

ORGANIC DAIRY MARKET NEWS

Information gathered June 29 – July 10, 2026.

ORGANIC DAIRY MARKET OVERVIEW

The Transition to Organic Partnership Program (TOPP) was formed through cooperative agreements between the USDA and non-profit organizations to provide technical assistance and support for transitioning and existing organic farmers. A calendar of events held by partner organizations can be found at the following link:

<https://www.organictransition.org/events/>

A selection of upcoming events is included below:

- NOFA-NH's Field Day: Clyde Farm, Farmington, NH - Jul 14
- Rodale's Adding Value to Organics, Virtual - Jul 14
- Organic Produce Summit, Monterey, CA - Jul 15
- CT NOFA's Microscopy, Ridgefield, CT - July 15
- MI-TOPP's Infusing Soil with Beneficial Microbes, Virtual, Jul 15
- RCRCD's TOPP Workshop, Riverside, CA - Jul 15
- Oxbow's Farming and Water Conservation, Carnation, WA - Jul 16
- CT NOFA's Soil Health 3-Ways:
 - Chemical Properties, Virtual - Jul 16
 - Biological Properties, Virtual - Jul 23
 - Practical Application, Ridgefield, CT - Jul 25
- MI-TOPP's Organic Certification for Urban Farms, Virtual - Jul 16
- VABF's Demystifying Organics Workshop, King George, VA - Jul 18
- NOFA VT's Cover Cropping Trials, South Royalton, VT - Jul 20
- Clemson's Organic Certification Essentials, Clemson, SC - Jul 21-22
- NOFA/Mass's Streamlining Soil Health, Virtual - Jul 22
- Rodale's Organic Seeds to Spirits, Paxton, IL - Jul 24

The Pennsylvania Monthly Organic Dairy Report, a report created as part of the Organic Dairy Initiative sponsored by the 2018 farm bill, covering April 2026 was released on July 10, 2026. This report showed the weighted average price for fluid milk increased by 9.99 percent from March. Total volume, daily production per cow, and monthly production per cow increased. The weighted average butterfat was unchanged, and the weighted average protein decreased. To view this report in its entirety visit:

https://www.ams.usda.gov/mnreports/pn_da001.pdf

| | Volume (lbs) | Avg | Daily Prod/Cow | Butterfat | Protein |
|---------------|--------------|---------|----------------|-----------|---------|
| February 2026 | 656,389 | \$36.52 | 30.85 | 4.63% | 3.43% |
| March 2026 | 716,668 | \$33.42 | 28.58 | 4.47% | 3.33% |
| April 2026 | 718,764 | \$36.76 | 32.24 | 4.47% | 3.23% |
| % Change | 0.29% | 9.99% | 12.81% | 0.00% | -3.00% |

The Vermont Monthly Organic Dairy Report, a report created as part of the Organic Dairy Initiative sponsored by the 2018 farm bill, covering April 2026 was released on July 10, 2026. This report showed the weighted average price for fluid milk increased 3.47 percent from March. Total volume, daily production per cow, average monthly production per cow, weighted average protein, and weighted average butterfat decreased. To view this report in its entirety visit:

https://www.ams.usda.gov/mnreports/vt_da001.pdf

| | Volume (lbs) | Avg | Daily Prod/Cow | Butterfat | Protein |
|---------------|--------------|---------|----------------|-----------|---------|
| February 2026 | 1,128,869 | \$42.62 | 55.61 | 4.22% | 3.26% |
| March 2026 | 1,102,201 | \$40.05 | 51.01 | 4.19% | 3.22% |
| April 2026 | 774,317 | \$41.44 | 47.62 | 4.14% | 3.20% |
| % Change | -29.75% | 3.47% | -6.65% | -1.19% | -0.62% |

The USDA AMS National Organic Program (NOP) provides an email notification service, the Organic Insider, to send out updates to the organic community. The NOP Organic Insider from July 7th discussed the new Common Organic System Plan (OSP) released for organic farmers, businesses and certifiers. The plan describes how a farm or business can follow USDA organic rules and includes information on different processes and protecting organic products as they move through the supply chain. This new plan was developed to streamline and strengthen certification and provides clear expectations on documenting compliance with USDA organic rules and regulations.

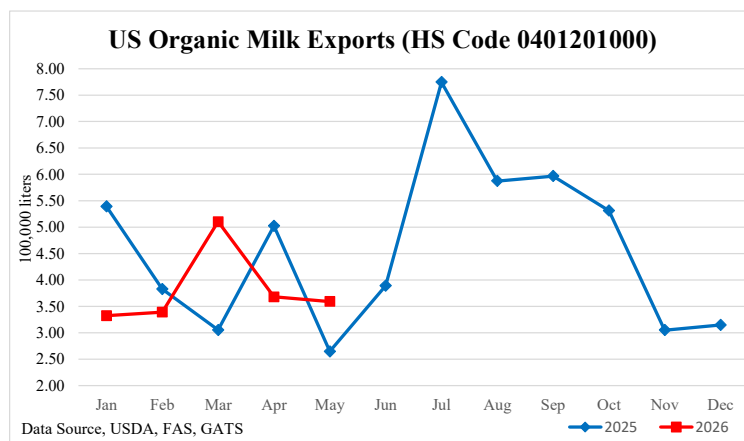
To learn more from Organic Insider, view archives, or register to receive updates by email visit:

<https://www.ams.gov/reports/organic-insider>

ORGANIC DAIRY FLUID OVERVIEW

The Foreign Agricultural Service (FAS) releases monthly export data which includes export volumes and values for organic milk categorized as HS-10 code 0401201000. Recently released data for May 2026 indicated organic milk exports were 359,258 liters, down 2.4 percent from the month prior, but up 35.7 percent from May 2025.

Exports of organic milk from the start of the year through May, 1,908,916 liters, are down 4.3 percent, compared to the same time period last year.



A large Dutch organic milk processor announced that the guaranteed price for organic farm milk in July 2026 is 63.50 EUR/100kg (\$72.63 USD), up 1.75 from June 2026. The processor stated the increase is to correct for the previous period, due to reference companies milk prices, as the market remains steady. The guaranteed organic price applies to 100kg of milk with standard component levels: 3.58 percent protein, 4.45 percent fat, and 4.53 percent lactose. The amounts apply to an average supply of 550,000 kg of milk annually.

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In a recent report from a Pacific Northwest livestock auction, the top 10 organic cull cows and the overall price for organic cull cows traded higher than conventional cull cows. The average price for the top 10 organic cows auctioned was \$216.06 per hundredweight, compared to an average price of \$193.03 per hundredweight for the top 10 conventional cows auctioned. The average weight for the top 10 conventional cows was 1,1418.5 pounds compared to 1,422.5 pounds for the top 10 organic cows.

The overall price for organic cows auctioned was \$185.72 per hundredweight with an average weight of 1,156.6 pounds, while the overall price for conventional cows auctioned was \$152.60 per hundredweight with an average weight of 1,260.0 pounds.

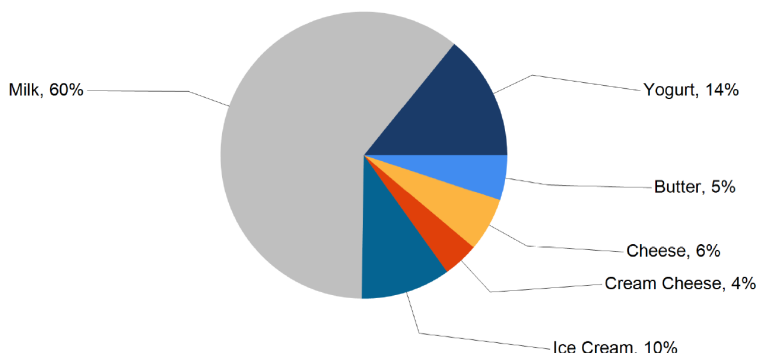
NATIONAL ORGANIC GRAIN AND FEEDSTUFFS

The following was reported by USDA AMS Livestock, Poultry, and Grain Market News (LPGMN) in the National Organic Grain and Feedstuffs Report. Trade activity was light with good demand for feed grade organic grain. Country Elevator: no comparison available for spot market organic feed corn or soybeans; organic feed corn forward contracts this period set to deliver Q1 2027. Organic feed soybean forward contracts set to deliver Q3 2026-Q2 2027. Feed mill: organic feed corn spot market sales \$1.00 higher with forward contracts delivering Q3 2026-Q2 2029. Organic feed soft red winter wheat forward contracts this period are for Q3 2026 delivery. Crush facility: spot market organic feed soybeans sold 10 cents lower this period; forward contracts for Q4 2026 delivery. The next report will be published on Wednesday, July 22, 2026.

ORGANIC DAIRY RETAIL OVERVIEW

Organic dairy advertisements are down 14 percent, and most organic commodities present in last week's survey appeared in fewer ads this week. Cheese and milk are the only organic commodities featured in more ads in Week 28. Cottage cheese and sour cream did not make an appearance in surveyed ads, after appearing last week. Milk remained the most advertised organic commodity this week.

Percentage of Total Organic Ads by Commodity



Ads for organic milk are up 9 percent in week 28. Ads for half gallon milk increased by 182 percent this week, while half gallon milk ads decreased slightly. Half gallons are the most advertised milk product again this week, and the weighted average advertised price (average price) decreased 23 cents to \$4.18. The average price for conventional half gallon milk is \$1.85, leaving a week 28 organic premium of \$2.34.

Yogurt overtook ice cream as the second most advertised organic commodity, despite appearing in 2 percent fewer ads this week. Ads for the most advertised organic yogurt product, regular style yogurt sold in 32-ounce containers, increased 3 percent. The average price for this product is down 32 cents, to \$5.82. Conventional regular style 32-ounce yogurt has an average price of \$2.88. This week's organic premium for regular style 32-ounce yogurt is \$2.94.

The third most advertised organic commodity, ice cream, appeared in 52 percent fewer ads this week. Ads for 48-64-ounce ice cream decreased 20 percent, and 14-16-ounce ice cream ads are down 68 percent. The average price for organic 14-16-ounce ice cream is \$6.61, up \$1.87. This product's conventional counterpart has an average price of \$3.52, leaving an organic premium of \$3.09 for week 28.

Organic cheese ads are up 30 percent in week 28. The most advertised organic cheese product in week 27 was 6-8-ounce shred style, which did not appear in surveyed ads this week. Meanwhile, organic 6-8-ounce block cheese appeared in week 28 ads, after taking last week off. The most advertised organic cheese product for week 28 is 6-8-ounce sliced. This product appeared in 347% more ads, and the average price increased 89 cents to \$5.44. Conventional 6-8-ounce sliced cheese has an average price of \$2.52. This product's week 28 organic premium is \$2.92.

NATIONAL RETAIL ORGANIC DAIRY WEIGHTED AVERAGE ADVERTISED PRICES

| COMMODITY | This Week | Last Week | Last Year |
|-------------------------|-----------|-----------|-----------|
| Butter - 8 oz. | \$5.16 | \$5.03 | \$5.99 |
| Butter - 1 lb. | n.a. | \$8.46 | \$8.16 |
| Cheese - 6-8 oz. Block | \$5.25 | n.a. | \$4.79 |
| Cheese - 6-8 oz. Shred | n.a. | \$4.77 | \$4.19 |
| Cheese - 6-8 oz. Sliced | \$5.44 | \$4.55 | \$4.08 |
| Cottage Cheese - 16 oz. | n.a. | \$4.04 | n.a. |
| Cream Cheese - 8 oz. | \$4.14 | \$4.67 | n.a. |
| Ice Cream - 14-16 oz. | \$6.61 | \$4.74 | \$4.31 |
| Ice Cream - 48-64 oz. | \$9.29 | \$7.61 | \$5.69 |
| Milk - Half Gal | \$4.18 | \$4.41 | \$5.27 |
| Milk - Gallon | \$7.45 | \$8.62 | \$8.26 |
| Sour Cream - 16 oz. | n.a. | \$4.26 | \$3.49 |
| Yogurt - 4-6 oz. Yogurt | \$2.25 | \$2.09 | n.a. |
| Yogurt - 32 oz. Yogurt | \$5.82 | \$6.14 | \$4.59 |