USDA Agricultural Marketing Service
U.S. DEPARTMENT OF AGRICULTURE

# DAIRY MARKET NEWS

MMN Slug ID 2998

WEEK OF APRIL 14 - 18, 2025
VOLUME 92, REPORT 16

## DAIRY MARKET NEWS AT A GLANCE

**CME GROUP CASH MARKETS (4/17)**

**BUTTER:** Grade AA closed at $2.3425. The weekly average for Grade AA is $2.3450 (+0.0245).

**CHEESE:** Barrels closed at $1.8400 and 40# blocks at $1.8350. The weekly average for barrels is $1.8638 (+0.1053) and blocks $1.8075 (+0.0945).

**NONFAT DRY MILK:** Grade A closed at $1.1725. The weekly average for Grade A is $1.1688 (+0.0083).

**DRY WHEY:** Extra grade dry whey closed at $0.4825. The weekly average for dry whey is $0.4744 (-0.0086).

**BUTTER HIGHLIGHTS:** For week 16, mixed domestic butter demand is reported for both the retail and food service sectors. Some butter sellers note food service demand to be down compared to the same time last year. Demand for butter from international buyers is strong. Cream volumes are steadily available for butter manufacturers. Butter production is seasonally strong. However, churning activity is more mixed this week with the holiday weekend. Butter inventories are generally increasing. Bulk butter overages range from 7 cents below to 5 cents above market, across all regions.

**CHEESE HIGHLIGHTS:** Contacts in the East region share cheese production has increased as milk availability grows. Domestic demand for cheese is steady ahead of spring holidays. Some contacts suggest cheese inventories are able to meet end user needs despite lower natural cheese stocks year over year. Cheesemakers in the Central region relay stronger demand than in recent weeks. Retail cheddar and Italian style cheesemakers, as well as curd manufacturers, note stronger production schedules ahead of spring and summer demands. Cheese barrel manufacturers say demand has steadied somewhat, but production is slated to increase in the near term. Spot milk prices range from $6 under to $1 under Class III ahead of the holiday weekend. In the West region, cheese production schedules range from steady to lighter. Buyers relay spot load availability for some cheese varieties is tighter than for others.

**FLUID MILK HIGHLIGHTS:** Milk output is growing in the East and Central regions as spring flush sets in. California milk output remains strong, but there were some reports that flush may be at peak or just beyond peak output in the Golden State, and other farmers/processors in states throughout the West region are reporting robust milk volumes. Bottling activity is steady. One note of interest is that Class I contacts are already suggesting scaling down in preparation for school district breaks over the next few weeks. Central region contacts reported spot milk prices ranging from $6-under to $1-under Class III. Condensed skim availability has ballooned in recent weeks. Cream availability has grown moving into the spring holiday weekend, but recent demand from ice cream, other Class II manufacturers, and cream cheese producers has seasonally picked up. Cream multiples ranged from 1.00 to 1.20 in the East, .85 to 1.14 in the Central, and .82 to 1.10 in the West regions.

**DRY PRODUCTS HIGHLIGHTS:** Low/medium heat nonfat dry milk (NDM) prices were steady in the Central and East regions, while they met bearish pressure in the West. Trading activity, on the whole, has slowed down. Condensed skim is noted as widely accessible, and processors are generally busy, outside of upcoming holiday related downtime. Dry buttermilk prices were depressed this week in both the Central and East, while prices were lower to steady in the West region. Dry buttermilk availability is ample in the Central region, while contacts say condensed buttermilk volumes have increased. Dry whey prices were mixed. In the Central region, prices were higher to steady, while they shifted steady to lower in the West. Dry whey trading activity has slowed, as buyers are hesitant to add to inventories on an unstable market outlook, while sellers are reluctant to offload volumes at decreasing values. Lactose and whey protein concentrate 34% prices moved higher this week on somewhat quiet market activity. Dry whole milk and rennet casein prices were unchanged, while acid casein prices moved higher on an uptick in importing interest.

**ORGANIC DAIRY MARKET NEWS:** The Agricultural Marketing Service (AMS) reported February 2025 estimated fluid product sales. The U.S. sale of total organic milk products was 241 million pounds, up 2.8 percent from the previous year. From the start of the year through February the U.S. sale of total products was 517 million pounds, and up 4.8 percent year-to-date. Organic whole milk sales, 128 million pounds, rose 6.9 percent compared to a year earlier and increased 8.7 percent year-to-date. Reduced fat milk (2%) sales were 80 million pounds, up 5.5 percent from the previous year and up 6.9 percent year-to-date. Fat free milk (skim) sales, 10 million pounds, decreased 9.5 percent from the previous year, and declined 6.9 percent year-to-date.

**NATIONAL RETAIL REPORT:** Total conventional dairy advertisements increased by 9 percent and total organic dairy ads increased by 138 percent. Conventional ice cream in 48-64-ounce containers was the most advertised dairy product, with a weighted average advertised price of $4.30, up from $3.72 the week before. Conventional butter in one-pound packages was the second most advertised dairy product, with a weighted average advertised price of $3.90, down from $4.19 the week prior.

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## DAIRY MARKET NEWS PRICE SUMMARY FOR APRIL 14 - 18, 2025
### PRICES ($/LB) & CHANGES FROM PREVIOUS PUBLISHED PRICES

| Commodity | | Range | | Mostly | |
|---|---|---|---|---|---|
| **NDM** | | | | | |
| Central Low/Med. Heat | | 1.1200 | 1.1900 | 1.1400 | 1.1800 |
| | Change | N.C. | N.C. | N.C. | N.C. |
| Central High Heat | | 1.2100 | 1.3500 | | |
| | Change | -0.0400 | -0.0350 | | |
| West Low/Med. Heat | | 1.1000 | 1.2150 | 1.1100 | 1.1800 |
| | Change | -0.0150 | N.C. | -0.0100 | 0.0100 |
| West High Heat | | 1.2300 | 1.3500 | | |
| | Change | -0.0050 | -0.0350 | | |
| **DRY WHOLE MILK** | | | | | |
| National | | 1.9400 | 2.1400 | | |
| | Change | N.C. | N.C. | | |

| Commodity | | Range | | Mostly | |
|---|---|---|---|---|---|
| **BUTTERMILK** | | | | | |
| Central/East | | 1.1000 | 1.1500 | | |
| | Change | -0.0100 | -0.0300 | | |
| West | | 1.1500 | 1.2950 | 1.2000 | 1.2500 |
| | Change | N.C. | -0.0200 | N.C. | -0.0100 |
| **WHEY** | | | | | |
| Central | | 0.4200 | 0.5000 | 0.4600 | 0.4850 |
| | Change | 0.0100 | N.C. | N.C. | N.C. |
| West | | 0.4600 | 0.5750 | 0.4800 | 0.5400 |
| | Change | N.C. | -0.0150 | N.C. | -0.0100 |
| Northeast | | 0.4500 | 0.5350 | | |
| | Change | N.C. | N.C. | | |

| Commodity | | Range | | Mostly | |
|---|---|---|---|---|---|
| **LACTOSE** | | | | | |
| Central/West | | 0.3650 | 0.4950 | 0.3800 | 0.4300 |
| | Change | 0.0150 | N.C. | 0.0050 | 0.0075 |
| **WPC 34%** | | | | | |
| Central/West | | 1.7800 | 1.8675 | 1.8100 | 1.8675 |
| | Change | 0.0800 | 0.0075 | 0.0100 | 0.0100 |
| **CASEIN** | | | | | |
| Rennet | | 3.4500 | 3.7000 | | |
| | Change | N.C. | N.C. | | |
| Acid | | 3.6000 | 4.0000 | | |
| | Change | 0.1000 | 0.0500 | | |
| **ANIMAL FEED WHEY** | | | | | |
| Central | | 0.3600 | 0.4100 | | |
| | Change | 0.0200 | 0.0200 | | |

## DAIRY MARKET NEWS AT A GLANCE

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**FEBRUARY MILK SALES (FMMO):** Total Fluid Products Sales 3.4 billion pounds of packaged fluid milk products were shipped by milk handlers in February 2025. This was 2.2 percent lower than a year earlier. Estimated sales of total conventional fluid milk products decreased 2.5 percent from February 2024, and estimated sales of total organic fluid milk products increased 2.8 percent from a year earlier.

**JANUARY MAILBOX MILK PRICES (FMMO):** In January 2025, mailbox milk prices for selected reporting areas in Federal milk orders averaged $23.51 per cwt, up $0.63 from the December 2024 average and up $4.37 per cwt from the January 2024 average. The component tests of producer milk in January 2025 were: butterfat, 4.43%; protein, 3.41%; and other solids, 5.79%.

**NOTICE:** USDA Commodity Procurement has issued solicitations for the following dairy products:
Cheddar Products: The solicitation number is 2000010741 and runs from April 10, 2025, to April 24, 2025.
Mozzarella Cheese: The solicitation numbers are 2000010725 and 2000010750 and run from April 11, 2025, to April 25, 2025.
Evaporated Milk and Ultra High Temperature Milk Products: The solicitation number is 2000010751 and runs from April 11, 2025, to April 25, 2025.
Fresh Fluid Milk: The solicitation number is 2000010744 and runs from April 16, 2025, to April 30, 2025.
Mozzarella String Cheese: The solicitation number is 2000010766 and runs from April 16, 2025, to April 30, 2025.
Solicitation documents, including the bid invitation, are available online at the following website: https://www.ams.usda.gov/selling-food/solicitations under the Dairy Products Tab.

**NOTICE:** At the end of this Fiscal Year, September 30, 2025, the ESMIS (Economics, Statistics, and Market Information System) which is maintained by Mann Library at Cornell University, will be discontinued. As a current patron/subscriber to AMS reports from this site, we wanted to share with you that AMS offers the same email subscription service through our My Market News Portal. Below is a link with instructions on how to create a My Market News Account, along with the other benefits of having an account, including an API key to access our data from the My Market News API. We do apologize for this inconvenience and are here to assist in this transition. My Market News Account Benefits and Creation: https://mymarketnews.ams.usda.gov/faqs/what-my-market-news-account-and-what-are-benefits

| COMMODITY | MONDAY Apr 14 | TUESDAY Apr 15 | WEDNESDAY Apr 16 | THURSDAY Apr 17 | FRIDAY Apr 18 | WEEKLY CHANGE | WEEKLY AVERAGE |
|---|---|---|---|---|---|---|---|
| CHEESE | | | | | | | |
| BARRELS | $1.8400 | $1.9000 | $1.8750 | $1.8400 | No Trading | - | $1.8638 |
| - | (+0.0350) | (+0.0600) | (-0.0250) | (-0.0350) | | (+0.0350) | (+0.1053) |
| 40 POUND BLOCKS | $1.7700 | $1.8000 | $1.8250 | $1.8350 | No Trading | - | $1.8075 |
| - | (+0.0250) | (+0.0300) | (+0.0250) | (+0.0100) | | (+0.0900) | (+0.0945) |
| NONFAT DRY MILK | | | | | | | |
| GRADE A | $1.1675 | $1.1675 | $1.1675 | $1.1725 | No Trading | - | $1.1688 |
| - | (N.C.) | (N.C.) | (N.C.) | (+0.0050) | | (+0.0050) | (+0.0083) |
| BUTTER | $2.3475 | $2.3500 | $2.3400 | $2.3425 | No Trading | - | $2.3450 |
| - | (N.C.) | (+0.0025) | (-0.0100) | (+0.0025) | | (-0.0050) | (+0.0245) |
| DRY WHEY | | | | | | | |
| EXTRA GRADE | $0.4650 | $0.4750 | $0.4750 | $0.4825 | No Trading | - | $0.4744 |
| - | (N.C.) | (+0.0100) | (N.C.) | (+0.0075) | | (+0.0175) | (-0.0086) |

Prices shown are in U.S. dollars per lb. in carlot quantities. Carlot unit weights: CHEESE, 40,000-44,000 lbs.; NONFAT DRY MILK, 41,000-45,000 lbs.; BUTTER, 40,000-43,000 lbs; DRY WHEY, 41,000-45,000 lbs. Weekly Change is the sum of Daily Price Changes. Weekly Average is the simple average of the Daily Cash Close prices for the calendar week. Weekly Average Change is the difference between current and previous Weekly Average. Computed by Dairy Market News for informational purposes. This data is available on the Internet at WWW.AMS.USDA.GOV/MARKET-NEWS/DAIRY

NOTICE: Five days of trading information can be found at www.cmegroup.com/trading/agricultural/spot-call-data.html

## BUTTER MARKETS

### EAST

East contacts say butter demand has been healthy in the lead up to the spring holidays, especially on the retail side. Food service demand has remained steady. Milk output is still increasing towards spring flush, and therefore, plenty of cream is also available. Butter production is steady and strong, but some butter makers say the heavy cream volumes are pushing more butter production into the bulk butter category. Butter inventories are increasing seasonally and in line with the ample cream supplies. Some contacts suggest that there is downward pressure on bulk butter prices, however a few end users have yet to see any changes.

Prices for: Eastern U.S., All First Sales, F.O.B., Grade AA, Conventional, and Edible Butter
Bulk Basis Pricing - 80% Butterfat $/LB: -0.0200 - +0.0500

### CENTRAL

Butter plant crews remain busy churning within the Central region. They continue to add to growing inventories for demand needs, focusing on the expectations of late summer/fall upticks in customer activity. Cream availability has been wide open for the entire year. This week, butter plant managers relayed a slightly tightening cream market relative only to previous weeks, but it remains far from tight on the whole. Cream suppliers relay they are unsure as to what to expect following the spring holiday weekend ahead. Reported cream multiples are lower than last week's at report time, but slight downticks on pricing were expected this close to holiday-related plant downtime through the late week and early into next week. Butter market tones are holding somewhat firm above the $2.30/lb mark.

Prices for: Central U.S., All First Sales, F.O.B., Grade AA, Conventional, and Edible Butter
Bulk Basis Pricing - 80% Butterfat $/LB: 0.0000 - +0.0500

### WEST

Cream availability continues to be steady for butter manufacturers. Some butter producers convey spot loads are being offered at somewhat lower multiples during week 16 with the holiday weekend fast at hand. Plant managers are generally running heavy butter production schedules before the holiday weekend will lighten butter churning schedules for some producers. Butter inventory growth is mixed, and a few butter manufacturers convey not much is making its way to freezers. Sellers note despite 2025 trade policy changes domestic prices remain competitive internationally and export demand continues to be strong overall. Domestic retail butter demand is mixed. For some butter sellers, food service demand is down compared to this time last year.

Prices for: Western U.S., All First Sales, F.O.B., Grade AA, Conventional, and Edible Butter
Bulk Basis Pricing - 80% Butterfat $/LB: -0.0700 - +0.0300

# CHEESE MARKETS

## EAST

Milk supply for cheese production is still ramping up ahead of the spring flush. Cheese production has increased in the East due to the increased milk supply. Domestic demand for cheese is holding steady ahead of the spring holiday season. Contacts have indicated that cheese exports are stronger than anticipated. In some cases, U.S. cheese prices are still favorable compared to other world suppliers. Although total natural cheese stocks in the U.S. are below previous year levels, a few contacts suggest that cheese inventories are sufficient to meet most buyer needs.

## CENTRAL

More cheesemakers in the region say demand tones have improved over the past two weeks. Retail customers are more aggressive in their buying. Curd makers say they are adding to their production schedules as seasonal spring/summer event orders are coming in. Retail cheddar and Italian style cheesemakers relay similar notes. Barrel makers say demand has steadied somewhat, but they are also actively purchasing milk and increasing upcoming production. Milk has grown in availability. At report time, spot milk prices have been reported as low as $6-under Class III. Lower milk prices are expected later in the week and over the spring-holiday weekend. Cheese market tones are maintaining some recent bullish traction.

## WEST

Seasonal milk production continues to be more than ample to fill the Class III spot milk needs of West region cheese manufacturers. Spot milk demand from some cheesemakers is lighter with the upcoming holiday weekend. Cheese production schedules vary from lighter to steady. Spot load availability of varietal cheeses is mixed. Buyers convey certain varieties are tight and present challenges in terms of securing loads. Stakeholders indicate strong export demand is playing a part in the tightness of certain varietal cheeses such as white cheddar. Domestic demand varies from steady to moderate. Some sellers describe buyers as hesitant. Distributors note demand from frozen pizza makers is strong.

## FOREIGN

Foreign type cheese retail demand is strong with the holiday weekend fast approaching. Manufacturers and distributors indicate supplies are ample for the holiday demand. Foreign type cheese food service demand is steady. Southern European demand is stronger. However, industry sources convey buying is increasingly becoming more focused on short term needs and lengthier price discussions are taking place. Export demand is mixed. Sellers note US trade policy is contributing to uneven demand environments. For most of Europe, milk production continues to seasonally strengthen. However, milk intakes are below this time last year in some cases. In Germany, a spring drought is creating some concern about basic feed supply for the remainder of 2025. Cheese production schedules vary from steady to strong. Although varietal cheese inventories for spot buyers are generally described as far from robust, loads are available to fill most immediate needs.

## COLD STORAGE

| Date/Change | Butter | Cheese |
|---|---|---|
| 04/14/2025: | 33,690 | 82,360 |
| 04/01/2025: | 32,321 | 79,328 |
| Change: | 1,369 | 3,032 |
| % Change: | 4 | 4 |

# FLUID MILK AND CREAM

## EAST

East dairy contacts report an abundance of milk is available for processing. In addition, a few milk handlers are expecting milk loads to back up a little over the upcoming holiday weekend and then supplies may tighten slightly afterwards as loads get processed through dairy facilities. East milk production is on either side of the seasonal milk peak depending on location. In the Northeast, dairy contacts say they have plenty of milk available for processing, and spring flush is still a few weeks off. Class I demand is steady, and other Classes are pulling more milk than usual. In the southeast and Florida, milk production is in the midst of spring flush. Milk handlers suggest that milk supplies are in good balance with Class I bottling needs. Most milk needs are currently getting filled by local sources, and only a few loads are getting shipped in from outside the region. They expect school bottling to remain steady for another few weeks until schools begin closing for the year. Cream sellers are saying spot loads are hard to move, and the market is a little slow. That said, a few contacts suggest there are some users that are looking to get their cream shipments early so they can better navigate the holiday weekend. Butter makers are still churning large volumes of cream, and demand from ice cream and Class II manufacturers is doing a little better. Condensed skim milk loads are becoming sloppy. Some contacts suggest processing plants are at or near capacity, and a few loads are selling at below-market prices.

| Northeastern U.S., F.O.B. Condensed Skim | |
|---|---|
| Price Range - Class II, $/LB Solids: | 1.30 - 1.35 |
| Price Range - Class III, $/LB Solids: | 1.24 - 1.29 |

| Northeastern U.S., F.O.B. Cream | |
|---|---|
| Price Range - All Classes, $/LB Butterfat: | 1.0000 - 1.2000 |
| Multiples Range - All Classes: | 2.3205 - 2.7846 |
| Price Range - Class II, $/LB Butterfat: | 1.1500 - 1.2000 |
| Multiples Range - Class II: | 2.6686 - 2.7846 |

## CENTRAL

If the Upper Midwest is not in peak spring flush season, it is around the proverbial corner. Texas-based dairy contacts posit that the Lonestar State is plainly in the midst of peak flush season. Milk output is seasonally high, while component levels remain in a generally steady week-over-week pattern. Class I demand is steady. Bottlers are already preparing for the downtick in school milk intakes in the coming weeks. Milk availability for other processors has grown in most areas of the region. Processors in the Dakotas and parts of Minnesota have reported less milk available than their counterparts in Wisconsin, Illinois, and down the southbound Interstate-35 corridor. Cheesemakers in the Upper Midwest have reported spot milk prices as low as $6-under Class III. They say suppliers are offering even more enticing prices as the spring holiday weekend approaches. Cream availability remains somewhat wide open. That said, some butter makers say certain cream suppliers are more tentative with offers as ice cream and cream cheese manufacturing has ticked higher. Cream is expected to remain widely accessible through the spring holidays, but there are uncertainties on availability moving toward the month of May. More tilling is underway in the Upper Midwest according to contacts there. Some farmers who have yet to get into fields for small grain preparations say they are looking at getting some work in by this weekend.

| | |
|---|---|
| Price Range - Class III Milk; $/CWT; Spot Basis: | -6.00 - -1.00 |
| Trade Activity: Active | |

| Midwestern U.S., F.O.B. Cream | |
|---|---|
| Price Range - All Classes; $/LB Butterfat: | 0.8500 - 1.1400 |
| Multiples Range - All Classes: | 1.9724 - 2.6454 |
| Price Range - Class II, $/LB Butterfat: | 1.1000 - 1.1400 |
| Multiples Range - Class II: | 2.5526 - 2.6454 |

## WEST

Milk production in California is strong. Some handlers report a sentiment of being firmly in the peak of spring milk output. Central Valley manufacturers convey milk volumes are more balanced with production capacities heading into the holiday weekend, but spot milk loads are available. Class I, III, and IV demands are steady. Class II demand is stronger as ice cream production is noted as picking up. According to the California Department of Water Resources, as of April 15, 2025, total precipitation is up 0.30 inch from the historical mean for the current water year. According to the California Department of Water Resources, as of April 16, 2025, the estimated total statewide reservoir storage was 31.80 million acre feet, which is 118 percent of the historical average. In Arizona, farm level milk output is strong. Manufacturers indicate milk intakes are meeting the needs of production plans. Demand for Class I is lighter with many educational institutions having either spring recess or a break for the holiday weekend. Class II, III, and IV demands are steady. Milk production in New Mexico is seasonally stronger. Demands for all Classes are steady. For the Pacific Northwest, handlers convey milder than typical weather is contributing to stronger milk production. Manufacturers note milk intakes are above anticipated volumes as well. Demand for Class I remains lighter. All other Class demands are steady. Farm level milk output in the mountain states of Idaho, Utah, and Colorado, varies from steady to stronger. Manufacturers generally indicate plenty of milk is around and spot milk loads can be had for buyers looking to secure them. That said, Idaho/Utah stakeholders also don't describe spot milk demand as robust. Class II demand is stronger, particularly from ice cream manufacturers. All other Class demands are unchanged. Cream remains steadily available. Demand varies from somewhat lighter to somewhat stronger. Cream multiples moved lower on the bottom end of both ranges. Condensed skim milk is widely available. Demand is mixed.

| Western U.S., F.O.B. Cream | |
|---|---|
| Price Range - All Classes; $/LB Butterfat: | 0.8200 - 1.1000 |
| Multiples Range - All Classes: | 1.9028 - 2.5526 |
| Price Range - Class II, $/LB Butterfat: | 0.9400 - 1.1000 |
| Multiples Range - Class II: | 2.1813 - 2.5526 |

## NONFAT DRY MILK - CENTRAL AND EAST

Low/medium heat nonfat dry milk (NDM) prices were unchanged on the range and mostly prices series this week. Trading activity was slightly quieter this week than in the previous weeks this month. NDM market tones are somewhat steady to quiet. Condensed skim is widely available. Processors say offers are abundant and prices on skim solids have begun to descend. Plant capacities are full and outside of some holiday-related downtime over the spring holidays, drying is active. High heat NDM prices moved lower on both sides of the range. Demand has reportedly edged lower, while inventories are slowly growing. NDM market tones, in toto, are quiet to uncertain.

| | |
|---|---|
| Price Range - Low & Medium Heat; $/LB: | 1.1200 - 1.1900 |
| Mostly Range - Low & Medium Heat; $/LB: | 1.1400 - 1.1800 |
| Price Range - High Heat; $/LB: | 1.2100 - 1.3500 |

## NONFAT DRY MILK - WEST

In the West, low/medium heat nonfat dry milk (NDM) price moved lower on the bottom of the range, while the top of the range was unchanged. The mostly price series expanded 1 cent on both ends. Domestic demand varies from steady to light. Demand from international buyers varies from steady to moderate. Manufacturers indicate domestic prices continue to be competitive internationally. Although some unplanned downtime is reported, production schedules are generally steady. Plenty of low/medium heat NDM loads are available for spot and contract fulfillment. High heat NDM prices moved lower on both ends of the range. Demand varies from steady to lighter. Production schedules are noted as steady or intermittent.

| | |
|---|---|
| Price Range - Low & Medium Heat; $/LB: | 1.1000 - 1.2150 |
| Mostly Range - Low & Medium Heat; $/LB: | 1.1100 - 1.1800 |
| Price Range - High Heat; $/LB: | 1.2300 - 1.3500 |

## DRY BUTTERMILK - CENTRAL AND EAST

East and Central dry buttermilk prices moved slightly lower from last week. Industry contacts say that because of the active butter churning there is a lot of condensed buttermilk available for drying. Dry buttermilk production is steady and strong. Some market participants suggest that there was a lot of dry buttermilk produced in the lead up to the spring holidays, and the available inventories have increased since the beginning of the year. Some buyers are operating hand to mouth, opting to buy partial loads to fill only immediate needs. A few contacts suggest that the softness in the market may continue into the near future.

| | |
|---|---|
| Price Range ; $/LB: | 1.1000 - 1.1500 |

## DRY BUTTERMILK - WEST

In the West, dry buttermilk prices were unchanged on the bottom of the range and mostly price series, while prices on the top of the range and mostly prices series moved lower. Domestic demand varies from moderate to light. Demand from international buyers varies from steady to stronger. Although a few manufacturers' Q2 inventories have tightened, loads are available for spot buyers to secure without much difficulty. Some butter production schedules are lighter with the holiday weekend, but churns are active overall and continue to provide more than ample amounts of liquid buttermilk for drying. Dry buttermilk production schedules vary from steady to lighter as plant managers report some unplanned downtime.

| | |
|---|---|
| Price Range ; $/LB: | 1.1500 - 1.2950 |
| Mostly Range - ; $/LB: | 1.2000 - 1.2500 |

## DRY WHOLE MILK

The dry whole milk price range was unchanged this week. Milk handlers continue to share ample fluid milk and cream availability. Contacts share dry whole milk demand is unchanged from recent weeks. Some contacts note demand from the confectionery industry remains quieter than expected for this time of year. Processors relay dry whole milk manufacturing remains limited outside of processing for contracted loads.

| | |
|---|---|
| Price Range - 26% Butterfat; $/LB: | 1.9400 - 2.1400 |

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## WHEY, WPC 34%, LACTOSE & CASEIN

Prices represent carlot/trucklot quantities for domestic and export sales packaged in 25 kg. or 50 lb. bags, or totes, spray process, dollars per pound.

### DRY WHEY– CENTRAL

Dry whey prices moved higher on the bottom of the range but remained steadfast at other points on the pricing matrix. The sentiment from contacts is shifting in a bearish trajectory due to the expectations on global trading dynamic shifts. Currently, though, market activity has simply gone quiet. Processors are hesitant to clear inventories due to lower prices, while customers are reluctant to add to inventories at the potentiality of near-term decreasing values. That said, availability has not become burdensome and some sellers say inventories are not at a point of concern at the moment. Milk availability is coming up in the region as spring flush is, according to some contacts, at its peak in the region and particularly in the midwest and Texas. That said, drawdowns on drying whey continue to be reported by some processors to process whey protein concentrates, as those markets have maintained some resilience despite the general market timbre in other dry dairy ingredients. Animal feed whey prices moved higher on the top of the range this week on steadily reported trading activity.

| | |
|---|---|
| Price Range - Animal Feed; $/LB: | .3600 - .4100 |
| Price Range - Non-Hygroscopic; $/LB: | .4200 - .5000 |
| Mostly Range - Non-Hygroscopic; $/LB: | .4600 - .4850 |

### DRY WHEY– EAST

East dry whey prices are unchanged. According to a few contacts, market demand is lackluster. Contacts say loads of dry whey are moving satisfactorily through contracts, but spots sales are sporadic. In some cases, contacts suggest exporting dry whey has become more challenging to navigate. In addition, a few market participants think some activity may be paused until buyers and sellers can interact at a major dairy conference in a few weeks. Inventories appear to be building somewhat. Dry whey production is generally steady. However, several manufacturers are idled with scheduled maintenance and upgrades.

| | |
|---|---|
| Price Range - Non-Hygroscopic; $/LB: | .4500 - .5350 |

### DRY WHEY– WEST

In the West, dry whey prices on the bottom of the range and mostly price series were unchanged, while prices moved lower for the top of the range and mostly price series. Stakeholders convey spot buyer interest is light. However, contractual purchasing is keeping inventories snug for a few sweet whey manufacturers. Inventories for a few preferred brand manufacturers are tight as well. That said, loads are available for spot buyers, but not abundantly. Cheese manufacturing is making ample amounts of liquid whey for steady sweet whey production schedules.

| | |
|---|---|
| Price Range - Non-Hygroscopic; $/LB: | .4600 - .5750 |
| Mostly Range - Non-Hygroscopic; $/LB: | .4800 - .5400 |

### WHEY PROTEIN CONCENTRATE

The whey protein concentrate 34% (WPC 34%) price range and mostly series moved higher this week. Contacts continue to share lighter WPC 34% demand than in recent weeks. Some contacts share WPC 34% drying activity remains tight outside of contracted fulfillment. With minimal demand and limited processing activity, inventories remain tight and are not growing. WPC 80% and whey protein isolate manufacturing activity remains steady to stronger.

| | |
|---|---|
| Price Range - 34% Protein; $/LB: | 1.7800 - 1.8675 |
| Mostly Range - 34% Protein; $/LB: | 1.8100 - 1.8675 |

### LACTOSE

The lactose price range moved higher at the bottom of the range while the top was unchanged. The lactose mostly price series moved higher. Contacts share domestic demand remains mixed. Some contacts note lighter interest in spot loads while others say demand is in line with recent weeks. Spot availability varies among manufacturers, with several processors saying higher mesh stocks are tightening. Some contacts relay steep drop-offs in export demand.

| | |
|---|---|
| Price Range - Non Pharmaceutical; $/LB: | .3650 - .4950 |
| Mostly Range - Non Pharmaceutical; $/LB: | .3800 - .4300 |

### CASEIN

The price range for acid casein shifted higher this week, but rennet casein prices were unchanged. In Oceania contacts report steady domestic demand for acid casein, while interest from purchasers in other countries is strengthening. Milk output has continued to decline in Oceania, contributing to lighter acid casein production schedules. Spot purchasers say acid casein inventories are tightening in the region. Rennet casein demand is strengthening in Europe. Interest from rennet casein purchasers in other regions is unchanged. Contacts report milk output is increasing in Europe, enabling processors to increase rennet casein production. Spot loads of rennet casein are available for purchasing.

| | |
|---|---|
| Acid; Price Range - $/LB: | 3.6000-4.0000 |
| Rennet; Price Range - $/LB: | 3.4500-3.7000 |

## U.S. Dairy Cow Slaughter (1000 head) under Federal Inspection

| WEEK ENDING | 2025 WEEKLY DAIRY COWS | 2025 CUMULATIVE DAIRY COWS | 2024 WEEKLY DAIRY COWS | 2024 CUMULATIVE DAIRY COWS |
|---|---|---|---|---|
| 04/05/2025 | 49.3 | 742.9 | 57.4 | 805.2 |

**WEBSITE: http://www.ams.usda.gov/mnreports/ams_3658.pdf**
**SOURCE:** The slaughter data are gathered and tabulated in a cooperative effort by the Agricultural Marketing Service, the Food Safety and Inspection Service, and the National_Agricultural Statistics Service, all of USDA

### FEDERAL MILK ORDER CLASS III MILK PRICES (3.5% Butterfat)

| YEAR | JAN | FEB | MAR | APR | MAY | JUN | JUL | AUG | SEP | OCT | NOV | DEC |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 2020 | 17.05 | 17.00 | 16.25 | 13.07 | 12.14 | 21.04 | 24.54 | 19.77 | 16.43 | 21.61 | 23.34 | 15.72 |
| 2021 | 16.04 | 15.75 | 16.15 | 17.67 | 18.96 | 17.21 | 16.49 | 15.95 | 16.53 | 17.83 | 18.03 | 18.36 |
| 2022 | 20.38 | 20.91 | 22.45 | 24.42 | 25.21 | 24.33 | 22.52 | 20.10 | 19.82 | 21.81 | 21.01 | 20.50 |
| 2023 | 19.43 | 17.78 | 18.10 | 18.52 | 16.11 | 14.91 | 13.77 | 17.19 | 18.39 | 16.84 | 17.15 | 16.04 |
| 2024 | 15.17 | 16.08 | 16.34 | 15.50 | 18.55 | 19.87 | 19.79 | 20.66 | 23.34 | 22.85 | 19.95 | 18.62 |

### FEDERAL MILK ORDER CLASS IV MILK PRICES (3.5% Butterfat)

| YEAR | JAN | FEB | MAR | APR | MAY | JUN | JUL | AUG | SEP | OCT | NOV | DEC |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 2020 | 16.65 | 16.20 | 14.87 | 11.40 | 10.67 | 12.90 | 13.76 | 12.53 | 12.75 | 13.47 | 13.30 | 13.36 |
| 2021 | 13.75 | 13.19 | 14.18 | 15.42 | 16.16 | 16.35 | 16.00 | 15.92 | 16.36 | 17.04 | 18.79 | 19.88 |
| 2022 | 23.09 | 24.00 | 24.82 | 25.31 | 24.99 | 25.83 | 25.79 | 24.81 | 24.63 | 24.96 | 23.30 | 22.12 |
| 2023 | 20.01 | 18.86 | 18.38 | 17.95 | 18.10 | 18.26 | 18.26 | 18.91 | 19.09 | 21.49 | 20.87 | 19.23 |
| 2024 | 19.39 | 19.85 | 20.09 | 20.11 | 20.50 | 21.08 | 21.31 | 21.58 | 22.29 | 20.90 | 21.12 | 20.74 |

### FEDERAL MILK ORDER CLASS PRICES FOR 2025 (3.5% Butterfat)

| CLASS | JAN | FEB | MAR | APR | MAY | JUN | JUL | AUG | SEP | OCT | NOV | DEC |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| I (BASE) | 20.38 | 21.27 | 21.02 | 19.57 | | | | | | | | |
| II | 21.58 | 21.08 | 20.12 | | | | | | | | | |
| III | 20.34 | 20.18 | 18.62 | | | | | | | | | |
| IV | 20.73 | 19.90 | 18.21 | | | | | | | | | |

**Further information may be found at:** https://www.ams.usda.gov/rules-regulations/mmr/dmr

### NATIONAL DAIRY PRODUCTS SALES REPORT
U.S. AVERAGES AND TOTAL POUNDS

| WEEK ENDING | BUTTER | CHEESE 40# BLOCKS | CHEESE BARRELS 38% MOISTURE | DRY WHEY | NDM |
|---|---|---|---|---|---|
| 04/12/2025 | 2.3396<br>3,551,079 | 1.6901<br>10,327,192 | 1.6835<br>14,250,643 | .5050<br>6,859,376 | 1.1902<br>19,441,385 |

**Further data and revisions may be found on the internet at:** http://www.ams.usda.gov/rules-regulations/mmr/dmr

### CME GROUP, INC FUTURES
Selected settling prices

**CLASS III MILK FUTURES (Pit-Traded) ($/cwt)**

| DATE | 04/11 | 04/14 | 04/15 | 04/16 | 04/17 |
|---|---|---|---|---|---|
| APR 25 | 17.22 | 17.25 | 17.29 | 17.28 | 17.37 |
| MAY 25 | 17.27 | 17.64 | 18.08 | 17.91 | 18.30 |
| JUN 25 | 16.93 | 17.23 | 17.50 | 17.19 | 17.43 |

**CLASS IV MILK FUTURES (Pit-Traded) ($/cwt)**

| DATE | 04/11 | 04/14 | 04/15 | 04/16 | 04/17 |
|---|---|---|---|---|---|
| APR 25 | 17.91 | 17.94 | 17.94 | 17.94 | 17.94 |
| MAY 25 | 17.99 | 17.99 | 17.99 | 17.99 | 17.99 |
| JUN 25 | 17.54 | 17.60 | 17.62 | 17.61 | 17.61 |

**CASH SETTLED BUTTER FUTURES (Electronic-Traded) (¢/lb)**

| DATE | 04/11 | 04/14 | 04/15 | 04/16 | 04/17 |
|---|---|---|---|---|---|
| APR 25 | 236.00 | 236.00 | 236.25 | 236.25 | 235.00 |
| MAY 25 | 238.75 | 238.25 | 238.63 | 236.03 | 235.60 |
| JUN 25 | 244.73 | 244.50 | 244.00 | 241.23 | 241.00 |

**NONFAT DRY MILK FUTURES (Pit-Traded) (¢/lb)**

| DATE | 04/11 | 04/14 | 04/15 | 04/16 | 04/17 |
|---|---|---|---|---|---|
| APR 25 | 117.50 | 117.75 | 117.13 | 117.25 | 118.50 |
| MAY 25 | 116.85 | 117.48 | 117.50 | 117.00 | 119.00 |
| JUN 25 | 119.20 | 120.00 | 120.00 | 120.00 | 121.88 |

**WHEY (Electronic-Traded) (¢/lb)**

| DATE | 04/11 | 04/14 | 04/15 | 04/16 | 04/17 |
|---|---|---|---|---|---|
| APR 25 | 47.30 | 47.30 | 47.30 | 47.10 | 48.75 |
| MAY 25 | 43.78 | 43.00 | 43.75 | 44.25 | 45.10 |
| JUN 25 | 45.00 | 45.00 | 44.90 | 44.98 | 45.10 |

**BLOCK CHEESE CSC (Electronic-Traded) ($/lb)**

| DATE | 04/11 | 04/14 | 04/15 | 04/16 | 04/17 |
|---|---|---|---|---|---|
| APR 25 | 1.69 | 1.69 | 1.70 | 1.70 | 1.70 |
| MAY 25 | 1.69 | 1.69 | 1.69 | 1.69 | 1.69 |
| JUN 25 | 1.81 | 1.83 | 1.86 | 1.83 | 1.85 |

**Further information may be found at:** http://www.cmegroup.com/market-data/daily-bulletin.html

# ORGANIC DAIRY MARKET NEWS

Information gathered April 7 - 18, 2025

## ORGANIC DAIRY MARKET OVERVIEW

The Transition to Organic Partnership Program (TOPP) was formed through cooperative agreements between the USDA and non-profit organizations to provide technical assistance and support for transitioning and existing organic farmers. A calendar of events held by partner organizations can be found at the following link: https://www.organictransition.org/events/

A selection of upcoming events is included below:

UW Organic Collab's Harvest of Ideas, Madison, WI - Apr 8-9
Rodale's ROI of Organic Transition for Dairy Farmers, virtual - Apr 9
NOFA-NH's Organic Systems Plan Support, virtual - Apr 9
TAG's Spring Symposium for Farmers, Albany, GA - Apr 11 MGA's Organic Grain & Seed Summit, Hinckley, ME - Apr 11-12 OGRAIN's Reducing Tillage in Organic Dairy, Viroqua, WI - Apr 16 Rodale's Perspectives on Organic Dairy Sourcing, virtual - Apr 16

The National Organic Standards Board (NOSB) meets twice a year, the spring 2025 meeting is scheduled for April 29 - May 1 from noon - 5:00 pm Eastern. The NOSB meets biannually to discuss recommendations for the USDA to aid in developing and refining organic standards. The upcoming meeting will discuss petitions for changes to the National List of Allowed and Prohibited Substances and organic policy recommendations. The online comment period is open through April 28, and online webinars regarding the online comment period will be hosted on April 22 and April 24 from noon - 5:00 pm Eastern. To learn more about the NOSB spring 2025 meeting, sign up to watch public comment webinars, or find links to attend the virtual meeting visit: https://www.ams.usda.gov/event/national-organic-standards-board-nosb-meeting-spring-25

## ORGANIC DAIRY FLUID OVERVIEW

The Agricultural Marketing Service (AMS) reported February 2025 estimated fluid product sales. The U.S. sale of total organic milk products was 241 million pounds, up 2.8 percent from the previous year. From the start of the year through February the U.S. sale of total products was 517 million pounds, and up 4.8 percent year-to-date. Organic whole milk sales, 128 million pounds, rose 6.9 percent compared to a year earlier and increased 8.7 percent year-to-date. Reduced fat milk (2%) sales were 80 million pounds, up 5.5 percent from the previous year and up 6.9 percent year-to-date. Fat free milk (skim) sales, 10 million pounds, decreased 9.5 percent from the previous year, and declined 6.9 percent year-to-date.

A table containing the estimated total U.S. sales of organic fluid milk products for January 2025, with comparisons is shown below:

**Estimated Total U.S. Sales Of Organic Fluid Milk Products**
**February 2025, with comparison**

| Product Name | Sales[1] Feb | Sales[1] Y-T-D | % Change Prev Yr. | % Change Y-T-D |
|---|---|---|---|---|
| Whole Milk | 128 | 278 | 6.9 | 8.7 |
| Flavored Whole Milk | 0 | 1 | - 26.3 | - 17.5 |
| Reduced Fat Milk (2%) | 80 | 168 | 5.5 | 6.9 |
| Low Fat Milk (1%) | 17 | 37 | - 19.0 | - 18.4 |
| Fat-Free Milk (Skim) | 10 | 21 | - 9.5 | - 6.9 |
| Flavored Fat-Reduced Milk | 5 | 11 | - 6.7 | 10.9 |
| Other Fluid Milk Products | 0 | 1 | - 37.5 | - 28.8 |
| Total Fat-Reduced Milk | 112 | 237 | - 1.1 | 0.8 |
| Total Organic Milk Products | 241 | 517 | 2.8 | 4.8 |

1. Sales in million pounds. Data may not add due to rounding

In a recent report from a Pacific Northwest livestock auction, the top 10 organic cull cows and the overall average for organic cull cows traded lower than conventional cull cows. The average price for the top 10 organic cows auctioned was $132.00 per hundredweight, compared to an average price of $148.56 per hundredweight for the top 10 conventional cows auctioned. The average weight for the top 10 conventional cows was 1500.0 pounds compared to 1459.0 pounds for the top 10 organic cows. The overall price for organic cows auctioned was $103.75 per hundredweight with an average weight of 1160.29 pounds, while the overall price for conventional cows auctioned was $109.68 per hundredweight with an average weight of 1155.76 pounds.

## NATIONAL ORGANIC GRAIN FEEDSTUFF

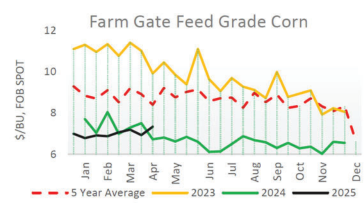
Compared to last period: Organic feed corn trade was active amid moderate demand with spot market trading 18 cents/bu higher delivered elevator. Forward contracts this period will deliver Q2 2025 through Q2 2026. Organic feed soybean trade activity and demand was moderate with spot market trading 18 cents/bu higher delivered elevator. Forward contracts this period will deliver Q2 2025 through Q3 2026. Organic feed wheat trade activity was light, and demand was moderate with spot market trading down 16 cents/bu delivered elevator. Forward contracts for wheat this period will deliver Q2 2025 through Q3 2025. Organic soybean meal sold 39.00 $/ton higher, while organic soybean oil sold 1 cent/lb lower. The next available report will be published Wednesday, April 30, 2025.

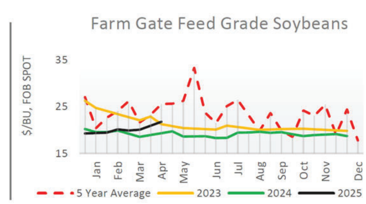
**Grower FOB Farm Gate Organic Grain**

**Spot Transactions**

| Feed Grade | Price Range | Avg. | Change | Prior Year |
|---|---|---|---|---|
| Yellow Corn | 6.85 - 7.5 | 7.33 | 0.4 | 6.72 |
| Soybeans | 20.00 - 22.50 | 21.74 | N/A | N/A |
| Wheat | 6.15 - 8.00 | 6.3 | -0.96 | N/A |

| Forward Contracts | | | Cash Bids | |
|---|---|---|---|---|
| Feed Grade | Price Range | Delivery Period | Feed Grade | Price Range |
| Yellow Corn | 7.00 - 8.35 | Apr-25 - Dec-25 | Yellow Corn | 7.00 - 7.00 |
| Soybeans | 20.00 - 22.00 | May-25 - Dec-25 | Soybeans | 20.00 - 20.00 |
| Wheat | N/A - N/A | N/A - N/A | Wheat | N/A - N/A |




## ORGANIC DAIRY RETAIL OVERVIEW

In the week 16 retail ad survey the number of organic dairy ads grew 138 percent from the previous survey. The majority of organic dairy ads this week were for milk, which appeared in 86 percent of all organic dairy ads found this week. Organic butter and flavored milk were present in last week's retail ad survey but were not featured in any surveyed ads this week. Meanwhile, organic ice cream appeared in this week's survey after being absent in last week's survey.

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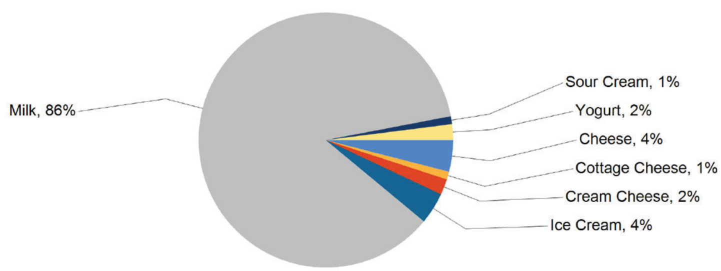
Percentage of Total Organic Ads by Commodity




The number of organic milk ads increased by 317 percent in the week 16 retail ad survey. The most advertised organic milk product in this week's retail ad survey was sold in half gallon containers. The total number of ads for half gallon organic milk increased by 253 percent from last week's survey, and the weighted average advertised price for this product increased 8 cents to $5.36. Conventional half gallon milk has a weighted average advertised price of $2.61 this week, creating an organic premium of $2.75.

The second most advertised organic dairy commodity this week, cheese, appeared in 7 percent more ads this week, compared to week 15. This week, packages of 6-8-ounce shred style organic cheese appeared in 64 percent more ads than in the prior survey. Due to this increase, 6-8-ounce shred style cheese was the most advertised organic cheese product this week. The weighted average advertised price for this product was $4.76, down 18 cents from week 15. Conventional 6-8-ounce shred style cheese has a week 16 weighted average advertised price of $2.46, making the week 16 organic premium for this product $2.30.

The number of organic yogurt ads declined by 14 percent in the week 16 retail ad survey. The number of ads for organic regular yogurt in 32 ounce containers declined by 36 percent from last week, while every other yogurt product present last week appeared in the same number of ads this week. The weighted average advertised price for organic regular yogurt in week 16 increased by 16 cents to $4.94. This product's conventional counterpart has a weighted average advertised price of $3.27 this week. The organic premium in week 16 for regular 32-ounce yogurt is $1.67.

## NATIONAL RETAIL ORGANIC DAIRY WEIGHTED AVERAGE ADVERTISED PRICES

| COMMODITY | This Week | Last Week | Last Year |
|---|---|---|---|
| Butter - 8 oz. | n.a. | $4.99 | 4.24 |
| Butter - 1 lb. | n.a. | $6.53 | $6.68 |
| Cheese - 6-8 oz. Block | n.a. | n.a. | $2.99 |
| Cheese - 6-8 oz. Shred | $4.76 | $4.94 | $3.95 |
| Cheese - 6-8 oz. Sliced | $6.17 | $6.95 | $2.99 |
| Cheese - 1 lb. Shred | n.a. | n.a. | $8.99 |
| Cottage Cheese - 16 oz. | $4.99 | $6.04 | $3.93 |
| Cream Cheese - 8 oz. | $3.96 | $3.33 | $3.56 |
| Flavored Milk - Half Gallon | n.a. | $5.47 | n.a. |
| Ice Cream - 14-16 oz. | $8.10 | n.a. | $6.49 |
| Ice Cream - 48-64 oz. | $7.99 | n.a. | $7.98 |
| Milk - Half Gal | $5.36 | $5.28 | $4.64 |
| Milk - Gallon | $8.24 | $7.59 | $7.58 |
| Sour Cream - 16 oz. | $4.26 | $4.16 | $3.99 |
| Yogurt - 4-6 oz. Yogurt | $1.82 | $1.82 | $1.51 |
| Yogurt - 32 oz. Greek | $4.94 | $4.94 | $6.84 |
| Yogurt - 32 oz. Yogurt | $4.94 | $4.78 | $4.45 |

**2025 U.S. Organic Half Gallon Milk**
**Weekly Weighted Average Advertised Prices, U.S. Dollars**
**Organic Regional and National, Conventional National**

| Week | NE | SE | MW | SC | SW | NW | HI | AK | U.S. Organic | U.S. Conventional | Spread |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 1 | 3.89 | 5.01 | n.a. | 5.09 | 4.89 | 3.98 | n.a. | 4.66 | 5.00 | 1.59 | 3.41 |
| 2 | 6.79 | 4.78 | n.a. | 5.04 | 4.85 | 3.98 | n.a. | 4.66 | 4.94 | 2.32 | 2.62 |
| 3 | 4.99 | 4.54 | 3.49 | 4.84 | n.a. | 3.98 | n.a. | 4.66 | 4.67 | 2.15 | 2.52 |
| 4 | n.a. | 5.05 | n.a. | 5.10 | n.a. | 3.98 | n.a. | 4.66 | 5.06 | 1.61 | 3.45 |
| 5 | 3.89 | 5.06 | n.a. | 4.84 | 4.31 | 3.98 | n.a. | 4.66 | 4.90 | 1.57 | 3.33 |
| 6 | 4.99 | 4.59 | n.a. | 4.69 | 4.33 | 3.98 | n.a. | 4.66 | 4.64 | 2.22 | 2.42 |
| 7 | n.a. | 5.07 | n.a. | 4.85 | 5.28 | 3.98 | n.a. | 4.66 | 4.94 | 1.64 | 3.30 |
| 8 | n.a. | 6.29 | n.a. | 4.88 | 5.82 | 3.98 | n.a. | 4.66 | 4.99 | 1.99 | 3.00 |
| 9 | 3.89 | 4.43 | 4.49 | 3.98 | n.a. | 3.98 | n.a. | 4.66 | 4.27 | 1.96 | 2.31 |
| 10 | 5.14 | 4.81 | n.a. | 4.79 | n.a. | 4.12 | n.a. | 4.82 | 4.80 | 1.84 | 2.96 |
| 11 | n.a. | 4.48 | n.a. | 4.57 | 5.20 | 4.12 | n.a. | 4.82 | 4.56 | 1.93 | 2.63 |
| 12 | 6.79 | 5.54 | n.a. | 5.47 | 5.30 | 4.12 | n.a. | 4.82 | 5.49 | 2.33 | 3.16 |
| 13 | n.a. | 5.50 | n.a. | n.a. | 4.76 | 4.12 | n.a. | 4.82 | 5.33 | 1.83 | 3.50 |
| 14 | 5.99 | 4.77 | n.a. | 6.30 | 5.38 | 5.26 | n.a. | 6.50 | 5.31 | 2.42 | 2.89 |
| 15 | 4.45 | 5.41 | 6.20 | 5.75 | 4.75 | 5.47 | 6.55 | 6.47 | 5.28 | 2.47 | 2.81 |
| 16 | 4.99 | 5.52 | 5.31 | 5.10 | 5.75 | 5.57 | n.a. | 6.42 | 5.36 | 2.61 | 2.75 |
| **Annual Averages** | **5.07** | **5.05** | **4.87** | **5.02** | **5.05** | **4.29** | **6.55** | **5.04** | **4.97** | **2.03** | **2.94** |

# February 2025 Milk Sales

**Total Fluid Products Sales** 3.4 billion pounds of packaged fluid milk products were shipped by milk handlers in February 2025. This was 2.2 percent lower than a year earlier. Estimated sales of total conventional fluid milk products decreased 2.5 percent from February 2024, and estimated sales of total organic fluid milk products increased 2.8 percent from a year earlier.

| Product Name | Sales[1,2] Feb | Sales[1,2] Year to Date | Change from: Previous Year | Change from: Year to Date |
|---|---|---|---|---|
| **Conventional Production Practice** | | | | |
| Whole Milk | 1,197 | 2,577 | -1.3 | 0.1 |
| Flavored Whole Milk | 61 | 123 | 2.3 | 0.2 |
| Reduced Fat Milk (2%) | 893 | 1,939 | -5.3 | -4.4 |
| Low Fat Milk (1%) | 339 | 730 | -12.8 | -9.0 |
| Fat-Free Milk (Skim) | 143 | 304 | -6.7 | -6.0 |
| Flavored Fat-Reduced Milk | 276 | 578 | -8.6 | -6.0 |
| Buttermilk | 33 | 70 | -7.5 | -3.2 |
| Other Fluid Milk Products | 189 | 392 | 60.3 | 32.9 |
| Total Fat-Reduced Milk[3] | 1,652 | 3,551 | -7.6 | -5.8 |
| Total Conventional Milk Products | 3,133 | 6,713 | -2.5 | -1.7 |
| **Organic Production Practice** | | | | |
| Whole Milk | 128 | 278 | 6.9 | 8.7 |
| Flavored Whole Milk | 0 | 1 | -26.3 | -17.5 |
| Reduced Fat Milk (2%) | 80 | 168 | 5.5 | 6.9 |
| Low Fat Milk (1%) | 17 | 37 | -19.0 | -18.4 |
| Fat-Free Milk (Skim) | 10 | 21 | -9.5 | -6.9 |
| Flavored Fat-Reduced Milk | 5 | 11 | -6.7 | 10.9 |
| Other Fluid Milk Products | 0 | 1 | -37.5 | -28.8 |
| Total Fat-Reduced Milk[3] | 112 | 237 | -1.1 | 0.8 |
| Total Organic Milk Products | 241 | 517 | 2.8 | 4.8 |
| Total Fluid Milk Products[2] | 3,856 | 3,856 | -0.5 | -0.5 |

Sales in million pounds. Change in percent. [1]These figures are representative of the consumption of fluid milk products in Federal milk order marketing areas, which account for approximately 92 percent of total fluid milk sales in the United States. An estimate of total U.S. fluid milk sales is derived by extrapolating the remaining 8 percent of sales from the Federal milk order data. Reported volumes do not include added non-dairy ingredients such as sweeteners or flavorings. [2]Data may not add due to rounding. [3]Both conventional and organic fat-reduced milk categories are the total of reduced fat, lowfat, skim and flavored fat-reduced milk.

**Package Sales of Total Fluid Milk Products in Federal Milk Orders, February 2025, with Comparisons[1]**

| Marketing Area | Order Number | Sales[2] Feb | Sales[2] Year to Date | Change from: Previous Year | Change from: Year to Date |
|---|---|---|---|---|---|
| Northeast | 001 | 525 | 1,118 | -4.2 | -2.5 |
| Appalachian | 005 | 242 | 530 | -8.1 | -3.7 |
| Florida | 006 | 205 | 440 | -4.0 | -2.7 |
| Southeast | 007 | 281 | 607 | -2.7 | -0.9 |
| Upper Midwest | 030 | 227 | 486 | -1.5 | -0.3 |
| Central | 032 | 290 | 620 | -2.9 | -2.9 |
| Mideast | 033 | 426 | 903 | 9.6 | 4.8 |
| California | 051 | 371 | 786 | -3.8 | -2.3 |
| Pacific Northwest | 124 | 125 | 267 | -4.0 | -2.3 |
| Southwest | 126 | 330 | 722 | -3.1 | -0.8 |
| Arizona | 131 | 83 | 173 | -3.7 | -6.7 |
| All Areas (Totals)[1] | - | 3,104 | 6,651 | -2.2 | -1.3 |

Sales in million pounds. Change in percent. [1]These figures are representative of the consumption of total fluid milk products in the respective area. Reported volumes do not include added non-dairy ingredients such as sweeteners or flavorings. [2]Data may not add due to rounding.

# Mailbox Milk Prices for Selected Reporting Areas in Federal Milk Orders, January 2025, With Comparisons

In January 2025, mailbox milk prices for selected reporting areas in Federal milk orders averaged $23.51 per cwt, up $0.63 from the December 2024 average and up $4.37 per cwt from the January 2024 average. The component tests of producer milk in January 2025 were: butterfat, 4.43%; protein, 3.41%; and other solids, 5.79%.

## Mailbox Milk Prices, January 2025

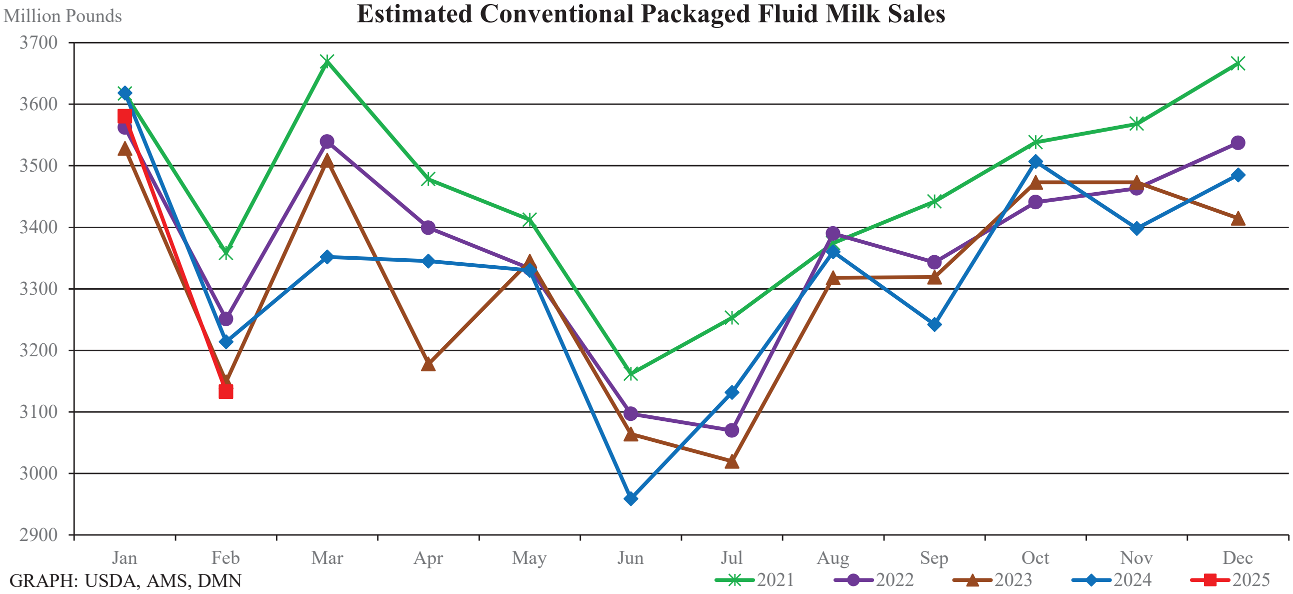
| Reporting Area[1] | Jan 2024 | Dec 2024 | Jan 2025 |
|---|---|---|---|
| New England States[3] | 21.19 | 23.86 | 24.37 |
| New York | 20.94 | 23.67 | 24.34 |
| Eastern Pennsylvania[4] | 20.57 | 23.41 | 23.98 |
| Appalachian States[5] | 21.64 | 24.42 | 24.31 |
| Southeast States[6] | 22.34 | 25.74 | 25.38 |
| Southern Missouri[7] | 19.96 | 25.62 | 24.29 |
| Florida | 23.35 | 26.00 | 25.86 |
| Western Pennsylvania[8] | 20.02 | 23.05 | 23.56 |
| Ohio | 20.44 | 23.78 | 24.52 |
| Indiana | 20.46 | 23.34 | 23.88 |
| Michigan | 19.27 | 22.43 | 23.04 |
| Wisconsin | 18.00 | 23.87 | 23.70 |
| Minnesota | 17.98 | 22.34 | 24.04 |
| Iowa | 17.88 | 21.91 | 22.97 |
| Illinois | 19.51 | 23.08 | 24.00 |
| Corn Belt States[9] | 18.35 | 21.74 | 22.49 |
| Western Texas[10] | 18.38 | 22.02 | 22.78 |
| New Mexico | 17.67 | 20.56 | 21.21 |
| Northwest States[11] | 18.99 | 21.06 | 21.76 |
| California | 18.52 | 22.57 | 23.52 |
| All Federal Order Areas[12] | 19.14 | 22.88 | 23.51 |

Mailbox milk prices in dollars per hundredweight.[1]Areas for which prices are reported for at least 75% of the milk marketed under Federal milk orders. [2]Net pay prices received by dairy farmers for milk. Prices reflect all payments received for milk sold and all costs associated with marketing the milk. Prices are weighted averages of the prices reported for all orders receiving milk from the reporting area and are reported at the average butterfat tests. [3]Includes Connecticut, Maine, Massachusetts, New Hampshire, Rhode Island and Vermont. [4]Includes all counties to the east of those listed in [8]. [5]Includes Kentucky, North Carolina, South Carolina, Tennessee, and Virginia. [6]Includes Alabama, Arkansas, Georgia, Louisiana, and Mississippi. [7]Includes the counties Vernon, Cedar, Polk, Dallas, Laclede, Texas, Dent, Crawford, Washington, St. Francois, and Perry, and all those to the south of these. [8]Includes the counties of Warren, Elk, Clearfield, Indiana, Westmoreland, and Fayette, and all those counties to the west of these. [9]Includes Kansas, Nebraska, and the Missouri counties to the north of those listed in [7]. [10]Includes all counties to the west of Fanin, Hunt, Van Zandt, Henderson, Houston, Cherokee, Nacogdoches, and Shelby. [11]Includes Oregon and Washington. [12]Weighted average of prices for all reporting areas.

## Estimated Conventional Packaged Fluid Milk Sales
### Million Pounds

| Year | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| **2021** | 3617 | 3358 | 3669 | 3478 | 3412 | 3162 | 3253 | 3374 | 3442 | 3538 | 3568 | 3666 |
| **2022** | 3562 | 3251 | 3539 | 3399 | 3333 | 3097 | 3070 | 3390 | 3343 | 3441 | 3463 | 3537 |
| **2023** | 3528 | 3149 | 3509 | 3178 | 3345 | 3064 | 3020 | 3318 | 3319 | 3473 | 3473 | 3415 |
| **2024** | 3618 | 3214 | 3352 | 3345 | 3330 | 2959 | 3132 | 3360 | 3242 | 3507 | 3398 | 3485 |
| **2025** | 3580 | 3133 | #N/A | #N/A | #N/A | #N/A | #N/A | #N/A | #N/A | #N/A | #N/A | #N/A |

DATA SOURCE, USDA, FMMO Estimated Sales Released 4/15/2025

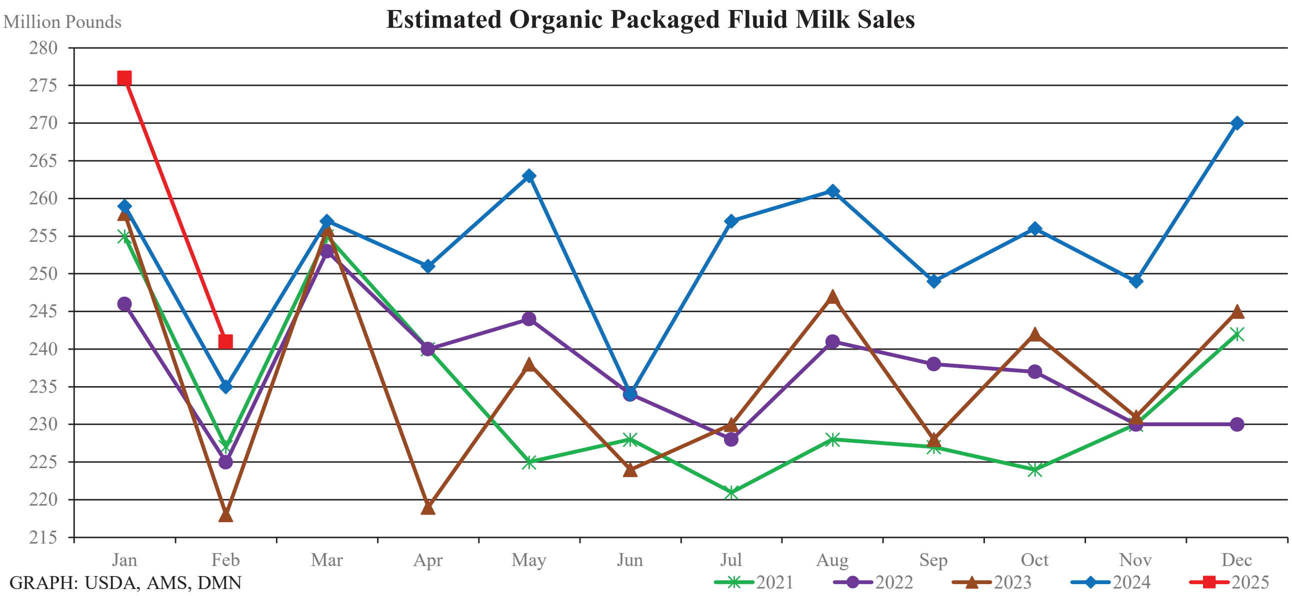



GRAPH: USDA, AMS, DMN

## Estimated Organic Packaged Fluid Milk Sales
### Million Pounds

| Year | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| **2021** | 255 | 227 | 255 | 240 | 225 | 228 | 221 | 228 | 227 | 224 | 230 | 242 |
| **2022** | 246 | 225 | 253 | 240 | 244 | 234 | 228 | 241 | 238 | 237 | 230 | 230 |
| **2023** | 258 | 218 | 256 | 219 | 238 | 224 | 230 | 247 | 228 | 242 | 231 | 245 |
| **2024** | 259 | 235 | 257 | 251 | 263 | 234 | 257 | 261 | 249 | 256 | 249 | 270 |
| **2025** | 276 | 241 | #N/A | #N/A | #N/A | #N/A | #N/A | #N/A | #N/A | #N/A | #N/A | #N/A |

DATA SOURCE, USDA, FMMO Estimated Sales Released 4/15/2025




GRAPH: USDA, AMS, DMN

National Retail Report - Dairy
Agricultural Marketing Service
Dairy Market News Branch
Fri Apr 18, 2025

Volume 92 - Number 16 Friday, April 18, 2025 Issued Weekly

Email us with accessibility issues with this report.

## Advertised Prices for Dairy Products at Major Retail Supermarket Outlets ending during the period of 4/18/2025 to 4/24/2025

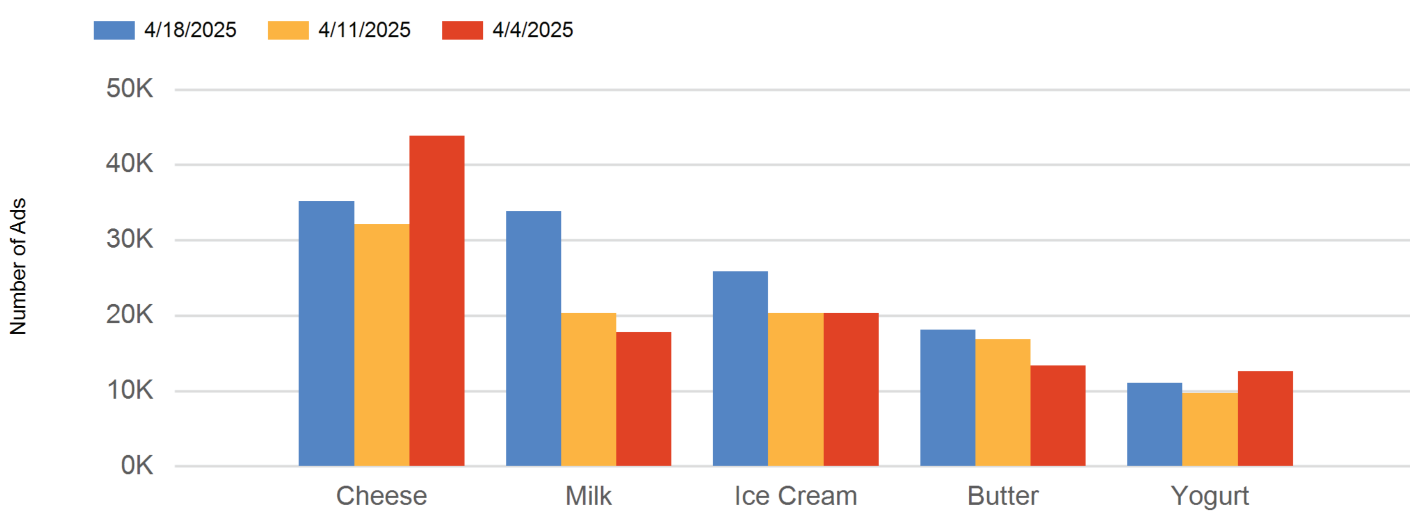
Total conventional dairy advertisements increased by 9 percent and total organic dairy ads increased by 138 percent. Conventional ice cream in 48-64-ounce containers was the most advertised dairy product, with a weighted average advertised price of $4.30, up from $3.72 the week before. Conventional butter in one-pound packages was the second most advertised dairy product, with a weighted average advertised price of $3.90, down from $4.19 the week prior.

Shredded cheese in 6-8-ounce packages was the most advertised conventional cheese item, with a weighted average advertised price of $2.46, up from $2.25 the week prior. Shredded cheese in 6-8-ounce packages was the most advertised organic cheese item, with a weighted average advertised price of $4.76, down from $4.94 the week prior.

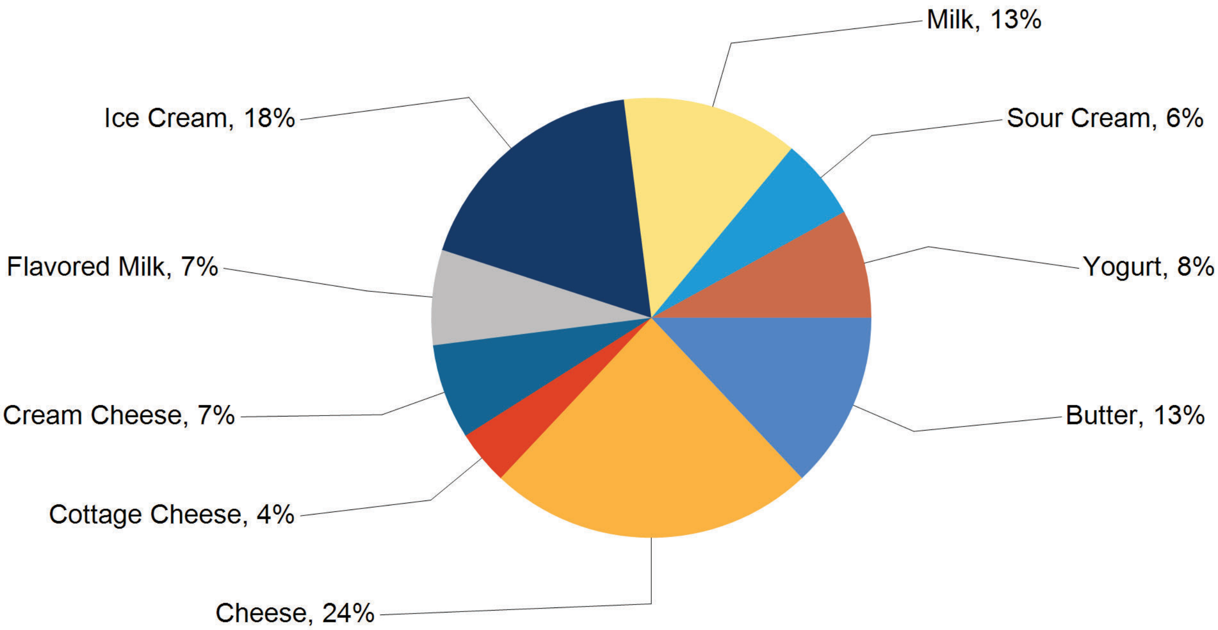
Greek yogurt in 4-6-ounce containers was the most advertised conventional yogurt product, with a weighted average advertised price of $1.13, up from $1.10 the week prior. The most advertised organic yogurt product was regular yogurt in 4-6-ounce containers with a weighted average advertised price of $1.82, no change from the week prior.

Half gallon containers of conventional milk had a weighted average advertised price of $2.61, up from $2.47 last week. Organic half gallons of milk were the fourth most advertised dairy product overall and had a weighted average advertised price of $5.36, up from $5.28 last week.

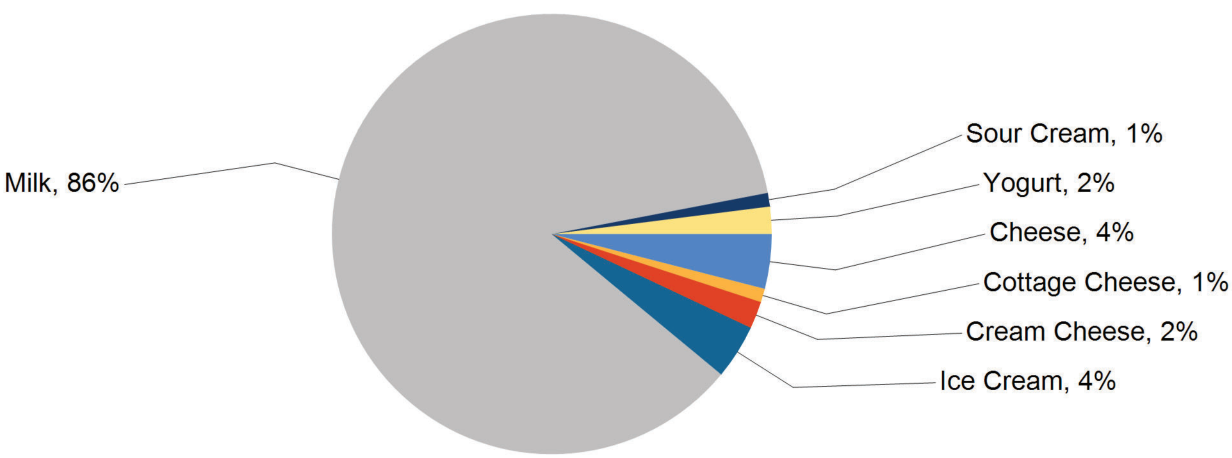
### Top 5 Commodities Featured This Week



## Percentage of Total Conventional Ads by Commodity




## Percentage of Total Organic Ads by Commodity



# NATIONAL -- CONVENTIONAL DAIRY PRODUCTS

| Dairy | | | | | | | | |
|---|---|---|---|---|---|---|---|---|
| Commodity | Type | Pack Size | THIS PERIOD | | LAST WEEK | | LAST YEAR | |
| | | | Stores With Ads | Wtd Avg Price | Stores With Ads | Wtd Avg Price | Stores With Ads | Wtd Avg Price |
| Butter | | 8 oz | 2058 | 3.17 | 2237 | 3.41 | 1837 | 2.57 |
| Butter | | 1 lb | 16081 | 3.90 | 13947 | 4.19 | 5143 | 4.07 |
| Cheese | Natural Varieties | 6-8 oz Block | 7538 | 2.61 | 6693 | 2.25 | 8520 | 2.39 |
| Cheese | Natural Varieties | 6-8 oz Shred | 11545 | 2.46 | 12543 | 2.25 | 11538 | 2.46 |
| Cheese | Natural Varieties | 6-8 oz Sliced | 6282 | 2.86 | 4024 | 2.68 | 10390 | 2.56 |
| Cheese | Natural Varieties | 1 lb Block | 459 | 4.21 | 552 | 3.94 | 438 | 4.51 |
| Cheese | Natural Varieties | 1 lb Shred | 90 | 3.00 | 2552 | 3.83 | 943 | 4.85 |
| Cheese | Natural Varieties | 1 lb Sliced | | | 636 | 3.18 | 1826 | 3.74 |
| Cheese | Natural Varieties | 2 lb Block | 2510 | 6.56 | 586 | 6.65 | 785 | 6.71 |
| Cheese | Natural Varieties | 2 lb Shred | 6041 | 7.10 | 3898 | 7.37 | 2167 | 7.06 |
| Cottage Cheese | | 16 oz | 4254 | 2.14 | 3693 | 2.48 | 3762 | 2.37 |
| Cottage Cheese | | 24 oz | 1872 | 3.25 | 2199 | 3.24 | 5226 | 3.00 |
| Cream Cheese | | 8 oz | 10471 | 2.30 | 10382 | 2.06 | 4423 | 2.57 |
| Cream Cheese | | 12 oz | | | | | 1221 | 5.78 |
| Flavored Milk | All Fat Tests | Half Gallon | 5832 | 2.75 | 5295 | 2.69 | 468 | 1.81 |
| Flavored Milk | All Fat Tests | Gallon | 4435 | 3.68 | 4085 | 3.52 | 83 | 3.99 |
| Ice Cream | | 14-16 oz | 7920 | 4.33 | 7733 | 4.29 | 10124 | 2.86 |
| Ice Cream | | 48-64 oz | 17333 | 4.30 | 12573 | 3.72 | 13800 | 4.13 |
| Milk | All Fat Tests | Half Gallon | 9579 | 2.61 | 7928 | 2.47 | 4201 | 1.70 |
| Milk | All Fat Tests | Gallon | 9020 | 3.96 | 8746 | 3.70 | 5900 | 3.28 |
| Sour Cream | | 16 oz | 7855 | 2.07 | 5687 | 2.29 | 4926 | 2.19 |
| Sour Cream | | 24 oz | 232 | 2.77 | 979 | 3.23 | 3733 | 3.02 |
| Yogurt | Greek | 4-6 oz | 6646 | 1.13 | 7992 | 1.10 | 9818 | 1.08 |
| Yogurt | Yogurt | 4-6 oz | 2317 | 0.65 | 2882 | 0.69 | 4922 | 0.64 |
| Yogurt | Greek | 32 oz | 1325 | 5.71 | 1397 | 4.94 | 1296 | 4.54 |
| Yogurt | Yogurt | 32 oz | 383 | 3.27 | 1175 | 3.11 | 3784 | 2.98 |

# REGIONAL -- CONVENTIONAL DAIRY PRODUCTS

| Commodity | Type | Pack Size | NORTHEAST U.S. | | | SOUTHEAST U.S. | | | MIDWEST U.S. | | |
|---|---|---|---|---|---|---|---|---|---|---|---|
| | | | Price Range | Stores with Ads | Wtd Avg Price | Price Range | Stores with Ads | Wtd Avg Price | Price Range | Stores with Ads | Wtd Avg Price |
| Butter | | 8 oz | | | | 2.49 - 3.99 | 1614 | 2.92 | | | |
| Butter | | 1 lb | 2.97 - 5.99 | 4126 | 3.46 | 2.98 - 4.99 | 3226 | 4.01 | 2.99 - 4.99 | 2299 | 3.44 |
| Cheese | Natural Varieties | 6-8 oz Block | 1.99 - 3.69 | 2975 | 2.57 | 2.00 - 3.59 | 462 | 2.60 | 1.75 - 3.59 | 1106 | 2.44 |
| Cheese | Natural Varieties | 6-8 oz Shred | 1.77 - 3.99 | 4004 | 2.62 | 1.69 - 3.49 | 2051 | 2.26 | 1.75 - 2.50 | 473 | 2.06 |
| Cheese | Natural Varieties | 6-8 oz Sliced | 1.97 - 3.50 | 1651 | 2.97 | 2.35 - 3.50 | 978 | 2.86 | 1.99 - 3.50 | 1154 | 2.68 |
| Cheese | Natural Varieties | 1 lb Block | 4.69 | 122 | 4.69 | 4.04 | 86 | 4.04 | 4.04 | 67 | 4.04 |
| Cheese | Natural Varieties | 1 lb Shred | | | | 3.00 | 90 | 3.00 | | | |
| Cheese | Natural Varieties | 2 lb Block | | | | 5.99 | 463 | 5.99 | 5.99 | 559 | 5.99 |
| Cheese | Natural Varieties | 2 lb Shred | 7.99 - 9.99 | 427 | 8.88 | 5.99 - 7.38 | 1923 | 7.02 | 5.99 - 7.98 | 863 | 6.45 |
| Cottage Cheese | | 16 oz | 2.50 - 3.50 | 1048 | 2.80 | 1.49 - 2.49 | 788 | 1.69 | 1.49 - 2.00 | 620 | 1.54 |
| Cottage Cheese | | 24 oz | 3.99 | 322 | 3.99 | | | | 2.50 - 3.99 | 1381 | 3.11 |
| Cream Cheese | | 8 oz | 1.50 - 3.69 | 3549 | 2.32 | 1.49 - 4.49 | 1465 | 2.25 | 1.50 - 3.89 | 2338 | 2.28 |
| Flavored Milk | All Fat Tests | Half Gallon | | | | 1.86 - 3.24 | 2682 | 2.55 | 3.00 - 4.00 | 249 | 3.76 |
| Flavored Milk | All Fat Tests | Gallon | | | | 3.07 - 4.52 | 2682 | 3.79 | 4.98 | 199 | 4.98 |
| Ice Cream | | 14-16 oz | 2.50 - 4.99 | 2517 | 3.67 | 4.00 - 6.99 | 1709 | 6.11 | 2.99 - 4.50 | 1165 | 3.66 |
| Ice Cream | | 48-64 oz | 2.50 - 6.99 | 4586 | 4.01 | 2.99 - 6.99 | 2990 | 4.96 | 2.99 - 5.89 | 3598 | 4.01 |
| Milk | All Fat Tests | Half Gallon | | | | 2.32 - 2.96 | 2682 | 2.64 | | | |
| Milk | All Fat Tests | Gallon | 2.52 - 3.49 | 574 | 2.65 | 4.36 | 1341 | 4.36 | 2.72 - 2.85 | 1627 | 2.78 |
| Sour Cream | | 16 oz | 1.69 - 2.50 | 2067 | 2.17 | 1.49 - 2.50 | 968 | 1.78 | 1.49 - 2.69 | 1825 | 2.03 |
| Sour Cream | | 24 oz | | | | 2.49 | 119 | 2.49 | | | |
| Yogurt | Greek | 4-6 oz | 1.00 - 1.50 | 1620 | 1.16 | 0.80 - 1.25 | 2326 | 1.16 | 0.99 - 1.50 | 912 | 1.10 |
| Yogurt | Yogurt | 4-6 oz | 0.55 - 0.70 | 641 | 0.61 | | | | 0.50 - 0.68 | 519 | 0.61 |
| Yogurt | Greek | 32 oz | 5.99 - 6.49 | 194 | 6.32 | 3.50 - 5.99 | 190 | 5.03 | 3.99 - 6.99 | 284 | 5.98 |
| Yogurt | Yogurt | 32 oz | 2.99 | 107 | 2.99 | | | | | | |

| Commodity | Type | Pack Size | SOUTH CENTRAL U.S. | | | SOUTHWEST U.S. | | | NORTHWEST U.S. | | |
|---|---|---|---|---|---|---|---|---|---|---|---|
| | | | Price Range | Stores with Ads | Wtd Avg Price | Price Range | Stores with Ads | Wtd Avg Price | Price Range | Stores with Ads | Wtd Avg Price |
| Butter | | 8 oz | 4.65 | 92 | 4.65 | 3.97 | 352 | 3.97 | | | |
| Butter | | 1 lb | 2.49 - 4.96 | 3306 | 4.16 | 2.99 - 6.99 | 2424 | 4.60 | 2.49 - 4.49 | 590 | 3.61 |
| Cheese | Natural Varieties | 6-8 oz Block | 1.79 - 3.50 | 1165 | 2.51 | 1.97 - 5.39 | 1153 | 3.14 | 1.99 - 3.50 | 613 | 2.33 |
| Cheese | Natural Varieties | 6-8 oz Shred | 1.89 - 3.50 | 2535 | 2.22 | 1.97 - 3.50 | 1511 | 2.92 | 1.97 - 3.50 | 898 | 2.29 |
| Cheese | Natural Varieties | 6-8 oz Sliced | 1.97 - 3.50 | 653 | 3.09 | 1.97 - 3.50 | 1315 | 2.97 | 1.99 - 3.50 | 490 | 2.35 |
| Cheese | Natural Varieties | 1 lb Block | 4.04 | 75 | 4.04 | 4.04 | 109 | 4.04 | | | |
| Cheese | Natural Varieties | 2 lb Block | 4.99 - 7.99 | 545 | 7.03 | 5.99 - 7.99 | 687 | 6.45 | 6.99 - 9.99 | 245 | 8.24 |
| Cheese | Natural Varieties | 2 lb Shred | 4.99 - 7.99 | 1659 | 7.42 | 5.99 - 8.99 | 998 | 6.47 | 7.38 | 162 | 7.38 |
| Cottage Cheese | | 16 oz | 1.49 - 2.50 | 879 | 2.16 | 2.00 - 2.49 | 847 | 2.23 | 1.49 | 61 | 1.49 |
| Cottage Cheese | | 24 oz | 2.49 - 3.99 | 169 | 2.95 | | | | | | |
| Cream Cheese | | 8 oz | 1.69 - 3.49 | 1253 | 2.27 | 1.75 - 3.99 | 1100 | 2.36 | 1.99 - 2.50 | 674 | 2.27 |
| Flavored Milk | All Fat Tests | Half Gallon | 1.82 - 3.98 | 2568 | 2.86 | | | | 1.93 - 3.57 | 324 | 2.75 |
| Flavored Milk | All Fat Tests | Gallon | 2.96 | 1221 | 2.96 | | | | 3.20 - 6.16 | 324 | 4.68 |
| Ice Cream | | 14-16 oz | 2.99 - 6.99 | 966 | 4.42 | 3.99 - 4.00 | 876 | 3.99 | 3.49 - 4.00 | 613 | 3.65 |
| Ice Cream | | 48-64 oz | 1.99 - 7.99 | 2710 | 4.72 | 2.50 - 7.49 | 2481 | 4.27 | 1.99 - 4.99 | 858 | 3.34 |
| Milk | All Fat Tests | Half Gallon | 1.78 - 3.93 | 6231 | 2.63 | | | | 1.93 - 2.53 | 648 | 2.23 |
| Milk | All Fat Tests | Gallon | 2.96 - 5.38 | 3823 | 4.59 | 3.54 - 3.78 | 970 | 3.66 | 3.20 - 4.42 | 648 | 3.88 |
| Sour Cream | | 16 oz | 1.49 - 2.59 | 870 | 2.14 | 1.49 - 3.00 | 1601 | 2.12 | 1.49 - 2.49 | 479 | 2.06 |
| Sour Cream | | 24 oz | 3.49 | 52 | 3.49 | | | | 2.69 | 61 | 2.69 |
| Yogurt | Greek | 4-6 oz | 0.99 - 1.25 | 582 | 1.01 | 0.99 - 2.00 | 980 | 1.13 | 0.99 - 1.00 | 192 | 0.99 |
| Yogurt | Yogurt | 4-6 oz | 0.60 | 52 | 0.60 | 0.47 - 0.79 | 514 | 0.71 | 0.59 - 0.86 | 580 | 0.67 |
| Yogurt | Greek | 32 oz | 5.99 | 159 | 5.99 | 5.99 | 352 | 5.99 | 3.79 | 123 | 3.79 |
| Yogurt | Yogurt | 32 oz | 4.00 | 107 | 4.00 | 2.97 - 3.00 | 169 | 2.99 | | | |

| Commodity | Type | Pack Size | ALASKA U.S. | | | HAWAII U.S. | | |
|---|---|---|---|---|---|---|---|---|
| | | | Price Range | Stores with Ads | Wtd Avg Price | Price Range | Stores with Ads | Wtd Avg Price |
| Butter | | 1 lb | 2.49 - 5.99 | 50 | 4.67 | 4.49 - 5.99 | 60 | 5.42 |
| Cheese | Natural Varieties | 6-8 oz Block | 2.49 | 11 | 2.49 | 2.47 - 3.50 | 53 | 2.84 |
| Cheese | Natural Varieties | 6-8 oz Shred | 2.36 - 2.49 | 20 | 2.43 | 2.47 - 3.50 | 53 | 2.84 |
| Cheese | Natural Varieties | 6-8 oz Sliced | 2.49 | 11 | 2.49 | 2.47 - 3.50 | 30 | 2.71 |
| Cheese | Natural Varieties | 2 lb Block | 6.99 | 11 | 6.99 | | | |
| Cheese | Natural Varieties | 2 lb Shred | 8.86 | 9 | 8.86 | | | |
| Cottage Cheese | | 16 oz | 1.69 | 11 | 1.69 | | | |
| Cream Cheese | | 8 oz | 2.49 - 3.50 | 39 | 3.22 | 2.47 - 3.49 | 53 | 2.92 |
| Flavored Milk | All Fat Tests | Half Gallon | 2.78 | 9 | 2.78 | | | |
| Flavored Milk | All Fat Tests | Gallon | 4.28 | 9 | 4.28 | | | |
| Ice Cream | | 14-16 oz | 4.49 | 11 | 4.49 | 4.00 - 4.50 | 63 | 4.44 |
| Ice Cream | | 48-64 oz | 4.47 - 6.39 | 50 | 5.77 | 4.00 - 7.49 | 60 | 5.76 |
| Milk | All Fat Tests | Half Gallon | 2.78 - 4.84 | 18 | 3.81 | | | |
| Milk | All Fat Tests | Gallon | 4.28 - 6.52 | 27 | 5.67 | 5.98 | 10 | 5.98 |
| Sour Cream | | 16 oz | 1.69 - 2.29 | 22 | 1.99 | 3.49 | 23 | 3.49 |
| Yogurt | Greek | 4-6 oz | 2.13 | 11 | 2.13 | 1.29 | 23 | 1.29 |
| Yogurt | Yogurt | 4-6 oz | 0.69 | 11 | 0.69 | | | |
| Yogurt | Greek | 32 oz | | | | 6.99 | 23 | 6.99 |

# NATIONAL -- ORGANIC DAIRY PRODUCTS

| Dairy | | | | | | | | |
|---|---|---|---|---|---|---|---|---|
| Commodity | Type | Pack Size | THIS PERIOD | | LAST WEEK | | LAST YEAR | |
| | | | Stores With Ads | Wtd Avg Price | Stores With Ads | Wtd Avg Price | Stores With Ads | Wtd Avg Price |
| Butter | | 8 oz | | | 184 | 4.99 | 1531 | 4.24 |
| Butter | | 1 lb | | | 498 | 6.53 | 362 | 6.68 |
| Cheese | Natural Varieties | 6-8 oz Block | | | | | 103 | 2.99 |
| Cheese | Natural Varieties | 6-8 oz Shred | 433 | 4.76 | 264 | 4.94 | 1077 | 3.95 |
| Cheese | Natural Varieties | 6-8 oz Sliced | 296 | 6.17 | 418 | 6.95 | 218 | 2.99 |
| Cheese | Natural Varieties | 1 lb Shred | | | | | 86 | 8.99 |
| Cottage Cheese | | 16 oz | 218 | 4.99 | 195 | 6.04 | 245 | 3.93 |
| Cream Cheese | | 8 oz | 308 | 3.96 | 178 | 3.33 | 312 | 3.56 |
| Flavored Milk | All Fat Tests | Half Gallon | | | 1221 | 5.47 | | |
| Ice Cream | | 14-16 oz | 338 | 8.10 | | | 52 | 6.49 |
| Ice Cream | | 48-64 oz | 291 | 7.99 | | | 266 | 7.98 |
| Milk | All Fat Tests | Half Gallon | 10508 | 5.36 | 2974 | 5.28 | 6438 | 4.64 |
| Milk | All Fat Tests | Gallon | 4727 | 8.24 | 679 | 7.59 | 2712 | 7.58 |
| Sour Cream | | 16 oz | 218 | 4.26 | 415 | 4.16 | 159 | 3.99 |
| Yogurt | Yogurt | 4-6 oz | 184 | 1.82 | 184 | 1.82 | 153 | 1.51 |
| Yogurt | Greek | 32 oz | 75 | 4.94 | 75 | 4.94 | 1795 | 6.84 |
| Yogurt | Yogurt | 32 oz | 109 | 4.94 | 169 | 4.78 | 1539 | 4.45 |

# REGIONAL -- ORGANIC DAIRY PRODUCTS

| Commodity | Type | Pack Size | NORTHEAST U.S. | | | SOUTHEAST U.S. | | | MIDWEST U.S. | | |
|---|---|---|---|---|---|---|---|---|---|---|---|
| | | | Price Range | Stores with Ads | Wtd Avg Price | Price Range | Stores with Ads | Wtd Avg Price | Price Range | Stores with Ads | Wtd Avg Price |
| Cheese | Natural Varieties | 6-8 oz Shred | 5.49 | 122 | 5.49 | | | | 4.49 - 4.94 | 127 | 4.73 |
| Cheese | Natural Varieties | 6-8 oz Sliced | | | | 6.99 | 52 | 6.99 | 4.49 | 60 | 4.49 |
| Ice Cream | | 14-16 oz | 7.59 | 122 | 7.59 | | | | | | |
| Milk | All Fat Tests | Half Gallon | 4.99 | 190 | 4.99 | 4.12 - 6.24 | 5450 | 5.52 | 4.99 - 6.20 | 255 | 5.31 |
| Milk | All Fat Tests | Gallon | 7.69 - 8.39 | 307 | 7.97 | 7.17 - 8.97 | 2768 | 8.06 | 7.55 | 67 | 7.55 |

| Commodity | Type | Pack Size | SOUTH CENTRAL U.S. | | | SOUTHWEST U.S. | | | NORTHWEST U.S. | | |
|---|---|---|---|---|---|---|---|---|---|---|---|
| | | | Price Range | Stores with Ads | Wtd Avg Price | Price Range | Stores with Ads | Wtd Avg Price | Price Range | Stores with Ads | Wtd Avg Price |
| Cheese | Natural Varieties | 6-8 oz Shred | 4.04 | 75 | 4.04 | 4.49 | 109 | 4.49 | | | |
| Cheese | Natural Varieties | 6-8 oz Sliced | | | | 6.49 | 184 | 6.49 | | | |
| Cottage Cheese | | 16 oz | | | | 4.13 - 5.84 | 218 | 4.99 | | | |
| Cream Cheese | | 8 oz | 3.65 - 4.79 | 199 | 4.26 | 3.41 | 109 | 3.41 | | | |
| Ice Cream | | 14-16 oz | 9.99 | 107 | 9.99 | 6.83 | 109 | 6.83 | | | |
| Ice Cream | | 48-64 oz | 7.99 | 107 | 7.99 | 7.99 | 184 | 7.99 | | | |
| Milk | All Fat Tests | Half Gallon | 4.12 - 5.75 | 3738 | 5.10 | 5.57 - 5.93 | 218 | 5.75 | 4.12 - 6.24 | 648 | 5.57 |
| Milk | All Fat Tests | Gallon | 7.91 - 8.97 | 1296 | 8.91 | 7.37 | 109 | 7.37 | 7.17 | 162 | 7.17 |
| Sour Cream | | 16 oz | | | | 4.22 - 4.31 | 218 | 4.26 | | | |
| Yogurt | Yogurt | 4-6 oz | 1.49 - 2.15 | 184 | 1.82 | | | | | | |
| Yogurt | Greek | 32 oz | 4.94 | 75 | 4.94 | | | | | | |
| Yogurt | Yogurt | 32 oz | | | | 4.94 | 109 | 4.94 | | | |

| Commodity | Type | Pack Size | ALASKA U.S. | | | HAWAII U.S. | | |
|---|---|---|---|---|---|---|---|---|
| | | | Price Range | Stores with Ads | Wtd Avg Price | Price Range | Stores with Ads | Wtd Avg Price |
| Milk | All Fat Tests | Half Gallon | 6.42 | 9 | 6.42 | | | |
| Milk | All Fat Tests | Gallon | 8.38 - 9.87 | 18 | 9.13 | | | |

## REGIONAL DEFINITIONS

| As used in this report, regions include the following states: | |
|---|---|
| | |
| NORTHEAST U.S. | Connecticut, Delaware, Massachusetts, Maryland, Maine, New Hampshire, New Jersey, New York, Pennsylvania, Rhode Island and Vermont |
| SOUTHEAST U.S. | Alabama, Florida, Georgia, Mississippi, North Carolina, South Carolina, Tennessee, Virginia and West Virginia |
| MIDWEST U.S. | Iowa, Illinois, Indiana, Kentucky, Michigan, Minnesota, North Dakota, Nebraska, Ohio, South Dakota and Wisconsin |
| SOUTH CENTRAL U.S. | Arkansas, Colorado, Kansas, Louisiana, Missouri, New Mexico, Oklahoma, and Texas |
| SOUTHWEST U.S. | Arizona, California, Nevada and Utah |
| NORTHWEST U.S. | Idaho, Montana, Oregon, Washington, and Wyoming |
| ALASKA | Alaska |
| HAWAII | Hawaii |
| NATIONAL | Continental United States |

1--Dairy Market News surveys nearly 130 retailers, comprising over 22,000 individual stores, with online weekly advertised features.
2--As of October 1, 2022, the previous year weighted average prices and store counts will be calculated using the date from the prior year that most closely matches the current report date.

USDA Agricultural Marketing Service
U.S. DEPARTMENT OF AGRICULTURE

# Dairy Market News

## United States Department of Agriculture

Volume 92, Report 16 April 14 - 18, 2025

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