# Park-Ohio Holdings Corp.
# First Quarter 2025 Earnings Call Presentation

## May 7, 2025

# Forward-Looking Statements and Non-GAAP Measures

These slides contain forward-looking statements, including statements regarding future performance of the Company, that are subject to known and unknown risks, uncertainties and other factors that may cause our actual results, performance and achievements, or industry results, to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. These factors that could cause actual results to differ materially from expectations include, but are not limited to, the following: the impact supply chain and logistic issues have on our business, results of operations, financial position and liquidity; our substantial indebtedness; the uncertainty of the global economic environment; general business conditions and competitive factors, including pricing pressures and product innovation; demand for our products and services; the impact of labor disturbances affecting our customers; raw material availability and pricing; fluctuations in energy costs; component part availability and pricing; changes in our relationships with customers and suppliers; the financial condition of our customers, including the impact of any bankruptcies; our ability to successfully integrate recent and future acquisitions into existing operations; the amounts and timing, if any, of purchases of our common stock; changes in general economic conditions such as inflation rates, interest rates, tax rates, unemployment rates, higher labor and healthcare costs, recessions and changing government policies, laws and regulations, including those related to the current global uncertainties and crises, such as tariffs and surcharges; adverse impacts to us, our suppliers and customers from acts of terrorism or hostilities, including the conflicts between Russia and Ukraine and in the Middle East, or political unrest, including the rising tension between China and the United States; public health issues, including the outbreak of infectious diseases and any impact on our facilities and operations and our customers and suppliers; our ability to meet various covenants, including financial covenants, contained in the agreements governing our indebtedness; disruptions, uncertainties or volatility in the credit markets that may limit our access to capital; potential disruption due to a partial or complete reconfiguration of the European Union; increasingly stringent domestic and foreign governmental regulations, including those affecting the environment or import and export controls and other trade barriers; inherent uncertainties involved in assessing our potential liability for environmental remediation-related activities; the outcome of pending and future litigation and other claims and disputes with customers; our dependence on the automotive and heavy-duty truck industries, which are highly cyclical; the dependence of the automotive industry on consumer spending; our ability to negotiate contracts with labor unions; our dependence on key management; our dependence on information systems; our ability to continue to pay cash dividends, and the timing and amount of any such dividends; and the other factors we describe under "Item 1A. Risk Factors" included in the Company's Annual Report on Form 10-K for the year ended December 31, 2024. Any forward-looking statement speaks only as of the date on which such statement is made, and we undertake no obligation to update any forward-looking statement, whether as a result of new information, future events or otherwise, except as required by law. In light of these and other uncertainties, the inclusion of a forward-looking statement herein should not be regarded as a representation by us that our plans and objectives will be achieved.

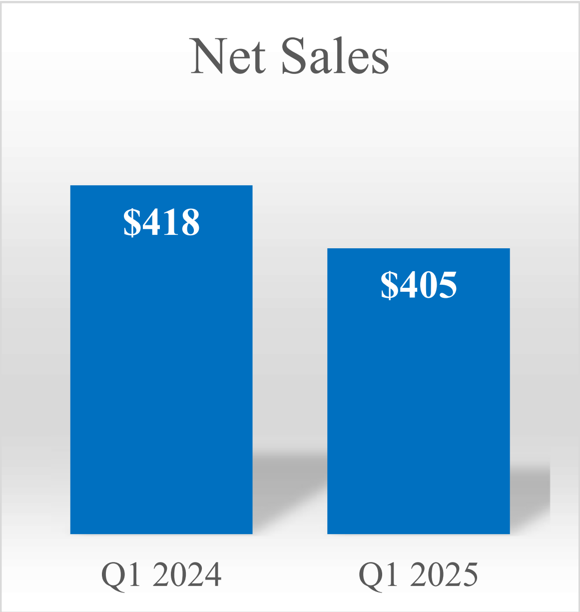
The Company uses certain non-GAAP measures in discussing the Company's performance, including Adjusted EPS; EBITDA, as defined; and Adjusted Segment Operating Income. The reconciliation of these measures to the most directly comparable GAAP measures is detailed at the end of these slides and in the Company's press release for the first quarter of 2025, which is available on the Company's website at www.pkoh.com.

# First Quarter 2025 Highlights

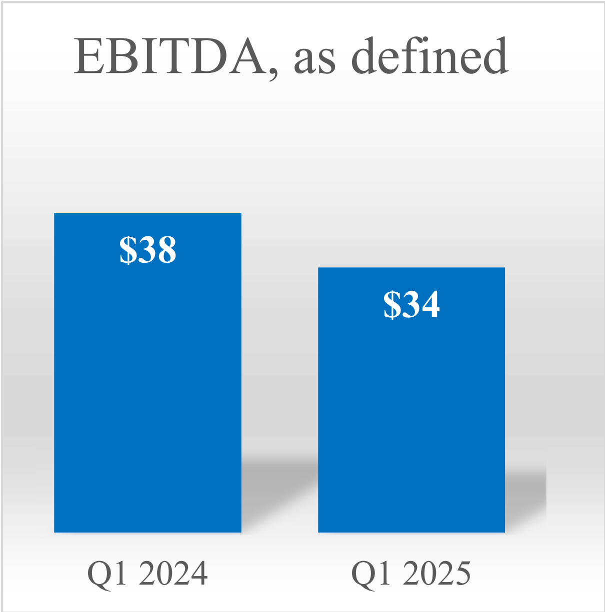
ParkOhio

- Net sales of $405 million compared to $418 million in Q1 2024
- GAAP EPS from continuing operations of $0.61 compared to $0.83 in Q1 2024
- Adjusted EPS from continuing operations of $0.66 per diluted share compared to $0.85 in Q1 2024
- Income from continuing operations of PKOH shareholders of $8.5 million compared to $10.6 million in Q1 2024
- EBITDA, as defined of $34 million compared to $38 million in Q1 2024
- Trailing-twelve-month EBITDA, as defined of $148 million
- Total liquidity of $210 million at March 31, 2025, including cash of $55 million and $155 million of unused borrowing availability

# Q1 Consolidated Results *(in millions, except EPS)*

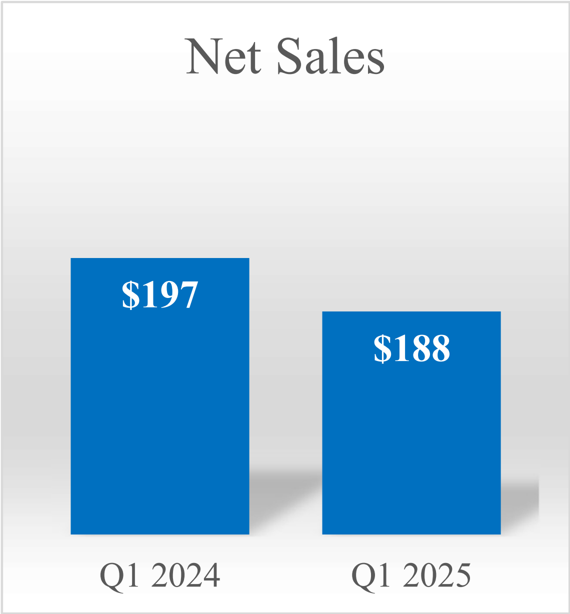


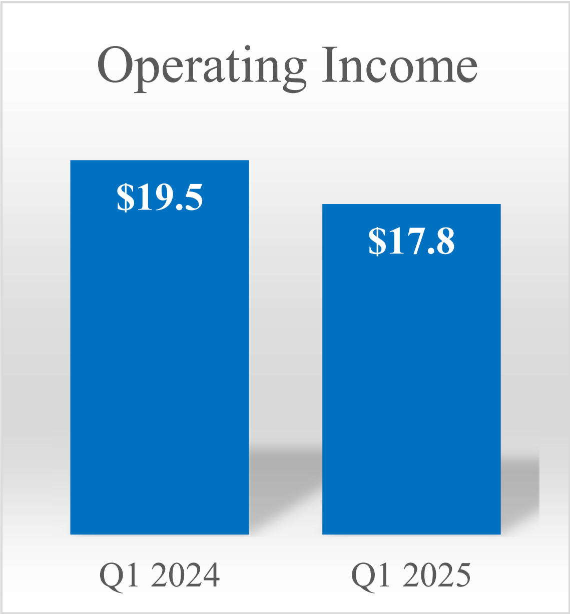





- **In the first quarter of 2025, net sales from continuing operations were $405.4 million compared to $417.6 million in the 2024 period, driven by lower customer demand in our Supply Technologies and Assembly Components segments partially offset by 6% growth in our Engineered Products segment.**
- **Excluding special items primarily related to restructuring actions in 2025 and acquisition expenses in the 2024 period, adjusted EPS from continuing operations was $0.66 per diluted share in the first quarter of 2025 compared to $0.85 per diluted share in the 2024 period. Profitability was lower in the 2025 period compared to 2024 due primarily to the lower sales levels.**
- **EBITDA, as defined was $33.9 million in the 2025 period compared to $37.8 million in the 2024 period.**

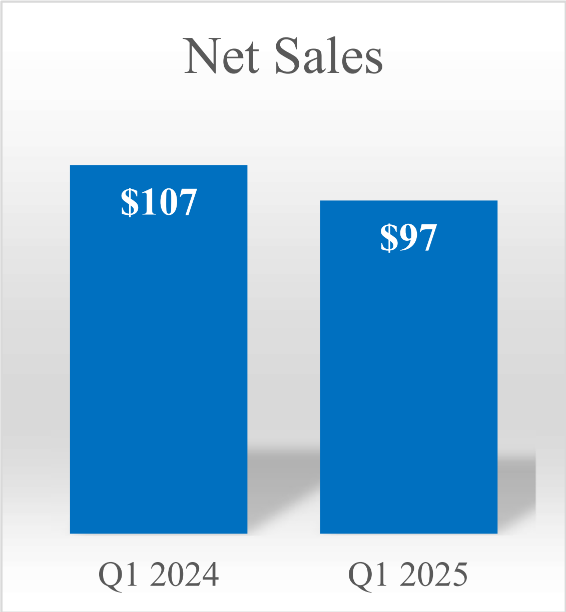
# Q1 Supply Technologies Segment *(in millions)*

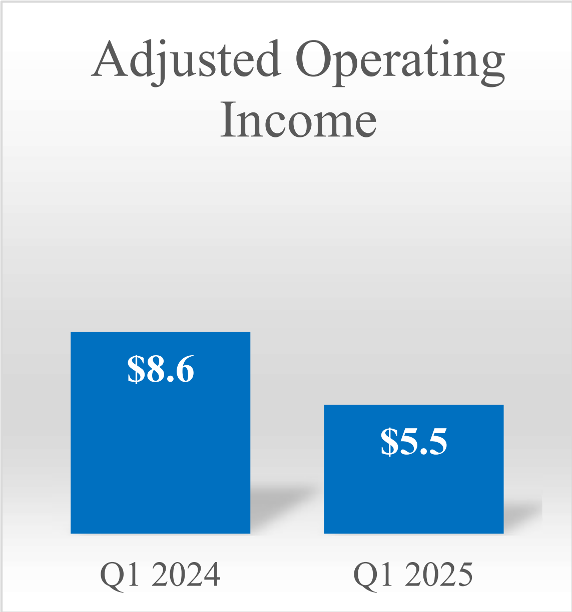



- **Decreases in net sales were primarily driven by lower customer demand in certain end markets in North America, especially in the powersports, industrial and electrical equipment markets and in our fastener manufacturing business. These decreases were partially offset by increased demand in our heavy-duty truck, semiconductor equipment and consumer electronics markets.**
- **Average daily sales in this segment began the first quarter slowly due to soft demand in North America and increased throughout the first quarter of 2025.**
- **Segment operating income was $17.8 million compared to a record $19.5 million in the 2024 period, and operating income margin was 9.5% compared to a record 9.9% in the 2024 period, with both decreases due to the lower sales levels.**

# Q1 Assembly Components Segment *(in millions)*



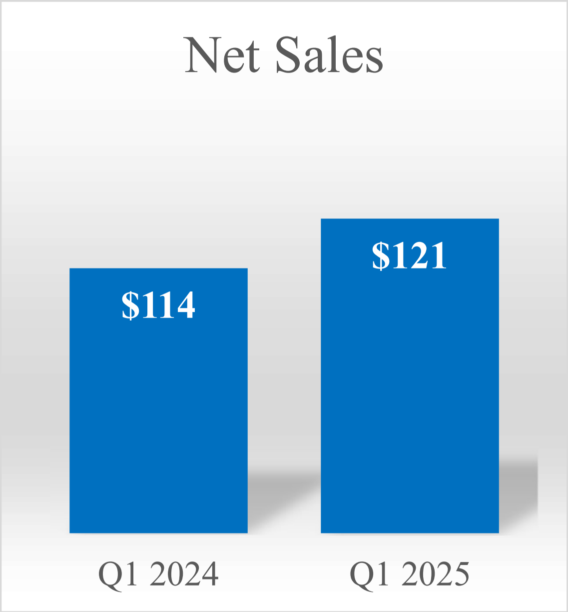



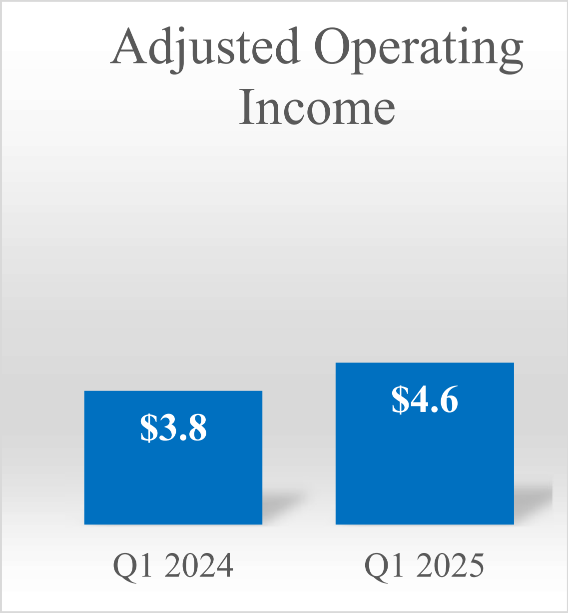

- **Sales were lower year-over-year due to lower unit volumes in our fuel rail and extruded rubber products businesses, customer delays on new business launches and favorable product pricing on certain legacy programs that ended in 2024.**

- **Adjusted segment operating income was $5.5 million in the first quarter of 2025 compared to $8.6 million in the corresponding 2024 quarter.**
- **Operating income margin was 5.7% in the 2025 period compared to 8.0% in the 2024 first quarter.**
- **The profitability decrease in the 2025 period was driven by the lower sales levels, partially offset by the impact of profit-improvement initiatives implemented in this segment.**

# Q1 Engineered Products Segment *(in millions)*

ParkOhio




- **The sales increase of 6.3% was driven by higher sales in our industrial equipment business.**
- **Customer demand for both new equipment and aftermarket products and services remains strong, with year-over-year growth of 12% in new equipment sales and 5% in aftermarket sales.**
- **New equipment backlog totaled $136 million at March 31, 2025, compared to $145 million at December 31, 2024. Bookings in the quarter were $39 million compared to $43 million in the 2024 period.**
- **In our forged and machined products business, first quarter 2025 sales were down 10% compared to the first quarter of 2024.**
- **On an adjusted basis, segment operating income increased in the 2025 period driven by the higher sales in our capital equipment business and the benefit of profit-improvement actions, partially offset by the lower sales and profitability in our forged and machined products business.**

# 2025 Outlook

Given the current macroeconomic environment and uncertainty around tariffs, we continue to assess the impact of the added costs for certain imported raw materials and other components and demand softness in certain of our key end markets. We are working with our customers and suppliers and expect to mitigate the impact of added costs caused by tariffs. Conversely, we believe many of our businesses are well positioned to benefit in the long term from the current environment due to higher production activity and localized sourcing back into the United States. We estimate that our 2025 net sales will be in the range of $1.6 billion to $1.7 billion and our 2025 adjusted earnings per share will be in the range of $3.00 to $3.50, and we continue to expect our free cash flow to improve year over year.

# Non-GAAP Reconciliations – Q1

| Adjusted EPS: | Three Months Ended March 31, 2025 | Three Months Ended March 31, 2024 |
|---|---|---|
| Income from continuing operations per common share attributable to Park-Ohio Holdings Corp. common shareholders | $ 0.61 | $ 0.83 |
| Adjustments | | |
| Restructuring and other special charges | 0.07 | 0.03 |
| Tax effect of adjustments | (0.02) | (0.01) |
| Adjusted EPS | $ 0.66 | $ 0.85 |

| EBITDA, as defined: | Three Months Ended March 31, 2025 | Three Months Ended March 31, 2024 |
|---|---|---|
| | (in millions) | |
| Income from continuing operations attributable to Park-Ohio Holdings Corp. common shareholders | $ 8.5 | $ 10.6 |
| Add back: | | |
| Interest expense, net | 11.0 | 11.9 |
| Income tax expense | 1.9 | 3.3 |
| Depreciation and amortization | 8.3 | 8.4 |
| Stock-based compensation expense | 1.5 | 1.5 |
| Restructuring, business optimization and other costs | 1.0 | - |
| Acquisition-related expenses | - | 0.3 |
| EBITDA loss attributable to Designated Subsidiary | 1.8 | 1.8 |
| Other | (0.1) | - |
| EBITDA, as defined | $ 33.9 | $ 37.8 |

# Q1 Non-GAAP Reconciliations (continued)

ParkOhio

| | Three Months Ended March 31, | | | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | 2025 | | | | | | 2024 | | | | | |
| | (In millions) | | | | | | | | | | | |
| | As reported | | Adjustments | | As adjusted | | As reported | | Adjustments | | As adjusted | |
| Supply Technologies | $ | 17.8 | $ | — | $ | 17.8 | $ | 19.5 | $ | — | $ | 19.5 |
| Assembly Components | | 5.3 | | 0.2 | | 5.5 | | 8.6 | | — | | 8.6 |
| Engineered Products | | 3.8 | | 0.8 | | 4.6 | | 3.5 | | 0.3 | | 3.8 |
| Corporate | | (8.0) | | — | | (8.0) | | (7.6) | | — | | (7.6) |
| Operating income - continuing operations | $ | 18.9 | $ | 1.0 | $ | 19.9 | $ | 24.0 | $ | 0.3 | $ | 24.3 |

| | Three Months Ended March 31, | | | |
|---|---|---|---|---|
| | 2025 | | 2024 | |
| | (In millions) | | | |
| | As reported | | As reported | |
| Net cash (used in) provided by operating activities from continuing operations | $ | (10.0) | $ | 2.3 |
| Less: purchases of property plant and equipment | | (9.5) | | (5.8) |
| Free cash flow | $ | (19.5) | $ | (3.5) |