# Financial Statements Together with Report of Independent Certified Public Accountants

# **BANK STREET COLLEGE OF EDUCATION**

June 30, 2011 and 2010

# **TABLE OF CONTENTS**

	Page
Report of Independent Certified Public Accountants	1
Financial Statements:	
Statements of Financial Position as of June 30, 2011 and 2010	2
Statements of Activities for the years ended June 30, 2011 and 2010	3
Statements of Cash Flows for the years ended June 30, 2011 and 2010	4
Notes to Financial Statements	5 - 20



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#### REPORT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS

To the Board of Trustees of the

**Bank Street College of Education:** 

We have audited the accompanying statements of financial position of Bank Street College of Education (the "College") as of June 30, 2011 and 2010, and the related statements of activities and cash flows for the years then ended. These financial statements are the responsibility of the College's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America established by the American Institute of Certified Public Accountants. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the College's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Bank Street College of Education as of June 30, 2011 and 2010, and the changes in its net assets and its cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States of America.

GRANT ThoRNTON LLP

New York, New York March 29, 2012

# **Statements of Financial Position**

As of June 30, 2011 and 2010

ASSETS	2011	2010
Cash and cash equivalents	\$ 14,002,914	\$13,796,788
Student accounts and loans receivable, net (Note C)	1,103,955	1,306,986
Grants receivable	3,897,162	2,391,872
Contributions and other receivables, net (Note D)	1,023,267	1,846,061
Bookstore inventory (net of allowance for obsolescence of		
\$36,807 and \$58,923, respectively)	388,589	486,888
Prepaid expenses, deferred financing costs and other assets (Note G)	1,614,175	1,379,204
Investments and deposits held by third parties (Note E)	30,740,309	26,418,982
Property and equipment, net (Note F)	14,709,052	15,226,775
Total assets	\$ 67,479,423	\$62,853,556
LIABILITIES AND NET ASSETS		
LIABILITIES		
Accounts payable and accrued expenses	\$ 5,667,770	\$ 5,244,981
Deferred revenue:	Ψ 5,007,770	Ψ 5,211,901
Tuition and fees	8,031,948	7,731,252
Grants	641,968	849,585
Conditional asset retirement obligations	415,104	397,229
Refundable government loan program	626,897	642,482
Bonds payable (Note G)	4,935,793	5,694,926
Postretirement health benefit plan (Note H)	5,777,672	5,498,650
Fostiethenent health benefit plan (Note 11)	3,777,072	3,490,030
Total liabilities	26,097,152	26,059,105
Commitments and contingencies (Note N)		
NET ASSETS		
Unrestricted:		
Undesignated	18,997,265	15,912,045
Board of Trustees designated for endowment (Note I)	776,642	671,221
•	19,773,907	16,583,266
Temporarily restricted (Note J)	9,515,408	8,254,151
Permanently restricted (Note I)	12,092,956	11,957,034
•		
Total net assets	41,382,271	36,794,451
Total liabilities and net assets	\$ 67,479,423	\$62,853,556

# **Statements of Activities**

For the years ended June 30, 2011 and 2010

		201	1			20	10	
	Unrestricted	Temporarily Restricted	Permanently Restricted	Total	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
OPERATING ACTIVITIES								
Revenues, gains and other support:								
Tuition and fees	\$ 40,436,845	\$ -	\$ -	\$ 40,436,845	\$ 39,102,733	\$ -	\$ -	\$ 39,102,733
Less: tuition discounts and scholarships	(6,380,379)			(6,380,379)	(6,461,313)			(6,461,313)
	34,056,466	-	-	34,056,466	32,641,420	-	-	32,641,420
Contributions	2,070,225	1,006,619	-	3,076,844	2,267,498	1,315,464	-	3,582,962
Research and public service (Note K)	10,736,213	=	-	10,736,213	8,337,112	-	-	8,337,112
Bookstore, publications and media	2,285,631	-	-	2,285,631	2,117,811	-	-	2,117,811
Investment returns (Notes B and E)	803,397	-	-	803,397	387,902	-	-	387,902
Interest income on operating funds	20,901	-	-	20,901	22,507	-	-	22,507
Other revenues	594,010	-	-	594,010	415,019	-	-	415,019
Net assets released from restrictions (Note J)	1,629,182	(1,629,182)			759,133	(759,133)		
Total revenues, gains and other support	52,196,025	(622,563)		51,573,462	46,948,402	556,331		47,504,733
Expenses (Note L):								
Instruction	23,593,539	-	-	23,593,539	22,332,873	-	-	22,332,873
Research and public service	11,150,023	-	-	11,150,023	7,775,558	-	-	7,775,558
Bookstore, publications and media	2,431,471	=	-	2,431,471	2,207,583	-	-	2,207,583
Institutional support	13,745,301			13,745,301	12,887,057			12,887,057
Total expenses	50,920,334			50,920,334	45,203,071			45,203,071
Changes in net assets from operating activities	1,275,691	(622,563)		653,128	1,745,331	556,331		2,301,662
NONOPERATING ACTIVITIES								
Contributions	_	_	135,922	135,922	_	100,000	197,012	297,012
Investment returns (Notes B and E)	1,695,911	1,883,820	133,722	3,579,731	1,209,024	665,398	177,012	1,874,422
Other (Note O)	(7,814)	-	_	(7,814)	(20,970)	-	_	(20,970)
Adjustment to recognize funded status of postretirement	(7,01.)			(7,01.)	(20,570)			(20,> / 0)
health benefit plan (Note H)	226,853	-	-	226,853	(1,707,571)	-	-	(1,707,571)
Changes in net assets from nonoperating activities	1,914,950	1,883,820	135,922	3,934,692	(519,517)	765,398	197,012	442,893
Changes in net assets	3,190,641	1,261,257	135,922	4,587,820	1,225,814	1,321,729	197,012	2,744,555
Net assets, beginning of year	16,583,266	8,254,151	11,957,034	36,794,451	15,357,452	6,932,422	11,760,022	34,049,896
Net assets, end of year	\$ 19,773,907	\$ 9,515,408	\$ 12,092,956	\$ 41,382,271	\$ 16,583,266	\$ 8,254,151	\$ 11,957,034	\$ 36,794,451

# **Statements of Cash Flows**

For the years ended June 30, 2011 and 2010

	2011	2010
CASH FLOWS FROM OPERATING ACTIVITIES		
Changes in net assets	\$ 4,587,820	\$ 2,744,555
Adjustments to reconcile changes in net assets to net cash provided by operating activities:	Ψ +,507,020	Ψ 2,744,333
Depreciation and amortization	1,628,646	1,643,770
Change in provision for uncollectible receivables, obsolete bookstore inventory and change	1,020,010	1,013,770
in discount to present value for contributions receivable	11,202	(33,292)
Net appreciation in fair value of investments	(3,644,222)	(1,584,715)
Permanently restricted contributions	(135,922)	(332,671)
Changes in assets and liabilities:	(	( , ,
Student accounts and loans receivable	137,468	272,973
Grants receivable	(1,505,290)	(452,903)
Contributions and other receivables	875,293	(43,274)
Bookstore inventory	120,415	(27,846)
Prepaid expenses and other assets	(289,130)	(94,707)
Accounts payable and accrued expenses	422,789	844,955
Deferred tuition and fees	300,696	635,268
Deferred grant revenue	(207,617)	(146,382)
Conditional asset retirement obligations	17,875	17,105
Postretirement health benefit plan	279,022	1,989,325
Net cash provided by operating activities	2,599,045	5,432,161
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchases of investments	(14,642,081)	(26,067,897)
Proceeds from sale of investments	13,964,976	25,363,803
Purchases of property and equipment	(1,056,764)	(350,727)
Other	(20,254)	(20,382)
Net cash used in investing activities	(1,754,123)	(1,075,203)
CASH FLOWS FROM FINANCING ACTIVITIES		
Principal payments on bonds	(759,133)	(726,136)
Permanently restricted contributions received	135,922	332,671
Change in refundable government loan program	(15,585)	(1,211)
Net cash used in financing activities	(638,796)	(394,676)
Increase in cash and cash equivalents	206,126	3,962,282
Cash and cash equivalents, beginning of year	13,796,788	9,834,506
Cash and cash equivalents, end of year	\$ 14,002,914	\$ 13,796,788
Supplemental disclosure:		
Cash paid for interest	\$ 264,742	\$ 322,614

Notes to Financial Statements June 30, 2011 and 2010

#### **NOTE A - ORGANIZATION**

Bank Street College of Education (the "College") is an independent coeducational institution offering an elementary school ("Bank Street School for Children"), a graduate teachers' college and continuing professional studies. The College derives its operating revenues principally from student tuition and fees as well as government and private grants, contributions and distributions from its endowment. The College spends these resources to meet the instructional and educational mission of the College.

The College has been classified by the Internal Revenue Service as a 501(c)(3) organization and is exempt from Federal income taxes under Section 501(a) of the Internal Revenue Code and a similar provision of the State of New York income tax law.

#### NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies of the College are described below.

#### **Basis of Presentation**

The accompanying financial statements have been prepared using the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America ("GAAP"). Preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period.

The most significant management estimates and assumptions relate to the determination of allowances for uncollectible accounts relating to student accounts and loans, and contribution receivable; postretirement health benefit plan obligations; conditional asset retirement obligations; fair value of investments; and estimated useful lives of buildings and equipment. Actual results could differ from those estimates.

Net assets are classified as unrestricted, temporarily restricted or permanently restricted based upon the existence or absence of donor-imposed stipulations limiting the use of the contributed assets as follows:

<u>Unrestricted</u> - include expendable resources that are used to carry out the College's operations and are not subject to donor-imposed stipulations. Unrestricted net assets may be designated for specific purposes by the College's Board of Trustees or may be limited by contractual agreements with outside parties.

<u>Temporarily Restricted</u> - include net assets subject to donor-imposed stipulations that either expire with the passage of time or can be fulfilled by the actions of the College pursuant to those stipulations. When a donor restriction expires, that is, when a time restriction ends or a purpose is fulfilled, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statements of activities as net assets released from restrictions. However, when restrictions on donor-restricted contributions are met in the same accounting period, in which the contribution is received, such amounts are reported as changes in unrestricted net assets.

<u>Permanently Restricted</u> - include net assets subject to donor-imposed stipulations that require the corpus to be maintained permanently (Note I). The donors of these assets typically permit the College to use the income and appreciation on related investments for general or specific purposes.

Notes to Financial Statements June 30, 2011 and 2010

Revenues and other income are reported as changes in unrestricted net assets unless limited by explicit donor-imposed stipulations. Expenses are reported as decreases in unrestricted net assets.

The statements of activities distinguish between operating and nonoperating activities. Operating activities include all revenues, gains and expenses that are an integral part of the College's educational programs and supporting activities. Nonoperating activities include investment returns in excess of or less than distributions from the endowment and contributions to the endowment, certain changes to postretirement benefit obligations, and other nonrecurring items, if any.

## **Cash and Cash Equivalents**

Cash and cash equivalents include all money market funds and highly liquid financial instruments with original maturities of three months or less.

# **Concentration of Credit Risk**

Financial instruments that potentially subject the College to concentrations of credit and market risk consist principally of cash and cash equivalents and investments on deposit with financial institutions, that exceed the Federal Deposit Insurance Corporation ("FDIC") limit. The College does not believe that a significant risk of loss due to the failure of a financial institution, is likely.

## **Bookstore Inventory**

Inventories are stated at the lower of cost or market, less an estimated reserve for obsolete and slow-moving items.

# Investments, Investment Returns and Deposits Held by Third Parties

Investments include the following:

- Endowment funds permanently restricted by donors for:
  - Specific programs
  - Student financial assistance:
    - o Scholarships with unique criteria
    - o General tuition discounts and scholarships
- Funds temporarily restricted by donors for purposes other than endowments
- Unrestricted funds designated as an endowment by the Board of Trustees
- Other unrestricted funds
- Unexpended investment returns on each of the above categories

Investments and deposits held by third parties are reported at fair value. The College uses a hierarchy of measuring fair value established in U.S. GAAP that prioritizes observable and unobservable input techniques for fair value measurements. Level 1 inputs are the highest priority and Level 3 inputs are the lowest priority. A financial instrument's level is the lowest level of input that is significant to its fair value measurement, as follows:

Level 1 - Unadjusted quoted prices in active markets for identical assets.

Notes to Financial Statements June 30, 2011 and 2010

Level 2 - Quoted prices for similar assets in active markets; quoted prices for identical or similar assets in markets that are not considered active; observable inputs other than quoted prices; or inputs derived principally from or corroborated by observable market data by correlation or other means.

# Level 3 - Significant unobservable inputs.

Investment returns reported in the accompanying statements of activities include dividends, interest income and realized and unrealized appreciation and depreciation in fair values, net of investment management and transaction fees. Securities transactions are recorded on a trade-date basis, dividends are recorded as of the ex-dividend date and interest income is recorded on the accrual basis.

The Board of Trustees each year has authorized an annual investment return distribution rate of 4% of the average fair value at the end of the twelve immediately preceding calendar quarters (twenty calendar quarters beginning in fiscal 2012) of the endowment funds designated by donors for general tuition discounts and scholarships, unrestricted funds designated as an endowment by the Board of Trustees and other unrestricted funds. Investment returns to the extent of the Board of Trustees authorized distribution are reported as unrestricted operating revenues. The remaining investments returns on endowment funds designated by donors for general tuition discounts and scholarships are reported in temporarily restricted non-operating activities. The remaining investment returns on unrestricted funds designated as an endowment by the Board of Trustees and other unrestricted funds are reported in unrestricted non-operating activities.

In years prior to fiscal year 2011, the remaining investment returns on endowment funds designated by donors for general tuition discounts and scholarships noted above were reported in unrestricted non-operating activities. The New York Prudent Management of Institutional Funds Act ("NYPMIFA"), that became effective for the College's fiscal year 2011, requires that all expenditures of endowment funds restricted by donors be authorized by the Board of Trustees. Absent such formal approval, donor restrictions remain and the amounts that were included in unrestricted net assets at June 30, 2009 and for the year ended June 30, 2010 have been reclassified to temporarily restricted net assets in the accompanying financial statements.

Investment returns on endowment funds designated by donors for specific programs and for scholarships with unique criteria and on funds temporarily restricted by donors for purposes other than endowments are reported in temporarily restricted non-operating activities until authorized for expenditure for the designated purposes, at which time the amounts are reported as net assets released from restrictions (Note J). If as a result of investment losses, the fair value of invested endowment funds restricted by donors is less than the related donors' original gift amounts, the deficiency is reported as a reduction of unrestricted net assets in non-operating activities. Subsequent investment income related to those invested endowment funds is reported as an increase in unrestricted net assets in non-operating activities until the deficiency is eliminated.

Notes to Financial Statements June 30, 2011 and 2010

## **Property and Equipment**

Property and equipment with an acquisition cost of \$500 or more are capitalized at cost at the date of acquisition or fair value, estimated when necessary, at the date of contribution, if donated. The College's building and equipment are depreciated using the straight-line basis over their estimated useful lives. Leasehold improvements are amortized over the shorter of their estimated useful lives or the remaining life of the related lease on a straight-line basis. The estimated useful lives of the College's fixed assets follow:

Building50 yearsFurniture and equipment5-10 yearsComputer equipment5 years

#### **Contributions**

Gifts and pledges representing unconditional promises to give are recorded in the period received or pledged, respectively. Noncash gifts and pledges are recorded at their fair value, estimated when necessary. Pledges are recorded net of an allowance for estimated uncollectible amounts. Pledges that will be received over periods in excess of one year are discounted to present value at a risk-adjusted interest rate at the date of the contribution. Amortization of the discounts in subsequent periods is reported as additional contribution revenue.

Contributions, including cash or other assets, to be used to acquire long-lived assets are reported as additions to the temporarily restricted net asset class. Restrictions are considered released when the long-lived assets are constructed or acquired.

#### Fair Value of Financial Instruments Other Than Investments

The carrying amounts of cash and cash equivalents, student accounts, grants and contributions receivable, prepaid expenses and other assets, and accounts payable and accrued expenses and other liabilities approximate fair value due to the short-term maturity of these financial instruments.

A reasonable estimate of the fair value of student loans receivable under the Federal Perkins Loan program could not be made because the notes are not saleable and can only be assigned to the U.S. Government or its designees.

#### Refundable Government Loan Program

Funds provided by the U.S. Government under the Federal Perkins Loan program are loaned to qualified students and may be reloaned after collection. These funds are ultimately refundable to the U.S. Government and are presented in the accompanying statements of financial position as a liability.

#### **Conditional Asset Retirement Obligations**

The College has conditional asset retirement obligations associated with asbestos in its building. Those obligations are defined as legal obligations associated with the retirement of tangible long-lived assets in which the timing and/or method of settlement is conditional on a future event that may or may not be within the control of the College.

Notes to Financial Statements June 30, 2011 and 2010

#### Postretirement Health Benefit Plan

The College has an unfunded postretirement health benefit plan for retirees and their spouses and accrues the cost of the benefits during the employees' active service period.

#### **Endowments**

The College has endowment funds permanently restricted by donors where the donors have specified that the gift amounts be invested and only the related investment returns may be spent for the donor designated purposes. The Board of Trustees has interpreted the NYPMIFA as requiring the College, absent explicit donor stipulations to the contrary, to act in good faith and with the care that an ordinary person in a like position would exercise under similar circumstances in making determinations to authorize for expenditure and accumulate endowment funds, taking into account both its obligation to preserve the value of the endowment and its obligation to use endowment funds to achieve the purpose for which it was donated.

The College reports as permanently restricted net assets the original fair value of gifts donated to permanent endowments and accumulations, if any, to the permanent endowments required by the applicable donors' gift instruments. The remaining portion of donor-restricted endowment funds that is not reported as permanently restricted net assets is reported as temporarily restricted net assets until such amounts are authorized for expenditure by the Board of Trustees at which time the amounts are reported as net assets released from restrictions. If the authorization is for expenditure in a future year, the amounts are reported as net assets released from restrictions in that year.

The College also has Board of Trustees designated endowment funds that are reported as unrestricted net assets as there are no donor-imposed restrictions applicable to such funds.

The College's endowment funds investment goal is to generate total returns (dividend and interest together with increases in fair value) that provide a relatively predictable source of funds to fulfill the endowments' designated purposes while maintaining the investments' long term earning power. Specifically the College seeks to realize an average return (net of all investment fees and expenses) equal to or exceeding the authorized annual distributions plus the inflation rate as measured by the Consumer Price Index. To achieve the desired returns, the College has typically allocated investments 60% - 70% to equity securities with the balance primarily allocated to debt securities (Note E).

## Revenue

Tuition and fees are recognized as revenues in the period in which the related instruction is delivered. Grants received are recognized as revenues in the period in which the related research or public services are performed. Unrecognized portions are reported as deferred revenues.

## **Sabbatical Program**

The College has a sabbatical leave program for professional employees. After each 10 years of service, those employees may spend the equivalent of 6 months in pre-approved professional development activities, an exchange that is for the mutual benefit of the individuals and the College.

#### **Income Taxes**

In July 2006, guidance was issued governing "Accounting for Uncertainty in Income Taxes." This standard clarifies the accounting for uncertainty in tax positions taken or expected to be taken in a tax return, including issues relating to financial statement recognition and measurement. This standard provides that

Notes to Financial Statements June 30, 2011 and 2010

the tax benefit from an uncertain tax position may be recognized in the financial statements only if the position is "more-likely-than-not" to be sustained upon examination of the taxing authorities based solely on the technical merits of the tax position. The standard also provides guidance on measurement, classification, interest and penalties, and disclosure. The standard was effective for the College on July 1, 2008, and had no material impact on the accompanying financial statements. The College's tax years ended 2008, 2009, and 2010 are still open to audit for both federal and state purposes. The College has processes presently in place to ensure the maintenance of its tax-exempt status; to identify and report unrelated income; to determine its filing and tax obligations in jurisdictions for which it has nexus; and to identify and evaluate other matters that may be considered tax positions.

# **Subsequent Events**

Management of the College has evaluated all transactions and events that occurred after June 30, 2011 through March 29, 2012, the date the accompanying financial statements were available to be issued.

## NOTE C - STUDENT ACCOUNTS AND LOANS RECEIVABLE

Student accounts receivable, principally relating to tuition and fees, consisted of the following at June 30:

	2011	2010
Student accounts receivable	\$ 781,183	\$ 941,488
Less: allowance for uncollectible accounts		
Beginning of year	(111,599)	(100,373)
Increase to reserve	(278,362)	(36,798)
Write-offs	221,618	25,572
End of year	(168,343)	(111,599)
Net student accounts receivable	<u>\$ 612,840</u>	<u>\$ 829,889</u>

The College maintains an allowance for uncollectible accounts for estimated losses that may result from the inability of students or donors to make required payments. Such allowances are based upon several factors including, but not limited to, historical collection experience and the credit worthiness of the respective student or donor.

Student loans receivable under the Federal Perkins Loan program consisted of the following at June 30:

	2011	2010
Student loans receivable	\$ 513,006	\$ 490,169
Less: allowance for doubtful accounts		
Beginning of year	(13,072)	(17,552)
Increase to reserve	(9,973)	(7,016)
Write-offs	1,154	11,496
End of year	(21,891)	(13,072)
Net student loans receivable	<u>\$ 491,115</u>	<u>\$ 477,097</u>

Notes to Financial Statements June 30, 2011 and 2010

Student loans receivable enter into repayment status 30 days after a student is no longer matriculated at the College and the loans are payable over a 10-year term. The College generally is authorized by the U.S. Government to reduce the refundable amount (Note B) for loans it is unable to collect and, accordingly, the College incurs no expense for uncollectible loans.

# NOTE D - CONTRIBUTIONS AND OTHER RECEIVABLES

Contributions receivable, net, consisted of the following at June 30:

	2011	2010
Due within one year	\$ 100,000	\$ 391,303
Due in one to five years	121,960	721,960
	221,960	1,113,263
Less: Allowance for uncollectible amounts	<u>(69,954)</u> 152,006	(112,326) 1,000,937
Discount to present value (at a risk-adjusted rate of	132,000	1,000,737
return of 2% - 5%)	(30,978)	(41,105)
•	<u>\$ 121,028</u>	\$ 959,832

Other receivables primarily represent amounts due from publication contracts and interest and dividends receivable consisted of the following at June 30:

	2011	2010
Other receivables Allowance for uncollectible accounts	\$ 944,305 (42,066)	\$ 928,295 (42,066)
Amovance for unconcetible accounts	\$ 902,239	\$ 886,229

## NOTE E - INVESTMENTS AND DEPOSITS HELD BY THIRD PARTIES

The College's investments, all of which were Level 1 under fair value measurements criteria, consisted of the following at June 30:

	2011	2010
Funds managed by external investment managers:		
Common stock	\$ 16,022,798	\$ 12,241,753
Fixed income securities	10,657,662	11,032,400
Cash/cash equivalents	1,416,290	1,334,777
	28,096,750	24,608,930
Cash held by the College for investment purposes	1,466,105	556,419
	<u>\$ 29,562,855</u>	<u>\$ 25,165,349</u>

# Notes to Financial Statements June 30, 2011 and 2010

Investments were derived from the following at June 30:

	2011	2010
Permanently restricted net assets (Note I)	\$13,023,627	\$ 11,261,545
Temporarily restricted net assets	5,688,216	4,886,391
Unrestricted net assets	10,851,012	9,017,413
Total	<u>\$29,562,855</u>	\$ 25,165,349

The changes in these investments are summarized as follows for the years ended June 30:

	2011	2010
Investments, beginning of the year	\$25,165,349	\$22,906,946
Contributions invested	783,795	632,571
Investment funds transferred to operating accounts	(769,417)	(636,492)
Investment return	4,383,128	2,262,324
Investments, end of year	\$29,562,855	\$25,165,349

Investment returns consisted of the following for the years ended June 30:

	2011	 2010
Net appreciation in fair value of investments	\$ 3,644,222	\$ 1,806,771
Interest and dividends	956,674	 670,044
	4,600,896	2,476,815
Less: Investment fees	(217,768)	 (214,491)
Investment return, net	<u>\$ 4,383,128</u>	\$ 2,262,324

Deposits held by third parties, all of which were Level 1 fair value measurements, consisted of the following at June 30:

	2011	2010
Planned Giving	\$ 164,400	\$ 165,166
457(b) Plan Assets – Mutual Fund	81,781	36,220
U.S. Treasury Bills – Debt Service Reserve	931,273	1,052,247
	<u>\$1,177,454</u>	\$ 1,253,633

Notes to Financial Statements June 30, 2011 and 2010

# NOTE F - PROPERTY AND EQUIPMENT

Property and equipment, net, consisted of the following at June 30:

	2011	2010
Land Building	\$ 767,580 17,430,887	\$ 767,580 17,430,889
Building and leasehold improvements	10,576,644	10,047,051 4,331,709
Furniture and equipment Computer equipment	4,483,674 6,584,758	6,209,550
	39,843,543	38,786,779
Less: Accumulated depreciation	(25,134,491)	(23,560,004)
	<u>\$ 14,709,052</u>	<u>\$ 15,226,775</u>

Depreciation expense amounted to \$1,574,487 and \$1,588,850 for the years ended June 30, 2011 and 2010, respectively.

# NOTE G - BONDS PAYABLE

The College had the following bonds payable outstanding at June 30:

	201	.1		2010
1970 academic bonds payable to the United States Commission of Education, paid at maturity, matured in October 2010, interest at 3% annual percentage rate due semiannually, secured by the College's land, buildings and equipment.	\$	-	\$	113,000
<ul> <li>1997 serial bonds payable to the New York City Industrial Development Agency, annual principal payments to maturity in July 2012, interest at 4.9% annual percentage rate due semiannually, secured by tuitions received.</li> <li>2002 serial bonds payable to the New York City Industrial Development Agency, interest ranging from 2.25% to 5% annual percentage rate due semiannually, secured by tuitions received:</li> </ul>	565	5,373		830,372
Maturity July 2015; annual principal payments currently \$270,000, increasing to \$390,000 at maturity	1,790	),776	2	2,098,928
Maturity July 2030; annual principal payments currently \$65,000, increasing to \$205,000 at maturity	2,579 \$4,935		<u>2</u> \$ 5	2,652,626 5,694,926

Notes to Financial Statements June 30, 2011 and 2010

The College is required to maintain debt service reserve accounts (Note E) with the trustees for the bonds that may be used by the trustees, if necessary, to pay annual debt service on those bonds.

Principal repayments under all bond obligations follow:

Year Ending June 30:		
2012	\$ 675,00	0
2013	710,37	5
2014	440,00	0
2015	460,00	0
2016	490,00	0
Thereafter	2,185,00	0
Total principal	4,960,37	5
Less: Discount	(24,58)	2)
Total	\$ 4,935,79	
1 Otal	<u>\$ 4,733,17.</u>	<u></u>

Interest expense for the years ended June 30, 2011 and 2010 was \$261,318 and \$294,878, respectively.

Deferred financing costs, associated with the Series 1997 and 2002 issuances, are amortized, on the straight-line basis over the maturity periods of the respective issuances. The remaining balance of unamortized deferred financing costs was \$330,459 and \$384,618 at June 30, 2011 and 2010, respectively.

# NOTE H - POSTRETIREMENT HEALTH BENEFIT PLAN

The College provides, through an unfunded Medicare HMO point of service plan, postretirement health benefits at age 65 to retirees (and their spouses) with 10 years of service. Upon retirement, retirees or their spouses pay a portion of the premiums for the benefits that range from 30% for those retiring on or after January 1, 2008 to 0% for those who retired prior to January 1, 1993.

Accumulated benefit obligation, funded status and other information for the plan follows:

	2011	2010
At June 30,		
Accumulated benefit obligation, representing funded status,		
discount rate 5.75% and 5.60% respectively	<u>\$ 5,777,672</u>	<u>\$ 5,498,650</u>
Amounts not recognized in net periodic healthcare expenses:		
Prior service credit	\$ (148,813)	\$ (193,288)
Net loss	1,570,272	1,841,600
	<u>\$ 1,421,459</u>	<u>\$ 1,648,312</u>
For the year ended June 30,		
Net periodic healthcare expense, discount rate 5.60% and		
6.75%, respectively	<u>\$ 597,686</u>	\$ 396,274

# Notes to Financial Statements June 30, 2011 and 2010

	2011	2010
Amortization included in net periodic healthcare expense: Recognition of net loss Prior service credit	\$ 92,201 \$ (44,475)	\$ <u>-</u> \$ (44,475)
Amounts arising: Net (gain)/ loss	<u>\$ (179,127)</u>	<u>\$ 1,663,096</u>
Contributions (premiums paid) by the College Contributions (premiums paid) by retirees	\$ 91,811 \$ 18,066	\$ 87,520 \$ 14,168

Annual insurance premiums are assumed to increase 11.75% in fiscal 2012, with increases trending to 5% in 2019. The estimated amortization of prior service credit to be recognized in fiscal 2012 is \$44,475 and net loss of \$70,742.

Estimated contributions (premium payments) by the College for fiscal years ending June 30 follow:

2012	\$ 142,689
2013	164,743
2014	183,46
2015	209,054
2016 - 2020	1,542,879

#### **NOTE I - ENDOWMENTS**

The College's endowments consisted of the following at June 30:

2011	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Donor-restricted Board of Trustees designated Total	\$ (14,770)	\$ 775,518 - \$ 775,518	\$ 12,092,956 - <u>\$ 12,092,956</u>	\$ 12,853,704
2010	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Donor-restricted Board of Trustees designated Total	\$ (426,615) 671,211 \$ 244,596	\$ 9,413 - \$ 9,413	\$ 11,957,034 	\$ 11,539,832 <u>671,211</u> \$ 12,211,043

Notes to Financial Statements June 30, 2011 and 2010

Changes in the College's endowments by net asset classification for the years ended June 30, 2011 and 2010 follow:

2011	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Endowment net assets, beginning of year Investment returns:	\$ 244,596	\$ 9,413	\$11,957,034	\$ 12,211,043
Interest and dividends Net appreciation in fair value of	25,272	420,285	-	445,557
investments	517,276	930,408	-	1,447,684
Net investment returns	542,548	1,350,693	-	1,893,241
Contributions	-	17,829	135,922	153,751
Appropriation for expenditure	(25,272)	(602,417)		(627,689)
Endowment net assets, end of year	<u>\$ 761,872</u>	<u>\$ 775,518</u>	<u>\$ 12,092,956</u>	<u>\$13,630,346</u>
2010	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Endowment net assets, beginning of year Investment returns:	<b>Unrestricted</b> \$ (574,383)			<b>Total</b> \$ 11,192,837
Endowment net assets, beginning of year Investment returns: Interest and dividends		Restricted	Restricted	
Endowment net assets, beginning of year Investment returns:	\$ (574,383) 60,439	* 7,198 190,796	Restricted	\$ 11,192,837 251,235
Endowment net assets, beginning of year Investment returns: Interest and dividends Net appreciation in fair value of	\$ (574,383)	<b>Restricted</b> \$ 7,198	Restricted	\$ 11,192,837
Endowment net assets, beginning of year Investment returns: Interest and dividends Net appreciation in fair value of investments Net investment returns  Contributions	\$ (574,383) 60,439 818,976 879,415	\$ 7,198 190,796 2,215 193,011	Restricted	\$ 11,192,837 251,235 <u>821,191</u> 1,072,426 197,012
Endowment net assets, beginning of year Investment returns: Interest and dividends Net appreciation in fair value of investments Net investment returns	\$ (574,383) 60,439 818,976	* 7,198 190,796 2,215	**Restricted**  \$ 11,760,022	\$ 11,192,837 251,235 821,191 1,072,426

Permanently restricted endowment net assets were restricted by donors for the following purposes at June 30, 2011 and 2010:

	2011	2010
Programs	\$ 4,964,026	\$ 4,931,578
Student financial assistance:		
Scholarship with unique criteria	4,662,250	4,786,976
General tuition discounts and scholarships	2,466,380	2,238,480
•	<u>\$ 12,092,956</u>	<u>\$ 11,957,034</u>

Notes to Financial Statements June 30, 2011 and 2010

Investments of permanently restricted amounts consisted of the following at June 30 (Note 5):

	2011	2010
Permanently restricted endowment amounts	\$ 12,092,956	\$ 11,957,034
Endowment pledges receivable	(221,960)	(278,278)
Investment gains (losses)	1,152,631	(417,211)
-	<u>\$ 13,023,627</u>	\$ 11,261,545

# NOTE J - TEMPORARILY RESTRICTED NET ASSETS

Net assets were temporarily restricted for the following, including time restrictions, at June 30:

	2011	2010
Kerlin Institute, teaching natural and environmental sciences	\$ 3,771,349	\$ 3,267,350
Urban Teacher Leadership	1,174,589	1,125,100
Retirement Initiative	375,000	-
New Web Site	399,637	985,808
Undistributed endowment income, scholarships and other		
programs, purpose restricted	507,439	400,048
Milstein Project, supporting special education	275,509	275,509
Liberty Leads	91,469	22,409
SFC Make A Wish	167,470	86,570
Straus Infancy Scholarships	266,373	265,936
Niemeyer Policy Series, current issues in education	251,701	178,594
Wallace Scholarship	282,456	174,664
Napel Partnership	99,830	97,662
Parson Minority Fellowship	214,903	154,308
Government Relations	42,104	183,682
Spiegler Math/Science, Graduate School programs	207,515	131,372
Facilities	-	107,971
Weisman Center	228,232	44,656
Teachers for a New Era	277,430	37,174
Financial Aid GS Minority Student	120,455	-
Newcomb Scholarship	50,272	-
Early Childhood Scholarship	58,455	-
SFC Scholarship Fund	71,411	-
Neuberger Scholarship	94,517	-
Stone Scholarship	80,855	1,579
Other purpose restrictions	406,437	713,579
	\$ 9,515,408	\$ 8,254,151

Notes to Financial Statements June 30, 2011 and 2010

Net assets released from donor restrictions consisted of the following for the years ended June 30:

	2011	2010
Purpose restrictions:		
Urban Teacher Leadership	\$ -	\$ 26,851
Website redesign	655,012	-
Kerlin Institute	124,064	318,670
Niemeyer Policy Series	12,607	16,831
Endowment support for programs/scholarships	182,132	229,533
Fundraising Software	50,000	-
On-Line Education	248,743	-
Government Relations	141,578	-
Facilities Master Plan	215,046	-
Other purpose restricted		167,248
	\$ 1,629,182	\$ 759,133

## NOTE K - RESEARCH AND PUBLIC SERVICE GRANTS

The College receives grants to perform research and public service. Grant revenue consisted of the following for the years ended June 30:

		2010
Private grants	\$ 2,556,988	\$ 2,874,406
Federal grants	4,142,087	2,108,273
State and local grants	4,037,138	3,354,433
-	\$10,736,213	\$ 8,337,112

# **NOTE L - EXPENSES**

Expenses of the College's functional activities presented in the accompanying statements of activities include expenses by natural classifications as shown below. Certain expenses, principally utilities, maintenance services, depreciation and amortization and interest expense are allocated based on square footage.

2011	Compensation and Benefits	Professional and Contract Services	Materials and Supplies	Facilities Operations and Maintenance	Depreciation and Amortization	Interest	Total
Instruction Research and public	\$ 19,054,664	\$ 894,716	\$ 1,550,566	\$ 1,006,107	\$ 937,124	\$ 150,362	\$ 23,593,539
service Bookstore, publications	5,366,715	4,182,543	1,584,545	6,799	8,118	1,303	11,150,023
and media	491,556	484,060	1,363,565	51,790	33,300	7,200	2,431,471
Institutional support	9,466,125	1,914,983	546,073	1,065,563	650,104	102,453	13,745,301
	\$34,379,060	\$ 7,476,302	\$ 5,044,749	\$ 2,130,259	\$ 1,628,646	\$ 261,318	\$ 50,920,334

Notes to Financial Statements June 30, 2011 and 2010

2010	Compensation and Benefits	Professional and Contract Services	Materials and Supplies	Facilities Operations and Maintenance	Depreciation and Amortization	Interest	Total
Instruction	\$ 18,073,995	\$ 880,500	\$ 1,269,595	\$ 1,031,759	\$ 913,203	\$ 163,821	\$ 22,332,873
Research and public service Bookstore, publications	4,806,613	2,046,124	907,172	6,296	7,930	1,423	7,775,558
and media	488,497	476,439	1,153,388	42,585	37,828	8,846	2,207,583
Institutional support	8,392,576	1,803,115	1,030,658	855,111	684,809	120,788	12,887,057
	\$ 31,761,681	\$ 5,206,178	\$ 4,360,813	\$ 1,935,751	<u>\$ 1,643,770</u>	\$ 294,878	\$ 45,203,071

Fundraising expenses incurred by the College included in institutional support for the years ended June 30, 2011 and 2010, totaled \$1,294,781 and \$1,563,130, respectively.

#### NOTE M - DEFINED CONTRIBUTION RETIREMENT PLAN

The College provides retirement benefits for its instructional and administrative employees through a defined contribution plan that purchases individual annuities through Teachers Insurance and Annuity Association and College Retirement Equity Fund ("TIAA-CREF"). Participation in the retirement plan is mandatory for all employees who are appointed on a 70 percent or more load basis and have worked for the College a minimum of one year. The College contributes, for each eligible employee, an amount equal to 7.5% of their compensation to TIAA-CREF. The employee is responsible for establishing with TIAA-CREF their own investment strategy for their individual retirement portfolio. The cost of this employee benefit to the College for the years ended June 30, 2011 and 2010 was \$1,563,580 and \$1,442,894, respectively.

#### NOTE N - COMMITMENTS AND CONTINGENCIES

Amounts received and expended by the College under various Federal and New York State grants and contracts are subject to audit by governmental agencies. In the opinion of management, audit adjustments, if any, are not expected to have a significant effect on the financial position or changes in net assets of the College.

The College leases office equipment and office space under non-cancellable operating leases which expire through 2016. Minimum future rental payments under such leases are as follows at June 30, 2011:

Year Ending June 30:	
2012	\$ 1,084,529
2013	1,104,636
2014	1,111,039
2015	806,382
2016 and thereafter	53,584
	<u>\$ 4,160,170</u>

Total rent expense for the years ended June 30, 2011 and 2010 was \$1,172,319 and \$1,137,459, respectively.

Notes to Financial Statements June 30, 2011 and 2010

## **NOTE O - INSURANCE RECOVERY**

In January 2009, the College's Bookstore was damaged by a flood from a broken sprinkler in the store's ceiling and, in August 2008, the College's library was damaged by a flood from a broken pipe in the building. Insurance recoveries of \$112,967 were received in 2010 and repairs of \$7,814 and \$133,937 were incurred and completed during fiscal years 2011 and 2010, respectively. The College expects repairs for the library to be completed during fiscal 2012.