

**ORGANIC DAIRY MARKET NEWS**

Information gathered September 8 - 19, 2025

**ORGANIC DAIRY MARKET OVERVIEW**

The Transition to Organic Partnership Program (TOPP) was formed through cooperative agreements between the USDA and non-profit organizations to provide technical assistance and support for transitioning and existing organic farmers. A calendar of events held by partner organizations can be found at the following link:

<https://www.organictransition.org/events/>

A selection of upcoming events is included below:

MOFGA's Common Ground Fair, Unity, ME - Sep 19-21  
SDSPA's Talk on Transitioning to Organic, Hartford, SD - Sep 20  
CFSA's Farming for the Future, Jackson, NC - Sep 22  
OGS's Organic Crop Management, Virtual - Sep 22 & 29  
Oxford College's Organic Pest Management, Oxford, GA - Sep 22  
OAK's Mechanical Weed Control, Lexington, KY - Sep 23  
RAFI's Farm Disaster Prep and Recovery, Virtual - Sep 24  
UW-Ext.'s Organic Multi-Species Grazing, Walworth, WI - Sep 24  
CT NOFA's Biological Properties of Soil, Virtual - Sep 24  
CFSA's Organic Production & Certification, Rockwell, NC - Sep 25  
ASAN's Market Access Lunch and Learn, Huntsville, AL - Sep 27  
OEFFA's Organic Grazing Pasture Walk, Xenia, OH - Sep 27

The Fall 2025 meeting of the National Organic Standard Board (NOSB) is scheduled for November 4-6 in Omaha, NE. The NOSB meets biannually to discuss recommendations for the USDA to aid in developing and refining organic standards. The online comment period is open through October 8, and online webinars regarding public comments will be hosted on October 28 and 30. To learn more about this meeting and how to attend in person or virtually visit:

<https://www.ams.usda.gov/event/national-organic-standards-board-nosb-meeting-fall-2025>

The USDA AMS National Organic Program (NOP) provides an email notification service, the Organic Insider, to send out updates to the organic community. The NOP Organic Insider from September 5 relayed that meeting material for the Fall 2025 National Organic Standards Board were released online. The webpage for the NOSB meeting contains the tentative agenda, proposals from the board, and information regarding public comments. This publication also noted comments for the NOSB meeting can be submitted online and provides information on how to post these comments.

To read more from the Organic Insider, view archives, or register to receive updates by email visit:

<https://www.ams.usda.gov/reports/organic-insider>

**ORGANIC DAIRY FLUID OVERVIEW**

The Agricultural Marketing Service (AMS) reported July 2025 estimated fluid product sales. The U.S. sale of total organic milk products was 242 million pounds, down 5.7 percent from the previous year. From the start of the year through July, the U.S. sale of total products was 1,751 million pounds, down 0.2 percent compared to the same period last year. Organic whole milk sales, 132 million pounds, declined 3.2 percent compared to a year earlier but increased 4.8 percent year-to-date. Reduced fat milk (2%) sales were 79 million pounds, down 3.1 percent from the previous year but up 0.5 percent year-to-date. Fat free milk (skim) sales, 10 million pounds, decreased 16.2 percent from the previous year and declined 9.3 percent year-to-date.

**Estimated Total U.S. Sales Of Organic Fluid Milk Products**

July 2025, with comparison

Product Name	Sales <sup>1</sup> July	Sales <sup>1</sup> Y-T-D	% Change Prev Yr.	% Change Y-T-D
Whole Milk	132	959	- 3.2	4.8
Flavored Whole Milk	1	5	4.5	- 18.3
Reduced Fat Milk (2%)	79	561	- 3.1	0.5
Low Fat Milk (1%)	17	118	- 15.6	- 19.5
Fat-Free Milk (Skim)	10	71	- 16.2	- 9.3
Flavored Fat-Reduced Milk	4	34	- 39.5	- 27.1
Other Fluid Milk Products	0	2	- 46.5	- 12.9
Total Fat-Reduced Milk	110	786	- 8.4	- 5.5
Total Organic Milk Products	242	1,751	- 5.7	- 0.2

1. Sales in million pounds. Data may not add due to rounding

Federal Milk Market Order 1, in the Northeast, reports utilization of types of organic milk by regulated plants. During August 2025, organic whole milk utilization totaled 17.24 million pounds, down from 18.52 million pounds the previous year. The butterfat content, 3.29 percent, is up from 3.28 a year ago. The utilization of organic reduced fat milk, 15.45 million pounds, decreased from 15.55 million pounds a year ago. The butterfat content, 1.50 percent, was unchanged from the previous year.

In a recent report from a Pacific Northwest livestock auction, the top 10 organic cull cows and the overall average for organic cull cows traded lower than conventional cull cows. The average price for the top 10 organic cows auctioned was \$138.46 per hundredweight, compared to an average price of \$168.52 per hundredweight for the top 10 conventional cows auctioned. The average weight for the top 10 conventional cows was 1,673.5 pounds compared to 1,256.0 pounds for the top 10 organic cows. The overall price for organic cows auctioned was \$114.73 per hundredweight with an average weight of 1,124.75 pounds, while the overall price for conventional cows auctioned was \$127.29 per hundredweight with an average weight of 1,199.43 pounds.

**NATIONAL ORGANIC GRAIN AND FEEDSTUFFS**

The following was reported by USDA AMS Livestock, Poultry, and Grain Market News (LPGMN) in the National Organic Grain and Feedstuffs Report. Compared to the last period, trading is active with moderate demand for organic feed corn. Trade activity and demand is moderate for organic soybeans. Organic feed corn sold 83 cents lower delivered elevator, with forward contracts delivering Q4 2025 through Q3 2028. Organic feed soybeans sold 95 cents lower delivered elevator, with forward contracts delivering Q4 2025 through Q3 2028. Organic feed wheat sold 42 cents lower delivered elevator. On October 1, 2025, LPGMN will be releasing a new format of the organic grain report, discontinuing the current report.

**Grower FOB Farm Gate Organic Grain****Spot Transactions**

Feed Grade	Price Range	Avg.	Change	Prior Year
Yellow Corn	7.00 - 8.50	7.51	N/A	6.30
Soybeans	20.50 - 21.15	21.01	N/A	19.53

**Forward Contracts**

Feed Grade	Price Range	Delivery Period
Yellow Corn	7.00 - 9.25	Sep-25 - Jun-26
Soybeans	21.00	Sep-25 - Oct-25

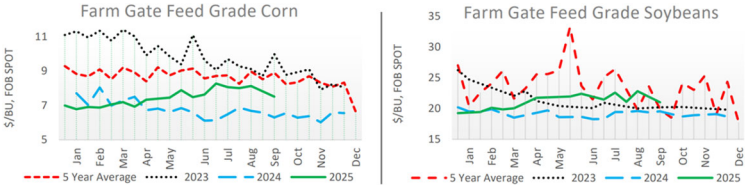
\*All prices in \$/bu

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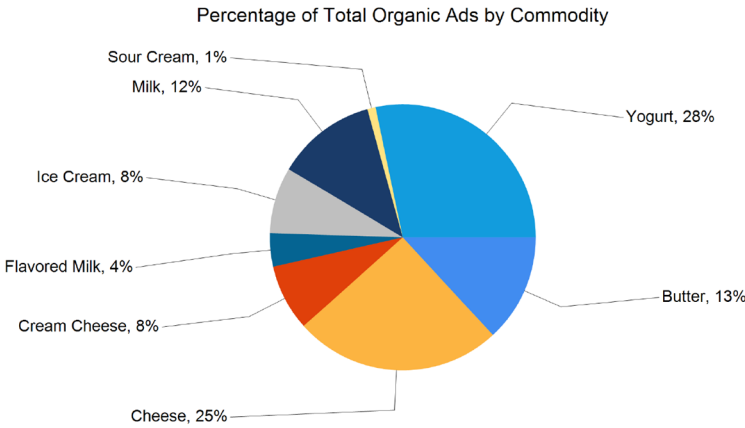
Grower Delivered Elevator/Warehouse Organic Grain				
Spot Transactions				
Feed Grade	Price Range	Avg.	Change	Prior Year
Yellow Corn	7.45 - 11.00	8.14	-0.83	6.56
Soybeans	21.50 - 23.25	22.07	-0.95	20.19
Wheat	6.75 - 8.85	7.45	-0.42	6.23
Forward Contracts				
Feed Grade	Price Range	Delivery Period	Feed Grade	Price Range
Yellow Corn	7.25 - 10.00	Oct-25 - Sep-28	Yellow Corn	7.25 - 9.50
Soybeans	21.00 - 24.60	Oct-25 - Sep-28	Soybeans	22.50 - 23.25
Wheat	N/A - N/A	N/A - N/A	Wheat	6.50 - 8.50

\*All prices in \$/bu



ORGANIC DAIRY RETAIL OVERVIEW

In the week 38 retail survey, organic ads decreased 46 percent. Most organic dairy commodities appeared in fewer ads this week. Organic flavored milk was not present in surveyed ads last week but did appear this week. Organic yogurt is the only other organic commodity that appeared in more ads this week. Yogurt is the most advertised organic commodity due to this increase and a significant decline in organic milk ads, the commodity that was most advertised during the last report period.



Total ads for organic yogurt are up 70 percent. Organic 32-ounce Greek yogurt is present in surveyed ads this week, but there are no ads for 4-6-ounce organic yogurt this week. Regular yogurt in 32-ounce containers is the most advertised organic yogurt product. Ads for this product increased 49 percent and the weighted average advertised price (average price) for this product declined 28 cents to \$4.87. Conventional 32-ounce regular yogurt has an average price of \$4.06, meaning the organic premium is 81 cents for week 38.

Organic cheese ads are down 25 percent, and ads declined for every organic cheese product present in last week's survey. The most advertised organic cheese product is 6-8-ounce sliced. The average price for this product increased 65 cents to \$4.77, while ads declined 24 percent. Conventional 6-8-ounce sliced cheese has an average price of \$2.40, so the organic premium for this product is \$2.37.

Butter became the third most advertised organic dairy commodity, despite appearing in 12 percent fewer ads this week. Packages of 8-ounce butter appeared in 6 percent fewer ads this week and the average price declined \$1.74 to \$6.79. Conventional 8-ounce butter has an average price of \$3.54, making an organic premium of \$3.25.

Organic milk had the largest percentage decrease in ads for organic dairy commodities this week, 85 percent, and fell to the fourth most advertised organic commodity. Half gallon organic milk remained the most advertised milk product, despite appearing in 88 percent fewer ads. The average price for organic half gallon milk is \$5.44, up 34 cents, while this product's conventional counterpart has an average price of \$1.50. The organic premium for half gallon milk is \$3.94.

NATIONAL RETAIL ORGANIC DAIRY  
WEIGHTED AVERAGE ADVERTISED PRICES

COMMODITY	This Week	Last Week	Last Year
Butter - 8 oz.	\$6.79	\$5.05	n.a.
Butter - 1 lb.	\$7.99	\$7.49	\$4.99
Cheese - 6-8 oz. Block	\$5.44	\$5.86	\$5.63
Cheese - 6-8 oz. Shred	\$3.97	\$4.77	\$3.41
Cheese - 6-8 oz. Sliced	\$4.77	\$4.12	\$6.09
Cottage Cheese - 16 oz.	n.a.	n.a.	\$5.99
Cottage Cheese - 24 oz.	n.a.	n.a.	\$3.99
Cream Cheese - 8 oz.	\$4.20	\$3.81	n.a.
Flavored Milk - Half Gallon	\$5.80	n.a.	n.a.
Ice Cream - 14-16 oz.	\$6.10	\$5.88	\$9.99
Ice Cream - 48-64 oz.	\$8.46	\$8.59	\$8.99
Milk - Half Gal	\$5.44	\$5.10	\$4.82
Milk - Gallon	\$8.30	\$8.77	\$5.99
Sour Cream - 16 oz.	\$4.41	\$3.81	n.a.
Yogurt - 4-6 oz. Yogurt	n.a.	\$1.43	n.a.
Yogurt - 32 oz. Greek	\$7.59	n.a.	\$7.19
Yogurt - 32 oz. Yogurt	\$4.87	\$5.15	\$4.50