

ORGANIC DAIRY MARKET NEWS

Information gathered January 26 – February 6, 2026.

ORGANIC DAIRY MARKET OVERVIEW

The Transition to Organic Partnership Program (TOPP) was formed through cooperative agreements between the USDA and non-profit organizations to provide technical assistance and support for transitioning and existing organic farmers. A calendar of events held by partner organizations can be found at the following link: <https://www.organictransition.org/events/>

A selection of upcoming events is included below:

MOFGA Farmer to Farmer Conference, Portland, ME - Feb 7-9
 SFA's Annual Conference, St. Joseph, MN - Feb 7
 High Plains Organic Conference, Cheyenne, WY - Feb 9-11
 Organic Grain Farmers Through the Seasons, Virtual - Feb 10
 MGA's When Weeds Talk, Virtual - Feb 11
 ISU Ext.'s Choose Iowa Program & Urban Ag Virtual - Feb 12
 NOFA-VT's Winter Conference, Colchester, VT - Feb 14-15
 IOA's Winter Organic Farmer Meet-Up, Cambridge, IA - Feb 16
 Practical Approaches to Regenerative Ag, Virtual - Feb 17
 NOFA-NH's Market Access in NH Roundtable, Virtual - Feb 17
 Organic Grain Farmer Meeting, West Lafayette, IN - Feb 19
 Organic Grain Farmer Panel, Virtual - Feb 19

The Pennsylvania Monthly Organic Dairy Report, a report created as part of the Organic Dairy Initiative sponsored by the 2018 farm bill, covering November 2025 was released on February 6, 2026. This report showed the weighted average price for fluid milk increased by 3.13 percent from October. The total volume of milk produced and weighted average protein increased from the prior month, while the average daily production per cow and weighted average butterfat decreased. To view this report in its entirety visit:

https://www.ams.usda.gov/mnreports/pn_da001.pdf

The Vermont Monthly Organic Dairy Report, a report created as part of the Organic Dairy Initiative sponsored by the 2018 farm bill, covering November 2025 was released on February 6, 2026. This report showed the weighted average price for fluid milk decreased 12.00 percent from October. The total volume of milk produced and daily production per cow decreased from the prior month, while the weighted average butterfat and weighted average protein increased. To view this report in its entirety visit:

https://www.ams.usda.gov/mnreports/vt_da001.pdf

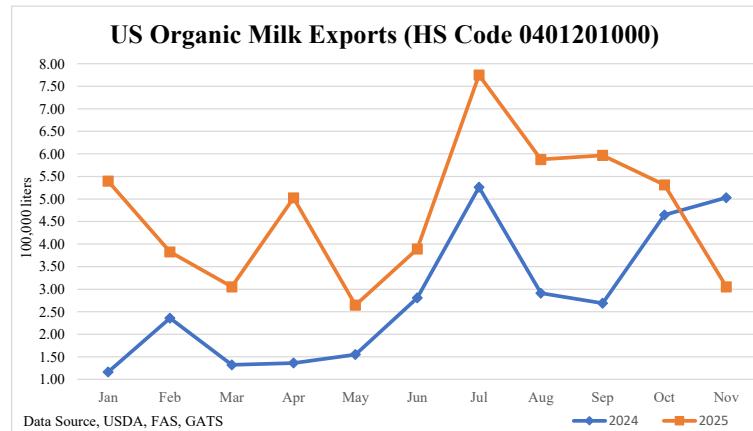
The USDA's Economic Research Service (ERS) is releasing America's Farms and Ranches at a Glance: 2025 Edition on February 10, 2026, at 11:00 AM ET. An ERS Economist is hosting a webinar presenting the findings of this report on the same date at 1:00 PM Eastern. This release will include a new, on-time section on organic acreage by ownership type, region, and farm specialization. This report and webinar can be found at: <https://ers.usda.gov/publications>

ORGANIC DAIRY FLUID OVERVIEW

Federal Milk Market Order 1, in the Northeast, reports utilization of types of organic milk by regulated plants. During December 2025, organic whole milk utilization totaled 24.25 million pounds, up from 18.72 million pounds the previous year. The butterfat content, 3.31 percent, is up from a year ago. The utilization of organic reduced fat milk, 17.40 million pounds, increased from 14.62 million pounds a

year ago. The butterfat content, 1.54 percent, is up from 1.48 percent last year.

The Foreign Agricultural Service (FAS) releases monthly export data which includes export volumes and values for organic milk categorized as HS-10 code 0401201000. Recently released data for November 2025 indicated organic milk exports were 305,092 liters, down 42.6 percent from the month prior, and down 39.4 percent from November 2024. Exports of organic milk from the start of the year through November, 5,178,495 liters, are up 66.5 percent, compared to the same time period one year ago.



European organic milk average pay prices for November 2025 decreased in Austria, France, Germany, and Bavaria compared to October. The average pay price in November 2025 was up from a year ago in Austria, France, Germany, and Bavaria.

Organic Milk Pay Prices in Europe November 2025

Country	Euros/100KG	*(USD/100KG)	%Change Sep 2025	%Change Oct 2024
Austria (1)	61.44	\$71.44	- 3.00	+ 7.60
Austria (2)	67.14	\$78.06	- 2.70	+ 7.01
Germany	66.88	\$77.76	- 0.18	+ 9.64
Bavaria	67.03	\$77.93	- 0.04	+ 10.05
France	52.18	\$60.67	- 0.17	+ 3.35

*Results are based on the exchange rate for November 15, 2024, exchange rate of 1 Euro/1.16268 \$USD.

Austria (1) prices exclude "haymilk," Austria (2) prices include "haymilk" which is produced by cows mainly fed grasses and dry hay, rather than

A large Dutch organic milk processor announced that the guaranteed price for organic farm milk in February 2026 is 65.00 EUR/100kg (\$76.76 USD), down 3.00 Euros from January 2026. The processor anticipates reference companies will pay less for milk this month, as production is outpacing demand. The guaranteed organic price applies to 100kg of milk with standard component levels: 3.58 percent protein, 4.45 percent fat, and 4.53 percent lactose. The amounts apply to an average supply of 550,000 kg of milk annually.

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A cooperative announced their February organic milk pay price in the UK is unchanged from the previous month, 57.98 pence (\$0.79 USD) per liter. The announcement stated that global milk supplies are high, and retail prices are expected to drop for conventional milk products while organic prices are steady, and that the market outlook is uncertain.

In a recent report from a Pacific Northwest livestock auction, the top 10 organic cull cows traded higher than the top 10 conventional cull cows and the overall price for organic cull cows was higher than conventional. The average price for the top 10 organic cows auctioned was \$185.09 per hundredweight, compared to an average price of \$164.07 per hundredweight for the top 10 conventional cows auctioned. The average weight for the top 10 conventional cows was 1,634.0 pounds compared to 1,050.0 pounds for the top 10 organic cows.

The overall price for organic cows auctioned was \$166.56 per hundredweight with an average weight of 937.7 pounds, while the overall price for conventional cows auctioned was \$127.95 per hundredweight with an average weight of 1,238.4 pounds.

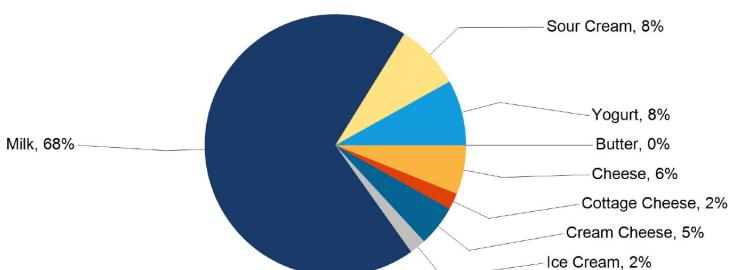
NATIONAL ORGANIC GRAIN AND FEEDSTUFFS

The following was reported by USDA AMS Livestock, Poultry, and Grain Market News (LPGMN) in the National Organic Grain and Feedstuffs Report. Organic Grain buyers started posting bids for 2026 crops and farmers are showing interest in the prices offered. Trade activity and demand are very good for organic feed corn. Organic corn traded sharply higher across most market types this period as buyers expect this trend to continue until harvest. Organic soybean trade activity is moderate with good demand. Trade activity and demand are moderate for organic feed wheat and is inactive for all other organic grains. The next report will be published on Wednesday, February 18, 2026.

ORGANIC DAIRY RETAIL OVERVIEW

Organic dairy ads fell 28 percent in the week 5 retail survey, but ads increased 27 percent this week. Two weeks ago, only 5 organic commodities appeared in surveyed ads, but retailers began running ads for cream cheese, cottage cheese, and sour cream across the last two weeks. The most advertised organic commodity this week is milk, and yogurt is the second most advertised. Organic sour cream jumped from the fifth most advertised commodity in week 5, to the third most advertised this week.

Percentage of Total Organic Ads by Commodity



Total organic milk ads increased by 43 percent and ads increased by the same percentage for both gallons and half gallons. Half gallon milk appeared in more ads than any other organic dairy product this week, while gallons were the second most advertised dairy product. The weighted average advertised price (average price) for organic half gallon milk is \$4.53, down 46 cents. This product's conventional counterpart has an average price of \$1.90, leaving an organic premium of \$2.63

Organic yogurt ads are down 15 percent and there are no ads for 4-6-ounce yogurt, which appeared in last week's survey. Packages of 32-ounce organic Greek yogurt appeared in surveyed ads this week. Ads for the most advertised organic yogurt product, 32-ounce regular yogurt increased 17 percent, and the average price increased 47 cents to \$5.17. Conventional 32-ounce regular yogurt's average price is \$3.89, and the week 6 organic premium is \$1.28.

The only organic sour cream product present in surveyed ads in the last two weeks is 16-ounce containers. Organic 16-ounce sour cream ads increased 25 percent, and the average price is \$4.33, down 7 cents. The average price for 16-ounce conventional sour cream is \$2.12 and the organic premium for this product is \$2.21.

Last week's third most advertised organic commodity was cheese, but in week 6 cheese fell to fourth, below sour cream, while appearing in 5 percent fewer ads. The only organic cheese products advertised this week are 6-8-ounce blocks and 6-8-ounce shred style. Organic 6-8-ounce shred style cheese ads are down 4 percent, and the average price decreased 42 cents, to \$4.48. Conventional 6-8-ounce shred style cheese has an average price of \$2.51, making the organic premium \$1.97 this week.

NATIONAL RETAIL ORGANIC DAIRY
WEIGHTED AVERAGE ADVERTISED PRICES

COMMODITY	This Week	Last Week	Last Year
Butter - 1 lb.	\$7.49	n.a.	n.a.
Cheese - 6-8 oz. Block	\$5.90	\$5.40	\$4.86
Cheese - 6-8 oz. Shred	\$4.48	\$4.90	\$5.45
Cheese - 6-8 oz. Sliced	n.a.	\$4.00	\$4.99
Cottage Cheese - 16 oz.	\$4.37	n.a.	\$4.63
Cream Cheese - 8 oz.	\$4.41	\$4.33	\$3.29
Ice Cream - 14-16 oz.	\$6.92	\$6.92	\$6.92
Ice Cream - 48-64 oz.	\$11.99	\$11.99	n.a.
Milk - Half Gal	\$4.53	\$4.99	\$4.64
Milk - Gallon	\$7.81	\$7.92	\$7.59
Sour Cream - 16 oz.	\$4.33	\$4.40	\$4.18
Yogurt - 4-6 oz. Greek	n.a.	n.a.	\$3.77
Yogurt - 4-6 oz. Yogurt	n.a.	\$1.65	n.a.
Yogurt - 32 oz. Greek	\$7.49	n.a.	n.a.
Yogurt - 32 oz. Yogurt	\$5.17	\$4.70	\$4.46