

ORGANIC DAIRY MARKET NEWS

Information gathered July 28 - August 8, 2025

ORGANIC DAIRY MARKET OVERVIEW

The Transition to Organic Partnership Program (TOPP) was formed through cooperative agreements between the USDA and non-profit organizations to provide technical assistance and support for transitioning and existing organic farmers. A calendar of events held by partner organizations can be found at the following link: <https://www.organictransition.org/events/>

A selection of upcoming events is included below:

RTC's Unlocking Conservation Resources Series:

Milaca, MN - Jul 29

Mora, MN - Jul 31

Owatonna, MN - Aug 5

Jordan, MN - Aug 6

Fairmont, MN - Aug 7

OAK's Conservation on an Urban Farm, Louisville, KY - Jul 29

Rodale's Regenerative Organic Farm Tour, LaGrange, GA - Aug 1

OCIA's Transition to Organic Farm Tour, Robinson, KS - Aug 2

OSU's Organic Grains and Pulses Field Day, Corvallis, OR - Aug 5

NOFA-NH's Two Mountain Farm Field Day, Andover, NH - Aug 7

The National Organic Standards Board (NOSB) is seeking nominations to fill five vacant spots, with terms beginning in January 2026. Board members represent specific sectors of the organic community and serve a 5-year term. Applications are due by September 9, 2025, and can be submitted electronically or by mail postmarked by the due date. More information about the current board openings, duties of board members, or application visit the following link:

<https://www.ams.usda.gov/rules-regulations/organic/nosb/nomination-process>

The Pennsylvania Monthly Organic Dairy Report, a report created as part of the Organic Dairy Initiative sponsored by the 2018 farm bill, covering May 2025 was released on August 8, 2025. This report showed the weighted average price for fluid milk increased by 0.52% from April. The total volume of milk produced increased in May, but the average daily production per cow decreased. To view this report in its entirety visit:

https://www.ams.usda.gov/mnreports/pn_da001.pdf

The Vermont Monthly Organic Dairy Report, a report created as part of the Organic Dairy Initiative sponsored by the 2018 farm bill, covering May 2025 was released on August 8, 2025. This report showed the weighted average price for fluid milk decreased 11.94% from April. The total volume of milk produced decreased, but the average daily production per cow increased. To view this report in its entirety visit:

https://www.ams.usda.gov/mnreports/vt_da001.pdf

ORGANIC DAIRY FLUID OVERVIEW

The Foreign Agricultural Service (FAS) releases monthly export data which includes export volumes and values for organic milk categorized as HS-10 code 0401201000. Recently released data for June 2025 indicated organic milk exports were 388,978 liters, up 47.0 percent from the month prior, and up 38.7 percent from June 2024. Exports of organic milk from the start of the year through June, 2,383,124 liters, are up 125.5 percent, compared to the same time period one year ago.

A large Dutch organic milk processor announced that the guaranteed price for organic farm milk in August 2025 is 66.50 EUR/100kg (\$77.48 USD), unchanged from July 2025. The processor stated they anticipate reference companies will keep prices steady in August. The guaranteed organic price applies to 100kg of milk with standard contents protein (3.58%), fat (4.45%), and lactose (4.53%). The amounts apply to an average supply of 550,000 kg of milk annually.

A cooperative announced their July organic milk pay price in the UK is unchanged from the previous month, 57.86 pence (\$0.78 USD) per liter. The announcement stated milk supplies are growing globally, retail sales are slowly growing, and commodity markets are volatile.

In a recent report from a Pacific Northwest livestock auction, the top 10 organic cull cows and the overall average for organic cull cows traded lower than the top 10 conventional cull cows. The average price for the top 10 organic cows auctioned was \$112.28 per hundredweight, compared to an average price of \$171.33 per hundredweight for the top 10 conventional cows auctioned. The average weight for the top 10 conventional cows was 1,682.0 pounds compared to 1,209.0 pounds for the top 10 organic cows. The overall price for organic cows auctioned was \$112.28 per hundredweight with an average weight of 1,012.29 pounds, while the overall price for conventional cows auctioned was \$129.15 per hundredweight with an average weight of 1,202.10 pounds.

The following was reported by USDA AMS Livestock, Poultry, and Grain Market News in the National Organic Grain and Feedstuffs Report. Compared to last period, spot market trade activity for organic feed corn, soybeans, and wheat was moderate, active for forward contracts. Organic feed corn sold 81 cents lower delivered elevator with forward contracts delivering Q3 2025 through Q3 2027. Organic feed soybeans sold 38 cents higher delivered with forward contracts delivering Q4 2025 through Q3 2027. Organic feed wheat sold 25 cents higher delivered with forward contracts delivering Q3 2025. The bulk of the market activity this period was forward contracting with buyers procuring grain as far out as Q4 2027. The next report will be published Wednesday, August 20, 2025.

NATIONAL ORGANIC GRAIN AND FEEDSTUFFS

Compared to last period, organic feed corn trade activity is moderate with good demand. Corn sold 51 cents lower delivered elevator with the bulk of trade forward contracts delivering Q2 2025 through Q3 2026. Organic feed soybean trade activity is light with good demand. Soybeans sold 55 cents lower delivered elevator with forward contracts delivering Q2 2025 through Q1 2026. Cash bids in the Midwest are moving higher. Organic feed wheat trade activity is light with good demand. Soft Red Winter and Hard Red Winter feed wheat sold 15 cents lower delivered elevator with forward contracts delivering Q2 2025 through Q3 2025. Organic soybean oil prices are unchanged from the last period. Trade is inactive for all other organic grains. The next report will be published Wednesday, June 25, 2025.

Grower FOB Farm Gate Organic Grain

Spot Transactions				
<u>Feed Grade</u>	<u>Price Range</u>	<u>Avg.</u>	<u>Change</u>	<u>Prior Year</u>
Yellow Corn	7.25 - 8.50	8.00	-0.06	6.87
Soybeans	20.50 - 22.00	21.08	-1.49	19.44

Forward Contracts		
<u>Feed Grade</u>	<u>Price Range</u>	<u>Delivery Period</u>
Yellow Corn	7.50 - 9.35	Jul-25 - Aug-26
Soybeans	21.50 - 22.25	Oct-25 - Mar-26
Wheat	6.20 - 8.00	Aug-25 - Sep-25

*All prices in \$/bu

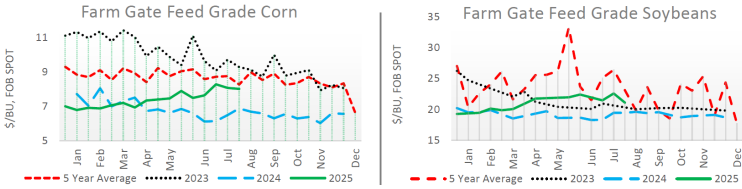
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Grower Delivered Elevator/Warehouse Organic Grain				
Spot Transactions				
Feed Grade	Price Range	Avg.	Change	Prior Year
Yellow Corn	7.25 - 9.84	8.12	-0.81	6.72
Soybeans	21.00 - 24.59	22.36	0.38	20.77
Wheat	6.50 - 8.75	7.59	0.25	N/A

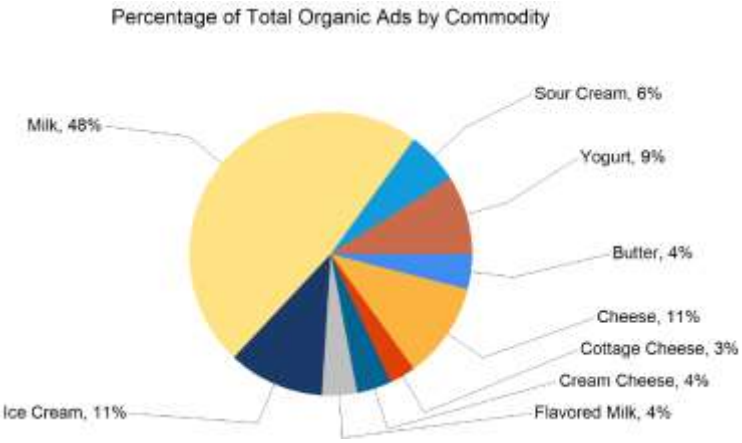
Forward Contracts			Cash Bids	
Feed Grade	Price Range	Delivery Period	Feed Grade	Price Range
Yellow Corn	6.75 - 11.00	Jul-25 - Sep-27	Yellow Corn	6.75 - 9.00
Soybeans	23.00 - 25.00	Oct-25 - Sep-27	Soybeans	19.50 - 23.75
Wheat	8.75 - 8.75	Jul-25 - Sep-25	Wheat	6.50 - 8.75

*All prices in \$/bu



ORGANIC DAIRY RETAIL OVERVIEW

In the week 32 retail survey, total organic dairy ads increased 162 percent. Every commodity present in the week 31 survey appeared in more ads this week. Organic milk ads grew 554 percent and overtook yogurt and butter to become the most advertised organic commodity this week. Cheese had the largest percentage growth in ads of any organic dairy commodity, 646 percent.



Ads for half gallon and gallon organic milk increased in week 32. Organic half gallon milk ads increased 700 percent, the largest percentage growth for any organic dairy product found in last week and this week's survey, and remained the most advertised organic milk product. The weighted average advertised price (average price) for organic half gallon milk declined 96 cents to \$4.55. Conventional half gallon milk has an average price of \$1.63, creating an organic premium of \$2.92.

Cheese is the second most advertised organic dairy commodity this week. Organic 6-8-ounce block cheese was absent from the prior survey but appeared this week and ads increased for every organic cheese product that appeared in last week's report. Organic 6-8-ounce shred style cheese ads are up 495 percent, and the average price is \$4.42, down 7 cents. This product's conventional counterpart has an average price of \$2.57, creating an organic premium of \$1.85.

Despite appearing in 19 percent more ads, ice cream fell from the most advertised organic dairy to the third in week 32. Organic 14-16-ounce ice cream increased 80 percent and appeared in more ads than any other ice cream product. The average price for 14-16-ounce ice cream increased 7 cents to \$6.68. Conventional 14-16-ounce ice cream's average price is \$3.69. The organic premium for this product is \$2.99.

Organic yogurt had the smallest percentage growth for any organic dairy commodity this week, increasing 5 percent. Ads for the most advertised organic yogurt product, 32-ounce regular style, are up 25 percent. This product's average price increased 32 cents to \$5.35. Conventional 32-ounce regular yogurt has an average price of \$2.83, making this week's organic premium \$2.52.

NATIONAL RETAIL ORGANIC DAIRY
WEIGHTED AVERAGE ADVERTISED PRICES

COMMODITY	This Week	Last Week	Last Year
Butter - 8 oz.	n.a.	\$5.29	n.a.
Butter - 1 lb.	\$7.64	\$7.79	\$6.72
Cheese - 6-8 oz. Block	\$8.74	n.a.	n.a.
Cheese - 6-8 oz. Shred	\$4.42	\$4.49	n.a.
Cheese - 6-8 oz. Sliced	\$5.29	\$4.49	n.a.
Cottage Cheese - 16 oz.	\$3.94	\$4.56	\$5.71
Cream Cheese - 8 oz.	\$3.87	\$4.49	\$4.23
Flavored Milk - Half Gallon	\$5.20	\$5.35	\$3.69
Ice Cream - 14-16 oz.	\$6.68	\$6.61	\$10.25
Ice Cream - 48-64 oz.	\$10.49	\$9.61	\$8.99
Milk - Half Gal	\$4.55	\$5.51	\$4.82
Milk - Gallon	\$8.61	\$8.75	\$7.85
Sour Cream - 16 oz.	\$3.77	\$3.92	\$4.13
Yogurt - 32 oz. Greek	\$7.62	\$6.83	\$6.21
Yogurt - 32 oz. Yogurt	\$5.35	\$5.03	\$4.84