand						
Private Brand						
SERVICE DELI - Chicken						
Category 1						
Processor Brand			9.99	15 9.99		
Private Brand	7.99	2 7.99				
Category 2						
Processor Brand						
Private Brand SELF-SERVICE DELI						_
(dollars per tub or pouch)						
Turkey 7-10 oz						
Processor Brand	3.99	2 3.99	2.50 - 3.50	23 3.22		
Private Brand	3.50	11 3.50	2.30 - 3.30	25 5.22		
Turkey 16 oz	0.00	11 0.00				
Processor Brand	4.49	2 4.49				
Private Brand		0				
Chicken 7-10 oz						
Processor Brand	3.99	2 3.99	2.50 - 3.50	23 3.22		
Private Brand	3.50	11 3.50				
Private Brand	3.50	11 3.50				

Category 1: composed of 1-3 whole breast lobes using no binders. (slicing)

Category 2: composed of multiple (5-7) whole or partial breast muscles; sectioned and formed with minimal binders. (thin slicing)

Category 3: composed of multiple muscle pieces chopped and reformed into desired shape. (shaving)

Source: USDA Livestock, Poultry, & Grain Market News;

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