

ORGANIC DAIRY MARKET NEWS

Information gathered April 6 – 17, 2026.

ORGANIC DAIRY MARKET OVERVIEW

The Transition to Organic Partnership Program (TOPP) was formed through cooperative agreements between the USDA and non-profit organizations to provide technical assistance and support for transitioning and existing organic farmers. A calendar of events held by partner organizations can be found at the following link:

<https://www.organictransition.org/events/>

A selection of upcoming events is included below:

Sprout's Regenerative Soil Health, Iowa, LA - Apr 19
 WCG's Spring TOPP Farm Tour, Salt Lake City, UT - Apr 21
 MOFGA's Organic Certification Workshop, Houlston, ME - Apr 21
 UTRGV's Food Summit, Edinburg, TX - Apr 22-23
 VVBGA's Soil Health Bang for Your Buck, Virtual - Apr 22
 ASAN's Transition to Organic Field Day, Mobile, AL - Apr 22
 OTA's Buyer-Seller Mixer for Organic Feedstuffs, Virtual - Apr 23
 Rodale's Regenerative Organic Food Systems, Dixon, NM - Apr 25
 NOFA-NY's Cover Crop Workshop, Old Bethpage, NY - Apr 25
 NCTFA's Spring Shindig, Farmington, CT - Apr 26
 Rodale's Grower-Buyer Mixer, Richmond, VA - Apr 27
 Georgia Organic's Farmer Mentorship Town Hall, Virtual - Apr 28
 CAFF's Organic Fertilizer Field Day, Fayetteville, AR - Apr 28
 OSU's Cover Crop Variety Trial Field Day, Corvallis, OR - Apr 29
 MGA's Grain Processor Field Day, Canaan, ME - Apr 29
 Taproots' Emerging Farmers Field Day, Dry Creek Valley, ID - Apr 30
 Rodale's TOPP Field Walk, Upper Marlboro, MD - May 1

The Spring 2026 meeting of the National Organic Standard Board (NOSB) is scheduled for May 12-14 in Omaha, NE. The NOSB meets biannually to discuss recommendations for the USDA to aid in developing and refining organic standards. The written comment period is open through May 4, and online webinars regarding public comments will be hosted on May 5 and 7. To learn more about this meeting and how to attend in person or virtually visit:

<https://www.ams.usda.gov/event/national-organic-standards-board-nosb-meeting-spring-2026>

The USDA AMS National Organic Program (NOP) provides an email notification service, the Organic Insider, to send out updates to the organic community. The NOP Organic Insider from April 2nd relayed that meeting material for the Spring 2026 National Organic Standards Board was released online. The webpage for the NOSB meeting contains the tentative agenda, proposals from the board, and information regarding public comments. This publication also noted the NOSB meeting is accepting oral and written comments and provides information on how to post these comments.

To read more from the Organic Insider, view archives, or register to receive updates by email visit:

<https://www.ams.gov/reports/organic-insider>

ORGANIC DAIRY FLUID OVERVIEW

The Agricultural Marketing Service (AMS) reported February 2026 estimated fluid product sales. The U.S. sale of total organic milk products was 242 million pounds, up 0.4 percent from the previous year. From the start of the year through February, the U.S. sale of total organic milk products was 503 million pounds, down 2.7 percent compared to the same period a year prior. Organic whole milk sales, 140 million pounds, increased 9.2 percent compared to a year earlier and increased 3.0 percent year-to-date. Reduced fat milk (2%) sales were 75 million pounds, down 6.5 percent from the previous year and down 4.7 percent year-to-date. Fat free milk (skim) sales, 10 million pounds, decreased 7.1 percent from the previous year and declined 11.6 percent year-to-date.

**Estimated Total U.S. Sales Of Organic Fluid Milk Products
February 2026, with comparison**

Product Name	Sales ¹	Sales ¹	% Change	% Change
	Feb	Y-T-D	Prev Yr.	Y-T-D
Whole Milk	140	286	9.2	3.0
Flavored Whole Milk	1	2	72.2	38.1
Reduced Fat Milk (2%)	75	85	-6.5	-4.7
Low Fat Milk (1%)	14	15	-15.2	-20.4
Fat-Free Milk (Skim)	10	19	-7.1	-11.6
Flavored Fat-Reduced Milk	3	7	-45.4	-35.8
Other Fluid Milk Products	0	0	-100.0	-82.6
Total Fat-Reduced Milk	101	215	-9.6	-9.3
Total Organic Milk Products	242	503	0.4	-2.7

1. Sales in million pounds. Data may not add due to rounding

In a recent report from a Pacific Northwest livestock auction, the top 10 organic cull cows traded higher than the top 10 conventional cull cows, and the overall price for organic cull cows was higher than conventional cull cows. The average price for the top 10 organic cows auctioned was \$245.49 per hundredweight, compared to an average price of \$193.46 for the top 10 conventional cows auctioned. The average weight for the top 10 conventional cows was 1,481.0 pounds compared to 1,569.5 pounds for the top 10 organic cows.

The overall price for organic cows auctioned was \$206.18 per hundredweight with an average weight of 1,147.3 pounds, while the overall price for conventional cows auctioned was \$158.44 per hundredweight with an average weight of 1,264.7 pounds.

NATIONAL ORGANIC GRAIN AND FEEDSTUFFS

The following was reported by USDA AMS Livestock, Poultry, and Grain Market News (LPGMN) in the National Organic Grain and Feedstuffs Report. Trade activity is light to moderate for organic feed grains this period. Country Elevator: Spot market feed corn sold 15 cents higher delivered. New crop forward contracts delivering Q4 2026-Q1 2027 are \$1.02 lower than the current spot market price. New crop feed corn bids are 50 cents to \$1.00 lower than the current cash bid. Trade is limited for feed soybeans and feed wheat this period. Feed Mill: Spot market feed corn sold 9 cents higher delivered. New crop feed corn contracts delivering Q4 2026-Q2 2027 are 59 cents higher than the current spot market price. Crush Facility: Feed soybeans sold 19 cents lower delivered. The next report will be published on Wednesday, April 29, 2026.

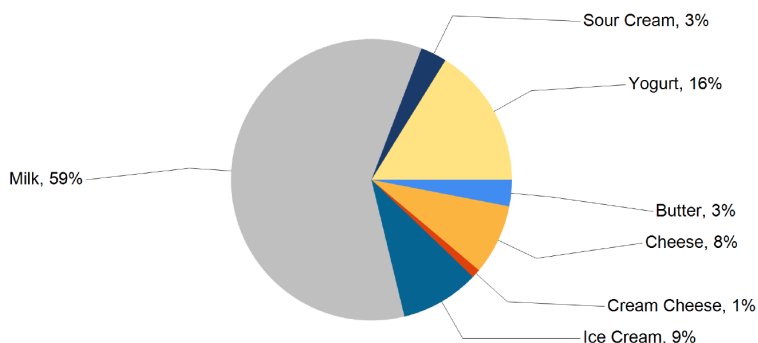
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ORGANIC DAIRY RETAIL OVERVIEW

Organic retail dairy advertisements increased 40 percent in week 16. The majority of organic ads this week are for milk. Ads increased for the four most advertised organic commodities: milk, yogurt, ice cream, and cheese. Every other organic commodity featured in last week's retail survey appeared in fewer ads this week.

Percentage of Total Organic Ads by Commodity



Organic milk ads increased 21 percent from the previous survey. Organic gallon milk was present in surveyed ads in week 15 but is absent this week. Half gallon organic milk ads increased 23 percent, and the weighted average advertised price (average price) increased 17 cents, to \$4.63. Conventional half gallon milk has an average price of \$1.82, and the week 16 organic premium is \$2.81 for this product.

Yogurt was the fourth most advertised organic commodity in week 15, but jumped up to second this week, while appearing in 294 percent more ads. Organic 32-ounce Greek yogurt in 32 ounce containers and regular style yogurt in 4-6 ounce containers were not present in surveyed ads last week but are present this week. The most advertised organic yogurt product is 32-ounce regular yogurt, and ads are up 196 percent. The average price for this product is \$4.85, down 36 cents. The average price for conventional regular yogurt in 32 ounce containers is \$3.09. The week 16 organic premium for this product is \$1.76.

In week 15, ice cream was the least advertised organic commodity present in surveyed ads. Ads increased 946 percent this week, making ice cream the third most advertised organic commodity. The most advertised organic ice cream product is 14-16 ounce containers, which were absent from the previous survey. This product's average price is \$5.99, while the average price for conventional 14-16 ounce ice cream is \$3.74. In week 16, the organic premium for 14-16 ounce ice cream is \$2.25.

Cheese was the second most advertised organic commodity last week, but fell to fourth in week 16, despite appearing in 33 percent more ads. Organic 6-8 ounce sliced cheese appeared in advertisements this week, but there were no ads for this product in the previous survey. The most advertised organic cheese product is 6-8 ounce shreds. Ads for this product increased 29 percent and the average price fell 49 cents to \$4.51. Conventional 6-8 ounce shred style cheese has an average price of \$2.19, making this week's organic premium \$2.32.

NATIONAL RETAIL ORGANIC DAIRY WEIGHTED AVERAGE ADVERTISED PRICES

COMMODITY	This Week	Last Week	Last Year
Butter - 8 oz.	\$4.99	\$4.93	n.a.
Cheese - 6-8 oz. Block	\$6.57	\$6.67	n.a.
Cheese - 6-8 oz. Shred	\$4.51	\$5.00	\$4.76
Cheese - 6-8 oz. Sliced	\$6.49	n.a.	\$6.17
Cream Cheese - 8 oz.	\$4.11	\$4.32	\$3.96
Ice Cream - 14-16 oz.	\$5.99	n.a.	\$8.10
Ice Cream - 48-64 oz.	\$9.36	\$12.99	\$7.99
Milk - Half Gal	\$4.63	\$4.46	\$5.36
Milk - Gallon	n.a.	\$6.99	\$8.24
Sour Cream - 16 oz.	\$4.00	\$3.84	\$4.26
Yogurt - 4-6 oz. Yogurt	\$4.94	n.a.	\$1.82
Yogurt - 32 oz. Greek	\$4.99	n.a.	\$4.94
Yogurt - 32 oz. Yogurt	\$4.85	\$5.21	\$4.94