

ORGANIC DAIRY MARKET NEWS

Information gathered November 3 - 14, 2025

ORGANIC DAIRY MARKET OVERVIEW

The Transition to Organic Partnership Program (TOPP) was formed through cooperative agreements between the USDA and non-profit organizations to provide technical assistance and support for transitioning and existing organic farmers. A calendar of events held by partner organizations can be found at the following link:
<https://www.organictransition.org/events/>

A selection of upcoming events is included below:

Sustainable Agriculture Conference, Columbia, SC – Nov 14-16
LSU Ag’s Grow LA Farmer Meet Up, Baton Rouge, LA – Nov 15
Rodale’s Tools & Strategies for Organic, Columbia, SC – Nov 15
Iowa State Ext.’s Organic Conference, Iowa City, IA – Nov 16-17
Rutgers’ Inspection Workshop, New Brunswick, NJ – Nov 17
OAK’s Small Farmers Conference, Frankfort, KY – Nov 18-20
NW TOPP’s NRCS Funding & Support for Organic, virtual – Nov 19
VABF’s Organics and Seed Conference, Norfolk, VA – Nov 24

The Pennsylvania Monthly Organic Dairy Report, a report created as part of the Organic Dairy Initiative sponsored by the 2018 farm bill, covering August 2025 was released on November 14, 2025. This report showed the weighted average price for fluid milk decreased by 1.52 percent from July. The total volume of milk produced, average daily production per cow, and average monthly production per cow decreased from the prior month.

To view this report in its entirety visit:
https://www.ams.usda.gov/mnreports/pn_da001.pdf

	Volume (lbs)	Average Price	Butterfat	Protein
June 2025	893,061	\$37.98	4.13%	3.15%
July 2025	793,120	\$38.10	4.08%	3.11%
August 2025	730,628	\$37.52	4.12%	3.07%
% Change	-7.88%	-1.52%	0.98%	-1.29%

The Vermont Monthly Organic Dairy Report, a report created as part of the Organic Dairy Initiative sponsored by the 2018 farm bill, covering August 2025 was released on November 14, 2025. This report showed the weighted average price for fluid milk decreased 1.36 percent from July. The total volume of milk produced, average daily production per cow, and average monthly production per cow decreased from the prior month.

To view this report in its entirety visit:
https://www.ams.usda.gov/mnreports/vt_da001.pdf

	Volume (lbs)	Average Price	Butterfat	Protein
June 2025	1,075,145	\$36.47	4.07%	3.12%
July 2025	1,301,804	\$37.51	4.12%	3.20%
August 2025	1,032,245	\$37.00	4.06%	3.22%
% Change	-20.71%	-1.36%	-1.46%	0.62%

ORGANIC DAIRY FLUID OVERVIEW

In a recent report from a Pacific Northwest livestock auction, the top 10 organic cull cows and the overall average for organic cull cows traded lower than conventional cull cows. The average price for the top 10 organic cows auctioned was \$111.30 per hundredweight, compared to an average price of \$155.06 per hundredweight for the top 10 conventional cows auctioned. The average weight for the top 10 conventional cows was 1,590.5 pounds compared to 994.0 pounds for the top 10 organic cows.

The overall price for organic cows auctioned was \$92.36 per hundredweight with an average weight of 941.7 pounds, while the overall price for conventional cows auctioned was \$116.17 per hundredweight with an average weight of 1,214.2 pounds.

NATIONAL ORGANIC GRAIN AND FEEDSTUFFS

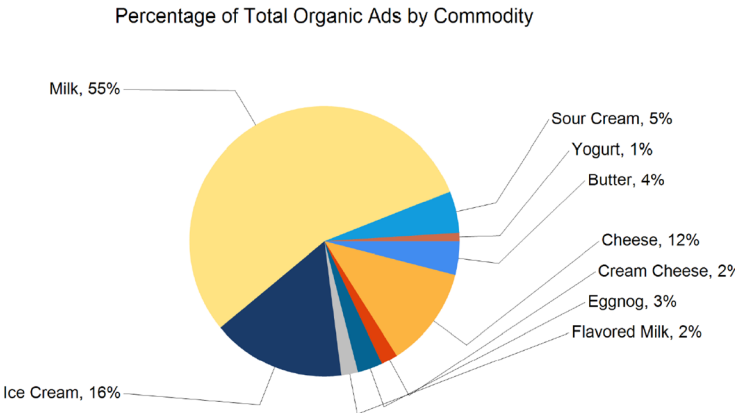
The following was reported by USDA AMS Livestock, Poultry, and Grain Market News (LPGMN) in the National Organic Grain and Feedstuffs Report. Compared to the last period, trade is active and demand is good for organic feed corn. The bulk of activity is for new crop spot market transactions. Trade activity is good with moderate demand for organic feed soybeans. Trade activity is light for all other organic grains. The next report will be published on Wednesday, November 26, 2025.

The full report National Organic Grain and Feedstuff report is available at the following link:
https://www.ams.usda.gov/mnreports/ams_3802.pdf

ORGANIC DAIRY RETAIL OVERVIEW

The end of year holidays are having a positive impact on organic dairy ads, as total organic ads increased 55 percent in the first retail survey released in November and are up 19 percent in week 46. In the week 46 survey, organic butter ads grew 545 percent, the largest percentage increase for any organic commodity. Ads for the most advertised organic commodity, milk, are up 45 percent.

Gallons of organic milk appeared in surveyed ads last week but are absent in the week 46 survey. Half gallons are the only advertised package size of organic milk and ads for this product are up 50 percent. The weighted average advertised price (average price) for organic half gallon milk is up 5 cents to \$4.42. Conventional half gallon milk has an average price of \$1.84, leaving an organic premium of \$2.58.



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Ice cream is the second most advertised organic commodity, and ads are up 73 percent. Total ads for 48-64-ounce ice cream are up 82 percent. Ads for the most advertised organic ice cream product, 14-16-ounce containers, are up 65 percent and the average price is down 44 cents to \$7.12. The average price for this product's conventional counterpart is \$4.14. The organic premium for 14-16-ounce ice cream is \$2.98.

Cheese was the second most advertised organic commodity in week 45 but fell to third this week as ads declined 28 percent this week. The most advertised organic cheese product is 6-8-ounce sliced, which appeared in 10 percent more ads this week. Ads for 6-8-ounce shred style cheese increased 602 percent and the average price for this product is up 60 cents to \$4.60. Conventional 6-8-ounce shred style cheese has an average price of \$2.42, the organic premium for this product is \$2.18.

Organic sour cream ads are up 120 percent, and 16-ounce containers are the only sour cream product present in this week's survey. The average price for organic 16-ounce sour cream is down 27 cents to \$3.73, and the average price for conventional sour cream in the same package size is \$2.28. The organic premium for 16-ounce sour cream is \$1.45.

NATIONAL RETAIL ORGANIC DAIRY
WEIGHTED AVERAGE ADVERTISED PRICES

COMMODITY	This Week	Last Week	Last Year
Butter - 8 oz.	\$5.00	n.a.	n.a.
Butter - 1 lb.	\$5.03	\$7.64	\$7.48
Cheese - 6-8 oz. Block	\$5.15	\$6.47	\$5.39
Cheese - 6-8 oz. Shred	\$4.60	\$4.00	\$3.00
Cheese - 6-8 oz. Sliced	\$4.53	\$4.49	\$3.00
Cream Cheese - 8 oz.	\$4.18	\$4.99	\$3.28
Eggnog - Quart	\$4.73	\$4.24	n.a.
Flavored Milk - Half Gallon	\$5.89	\$6.27	n.a.
Ice Cream - 14-16 oz.	\$7.12	\$7.56	\$6.75
Ice Cream - 48-64 oz.	\$8.49	\$9.52	\$8.63
Milk - Half Gal	\$4.42	\$4.37	\$4.82
Milk - Gallon	n.a.	\$6.00	\$7.59
Sour Cream - 16 oz.	\$3.73	\$4.00	n.a.
Yogurt - 32 oz. Greek	n.a.	\$7.59	\$6.84
Yogurt - 32 oz. Yogurt	\$4.79	\$4.94	\$3.99