

ORGANIC DAIRY MARKET NEWS

Information gathered December 1 - 12, 2025

ORGANIC DAIRY MARKET OVERVIEW

The Transition to Organic Partnership Program (TOPP) was formed through cooperative agreements between the USDA and non-profit organizations to provide technical assistance and support for transitioning and existing organic farmers. A calendar of events held by partner organizations can be found at the following link:

<https://www.organictransition.org/events/>

A selection of upcoming events is included below:

Rodale's Advancing Regional Organic Markets Webinar Series:

Northeast, Virtual - Dec 15

Midwest, Virtual - Dec 16

Plains, Virtual - Dec 17

Northwest, Virtual - Dec 17

Southeast, Virtual - Dec 18

Southwest, Virtual - Dec 18

NOFA Mass's NE Organic Farming Symposium, Virtual - Dec 16-17

OSA's Community Open House, Virtual - Dec 17

NOFA VT's Recordkeeping for Organic Livestock, Virtual - Dec 18

OFA's Improving Your Crop Rotation, Virtual - Dec 18

The Pennsylvania Monthly Organic Dairy Report, a report created as part of the Organic Dairy Initiative sponsored by the 2018 farm bill, covering September 2025 was released on December 12, 2025. This report showed the weighted average price for fluid milk increased by 1.77 percent from August. The total volume of milk produced, average daily production per cow, weighted average butterfat, and weighted average protein increased from the prior month.

To view this report in its entirety visit:

https://www.ams.usda.gov/mnreports/pn_da001.pdf

	Volume (lbs)	Average Price	Butterfat	Protein
July 2025	1,301,804	\$37.51	4.12%	3.20%
August 2025	1,082,532	\$36.95	4.05%	3.21%
September 2025	1,157,848	\$36.77	4.39%	3.26%
% Change	6.96%	-0.49%	8.40%	1.56%

The Vermont Monthly Organic Dairy Report, a report created as part of the Organic Dairy Initiative sponsored by the 2018 farm bill, covering September 2025 was released on December 12, 2025. This report showed the weighted average price for fluid milk decreased 0.49 percent from August. The total volume of milk produced, weighted average butterfat, and weighted average protein increased from the prior month.

To view this report in its entirety visit:

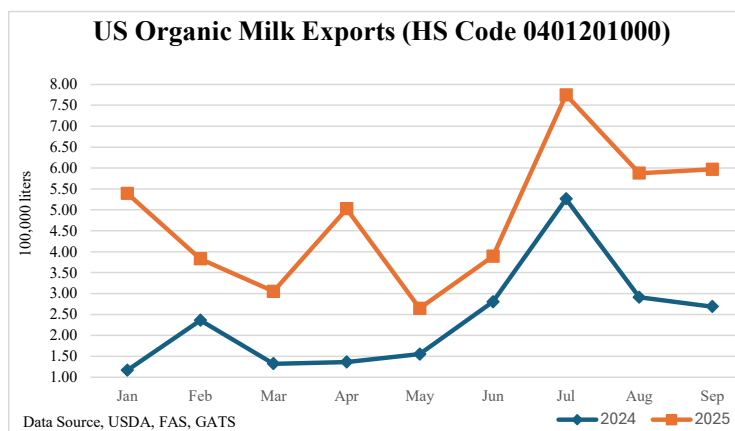
https://www.ams.usda.gov/mnreports/vt_da001.pdf

	Volume (lbs)	Average Price	Butterfat	Protein
July 2025	793,120	\$38.10	4.08%	3.11%
August 2025	730,628	\$37.52	4.12%	3.07%
September 2025	741,842	\$39.38	4.45%	3.26%
% Change	1.53%	4.96%	8.01%	6.19%

ORGANIC DAIRY FLUID OVERVIEW

The Foreign Agricultural Service (FAS) releases monthly export data which includes export volumes and values for organic milk categorized as HS-10 code 0401201000. Recently released data for September 2025 indicated organic milk exports were 596,774 liters, up 1.6 percent from the month prior, and up 122.0 percent from

September 2024. Exports of organic milk from the start of the year through September, 4,342,015 liters, are up 102.6 percent, compared to the same time period one year ago.



In a recent report from a Pacific Northwest livestock auction, the top 10 organic cull cows and the overall average for organic cull cows traded lower than conventional cull cows. The average price for the top 10 organic cows auctioned was \$106.36 per hundredweight, compared to an average price of \$153.76 per hundredweight for the top 10 conventional cows auctioned. The average weight for the top 10 conventional cows was 1,562.0 pounds compared to 1,173.0 pounds for the top 10 organic cows. The overall price for conventional cows auctioned was \$117.60 per hundredweight with an average weight of 1,175.6 pounds.

NATIONAL ORGANIC GRAIN AND FEEDSTUFFS

The following was reported by USDA AMS Livestock, Poultry, and Grain Market News (LPGMN) in the National Organic Grain and Feedstuffs Report. Compared to the last period, trade activity is moderate with good demand for organic feed corn. Trade activity is light to moderate with good demand for organic feed soybeans. Harvest is wrapping up across the country and winter weather is setting in across the central and eastern parts of the country. There were few trades for organic soybean meal and oil. The next report will be published on Wednesday, January 7, 2025.

The National Organic Grain and Feedstuff report is available at the following link: https://www.ams.usda.gov/mnreports/ams_3802.pdf

ORGANIC DAIRY RETAIL OVERVIEW

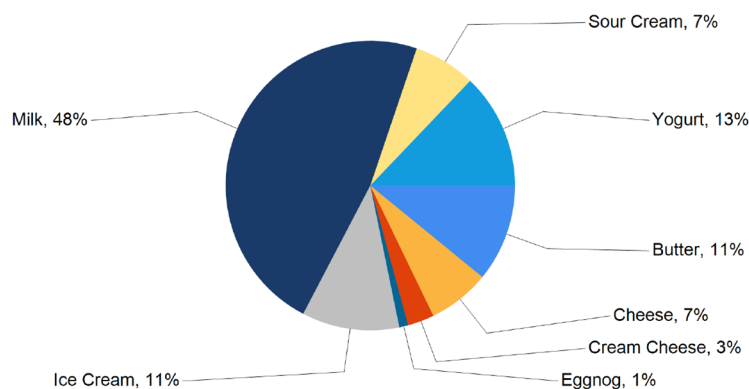
Organic dairy ads increased 45 percent in the week 50 retail survey. Every organic commodity present in the week 49 survey appeared in a greater number of ads this week. Milk is the most advertised organic commodity, followed by yogurt, and ice cream. Organic butter moved up from the sixth most advertised organic commodity last week, to fourth this week, overtaking sour cream and cheese.

In the Week 49 retail survey, both gallons and half gallons of organic milk were present in surveyed ads, but there are no ads for organic gallon milk this week. Despite this, total ads for organic milk increased 5 percent, while organic half gallon ads are up 39 percent. The weighted average advertised price (average price) for organic half gallon milk is down \$1.33 to \$4.71. This product's conventional counterpart has an average price of \$1.91, leaving an organic premium of \$2.80.

CONTINUED ON PAGE 8A

CONTINUED FROM PAGE 8

Percentage of Total Organic Ads by Commodity



Ads for organic yogurt are up 53 percent. Packages of 32-ounce regular yogurt are the most advertised organic yogurt product, and ads are up 50 percent. The average price for 32-ounce organic regular yogurt is \$5.11, up 61 cents. The average price for conventional regular yogurt in the same packages size is \$3.16. The week 50 organic premium for regular 32-ounce yogurt is \$1.95.

Organic ice cream appeared in 137 percent more ads this week. Ads for 48-64-ounce organic ice cream grew 258 percent, while 14-16-ounce ice cream ads increased 6 percent. The average price for organic 14-16-ounce ice cream decreased \$1.07, to \$7.42. Conventional 14-16-ounce ice cream's average price is \$4.17, making the organic premium \$3.25 this week.

Packages of 1 pound butter appeared in surveyed ads this week, after being absent in week 49. Ads for 8-ounce organic butter, the most advertised organic butter product, are up 322 percent. Packages of 8-ounce organic butter have an average price of \$4.92, down 20 cents. The average price for conventional 8-ounce butter is \$2.93, creating an organic premium of \$1.99.

NATIONAL RETAIL ORGANIC DAIRY
WEIGHTED AVERAGE ADVERTISED PRICES

COMMODITY	This Week	Last Week	Last Year
Butter - 8 oz.	\$5.12	\$5.19	n.a.
Butter - 1 lb.	n.a.	\$4.99	\$8.48
Cheese - 6-8 oz. Block	\$5.72	\$5.39	n.a.
Cheese - 6-8 oz. Shred	\$4.08	\$4.90	n.a.
Cheese - 6-8 oz. Sliced	n.a.	\$4.54	\$3.55
Cream Cheese - 8 oz.	\$3.71	\$4.54	\$3.31
Eggnog - Quart	\$7.74	n.a.	\$5.54
Eggnog - Half Gallon	n.a.	\$4.56	n.a.
Flavored Milk - Half Gallon	n.a.	\$6.08	n.a.
Ice Cream - 14-16 oz.	\$8.49	\$6.97	\$7.99
Ice Cream - 48-64 oz.	\$10.68	\$8.87	n.a.
Milk - Half Gal	\$6.04	\$4.64	\$4.87
Milk - Gallon	\$9.28	\$8.66	\$7.46
Sour Cream - 16 oz.	\$4.99	\$3.77	\$3.00
Yogurt - 4-6 oz. Yogurt	n.a.	\$2.25	n.a.
Yogurt - 32 oz. Greek	\$7.59	n.a.	\$6.84
Yogurt - 32 oz. Yogurt	\$4.50	n.a.	\$4.53