

# **Forward-Looking Statements**

This presentation contains "forward-looking statements" within the meaning of the federal securities laws with respect to general economic conditions, key macro-economic drivers that impact our business, the effects of ongoing trade actions, the effects of continued pressure on the liquidity of our customers, potential synergies and organic growth provided by acquisitions and strategic investments, demand for our products, metal margins, the effect of COVID-19 and related governmental and economic responses thereto, the ability to operate our steel mills at full capacity, future availability and cost of supplies of raw materials and energy for our operations, share repurchases, legal proceedings, the undistributed earnings of our non-U.S. subsidiaries, U.S. non-residential construction activity, international trade, the impact of Russia's invasion of Ukraine, capital expenditures, our liquidity and our ability to satisfy future liquidity requirements, the proposed Tensar acquisition and the timing thereof, estimated contractual obligations, the expected capabilities and benefits of new facilities, the timeline for execution of our growth plan, and our expectations or beliefs concerning future events. The statements in this presentation that are not historical statements, are forward-looking statements. These forward-looking statements can generally be identified by phrases such as we or our management "expects," "anticipates," "believes," "estimates," "future," "intends," "may," "plans to," "ought," "could," "will," "should," "likely," "appears," "projects," "forecasts," "outlook" or other similar words or phrases, as well as by discussions of strategy, plans, or intentions.

Our forward-looking statements are based on management's expectations and beliefs as of the date of this presentation. Although we believe that our expectations are reasonable, we can give no assurance that these expectations will prove to have been correct, and actual results may vary materially. Except as required by law, we undertake no obligation to update, amend or clarify any forward-looking statements to reflect changed assumptions, the occurrence of anticipated or unanticipated events, new information or circumstances or any other changes. Important factors that could cause actual results to differ materially from our expectations include those described in Part I, Item 1A, Risk Factors, of our annual report on Form 10-K for the fiscal year ended August 31, 2021, as well as the following: changes in economic conditions which affect demand for our products or construction activity generally, and the impact of such changes on the highly cyclical steel industry; rapid and significant changes in the price of metals, potentially impairing our inventory values due to declines in commodity prices or reducing the profitability of our downstream contracts due to rising commodity pricing; impacts from COVID-19 on the economy, demand for our products, global supply chain and on our operations, including the responses of governmental authorities to contain COVID-19 and the impact of various COVID-19 vaccines; excess capacity in our industry, particularly in China, and product availability from competing steel mills and other steel suppliers including import guantities and pricing, the impact of the Russian invasion of Ukraine on the global economy, energy supplies and raw materials, which is uncertain but may prove to negatively impact our business and operations; compliance with and changes in existing and future laws, regulations and other legal requirements and judicial decisions that govern our business, including increased environmental regulations associated with climate change and greenhouse gas emissions; involvement in various environmental matters that may result in fines, penalties or judgments; evolving remediation technology, changing regulations, possible third-party contributions, the inherent uncertainties of the estimation process and other factors that may impact amounts accrued for environmental liabilities; potential limitations in our or our customers' abilities to access credit and non-compliance of their contractual obligations, including payment obligations; activity in repurchasing shares of our common stock under our repurchase program; financial covenants and restrictions on the operation of our business contained in agreements governing our debt; our ability to successfully identify, consummate and integrate acquisitions, and the effects that acquisitions may have on our financial leverage; risks associated with acquisitions generally, such as the inability to obtain, or delays in obtaining, required approvals under applicable antitrust legislation and other regulatory and third party consents and approvals; operating and startup risks, as well as market risks associated with the commissioning of new projects could prevent us from realizing anticipated benefits and could result in a loss of all or a substantial part of our investments; lower than expected future levels of revenues and higher than expected future costs; failure or inability to implement growth strategies in a timely manner; impact of goodwill impairment charges; impact of long-lived asset impairment charges; currency fluctuations; global factors, such as trade measures, military conflicts and political uncertainties, including changes to current trade regulations, such as Section 232 trade tariffs and quotas, tax legislation and other regulations which might adversely impact our business; availability and pricing of electricity, electrodes and natural gas for mill operations; ability to hire and retain key executives and other employees; competition from other materials or from competitors that have a lower cost structure or access to greater financial resources; information technology interruptions and breaches in security; ability to make necessary capital expenditures; availability and pricing of raw materials and other items over which we exert little influence, including scrap metal, energy and insurance; unexpected equipment failures; losses or limited potential gains due to hedging transactions; litigation claims and settlements, court decisions, regulatory rulings and legal compliance risks; risk of injury or death to employees, customers or other visitors to our operations; and civil unrest, protests and riots.



# A Leader in Concrete Reinforcement

- Leading provider of reinforcement solutions to the North American and Eastern European construction sectors
- Have become the standard in every market in which we compete
  - Operating structure that optimizes full value chain profitability
  - Best-in-class assets, poised for growth
- Strong balance sheet and evolved capital allocation strategy, with increased emphasis on returning cash to shareholders
- Robust record of creating shareholder value
- Sustainability leader guided by a commitment to our people, communities, environment, and good governance





### We've Built a Global Steel Industry Leader



Market Position in ~80% of the **Finished Products We Sell** 



Core EBITDA CAGR (2) 2018 - 2021



**Leader in Environmental Performance** 

Produce 60% Less Greehouse Gas Emissions (1) Use 80% Less Energy (1)



**Net Debt to Adjusted EBITDA** (2) (TTM)



**Return on Invested Capital** (2) (TTM)



**Return On Incremental Capital Deployed** (2) FY 2016 - TTM



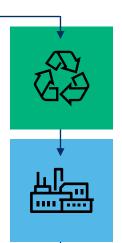
<sup>1</sup> Compared to global steel industry average published by the World Steel Association

### **Company Overview**

2 segments - North America and Europe - share the same vertically integrated operating structure

### **CMC** is a Key Player in the **Circular Steel Economy**

- Recycled content drives process from beginning to end
- 98% of our raw material is recycled steel
- 83% of our waste is recycled into other products



#### **Raw Materials**

- 38 U.S. locations, 12 Poland locations
- Profitable, low-cost source of raw materials for our mills, with additional upside

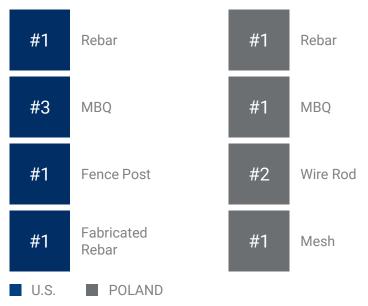
### **Mill Operations**

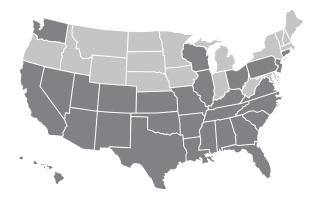
- 9 U.S. locations, 1 Poland location
- The economic engine of CMC

#### **Downstream Operations**

- 57 U.S. locations, 5 Poland locations
- · Demand pull for our mills and insight into end market demand

### **Strong Positions In All Major Products**



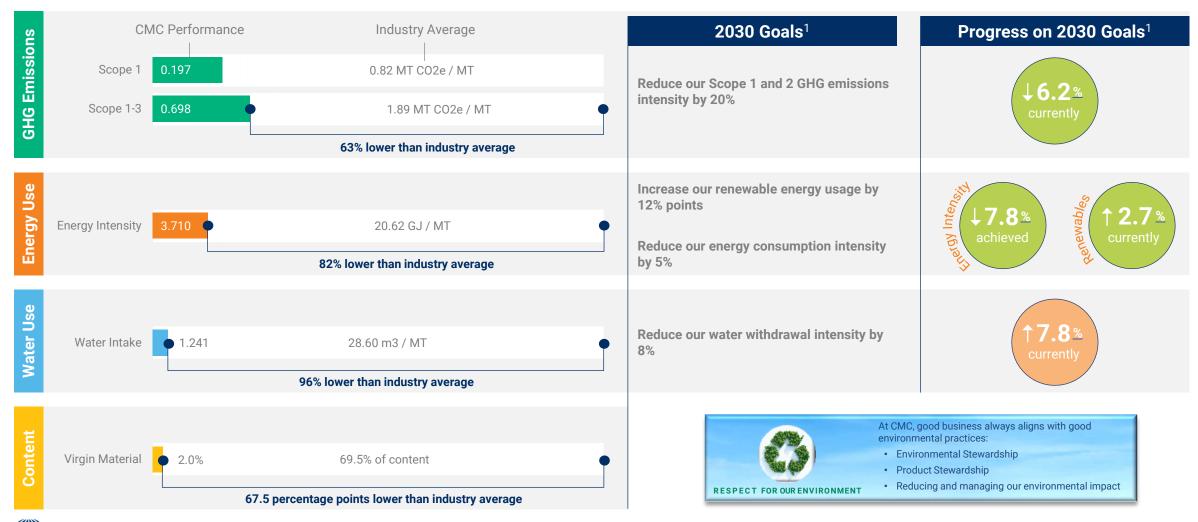






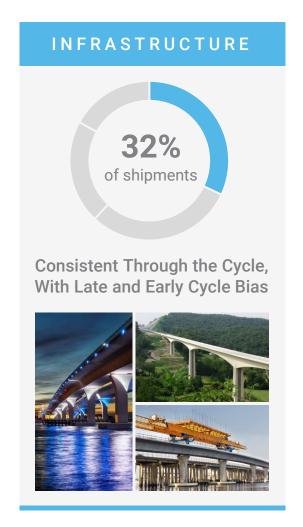
# A Clearly Sustainable Future – Proud of Our Progress

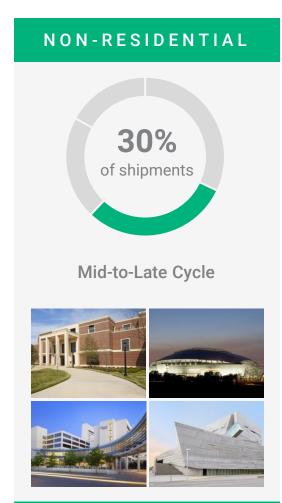
With GHG emissions intensity already below the 2040 Paris Climate Agreement industry target, CMC continues to set new lower emissions targets

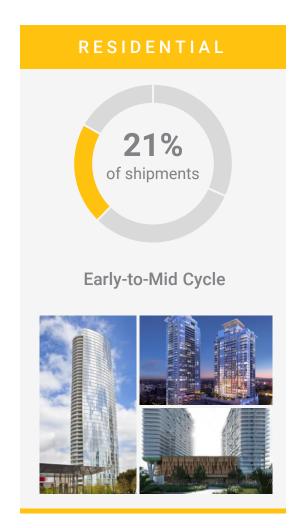


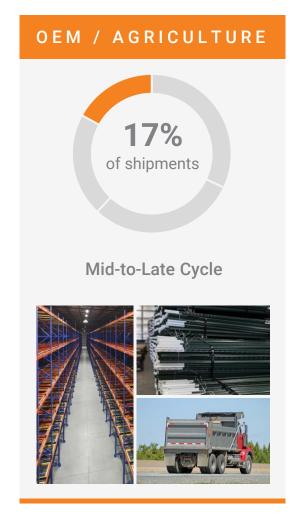


### **North America End Markets We Serve**











# **Vertical Integration Drives Our Success**

**Our Business is Managed Vertically to Maximize Returns** 

#### ROLE OF EACH LINK



#### **Raw Materials**

- 1. Economically supply Mills
- 2. Ensure scrap availability in certain competitive markets
- 3. Return cost of capital through-the-cycle
- 4. Investment in non-ferrous separation technology is unlocking value of shredder operations



### Mill Operations

- 1. Fconomic heart of our value chain
- 2. Most profitable at high operating rates
- 3. Significantly over-earn cost of capital



### **Downstream Operations**

- 1. Create baseload for Mills
- 2. CMC volumes protected from imports
- 3. Direct connection to customers
- 4. Forward visibility
- 5. Internal price hedge



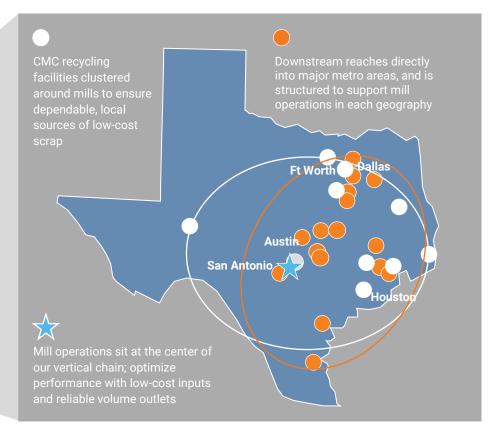
# **Synergistic Operations Located in Strong Markets**

CMC operates coast-to-coast in the United States with vertically integrated operations that focus on maximizing profit through the value chain.

#### CMC U.S. FACILITIES

# West CMC recycling Central CMC mills East CMC fabrication

#### **ZOOM-IN OF INTEGRATED VALUE CHAIN**

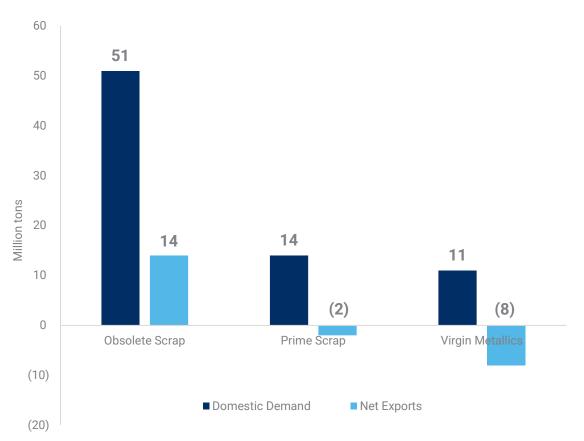




# Stable Supply Outlook For CMC's Feedstock

The U.S. Has a Large and Stable Reservoir of Obsolete Scrap, the Primary Raw Material CMC Uses

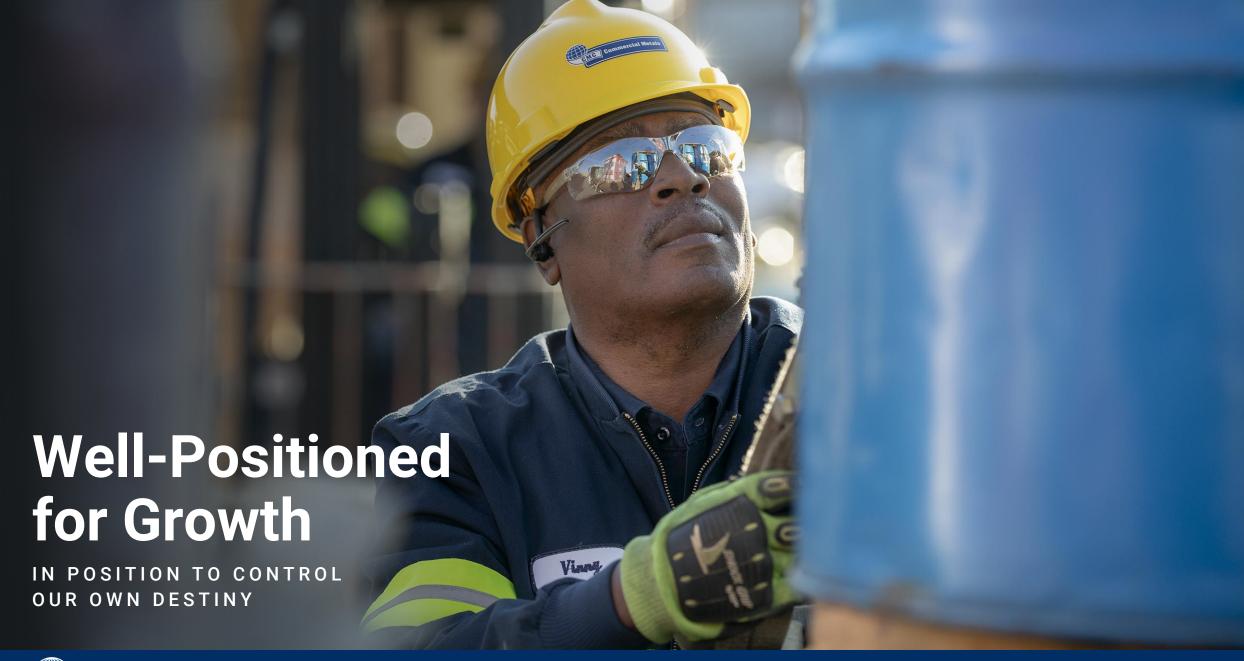
#### STEELMAKING METALLICS - 5 YEAR AVERAGE (2015 TO 2019)



# U.S. market has maintained a consistent obsolete scrap reservoir in excess of 1 billion tons over the past 20 years

- CMC uses exclusively obsolete scrap, of which the U.S. currently generates a large surplus
- Domestic reservoir of obsolete scrap has been stable for decades (i.e. annual replenishment roughly equals annual consumption plus exports)
- We are confident in our future ability to source adequate levels of scrap inputs
  - High degree of internal sourcing
  - Long-standing relationships with external vendors
  - Good regional supply dynamics around our mills







# **CMC's Growth Strategy**

**Execute on Attractive Organic and Inorganic Opportunities That Complement Our Critical Competencies** and Leverage Our Leadership Position in Concrete Reinforcement

#### WHO WE ARE:

### **Critical Competencies**

- Operational excellence
- Customer relationships & service
- Innovation
- Value chain optimization
- Disciplined capital allocation
- Sustainable business model

#### **HOW WE VIEW THINGS:**

### **Strategic Priorities**

- Adjacent markets we know well
- Strengthen vertical value chain
- Accretive to through-the-cycle **ROIC**
- Broaden product offerings

#### **DESTINATION:**

#### **Growth Initiatives**

- ✓ Arizona 2
- ✓ Micro Mill 4
- ✓ Product adjacencies
- ✓ Downstream products
- ✓ MBQ growth
- ✓ Poland expansion
- ✓ Wire rod



# **Building for the Future – Executing on a Disciplined Growth Plan**

**Now Operating** 



#### **Polish Expansion**

- Utilized previous excess melt capacity to add 200,000 tons of higher-margin finished product output
- Leverages fixed cost over larger revenue base
- Provides significant commercial and operational flexibility
- Has significantly outperformed expectations during first two quarters of operation

Q3 FY 2022



#### Tensar Acquisition (pending)

- An industry leader in specialty earlyphase construction reinforcement
- Strong and stable margins with unparalleled innovation capabilities, best-in-class customer value proposition
- Meaningfully extends CMC's growth runway; creates a platform for further expansion in complementary highmargin engineered solutions
- Under-penetrated markets provide significant growth upside
- Acquisition creates a unique provider of reinforcement solutions for the domestic and international construction markets

Early CY 2023



#### Arizona 2

- CMC's 3<sup>rd</sup> micro mill second at Mesa, AZ site
- First merchant bar-capable micro mill in the world
- Replaces rebar production from highercost former Steel CA plant
- Will further optimize mill network and provide access to large West Coast MBO market
- Significant portion of capital investment offset by sale of former Steel CA site
- One of the greenest steel plants in the world

Fiscal 2025



### Micro Mill 4 (MM4)

- State-of-the-art micro mill to serve the Northeast, Mid-Atlantic, and Mid-Western markets
- Will complement CMC's existing operational footprint – significant benefits expected from enhanced production flexibility, customer service capabilities, and logistical efficiencies
- Expected to be one of the most environmentally friendly steel mills in the world
- Site selection process is underway

CMC is targeting significant growth through a disciplined approach of 1) expanding in markets we know well; 2) growing with a customer base we know well; and 3) adding complementary solutions for applications we know well



## Favorable Secular Trends Expected to Prolong the Cycle

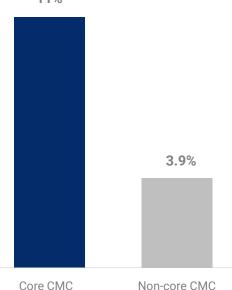
### NORTH AMERICA

#### Population growth between core states and non-core states

(change from 2010 to 2020)

Core = 60% of **US** population

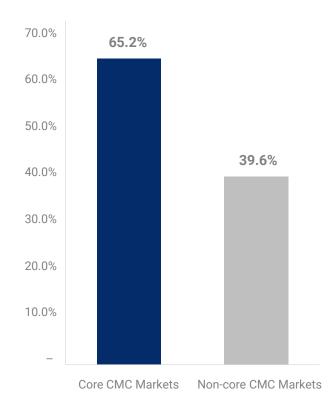
11%



- Population in CMC's core geographical markets continues to outpace other regions, with the pace quickening during the pandemic
- Should lead to increased public and private infrastructure investment over time as metro areas grow to accommodate
- Expected to also have a longterm positive impact on scrap generation and flows in our core markets

### Single family housing permits

(change from 2016 to 2021)



- Housing investment in our core markets has far outpaced other regions
- New community formation leads local infrastructure and non-residential investment by 12 to 24 months



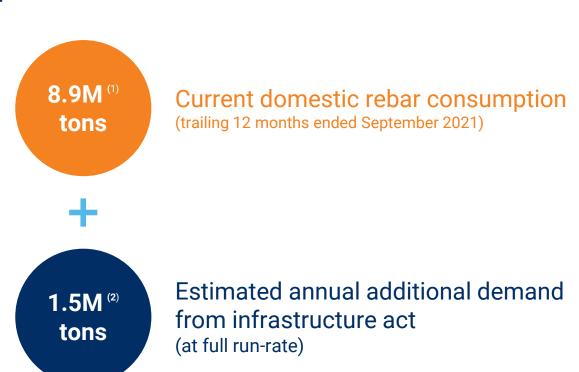
Markets

Markets

## Favorable Secular Trends Expected to Prolong the Cycle

#### NORTH AMERICA

#### Impact of Infrastructure Investment and Jobs Act

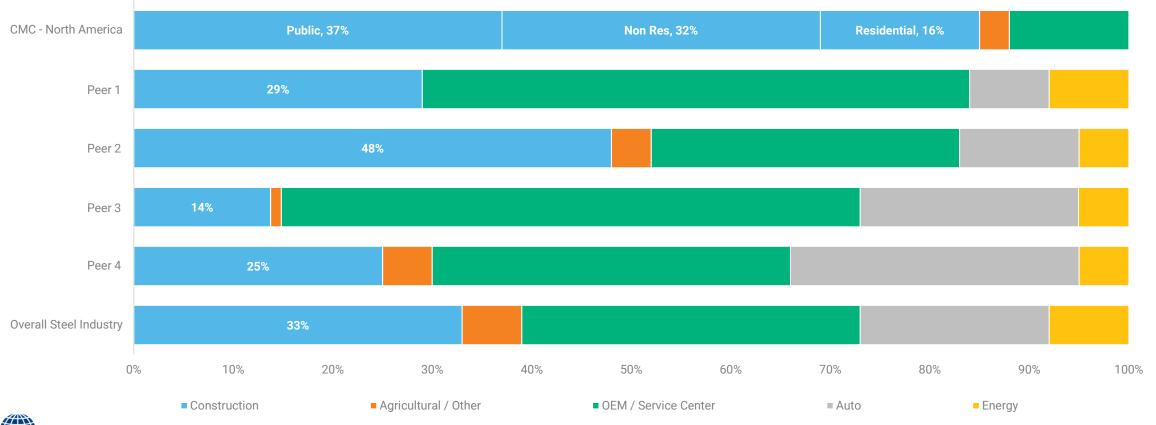


- Newly signed infrastructure bill provides federal funding over 5-year period
- Increases total federal spending by \$550 billion compared to FAST Act over life of program
- Funding level for roads, bridges, and major projects is increased by nearly 50% vs. prior levels
- Expected to take 12 to 24 months for impact to be strongly felt in on-the-ground activity
- Planned Arizona 2 mill start-up (early calendar 2023) should provide CMC with added ability to benefit

# **CMC Best Positioned to Capitalize on These Secular Trends**

### **NORTH AMERICA**

### **Breakdown by North American End Market Exposure**

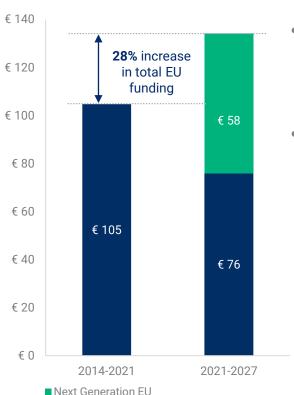




### Favorable Secular Trends Expected to Prolong the Cycle

### **EUROPE**

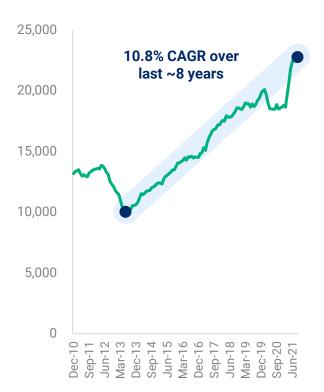
### **European Structural and Investment Funds**



- European Union (E.U.) total funding to Poland is expected to increase significantly over the 2021-2027 budgetary period
- A large multiyear COVID recovery program will more than offset lower funds available through E.U. Structural and Investment programs combination of both programs provides strong visibility to infrastructure

### **Single Family Housing Permits - Poland**

(change from FY 2011 to FY 2021)



- Polish disposable income per capita has increased at 2x the average E.U. rate since 2010
- for rental use has grown at nearly 2x the pace of the overall market since 2013
  - Has increased from 35% of residential new builds in 2013 to 60% in 2021



Sources: Eurostat, Statistics Poland

■ Structural and Investment Funds

### **Evolved Capital Allocation Strategy**

17% increase to quarterly dividend to \$0.14 per share

Recent Announcements

\$350 million share repurchase program

CMC intends to distribute a meaningful portion of free cash flow to shareholders with share buybacks supplementing an enhanced dividend stream

Value-Generating Growth

2 Shareholder Distributions

Optimize
Debt Costs

Maintain Strong and Flexible Balance Sheet





# Significant Increase in Through-the-Cycle Earnings Capability

Core EBITDA Generation Compared to Rebar Metal Margin

(trailing four quarter basis) \$750 \$1,200 · CMC has significantly increased its earnings and cash flow capabilities Since the beginning of FY 2020, average Core EBITDA has increased \$700 \$1,100 100% compared to the prior three-year period AMM rebar index minus AMM Chicago - During those same time periods, average rebar metal margin has \$1,000 increased by only 20% Extensive strategic transformation drove the performance \$900 Core EBITDA improvement and included the exit of non-core businesses, construction of a state-of-the-art micro mill, and an acquisition that \$800 \$550 increased CMC's North America operational footprint by over 50% Average: \$750 million CMC is currently investing in attractive projects that are expected to \$700 +100% drive further value-accretive growth (trailing four quarters) \$600 Average: \$410/t \$500 Average: \$335/t Average: \$370 million \$300 \$300 \$200 \$100 \$200 \$0 \$150 Core EBITDA - Trailing 4 Quarters AMM Rebar to Shredded Scrap Spread - Trailing 4 Quarters



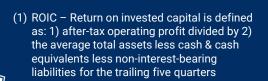
# Financial Guidance Framework

# OVER THE CYCLE, CMC SEEKS TO:

- Achieve through-the-cycle ROIC (1) above 10%
- Keep leverage at approximately 2x through-the-cycle Adjusted EBITDA, while flexing to ~3x for compelling acquisitions

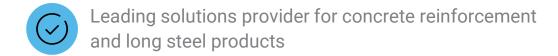
# IN ADDITION, CMC SEEKS TO:

 Opportunistically return capital in excess of reinvestment to shareholders, consistent with Capital Allocation Strategy



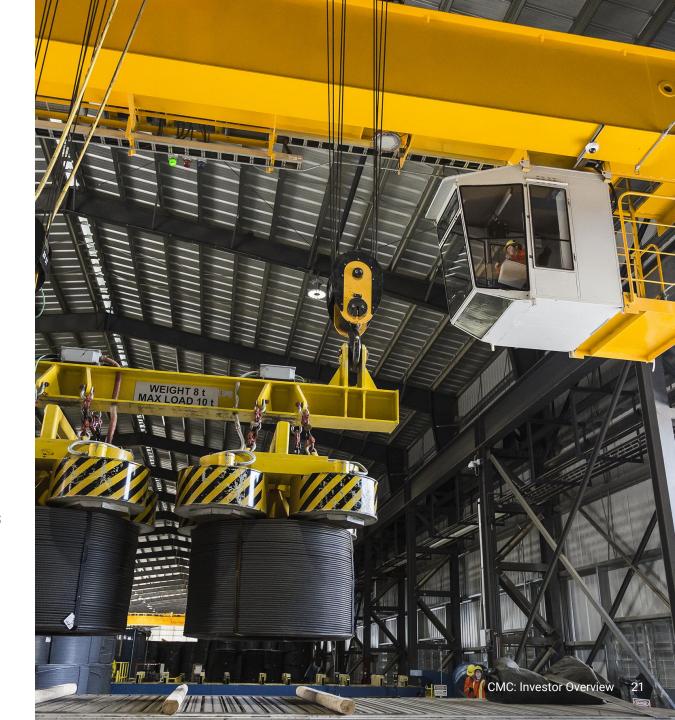


# **CMC: Key Takeaways**



- Benefiting from powerful secular trends
- Executing organic growth strategy, utilizing best-in-class assets
- Disciplined acquirer with "dry powder" and proven integration abilities
- Strong balance sheet and evolved capital allocation strategy, with emphasis on returning cash to shareholders
- Robust record of creating shareholder value









# **Core EBITDA and Net Debt to Adjusted EBITDA Reconciliations**

		12 MONTHS ENDED		6 MONTH	IS ENDED
	2/28/2022	8/31/2021	8/31/2018	2/28/2022	2/28/2021
Earnings from continuing operations	\$898,924	\$412,865	\$135,237	\$616,203	\$130,144
Interest expense	46,670	51,904	40,957	23,046	28,280
Income taxes	233,923	121,153	30,147	155,304	42,534
Depreciation and amortization	166,601	167,613	131,508	82,360	83,372
Amortization of acquired unfavorable backlog	(3,003)	(6,035)	-	_	(3,032)
Asset impairments	3,944	6,784	14,372	1,228	4,068
Adjusted EBITDA from continuing operations <sup>1</sup>	\$1,347,059	\$754,284	\$352,221	\$878,141	\$285,366
Non-cash equity compensation	47,789	43,677	24,038	25,870	21,758
Gain on sale of assets	(277,772)	(10,334)	_	(273,315)	(5,877)
Loss on extinguishment of debt	16,052	16,841	-	16,052	16,841
Facility closure	-	10,908	_	_	10,908
Labor cost government refund	-	(1,348)	-	_	(1,348)
Acquisition and integration related costs	3,165	_	25,507	3,165	_
Mill operational start-up costs	-	_	13,471	_	-
CMC Steel Oklahoma incentives	-	-	(3,000)	-	-
Core EBITDA from continuing operations <sup>1</sup>	\$1,136,293	\$814,028	\$412,237	\$649,913	\$327,648
Core EBITDA compound annual growth rate (CAGR) from FY '18 to FY '21		25.5%			
Long-term debt	\$1,445,755	\$1,015,415			
Current maturities of long-term debt and short-term borrowings	27,554	54,366	_		
Total debt	\$1,473,309	\$1,069,781	-		
Less: cash and cash equivalents	846,587	497,745			
Net debt <sup>1</sup>	\$626,722	\$572,036	-		
Net debt to Adjusted EBITDA <sup>1</sup>	0.5 x	0.8 x			



# Return on Invested Capital and Return on Incremental Invested Capital Deployed Reconciliations

	CHANGE			FISCAL QUARTERS						FISCAL QUARTERS				
	FY16 to TTM Q2 '22		TTM to Q2 '22	Q2 2022	Q1 2022	Q4 2021	Q3 2021	Q2 2021	FY 2016	Q4 2016	Q3 2016	Q2 2016	Q1 2016	Q4 2015
		Earnings from continuing operations before income taxes	\$1,132,847	\$509,746	\$261,761	\$192,757	\$168,583	\$87,174	\$85,190					
		Plus: interest expense	46,670	12,011	11,035	11,659	11,965	14,021	62,231					
		Plus: acquisition and integration related costs	3,165	-	3,165	-	-	-	-					
		Plus: loss on extiguishment of debt	16,052	16,052	-	-	-	16,841	11,480					
		Plus: asset impairments	3,944	1,228	-	2,439	277	474	40,028					
		Less: gain on sale of assets	(277,556)	(273,099)	-	-	(4,457)	(5,877)	(2,591)					
		Operating profit - adjusted	\$925,122	\$265,938	\$275,961	\$206,855	\$176,368	\$112,633	\$196,338					
		Operating profit - adjusted	\$925,122						\$196,338					
		Less: income tax at statutory rate <sup>1</sup>	220,179						46,728					
Incremental net operating profit after tax	\$555,333	Net operating profit after tax	\$704,943						\$149,610					
		Assets		\$5,504,220	\$4,725,258	\$4,638,671	\$4,391,075	\$4,064,041		\$3,130,869	\$3,110,686	\$3,043,511	\$3,302,707	\$3,372,302
		Less: cash and cash equivalents		846,587	415,055	497,745	443,120	367,347		517,544	483,855	381,678	637,188	485,323
		Less: accounts payable		414,025	424,919	450,723	340,238	309,413		243,532	235,385	209,991	222,228	260,984
		Less: accrued expenses and other payables		383,622	410,305	475,384	456,394	341,903		264,112	236,009	210,670	246,238	279,415
Incremental invested capital	\$1,140,112	Invested capital (5 qtr average)	\$3,349,297	\$3,859,986	\$3,474,979	\$3,214,819	\$3,151,323	\$3,045,378	\$2,209,185	\$2,105,681	\$2,155,437	\$2,241,172	\$2,197,053	\$2,346,580
		Annualized net operating profit after tax	\$704,943						\$149,610					
		Invested capital	\$3,349,297						\$2,209,185					
Return on incremental invested capital deployed	48.7%	Return on invested capital	21.0%						6.8%					
		Federal statutory rate plus state / local (FY 2021 rate)	23.8%						23.8%					



### **Core EBITDA Reconciliation for Slide 19**

	THREE MONTHS ENDED													
	02/28/22	11/30/21	08/31/21	05/31/21	02/28/21	11/30/20	08/31/20	05/31/20	02/29/20	11/30/19	08/31/19	05/31/19	02/28/19	11/30/18
	Q2 2022	Q1 2022	Q4 2021	Q3 2021	Q2 2021	Q1 2021	Q4 2020	Q3 2020	Q2 2020	Q1 2020	Q4 2019	Q3 2019	Q2 2019	Q1 2019
Earnings from Continuing Operations	383,314	232,889	152,313	130,408	66,233	63,911	67,782	64,169	63,598	82,754	85,881	78,551	14,928	19,419
Interest Expense	12,011	11,035	11,659	11,965	14,021	14,259	13,962	15,409	15,888	16,578	17,703	18,513	18,495	16,663
Income Taxes	126,432	28,872	40,444	38,175	20,941	21,593	18,495	23,804	22,844	27,332	16,826	29,104	18,141	5,609
Depreciation and Amortization	41,134	41,226	42,437	41,804	41,573	41,799	41,654	41,765	41,392	40,941	41,050	41,181	41,243	35,177
Amortization of Acquired Unfavorable Contract Backlog	0	0	(1,495)	(1,508)	(1,509)	(1,523)	(10,691)	(4,348)	(5,997)	(8,331)	(16,582)	(23,394)	(23,476)	(11,332)
Asset Impairments	1,228	0	2,439	277	474	3,594	1,098	5,983	0	530	370	13	0	0
Adjusted EBITDA from Continuing Operations	564,119	314,022	247,797	221,121	141,733	143,633	132,300	146,782	137,725	159,805	145,246	143,969	69,332	65,536
Non-cash Equity Compensation	16,251	9,619	8,119	13,800	12,696	9,062	9,875	6,170	7,535	8,269	7,756	7,342	5,791	4,216
(Gain) / Loss on Sale of Assets	(273,315)	0	0	(4,457)	(5,877)	0	0	0	0	0	0	0	0	0
Loss on Debt Extinguishment	16,052	0	0	0	16,841	0	1,778	0	0	0	0	0	0	0
Facility Closure	0	0	0	0	5,694	5,214	2,903	1,863	0	6,339	0	0	0	0
Acquisition and Integration Related Costs	0	3,165	0	0	0	0	0	0	0	0	6,177	2,336	5,475	27,970
Purchase Accounting Effect on Inventory	0	0	0	0	0	0	0	0	0	0	0	0	10,315	0
Mill Operational Start-up Costs (net of interest, taxes, and impairments)	0	0	0	0	0	0	0	0	0	0	0	0	0	0
CMC Steel Oklahoma Incentives	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Severance	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Labor Cost Government Refund	0	0	0	0	0	(1,348)	(2,985)	0	0	0	0	0	0	0
Acquisition Settlement	0	0	0	0	0	0	32,123	0	0	0	0	0	0	0
Core EBITDA from Continuing Operations	323,107	326,806	255,916	230,464	171,087	156,561	175,994	154,815	145,260	174,413	159,180	153,647	90,914	97,723
Trailing Four-Quarter Core EBITDA from Continuing Operations	1,136,293	984,273	814,028	734,106	658,457	632,630	650,483	633,668	632,500	578,153	501,463	465,916	422,125	417,463

	THREE MONTHS ENDED										
	08/31/18	05/31/18	02/28/18	11/30/17	08/31/17	05/31/17	02/28/17	11/30/16	08/31/16	05/31/16	02/29/16
	Q4 2018	Q3 2018	Q2 2018	Q1 2018	Q4 2017	Q3 2017	Q2 2017	Q1 2017	Q4 2016	Q3 2016	Q2 2016
Earnings from Continuing Operations	51,260	42,325	9,782	31,870	(10,070)	31,567	22,992	5,686	(6,306)	33,471	9,631
Interest Expense	15,654	11,511	7,181	6,611	5,939	12,448	12,439	13,325	12,994	14,554	17,311
Income Taxes	6,682	13,312	1,728	8,425	(5,955)	11,006	7,773	2,452	(8,138)	9,724	960
Depreciation and Amortization	32,610	32,949	34,050	31,899	31,880	32,116	30,357	30,137	31,351	31,711	31,333
Amortization of Acquired Unfavorable Contract Backlog	0	0	0	0	0	0	0	0	0	0	0
Asset Impairments	840	935	12,136	461	1,182	70	91	388	39,953	77	46
Adjusted EBITDA from Continuing Operations	107,047	101,032	64,876	79,267	22,975	87,206	73,652	51,989	69,853	89,537	59,281
Non-cash Equity Compensation	5,679	5,376	8,905	4,433	4,211	4,560	6,911	6,245	6,446	6,783	6,840
(Gain) / Loss on Sale of Assets	0	0	0	0	0	0	0	0	0	0	0
Loss on Debt Extinguishment	0	0	0	0	22,672	0	0	0	0	114	11,365
Facility Closure	0	0	0	0	0	0	0	0	0	0	0
Acquisition and Integration Related Costs	10,907	4,975	5,905	3,720	0	0	0	0	0	0	0
Purchase Accounting Effect on Inventory	0	0	0	0	0	0	0	0	0	0	0
Mill Operational Start-up Costs (net of interest, taxes, and impairments)	0	1,473	6,565	5,433	0	0	0	0	0	0	0
CMC Steel Oklahoma Incentives	0	(3,000)	0	0	0	0	0	0	0	0	0
Severance	0	0	0	0	8,129	0	0	0	0	0	0
Labor Cost Government Refund	0	0	0	0	0	0	0	0	0	0	0
Acquisition Settlement	0	0	0	0	0	0	0	0	0	0	0
Core EBITDA from Continuing Operations	123,633	109,856	86,251	92,853	57,987	91,766	80,563	58,234	76,299	96,434	77,486
Trailing Four-Quarter Core EBITDA from Continuing Operations	412,593	346,946	328,857	323,168	288,550	306,862	311,530	308,454	343,050	361,659	349,402



1 See page 26 for definitions of non-GAAP measures

### **Definitions for non-GAAP financial measures**

#### CORE EBITDA FROM CONTINUING OPERATIONS

Core EBITDA from continuing operations is the sum of earnings from continuing operations before interest expense and income taxes. It also excludes recurring non-cash charges for depreciation and amortization and asset impairments. Core EBITDA from continuing operations also excludes debt extinguishment costs, non-cash equity compensation, certain gains on sale of assets, certain facility closure costs, acquisition settlement costs and labor cost government refunds. Core EBITDA from continuing operations should not be considered an alternative to earnings (loss) from continuing operations or net earnings (loss), or as a better measure of liquidity than net cash flows from operating activities, as determined by GAAP. However, we believe that Core EBITDA from continuing operations provides relevant and useful information, which is often used by analysts, creditors and other interested parties in our industry as it allows: (i) comparison of our earnings to those of our competitors; (ii) a supplemental measure of our ongoing core performance; and (iii) the assessment of period-to-period performance trends. Additionally, Core EBITDA from continuing operations is the target benchmark for our annual and long-term cash incentive performance plans for management. Core EBITDA from continuing operations may be inconsistent with similar measures presented by other companies.

#### ADJUSTED EBITDA FROM CONTINUING OPERATIONS

Adjusted EBITDA from Continuing Operations is a non-GAAP financial measure. Adjusted EBITDA is the sum of the Company's earnings from continuing operations before interest expense, income taxes, depreciation and amortization expense, impairment expense, and amortization of acquired unfavorable contract backlog. Adjusted EBITDA from continuing operations should not be considered as an alternative to earnings from continuing operations or any other performance measure derived in accordance with GAAP. However, we believe that adjusted EBITDA from continuing operations provides relevant and useful information to investors as it allows: (i) a supplemental measure of our ongoing performance and (ii) the assessment of period-to-period performance trends. Management uses adjusted EBITDA from continuing operations to evaluate our financial performance. Adjusted EBITDA from continuing operations may be inconsistent with similar measures presented by other companies.

#### **NET DEBT**

Net debt is defined as total debt less cash and cash equivalents.

#### RETURN ON INVESTED CAPITAL (or ROIC)

Return on invested capital is defined as: 1) after-tax operating profit divided by 2) the average total assets less cash & cash equivalents less non-interest-bearing liabilities for the trailing five quarters

#### NET DEBT TO ADJUSTED EBITDA

Net debt to Adjusted EBITDA is defined as: 1) net debt divided by 2) trailing Adjusted EBITDA from continuing operations

#### RETURN ON INCREMENTAL CAPITAL DEPLOYED

Return on incremental capital deployed is defined as: 1) the change in after-tax operating profit from period 1 to period 2 divided by 2) the change in invested capital from period 1 to period 2





