

ORGANIC DAIRY MARKET NEWS

Information gathered July 13 – 24, 2026.

ORGANIC DAIRY MARKET OVERVIEW

The Transition to Organic Partnership Program (TOPP) was formed through cooperative agreements between the USDA and non-profit organizations to provide technical assistance and support for transitioning and existing organic farmers. A calendar of events held by partner organizations can be found at the following link: <https://www.organictransition.org/events/>

A selection of upcoming events is included below:

NOFA-VT's Building Soil, Bristol, VT - Jul 25
 Plains TOPP's Transition to Organic Workshop, Coweta, OK - Jul 25
 CT NOFA's Soil Health: Practical Application, Ridgefield, CT - Jul 25
 NOFA-NH's Field Day Mulching in Organic, Hillsboro, NH - Jul 27
 IAC's Rocky Mountain Summit, Great Falls, MT - Jul 28-29
 OFARM's Organic Grain Producers Meeting, Morris, MN - Jul 28
 UI's Organic Ag Center Farm Tour, Sandpoint, ID - Jul 29
 NOFA/Mass's Microplastic in Agriculture, Virtual - Jul 29
 VABF's Demystifying Organics Workshop, North Garden, VA - Jul 30
 MI-TOPP's Cost-Benefit of Organic Certification, Virtual - Jul 30
 MI-TOPP's Organic Value-Added & Agritourism, Sodus MI - Jul 31
 WVFFC's The Hidden Superpowers of the Soil Microbiome:
 Parkersburg, WV - Aug 1
 Flemington, WV - Aug 2
 OCIA's Transition to Organic Farming, North Platte, NE - Aug 1
 Family Farmers & Food Systems Conference, San Marcos, TX - Aug 2-4
 NCTFA's Silvopasture & Livestock Production, Union, CT - Aug 3
 OSU's Organic Grains & Pulses Field Day, Corvallis, OR - Aug 4
 Glynwood's Organic Hay Production, Hudson, NY - Aug 6
 OGRAIN's No Till, No Spray, No Weeds, Arlington, WI - Aug 6
 OAK's Agroforestry & Regenerative, Mount Vernon, KY - Aug 6

The UK-based Agriculture and Horticulture Development Board (AHDB) recently released a report reviewing the organic dairy market in the country for May 2026. In Great Britain, organic milk deliveries were down in May from a year ago, and organic cow numbers are declining. The report notes production capacity is limited, but demand is increasing for organic dairy products.

ORGANIC DAIRY FLUID OVERVIEW

Federal Milk Market Order 1, in the Northeast, reports utilization of types of organic milk by regulated plants. During June 2026, organic whole milk utilization totaled 17.21 million pounds, down from 19.38 million pounds the previous year. The butterfat content, 3.30 percent, is up from 3.29 a year ago. The utilization of organic reduced fat milk, 14.10 million pounds, decreased from 15.69 million pounds a year ago. The butterfat content, 1.53 percent, is up from 1.49 percent last year.

The Agricultural Marketing Service (AMS) reported May 2026 estimated fluid product sales. The U.S. sale of total organic milk products was 250 million pounds, down 1.0 percent from the previous year. From the start of the year through May, the U.S. sale of total organic milk products was 1,266 million pounds, down 0.9 percent compared to the same period a year prior. Organic whole milk sales, 143 million pounds, increased 2.0 percent compared to a year earlier and increased 3.3 percent year-to-date.

Reduced fat milk (2%) sales were 77 million pounds, down 2.0 percent from the previous year and down 3.6 percent year-to-date. Fat free milk (skim) sales, 10 million pounds, decreased 13.4 percent from the previous year and declined 10.9 percent year-to-date.

Estimated Total U.S. Sales Of Organic Fluid Milk Products**May 2026, with comparison**

Product Name	Sales ¹ May	Sales ¹ Y-T-D	% Change Prev Yr.	% Change Y-T-D
Whole Milk	143	724	2.0	3.3
Flavored Whole Milk	1	4	1.9	27.7
Reduced Fat Milk (2%)	77	394	-2.0	-3.6
Low Fat Milk (1%)	15	76	-8.0	-12.6
Fat-Free Milk (Skim)	10	47	-13.4	-10.9
Flavored Fat-Reduced Milk	4	21	-16.1	-14.5
Other Fluid Milk Products	0	0	-100.0	-92.1
Total Fat-Reduced Milk	106	538	-4.6	-6.1
Total Organic Milk Products	250	1,266	-1.0	-0.9

1. Sales in million pounds. Data may not add due to rounding

European organic milk average pay prices for May 2026 increased in France and in Austria for milk when excluding haymilk, but decreased in Germany, Bavaria, and in Austria, when including haymilk, compared to April. The average pay price in May 2026 was down from a year ago in Austria, Germany, Bavaria, and France.

Organic Milk Pay Prices in Europe

Country	May 2026			
	Euros/100KG	*(USD/100KG)	% Change Apr 2026	% Change Jun 2025
Austria (1)	54.92	\$64.23	+0.79	-9.36
Austria (2)	60.64	\$70.92	-0.05	-8.48
Germany	64.31	\$75.21	-0.43	-0.62
Bavaria	64.75	\$75.72	-0.11	-0.64
France	45.19	\$52.85	+2.24	-3.07

*Results are based on the exchange rate for April 15, 2026, exchange rate of 1 Euro/1.17846 USD.

Austria (1) prices exclude "haymilk," Austria (2) prices include "haymilk" which is produced by cows mainly fed grasses and dry hay, rather than silage.

In a recent report from a Pacific Northwest livestock auction, the top 10 organic cull cows and the overall price for organic cull cows traded higher than conventional cull cows. The average price for the top 10 organic cows auctioned was \$216.59 per hundredweight, compared to an average price of \$190.81 per hundredweight for the top 10 conventional cows auctioned. The average weight for the top 10 conventional cows was 1,162.3 pounds compared to 1,528.0 pounds for the top 10 organic cows.

The overall price for organic cows auctioned was \$184.05 per hundredweight with an average weight of 1,185.3 pounds, while the overall price for conventional cows auctioned was \$147.68 per hundredweight with an average weight of 1,243.2 pounds.

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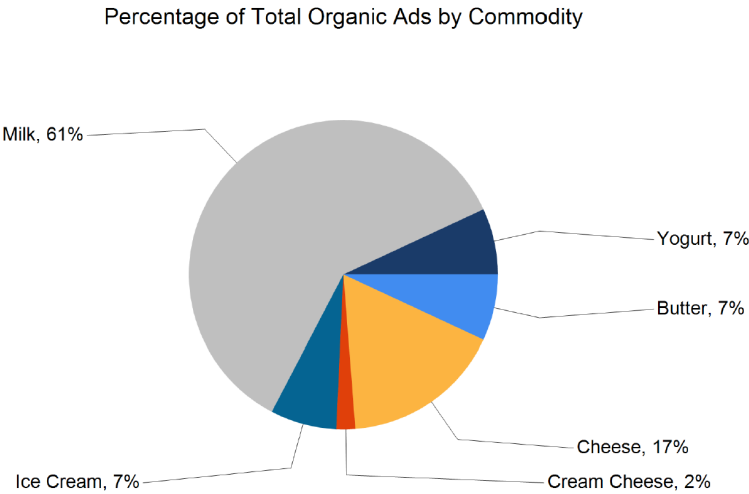
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NATIONAL ORGANIC GRAIN AND FEEDSTUFFS

The following was reported by USDA AMS Livestock, Poultry, and Grain Market News (LPGMN) in the National Organic Grain and Feedstuffs Report. Trade activity is moderate on good demand. Country elevator: There were no comparable spot market organic feed corn trades. Forward contracts are set to deliver Q3 2026-Q1 2028. Organic feed soybeans sold 30 cents/bushel (bu) lower delivered this period with forward contracts delivering Q4 2026 through Q1 2028. There were no comparable wheat trades this period. Feed mill: organic feed corn spot market was \$1.12/bu higher delivered with forward contracts delivering Q3 2026-Q1 2027. There were no comparable soybean trades. Spot market soft red winter wheat sold 14 cents/bu higher delivered. Forward contracts this period are set for Q3 2026 delivery. Crush facility: organic feed soybeans were 28 cents/bu higher delivered with no forward contracts this period. The next report will be published on Wednesday, August 5, 2026.

ORGANIC DAIRY RETAIL OVERVIEW

In Week 30, organic dairy ads declined 29 percent, and every commodity present in last week's survey appeared in fewer ads this week. Organic sour cream was present in the week 29 survey but was absent this week. Milk remained the most advertised organic commodity, while appearing in 18 percent fewer ads. Cheese overtook ice cream as the second most advertised commodity in week 30, and yogurt moved up to the third most advertised this week.



The most advertised organic milk product is half gallons, which appeared in 15 percent fewer ads this week. The weighted average advertised price (average price) for this product decreased 6 cents to \$4.19. Conventional half gallon milk's average price for week 30 is \$1.99, leaving an organic premium of \$2.20.

Organic cheese ad declined 9 percent and the most advertised organic cheese product, 6-8-ounce sliced ads are down 31 percent. The average price for organic 6-8-ounce sliced cheese is \$5.04, up 15 cents. This product's conventional counterpart has an average price of \$2.41. The week 30 organic premium for 6-8-ounce sliced cheese is \$2.63.

Ads for organic yogurt fell 32 percent. Organic 4-6-ounce regular style yogurt appeared in ads last week but is absent this week. The only organic yogurt product present in surveyed ads for week 30 is 32-ounce regular style. Ads for this product increased 21 percent, and the average price fell 3 cents to \$5.08. Conventional 32-ounce regular style yogurt has an average price of \$3.38, and the week 30 organic premium for this product is \$1.70.

Organic ice cream ads are down 73 percent, and this commodity appeared in the same number of ads as organic butter this week. The only organic butter product present in ads is sold in 8-ounce packages and ads are down 15 percent. The average price for 8-ounce organic butter is \$5.33, while conventional 8-ounce butter's average price is \$2.62. The organic premium for this product is \$2.71. The only organic ice cream product present this week is 14-16-ounce containers and ads are down 54 percent for this product. Organic 14-16-ounce ice cream has an average price of \$6.33, down 33 cents. Conventional ice cream in the same package size's average price is \$3.77 in week 30, leaving an organic premium of \$2.56.

NATIONAL ORGANIC DAIRY
WEIGHTED AVERAGE ADVERTISED PRICES

COMMODITY	This Week	Last Week	Last Year
Butter - 8 oz.	\$5.33	\$5.43	\$4.79
Cheese - 6-8 oz. Block	\$7.14	\$5.19	\$3.61
Cheese - 6-8 oz. Shred	\$3.49	n.a.	\$4.49
Cheese - 6-8 oz. Sliced	\$5.04	\$4.89	\$5.86
Cream Cheese - 8 oz.	\$3.53	\$3.19	n.a.
Ice Cream - 14-16 oz.	\$6.33	\$6.66	\$7.19
Ice Cream - 48-64 oz.	n.a.	\$10.46	n.a.
Milk - Half Gal	\$4.19	\$4.25	\$6.49
Milk - Gallon	\$7.11	\$7.83	\$8.74
Sour Cream - 16 oz.	n.a.	\$3.99	\$3.99
Yogurt - 4-6 oz. Yogurt	n.a.	\$2.13	n.a.
Yogurt - 32 oz. Yogurt	\$5.08	\$5.11	\$4.94