

ACIS Expansion RFP- Extension

Due Wed, September 2, 2026

Assistance in Community Integration Services (ACIS)
FY27 Request for Proposals

ACIS@baltimorecity.gov



MAYOR'S OFFICE OF
HOMELESS SERVICES



Program Overview

ACIS Structure, Eligibility & Service Delivery Model

About ACIS



Assistance in Community Integration Services (ACIS)

- Authorized under Maryland's Section 1115 Medicaid (HealthChoice) Waiver Demonstration
- Provides housing and tenancy-based case management to eligible Medicaid participants
- Serves people experiencing homelessness with chronic health conditions or frequent ER use

Expansion in Baltimore City

- MOHS has served as Baltimore City's **Lead Entity** since 2017, with Healthcare for the Homeless as the **Participating Entity**
- Made possible through investments from hospitals and other healthcare partners
- **300 → 850 participant enrollment spaces** through this RFP
- ACIS is expanding in scope and seeking new Participating Entities through this RFP
- Deadline to apply is **September 2, 2026**; applications reviewed on a rolling basis

92% achieved housing stability

ACIS participants served by Healthcare for the Homeless
Hilltop Institute Study (2018 –2021)

Who Is Eligible?



Health Criteria

- Enrolled in HealthChoice MCO or Fee-for-Service Medicaid

AND one of the following:

- 4+ ER visits or hospital admissions per year
- OR**
- 2+ chronic health conditions
(mental health, SUD, asthma, diabetes, heart disease, obesity)



Housing Criteria

- Currently homeless, chronically homeless, or at risk of homelessness

OR

- At risk of institutional placement



Participants must meet both health and housing criteria.

ACIS Eligible Services



Housing & Tenancy Supports 🏠

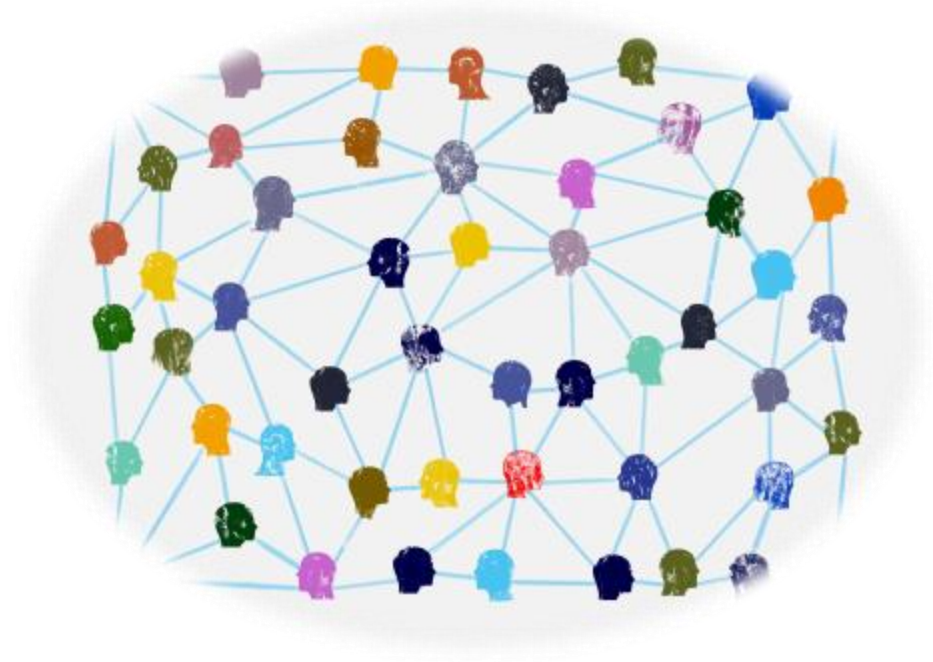
- Housing search
- Landlord communication
- Tenancy supports

Care Coordination & Navigation 🤝

- Health and social services coordination
- Transportation assistance
- Entitlement benefits

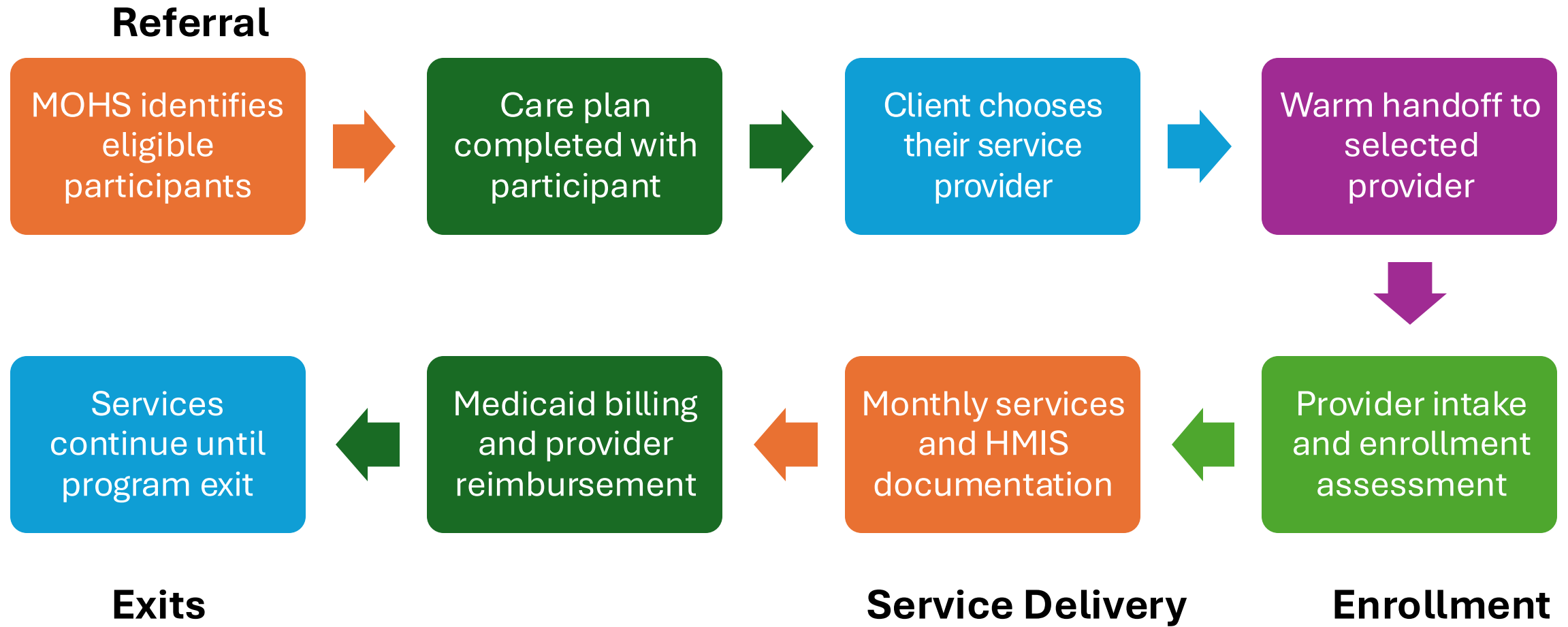
Community Integration Supports 👥

- Assessments
- Life skills supports



ACIS services are designed to support housing stability, community integration, and long-term health outcomes.

Program Workflow: Referrals & Enrollment



Fee-for-Service Model



How Billing Works

- MOHS submits Medicaid claims on behalf of Participating Entities (PEs)
- Billing occurs monthly; reconciliation may take up to 90 days

What to Expect

- Enrollment and billable utilization vary monthly
- Participants may remain enrolled even if monthly billing thresholds are not met
- MOHS cannot guarantee monthly enrollment volumes due to participant choice

Required Cash Reserves

Requested Enrollment Spaces × \$652 × 3 Months

Reimbursement rate of **\$652** per participant per month when **billing criteria** are met:

- Participants enrolled in ACIS and Medicaid
- Participant receives at least 3 ACIS-eligible services on 3 different days per month
- Each service is documented in HMIS



Program Pathways

ACIS Program Pathways



Pathway 1: Project-Based Supportive Housing

- ~**247** monthly enrollment spaces
- ACIS enrollment linked to affordable housing developments through Coordinated Access



Pathway 2: General Supportive Services Pool (Scattered Site)

- ~**114** monthly enrollment spaces
- Participants receive ACIS case management AND a rental subsidy through Coordinated Access
- Must demonstrate ability to help people identify housing



Pathway 3: Intensive Street Outreach

- ~**189** monthly enrollment spaces
- Serves individuals experiencing unsheltered homelessness or exiting institutions
- Housing placement is not attached at enrollment
- Must demonstrate ability to deliver services on street settings and help people find housing that meets their needs; this includes drop in centers



Pathway 1 & 2



ACIS Case Management

- Case Management
- Engagement
- Supportive Services



Housing Resources

- Housing Plus
- Tenant-based
- Project-based
- Other subsidies



Housing Stability



- Stable Housing
- Improved Health
- Long-term retention



**And now we're
expanding!**

Pathway 1: Project-Based Supportive Housing



Project Name	Developer	Total Units Set-Aside for ACIS
Beacon House	Beacon House	56
Claire Court II	HOMES for America	5
	Fertile Ground	4
Bridges/Belvedere	Winn Development	11
New Shiloh III	Unity Properties	10
Sojourner Place @ Park	Episcopal Housing	28
407 Franklin	407 Partners	6
Springboard	Springboard	6
Park Heights Multi	NHP/Anderson	5
	MORE	4
Urban Equity	Milliman&20th St.	4
Sojourner @ Falls	Episcopal Housing	92
Abe Dua Residences	NHP	8
Westport Parcel A	NHP	8
	TOTAL:	247

Developers can partner with ACIS-approved providers to deliver supportive services in their units.

To access the set aside, providers can:

- submit a support form from a developer as part of their application
- request to be added to a pool for developers to select from at a later date.

If a provider has a developer partnership (or rental subsidy) that could be paired with ACIS, providers can also apply to this pathway.



Participating Entity Expectations

Data and Reporting Requirements



HMIS Documentation

- Enter participant-level data and case notes
- Align documentation with services and billing
- Maintain data quality standards



Data Security Requirements

- Comply with PII and HMIS security standards
- Follow confidentiality and data protection standards



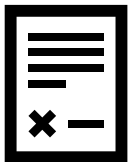
Reconciliation & Reporting

- Participate in MOHS-led reconciliation
- Comply with quarterly State reporting requirements



Key Performance Metrics:

- Returns to homelessness
- Housing retention
- Service utilization
- Healthcare connections



Staffing and Caseload Information

View RFP for full requirements such as local hiring, fair housing, CoC membership, etc.



RFP Overview

Proposal Timeline & Service Team



Date	Milestone
Tuesday, May 26 2026 through Friday, July 31, 2026	First application window for the ACIS Expansion RFP
Wednesday, August 12, 2026	ACIS Expansion RFP re-released with a deadline extension
Tuesday, August 18, 2026	Information Session/Bidder's Conference Webinar at 2:00 pm. Link, recording and slide deck will be posted on the MOHS Grants Competition page.
August 12 – September 2, 2026	Application window open. Applications are reviewed and scored on a rolling basis as they are received.
Wednesday, September 2, 2026	Application deadline at 5:00 pm. All submissions must be sent to ACIS@baltimorecity.gov
September 9 - 30, 2026	Conditional awards issued on a rolling basis as applications are reviewed.
Upon award	Contract approval and new provider onboarding.
July 1 – October 1, 2026	Grant term begins. Estimated earliest start date for second cohort: October 1.

Anticipated Service Term

- New Participating Entities: Variable start date but estimated to be September 1, 2026 – August 31, 2027 (up to 3-year optional extension, contingent on performance and mutual agreement)
- Renewing Participating Entities: January 1, 2027 – December 31, 2028 (up to 3-year optional extension)
- Note: Maryland's Medicaid Waiver is approved through December 30, 2026; extension submitted and pending MDH approval — retro billing

How to Apply



Application due Wed, September 2, 2026, at 5:00 PM EST to
ACIS@baltimorecity.gov

Applicant Eligibility

- Non-profit 501(c)(3) organization
- 3+ years experience serving people experiencing homelessness
- Demonstrated financial and management capacity
- Demonstrated cash reserves for fee-for-service operations

Application Components

- **Cover Sheet and Staffing Plan** (Excel): pathway selection and enrollment request
- **Narrative** (Word, returned as PDF): organizational and program responses
- **Optional:** Preferred Partner Support Form (Project-Based pathway only)
- **Supporting documents:** tax exemption letter, articles of incorporation, good standing certificate, 2 years audits, financial statements, fiscal policies, org chart, board list, SAM.gov/UEI registration

Applicant Eligibility



Eligibility Requirements

- ✓ Non-profit 501(c)(3) organization
- ✓ 3+ years serving people experiencing homelessness
- ✓ Demonstrated financial & management capacity
- ✓ Ability to operate under fee-for-service reimbursement



Cash Reserve Requirement

- Applicants must demonstrate cash reserves equal to: Requested enrollment spaces x \$652 x 3
- **Example:**
100 monthly enrollment spaces = \$195,000 in cash reserves

Cash reserves must align with requested enrollment capacity
- Cash reserves must be proportionate to the number of enrollment spaces requested and reflect the organization's ability to manage variable monthly reimbursements

Review Process & Scoring Criteria



Review Process

- ① Completeness Review
- ② Eligibility Threshold
- ③ Panel Scoring
- ④ Conditional Awards
- ⑤ Final Clearance

Scoring Rubric (up to 215 points)

- Organizational Capacity — 50 pts
- Project-Based Pathway — 35 pts
- Street Outreach Pathway — 20 pts
- Service Capacity — 80 pts
- ACIS Requirements — 30 pts



Questions?