

ORGANIC DAIRY MARKET NEWS

Information gathered May 4 – 15, 2026.

ORGANIC DAIRY MARKET OVERVIEW

The Transition to Organic Partnership Program (TOPP) was formed through cooperative agreements between the USDA and non-profit organizations to provide technical assistance and support for transitioning and existing organic farmers. A calendar of events held by partner organizations can be found at the following link:

<https://www.organictransition.org/events/>

A selection of upcoming events is included below:

- Taproots' Leasing Organic Farmland, Middleton, ID - May 18
- OAK's Diversification Field Day, Berry, KY - May 19
- VVBGA's Organic Management Strategies, Fairlee, VT - May 19
- NOFA-NY's CRAFT Tour, Riverhead, NY - May 20
- MI-TOPP's Academy Live Conference, Ann Arbor, MI - May 21-22
- GA Organics' Closed Loop Farming, Milledgeville, GA - May 21
- OSA's Seed Saving, Phoenix, AZ - May 21
- MI-TOPP's Biological Powerhouse in Your Soil, Virtual - May 27
- NOFA-NY's CRAFT Tour, Water Mill, NY - May 27
- MGA's Facility Tour at Heiwa Tofu, Rockport, ME - May 29

The United Kingdom based Agriculture and Horticulture Development Board (AHDB) recently released a report reviewing dairy markets in the country for April 2026. The report stated dry weather in April may have contributed to the 0.8 percent decline in organic milk deliveries from April 2025. The difference in price for organic and conventional milk is increasing, and the report notes that this suggests strengthening demand for organic milk and shows the importance of strong organic milk production growth.

ORGANIC DAIRY FLUID OVERVIEW

The Agricultural Marketing Service (AMS) reported March 2026 estimated fluid product sales. The U.S. sale of total organic milk products was 272 million pounds, up 5.6 percent from the previous year. From the start of the year through March, the U.S. sale of total organic milk products was 774 million pounds, up 0.1 percent compared to the same period a year prior. Organic whole milk sales, 157 million pounds, increased 10.3 percent compared to a year earlier and increased 5.5 percent year-to-date. Reduced fat milk (2%) sales were 82 million pounds, up 1.1 percent from the previous year but down 2.8 percent year-to-date. Fat free milk (skim) sales, 10 million pounds, decreased 2.3 percent from the previous year and declined 8.7 percent year-to-date.

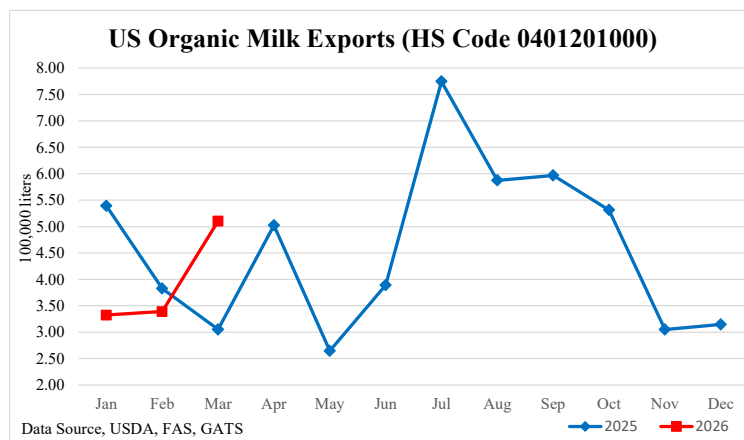
**Estimated Total U.S. Sales Of Organic Fluid Milk Products
March 2026, with comparison**

Product Name	Sales ¹ Mar	Sales ¹ Y-T-D	% Change Prev Yr.	% Change Y-T-D
Whole Milk	157	443	10.3	5.5
Flavored Whole Milk	1	2	31.5	36.0
Reduced Fat Milk (2%)	82	242	1.1	-2.8
Low Fat Milk (1%)	16	46	-8.4	-16.5
Fat-Free Milk (Skim)	10	29	-2.3	-8.7
Flavored Fat-Reduced Milk	6	13	14.6	-20.8
Other Fluid Milk Products	0	0	-100.0	-87.5
Total Fat-Reduced Milk	113	329	-0.1	-6.3
Total Organic Milk Products	272	774	5.6	0.1

1. Sales in million pounds. Data may not add due to rounding

The Foreign Agricultural Service (FAS) releases monthly export data which includes export volumes and values for organic milk categorized as HS-10 code 0401201000. Recently released data for March 2026 indicated organic milk exports were 510,261 liters, up 50.5 percent from the month prior, and up 67.2 percent from March 2025.

Exports of organic milk from the start of the year through March, 1,181,658 liters, are down 3.7 percent, compared to the same time period last year.



In a recent report from a Pacific Northwest livestock auction, the top 10 organic cull cows traded higher than the top 10 conventional cull cows, and the overall price for organic cull cows was higher than conventional cull cows. The average price for the top 10 organic cows auctioned was \$213.67 per hundredweight, compared to an average price of \$195.85 per hundredweight for the top 10 conventional cows auctioned. The average weight for the top 10 conventional cows was 1,386.0 pounds compared to 1,511.5 pounds for the top 10 organic cows.

The overall price for organic cows auctioned was \$185.38 per hundredweight with an average weight of 1,193.5 pounds, while the overall price for conventional cows auctioned was \$148.30 per hundredweight with an average weight of 1,252.7 pounds.

NATIONAL ORGANIC GRAIN AND FEEDSTUFFS

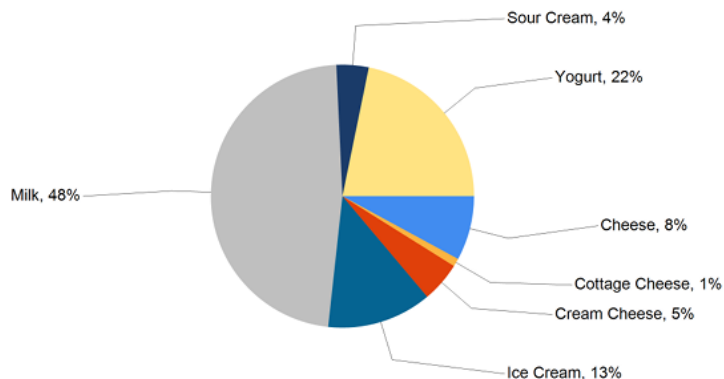
The following was reported by USDA AMS Livestock, Poultry, and Grain Market News (LPGMN) in the National Organic Grain and Feedstuffs Report. Country Elevator: Organic feed corn sold 72 cents higher delivered; forward contracts this period are for Q2 2026 through Q3 2027 delivery. Organic feed soybeans had no comparable spot market trades; forward contracts this period are for Q2 2026 through Q1 2027 delivery. Feed Mill: Organic feed corn sold 13 cents higher delivered; forward contracts this period are for Q2 2026 through Q1 2027 delivery. Organic feed soft red winter wheat sold 1.65 lower delivered; forward contracts this period are for Q2-Q3 2026 delivery. There were no comparable trades from the prior period on organic feed soybean meal and oil. Organic soybean oil values are increasing due to conventional oil prices rising. The next report will be published on Wednesday, May 27, 2026.

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ORGANIC DAIRY RETAIL OVERVIEW

In week 20, organic dairy advertisements decreased 58 percent, and all commodities appeared in fewer ads compared to the prior survey. The only organic commodity absent from ads this week is butter. Milk easily remained the most advertised organic commodity and appeared in 48 percent of the organic ads found in this week's survey.

Percentage of Total Organic Ads by Commodity



Organic milk ads are down 65 percent in week 20. The two organic milk products present in last week's survey, gallons and half gallons, both appeared in fewer ads this week. Ads for half gallons, the most advertised package size of organic milk, decreased 65 percent and the weighted average advertised price (average price) is \$5.27, up 44 cents. Conventional half gallon milk has an average price of \$1.89, leaving an organic premium of \$3.38.

Total ads for organic yogurt, the second most advertised organic commodity, are down less than 1 percent. No organic Greek style or 46-ounce containers of organic yogurt appeared in ads this week. 32-ounce containers of regular style organic yogurt decreased 45 cents, making the average price \$4.97. The conventional counterpart has an average price of \$3.32, which makes the organic premium for regular style 32-ounce yogurt \$1.65.

Ice cream is the third most advertised organic commodity, despite every organic ice cream product appearing in fewer ads this week and total ads for organic ice cream decreased 56 percent. The most advertised organic ice cream product is 14-16-ounce containers. Organic 14-16-ounce ice cream ads declined 67 percent, and the average price is \$6.54, down 21 cents. Conventional ice cream sold in 14-16ounce containers has an average price of \$3.96. The organic premium for this product is \$2.58 this week.

The fourth most advertised organic commodity, cheese, appeared in 27 percent fewer ads this week. Only 6-8-ounce packages of organic cheese appeared in ads this week. 6-8-ounce packages of organic sliced, shredded, and block cheese have average prices of \$5.14, \$3.99, and \$4.48, respectively. All three styles had price increases this week, with the largest being for the slice style, which increased 71 cents.

NATIONAL RETAIL ORGANIC DAIRY
WEIGHTED AVERAGE ADVERTISED PRICES

COMMODITY	This Week	Last Week	Last Year
Butter - 1 lb.	n.a.	\$7.96	n.a.
Cheese - 6-8 oz. Block	\$4.48	\$3.89	\$5.46
Cheese - 6-8 oz. Shred	\$3.99	\$3.72	\$6.49
Cheese - 6-8 oz. Sliced	\$5.14	\$4.43	\$5.20
Cheese - 1 lb. Shred	n.a.	\$7.21	n.a.
Cottage Cheese - 16 oz.	\$4.49	\$4.49	\$4.49
Cream Cheese - 8 oz.	\$4.75	\$4.74	\$4.22
Ice Cream - 14-16 oz.	\$6.54	\$6.75	\$6.13
Ice Cream - 48-64 oz.	\$9.36	\$10.83	\$8.54
Milk - Half Gal	\$5.27	\$4.83	\$5.13
Milk - Gallon	\$7.60	\$7.73	\$6.99
Sour Cream - 16 oz.	\$4.32	\$4.13	\$3.29
Yogurt - 4-6 oz. Yogurt	n.a.	\$1.29	\$2.00
Yogurt - 32 oz. Yogurt	\$4.97	\$5.42	\$5.11