ORGANIC DAIRY MARKET NEWS

Information gathered November 2 – 13, 2026.

ORGANIC DAIRY MARKET OVERVIEW

The Pennsylvania Monthly Organic Dairy Report, a report created as part of the Organic Dairy Initiative sponsored by the 2018 Farm Bill, covering August 2026 was released on November 13, 2026. This report showed the weighted average price for fluid milk decreased 3.46 percent from July. Total volume, daily production per cow, average monthly production per cow, weighted average butterfat, and weighted average protein decreased. To view this report in its entirety visit: https://www.ams.usda.gov/mnreports/pn_da001.pdf

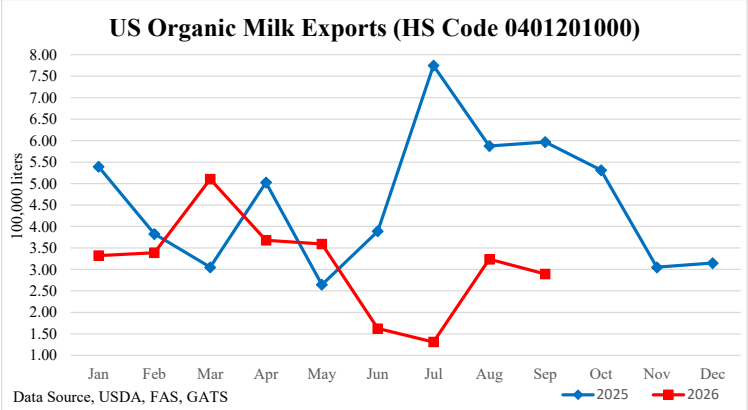
The Vermont Monthly Organic Dairy Report, a report created as part of the Organic Dairy Initiative sponsored by the 2018 Farm Bill, covering August 2026 was released on November 13, 2026. This report showed the weighted average price for fluid milk decreased 1.58 percent from July. Total volume, daily production per cow, and average monthly production per cow decreased from last month. Weighted average butterfat and weighted average protein increased. To view this report in its entirety visit: https://www.ams.usda.gov/mnreports/vt_da001.pdf

The public is welcome to make comments on the Federal Register publication from September 25th titled National Organic Program: Notice of Intent to Extend and Review a Previously Approved Information Collection (2027) through November 24, 2026. This publication is requesting approval from the Office of Management and Budget to collect necessary information for the Organic Foods Production Act and for the enforcement of organic regulations. The NOP is seeking comments regarding the accuracy or necessity of information collected. To read this publication and to view or submit comments, visit: https://www.federalregister.gov/d/2026-19623

ORGANIC DAIRY FLUID OVERVIEW

The Foreign Agricultural Service (FAS) releases monthly export data which includes export volumes and values for organic milk categorized as HS-10 code 0401201000. Recently released data for September 2026 indicated organic milk exports were 289,353 liters, down 10.6 percent from the month prior, and down 51.5 percent from September 2025.

Exports of organic milk from the start of the year through September, 2,815,697 liters, are down 35.2 percent, compared to the same time period last year.



The Agricultural Marketing Service (AMS) reported September 2026 estimated fluid product sales. The U.S. sale of total organic milk products was 238 million pounds, down 5.2 percent from the previous year. From the start of the year through September, the U.S. sale of total organic milk products was 2,219 million pounds, down 0.8 percent compared to the same period a year prior. Organic whole milk sales, 138 million pounds, increased 1.9 percent compared to a year earlier and increased 4.5 percent year-to-date. Reduced fat milk (2%) sales were 73 million pounds, down 12.4 percent from the previous year and down 4.8 percent year-to-date. Fat free milk (skim) sales, 9 million pounds, decreased 7.2 percent from the previous year and down 7.2 percent year-to-date.

Estimated Total U.S. Sales Of Organic Fluid Milk Products
September 2026, with comparison

Product Name	Sales[1] Sep	Sales[1] Y-T-D	% Change Prev Yr.	% Change Y-T-D
Whole Milk	138	1,278	1.9	4.5
Flavored Whole Milk	1	8	26.6	26.5
Reduced Fat Milk (2%)	73	685	-12.4	-4.8
Low Fat Milk (1%)	14	130	-18.3	-14.7
Fat-Free Milk (Skim)	9	83	-7.2	-7.2
Flavored Fat-Reduced Milk	3	34	-40.9	-22.2
Other Fluid Milk Products	0	0	8.4	-84.0
Total Fat-Reduced Milk	98	933	-14.0	-7.3
Total Organic Milk Products	238	2,219	-5.2	-0.8

1. Sales in million pounds. Data may not add due to rounding

In a recent report from a Pacific Northwest livestock auction, the top 10 organic cull cows traded lower than conventional cull cows, while the overall price for organic cull cows was higher than conventional cows. The average price for the top 10 organic cows auctioned was $132.58 per hundredweight, compared to an average price of $141.63 per hundredweight for the top 10 conventional cows auctioned. The average weight for the top 10 conventional cows was 1,485.5 pounds compared to 960.5 pounds for the top 10 organic cows.

The overall price for organic cows auctioned was $129.13 per hundredweight with an average weight of 939.2 pounds, while the overall price for conventional cows auctioned was $118.34 per hundredweight with an average weight of 1,304.5 pounds.

NATIONAL ORGANIC GRAIN AND FEEDSTUFFS

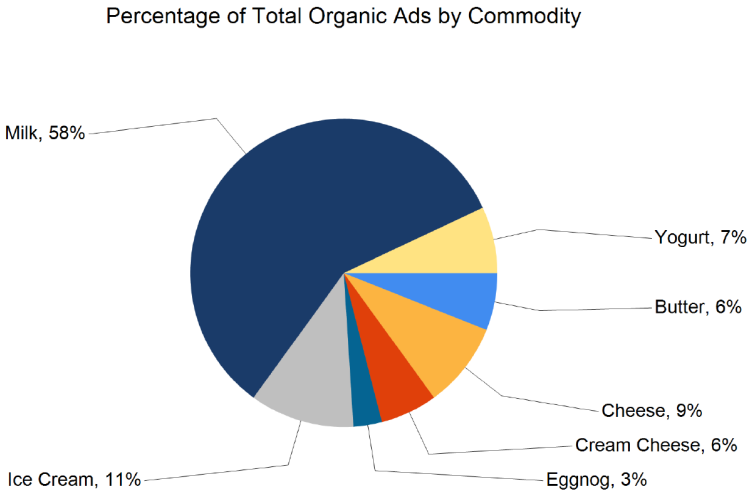
The following was reported by USDA AMS Livestock, Poultry, and Grain Market News (LPGMN) in the National Organic Grain and Feedstuffs Report. Compared to last period: Trade activity and demand are good. Country Elevator: spot market organic feed corn sold 11 cents/bu lower delivered with forward contracts set to deliver Q4 2026 to Q2 2027. Spot market organic feed soybeans sold 18 cents/bu higher delivered with forward contracts set to deliver Q4 2026 to Q3 2029. Organic food hard red winter wheat forward contracts this period set to deliver Q4 2026 to Q1 2027. Feed Mill: Spot market organic feed corn sold 42 cents/bu higher delivered with forward contracts set to deliver Q4 2026 to Q3 2027. Organic feed soft red winter wheat forward contracts this period set to deliver Q4 2026. Crush Facility: spot market organic feed soybeans sold 46 cents/bu lower delivered with forward contracts set to deliver Q4 2026 to Q2 2027. The next report will be published on Wednesday, November 25, 2026.

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ORGANIC DAIRY RETAIL OVERVIEW

In Week 46, organic dairy ads increased 4 percent from last week. There are fewer milk and yogurt ads this week compared to last week. Cheese had the largest week-over-week percentage gains in ads, followed by eggnog. Among organic products, butter fell from the fourth most advertised item last week to sixth place this week. The most advertised organic commodity continues to be milk.



Organic milk ads decreased 12 percent this week. Organic gallon milk ads are absent this week, making half-gallon containers the only advertised organic milk product. The weighted average advertised price (average price) for organic half-gallon milk fell 5 cents to $4.22 this week. Conventional milk sold in the same package size has an average price of $3.40. The Week 46 organic premium for half-gallon milk is $0.82.

Ads for the second most advertised organic commodity, ice cream, are 28 percent higher this week. The most advertised organic ice cream product is 14-16-ounce containers and ads are up 155 percent for this product from last week. Organic 14-16-ounce ice cream has an average price of $6.69, down 2 cents. Conventional ice cream in the same package size has an average price of $4.16 this week, leaving an organic premium of $2.53.

The third most advertised organic commodity, cheese, is in 364 percent more ads than last week's survey. 6-8-ounce block style cheese was the most advertised organic cheese product this week. Ads for this product are up 190 percent and the average price is $7.77, up 27 cents from last week. Conventional 6-8-ounce block style cheese has an average price of $3.05, leaving an organic premium of $4.72 for Week 46.

Yogurt is the fourth most advertised organic commodity, appearing in 25 percent fewer ads than last week's survey. Regular style in 32-ounce containers is the most advertised type, though ads are down 49 percent from last week. The average price for this product is $5.56, up 91 cents. Conventional 32-ounce regular style yogurt has an average price of $3.86, and this week's organic premium is $1.70.

NATIONAL ORGANIC DAIRY WEIGHTED AVERAGE ADVERTISED PRICES

COMMODITY	This Week	Last Week	Last Year
Butter - 8 oz.	$5.04	$5.06	$5.00
Butter - 1 lb.	$9.10	$8.00	$5.03
Cheese - 6-8 oz. Block	$7.77	$7.50	$5.15
Cheese - 6-8 oz. Shred	$3.50	$3.75	$4.60
Cheese - 6-8 oz. Sliced	$3.00	$4.94	$4.53
Cream Cheese - 8 oz.	$4.75	$4.49	$4.18
Eggnog - Quart	$6.49	$6.49	$4.73
Ice Cream - 14-16 oz.	$6.69	$6.71	$7.12
Ice Cream - 48-64 oz.	$9.91	$9.68	$8.49
Milk - Half Gal	$4.22	$4.27	$4.42
Yogurt - 4-6 oz. Yogurt	$2.38	n.a.	n.a.
Yogurt - 32 oz. Greek	n.a.	$4.99	n.a.
Yogurt - 32 oz. Yogurt	$5.56	$4.65	$4.79