

ORGANIC DAIRY MARKET NEWS

Information gathered October 5 – 16, 2026.

ORGANIC DAIRY MARKET OVERVIEW

The USDA AMS National Organic Program (NOP) provides an email notification service, The Organic Insider, to send out updates to the organic community. The NOP Organic Insider published two updates on October 5th, informing readers when the NOP Global Integrity System was offline and when it was back online and operational. The notification of the outage included information on how groups working with NOP Import Certifications could continue operating during the downtime.

To learn more from Organic Insider, view archives, or register to receive updates by email visit:
<https://www.ams.gov/reports/organic-insider>

The public is welcome to make comments on the Federal Register publication from September 25th titled National Organic Program: Notice of Intent to Extend and Revise a Previously Approved Information Collection (2027) through November 24, 2026. This publication is requesting approval from the Office of Management and Budget to collect necessary information for the Organic Foods Production Act and for the enforcement of organic regulations. The NOP is seeking comments regarding the accuracy or necessity of information collected. To read this publication and to view or submit comments, visit:
<https://www.federalregister.gov/d/2026-19623>

The National Organic Standard Board (NOSB) Fall 2026 Meeting is scheduled for October 27-29 to take place virtually. The NOSB meets biannually to discuss recommendations for the USDA to aid in developing and refining organic standards. The online comment period closed on October 1, and online webinars regarding public comments will be hosted on October 20 and 22. To learn more about the Fall 2026 Meeting, visit:
<https://www.ams.usda.gov/event/national-organic-standards-board-nosb-meeting-fall-2026>

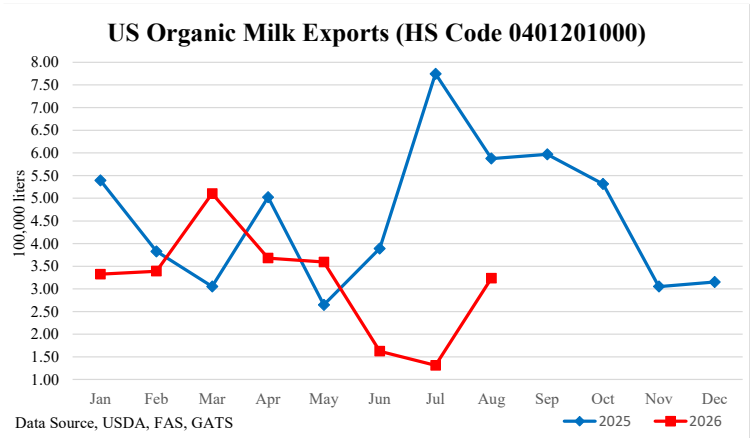
The Organic Trade Association (OTA) created a resource and website, Organic Handlers, funded through a partnership with the USDA's National Organic Program to aid organic and transitioning handlers and processors. The website launched September 29th and includes a guide with thirteen chapters of education covering handling organic products. On October 30th at 1:00 Eastern the OTA is hosting a webinar regarding the new website. The new website, including its resources, and registration for the webinar can be found at:
<https://organichandlers.org/>

The United Kingdom's Department for Environment, Food & Rural Affairs published the Organic Action Plan for England on October 14, 2026. The publication discussed the important role organic farmers, growers, and businesses play in caring for the environment and helping rural communities. In the UK, organic consumption is increasing year-to-year, while organic farming has held relatively steady. Around 3.4 percent of England's food and drink production is organic, while organic sales are growing rapidly, reaching 3.9 billion pounds in 2025. The Organic Action Plan aims to help increase organic production and manufacturing, increase access to organic food, reduce reliance on fertilizer and pesticides, harness the economic benefits of organic farming, and educate farmers, growers, and consumers about organic production.

ORGANIC DAIRY FLUID OVERVIEW

The Foreign Agricultural Service (FAS) releases monthly export data which includes export volumes and values for organic milk categorized as HS-10 code 0401201000. Recently released data for August 2026 indicated organic milk exports were 323,629 liters, up 146.4 percent from the month prior, and down 44.9 percent from August 2025.

Exports of organic milk from the start of the year through August, totaled 2,526,344 liters; down 32.5 percent, compared to the same time period last year.



The Agricultural Marketing Service (AMS) reported August 2026 estimated fluid product sales. The U.S. sale of total organic milk products was 242 million pounds, up 2.4 percent from the previous year. From the start of the year through August, the U.S. sale of total organic milk products was 1,981 million pounds, down 0.3 percent compared to the same period a year prior. Organic whole milk sales, 141 million pounds, increased 9.1 percent compared to a year earlier and increased 4.8 percent year-to-date. Reduced fat milk (2%) sales were 75 million pounds, down 0.6 percent from the previous year and down 3.8 percent year-to-date. Fat free milk (skim) sales, 9 million pounds, increased 4.4 percent from the previous year but declined 7.2 percent year-to-date.

Estimated Total U.S. Sales Of Organic Fluid Milk Products August 2026, with comparison				
Product Name	Sales ¹ Aug	Sales ¹ Y-T-D	% Change Prev Yr.	% Change Y-T-D
Whole Milk	141	1,140	9.1	4.8
Flavored Whole Milk	1	7	33.5	26.5
Reduced Fat Milk (2%)	75	612	-0.6	-3.8
Low Fat Milk (1%)	14	116	-18.1	-14.2
Fat-Free Milk (Skim)	9	75	4.4	-7.2
Flavored Fat-Reduced Milk	2	31	-55.4	-19.9
Other Fluid Milk Products	0	0	-100.0	-94.1
Total Fat-Reduced Milk	100	835	-5.7	-6.4
Total Organic Milk Products	242	1,981	2.4	-0.3

1. Sales in million pounds. Data may not add due to rounding.

CONTINUED FROM PAGE 8

In a recent report from a Pacific Northwest livestock auction, the top 10 organic cull cows traded lower than conventional cull cows, while the overall price for organic cull cows was higher than conventional cows. The average price for the top 10 organic cows auctioned was \$142.65 per hundredweight, compared to an average price of \$144.78 per hundredweight for the top 10 conventional cows auctioned. The average weight for the top 10 conventional cows was 1,622.5 pounds compared to 1,087.5 pounds for the top 10 organic cows.

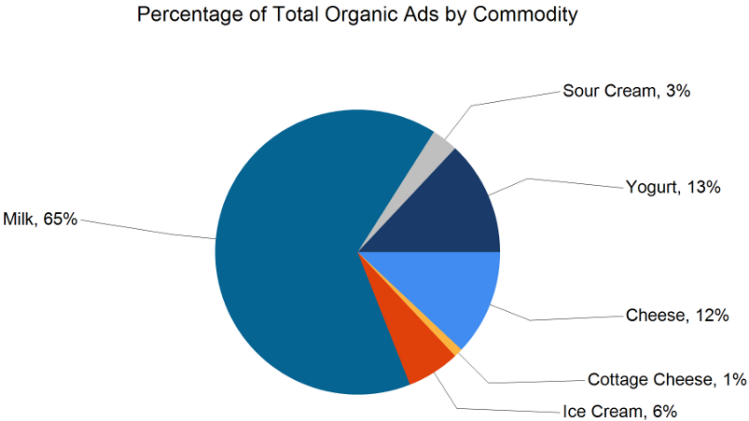
The overall price for organic cows auctioned was \$127.95 per hundredweight with an average weight of 999.5 pounds, while the overall price for conventional cows auctioned was \$114.68 per hundredweight with an average weight of 1,231.3 pounds.

NATIONAL ORGANIC GRAIN AND FEEDSTUFFS

The following was reported by USDA AMS Livestock, Poultry, and Grain Market News (LPGMN) in the National Organic Grain and Feedstuffs Report. Compared to last period, trade activity and demand were good. New crop corn and soybeans harvest underway. Country Elevator: spot market organic feed corn and soybeans too thinly traded for a market price. Organic feed corn forward contracts this period are set to deliver Q4 2026 to Q1 2028. Organic feed soybean and hard red winter wheat forward contracts are set to deliver Q4 2026. Feed Mill: spot market organic feed corn old crop sold \$1.58/bu lower delivered, new crop sold \$1.66/bu lower delivered. Forward contracts this period are set to deliver Q4 2026 to Q2 2027. Spot market old crop organic feed soft red winter wheat sold 67 cents/bu lower delivered. Crush Facility: organic feed soybean forward contracts this period set to deliver Q4 2026 to Q1 2027. The next report will be published on Wednesday, October 28, 2026.

ORGANIC DAIRY RETAIL OVERVIEW

In Week 42, organic dairy ads decreased 12 percent from last week. There were fewer milk and yogurt ads this week compared to last week, and there were no butter or cream cheese ads this week after being present the previous week. Sour cream was present in ads this week after being absent in Week 41, and it also had the largest week-over-week gain in ads. The most advertised organic commodity was milk. As a note, several retail store websites were inaccessible this week which may have impacted survey results in this report.



Organic milk ads decreased 18 percent this week. Organic gallon milk ads were absent this week, while half-gallon ads were down 18 percent. The weighted average advertised price (average price) for organic half-gallon milk gained 1 cent to \$4.14 this week. Conventional milk sold in the same package size had an average price of \$2.01. The Week 42 organic premium for half-gallon milk is \$2.13.

Ads for the second-most-advertised organic commodity, yogurt, were in 15 percent fewer ads this week. The most advertised organic yogurt product was regular style in 32-ounce containers, with ads down 25 percent. The average price for this product was \$5.67, up 41 cents. Conventional 32-ounce regular style yogurt had an average price of \$3.69, and this week's organic premium was \$1.98.

The third most advertised organic commodity, cheese, was up 4 percent from last week's survey. 6-8-ounce shred style cheese had the largest percentage increase in ads this week for any organic cheese product. Ads for this product were up 317 percent and the average price was \$3.24, down 75 cents from last week. Conventional 6-8-ounce shred style cheese had an average price of \$2.56, leaving an organic premium of \$0.68 for Week 42.

Organic ice cream was the fourth most advertised organic commodity, appearing in 37 percent more ads compared to last week. The most advertised organic ice cream product was 48-64-ounce containers and ads were up 30 percent for this product. Organic 48-64-ounce ice cream has an average price of \$9.17, down 32 cents. Conventional ice cream in the same package size's average price is \$4.15 in Week 42, leaving an organic premium of \$5.02.

NATIONAL ORGANIC DAIRY
WEIGHTED AVERAGE ADVERTISED PRICES

COMMODITY	This Week	Last Week	Last Year
Butter - 1 lb.	n.a.	\$6.95	n.a.
Cheese - 6-8 oz. Block	\$7.41	\$8.36	\$8.12
Cheese - 6-8 oz. Shred	\$3.24	\$3.99	\$3.00
Cheese - 6-8 oz. Sliced	\$4.20	\$4.61	\$3.89
Cottage Cheese - 16 oz.	\$6.39	\$5.49	n.a.
Cream Cheese - 8 oz.	n.a.	\$3.49	n.a.
Ice Cream - 14-16 oz.	\$6.24	\$6.63	n.a.
Ice Cream - 48-64 oz.	\$9.17	\$9.49	\$8.83
Milk - Half Gal	\$4.14	\$4.13	\$4.41
Sour Cream - 16 oz.	\$4.10	n.a.	\$3.99
Yogurt - 4-6 oz. Yogurt	\$1.88	n.a.	\$1.69
Yogurt - 32 oz. Greek	n.a.	\$6.99	n.a.
Yogurt - 32 oz. Yogurt	\$5.67	\$5.26	\$4.43