

ORGANIC DAIRY MARKET NEWS

Information gathered September 7 – 18, 2026.

ORGANIC DAIRY MARKET OVERVIEW

The Transition to Organic Partnership Program (TOPP) was formed through cooperative agreements between the USDA and non-profit organizations to provide technical assistance and support for transitioning and existing organic farmers. A calendar of events held by partner organizations can be found at the following link:

<https://www.organictransition.org/events/>

A selection of upcoming events is included below:

Marbleseed's Field Day, Waukesha, WI - Sep 19
 Rodale's Organic Pricing Data, Virtual - Sep 21
 NOFA/MASS's No-Till Farm Tour, Concord, MA - Sep 22
 NOFA-NY's Dairy Cow Health, Candor, NY - Sep 23
 Taproots' Leading Organic Farmland, Garden City, ID - Sep 23
 MGA's Perennial Grains, Virtual - Sep 23
 VVBGA's Farm Tour, Putney, VT - Sep 23
 NOFA-NY's Adapting to Weather, Clarence Center, NY - Sep 28
 UMN's Mechanical Weeding, Delano, MN - Sep 28
 Taproots' Organic Agriculture Summit, Boise, ID - Sep 28
 Rodale's Accessing Organic Markets, Virtual - Sep 29
 NOFA VT's Biodiversity on the Farm, Vershire, VT - Sep 29
 VABF's Field Day, Duffield, VA - Sep 30
 MGA's Heritage Grains, Virtual - Sep 30
 2026 Fall SCBFC Conference, Columbia, SC - Oct 1

The National Organic Standard Board (NOSB) Fall 2026 Meeting is scheduled for October 27-29 to take place virtually. The NOSB meets biannually to discuss recommendations for the USDA to aid in developing and refining organic standards. The online comment period is open through October 1, and online webinars regarding public comments will be hosted on October 20 and 22. To learn more about the Fall 2026 Meeting, visit:

<https://www.ams.usda.gov/event/national-organic-standards-board-nosb-meeting-fall-2026>

A report discussing the 2025 dairy market in Austria was published earlier this month showing milk production last year reached 3.68 million tons, and organic milk deliveries reached 633,716 tons. Organic milk production increased 2.99 percent from 2024. The report states good feed quality, low prices for feed, a moderate summer, and favorable milk prices all contributed to the increase in milk output. In Austria, 18.1 percent of milk delivered domestically in 2025 was organic.

ORGANIC DAIRY FLUID OVERVIEW

The Agricultural Marketing Service (AMS) reported July 2026 estimated fluid product sales. The U.S. sale of total organic milk products was 235 million pounds, down 3.0 percent from the previous year. From the start of the year through July, the U.S. sale of total organic milk products was 1,740 million pounds, down 0.6 percent compared to the same period a year prior. Organic whole milk sales, 136 million pounds, increased 3.5 percent compared to a year earlier and increased 4.2 percent year-to-date. Reduced fat milk (2%) sales were 71 million pounds, down 9.6 percent from the previous year and down 4.3 percent year-to-date. Fat free milk (skim) sales, 10 million pounds, decreased 3.0 percent from the previous year and declined 8.7 percent year-to-date.

**Estimated Total U.S. Sales Of Organic Fluid Milk Products
July 2026, with comparison**

Product Name	Sales ¹ Jul	Sales ¹ Y-T-D	% Change Prev Yr.	% Change Y-T-D
Whole Milk	136	999	3.5	4.2
Flavored Whole Milk	1	6	16.1	25.4
Reduced Fat Milk (2%)	71	538	-9.6	-4.3
Low Fat Milk (1%)	13	102	-25.9	-13.7
Fat-Free Milk (Skim)	10	65	-3.0	-8.7
Flavored Fat-Reduced Milk	4	29	15.7	-14.5
Other Fluid Milk Products	0	0	-99.1	-93.5
Total Fat-Reduced Milk	98	734	-10.7	-6.5
Total Organic Milk Products	235	1,740	-3.0	-0.6

1. Sales in million pounds. Data may not add due to rounding

In a recent report from a Pacific Northwest livestock auction, the top 10 organic cull cows and the overall price for organic cull cows traded higher than conventional cull cows. The average price for the top 10 organic cows auctioned was \$171.09 per hundredweight, compared to an average price of \$166.69 per hundredweight for the top 10 conventional cows auctioned. The average weight for the top 10 conventional cows was 1,488.0 pounds compared to 1,249.5 pounds for the top 10 organic cows.

The overall price for organic cows auctioned was \$140.37 per hundredweight with an average weight of 1,045.2 pounds, while the overall price for conventional cows auctioned was \$119.70 per hundredweight with an average weight of 1,218.1 pounds.

NATIONAL ORGANIC GRAIN AND FEEDSTUFFS

The following was reported by USDA AMS Livestock, Poultry, and Grain Market News (LPGMN) in the National Organic Grain and Feedstuffs Report. Trade activity was moderate with good demand. Country Elevator: spot market organic feed corn sold 59 cents/bushel higher delivered elevator. Forward contracts this period are for Q4 2026 - Q1 2029 delivery. Organic feed soybean forward contracts this period are for Q3 2026 delivery - Q1 2029 delivery. Feed Mill: spot market organic feed corn sold 48 cents/bushel lower. Forward contracts this period are for Q3 2026 - Q1 2027 delivery. Spot market organic feed soft red winter wheat sold 26 cents/bushel lower. Forward contracts this period are for Q3 2026 delivery. Crush Facility: spot market organic feed soybeans sold 33 cents/bushel higher this period. Forward contracts this period are for Q3 2026 - Q3 2027 delivery. The next report will be published on Wednesday, September 30, 2026.

ORGANIC DAIRY RETAIL OVERVIEW

Last week, organic dairy ads declined 25 percent and every organic commodity present in the prior survey appeared in fewer ads. In Week 38 ads for organic dairy products rebounded somewhat and are up 16 percent from week 37. Ads increased this week for most organic commodities, with only cheese and sour cream appearing in fewer ads. The most advertised organic commodity is milk. Butter had the largest percentage ad growth this week for any organic commodity this week.

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Organic milk ads increased 2 percent this week. Organic gallon milk ads fell 28 percent, but half gallon ads are up 3 percent. The weighted average advertised price (average price) for organic half gallon milk fell 52 cents, to \$4.25 this week. Conventional milk sold in the same packages size has an average price of \$2.34. The week 38 organic premium for half gallon milk is \$1.91.

Ads for the second most advertised organic commodity, yogurt, are up 21 percent from last week's survey. Regular style 32-ounce packages appeared in more ads than any other organic yogurt product. Ads for this product are up 11 percent, and the average price is \$5.25, down 22 cents. Conventional regular style yogurt in 32-ounce containers has an average price of \$3.23, leaving an organic premium of \$2.02 for week 38.

The third most advertised organic commodity is cheese, despite appearing in 8 percent fewer ads this week. Ads increased 25 percent for 6-8-ounce organic blocks but decreased for every other organic cheese product in week 38. The most advertised organic cheese product is 6-8-ounce sliced, though ads are down 15 percent from the previous survey. The average price for organic 6-8-ounce shred style cheese is \$4.47, while this product's conventional counterpart has an average price of \$2.83. The organic premium for 6-8-ounce block cheese is \$1.64.

Organic butter moved from the 7th most advertised organic commodity last week to the fourth most advertised in week 38, while appearing in 284 percent more ads. Organic 1-pound butter appeared in retail ads this week, after not appearing in week 37. Ads for 8-ounce organic butter increased 95 percent in week 38, and the average price is up 20 cents to \$5.49. Conventional 8-ounce butter's average price is \$2.77. The week 38 organic premium for this product is \$2.72.

NATIONAL ORGANIC DAIRY
WEIGHTED AVERAGE ADVERTISED PRICES

COMMODITY	This Week	Last Week	Last Year
Butter - 8 oz.	\$5.49	\$5.29	\$6.79
Butter - 1 lb.	\$7.86	n.a.	\$7.99
Cheese - 6-8 oz. Block	\$7.50	\$7.42	\$5.44
Cheese - 6-8 oz. Shred	\$4.66	\$5.08	\$3.97
Cheese - 6-8 oz. Sliced	\$4.47	\$4.70	\$4.77
Cream Cheese - 8 oz.	\$4.43	\$4.64	\$4.20
Ice Cream - 14-16 oz.	\$6.70	\$7.04	\$6.10
Ice Cream - 48-64 oz.	\$8.68	\$8.84	\$8.46
Milk - Half Gal	\$4.25	\$4.77	\$5.44
Milk - Gallon	\$7.99	\$8.27	\$8.30
Sour Cream - 16 oz.	\$3.81	\$3.77	\$4.41
Yogurt - 4-6 oz. Yogurt	\$2.00	\$2.05	n.a.
Yogurt - 32 oz. Greek	\$8.49	\$4.41	\$7.59
Yogurt - 32 oz. Yogurt	\$5.25	\$5.47	\$4.87