

U.S. EXPORT SALES FOR WEEK ENDING 3/12/2020

**Cotton:** Net sales of 340,700 RB for 2019/2020 were down 30 percent from the previous week, but up 3 percent from the prior 4-week average. Increases primarily for Pakistan (96,000 RB), China (61,700 RB, including 1,300 RB switched from Vietnam and decreases of 4,400 RB), Turkey (60,800 RB), Vietnam (41,300 RB, including 400 RB switched from Japan and decreases of 5,400 RB), and Bangladesh (23,600 RB), were offset by reductions for Japan (4,500 RB) and Honduras (100 RB). For 2020/2021, net sales of 78,500 RB were primarily for Turkey (32,600 RB), Pakistan (22,000 RB), China (18,500 RB), Mexico (5,000 RB), and Thailand (2,600 RB), were offset by reductions for Taiwan (4,400 RB). Exports of 369,500 RB were down 13 percent from the previous week and 8 percent from the prior 4-week average. Exports were primarily to Pakistan (103,600 RB), Vietnam (88,700 RB), Turkey (40,900 RB), China (25,900 RB), and Indonesia (21,500 RB). Net sales of Pima totaling 17,200 RB were down 1 percent from the previous week, but up 7 percent from the prior 4-week average. Increases were primarily for China (14,100 RB), Peru (3,100 RB), Bangladesh (800 RB, switched from Pakistan), Austria (700 RB, switched from Switzerland), and Honduras (300 RB), were offset by reductions for Egypt (900 RB), Pakistan (800 RB), and Switzerland (700 RB). Exports of 15,700 RB were up 6 percent from the previous week and 7 percent from the prior 4-week average. The primary destinations were primarily to India (3,100 RB), Pakistan (2,300 RB), Egypt (2,200 RB), Turkey (1,600 RB), and Austria (1,300 RB).

**Exports for Own Account:** For 2019/2020, new exports for own account totaling 2,000 RB were for Bangladesh (1,100 RB) and Pakistan (900 RB). Exports for own account totaling 1,600 RB to Indonesia were applied to new or outstanding sales. Decreases were reported for Pakistan (300 RB). The current exports for own account outstanding balance of 39,400 RB is for Indonesia (27,100 RB), Bangladesh (6,500 RB), China (2,500 RB), India (1,700 RB), Pakistan (500 RB), South Korea (400 RB), Malaysia (400 RB), and Vietnam (300 RB).

U.S. EXPORT SALES					PIMA 1301							
WEEK ENDING 03/12/2020 FAX 202-690-3273	ALL UPLAND 1404				CURRENT MY				NEXT MY			
	CURRENT MY		NEXT MY		CURRENT MY		NEXT MY		CURRENT MY		NEXT MY	
	THIS WEEK	YEAR AGO	THIS WEEK	YEAR AGO	THIS WEEK	YEAR AGO	THIS WEEK	YEAR AGO	THIS WEEK	YEAR AGO	THIS WEEK	YEAR AGO
OUTSTANDING SALES												
KNOWN	7,028.1	6,000.4	1,775.0	2,368.6	234.2	227.0	35.3	32.0				
UNKNOWN	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0				
TOTAL	7,028.1	6,000.4	1,775.0	2,368.6	234.2	227.0	35.3	32.0				
OPTIONAL ORIGIN	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0				
ACCUMULATED EXPORTS	7,839.7	6,346.2	XX	XX	287.4	356.8	XX	XX				
EXPORTS FOR OWN ACCT	39.3	4.4	XX	XX	0.0	0.0	XX	XX				
NET CHANGE IN SALES	340.7	125.0	78.5	32.8	17.2	22.1	0.0	1.0				
COUNTRY	CURRENT MARKETING YEAR				NEXT MY SALES (NET)	CURRENT MARKETING YEAR				NEXT MY SALES (NET)		
	NEW SALES	DEST. CHGS.	CANCEL	EXPORTS		NEW SALES	DEST. CHGS.	CANCEL	EXPORTS			
AUSTRIA							0.7			1.3		
GERMANY										0.4		
ITALY				0.3								
SWITZLD							-0.7					
TURKEY	60.8			40.9	32.6	0.2				1.6		
JAPAN	4.2	-3.8	4.9	3.9		0.1				0.1		
TAIWAN	14.5	0.4		8.5	-4.4							
CHINA	64.8	1.3	4.4	25.9	18.5	14.1						
INDIA	3.8			4.0						3.1		
BANGLADH	23.6			18.5			0.8			1.1		
HG KONG	1.5											
INDNSIA	11.8	2.9	0.2	21.5						0.9		
KOR REP	1.3			8.7						0.4		
MALAYSA				4.6								
PAKISTN	96.0			103.6	22.0		-0.8			2.3		
PHIL	3.7			0.5								
THAILND	10.2	0.4		10.8	2.6					1.3		
VIETNAM	48.1	-1.3	5.4	88.7	2.2					0.6		
EGYPT	4.4		0.4					0.9		2.2		
C RICA				0.4								
COLOMB				1.3		0.1						
ECUADOR	2.4			1.3								
GUATMAL				2.3								
HONDURA		-0.1		1.7		0.3				0.1		
MEXICO	5.0			14.8	5.0	0.2						
NICARAG		0.1		1.0								
PERU				5.6		3.1				0.3		
SALVADR				0.7						0.2		
TOTAL	356.2	0.0	15.5	369.5	78.5	18.1	0.0	0.9	15.7	0.0		