

## MANAGING POSITIVE MOMENTUM



2021 ANNUAL REPORT

# RPC, INC. AN OIL AND GAS SERVICES COMPANY

RPC provides a broad range of specialized oilfield services and equipment to independent and major oilfield companies engaged in the exploration, production and development of oil and gas properties in selected U.S. domestic and international markets. RPC is headquartered in Atlanta, Georgia, and its common shares are traded on the New York Stock Exchange under the ticker symbol RES.

Visit our corporate website at RPC.net.

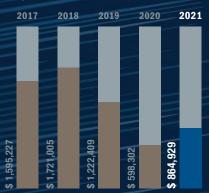


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FINANCIAL HIGHLIGHTS	
LETTER TO STOCKHOLDERS 2	
SERVICE LINES 4	
MANAGING POSITIVE MOMENTUM 6	
CONTINUING CHALLENGES 6	
FORM 10-K 7	
CORPORATE INFORMATION Inside Back Cover	

#### **REVENUES**

(\$ in thousands)

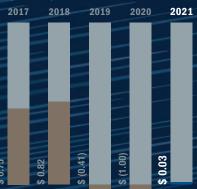


#### **NET INCOME (LOSS)**

(\$ in thousands)

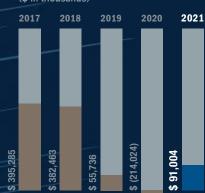


#### **DILUTED EARNINGS** (LOSS) PER SHARE



#### EBITDA (1)

(\$ in thousands)

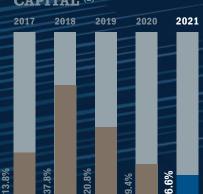


(1) EBITDA is a financial measure which does not conform to generally accepted accounting principles (GAAP). Additional disclosures regarding this non-GAAP financial measure, including a reconciliation of EBITDA to net income, is found in the Investor Relations section of the Company's website located at rpc.net.

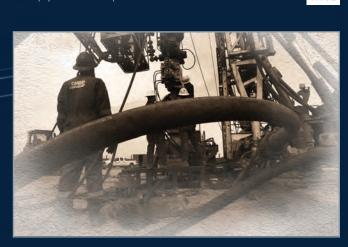
RES LISTED NYSE

2021 FINANCIAL HIGHLIGH

#### RETURN ON INVESTED CAPITAL (2)



(2) Net cash provided by operating activities divided by average invested capital (stockholders' equity + notes payable to banks + other long-term liabilities)



## DEAR STOCKHOLDERS,

During 2021 RPC generated improving sequential financial results as our industry began a recovery from its most recent downturn. Commodity prices improved and our customers responded by increasing their drilling and completion activities during the year. In the second quarter of 2021, we recorded pretax income for the first time in two years. Financial results continued to improve in 2021, and although quarterly revenues did not reach those recorded prior to 2020, RPC began to generate solid profitability because of the cost control measures we instituted during the downturn. We begin 2022 with higher utilization of our equipment and crews, improving pricing, and optimism sustained by unexpectedly high oil and natural gas prices.

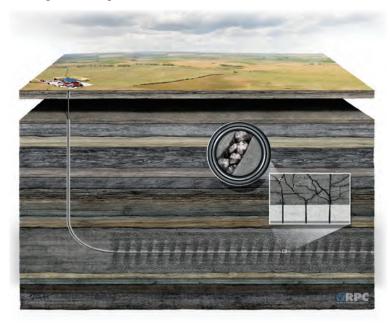
RPC's 2021 revenues increased by 44.6 percent to \$864.9 million compared with \$598.3 million in 2020. Our revenues increased due to higher activity levels across all of our service lines, a larger fleet of equipment in service, and toward the end of the year, improved pricing for our services. Cost of revenues in 2021 was \$663.3 million, compared with \$480.7 million in 2020. Cost of revenues increased by 38.0 percent due to increases in expenses that vary with activity levels. As a percentage of revenues, cost of revenues decreased to 76.7 percent in 2021 compared with 80.4 percent in 2020 due principally to more effective utilization of personnel and the leverage of higher revenues over costs that are fixed during the short term. Higher pricing for our services also contributed to this improvement in costs as a percentage of revenues. In addition cost of revenues as a percentage of revenues improved due to CARES Act employee retention tax credits recognized during the second and third quarters of 2021. These positive impacts were partially offset by increases in fuel costs and the increased costs of raw materials and supplies used to provide services to our customers.

Selling, general and administrative expenses of \$123.6 million in 2021 were approximately the same as \$123.7 million in 2020. As a percentage of revenues, these costs decreased from 20.7 percent in 2020 to 14.3 percent in 2021 due to leverage of higher revenues over fixed costs. Depreciation and amortization expenses decreased from \$95.5 million in 2020 to \$72.7 million in 2021 principally due to the reduction in the carrying value of our fixed assets resulting from the impairment charge recognized during the first quarter of 2020. Capital expenditures during 2021 were \$67.6 million, a slight increase compared to \$65.1 million in 2020.

As a result of improving industry activities and pricing for RPC's services and significant cost reduction efforts implemented in 2020, RPC recorded an operating profit of \$16.3 million in 2021 compared to an operating loss of \$309.6 million in 2020. Operating loss in 2020 included primarily non-cash asset impairment charges of \$217.5 million, charges which were not repeated in 2021. Interest expense increased from \$373 thousand in 2020 to \$1.9 million in 2021. Interest expense in 2020 and 2021 included fees associated with our credit facility. The significant increase in interest expense during the third quarter of 2021 related to the settlement of a dispute with a vendor. We did not draw on our credit facility during 2020 or 2021.

RPC recorded net income of \$7.2 million in 2021 compared to a net loss of \$212.2 million in 2020. RPC's diluted earnings per share were \$0.03 in 2021 compared to a loss per share of \$1.00 in 2020. RPC's earnings before interest, taxes, depreciation and amortization (EBITDA) was \$91.0 million in 2021 compared to negative \$214.0 million in 2020 and adjusted EBITDA of \$3.5 million in 2020.

The average U.S. domestic drilling rig count, a traditional indicator of our industry's activity levels, increased by 9.5 percent, from 436 in 2020 to 478 in 2021. The average unconventional rig count increased by 9.9 percent, from 415 in 2020 to 456 in 2021 and remained at more than 94 percent of total drilling for the year. While the U.S. drilling rig count is an important measure of our customers' activity levels, the U.S. well completion count also is important because the majority of our services are directed toward oilfield completion activities. During 2021 there were 9,810 oil and gas well completions reported in the U.S. domestic market, an increase of 32.8 percent compared with 7,387 well completions reported for 2020.



The average price of oil during 2021 was \$68.13 per barrel, an increase of 72.5 percent compared with an average price of \$39.50 in 2020. The price of natural gas increased significantly during 2021 as well to an average price of \$3.92 per Mcf, a 93.0 percent increase compared with the average price of \$2.03 per Mcf in 2020. The average price of benchmark natural gas liquids was \$1.04 per gallon in 2021, an increase of more than 100 percent compared to \$0.47 per gallon in 2020.

Cash provided by operating activities in 2021 was \$47.7 million, a decrease of \$30.2 million compared to 2020. Operating cash flow decreased because of the working capital requirements associated with higher activity levels in 2021. Capital expenditures in 2021 increased slightly to \$67.6 million compared to \$65.1 million in 2020. Most of our capital expenditures in 2021 were directed toward maintenance and upgrades of existing equipment, as well as conversion of several pressure pumping fleets to dual-fuel capabilities. RPC ended 2021 with \$82.4 million in cash, a slight decrease compared to \$84.5 million in cash at the end of 2020.

RPC did not issue cash dividends during 2021, nor did we repurchase any of our common stock on the open market. Given the uncertain industry conditions emerging from 2020 and our desire to maintain a conservative capital structure, we made the decision not to utilize either of these tangible methods for shareholder returns in 2021. In an improving industry environment, however, we continue to assess these shareholder return alternatives in the near term.

During 2021 we increased our investment in equipment and technology that addresses our customers' interests and society's concerns regarding the particular ESG (Environmental, Social and Governance) concepts within the energy industry. During the year we converted several pressure pumping fleets to a configuration that allows them to use a combination of diesel fuel and natural gas. Late in the third quarter of 2021, we also acquired a new Tier IV pressure pumping fleet which has the same dual-fuel capabilities. This configuration not only reduces greenhouse gas emissions in pressure pumping operations, but also provides the added potential benefit of using natural gas produced by a nearby well that otherwise may be flared into the atmosphere. As another example of our efforts in this area, we invested in technology that significantly reduce engine idle time, saving fuel and thereby reducing greenhouse gas emissions. This technology also reduces wellsite employee interaction with equipment, which enhances safety. We continue to explore financially viable technology and equipment improvements which address general ESG concerns and specific customer requests.

Our revenues increased due to higher activity levels across all of our service lines, a larger fleet of equipment in service, and toward the end of the year, improved pricing for our services.

Along with every other people-intensive service business, we continued to be confronted with COVID-19 safety and operational concerns during 2021. RPC emphasizes employee safety, and we continued to implement industry best practices and our customers' recommendations during the year. We also modified our hiring practices to ensure that we had adequate numbers of trained crews in the field in case employee absences prevented us from providing services to our customers. As activity levels increased later in the year, along with a new wave of coronavirus cases, we increased our focus in this area.

RPC understands the cyclical nature of our business, and we have always prepared for the difficult times by maintaining a strong balance sheet and diligently managing costs and working capital. We are also prepared for favorable operating environments by maintaining our service capacity and logistical infrastructure in prolific U.S. oil and gas basins. During the past few years we once again noted that less well-capitalized competitors reduced their capabilities or abandoned certain businesses altogether. As a result of improving industry conditions and competitor behavior, we believe that supply and demand dynamics are once again becoming favorable and that our utilization and service pricing will continue to improve.

We begin 2022 in an environment characterized by high oil and natural gas prices and indications from customers that their drilling and completion activities will continue to grow. For these reasons, we are optimistic regarding our near-term prospects and we are prepared to convert those opportunities into solid financial results and shareholder returns. We appreciate our employees as they continue to do their jobs supporting RPC and our country's energy infrastructure.

Sincerely,

RICHARD A. HUBBELL

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President and Chief Executive Officer

## SERVICE LINES

#### PRESSURE PUMPING

cuddenergyservices.com



RPC's largest service line is pressure pumping, which accounted for approximately 43 percent of RPC's 2021 revenues. Pressure pumping is a stimulation service that involves fracturing or acidizing a formation to initiate or stimulate production in new and existing customer wells, either at the completion stage or later in a well's life cycle. It is especially useful in unconventional completion activities, where exposing additional surface area in a formation is critical to enhancing the flow of hydrocarbons from the formation. Because of the growth of shale-related production activities, our customers' need for high-capacity pressure pumping services has grown tremendously. With the advent of 24-hour operations and the continuous duty requirements of "zipper" fracturing, we continue to see the need for upgraded, more powerful equipment.

Pressure pumping has grown to become a significant percentage of our revenues during the past two decades. The business also is very capital-intensive, so it has received a majority of our capital investment. Pressure pumping services are provided using trailer-mounted equipment, so that the mobility of the equipment allows our services to be performed in various geographic areas. RPC provides these services to customers in many of the U.S. domestic oil and gas producing regions that focus on unconventional completion activities.

#### **COILED TUBING**

cuddpressure.com



Coiled tubing units use a continuous reel of steel tubing that is unwound from a reel and tripped into a well to perform a variety of services in several types of environments. Coiled tubing is mobile and can be tripped in and out of a well more quickly than conventional tubing. In many cases, an oil or gas well is able to continue producing during a well-servicing operation, which provides an additional benefit to our customer. RPC was a pioneer in coiled tubing, and today we see renewed interest in this market due to the unique requirements of unconventional wells and the enhanced capabilities of larger diameter coiled tubing strings for use in unconventional completion activities. We remain dedicated to the coiled tubing market because of our expertise in the field and its many applications. Coiled tubing accounted for approximately 10 percent of 2021 revenues.



#### **RENTAL TOOLS**

pattersonservices.com



The rental tools service line is the largest part of our support services segment and accounted for approximately 4 percent of RPC revenues in 2021. This service line rents equipment to customers for use in both onshore and offshore oil and gas well drilling, as well as completion and workover activities. Usually operators and drilling contractors find it more economical to supplement their tool and tubular inventories with rental items instead of owning a complete collection of tools. Our facilities are located to serve major staging points for oil and gas activities throughout the Gulf Coast, Mid-Continent and Rocky Mountain regions for use in both onshore and offshore oil and gas well drilling, completion and workover activities. Our rental tools service line has some of the highest exposure to U.S. domestic oil production of any of our service lines due to the strategic placement of our facilities.

### **DOWNHOLE TOOLS**

thrutubing.com



RPC's downhole tools service line is dedicated to the coiled tubing, snubbing and service rig areas of the oilfield service industry. This service line specializes in working downhole tools - often under pressure during drilling, completion and workover operations. Thru Tubing Solutions accounted for approximately 29 percent of RPC's revenues in 2021. Our engineering team has developed a complete line of downhole equipment, some of which is proprietary in nature. A recent addition to our service offerings involves a patented technology that selectively diverts a frac to a less-treated part of a formation, which effectively increases the stimulated reservoir volume. Downhole situations are unpredictable and require visualization skills and the ability to apply innovative engineering techniques to solve complex downhole problems. Because this service line's offerings are especially suited for unconventional drilling and completion activities, it has grown significantly over the past decade. In addition to our domestic presence, we also operate successfully in several international markets.

#### **NITROGEN**

cuddpressure.com



Nitrogen is a safe, noncombustible and noncorrosive substance and has a variety of oilfield uses. It is used to complement several of our other service lines, including coiled tubing, snubbing and pressure pumping. There are a number of uses for nitrogen, an inert, noncombustible element, in providing services to oilfield customers and industrial users outside of the oilfield. For our oilfield customers, nitrogen can be used to clean drilling and production pipe and displace fluids in various drilling applications.

Nitrogen also can be used to create a fire-retardant environment in hazardous blowout situations and as a fracturing medium for our fracturing service line. Specialized equipment is required to deliver nitrogen safely and effectively to the well site. Nitrogen accounted for approximately 5 percent of RPC's revenues in 2021.

## OILFIELD PIPE INSPECTION SERVICES, MANAGEMENT AND STORAGE

pattersontubular.com

Our pipe inspection services include Full Body Electro-Magnetic and Phased Array Ultrasonic Inspection of pipe used in oil and gas wells. These services are provided at both the Company's inspection facilities and at pipe mills in accordance with negotiated sales and/or service contracts. Our customers are major oil companies and steel mills, for which we provide in-house inspection services, inventory management and process control of tubing, casing and drill pipe. Our locations near the Gulf Coast are equipped with bulkhead dock space and large-capacity cranes to safely load and offload cargo from barges, marine vessels, and a wide variety of other offshore and inland vessels. PTS is equipped with a computerized inventory system to serve a variety of storage and handling services for both oilfield and non-oilfield customers. Pipe inspection services accounted for approximately 1 percent of 2021 revenues.

## SNUBBING-HYDRAULIC WORKOVER



cuddpressure.com

Snubbing-hydraulic workover has been an important service line due to its specialization. This service line accounted for approximately 2 percent of our 2021 revenues. Snubbing-hydraulic workover is a well intervention service that uses a portable, hydraulic workover rig and crew to repair damaged casing, production tubing and downhole production equipment in a high-pressure environment and even to replace downhole equipment while maintaining pressure on the well. Snubbing-hydraulic workover requires significant experience and knowledge to perform this service safely and efficiently; therefore, this service is a small, specialized segment of the oil and gas industry. Hydraulic workover is increasingly used in unconventional completions which have extremely long lateral wellbores that coiled tubing cannot effectively service.

#### **WELL CONTROL**





Well control specializes in responding to and controlling oil and gas well emergencies, including blowouts and well fires domestically and internationally. It is a service line we are known for in the industry. The Company's professional firefighting staff has many years of aggregate industry experience in responding to well fires and blowouts, and the successful performance of this service often leads to additional service opportunities. We perform these services all over the world and on short notice. In the past few years we have performed well control work in most oil-producing regions around the world. While well control accounted for approximately 2 percent of RPC's 2021 revenues, it remains an important component of our service offerings.



## MANAGING POSITIVE MOMENTUM

Over the past seven years the U.S. oilfield benefited from one shallow interval of strong activity and profitability, punctuated on each end by successive record downturns which caused many of our peers to curtail their operations, undertake draconian cost-cutting measures or become insolvent. Throughout this period, our customers increasingly demanded equipment and operational processes that would increase our jobsite efficiency and safety, while helping address their internal ESG mandates. Furthermore, our society continues to scrutinize the energy industry's processes and debate the proper place of hydrocarbon energy sources in the global economy.

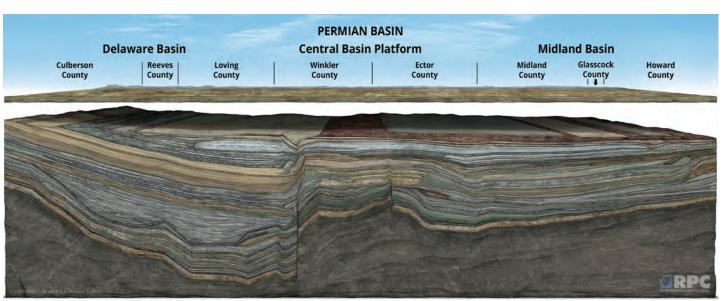
Our industry has responded to these external influences by reducing its cost structure, retiring older equipment, and investing in new equipment and technology that meet the industry's evolving requirements. RPC has taken these steps as well, and we note that we acknowledged equipment obsolescence sooner than many of our peers and made difficult decisions to close underperforming facilities and reduce expenses several years ago. We also have upgraded our equipment to reduce emissions, and our selective new equipment purchases have met new emissions standards and our customers' requirements. In addition, we have invested in technology and processes that further reduce emissions and create a safer working environment. As we assess these investments, we have tried to strike a balance between making commitments in a challenging operating environment and having a reasonable expectation of earning appropriately risky financial returns. This orientation has prevented us from investing in more speculative, unproven technologies and equipment, and has also supported our fiduciary duty to earn a return for our shareholders. As a result, we have maintained a strong capital structure and incrementally enhanced our service delivery capacity.

The disruptions and depressed operating environment of the past seven years have resulted in underinvestment in production by our customers and a decimated oilfield service capacity. As the global economy recovers from the COVID-19 pandemic and hydrocarbon demand begins to increase, however, we find ourselves in the most favorable commodity price environment since the previous cyclical peak in 2014. Furthermore, unexpected threats of regional conflict in Europe threaten to disrupt critical energy transportation to Western Europe. Once again, it is apparent that the world needs hydrocarbon-based energy and politically stable markets such as the United States are the best places to find it.

### **CONTINUING CHALLENGES**

As we manage through an improving environment and build operational momentum into this cycle, we continue to confront problems stemming from both oilfield underinvestment and issues within the general economy. Within the oilfield, in early 2022 we are confronting shortages of proppant used in hydraulic fracturing and delays in the deliveries of several types of critical equipment components specific to our industry. We also are encountering competition for skilled personnel due to labor shortages impacting the general economy, as well as shortages of steel and other raw materials that remain in high demand. These challenges impact our ability to conduct efficient operations, which can reduce our utilization and profitability.

The severity of these challenges is novel to many of today's industries. For RPC, though, we are accustomed to unpredictable activity fluctuations and fragile supply chains. That is one reason we have maintained a debt-free balance sheet and a relatively smaller geographic footprint. We also have paid close attention to our supply chain over the years and cultivated the ability to be flexible. Finally, we continue to benefit from the leaner cost structure that we created several years ago; a cost structure that will benefit RPC in the coming years.



#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

#### **FORM 10-K**

(Mark One)	) Annual report pursuant to Section	on 13 or 15(d) of the Securities	Evolungo Act of 1034	
	Transition report pursuant to Section		-	
		ne fiscal year ended De	_	
	ror ti	Commission File No.		
		RPC, INC	<b>→</b>	
	Delaware (State of Incorporation)		58-155 (I.R.S. Employer Id	
	:	2801 BUFORD HIGHWAY N ATLANTA, GEORGI (404) 321-2140		
COMMO	Secur Title of each class ON STOCK, \$0.10 PAR VALUE	ities registered pursuant to Sect Trading Symbol(s RES	Name of ea	ach exchange on which registered YORK STOCK EXCHANGE
	Securities	s registered pursuant to Section	12(g) of the Act: NONE	
Indicat	te by check mark if the registrant is a wo	ell-known seasoned issuer, as de	efined in Rule 405 of the Secu	rities Act. ⊠ Yes □ No
Indicat	te by check mark if the registrant is not	required to file reports pursuant	to Section 13 or Section 15(d)	) of the Act. □ Yes ⊠ No
of 1934 duri	te by check mark whether the registrant ing the preceding 12 months (or for such equirements for the past 90 days. Yes	shorter period that the registra		
Rule 405 of	te by check mark whether the registrant Regulations S-T (§232.405 of this chap files). Yes ⊠ No □			
company or	te by check mark whether the registrant an emerging growth company. See defi growth company" in Rule 12b-2 of the E	nitions of "large accelerated file		
Large accele	erated filer □ Accelerated filer ⊠	Non-accelerated filer $\square$	Smaller reporting company	☐ Emerging growth company ☐
	merging growth company, indicate by c w or revised financial accounting standa	_		
	e by check mark whether the registrant has firrting under Section 404(b) of the Sarbanes-C			
Indicat	te by check mark whether the registrant	is a shell company (as defined i	n Rule 12b-2 of the Exchange	Act). Yes □ No ⊠
	gregate market value of RPC, Inc. Completed second fiscal quarter, was \$355,			
RPC, I	Inc. had 216,586,626 shares of Common	Stock outstanding as of Februa	ary 18, 2022.	

Documents Incorporated by Reference

Portions of the Proxy Statement for the 2022 Annual Meeting of Stockholders of RPC, Inc. are incorporated by reference into Part III, Items 10 through 14 of this report.

#### PART I

Throughout this report, we refer to RPC, Inc., together with its subsidiaries, as "we," "us," "RPC" or "the Company."

#### **Forward-Looking Statements**

Certain statements made in this report that are not historical facts are "forward-looking statements" under the Private Securities Litigation Reform Act of 1995. Such forward-looking statements may include, without limitation, statements that relate to our business and financial strategies, plans and objectives, and our beliefs and expectations regarding future demand for our equipment and services and other events and conditions that may influence the oilfield services market and our performance in the future. Forward-looking statements made elsewhere in this report also include without limitation statements regarding; our belief that the demand for our oil and gas services is generally influenced by customers' decisions to invest capital toward initiating production in a new oil or natural gas well, improving production flows in an existing formation, or addressing well control issues; our belief that the common drivers of operational and financial success of Technical Services include diligent equipment maintenance, strong logistical processes, and appropriately trained personnel who function well in a team environment; our belief that the primary drivers of operational success for services and equipment provided off the well site without our personnel are offering safe, high quality and indemand equipment appropriate for the well design characteristics; our belief that the primary drivers of operational success for other Support Services relate to meeting customer needs off the well site and competitive marketing of such services; our belief that demand for equipment and services offered tends to be influenced primarily by customer drilling-related activity levels; our belief that our supply sources are adequate; our belief that customer activity levels are influenced by their decisions about capital investment toward the development and product of oil and gas reserves; natural gas prices, production levels and drilling activities; our belief that oildirected drilling will continue to represent the majority of the total drilling rig count for the foreseeable future; our continued belief in the long-term importance of our business due to continued worldwide demand for hydrocarbons generally and the high production of oil in the domestic U.S. market; our belief that unconventional wells will continue to comprise the majority of drilling activity because of their high initial production rates; our belief that the advent of unconventional drilling in the U.S. domestic market will be a permanent change and will continue to have a positive impact on the demand for our services; our expectation to continue to focus on the selected development of international business opportunities in current and other international markets and our belief that international revenues will continue to be less than ten percent of total revenues in 2022; our primary objective, which is to generate excellent long-term returns on investment through the effective and conservative management of our invested capital to generate strong cash flow; our plans to continue to pursue such primary objective through strategic investments and opportunities designed to enhance the long-term value of our company while improving market share, product offerings and the profitability of existing businesses; our expectations regarding acquisition targets in our industry; our belief that the principal competitive factors in the market areas that we serve are product availability and quality of our equipment and raw materials used to provide our services, service quality, reputation for safety and technical proficiency and price; our belief that our facilities are adequate for our current operations and reasonably anticipated future needs; our belief that oil production in the United States has become an increasingly important determinant of global oil prices; our belief that statistics regarding well completions are meaningful indicators of the outlook for our activity levels and revenues; our belief that current and projected prices of oil, natural gas and natural gas liquids are important catalysts for U.S. domestic drilling activity; the adequacy of our insurance coverage; the impact of lawsuits, legal proceedings and claims on our business and financial condition; our belief that recent price increases have encouraged our customers to increase drilling and completion activities; our belief that oil-directed drilling will remain the majority of domestic drilling and that natural gasdirected drilling will remain a low percentage of U.S. domestic drilling in the near-term; our belief that natural gas-directed drilling has increased and will continue to increase in natural gas-directed basins in the United States due to the current and projected high prices of natural gas and our belief that this trend should be favorable for the demand for our services in such basins; our belief that the competitive market for our services will improve during the near term; our belief that our response to the near-term potential of lower activity levels and competitive pricing will allow us to maintain a strong balance sheet and position us for long-term growth and strong financial results;; our belief that the liquidity provided by our cash and cash equivalents and our overall strong capitalization will provide sufficient liquidity to meet our requirements for at least the next twelve months; our expectation that we will not need our revolving credit facility to meet liquidity requirements in the near term; our expectations about cash contributions to the defined benefit pension plan in 2022; our ability to fund capital requirements in the future; the estimated amount of our capital expenditures and contractual obligations for future periods; our expectations to resume payments of cash dividends; our expectations regarding the costs of skilled labor and many of the raw materials used in providing our services; estimates made with respect to our critical accounting policies; the effect of new accounting standards; and the effect of the changes in foreign exchange rates on our consolidated results of operations or financial condition.

The words "may," "will," "expect," "believe," "anticipate," "project," "estimate," and similar expressions generally identify forward-looking statements. Such statements are based on certain assumptions and analyses made by our management in light of its experience and its perception of historical trends, current conditions, expected future developments and other factors it believes to be appropriate. We caution you that such statements are only predictions and not guarantees of future performance and that actual results, developments and business decisions may differ from those envisioned by the forward-looking statements. See "Risk Factors" contained in Item 1A. for a discussion of factors that may cause actual results to differ from our projections.

#### Item 1. Business

#### **Organization and Overview**

RPC is a Delaware corporation originally organized in 1984 as a holding company for several oilfield services companies and is headquartered in Atlanta, Georgia.

RPC provides a broad range of specialized oilfield services and equipment primarily to independent and major oil and gas companies engaged in the exploration, production and development of oil and gas properties throughout the United States, including the southwest, mid-continent, Gulf of Mexico and Appalachian regions, and in selected international markets. RPC acts as a holding company for the following legal entity groupings: Cudd Energy Services, Cudd Pressure Control, Thru Tubing Solutions and Patterson Services. Selected overhead including centralized support services and regulatory compliance are classified as Corporate. RPC is further organized into Technical Services and Support Services which are its operating segments. As of December 31, 2021, RPC had approximately 2,250 employees.

#### **Business Segments**

RPC manages its business as either services offered on the well site with equipment and personnel (Technical Services) or services and equipment offered off the well site (Support Services). The businesses under Technical Services generate revenues based on equipment, personnel operating the equipment and the materials utilized to provide the service. They are all managed, analyzed and reported based on the similarities of the operational characteristics and costs associated with providing the service. The businesses under Support Services are primarily able to generate revenues through equipment or services offered off the well site. During 2021, less than five percent of RPC's consolidated revenues were generated from offshore operations in the U.S. Gulf of Mexico. In 2021, we also estimate that 65 percent of our revenues were related to drilling and production activities for oil, while 35 percent of revenues were related to drilling and production activities for natural gas.

Technical Services include RPC's oil and gas services that utilize people and equipment to perform value-added completion, production and maintenance services directly to a customer's well. The demand for these services is generally influenced by customers' decisions to invest capital toward initiating production in a new oil or natural gas well, improving production flows in an existing formation, or to address well control issues. This operating segment consists primarily of pressure pumping, downhole tools, coiled tubing, snubbing, nitrogen, well control, wireline and fishing. Customers include major multi-national and independent oil and gas producers, and selected nationally owned oil companies. The services offered under Technical Services are high capital and personnel intensive businesses. The common drivers of operational and financial success of these services include diligent equipment maintenance, strong logistical processes, and appropriately trained personnel who function well in a team environment. The Company considers all of these services to be closely integrated oil and gas well servicing businesses, and makes resource allocation and performance assessment decisions based on this operating segment as a whole across these various services. The principal markets for this business segment include the United States, including the southwest, mid-continent, Gulf of Mexico and Appalachian regions, and selected international markets.

Support Services include all of the services that provide (i) equipment offered off the well site without RPC personnel and (ii) services that are provided in support of customer operations off the well site such as classroom and computer training, and other consulting services. The primary drivers of operational success for services and equipment provided off the well site without RPC personnel are offering safe, high quality and in-demand equipment appropriate for the well design characteristics. The drivers of operational success for the other Support Services relate to meeting customer needs off the well site and competitive marketing of such services. The equipment and services offered include rental tools, drill pipe and related tools, pipe handling, pipe inspection and storage services, and oilfield training and consulting services. The demand for these services tends to be influenced primarily by customer drilling-related activity levels. The principal markets for this segment include the United States, including the Gulf of Mexico, mid-continent and Appalachian regions and project work in selected international locations. Customers primarily include domestic operations of independent oil and gas producers and major multi-nationals and selected nationally owned oil companies.

A brief description of the primary services conducted within each of the operating segments follows:

#### **Technical Services**

Pressure Pumping. Pressure pumping services, which accounted for 43 percent of 2021 revenues, 37 percent of 2020 revenues and 42 percent of 2019 revenues are provided to customers throughout Texas, and the mid-continent regions of the United States. We primarily provide these services to customers to enhance the initial production of hydrocarbons in formations that have low permeability. Pressure pumping services involve using complex, truck or skid-mounted equipment designed and constructed for each specific pumping service offered. The mobility of this equipment permits pressure pumping services to be performed in varying geographic areas. Principal materials utilized in pressure pumping operations include fracturing proppants, acid and bulk chemical

additives. Generally, these items are available from several suppliers, and the Company utilizes more than one supplier for each item. Pressure pumping services offered include:

Fracturing — Fracturing services are performed to stimulate production of oil and natural gas by increasing the permeability of a formation. Fracturing is particularly important in shale formations, which have low permeability, and unconventional completion, because the formation containing hydrocarbons is not concentrated in one area and requires multiple fracturing operations. The fracturing process consists of pumping fluids and sometimes nitrogen into a cased well at sufficient pressure to fracture the formation at desired locations and depths. Sand, ceramics, or synthetic materials, which are often coated with a material to increase their resistance to crushing, are pumped into the fracture. When the pressure is released at the surface, the fluid returns to the well surface, but the proppant remains in the fracture, thus keeping it open to allow oil and natural gas to flow through the fracture into the production tubing and ultimately to the well surface. In some cases, fracturing is performed in formations with a high amount of carbonate rock by an acid solution pumped under pressure without a proppant or with small amounts of proppant.

Acidizing — Acidizing services are also performed to stimulate production of oil and natural gas, but they are used in wells that have undergone formation damage due to the buildup of various materials that block the formation. Acidizing entails pumping large volumes of specially formulated acids into reservoirs to dissolve barriers and enlarge crevices in the formation, thereby eliminating obstacles to the flow of oil and natural gas. Acidizing services can also enhance production in limestone formations. Acid is also frequently used in the beginning of a fracturing operation.

Cementing — Cementing services are used at the completion stage of an oil or natural gas well to seal the wellbore after the casing string has been run. The process of cementing includes developing a cement slurry formulated for a well's unique characteristics, pumping the cement through the wellbore and into the space between the well casing and well bore, and allowing it to harden. In addition to completion uses, cementing can also be used to seal a lost circulation zone in an existing well, and to plug a well at the end of its life cycle.

Downhole Tools. Thru Tubing Solutions ("TTS") accounted for 29 percent of revenues in 2021, 34 percent of revenues in 2020 and 34 percent of 2019 revenues. TTS provides services and proprietary downhole motors, fishing tools and other specialized downhole tools and processes to operators and service companies in drilling and production operations, including casing perforation and bridge plug drilling at the completion stage of an oil or gas well. The services that TTS provides are especially suited for unconventional drilling and completion activities. TTS' experience providing reliable tool services allows it to work in a pressurized environment with virtually any coiled tubing unit or snubbing unit.

Coiled Tubing. Coiled tubing services, which accounted for ten percent of revenues in 2021, nine percent of revenues in 2020 and seven percent of revenues in 2019, involve the injection of coiled tubing into wells to perform various applications and functions for use principally in well-servicing operations and to facilitate completion of horizontal wells. Coiled tubing is a flexible steel pipe with a diameter of less than four inches manufactured in continuous lengths of thousands of feet and wound or coiled around a large reel. It can be inserted through existing production tubing and used to perform workovers without using a larger, costlier workover rig. Principal advantages of employing coiled tubing in a workover operation include: (i) not having to "shut-in" the well during such operations, (ii) the ability to reel continuous coiled tubing in and out of a well significantly faster than conventional pipe, (iii) the ability to direct fluids into a wellbore with more precision, and (iv) enhanced access to remote or offshore fields due to the smaller size and mobility of a coiled tubing unit compared to a workover rig. Coiled tubing units are also used to support completion activities in directional and horizontal wells. Such completion activities usually require multiple entrances in a wellbore to complete multiple fractures during a pressure pumping operation. A coiled tubing unit can accomplish this type of operation because its flexibility allows it to be steered in a direction other than vertical, which is necessary in this type of wellbore. At the same time, the strength of the coiled tubing string allows various types of tools or motors to be conveyed into the well effectively. The uses for coiled tubing in directional and horizontal wells have been enhanced by improved fabrication techniques and higher-diameter coiled tubing which allows coiled tubing units to be used effectively over greater distances, thus allowing them to function in more of the completion activities currently taking place in the U.S. domestic market. There are several manufacturers of flexible steel pipe used in coiled tubing, and the Company believes that its sources of supply are adequate.

Snubbing. Snubbing (also referred to as hydraulic workover services), which accounted for two percent of revenues in 2021, one percent of revenues in 2020 and one percent of revenues in 2019, involves using a hydraulic workover rig that permits an operator to repair damaged casing, production tubing and downhole production equipment in a high-pressure environment. A snubbing unit makes it possible to remove and replace downhole equipment while maintaining pressure on the well. Customers benefit because these operations can be performed without removing the pressure from the well, which stops production and can damage the formation, and because a snubbing unit can perform many applications at a lower cost than other alternatives. Because the well being serviced by a hydraulic workover unit is often under pressure, which is hazardous by nature, the snubbing segment of the oil and gas services industry is limited to relatively few operators who have the experience and knowledge required to perform such services safely. Increasingly, snubbing units are used for unconventional completions at the outer reaches of long wellbores which cannot be serviced by coiled tubing because coiled tubing has a more limited range than drill pipe conveyed by a snubbing unit.

Nitrogen. Nitrogen accounted for four percent of revenues in 2021, five percent of revenues in 2020 and four percent of revenues in 2019. There are a number of uses for nitrogen, an inert, non-combustible element, in providing services to oilfield customers and industrial users outside of the oilfield. For our oilfield customers, nitrogen can be used to clean drilling and production pipe and displace fluids in various drilling applications. Increasingly, it is used as a displacement medium to increase production in older wells in which production has depleted. It also can be used to create a fire-retardant environment in hazardous blowout situations and as a fracturing medium for our fracturing service. In addition, nitrogen can be complementary to our snubbing and coiled tubing services, because it is a non-corrosive medium and is frequently injected into a well using coiled tubing. Nitrogen is complementary to our pressure pumping service as well, because foam-based nitrogen stimulation is appropriate in certain sensitive formations in which the fluids used in fracturing or acidizing would damage a customer's well.

For non-oilfield industrial users, nitrogen can be used to purge pipelines and create a non-combustible environment. RPC stores and transports nitrogen and has a number of pumping unit configurations that inject nitrogen in its various applications. Some of these pumping units are set up for use on offshore platforms or inland waters. RPC purchases its nitrogen in liquid form from several suppliers and believes that these sources of supply are adequate.

Well Control. Cudd Pressure Control specializes in responding to and controlling oil and gas well emergencies, including blowouts and well fires, domestically and internationally. In connection with these services, Cudd Pressure Control, along with Patterson Services, has the capacity to supply the equipment, expertise and personnel necessary to restore affected oil and gas wells to production. During the past several years, the Company has responded to numerous well control situations in the domestic U.S. oilfield and in various international locations.

The Company's professional firefighting staff has many years of aggregate industry experience in responding to well fires and blowouts. This team of experts responds to well control situations where hydrocarbons are escaping from a wellbore, regardless of whether a fire has occurred. In the most critical situations, there are explosive fires, the destruction of drilling and production facilities, substantial environmental damage and the loss of hundreds of thousands of dollars per day in well operators' production revenue. Since these events ordinarily arise from equipment failures or human error, it is impossible to predict accurately the timing or scope of this work. Additionally, less critical events frequently occur in connection with the drilling of new wells in high-pressure reservoirs. In these situations, the Company is called upon to supervise and assist in the well control effort so that drilling operations can resume as promptly as safety permits.

Wireline Services. Wireline is classified into two types of services: slick or braided line and electric line. In both, a spooled wire is unwound and lowered into a well, conveying various types of tools or equipment. Slick or braided line services use a non-conductive line primarily for jarring objects into or out of a well, as in fishing or plug-setting operations. Electric line services lower an electrical conductor line into a well allowing the use of electrically-operated tools such as perforators, bridge plugs and logging tools. Wireline services can be an integral part of the plug and abandonment process near the end of the life cycle of a well.

Pump Down Services. Pump down services are an integral part of the well completion process and are critical in multiple-stage, unconventional well completions which use various types of bridge plugs and perforation techniques. Pump down services use fluids and low-capacity pressure pumping equipment, and work in coordination with wireline services, to place completion equipment at the desired location in a well bore. This process is repeated for each stage, moving from the most distant end of the wellbore to the end that is closest to the wellhead.

Fishing. Fishing involves the use of specialized tools and procedures to retrieve lost equipment from a well drilling operation and producing wells. It is a service required by oil and gas operators who have lost equipment in a well. Oil and natural gas production from an affected well typically declines until the lost equipment can be retrieved. In some cases, the Company creates customized tools to perform a fishing operation. The customized tools are maintained by the Company after the particular fishing job for future use if a similar need arises.

#### **Support Services**

Rental Tools. Rental tools accounted for four percent of revenues in 2021, four percent of revenues in 2020 and four percent of revenues in 2019. The Company rents specialized equipment for use with onshore and offshore oil and gas well drilling, completion and workover activities. The drilling and subsequent operation of oil and gas wells generally require a variety of equipment. The equipment needed is in large part determined by the geological features of the production zone and the size of the well itself. As a result, operators and drilling contractors often find it more economical to supplement their tool and tubular assets with rental items instead of owning a complete set of assets. The Company's facilities are strategically located to serve the major staging points for oil and gas activities in Texas, the Gulf of Mexico, mid-continent region and the Appalachian region.

Patterson Rental Tools offers a broad range of rental tools including drill pipe and associated handling tools, blowout preventers and a variety of tool assemblages that provide well control.

Oilfield Pipe Inspection Services, Pipe Management and Pipe Storage. Pipe inspection services include Full Body Electromagnetic and Phased Array Ultrasonic inspection of pipe used in oil and gas wells. These services are provided at both the Company's inspection facilities and at independent tubular mills in accordance with negotiated sales and/or service contracts. Our customers are major oil companies and steel mills, for which we provide in-house inspection services, inventory management and process control of tubing, casing and drill pipe. Our locations in Channelview, Texas and Morgan City, Louisiana are equipped with large capacity cranes, specially designed forklifts and a computerized inventory system to serve a variety of storage and handling services for both oilfield and non-oilfield customers.

Well Control School. Well Control School provides industry and government accredited training for the oil and gas industry both in the United States and in limited international locations. Well Control School provides training in various formats including conventional classroom training, interactive computer training including training delivered over the internet, and mobile simulator training.

Refer to Note 15 in the consolidated financial statements for additional financial information on our business segments.

#### **Industry**

United States. RPC provides its services to its domestic customers through a network of facilities strategically located to serve oil and gas drilling and production activities of its customers in Texas, the mid-continent, the southwest, the Gulf of Mexico and the Appalachian regions. Demand for RPC's services in the U.S. is extremely volatile and fluctuates with current and projected price levels of oil and natural gas and activity levels in the oil and gas industry. Customer activity levels are influenced by their decisions about capital investment toward the development and production of oil and gas reserves.

Due to improved drilling technology, the drilling rig count in the U.S. has declined dramatically since the early 1980's. Due to continuously enhanced rig and other technologies during the last decade, an increased number of wells have been drilled during periods of strong industry activity, and the domestic production of both oil and natural gas in these wells rose to record levels in 2019. Oil and gas industry activity levels have historically been volatile, experiencing multiple cycles, including seven down cycle troughs between 1981 and 2020, with August 2020 marking the lowest U.S. domestic rig count in U.S. oilfield history. Between August 2020 and early in the first quarter of 2022, the U.S. domestic rig count rose by approximately 138 percent.

Since the majority of RPC's services are utilized at the completion stage of an oil or gas well's life cycle, the Company closely monitors well completion trends in the U.S. domestic oilfield. As recently reported by the U.S. Energy Information Administration, annual well completions fell from a cyclical peak of 21,382 in 2014 to 8,135 in 2016. Between 2016 and 2019, annual well completions increased by 6,227 or 76.6 percent. During the oilfield downturn that occurred in 2020, only 7,387 wells were completed, the lowest number of annual well completions recorded during the seven years that these data have been reported. During 2021, reported well completions increased to 9,810, an increase of 2,423 wells or 32.8 percent compared to 2020.

Historical fluctuations in domestic drilling and completions activity are consistent with the prices of oil and natural gas, global supply and demand for oil and natural gas, the domestic supply of natural gas, capital availability to fund the operations of exploration and production companies, projected near-term economic growth and fluctuations in the value of the U.S. dollar on world currency markets. Following the most recent cyclical peak in the fourth quarter of 2018, the price of oil fell by approximately 25 percent by the first quarter of 2020. During 2020, the historic collapse in oil prices discouraged drilling and production activity as our customers faced a potential collapse in global oil demand. Fluctuations in the prices of these commodities, particularly the price of oil, significantly impact RPC's financial results.

The average price of natural gas increased by approximately 93 percent during 2021 as compared with 2020. Early in the first quarter of 2022, the price of natural gas was approximately 19.9 percent higher than the price at the end of 2021. RPC believes that the recent increase in the price of natural gas is sufficient to encourage increasing levels of natural gas-directed drilling, and we note that many oil-directed wells produce a great deal of natural gas and natural gas liquids as well. In addition to oil and natural gas, the prices of various natural gas liquids also determine our customers' activity levels, since it is produced in many of the shale resource plays which also produce oil, and production of various natural gas liquids has increased to a level comparable to that of natural gas. During 2021 the average price of benchmark natural gas liquids increased by approximately 97 percent compared with 2020. Early in the first quarter of 2022, the price of natural gas liquids increased by approximately 7.0 percent compared to the average price in 2021.

From 2001 to 2009, gas drilling rigs represented over 80 percent of the drilling rig count. In 2010, the percentage of drilling rigs drilling for natural gas began to decline, and since that time has consistently comprised less than 50 percent of total U.S. drilling.

Although U.S. domestic demand for natural gas has increased, and U.S. exports of liquified natural gas have become a source of demand for U.S. natural gas, the price of natural gas generally has fallen in recent years. Unlike oil demand, which is impacted by numerous global factors, the demand for natural gas is determined by U.S. domestic and export demand. We anticipate that oil-directed drilling will continue to represent the majority of the total drilling rig count for the foreseeable future. We continue to believe in the long-term importance of our business due to continued worldwide demand for hydrocarbons generally and the high production of oil in the domestic U.S. market.

Unconventional wells are drilled in a direction other than a straight vertical direction from the Earth's surface. Because they are drilled through relatively impermeable formations such as shale, they require additional stimulation when they are completed. Also, many of these formations require high pumping rates of stimulation fluids under high pressures, which can only be accomplished by using a great deal of pressure pumping horsepower to complete the well. Furthermore, since these types of wells are not drilled in a straight vertical direction, they require tools and drilling mechanisms that are flexible, rather than rigid, and can be steered once they are downhole. For these reasons, unconventional wells require more of RPC's services than conventional wells. Specifically, these types of wells require RPC's pressure pumping and coiled tubing services, as well as our downhole tools and services. Since 2016, unconventional oil and gas wells have comprised greater than 80 percent of U.S. domestic drilling and RPC believes that they will continue to comprise the majority of drilling activity because of their high initial production rates. The advent of unconventional drilling in the U.S. domestic market, which RPC believes to be a permanent change, continues to have a positive impact on the demand for RPC's services.

International. RPC has historically operated in several countries outside of the United States, and international revenues accounted for four percent of RPC's consolidated revenues in 2021, six percent in 2020 and five percent in 2019. RPC's allocation of growth capital over the last several years have emphasized domestic rather than international expansion because of higher domestic activity levels and expected financial returns. International revenues decreased 13.0 percent in 2021 compared to the prior year primarily due to lower customer activity levels in Algeria and Saudi Arabia, partially offset by higher activity in Canada. During 2021, RPC provided downhole motors and tools in Argentina, Canada, Mexico and Saudi Arabia. We continue to focus on the selected development of international opportunities in these and other markets, although we believe that it will continue to be less than ten percent of total revenues in 2022.

RPC provides services to its international customers through branch locations or wholly owned foreign subsidiaries. The international market is prone to political uncertainties, including the risk of civil unrest and conflicts. However, due to the significant investment requirement and complexity of international projects, customers' drilling decisions relating to such projects tend to be evaluated and monitored with a longer-term perspective with regard to oil and natural gas pricing, and therefore have the potential to be more stable than most U.S. domestic operations. Additionally, the international market is dominated by major oil companies and national oil companies which tend to have different objectives and more operating stability than the typical independent oil and gas producer in the U.S. Predicting the timing and duration of contract work is not possible. Refer to Note 15 in the consolidated financial statements for further information on our international operations.

#### **Growth Strategies**

RPC's primary objective is to generate excellent long-term returns on investment through the effective and conservative management of its invested capital to generate strong cash flow. This objective continues to be pursued through strategic investments and opportunities designed to enhance the long-term value of RPC while improving market share, product offerings and the profitability of existing businesses. Growth strategies are focused on selected customers and markets in which we believe there exist opportunities for higher growth, customer and market penetration, or enhanced returns achieved through consolidations or through providing proprietary value-added equipment and services. RPC intends to focus on specific market segments in which it believes that it has a competitive advantage and on potential large customers who have a long-term need for our services in markets in which we operate.

RPC seeks to expand its service capabilities through a combination of internal growth, acquisitions, joint ventures and strategic alliances. Historically, we have found that we generate higher financial returns from organic growth with our services and geographical locations in which we have experience. Because of the fragmented nature of the oil and gas services industry, RPC believes a number of acquisition opportunities exist, and we frequently consider such opportunities. We have consummated relatively few acquisitions in recent years, however, due to high seller valuation expectations and the risk of integrating acquired businesses into our existing operations. We will continue to consider the acquisitions of existing businesses but will also continue to maintain a conservative capital structure, which may limit our ability to consummate large transactions.

RPC has a revolving credit facility which can be used to fund working capital and other capital requirements. The borrowing base for this credit facility is \$100 million, including a \$35 million letter of credit sublimit, and a \$35 million swingline sublimit. There was

no outstanding balance on this credit facility as of December 31, 2021. Our capital structure is more conservative than that of many of our peers.

#### **Customers**

Demand for RPC's services and equipment depends primarily upon the number of oil and natural gas wells being drilled, the depth and drilling conditions of such wells, the number of well completions and the level of production enhancement activity worldwide. RPC's principal customers consist of major and independent oil and natural gas producing companies. During 2021, RPC provided oilfield services to several hundred customers. Of these customers, there was no customer in 2021 or 2020 that accounted for 10 percent or more of revenues.

Sales are generated by RPC's sales force and through referrals from existing customers. We monitor closely the financial condition of these customers, their capital expenditure plans, and other indications of their drilling and completion activities. Due to the short lead time between ordering services or equipment and providing services or delivering equipment, there is no significant sales backlog.

#### Competition

RPC operates in highly competitive areas of the oilfield services industry. We sell our equipment and services in highly competitive markets, and the revenues and earnings generated are affected by changes in prices for our services, fluctuations in the level of customer activity in major markets, general economic conditions and governmental regulation. RPC competes with many large and small oilfield industry competitors, including the largest integrated oilfield services companies. During the oilfield downturn that began in 2015, a number of oilfield services companies reduced the scope of their operations or became insolvent. During the most recent downturn that began in 2019, fewer oilfield services companies became insolvent than in the previous downturn, partially because of COVID-19 – related Federal stimulus that supported operations that would otherwise have become insolvent. Oilfield activity levels began to improve during the fourth quarter of 2020, and pricing for our services began to improve during the fourth quarter of 2021, both of which supported the operations of oilfield services companies that remained in operation. In addition, improving completion services efficiency during this period served to increase effective capacity and impose another catalyst for declining pricing and utilization. The combination of a large number of oilfield services companies and the increased efficiency with which these companies provide services have caused the oilfield services business to remain competitive. RPC believes that the principal competitive factors in the market areas that it serves are product availability and quality of our equipment and raw materials used to provide our services, service quality, reputation for safety and technical proficiency, and price.

The oil and gas services industry includes dominant global competitors including, among others, Halliburton Energy Services Group, a division of Halliburton Company, Baker Hughes Company, and Schlumberger Ltd. The industry also includes a number of other publicly traded peers whose operations are more similar to RPC, including Liberty Oilfield Services, Mammoth Energy Services, Inc., NCS Multistage Holdings, Inc., NexTier Oilfield Solutions, Nine Energy Services, Patterson-UTI Energy, Inc. and ProPetro Holding Corporation, as well as numerous smaller, locally owned competitors.

#### **Human Capital**

The table below shows the number of employees at December 31, 2021 and 2020:

At December 31,	2021	2020
Employees	2,250	2,005

The Company operates in a cyclical business where financial performance and headcount is influenced by, among other things, changes in oil and natural gas prices. The Company's key human capital management objectives are focused on fostering talent in the following areas:

Diversity and Equality - The Company's workforce reflects the diversity of the communities in which it operates. Our dedicated team of employees works towards a common purpose. Our Company is strong in its values, relationships and consistency in management. We have long been dedicated to recruiting and hiring recently discharged military personnel, and dedicated resources undertake this recruiting effort at our company. The Company received the U.S. Department of Labor's "2019 Hire Vets Medallion Award" in recognition of this effort and its success. The Board of Directors has a Human Capital Management and Compensation Committee that monitors compliance with applicable non-discrimination laws related to race, gender and other protected classes. The Committee provides a report of such incidences to the Board on an annual basis.

Development and Training - The Company's management team and all its employees are expected to exhibit and promote honest, ethical and respectful conduct in the workplace. We have implemented and maintained a corporate compliance program to provide guidance for everyone associated with the Company, including its employees, officers and directors (the "Code"). Annual review of the Code is required, and the code prohibits unlawful or unethical activity, including discrimination, and directs our employees, officers, and directors to avoid actions that, even if not unlawful or unethical, might create an appearance of illegality or impropriety. In addition, the Company provides annual training for preventing, identifying, reporting and ending any type of unlawful discrimination. The Company also provides a wide variety of opportunities for professional growth for all employees with inclassroom and online training, on-the-job experience and counseling.

Compensation and Benefits - The Company focuses on attracting and retaining employees by providing compensation and benefit packages that are competitive in the market, taking into account the location and responsibilities of the job. We provide competitive financial benefits such as a 401(k) retirement plan with a company match, and generally grant awards of restricted stock for certain of our salaried employees. We provide our employees and their families with access to a variety of innovative, flexible and convenient health and wellness programs that support their physical and mental health by providing tools and resources to help them improve or maintain their health status.

RPC has always believed in the long-term value of education, and has demonstrated this belief through a college scholarship program for the children of employees. This program, which awards four-year college scholarships based on merit, parents' tenure, and need has invested more than \$1 million to support hundreds of children of employees as they earn college degrees. A number of these college graduates have come to work for RPC and have followed their parents to become valuable employees.

RPC and its subsidiaries have regularly participated in efforts to support the communities in which we live. We have participated in the United Way Campaign in the city in which our corporate headquarters is located for more than 30 years. In addition, we have sponsored several emergency relief efforts following natural disasters, such as hurricanes and tornados, in communities in which our field offices are located.

Safety - The Company adheres to a comprehensive safety program to promote a safe working environment for its employees, contractors and customers at its operational locations and active job sites. This program complies with applicable regulatory guidelines for oilfield operations and is enhanced by our analysis of workplace-related incidents and evolving preventative measures. We monitor our workplace safety record and compare it to industry benchmarks and our internal metrics to find areas for improvement. In addition, a component of our field employee compensation plans is based on safety measures.

RPC is making technology and process investments which reduce the number of employees on a job location and change the roles of the remaining employees in ways that reduce their exposure to safety hazards. We believe that this reduced exposure to active areas of a job location has led to fewer safety incidents in a service line which has a high concentration of employees.

In response to the COVID-19 pandemic, we implemented a response plan that we believe was in the best interest of our employees and the communities in which we operate. This included transitioning our workforce to a remote work model where possible, while implementing additional safety measures for essential employees continuing critical on-site work.

#### Facilities/Equipment

RPC's equipment consists primarily of oil and gas services equipment used either in servicing customer wells or provided on a rental basis for customer use. Substantially all of this equipment is Company owned. RPC purchases oilfield service equipment from a limited number of manufacturers. These manufacturers may not be able to meet our requests for timely delivery during periods of high demand which may result in delayed deliveries of equipment and higher prices for equipment.

RPC owns and leases regional and district facilities from which its oilfield services are provided to land-based and offshore customers. RPC's principal executive offices in Atlanta, Georgia are leased. The Company has four primary administrative buildings, two leased facilities, one in each of The Woodlands, Texas, and Midland, Texas, that include the Company's operations, engineering, sales and marketing headquarters, and two owned facilities, one in Houma, Louisiana that includes certain administrative functions and one in Newcastle, Oklahoma that includes certain administrative functions, operations, engineering, sales and equipment storage yards. RPC believes that its facilities are adequate for its current operations. For additional information with respect to RPC's lease commitments, see Note 16 of the consolidated Financial Statements.

#### **Governmental Regulation**

RPC's business is affected by state, federal and foreign laws and other regulations relating to the oil and gas industry, as well as laws and regulations relating to worker safety and environmental protection. RPC cannot predict the level of enforcement of existing

laws and regulations or how such laws and regulations may be interpreted by enforcement agencies or court rulings, whether additional laws and regulations will be adopted, or the effect such changes may have on it, its businesses or financial condition. More stringent environmental standards compel the Company to buy more expensive equipment to meet those standards and also renders older equipment obsolete.

In addition, our customers are affected by laws and regulations relating to the exploration and production of natural resources such as oil and natural gas. These regulations are subject to change, and new regulations may curtail or eliminate our customers' activities. We cannot determine the extent to which new legislation may impact our customers' activity levels, and ultimately, the demand for our services.

#### **Intellectual Property**

RPC uses several patented items in its operations which management believes are important, but are not indispensable, to RPC's success. Although RPC anticipates seeking patent protection when possible, it relies to a greater extent on the technical expertise and know-how of its personnel to maintain its competitive position.

#### **Availability of Filings**

RPC makes available, free of charge, on its website, rpc.net, its annual report on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K, and all amendments to those reports on the same day they are filed with the Securities and Exchange Commission.

#### Item 1A. Risk Factors

#### Risks Related to our Business.

#### Demand for our equipment and services is affected by the volatility of oil and natural gas prices.

Oil and natural gas prices affect demand throughout the oil and gas industry, including the demand for our equipment and services. Our business depends in large part on the conditions of the oil and gas industry, and specifically on the capital investments of our customers related to the exploration and production of oil and natural gas. When these capital investments decline, our customers' demand for our services declines.

The price of oil, a world-wide commodity, is affected by, among other things, the potential of armed conflict in politically unstable areas such as the Middle East as well as the actions of OPEC, an oil cartel which controls approximately 40 percent of global oil production. OPEC's actions have historically been unpredictable and can contribute to the volatility of the price of oil on the world market.

Although the production sector of the oil and gas industry is less immediately affected by changing prices, and, as a result, less volatile than the exploration sector, producers react to declining oil and gas prices by curtailing capital spending, which would adversely affect our business. A prolonged low level of customer activity in the oil and gas industry adversely affects the demand for our equipment and services and our financial condition and results of operations.

#### Reliance upon a large customer may adversely affect our revenues and operating results.

At times our business has had a concentration of one or more major customers. There was no customer that accounted for 10 percent or more of the Company's revenues in 2021, 2020 or 2019. In addition, there was no customer as of December 31, 2021 or 2020 that accounted for 10 percent or more of accounts receivable. The reliance on a large customer for a significant portion of our total revenues exposes us to the risk that the loss or reduction in revenues from this customer, which could occur unexpectedly, could have a material and disproportionate adverse impact upon our revenues and operating results.

Our concentration of customers in one industry and periodic downturns may impact our overall exposure to credit risk and cause us to experience increased credit loss allowance for accounts receivable.

Substantially all of our customers operate in the energy industry. This concentration of customers in one industry may impact our overall exposure to credit risk, either positively or negatively, in that customers may be similarly affected by changes in economic and industry conditions. We perform ongoing credit evaluations of our customers and do not generally require collateral in support of our trade receivables. The periodic downturns that our industry experiences may adversely affect our customers' operations which could cause us to experience increased credit losses for accounts receivable.

#### Our business depends on capital spending by our customers, many of whom rely on outside financing to fund their operations.

Many of our customers rely on their ability to raise equity capital and debt financing from capital markets to fund their operations. Their ability to raise outside capital depends upon, among other things, the availability of capital, near-term operating prospects of oil and gas companies, current and projected prices of oil and natural gas, and relative attractiveness of competing investments for available investment capital. These factors are outside of our control, and in the event our customers cannot continue to raise outside capital to fund their operations, RPC's financial results would be negatively impacted.

#### RPC's success will depend on its key personnel, and the loss of any key personnel may affect its revenues.

RPC's success will depend to a significant extent on the continued service of key management personnel. The loss or interruption of the services of any senior management personnel or the inability to attract and retain other qualified management, sales, marketing and technical employees could disrupt RPC's operations and cause a decrease in its revenues and profit margins.

#### We may be unable to compete in the highly competitive oil and gas industry in the future.

We operate in highly competitive areas of the oilfield services industry. The equipment and services in our industry segments are sold in highly competitive markets, and our revenues and earnings have in the past been affected by changes in competitive prices, fluctuations in the level of activity in major markets and general economic conditions. We compete with the oil and gas industry's many large and small industry competitors, including the largest integrated oilfield service providers. We believe that the principal competitive factors in the market areas that we serve are product and service quality and availability, reputation for safety, technical proficiency and price. Although we believe that our reputation for safety and quality service is good, we cannot assure you that we will be able to maintain our competitive position.

#### We may be unable to identify or complete acquisitions.

Acquisitions have been and may continue to be a key element of our business strategy. We cannot assure you that we will be able to identify and acquire acceptable acquisition candidates on terms favorable to us in the future. We may be required to incur substantial indebtedness to finance future acquisitions and also may issue equity securities in connection with such acquisitions. The issuance of additional equity securities could result in significant dilution to our stockholders. We cannot assure you that we will be able to integrate successfully the operations and assets of any acquired business with our own business. Any inability on our part to integrate and manage the growth from acquired businesses could have a material adverse effect on our results of operations and financial condition.

#### Our operations are affected by adverse weather conditions.

Our operations are directly affected by the weather conditions in several domestic regions, including the Gulf of Mexico, the Gulf Coast, the mid-continent and the Appalachian region. Hurricanes and other storms prevalent in the Gulf of Mexico and along the Gulf Coast during certain times of the year may also affect our operations, and severe hurricanes may affect our customers' activities for a period of several years. While the impact of these storms may increase the need for certain of our services over a longer period of time, such storms can also decrease our customers' activities immediately after they occur. Such hurricanes may also affect the prices of oil and natural gas by disrupting supplies in the short term, which may increase demand for our services in geographic areas not damaged by the storms. Prolonged rain, snow or ice in many of our locations may temporarily prevent our crews and equipment from reaching customer work sites. Due to seasonal differences in weather patterns, our crews may operate more days in some periods than others. Accordingly, our operating results may vary from quarter to quarter, depending on the impact of these weather conditions.

#### Our ability to attract and retain skilled workers may impact growth potential and profitability.

Our ability to be productive and profitable will depend substantially on our ability to attract and retain skilled workers. Our ability to expand our operations is, in part, impacted by our ability to increase our labor force. A significant increase in the wages paid by competing employers could result in a reduction in our skilled labor force, increases in the wage rates paid by us, or both. Early in the first quarter of 2022, the Company and our industry is being affected by shortages of skilled labor. If labor shortages continue or a significant increase in wages occur, our capacity and profitability could be diminished, and our growth potential could be impaired.

### Some of our equipment and several types of materials used in providing our services are available from a limited number of suppliers.

We purchase equipment provided by a limited number of manufacturers who specialize in oilfield service equipment. During periods of high demand, these manufacturers may not be able to meet our requests for timely delivery, resulting in delayed deliveries

of equipment and higher prices for equipment. There are a limited number of suppliers for certain materials used in pressure pumping services, our largest service line. While these materials are generally available, supply disruptions can occur due to factors beyond our control. Such disruptions, delayed deliveries, and higher prices may limit our ability to provide services, or increase the costs of providing services, which could reduce our revenues and profits.

### We have used outside financing in prior years to accomplish our growth strategy, and outside financing may become unavailable or may be unfavorable to us.

Our business requires a great deal of capital to maintain our equipment and increase our fleet of equipment to expand our operations, and we have access to our credit facility to fund our necessary working capital and other capital requirements. Our credit facility, as amended September 25, 2020, provides a borrowing base of \$100 million less the amount of any outstanding letters of credit, and bears interest at a floating rate, which exposes us to market risks as interest rates rise. If our existing capital resources become unavailable, inadequate or unfavorable for purposes of funding our capital requirements, we would need to raise additional funds through alternative debt or equity financings to maintain our equipment and continue our growth. Such additional financing sources may not be available when we need them, or may not be available on favorable terms. If we fund our growth through the issuance of public equity, the holdings of stockholders will be diluted. If capital generated either by cash provided by operating activities or outside financing is not available or sufficient for our needs, we may be unable to maintain our equipment, expand our fleet of equipment, or take advantage of other potentially profitable business opportunities, which could reduce our future revenues and profits.

#### Our international operations could have a material adverse effect on our business.

Our operations in various international markets including, but not limited to, Africa, Canada, Argentina, China, Mexico, Eastern Europe, Latin America and the Middle East are subject to risks. These risks include, but are not limited to, political changes, expropriation, currency restrictions and changes in currency exchange rates, taxes, boycotts and other civil disturbances. The occurrence of any one of these events could have a material adverse effect on our operations.

#### Our financial results could continue to be negatively impacted by the COVID-19 pandemic.

The oil and gas industry experienced an unprecedented disruption during 2020 due to the substantial decline in global oil demand caused partly by the COVID-19 pandemic. Although global demand began to rebound in 2021, a worsening of the pandemic could continue to impact the economic conditions in the United States, as federal, state and local governments react to the public health crisis, creating uncertainties in the United States, as well as the global economy. RPC instituted strict procedures to assess employee health and safety while in its facilities or on operational locations and attempted to hire redundant crews in order to continue to provide services to its customers. These measures increased the Company's operating expenses, and such higher operating expenses could continue if the COVID-19 pandemic continues during 2022.

#### Risk Management Risks.

#### Our business has potential liability for litigation, personal injury and property damage claims assessments.

Our operations involve the use of heavy equipment and exposure to inherent risks, including blowouts, explosions and fires. If any of these events were to occur, it could result in liability for personal injury and property damage, pollution or other environmental hazards or loss of production. Litigation may arise from a catastrophic occurrence at a location where our equipment and services are used. This litigation could result in large claims for damages. The frequency and severity of such incidents will affect our operating costs, insurability and relationships with customers, employees and regulators. These occurrences could have a material adverse effect on us. We maintain what we believe is prudent insurance protection. We cannot assure you that we will be able to maintain adequate insurance in the future at rates we consider reasonable or that our insurance coverage will be adequate to cover future claims and assessments that may arise.

#### Our operations may be adversely affected if we are unable to comply with regulations and environmental laws.

Our business is significantly affected by stringent environmental laws and other regulations relating to the oil and gas industry and by changes in such laws and the level of enforcement of such laws. We are unable to predict the level of enforcement of existing laws and regulations, how such laws and regulations may be interpreted by enforcement agencies or court rulings, or whether additional laws and regulations will be adopted. The adoption of laws and regulations curtailing exploration and development of oil and gas fields in our areas of operations for economic, environmental or other policy reasons would adversely affect our operations by limiting demand for our services. We also have potential environmental liabilities with respect to our offshore and onshore operations, and could be liable for cleanup costs, or environmental and natural resource damage due to conduct that was lawful at the time it

occurred, but is later ruled to be unlawful. We also may be subject to claims for personal injury and property damage due to the generation of hazardous substances in connection with our operations. We believe that our present operations substantially comply with applicable federal and state pollution control and environmental protection laws and regulations. We also believe that compliance with such laws has had no material adverse effect on our operations to date. However, such environmental laws are changed frequently. We are unable to predict whether environmental laws will, in the future, materially adversely affect our operations and financial condition. Penalties for noncompliance with these laws may include cancellation of permits, fines, and other corrective actions, which would negatively affect our future financial results.

Compliance with federal and state regulations relating to hydraulic fracturing could increase our operating costs, cause operational delays, and could reduce or eliminate the demand for our pressure pumping services.

RPC's pressure pumping services are the subject of continuing federal, state and local regulatory oversight. This scrutiny is prompted in part by public concern regarding the potential impact on drinking and ground water and other environmental issues arising from the growing use of hydraulic fracturing. Among these regulatory entities is the White House Council on Environmental Quality, which coordinated a review of hydraulic fracturing practices. In addition, a committee of the United States House of Representatives investigated hydraulic fracturing practices and publicized information regarding the materials used in hydraulic fracturing. The U.S. Environmental Protection Agency (EPA) also conducted a study of the environmental impact of hydraulic fracturing practices, and in 2015, issued a report which concluded that hydraulic fracturing had not caused a measurable impact on drinking water sources in the U.S. This and similar conclusions from similar investigations carry positive implications for our industry. In spite of these favorable empirical data, the current administration imposed a temporary suspension of new oil and gas leasing permits on federal oil and gas drilling areas. This suspension has been challenged in court and was blocked in the fourth quarter of 2021. Early in 2022 a final decision was still pending. This legislation has had a minimal impact on RPC's Technical Services Segment's revenues. Furthermore, we do not believe that this ban, or any similar future ban, would impact RPC's Technical Services Segment's revenues because this or similar bans would only apply to drilling and completion on Federal lands, which account for less than 10 percent of U.S. oilfield activity.

#### General Risks.

#### Our common stock price has been volatile.

Historically, the market price of common stock of companies engaged in the oil and gas services industry has been highly volatile. Likewise, the market price of our common stock has varied significantly in the past.

#### Risks Related to our Capital and Ownership Structure.

Our management has a substantial ownership interest, and public stockholders may have no effective voice in the management of the Company.

The Company has elected the "Controlled Corporation" exemption under Section 303A of the New York Stock Exchange ("NYSE") Listed Company Manual. The Company is a "Controlled Corporation" because a group that includes the Company's Chairman of the Board, Gary W. Rollins, who is also a director of the Company, and certain companies under his control (the "Controlling Group"), controls in excess of fifty percent of the Company's voting power. As a "Controlled Corporation," the Company need not comply with certain NYSE rules including those requiring a majority of independent directors, and independent compensation and nominating committees.

RPC's executive officers, directors and their affiliates hold directly or through indirect beneficial ownership, in the aggregate, 67 percent of RPC's outstanding shares of common stock. As a result, these stockholders effectively control the operations of RPC, including the election of directors and approval of significant corporate transactions such as acquisitions and other matters requiring stockholder approval. This concentration of ownership could also have the effect of delaying or preventing a third party from acquiring control over the Company at a premium.

The Controlling Group could take actions that could negatively impact our results of operations, financial condition or stock price.

The Controlling Group may from time to time and at any time, in their sole discretion, acquire or cause to be acquired, additional equity or other instruments of the Company, its subsidiaries or affiliates, or derivative instruments the value of which is linked to Company securities, or dispose or cause to be disposed, such equity or other securities or instruments, in any amount that the Controlling Group may determine in their sole discretion, through open market transactions, privately negotiated transactions or otherwise. In addition, depending upon a variety of factors, the Controlling Group may at any time engage in discussions with the

Company and its affiliates, and other persons, including retained outside advisers, concerning the Company's business, management, strategic alternatives and direction, and in their sole discretion, consider, formulate and implement various plans or proposals intended to enhance the value of their investment in the Company. In the event the Controlling Group were to engage in any of these actions, our common stock price could be negatively impacted, such actions could cause volatility in the market for our common stock or could have a material adverse effect on our results of operations and our financial condition.

## Our management has a substantial ownership interest, and the availability of the Company's common stock to the investing public may be limited.

The availability of RPC's common stock to the investing public may be limited to those shares not held by the executive officers, directors and their affiliates, which could negatively impact RPC's stock trading prices and affect the ability of minority stockholders to sell their shares. Future sales by executive officers, directors and their affiliates of all or a portion of their shares could also negatively affect the trading price of our common stock.

#### Provisions in RPC's certificate of incorporation and bylaws may inhibit a takeover of RPC.

RPC's certificate of incorporation, bylaws and other documents contain provisions including advance notice requirements for stockholder proposals and director nominations, and staggered terms for the Board of Directors. These provisions may make a tender offer, change in control or takeover attempt that is opposed by RPC's Board of Directors more difficult or expensive.

#### Risks Related to Digital operations, Cybersecurity and Business Disruption.

Our operations rely on digital systems and processes that are subject to cyber-attacks or other threats that could have a material adverse effect on our business, consolidated results of operations and consolidated financial condition.

Our operations are dependent on digital technologies and services. We use these technologies and services for internal purposes, including data storage, processing and transmissions, as well as in our interactions with customers and suppliers. Digital technologies are subject to the risk of cyber-attacks, both from internal and external threats. Internal threats in cybersecurity are caused by the misuse of access to networks and assets by individuals within the Company by maliciously or negligently disclosing, modifying or deleting sensitive information. Individuals within the Company include current employees, contractors and partners. External threats in cybersecurity are caused by unauthorized parties attempting to gain access to our networks and assets by exploiting security vulnerabilities or through the introduction of malicious code, such as viruses, worms, Trojan horses and ransomware. In response to the risk of cyber-attacks, we regularly review and update processes to prevent unauthorized access to our networks and assets and misuse of data. We provide regular security awareness training for all employees, simulate phishing assessments and closely manage the accounts and privileges of all employees and contractors. We also maintain an up-to-date incident response plan to quickly address cybersecurity incidents. We have experienced cyberattacks, including phishing and other attempts to gain unauthorized access to our network. To date, these attacks have not had a material impact on our operations.

If our systems for protecting against cybersecurity risks prove to be insufficient, we could be adversely affected by, among other things, loss of or damage to intellectual property, proprietary or confidential information, or customer, supplier, or employee data, as well as, interruption of our business operations and increased costs required to prevent, respond to, or mitigate cybersecurity attacks. These risks could harm our reputation and our relationships with customers, suppliers, employees and other third parties, and may result in claims against us. These risks could have a material adverse effect on our business, consolidated results of operations and consolidated financial condition.

#### Item 1B. Unresolved Staff Comments

None.

#### **Item 2. Properties**

RPC owns or leases approximately 65 offices and operating facilities. The Company leases approximately 21,200 square feet of office space in Atlanta, Georgia that serves as its headquarters, a portion of which is allocated and charged to Marine Products Corporation. See "Related Party Transactions" contained in Item 7. As of December 31, 2021, the lease agreement on the headquarters is effective through May 2031. RPC believes its current operating facilities are suitable and adequate to meet current and reasonably anticipated future needs. Descriptions of the major facilities used in our operations are as follows:

#### Owned Locations

Broussard, Louisiana — Operations, sales and equipment storage yard

Elk City, Oklahoma — Operations, sales and equipment storage yard

Houma, Louisiana — Administrative office

Channelview, Texas — Pipe storage yard and inspection services

Odessa, Texas — Pumping services facility

Rock Springs, Wyoming — Operations, sales and equipment storage yard

Vernal, Utah — Operations, sales and equipment storage yards

Newcastle, Oklahoma — Operations, sales and administrative offices

#### Leased Locations

Midland, Texas — Operations, sales and administrative offices

Seminole, Oklahoma — Pumping services facility

The Woodlands, Texas — Operations, sales and administrative office

Odessa, Texas — Pumping services facility

#### Item 3. Legal Proceedings

RPC is a party to various routine legal proceedings primarily involving commercial claims, workers' compensation claims and claims for personal injury. RPC insures against these risks to the extent deemed prudent by its management, but no assurance can be given that the nature and amount of such insurance will, in every case, fully indemnify RPC against liabilities arising out of pending and future legal proceedings related to its business activities. While the outcome of these lawsuits, legal proceedings and claims cannot be predicted with certainty, management believes that the outcome of all such proceedings, even if determined adversely, would not have a material adverse effect on RPC's business or financial condition.

#### **Item 4. Mine Safety Disclosures**

The information required by Section 1503(a) of the Dodd-Frank Wall Street Reform and Consumer Protection Act and Item 104 of Regulation S-K is included in Exhibit 95.1 to this Form 10-K.

#### Item 4A. Information About Our Executive Officers

In April of 2021, the Executive Officers of the Company were elected by the Board of Directors to serve at least one year, or until the April 2022 Board of Directors' meeting, or until their earlier removal by the Board of Directors or their resignation. The following table lists the executive officers of RPC and their ages, offices, and terms of office with RPC.

Name and Office with Registrant	Age	<b>Date First Elected to Present Office</b>
Richard A. Hubbell (1)	77	4/22/03
President and Chief Executive Officer		
Ben M. Palmer (2)	61	7/8/96
Vice President, Chief Financial Officer and Corporate Secretary		

(1) Richard A. Hubbell has been the President of RPC since 1987 and Chief Executive Officer since 2003. He has also been the President and Chief Executive Officer of Marine Products Corporation since it was spun off from RPC in 2001. Mr. Hubbell serves on the Board of Directors of both of these companies.

(2) Ben M. Palmer has been the Vice President and Chief Financial Officer of RPC since 1996. He has also been the Vice President and Chief Financial Officer of Marine Products Corporation since it was spun off from RPC in 2001. He assumed the responsibilities as Corporate Secretary of RPC and Marine Products Corporation in July 2017.

#### **PART II**

#### Item 5. Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities

RPC's common stock is listed for trading on the New York Stock Exchange under the symbol RES. As of February 18, 2022 there were 216,586,626 shares of common stock outstanding and approximately 10,700 beneficial holders of our common stock.

*Issuer Purchases of Equity Securities* 

Shares repurchased by the Company and affiliated purchases in the fourth quarter of 2021 are outlined below.

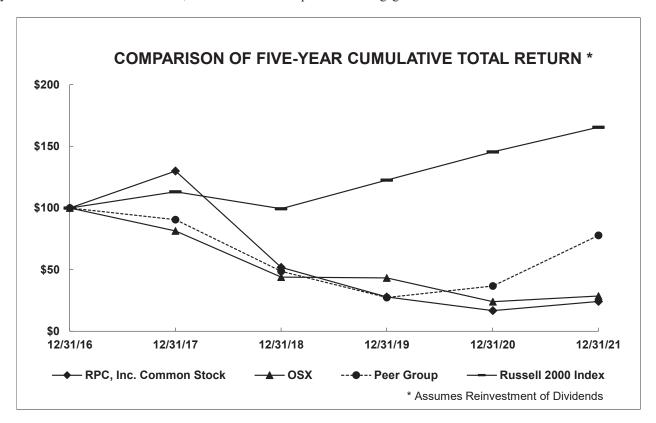
<u>Period</u>	Total Number of Shares (or Units) Purchased	Average Price Paid Per Share (or Unit)	Total Number of Shares (or Units) Purchased as Part of Publicly Announced Plans or Programs (1)	Maximum Number (or Approximate Dollar Value) of Shares (or Units) that May Yet Be Purchased Under the Plans or Programs (1)
October 1, 2021 to October 31, 2021	_	\$ —	_	8,248,184
November 1, 2021 to November 30, 2021	_	_	_	8,248,184
December 1, 2021 to December 31, 2021				8,248,184
Totals		<u>\$</u>		8,248,184

(1) The Company has a stock buyback program initially adopted in 1998 and subsequently amended in 2013 and 2019 that authorizes the repurchase of up to 41,578,125 shares. On February 12, 2018, the Board of Directors increased the number of shares authorized for repurchase by 10,000,000 shares. There were no shares repurchased as part of this program during the fourth quarter of 2021. As of December 31, 2021, there are 8,248,184 shares available to be repurchased under the current authorization. Currently the program does not have a predetermined expiration date.

#### Performance Graph

The following graph shows a five-year comparison of the cumulative total stockholder return based on the performance of the stock of the Company, assuming dividend reinvestment, as compared with both a broad equity market index and an industry or peer group index. The indices included in the following graph are the Russell 2000 Index ("Russell 2000"), the Philadelphia Stock Exchange's Oil Service Index ("OSX"), and a peer group which includes companies that are considered peers of the Company (the "Peer Group"). The Company has voluntarily chosen to provide both an industry and a peer group index.

The Company was a component of the Russell 2000 during 2021. The Russell 2000 is a stock index measuring the performance of the small-cap segment of the US equity universe. The components of the index had a weighted average market capitalization in 2021 of \$3.0 billion, and a median market capitalization of \$1.3 billion. The Russell 2000 was chosen because it represents companies with comparable market capitalizations to the Company, and because the Company is a component of the index. The OSX is a stock index of 15 companies that provide oil drilling and production services, oilfield equipment, support services and geophysical/reservoir services. The Company is not a component of the OSX, but this index was chosen because it represents a large group of companies that provide the same or similar equipment and services as the Company. The companies included in the Peer Group are Weatherford International plc, Oil States International, Inc., Patterson-UTI Energy, Inc., and Halliburton Company. The companies included in the Peer group used in the immediately preceding fiscal year ("the Former Peer Group") included Weatherford International, Inc., Superior Energy Services, Inc., Patterson-UTI Energy, Inc., and Halliburton Company. Superior Energy Services, Inc., was included in the Former Peer Group but not the Peer Group because its common stock no longer trades on a recognized exchange. The Company included Oil States International, Inc. in the Peer Group because it engages in similar oilfield businesses.



Item 6. Reserved

#### Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations

#### Overview

The following discussion should be read in conjunction with "Selected Financial Data" and the consolidated financial statements included elsewhere in this document. See also "Forward-Looking Statements" on page 8. Discussions of year-to-year comparisons of 2020 and 2019 items that are not included in this Form 10-K can be found in "Management's Discussion and Analysis of Financial Condition and Results of Operations" in Part II, Item 7 on our Annual report on Form 10-K for the year ended December 31, 2020, which Item is incorporated herein by reference.

RPC, Inc. ("RPC") provides a broad range of specialized oilfield services primarily to independent and major oilfield companies engaged in exploration, production and development of oil and gas properties throughout the United States, including the southwest, mid-continent, Gulf of Mexico and Appalachian regions, and in selected international markets. The Company's revenues and profits are generated by providing equipment and services to customers who operate oil and gas properties and invest capital to drill new wells and enhance production or perform maintenance on existing wells.

Our key business and financial strategies are:

- To focus our management resources on and invest our capital in equipment and geographic markets that we believe will earn high returns on capital.
- To maintain a flexible cost structure that can respond quickly to volatile industry conditions and business activity levels.
- To maintain capital strength sufficient to allow us to remain a going concern and maintain our operational strength during protracted industry downturns.
- To maintain an efficient, low-cost capital structure which includes an appropriate use of debt financing.
- To optimize asset utilization with the goal of increasing revenues and generating leverage of direct and overhead costs, balanced against increasingly high maintenance requirements and low financial returns experienced during times of low customer pricing for our services.
- To deliver product and services to our customers safely.
- To secure adequate sources of supplies of raw materials used in our operations.
- To maintain and selectively increase market share.
- To maximize stockholder return by optimizing the balance between cash invested in the Company's productive assets, the payment of dividends to stockholders, and the repurchase of our common stock on the open market.
- To align the interests of our management and stockholders.

In assessing the outcomes of these strategies and RPC's financial condition and operating performance, management generally reviews periodic forecast data, monthly actual results, and other similar information. We also consider trends related to certain key financial data, including revenues, utilization of our equipment and personnel, maintenance and repair expenses, pricing for our services and equipment, profit margins, selling, general and administrative expenses, cash flows and the return on our invested capital. Additionally, we compare our trends to those of our peers. We continuously monitor factors that impact current and expected customer activity levels, such as the price of oil and natural gas, changes in pricing for our services and equipment and utilization of our equipment and personnel. Our financial results are affected by geopolitical factors such as political instability in the petroleum-producing regions of the world, overall economic conditions and weather in the United States, the prices of oil and natural gas, and our customers' drilling and production activities.

The oil and gas industry experienced an unprecedented disruption during 2020 due to the substantial decline in global oil demand caused partly by the COVID-19 pandemic. Although global demand began to rebound in 2021, the pandemic could continue to impact the economic conditions in the United States, as federal, state and local governments react to the public health crisis, creating uncertainties in the United States, as well as the global economy. RPC instituted strict procedures to assess employee health and

safety in its facilities and operational locations and attempted to hire redundant crews in order to continue to provide services to its customers.

Current industry conditions are characterized by oil prices which have risen from less than \$20 per barrel in the second quarter of 2020 to approximately \$86 per barrel early in the first quarter of 2022, the highest recorded oil price since the fourth quarter of 2014. While there are many factors influencing the price of oil, we note that the global oil market was oversupplied by approximately six percent during the second and third quarters of 2020 but was undersupplied by approximately two percent during the third and fourth quarters of 2020 and throughout 2021. We believe that the imbalance in global supply and demand have been an important catalyst for the significant increase in the price of oil since the cyclical low during the second quarter of 2020. In response to this significant increase in the price of oil, the U.S. domestic rig count has risen from a low of 244 in the third quarter of 2020 to 610 early in the first quarter of 2022. In addition, well completions have increased from 1,110 in the third quarter of 2020 to 2,578 in the fourth quarter of 2021.

RPC believes that oil production in the United States has also become an increasingly important determinant of global oil prices, because the United States has grown to be the world's largest producer of oil and is more flexible in its ability to increase or decrease drilling and production activities more rapidly than the state-owned oil companies which comprise OPEC membership. During the past several years, improving drilling and completion activity have caused U.S. domestic oil production to continue to rise to a record production level in December 2019. Oil production fell during 2020 during the downturn caused by the COVID-19 pandemic, but by the end of 2021 had increased by approximately 17 percent compared to the lowest oil production recorded during the second quarter of 2020. Customer activities directed towards natural gas drilling and production have been weak for several years because of the high production of shale-directed natural gas wells, the high amount of natural gas production associated with oil-directed shale wells in the U.S. domestic market, and relatively constant consumption of natural gas in the United States. One of these factors has been mitigated by the decline in oil-directed drilling. As a result, the price of natural gas has recovered from a low of \$1.63 per Mcf during the second quarter of 2020 to \$4.30 per Mcf early in the first quarter of 2022. The price increases in natural gas during the 2021 and early 2022 are encouraging, and RPC believes that they have encouraged our customers to increase drilling and completion activities.

The Company's strategy of utilizing equipment in unconventional basins continued. During 2021, we made capital expenditures, excluding the equipment acquired under a finance lease, totaling \$67.6 million, an increase of \$2.6 million compared to the prior year. Capital expenditures during 2021 were primarily directed towards capitalized maintenance and selected growth opportunities.

Revenues during 2021 totaled \$864.9 million, an increase of 44.6 percent compared to 2020. This increase was primarily due to higher customer activity levels during 2021 compared to the prior year which was negatively impacted by COVID-19 shutdowns. Cost of revenues increased \$182.5 million in 2021 compared to the prior year primarily due to increases in expenses consistent with higher activity levels, such as materials and supplies expenses, employment costs and fuel costs. In addition, these costs increased due to higher market prices for materials and supplies, fuel and other raw materials. As a percentage of revenues, cost of revenues decreased to 76.7 percent in 2021 compared to 80.4 percent in 2020 due to the leverage of higher revenues over direct employment costs and improved pricing for RPC's services.

Selling, general and administrative expenses as a percentage of revenues decreased to 14.3 percent in 2021 compared to 20.7 percent in 2020, primarily due to leverage of higher revenues over costs that are relatively fixed during the short term.

Income before income taxes was \$16.4 million for 2021 compared to loss before income taxes of \$309.4 million in 2020. Net income for 2021 was \$7.2 million, or \$0.03 earnings per share compared to net loss of \$212.2 million, or \$1.00 loss per share in 2020. The net loss in 2020 includes non cash charges of \$211.0 million related primarily to asset impairments.

Cash flows from operating activities decreased to \$47.7 million in 2021 compared to \$78.0 million in 2020 primarily due to increased working capital requirements in 2021 compared to decreased working capital requirements in 2020. As of December 31, 2021, there were no outstanding borrowings under our credit facility.

#### Outlook

Drilling activity in the U.S. domestic oilfields, as measured by the rotary drilling rig count, reached a cyclical peak of 1,083 during the fourth quarter of 2018. Between the fourth quarter of 2018 and the third quarter of 2020, the drilling rig count fell by 77 percent. During the third quarter of 2020, the U.S. domestic drilling rig count reached the lowest level recorded up to that time. The principal catalyst for this steep rig count decline was the decrease in the price of oil in the world markets resulting from the decline in global oil demand associated with the COVID-19 pandemic which began in the first quarter of 2020.

RPC monitors rig count efficiencies and well completion trends because the majority of our services are directed toward well completions. Improvements in drilling rig efficiencies have increased the number of potential well completions for a given drilling rig

count; therefore, the statistics regarding well completions are more meaningful indicators of the outlook for RPC's activity levels and revenues. Annual well completions during 2018 increased by approximately 25 percent compared to 2017, and by approximately five percent in 2019 compared to 2018. Well completions in 2020 decreased by approximately 49 percent compared to 2019. However, well completions in 2021 increased by approximately 33 percent compared to 2020.

The current and projected prices of oil, natural gas and natural gas liquids are important catalysts for U.S. domestic drilling activity. Following the trough of the most recent oilfield downturn in the second quarter of 2020, the price of oil has risen by more than 215 percent early in the first quarter of 2022 compared to the average price of oil in the second quarter of 2020. The price of natural gas has risen by approximately 150 percent during the same time period, due to steady demand for natural gas and normal seasonal demand in the first quarter of 2022. Following a low price of \$0.23 per gallon in the first quarter of 2020, the price of benchmark natural gas liquids has risen to \$1.18 per gallon early in the first quarter of 2022. The price increases in these commodities during the past year are encouraging, and RPC believes that they have encouraged our customers to increase drilling and completion activities.

The majority of the U.S. domestic rig count remains directed towards oil. Early in the first quarter of 2022, approximately 82 percent of the U.S. domestic rig count was directed towards oil, an increase compared with approximately 77 percent during the same period in the prior year. We believe that oil-directed drilling will remain the majority of domestic drilling, and that natural gas-directed drilling will remain a low percentage of U.S. domestic drilling in the near term. However, we believe that natural gas-directed drilling has increased and will continue to increase in natural gas-directed basins in the United States due to the current and projected high prices of natural gas. This trend should be favorable for the demand for RPC's services in these basins.

We continue to monitor the market for our services and the competitive environment, including the current trends and expectations with regard to environmental concerns and related impact on our fleets. The growing efficiency with which oilfield completion crews are providing services is a catalyst for the oversupplied nature of the oilfield services market. We believe that most of the feasible efficiency gains have been realized, and a number of our smaller competitors have ceased operations. These factors, combined with the increase in drilling and completion and the improvement in commodity prices, leads us to believe that the competitive market for our services will improve during the near term.

During the third quarter of 2021, RPC entered into an agreement for a new Tier IV dual-fuel pressure pumping fleet, which immediately went to work at the beginning of the fourth quarter. In 2019, RPC expanded its fleet of revenue-producing equipment, while also retiring older equipment which could no longer function effectively in service-intensive operating environments. We continue to selectively upgrade our existing equipment to operate using multiple fuel sources and to take advantage of advances in technology and data collection. We will continue to monitor current and expected customer activity levels and projected financial returns as we consider activating additional idle equipment during the near term. Our consistent response to the near-term potential of lower activity levels and competitive pricing has been to undertake moderate fleet expansions which we believe will allow us to maintain a strong balance sheet, while also positioning RPC for long-term growth and strong financial returns.

#### **Results of Operations**

	 2021	 2020		2019
Consolidated revenues [in thousands]	\$ 864,929	\$ 598,302	\$	1,222,409
Revenues by business segment [in thousands]:				
Technical	\$ 815,046	\$ 556,488	\$	1,145,554
Support	\$ 49,883	\$ 41,814		76,855
Consolidated operating income (loss) [in thousands]	\$ 16,291	\$ (309,635)	\$	(114,288)
Operating income (loss) by business segment [in thousands]:				
Technical	\$ 24,434	\$ (82,525)	\$	(32,993)
Support	(2,725)	(6,714)		10,016
Corporate	(13,300)	(12,426)		(12,745)
Impairment and other charges (1)(2)	_	(217,493)		(82,273)
Gain on disposition of assets, net	\$ 10,882	\$ 9,523	\$	3,707
Net income (loss)	\$ 7,217	\$ (212,192)	\$	(87,111)
Earnings (Loss) per share — diluted	\$ 0.03	\$ (1.00)	\$	(0.41)
Percentage cost of revenues to revenues	77 %	80 %	)	75 %
Percentage selling, general & administrative expenses to revenues	14 %	21 %	, )	14 %
Percentage depreciation and amortization expense to revenues	8 %	16 %	)	14 %
Effective income tax rate	56.1 %	31.4 %	, )	23.0 %
Average U.S. domestic rig count	478	436		943
Average natural gas price (per thousand cubic feet (mcf))	\$ 3.92	\$ 2.03	\$	2.57
Average oil price (per barrel)	\$ 68.13	\$ 39.50	\$	56.90

- (1) Amount in 2020 includes \$212,292 related to technical services, \$4,660 related to pension settlement loss and the remainder related to corporate expenses.
- (2) Amount in 2019 includes \$80,263 related to technical services and \$2,010 related to corporate expenses.

#### Year Ended December 31, 2021 Compared to Year Ended December 31, 2020

Revenues. Revenues in 2021 increased \$266.6 million or 44.6 percent compared to 2020 primarily due to higher activity levels as 2020 was negatively impacted by COVID-19 shutdowns. The Technical Services segment revenues in 2021 increased \$258.6 million or 46.5 percent compared to the prior year. The increase is due primarily to higher activity levels and higher pricing within most of our service lines as compared to the prior year. The Support Services segment revenues in 2021 increased \$8.1 million or 19.3 percent compared to 2020 due primarily to higher activity levels in the rental tools service line, which is the largest service line within this segment. Technical Services reported operating income of \$24.4 million during 2021 compared to an operating loss of \$82.5 million in the prior year, while Support Services reported an operating loss of \$5.7 million in 2021 compared to an operating loss of \$6.7 million in the prior year. The average price of oil increased 72.5 percent and the average price of natural gas increased 93.0 percent during 2021 compared to the prior year. The average domestic rig count during 2021 was 9.5 percent higher than 2020. International revenues, which decreased from \$35.9 million in 2020 to \$31.2 million in 2021, were four percent of consolidated revenues in 2021 compared to six percent in 2020. International revenues decreased in 2021 primarily due to lower customer activity levels in Algeria, and Saudi Arabia, partially offset by higher activity in Canada compared to the prior year. Our international revenues are impacted by the timing of project initiation and their ultimate duration.

Cost of revenues. Cost of revenues in 2021 increased \$182.5 million or 38.0 percent compared to 2020 primarily due to increases in expenses consistent with higher activity levels, such as materials and supplies expenses, employment costs and fuel costs. In addition, these costs increased due to higher market prices for materials and supplies, fuel and other raw materials. As a percentage of revenues, cost of revenues decreased to 76.7 percent in 2021 compared to 80.4 percent in 2020 due to the leverage of higher revenues over direct employment costs and improved pricing for RPC's services.

Selling, general and administrative expenses. Selling, general and administrative expenses decreased slightly to \$123.6 million in 2021 compared to \$123.7 million in 2020. Selling, general and administrative expenses as a percentage of revenues decreased to 14.3 percent of revenues in 2021 compared to 20.7 percent of revenues in 2020 due to higher revenues over costs that are relatively fixed during the short term.

Depreciation and amortization. Depreciation and amortization were \$72.7 million in 2021, a decrease of \$22.8 million, compared to \$95.5 million in 2020. Depreciation and amortization decreased significantly because of the asset impairment charges recorded during the first quarter of 2020.

Impairment and other charges. There were no impairment and other charges for the year ended December 31, 2021 compared to \$217.5 million in 2020. Impairment and other charges in 2020 was comprised primarily of the total amount by which several of our asset groups' carrying amounts exceeded their fair value, a non-cash pension settlement loss, costs to finalize the disposal of our former sand facility and employee severance costs.

Gain on disposition of assets, net. Gain on disposition of assets, net was \$10.9 million in 2021 compared to \$9.5 million in 2020. The gain on disposition of assets, net is generally comprised of gains or losses related to various property and equipment dispositions or sales to customers of lost or damaged rental equipment.

Other income (expense), net. Other income, net was \$2.0 million in 2021 compared to other expense, net of \$0.1 million in 2020.

Interest expense and interest income. Interest expense was \$1.9 million in 2021 compared to \$0.4 million in 2020. The increase in interest expense during 2021 compared to the same period in the prior year is primarily due to interest expense related to the resolution of a long-term contractual dispute with a vendor and an indirect tax audit assessment. Interest expense in 2021 and 2020 also includes fees on the unused portion of the credit facility. Interest income decreased to \$0.1 million in 2021 compared to \$0.5 million in 2020 due to lower interest rates earned on cash balances.

*Income tax provision (benefit)*. Income tax provision was \$9.2 million in 2021, compared to an income tax benefit of \$97.2 million in 2020. The effective tax rate was 56.1 percent for 2021 compared to 31.4 percent for 2020. The effective tax rate in 2021 results from low income before income taxes coupled with unfavorable discrete tax adjustments.

Net income (loss) and diluted earnings (loss) per share. Net income was \$7.2 million in 2021, or \$0.03 diluted earnings per share, compared to net loss of \$212.2 million in 2020, or \$1.00 diluted loss per share. This improvement in earnings per share was due to higher profitability, partially due to impairment charges recorded in 2020, as average shares outstanding was essentially unchanged.

#### **Liquidity and Capital Resources**

Cash and Cash Flows

The Company's cash and cash equivalents were \$82.4 million as of December 31, 2021, \$84.5 million as of December 31, 2020 and \$50.0 million as of December 31, 2019.

The following table sets forth the historical cash flows for the years ended December 31:

	(in thousands)					
	2021		2020		2019	
(In thousands)						
Net cash provided by operating activities	\$	47,719	\$	77,958	\$	209,141
Net cash used for investing activities		(47,631)		(42,659)		(235,788)
Net cash used for financing activities		(2,151)		(826)		(39,592)

Cash provided by operating activities for 2021 decreased by \$30.2 million compared to the prior year. Cash provided by operating activities during 2021 resulted from net income of \$7.2 million coupled with an unfavorable change in accounts receivable of \$91.1 million, partially offset by favorable changes in other components of our working capital (accounts payable and taxes receivable) of \$57.3 million. Working capital increased primarily due to higher activity levels, partially offset by receipts of income tax refunds related to net operating loss carrybacks.

Cash used for investing activities for 2021 increased by \$4.0 million compared to 2021, primarily due to an increase in capital expenditures, partially offset by a decrease in proceeds from the sale of assets.

Cash used for financing activities for 2021 increased by \$1.3 million primarily as a result of cash paid for a finance lease, partially offset by lower cost of repurchases of the Company's shares for taxes related to the vesting of restricted shares. There were no dividends paid to common stockholders in 2021 or 2020.

#### Financial Condition and Liquidity

The Company's financial condition as of December 31, 2021 remains strong. We believe the liquidity provided by our existing cash and cash equivalents and our overall strong capitalization will provide sufficient liquidity to meet our requirements for at least the

next twelve months. The Company's decisions about the amount of cash to be used for investing and financing activities are influenced by our capital position, and the expected amount of cash to be provided by operations. RPC does not expect to need our revolving credit facility to meet these liquidity requirements in the near term.

The Company currently has a \$100 million revolving credit facility that matures in October 2023, as recently amended. The facility contains customary terms and conditions, including restrictions on indebtedness, dividend payments, business combinations and other related items. On September 25, 2020, the Company further amended the revolving credit facility. Among other matters, the amendment (1) reduced the maximum amount available for borrowing from \$125 million to \$100 million, (2) decreased the minimum tangible net worth covenant level from not less than \$600 million to not less than \$400 million, and (3) increased the margin spreads and commitment fees payable by 37.5 and 5 basis points, respectively, at each pricing level of the applicable rate without any changes to the leverage ratios used to calculate such spreads. As of December 31, 2021, RPC had no outstanding borrowings under the revolving credit facility, and letters of credit outstanding relating to self-insurance programs and contract bids totaled \$16.3 million; therefore, a total of \$83.7 million of the facility was available. The Company was in compliance with the credit facility financial covenants as of December 31, 2021. For additional information with respect to RPC's facility, see Note 9 of the consolidated financial statements.

#### Cash Requirements

Capital expenditures were \$67.6 million in 2021, and we currently expect capital expenditures to be approximately \$120 million in 2022, comprised primarily of capitalized maintenance for existing equipment and selected growth opportunities. During the third quarter of 2021, RPC made the strategic decision to add a Tier IV dual-fuel fleet. This fleet was put into service late in the third quarter and is reflected as a finance lease with a balloon payment at the end of 12 months. The actual amount of capital expenditures will depend primarily on equipment maintenance requirements, expansion opportunities, and equipment delivery schedules.

The Company has ongoing sales and use tax audits in various jurisdictions subject to varying interpretations of statutes. The Company has recorded the exposure from these audits to the extent issues are resolved or can be reasonably estimated. There are issues that could result in unfavorable outcomes that cannot be currently estimated. See Note 12 for additional information.

During the fourth quarter of 2021, the Company initiated actions to terminate the defined benefit pension plan and as such, the year-end pension obligation has been valued on a termination basis. Specifically, the actuaries utilized an approach based on their experience with other plan terminations that (i) estimated a take rate for lump sums; (ii) for those participants electing a lump-sum, calculated the amount using the November 2021 IRS segment rates and (iii) for those participants with annuities purchased, calculated the amount using estimated insurance settlement rates. The Company currently expects to make no cash contributions to the plan in 2022 and approximately \$6.0 million in final cash contribution to the benefit plan in early 2023 as part of termination.

As of December 31, 2021, the Company's stock buyback program authorizes the aggregate repurchase of up to 41,578,125 shares, including an additional 10,000,000 shares authorized for repurchase by the Board of Directors on February 12, 2018. No shares were purchased on the open market during the twelve months ended December 31, 2021, and 8,248,184 shares remain available to be repurchased under the current authorization. The Company may repurchase outstanding common shares periodically based on market conditions and our capital allocation strategies considering restrictions under our credit facility. The stock buyback program does not have a predetermined expiration date.

On July 22, 2019, the Board of Directors voted to suspend RPC's dividend to common stockholders. The Company expects to resume cash dividends to common stockholders, subject to the earnings and financial condition of the Company and other relevant factors. The Company has no timetable for the resumption of dividends.

#### **Contractual Obligations**

The Company's obligations and commitments that require future payments include our credit facility, certain non-cancelable leases, purchase obligations, amounts related to the usage of corporate aircraft and other long-term liabilities. See note 16 for details regarding RPC's lease obligations.

#### **Fair Value Measurements**

The Company's assets and liabilities measured at fair value are classified in the fair value hierarchy (Level 1, 2 or 3) based on the inputs used for valuation. Assets and liabilities that are traded on an exchange with a quoted price are classified as Level 1. Assets and liabilities that are valued using significant observable inputs in addition to quoted market prices are classified as Level 2. The Company currently has no assets or liabilities measured on a recurring basis that are valued using unobservable inputs and therefore no assets or liabilities measured on a recurring basis are classified as Level 3. For defined benefit plan and Supplemental Executive

Retirement Plan ("SERP") investments measured at net asset value, the values are computed using inputs such as cost, discounted future cash flows, independent appraisals and market based comparable data or on net asset values calculated by the fund when not publicly available.

#### Inflation

The Company purchases its equipment and materials from suppliers who provide competitive prices, and employs skilled workers from competitive labor markets. If inflation in the general economy increases, the Company's costs for equipment, materials and labor could increase as well. In addition, increases in activity in the domestic oilfield can cause upward wage pressures in the labor markets from which it hires employees, especially if employment in the general economy increases. Also, activity increases can cause increases in the costs of certain materials and key equipment components used to provide services to the Company's customers. Beginning in 2018, prices for the raw material comprising the Company's single largest purchase began to decline due to increased sources of supply of the material, particularly in geographic markets located close to the largest U.S. oil and gas basin. In addition, labor costs declined throughout 2020 due to the significant decline in oilfield activity. However, during the fourth quarter of 2020 and throughout 2021, the price of labor began to rise due to increasing oilfield activity and the departure of skilled labor from the domestic oilfield industry during 2020. Early in the first quarter of 2022, market prices of some raw materials have increased significantly. We have successfully passed some of these costs to customers, but due to the competitive nature of the oilfield services business, there is no assurance that we will continue to so in the future.

#### **Off Balance Sheet Arrangements**

The Company does not have any material off balance sheet arrangements.

#### **Related Party Transactions**

See "NOTE 14: RELATED PARTY TRANSACTIONS" of the consolidated financial statements, which is incorporated herein by reference, for a description of related party transactions.

#### **Critical Accounting Policies and Estimates**

The consolidated financial statements are prepared in accordance with accounting principles generally accepted in the United States, which require significant judgment by management in selecting the appropriate assumptions for calculating accounting estimates. These judgments are based on our historical experience, terms of existing contracts, trends in the industry, and information available from other outside sources, as appropriate. Senior management has discussed the development, selection and disclosure of its critical accounting policies requiring significant judgements and estimates with the Audit Committee of our Board of Directors. The Company believes the following critical accounting policies involve estimates that require a higher degree of judgment and complexity:

Credit loss allowance for accounts receivable — Substantially all of the Company's receivables are due from oil and gas exploration and production companies in the United States, selected international locations and foreign, nationally owned oil companies. Our credit loss allowance is determined using a combination of factors to ensure that our receivables are not overstated due to uncollectibility. Our established credit evaluation procedures seek to minimize the amount of business we conduct with higher risk customers. Our customers' ability to pay is directly related to their ability to generate cash flow on their projects and is significantly affected by the volatility in the price of oil and natural gas. Credit loss allowance for accounts receivable are recorded in selling, general and administrative expenses. Accounts are written off against the allowance when the Company determines that amounts are uncollectible and recoveries of amounts previously written off are recorded when collected. Significant recoveries will generally reduce the required provision in the period of recovery, thereby causing credit loss allowance to fluctuate significantly from period to period. Recoveries were insignificant in 2021, 2020 and 2019. We record specific provisions when we become aware of a customer's inability to meet its financial obligations, such as in the case of bankruptcy filings or deterioration in the customer's operating results or financial position. If circumstances related to a customer changes, our estimate of the realizability of the receivable would be further adjusted, either upward or downward.

The estimated credit loss allowance is based on our evaluation of the overall trends in the oil and gas industry, financial condition of our customers, our historical write-off experience, current economic conditions, and in the case of international customers, our judgments about the economic and political environment of the related country and region. In addition to reserves established for specific customers, we establish general reserves by using different percentages depending on the age of the receivables which we adjust periodically based on management judgment and the economic strength of our customers. The net credit loss allowance as a percentage of revenues ranged from 0.03 percent to 0.8 percent over the last three years. Increasing or decreasing the estimated general reserve percentages by 0.50 percentage points as of December 31, 2021 would have resulted in a change of \$4.3 million in the recorded provision for current expected credit losses.

Insurance expenses — The Company self-insures, up to certain policy-specified limits, certain risks related to general liability, workers' compensation, vehicle and equipment liability. The cost of claims under these self-insurance programs is estimated and accrued using individual case-based valuations and statistical analysis and is based upon judgment and historical experience; however, the ultimate cost of many of these claims may not be known for several years. These claims are monitored and the cost estimates are revised as developments occur relating to such claims. The Company has retained an independent third party actuary to assist in the calculation of a range of exposure for these claims. As of December 31, 2021, the Company estimates the range of exposure to be from \$19.4 million to \$24.5 million. The Company has recorded liabilities at December 31, 2021 of \$21.9 million which represents management's best estimate of probable loss.

Long-lived assets including goodwill — RPC carries a variety of long-lived assets on its balance sheet including property, plant and equipment and goodwill. Impairment is the condition that exists when the carrying amount of a long-lived asset exceeds its fair value. Goodwill is the excess of the cost of an acquired entity over the net of the amounts assigned to assets acquired and liabilities assumed. The Company conducts impairment tests on goodwill annually, during the fourth quarter, or more frequently if events or changes in circumstances indicate an impairment may exist. In addition, the Company conducts impairment tests on long-lived assets, other than goodwill, whenever events or changes in circumstances indicate that the carrying value may not be recoverable.

For the impairment testing on long-lived assets, other than goodwill, a long-lived asset is grouped at the lowest level for which identifiable cash flows are largely independent of the cash flows of other assets and liabilities. Estimated future undiscounted cash flows expected to result from the use and eventual disposition of the asset group are compared to its carrying amount. If the undiscounted cash flows are less than the asset group's carrying amount, then the Company is required to determine the asset group's fair value by using a discounted cash flow analysis. This analysis is based on estimates such as management's short-term and longterm forecast of operating performance, including revenue growth rates and expected profitability margins, estimates of the remaining useful life and service potential of the assets within the asset group, and a discount rate based on weighted average cost of capital. An impairment loss is measured and recorded as the amount by which the asset group's carrying amount exceeds its fair value. Assessment of goodwill impairment is conducted at the level of each reporting unit, which is the same as our reportable segments, Technical Services and Support Services, comparing the estimated fair value of each reporting unit to the reporting unit's carrying value, including goodwill. The fair value of each reporting unit is estimated using an income approach and a market approach. The income approach uses discounted cash flow analysis based on management's short-term and long-term forecast of operating performance. This analysis includes significant assumptions regarding discount rates, revenue growth rates, expected profitability margins, forecasted capital expenditures and the timing of expected future cash flows based on market conditions. If the estimated fair value of a reporting unit exceeds its carrying amount, goodwill of the reporting unit is not considered impaired. If the carrying amount of a reporting unit exceeds its estimated fair value, an impairment loss is measured and recorded.

During the year ended December 31, 2020, the Company recorded an asset impairment loss totaling \$204.8 million related to its long-lived asset groups, in response to the drastic decline in oilfield drilling and completion activities that began in the first quarter of 2020. See Note 3 of the consolidated financial statements for additional information which is incorporated herein by reference.

#### **Recent Accounting Pronouncements**

See Note 1 of the consolidated financial statements, which is incorporated herein by reference for a description of recent accounting standards, including the expected dates of adoption and estimated effects on results of operations and financial condition.

#### Item 7A. Quantitative and Qualitative Disclosures about Market Risk

The Company is subject to interest rate risk exposure through borrowings on its revolving credit facility. As of December 31, 2021, there are no outstanding interest-bearing advances on our credit facility which bear interest at a floating rate.

Additionally, the Company is exposed to market risk resulting from changes in foreign exchange rates. However, since the majority of the Company's transactions occur in U.S. currency, this risk is not expected to have a material effect on its consolidated results of operations or financial condition.

#### MANAGEMENT'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING

To the Stockholders of RPC, Inc.:

The management of RPC, Inc. is responsible for establishing and maintaining adequate internal control over financial reporting for the Company. RPC, Inc. maintains a system of internal accounting controls designed to provide reasonable assurance, at a reasonable cost, that assets are safeguarded against loss or unauthorized use and that the financial records are adequate and can be relied upon to produce financial statements in accordance with accounting principles generally accepted in the United States of America. The internal control system is augmented by written policies and procedures, an internal audit program and the selection and training of qualified personnel. This system includes policies that require adherence to ethical business standards and compliance with all applicable laws and regulations.

There are inherent limitations to the effectiveness of any controls system. A controls system, no matter how well designed and operated, can provide only reasonable, not absolute, assurance that the objectives of the controls system are met. Also, no evaluation of controls can provide absolute assurance that all control issues and any instances of fraud, if any, within the Company will be detected. Further, the design of a controls system must reflect the fact that there are resource constraints, and the benefits of controls must be considered relative to their costs. The Company intends to continually improve and refine its internal controls.

Under the supervision and with the participation of our management, including our principal executive officer and principal financial officer, we conducted an evaluation of the effectiveness of the design and operations of our internal control over financial reporting as of December 31, 2021 based on criteria established in the 2013 Internal Control—Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). Based on this evaluation, management's assessment is that RPC, Inc. maintained effective internal control over financial reporting as of December 31, 2021.

The independent registered public accounting firm, Grant Thornton LLP, has audited the consolidated financial statements as of and for the year ended December 31, 2021, and has also issued their report on the effectiveness of the Company's internal control over financial reporting, included in this report on page 33.

Richard A. Hubbell

President and Chief Executive Officer

Ben M. Palmer

Vice President, Chief Financial Officer and Corporate Secretary

Atlanta, Georgia February 28, 2022

#### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

Board of Directors and Stockholders RPC, Inc.

#### Opinion on internal control over financial reporting

We have audited the internal control over financial reporting of RPC, Inc. (a Delaware corporation) and subsidiaries (the "Company") as of December 31, 2021, based on criteria established in the 2013 Internal Control—Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission ("COSO"). In our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2021, based on criteria established in the 2013 Internal Control—Integrated Framework issued by COSO.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States) ("PCAOB"), the consolidated financial statements of the Company as of and for the year ended December 31, 2021, and our report dated February 28, 2022 expressed an unqualified opinion on those financial statements.

#### **Basis for opinion**

The Company's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Management's Report on Internal Control over Financial Reporting. Our responsibility is to express an opinion on the Company's internal control over financial reporting based on our audit. We are a public accounting firm registered with the PCAOB and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audit in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

#### Definition and limitations of internal control over financial reporting

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

GRANT THORNTON LLP

Atlanta, Georgia February 28, 2022

#### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

Board of Directors and Stockholders RPC, Inc.

#### Opinion on the financial statements

We have audited the accompanying consolidated balance sheets of RPC, Inc. (a Delaware corporation) and subsidiaries (the "Company") as of December 31, 2021 and 2020, the related consolidated statements of operations, comprehensive income (loss), stockholders' equity, and cash flows for each of the three years in the period ended December 31, 2021, and the related notes and financial statement schedule included under Item 15(2) (collectively referred to as the "financial statements"). In our opinion, the financial statements present fairly, in all material respects, the financial position of the Company as of December 31, 2021 and 2020, and the results of its operations and its cash flows for each of the three years in the period ended December 31, 2021, in conformity with accounting principles generally accepted in the United States of America.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States) ("PCAOB"), the Company's internal control over financial reporting as of December 31, 2021, based on criteria established in the 2013 Internal Control—Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission ("COSO"), and our report dated February 28, 2022 expressed an unqualified opinion.

#### **Basis for opinion**

These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on the Company's financial statements based on our audits. We are a public accounting firm registered with the PCAOB and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audits in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement, whether due to error or fraud. Our audits included performing procedures to assess the risks of material misstatement of the financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements. Our audits also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that our audits provide a reasonable basis for our opinion.

#### Critical audit matters

Critical audit matters are matters arising from the current period audit of the financial statements that were communicated or required to be communicated to the audit committee and that: (1) relate to accounts or disclosures that are material to the financial statements and (2) involved our especially challenging, subjective, or complex judgments. We determined that there are no critical audit matters.

#### GRANT THORNTON LLP

We have served as the Company's auditor since 2004.

Atlanta, Georgia February 28, 2022

# Item 8. Financial Statements and Supplementary Data

# CONSOLIDATED BALANCE SHEETS RPC, INC. AND SUBSIDIARIES

# (in thousands except share information)

December 31,	2021	2020
ASSETS		
Cash and cash equivalents	\$ 82,433	\$ 84,496
Accounts receivable, net of allowance for doubtful accounts of \$6,765 in 2021 and \$4,815 in 2020	258,635	161,771
Inventories	78,983	82,918
Income taxes receivable	58,504	82,943
Prepaid expenses	9,773	9,124
Assets held for sale	692	4,032
Other current assets	 2,990	 3,075
Total current assets	492,010	428,359
Property, plant and equipment, less accumulated depreciation of \$763,304 in 2021 and \$790,712 in 2020	254,408	264,411
Operating lease right-of-use assets	24,572	27,270
Finance lease right-of-use assets	20,327	_
Goodwill	32,150	32,150
Other assets	40,898	38,315
Total assets	\$ 864,365	\$ 790,505
LIABILITIES AND STOCKHOLDERS' EQUITY		
LIABILITIES		
Accounts payable	\$ 74,404	\$ 41,080
Accrued payroll and related expenses	15,350	18,428
Accrued insurance expenses	10,129	5,489
Accrued state, local and other taxes	1,905	2,788
Income taxes payable	656	1,115
Current portion of operating lease liabilities	6,387	9,192
Current portion of finance lease liabilities	20,194	_
Other accrued expenses	 1,824	1,473
Total current liabilities	 130,849	79,565
Long-term accrued insurance expenses	11,770	11,822
Long-term pension liabilities	35,376	33,080
Deferred income taxes	17,749	13,332
Long-term operating lease liabilities	19,719	21,090
Other long-term liabilities	 7,111	 49
Total liabilities	222,574	158,938
Commitments and contingencies (Note 12)		
STOCKHOLDERS' EQUITY		
Preferred stock, \$0.10 par value, 1,000,000 shares authorized, none issued	_	_
Common stock, \$0.10 par value, 349,000,000 shares authorized, 215,628,716 and 214,951,093		
shares issued and outstanding in 2021 and 2020, respectively	21,563	21,495
Capital in excess of par value	—	_
Retained earnings	640,936	627,778
Accumulated other comprehensive loss	(20,708)	(17,706)
Total stockholders' equity	 641,791	 631,567
Total liabilities and stockholders' equity	\$ 864,365	\$ 790,505

# CONSOLIDATED STATEMENTS OF OPERATIONS RPC, INC. AND SUBSIDIARIES

(in thousands except per share data)

Years ended December 31,	 2021	2020		2019
Revenues	\$ 864,929	\$ 598,302	2	\$ 1,222,409
COSTS AND EXPENSES:				
Cost of revenues (exclusive of items shown below)	663,262	480,739	)	919,595
Selling, general and administrative expenses	123,572	123,69	3	168,127
Impairment and other charges	_	217,493	3	82,273
Depreciation and amortization	72,686	95,530	)	170,409
Gain on disposition of assets, net	 (10,882)	(9,52)	3)	(3,707)
Operating income (loss)	16,291	(309,63	5)	(114,288)
Interest expense	(1,929)	(37)	3)	(334)
Interest income	59	490	5	1,906
Other income (expense), net	2,027	8	1	(385)
Income (loss) before income taxes	 16,448	(309,43	1)	(113,101)
Income tax provision (benefit)	9,231	(97,239	9)	(25,990)
Net income (loss)	\$ 7,217	\$ (212,192	2)	\$ (87,111)
Earnings (loss) per share				
Basic	\$ 0.03	\$ (1.00	))	\$ (0.41)
Diluted	\$ 0.03	\$ (1.00	))	\$ (0.41)
Dividends paid per share		\$ -	_	\$ 0.15

# CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS) RPC, INC. AND SUBSIDIARIES

(in thousands except per share data)

Years ended December 31,	2021		2020	2019
Net income (loss)	\$	7,217	\$ (212,192)	\$ (87,111)
Other comprehensive income (loss):				
Pension adjustment and reclassification adjustment, net of taxes		(2,890)	5,727	(5,030)
Foreign currency translation		(112)	(210)	553
Comprehensive income (loss)	\$	4,215	\$ (206,675)	\$ (91,588)

# CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY RPC, INC. AND SUBSIDIARIES

# (in thousands)

			~		Accumulated	
	_		Capital in		Other	
		on Stock	Excess of	Retained	Comprehensive	
	Shares	Amount	Par Value	Earnings	Income (Loss)	<u>Total</u>
Balance, December 31, 2018	214,544	\$ 21,454	\$ —	\$ 947,711	\$ (18,746)	\$ 950,419
Adoption of accounting standard (Note 1)				2,464	(2,732)	(268)
Stock issued for stock incentive plans, net	667	66	8,564	—	_	8,630
Stock purchased and retired	(788)	(77)	(8,564)	1,280	_	(7,361)
Net loss	_	_	_	(87,111)	_	(87,111)
Pension adjustment, net of taxes				_	(2,298)	(2,298)
Foreign currency translation	_	_	_	_	553	553
Dividends declared				(32,231)	_	(32,231)
Balance, December 31, 2019	214,423	21,443	_	832,113	(23,223)	830,333
Stock issued for stock incentive plans, net	716	71	8,664	_	_	8,735
Stock purchased and retired	(188)	(19)	(8,664)	7,857	_	(826)
Net loss	_	_	_	(212,192)	_	(212,192)
Pension adjustment, net of taxes	_	_	_	_	5,727	5,727
Foreign currency translation		_	_	_	(210)	(210)
Balance, December 31, 2020	214,951	21,495	_	627,778	(17,706)	631,567
Stock issued for stock incentive plans, net	819	82	6,494	_	_	6,576
Stock purchased and retired	(141)	(14)	(6,494)	5,941	_	(567)
Net income	_		_	7,217	_	7,217
Pension adjustment, net of taxes	_	_	_	_	(2,890)	(2,890)
Foreign currency translation	_				(112)	(112)
Balance, December 31, 2021	215,629	\$ 21,563	\$ —	\$ 640,936	\$ (20,708)	\$ 641,791

# CONSOLIDATED STATEMENTS OF CASH FLOWS RPC, Inc. and Subsidiaries

# (in thousands)

Years ended December 31,		2021		2020		2019
OPERATING ACTIVITIES		,				
Net income (loss)	\$	7,217	\$	(212,192)	\$	(87,111)
Adjustments to reconcile net income (loss) to net cash provided by operating activities:						
Depreciation, amortization and other non-cash charges		72,506		95,309		172,607
Stock-based compensation expense		6,576		8,735		8,630
Gain on disposition of assets, net		(10,882)		(9,523)		(2,645)
Gain due to benefit plan financing arrangement		_		(891)		(126)
Deferred income tax provision (benefit)		4,888		(25,845)		(22,225)
Impairment and other non-cash charges		_		211,043		73,560
(Increase) decrease in assets:						
Accounts receivable		(91,082)		80,769		81,094
Income taxes receivable		24,439		(58,798)		11,687
Inventories		3,951		18,076		20,962
Prepaid expenses		(650)		1,337		(692)
Other current assets		90		227		300
Other non-current assets		(1,170)		(3,819)		(3,024)
Increase (decrease) in liabilities:						
Accounts payable		32,900		(9,130)		(42,241)
Income taxes payable		(459)		(419)		(3,172)
Accrued payroll and related expenses		(3,080)		(1,219)		(6,103)
Accrued insurance expenses		4,640		(2,051)		1,357
Accrued state, local and other taxes		(883)		361		(654)
Other accrued expenses		(4,061)		(6,541)		(2,089)
Pension liabilities		(1,065)		(3,249)		6,575
Long-term accrued insurance expenses		(52)		(2,218)		1,968
Other long-term liabilities		3,896		(2,004)		483
Net cash provided by operating activities		47,719		77,958		209,141
INVESTING ACTIVITIES						
Capital expenditures		(67,645)		(65,065)		(250,629)
Proceeds from sale of assets		20,014		22,406		14,841
Proceeds from benefit plan financing arrangement		_		1,566		507
Re-investment in benefit plan financing arrangement		_		(1,566)		(507)
Net cash used for investing activities		(47,631)		(42,659)		(235,788)
FINANCING ACTIVITIES						
Payment of dividends		_		_		(32,231)
Cash paid for common stock purchased and retired		(567)		(826)		(7,361)
Cash paid for finance lease		(1,584)				
Net cash used for financing activities		(2,151)		(826)	_	(39,592)
Net (decrease) increase in cash and cash equivalents		(2,063)		34,473		(66,239)
Cash and cash equivalents at beginning of period		84,496		50,023		116,262
Cash and cash equivalents at end of period	\$	82,433	\$	84,496	\$	50,023
Cash and cash equivalents at one of period	Ψ	02,100	Ψ	01,100	Ψ_	30,023
Supplemental cash flows disclosure:						
Income taxes refund, net	\$	(20,903)	\$	(10,051)	\$	(11,817)
Interest paid		166		160		162
Supplemental disclosure of noncash investing activities:						
Capital expenditures included in accounts payable	\$	4,282	\$	3,859	\$	6,795
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RPC, Inc. and Subsidiaries
Years ended December 31, 2021, 2020 and 2019

#### **Note 1: Significant Accounting Policies**

#### Principles of Consolidation and Basis of Presentation

The consolidated financial statements include the accounts of RPC, Inc. and its wholly-owned subsidiaries ("RPC" or the "Company"). All significant intercompany accounts and transactions have been eliminated.

#### **Common Stock**

RPC is authorized to issue 349,000,000 shares of common stock, \$0.10 par value. Holders of common stock are entitled to receive dividends when, as, and if declared by the Board of Directors out of legally available funds. Each share of common stock is entitled to one vote on all matters submitted to a vote of stockholders. Holders of common stock do not have cumulative voting rights. In the event of any liquidation, dissolution or winding up of the Company, holders of common stock are entitled to ratable distribution of the remaining assets available for distribution to stockholders.

#### **Preferred Stock**

RPC is authorized to issue up to 1,000,000 shares of preferred stock, \$0.10 par value. As of December 31, 2021, there were no shares of preferred stock issued. The Board of Directors is authorized, subject to any limitations prescribed by law, to provide for the issuance of preferred stock as a class without series or, if so determined from time to time, in one or more series, and by filing a certificate pursuant to the applicable laws of the state of Delaware and to fix the designations, powers, preferences and rights, exchangeability for shares of any other class or classes of stock. Any preferred stock to be issued could rank prior to the common stock with respect to dividend rights and rights on liquidation.

#### **Dividends**

On July 22, 2019, the Board of Directors voted to suspend RPC's dividend to common stockholders. The Company expects to resume cash dividends to common stockholders, subject to the earnings and financial condition of the Company and other relevant factors. The Company has no timetable for the resumption of dividends.

#### **Use of Estimates in the Preparation of Financial Statements**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Significant estimates are used in the determination of the credit loss allowance, income taxes, goodwill impairment, accrued insurance expenses, depreciable lives of assets, and pension liabilities.

#### Revenues

RPC recognizes revenues from contracts with its customers based on the amount of consideration it receives in exchange for the services provided. See Note 2 for additional information.

#### **Concentration of Credit Risk**

Substantially all of the Company's customers are engaged in the oil and gas industry. This concentration of customers may impact overall exposure to credit risk, either positively or negatively, in that customers may be similarly affected by changes in economic and industry conditions. The Company provided oilfield services to several hundred customers during each of the last three years. There was no customer that accounted for 10 percent or more of the Company's revenues in 2021, 2020 or 2019. Additionally, there was no customer that accounted for 10 percent or more of accounts receivable as of December 31, 2021 or 2020.

RPC, Inc. and Subsidiaries Years ended December 31, 2021, 2020 and 2019

#### **Cash and Cash Equivalents**

Highly liquid investments with original maturities of three months or less when acquired are considered to be cash equivalents. The Company maintains its cash in bank accounts which, at times, may exceed federally insured limits. RPC maintains cash equivalents and investments in one or more large financial institutions, and RPC's policy restricts investment in any securities rated less than "investment grade" by national rating services.

#### **Investments**

Investments classified as available-for-sale securities are stated at their fair values, with the unrealized gains and losses, net of tax, reported as a separate component of stockholders' equity. The cost of securities sold is based on the specific identification method. Realized gains and losses, declines in value judged to be other than temporary, interest, and dividends with respect to available-for-sale securities are included in interest income. The Company realized no gains or losses on its available-for-sale securities during 2021, 2020 and 2019. Securities that are held in the non-qualified Supplemental Executive Retirement Plan ("SERP") are classified as trading. See Note 13 for further information regarding the SERP. The change in fair value of trading securities is presented as compensation cost in selling, general and administrative expenses on the consolidated statements of operations.

Management determines the appropriate classification of investments at the time of purchase and re-evaluates such designations as of each balance sheet date.

#### **Accounts Receivable**

The majority of the Company's accounts receivable is due principally from major and independent oil and natural gas exploration and production companies. Credit is extended based on evaluation of a customer's financial condition and, generally, collateral is not required. Accounts receivable are considered past due after 60 days and are stated at amounts due from customers, net of a credit loss allowance.

#### **Credit Loss Allowance for Accounts Receivable**

Accounts receivable are carried at the amounts due from customers, reduced by an allowance for estimated amounts that may not be collectible in the future. The estimated credit loss allowance is based on an evaluation of industry trends, financial condition of customers, historical write-off experience, current economic conditions, and in the case of international customers, judgments about the economic and political environment of the related country and region. Accounts receivable balances are written off when determined to be uncollectible and recoveries of amounts previously written off are recorded when collected.

#### **Inventories**

Inventories, which consist principally of (i) raw materials and supplies that are consumed providing services to the Company's customers, (ii) spare parts for equipment used in providing these services and (iii) components and attachments for manufactured equipment used in providing services, are recorded at the lower of cost or net realizable value. Cost is determined using first-in, first-out ("FIFO") method or the weighted average cost method. Net realizable value is the estimated selling price in the ordinary course of business, less reasonably predictable costs of completion, disposal and transportation. The Company regularly reviews inventory quantities on hand and records a write-down for excess or obsolete inventory based primarily on its estimated forecast of product demand, market conditions, production requirements and technological developments.

#### **Property, Plant and Equipment**

Property, plant and equipment, including software costs, are reported at cost less accumulated depreciation and amortization, which is provided on a straight-line basis over the estimated useful lives of the assets. Annual depreciation and amortization expenses are computed using the following useful lives: operating equipment, 3 to 20 years; buildings and leasehold improvements, 15 to 39 years or the life of the lease; furniture and fixtures, 5 to 7 years; software, 5 years; and vehicles, 3 to 5 years. The cost of assets retired or otherwise disposed of and the related accumulated depreciation and amortization are eliminated from the accounts in the year of disposal with the resulting gain or loss credited or charged to income from operations. Expenditures for additions, major renewals, and betterments are capitalized. Expenditures for restoring an identifiable asset to working condition or for maintaining the asset in good working order constitute repairs and maintenance and are expensed as incurred.

RPC, Inc. and Subsidiaries Years ended December 31, 2021, 2020 and 2019

RPC records impairment losses on long-lived assets used in operations when events and circumstances indicate that the assets might be impaired and the undiscounted cash flows estimated to be generated by those assets are less than the carrying amount of those assets. The Company periodically reviews the values assigned to long-lived assets, such as property, plant and equipment, to determine if any impairments should be recognized.

During the year ended December 31, 2020, the Company recorded accelerated depreciation related to certain operating equipment that was retired. In addition, the Company recorded a write down for certain real estate that was classified as held for sale. See Note 3 for additional information. The Company did not record accelerated depreciation related to impairment for the year ended December 31, 2021.

#### Goodwill

Goodwill represents the excess of the purchase price over the fair value of net assets of businesses acquired. The carrying amount of goodwill by reporting unit was as follows:

Years Ended December 31,	2021	2020
(in thousands)		
Technical Services	\$ 30,992	\$ 30,992
Support Services	1,158	1,158
Goodwill	\$ 32,150	\$ 32,150

Goodwill is reviewed annually, or more frequently, if events occur or circumstances change that would more likely than not reduce the fair value of the reporting unit below its carrying amount, for impairment. In 2021 and 2020, the Company performed a quantitative impairment test by estimating the fair value of each of its reporting units by considering both comparable public company multiples (a market approach) and projected discounted future cash flows (an income approach). The discounted cash flow analysis is based on management's short-term and long-term forecast of operating results for each reporting unit and includes assumptions regarding discount rates, revenue growth rates, expected profitability margins, forecasted capital expenditures, and the timing of expected future cash flows. Based on this analysis, the Company concluded that the fair value of its reporting units exceeded their carrying amount and therefore no impairment of goodwill occurred during the years ended December 31, 2021 and 2020.

#### Advertising

Advertising expenses are charged to expense during the period in which they are incurred. Advertising expenses totaled \$1,099,000 in 2021, \$806,000 in 2020, and \$2,003,000 in 2019.

#### **Insurance Expenses**

RPC self-insures, up to certain policy-specified limits, certain risks related to general liability, workers' compensation, vehicle and equipment liability, and employee health insurance plan costs. The estimated cost of claims under these self-insurance programs is estimated and accrued as the claims are incurred (although actual settlement of the claims may not be made until future periods) and may subsequently be revised based on developments relating to such claims. The portion of these estimated outstanding claims expected to be paid more than one year in the future is classified as long-term accrued insurance expenses.

RPC, Inc. and Subsidiaries Years ended December 31, 2021, 2020 and 2019

#### **Income Taxes**

Deferred tax liabilities and assets are determined based on the difference between the financial and tax bases of assets and liabilities using enacted tax rates in effect for the year in which the differences are expected to reverse. The Company establishes a valuation allowance against the carrying value of deferred tax assets when the Company determines that it is more likely than not that the asset will not be realized through future taxable income.

#### **Defined Benefit Pension Plan**

The Company has a defined benefit pension plan that provides monthly benefits upon normal retirement at age 65, or reduced early retirement benefits at age 59 ½ or at age 55 or older with 15 or more years of service, to substantially all employees with at least one year of service prior to 2002. In 2002, RPC's Board of Directors approved a resolution to cease all future retirement benefit accruals under the defined benefit pension plan. During the fourth quarter of 2021, the Company resolved to terminate the defined benefit pension plan. See Note 13 for a full description of this plan and the related accounting and funding policies.

#### **Share Repurchases**

The Company records the cost of share repurchases in stockholders' equity as a reduction to common stock to the extent of par value of the shares acquired and the remainder is allocated to capital in excess of par value and retained earnings if capital in excess of par value is depleted. The Company tracks capital in excess of par value on a cumulative basis for each reporting period, and discloses the excess over capital in excess of par value as part of stock purchased and retired in the consolidated statements of stockholders' equity.

#### **Earnings per Share**

Basic and diluted earnings per share are computed by dividing net income by the weighted average number of shares outstanding during the respective periods. In addition, the Company has periodically issued share-based payment awards that contain non-forfeitable rights to dividends and are therefore considered participating securities. See Note 13 for further information on restricted stock granted to employees.

Restricted shares of common stock (participating securities) outstanding and a reconciliation of weighted average shares outstanding is as follows:

(In thousands)	2021	2020	2019
Net income (loss) available for stockholders:	\$ 7,217	\$ (212,192)	\$ (87,111)
Less: Adjustments for earnings attributable to participating securities	(89)		(334)
Net income (loss) used in calculating earnings per share	\$ 7,128	\$ (212,192)	\$ (87,445)
Weighted average shares outstanding (including participating			
securities)	215,646	215,063	214,730
Adjustment for participating securities	(2,656)	(2,571)	(2,509)
Shares used in calculating basic and diluted earnings per share	212,990	212,492	212,221

#### **Fair Value of Financial Instruments**

The Company's financial instruments consist primarily of cash and cash equivalents, accounts receivable, investments, accounts payable, and debt. The carrying value of cash and cash equivalents, accounts receivable and accounts payable approximate their fair value due to the short-term nature of such instruments. The Company's investments are classified as available-for-sale securities with the exception of investments held in the non-qualified Supplemental Executive Retirement Plan ("SERP") which are classified as trading securities. All of these securities are carried at fair value in the accompanying consolidated balance sheets. See Note 11 for additional information.

RPC, Inc. and Subsidiaries Years ended December 31, 2021, 2020 and 2019

#### **Stock-Based Compensation**

Stock-based compensation expense is recognized for all share-based payment awards, net of estimated forfeitures. Thus, compensation cost is amortized for those shares expected to vest on a straight-line basis over the requisite service period of the award. See Note 13 for additional information.

#### Leases

The Company determines at contract inception, if an arrangement is a lease or contains a lease based on whether the Company obtains the right to control the use of specifically identifiable property, plant and equipment for a period of time in exchange for consideration. The Company's lease population consists primarily of real estate including its corporate headquarters, office space and warehouses, in addition to vehicles, storage containers, office equipment and operating equipment. The Company's population of month-to-month real estate leases have been classified as short-term leases, and therefore the Company has not recognized a right-of-use (ROU) asset or lease liability related to them. The Company has elected not to separate non-lease components from lease components for its leases. Variable lease payments relate primarily to taxes and insurance on real estate contracts and are recognized as expense when incurred. During 2021, the Company entered into an agreement with an industrial manufacturer for certain operating equipment rentals. This agreement is classified as a finance lease. See note 16 for additional information.

#### **Recent Accounting Pronouncements**

The Financial Accounting Standards Board (FASB) issued the following applicable Accounting Standards Updates (ASU):

#### **Recently Adopted Accounting Standards:**

• Accounting Standards Update (ASU) No. 2019-12 — Income Taxes (Topic 740): Simplifying the Accounting for Income Taxes. The amendments in this ASU simplify the accounting for income taxes by removing the exceptions to the incremental approach for intra-period tax allocation in certain situations, requirement to recognize a deferred tax liability for a change in the status of a foreign investment, and the general methodology for computing income taxes in an interim period when year-to date loss exceeds the anticipated loss for the year. The amendments also simplify the accounting for income taxes with regard to franchise tax, evaluation of step up in the tax basis goodwill in certain business combinations, allocating current and deferred tax expense to legal entities that are not subject to tax and enacted change in tax laws or rates. The Company adopted these provisions in the first quarter of 2021 and the adoption did not have a material impact on its consolidated financial statements.

#### Recently Issued Accounting Standards Not Yet Adopted:

- ASU No. 2020-04 Reference Rate Reform (Topic 848): The amendments in this ASU, provides optional guidance for a limited time to ease the impact of the reference rate reform on financial reporting. The amendments, which are elective, provide expedients to contract modifications, affected by reference rate reform if certain criteria are met. The amendments apply only to contracts and hedging relationships that reference LIBOR or other reference rate that is expected to be discontinued due to reference rate reform. This ASU is effective as of March 12, 2020 through December 31, 2022 and may be applied to contract modifications and hedging relationships from the beginning of an interim period that includes or is subsequent to March 12, 2020. The Company will adopt these provisions when LIBOR is discontinued and does not expect adoption to have a material impact on its consolidated financial statements.
- ASU No. 2021-08: Business Combinations (Topic 805): Accounting for Contract Assets and Contract Liabilities from Contracts with Customers: The amendments in this ASU address diversity in practice related to the accounting for revenue contracts with customers acquired in a business combination, by adopting guidance requiring an acquirer to recognize and measure contract assets and contract liabilities acquired in a business combination in accordance with Topic 606. At the acquisition date, an acquirer would recognize and measure the acquired contract assets and contract liabilities in the same manner that they were recognized and measured in the acquiree's financial statements before the acquisition. These amendments are effective beginning in the first quarter of 2023 with early implementation permitted and should be applied prospectively to business combinations occurring on or after January 1, 2023. The company is currently evaluating the impact of adopting these provisions on its consolidated financial statements.

RPC, Inc. and Subsidiaries Years ended December 31, 2021, 2020 and 2019

#### **Note 2: Revenues**

## **Accounting Policy**

RPC's contract revenues are generated principally from providing oilfield services. These services are based on mutually agreed upon pricing with the customer prior to the services being delivered and, given the nature of the services, do not include the right of return. Pricing for these services is a function of rates based on the nature of the specific job, with consideration for the extent of equipment, labor, and consumables needed for the job. RPC typically satisfies its performance obligations over time as the services are performed. RPC records revenues based on the transaction price agreed upon with its customers.

Sales tax charged to customers is presented on a net basis within the consolidated statements of operations and therefore excluded from revenues.

#### Nature of services

RPC provides a broad range of specialized oilfield services to independent and major oil and gas companies engaged in the exploration, production and development of oil gas properties throughout the United States and in selected international markets. RPC manages its business as either (1) services offered on the well site with equipment and personnel (Technical Services) or (2) services and tools offered off the well site (Support Services). For more detailed information about operating segments, see Note 15.

RPC contracts with its customers to provide the following services by reportable segment:

#### Technical Services

• Includes pressure pumping, downhole tools services, coiled tubing, nitrogen, snubbing and other oilfield related services including wireline, well control, fishing and pump down services.

#### Support Services

- Rental tools RPC rents tools to its customers for use with onshore and offshore oil and gas well drilling, completion and workover activities.
- Other support services include oilfield pipe inspection services, management and storage; well control training; and consulting.

Our contracts with customers are generally short-term in nature and generally consist of a single performance obligation – the provision of oilfield services.

#### Payment terms

RPC's contracts with customers states the final terms of the sales, including the description, quantity, and price of each service to be delivered. The Company's contracts are generally short-term in nature and in most situations, RPC provides services ahead of payment - i.e., RPC has fulfilled the performance obligation prior to submitting a customer invoice. RPC invoices the customer upon completion of the specified services and collection generally occurs between 30 to 60 days after invoicing. As the Company enters into contracts with its customers, it generally expects there to be no significant timing difference between the date the services are provided to the customer (satisfaction of the performance obligation) and the date cash consideration is received. Accordingly, there is no financing component to our arrangements with customers.

#### Significant judgments

RPC believes the output method is a reasonable measure of progress for the satisfaction of our performance obligations, which are satisfied over time, as it provides a faithful depiction of (1) our performance toward complete satisfaction of the performance obligation under the contract and (2) the value transferred to the customer of the services performed under the contract. RPC has elected the right to invoice practical expedient for recognizing revenue related to its performance obligations.

RPC, Inc. and Subsidiaries Years ended December 31, 2021, 2020 and 2019

#### Disaggregation of revenues

See Note 15 for disaggregation of revenue by operating segment and services offered in each of them and by geographic regions. Timing of revenue recognition for each of the periods presented is shown below:

(in thousands)	2021	2020	2019
Oilfield services transferred at a point in time	\$ —	\$ —	\$ —
Oilfield services transferred over time	864,929	598,302	1,222,409
Total revenues	\$ 864,929	\$ 598,302	\$ 1,222,409

#### **Contract balances**

Contract assets representing the Company's rights to consideration for work completed but not billed are included in Accounts receivable, net on the consolidated balance sheets are shown below:

(in thousands)	2021	2020
Unbilled trade receivables	\$ 70,353	\$ 29,574

Substantially all of the unbilled trade receivables as of December 31, 2021 and December 31, 2020 were invoiced during the following quarter.

#### **Note 3: Impairment and Other Charges**

The Company recorded the following pre-tax charges during 2021 and 2020 as impairment and other charges in the consolidated statements of operations.

(in thousands)	2021		2020
Long lived asset impairments (1)	\$	_	\$ 204,765
Abandonment of assets (2)		_	5,976
Pension settlement loss (3)		_	4,660
Severance costs			1,882
Assets held for sale write down (4)		_	192
Other		_	18
Total	\$	_	\$ 217,493

- (1) Relates solely to the Technical Services segment and primarily includes pressure pumping and coiled tubing assets.
- (2). Represents the final disposition of assets that were ceased to be used during 2019 and recorded at salvage value. Also includes interest costs related to leased assets that were impaired in 2019.
- (3). Represents the non-cash settlement loss related to the lump-sum payment window offered to certain participants in connection with the Company's Retirement Income Plan. See Note 13 for further details.
- (4). Represents the final settlement on certain real estate properties that were recorded as held for sale. The Company continues to disclose the remaining real estate properties that are being held for sale at their carrying value on the consolidated balance sheets under the caption Assets held for sale.

During the first half of 2020, the Company experienced drastic declines in oilfield drilling and completion activities, with low levels of revenues not experienced by RPC or the industry for many years. This unprecedented disruption was caused by the substantial decline in global demand for oil caused by the COVID-19 pandemic as well as macroeconomic events such as the geopolitical tensions between the Organization of Petroleum Exporting Countries and Russia, regarding limits on oil production. These factors resulted in a significant drop in oil prices and a substantial deterioration of the Company's public market capitalization. In response, the Company reduced headcount, furloughed employees and implemented compensation reductions for remaining active employees with the goal of adjusting its cost structure caused by low revenue levels. The Company determined these events constituted a triggering event that required a review of the recoverability of its long-lived assets and performed an interim goodwill impairment assessment as of March 31, 2020.

RPC, Inc. and Subsidiaries Years ended December 31, 2021, 2020 and 2019

The Company used both income based and market based approaches to determine the fair value of its long-lived asset groups and its reporting units for goodwill impairment assessment. Under the income approach, the fair value for each of its asset groups and reporting units was determined based on the present value of estimated future cash flows, discounted at an appropriate risk-adjusted rate. The Company used internal forecasts, updated for recent events, to estimate future cash flows and terminal value calculation, which incorporates historical and forecasted trends, including an estimate of long-term future growth rates, based on its most recent views of the long-term outlook for each asset group and reporting units. For the market based valuation, the Company used comparable public company multiples. The selection of comparable businesses was based on the markets in which the asset groups and reporting units operate giving consideration to risk profiles, size, geography, and diversity of products and services. Based on the concluded fair value of the asset groups, the Company measured and recorded an impairment loss that represents the amount by which the asset groups' carrying amounts exceeded their fair value. For purposes of the goodwill impairment assessment, the fair value of each reporting unit exceeded its net book value and therefore, goodwill was deemed to be not impaired.

#### **Note 4: Accounts Receivable**

Accounts receivable, net consists of the following:

December 31,	2021	2020
(in thousands)		
Trade receivables:		
Billed	\$ 181,500	\$ 135,201
Unbilled	70,353	29,754
Other receivables	13,547	1,631
Total	265,400	166,586
Less: allowance for credit losses	(6,765)	(4,815)
Accounts receivable, net	\$ 258,635	\$ 161,771

Trade receivables relate to revenues generated from equipment and services, for which credit is extended based on our evaluation of the customer's credit worthiness. Unbilled receivables represent revenues earned but not billed to the customer until future dates, usually within one month. Other receivables consists primarily of net amounts receivable from an agent, that operates internationally, as well as amounts due from the favorable resolution of state tax audits and rebates due from suppliers.

#### **Note 5: Current Expected Credit Losses**

The Company adopted ASU No 2016-13, Current Expected Credit Losses (Topic 326) on January 1, 2020 on a prospective basis with an immaterial cumulative-effect adjustment to the opening balance of retained earnings. This ASU replaces the current loss model with an expected credit loss model for financial assets measured at amortized cost that includes accounts (trade) receivable. The Company is exposed to credit losses primarily from providing oilfield services. The Company's expected credit loss allowance for accounts receivable is based on historical collection experience, current and future economic and market conditions and a review of the current status of customers' account receivable balances. Due to the short-term nature of such receivables, the estimated amount of accounts receivable that may not be collected is based on aging of the accounts receivable balances and the financial condition of customers. Additionally, specific allowance amounts are established to record the appropriate provision for customers that have a higher probability of default. The Company's monitoring activities include timely account reconciliation, dispute resolution, payment confirmation, consideration of customers' financial condition and macroeconomic conditions. Balances are written off when determined to be uncollectible and recoveries of amounts previously written off are recorded when collected. The Company considered the current and expected future economic and market conditions surrounding the COVID-19 pandemic and determined that the estimate of current expected credit losses was not significantly impacted. Estimates used to determine the allowance for current expected credit losses are based on an assessment of anticipated payment and all other historical, current and future information that is reasonably available.

The following table provides a roll-forward of the allowance for credit losses that is deducted from the amortized cost basis of accounts receivable to present the net amount expected to be collected:

RPC, Inc. and Subsidiaries Years ended December 31, 2021, 2020 and 2019

Years Ended December 31,	2021		2020
(in thousands)	 		
Beginning balance	\$ 4,815	\$	5,181
Provision for current expected credit losses	4,019		342
Write-offs	(2,098)		(739)
Recoveries collected (net of expenses)	29		31
Ending balance	\$ 6,765	\$	4,815

#### **Note 6: Inventories**

Inventories consist of (i) raw materials and supplies that are consumed providing services to the Company's customers, (ii) spare parts for equipment used in providing these services and (iii) components and attachments for manufactured equipment used in providing services. In the table below, spare parts and components are included as part of raw materials and supplies; tools that are assembled using components are reported as finished goods. Inventories are recorded at the lower of cost or net realizable value. Cost is determined using either the first-in, first-out, or the weighted average cost method.

December 31,	 2021	 2020
(in thousands)		
Raw materials and supplies	\$ 77,709	\$ 81,403
Finished goods	1,274	1,515
Total Inventory	\$ 78,983	\$ 82,918

#### **Note 7: Property, Plant and Equipment**

Property, plant and equipment are presented at cost net of accumulated depreciation and consist of the following:

December 31,	2021	2020
(in thousands)		
Land	\$ 18,180	\$ 19,474
Buildings and leasehold improvements	120,649	122,289
Operating equipment	606,089	645,576
Computer software	22,925	24,681
Furniture and fixtures	6,222	6,692
Vehicles	243,647	236,411
Gross property, plant and equipment	1,017,712	1,055,123
Less: accumulated depreciation	(763,304)	(790,712)
Net property, plant and equipment	\$ 254,408	\$ 264,411

RPC, Inc. and Subsidiaries Years ended December 31, 2021, 2020 and 2019

Depreciation expense was \$72.7 million in 2021, \$95.3 million in 2020, and \$172.6 million in 2019. The Company had accounts payable for purchases of property and equipment of \$4.3 million as of December 31, 2021 and \$3.9 million as of December 31, 2020. The Company transferred inventory to property, plant and equipment totaling \$11.1 million in 2021 and \$8.6 million in 2020.

#### **Note 8: Income Taxes**

The following table lists the components of the provision (benefit) for income taxes:

Years ended December 31,	2021		2020		2019
(in thousands)					
Current provision (benefit):					
Federal	\$ 4,946	\$	(74,841)	\$	(3,548)
State	(1,387)		2,200		(3,185)
Foreign	784		1,247		2,968
Deferred provision (benefit):					
Federal	2,287		(16,376)		(26,493)
State	2,601		(9,469)		4,268
Total income tax provision (benefit)	\$ 9,231	\$	(97,239)	\$	(25,990)

The Coronavirus Aid, Relief, and Economic Security Act ("CARES Act"), enacted in 2020, among other changes, eliminated the taxable income limit for certain net operating losses ("NOL"). This allowed businesses to carryback NOLs arising in 2018, 2019 and 2020 to the five prior years, and provided a payment delay of employer payroll taxes during 2020 after the date of enactment. These provisions enabled a carryback of federal tax losses related to 2019 and 2020. The Company recorded net tax benefits totaling \$29 million in 2020 related to certain of these provisions.

Reconciliation between the federal statutory rate and RPC's effective tax rate is as follows:

Years ended December 31,	2021	2020	2019
Federal statutory rate	21.0 %	21.0 %	21.0 %
State income taxes, net of federal benefit	2.9	1.5	(0.3)
Foreign taxes, net of federal benefit	5.1	(0.4)	(0.2)
Tax credits	(3.5)	0.1	0.3
Change in contingencies	8.6	_	_
Non-deductible expenses	(2.8)	(0.1)	(1.9)
Adjustments related to CARES Act	3.2	8.5	_
Change in estimated deferred rate	10.2	_	
Adjustments related to vesting of restricted stock	7.1	(0.8)	(0.4)
Other	4.3	1.6	4.5
Effective tax rate	56.1 %	31.4 %	23.0 %

RPC, Inc. and Subsidiaries Years ended December 31, 2021, 2020 and 2019

Significant components of the Company's deferred tax assets and liabilities are as follows:

December 31,	2021			2020
(in thousands)				
Deferred tax assets:				
Self-insurance	\$	5,673	\$	4,773
Pension		7,982		8,105
State net operating loss carryforwards		5,558		5,853
Allowance for credit losses		1,692		1,302
Stock-based compensation		2,532		2,291
Inventory reserve		2,868		3,226
Lease liability		5,620		7,125
Employee retention credit		1,360		_
Valuation allowance		(865)		(546)
All others		1,850		1,763
Gross deferred tax assets		34,270	-	33,892
Deferred tax liabilities:			'	
Depreciation		(39,253)		(33,486)
Right of use asset		(5,834)		(6,392)
Goodwill amortization		(6,556)		(6,893)
All others		(376)		(453)
Gross deferred tax liabilities	_	(52,019)		(47,224)
Net deferred tax liabilities	\$	(17,749)	\$	(13,332)

The Company's current intention is to permanently reinvest funds held in our foreign subsidiaries outside of the U.S., with the possible exception of repatriation of funds that have been previously subject to U.S. federal and state taxation or when it would be tax effective through the utilization of foreign tax credits, or would otherwise create no additional U.S. tax cost.

Total income tax refunds, net were \$20.9 million in 2021, \$10.1 million in 2020, and \$11.8 million in 2019. As of December 31, 2021, the Company had net operating losses related to 2020 federal income taxes of \$82 million which were carried back to 2017 as allowed by the CARES Act. As of December 31, 2021, the Company has net operating loss carryforwards recorded related to state income taxes of \$89.9 million (gross) that will expire between 2022 and 2040, net of a valuation allowance totaling \$537 thousand. The valuation allowance is recorded and represents the tax-affected amount of loss carryforwards that the Company does not expect to utilize, against the corresponding deferred tax assets.

The Company's policy is to record interest and penalties related to income tax matters as income tax expense. Accrued interest and penalties were immaterial as of December 31, 2021 and 2020.

During 2021, the Company recognized an increase in its liability for unrecognized tax benefits related primarily to current year positions. This liability, if released, would affect our effective rate. A reconciliation of the beginning and ending amount of unrecognized tax benefits is as follows:

	2021		2020
(in thousands)			
Balance at January 1	\$ _	\$	2,215
Additions (reductions) based on tax positions related to the current year	1,737		_
Additions (reductions) for tax positions of prior years	_		(2,215)
Balance at December 31	\$ 1,737	\$	_

It is reasonably possible that the amount of the unrecognized benefits with respect to the Company's unrecognized tax positions will increase or decrease in the next 12 months. These changes may be the result of, among other things, expiration of stature of limitations, or conclusions of ongoing examinations or reviews. However, quantification of an estimated range cannot be made at this time.

The Company and its subsidiaries are subject to U.S. federal and state income tax in multiple jurisdictions. In many cases, the uncertain tax positions are related to tax years that remain open and subject to examination by the relevant taxing authorities. In

RPC, Inc. and Subsidiaries Years ended December 31, 2021, 2020 and 2019

general, the Company's 2018 through 2020 tax years remain open to examination. Additional years may be open to the extent attributes are being carried forward to an open year.

# **Note 9: Long-Term Debt**

The Company has a revolving Credit Agreement with Bank of America and five other lenders which provides for a line of credit of up to \$100 million, including a \$35 million letter of credit subfacility, and a \$35 million swingline subfacility. The facility contains customary terms and conditions, including restrictions on indebtedness, dividend payments, business combinations and other related items. The revolving credit facility includes a full and unconditional guarantee by the Company's 100 percent owned domestic subsidiaries whose assets equal substantially all of the consolidated assets of the Company and its subsidiaries. Certain of the Company's minor subsidiaries are not guarantors.

The Credit Agreement's maturity date is July 26, 2023. On September 25, 2020, the Company entered into Amendment No. 5 to Credit Agreement (the "Amendment"). This Amendment (1) reduced the maximum amount available for borrowing under the credit facility from \$125 million to \$100 million, (2) decreased the minimum tangible net worth covenant level from not less than \$600 million to not less than \$400 million, and (3) increased the margin spreads and commitment fees payable by RPC by 37.5 and 5 basis points, respectively, at each pricing level of the applicable rate without any changes to the leverage ratios used to calculate such spreads.

The Credit Agreement includes the following covenants: (i) when RPC's trailing four quarter EBITDA (as calculated under the Credit Agreement) is equal to or greater than \$50 million, a maximum consolidated leverage ratio of 2.50:1.00 and a minimum debt service coverage ratio of 2.00:1.00, and (ii) when RPC's trailing fourth quarter EBITDA is less than \$50 million, a minimum tangible net worth of no less than \$400 million. As of both December 31, 2021 and December 31, 2020, the Company was in compliance with these covenants.

Revolving loans under the amended revolving credit facility bear interest at one of the following two rates at the Company's election:

- the Eurodollar Rate, which is the rate per annum equal to the London Interbank Offering Rate ("LIBOR"); plus, a margin ranging from 1.125% to 2.125%, based on a quarterly consolidated leverage ratio calculation; or
- the Base Rate, which is a fluctuating rate per annum equal to the highest of (a) the Federal Funds Rate plus 0.50%, (b) Bank of America's publicly announced "prime rate," and (c) the Eurodollar Rate plus 1.00%; in each case plus a margin that ranges from 0.125% to 1.125% based on a quarterly consolidated leverage ratio calculation.

In addition, the Company pays an annual fee ranging from 0.20% to 0.30%, based on a quarterly consolidated leverage ratio calculation, on the unused portion of the credit facility.

The Company has incurred total loan origination fees and other debt related costs associated with this revolving credit facility. These costs are being amortized to interest expense over the remaining term of the loan, and the remaining net balance of \$0.2 million at December 31, 2021 is classified as non-current other assets. The remaining net balance of these costs was \$0.2 million as of December 31, 2020.

As of December 31, 2021, RPC had no outstanding borrowings under the revolving credit facility, and letters of credit outstanding relating to self-insurance programs and contract bids totaled \$17.3 million; therefore, a total of \$82.7 million of the facility was available. Interest incurred, which includes facility fees on the unused portion of the revolving credit facility and the amortization of loan cost, and interest paid on the credit facility were as follows for the periods indicated:

	Years Ended December 31,		2021		2021		2021		2020	2019
(in thousands)						 				
Interest incurred		\$	257	\$	276	\$ 256				
Interest paid		\$	166	\$	160	\$ 162				

RPC, Inc. and Subsidiaries Years ended December 31, 2021, 2020 and 2019

#### Note 10: Accumulated Other Comprehensive (Loss) Income

Accumulated other comprehensive (loss) income consists of the following (in thousands):

	Pension	Cı	oreign arrency		Total
D.1 D 1. 01.0010	 djustment		anslation (2.21.5)	ф	Total
Balance at December 31, 2019	\$ (20,908)	\$	(2,315)	\$	(23,223)
Change during 2020:					
Before-tax amount	1,940		(210)		1,730
Tax (expense) benefit	(475)		_		(475)
Pension settlement loss	3,518		_		3,518
Reclassification adjustment, net of taxes:					
Amortization of net loss (1)	744				744
Total activity in 2020	 5,727		(210)		5,517
Balance at December 31, 2020	\$ (15,181)	\$	(2,525)	\$	(17,706)
Change during 2021:					
Before-tax amount	(3,500)		(112)		(3,612)
Tax (expense) benefit	1,220		_		1,220
Reclassification adjustment, net of taxes:					
Amortization of net loss (1)	(610)		_		(610)
Total activity in 2021	(2,890)		(112)		(3,002)
Balance at December 31, 2021	\$ (18,071)	\$	(2,637)	\$	(20,708)

(1) Reported as selling, general and administrative expenses.

#### **Note 11: Fair Value Disclosures**

The various inputs used to measure assets at fair value establish a hierarchy that distinguishes between assumptions based on market data (observable inputs) and the Company's assumptions (unobservable inputs). The hierarchy consists of three broad levels as follows:

- 1. Level 1 Quoted market prices in active markets for identical assets or liabilities.
- 2. Level 2 Quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active, and model-based valuation techniques for which all significant assumptions are observable in the market or can be corroborated by observable market data for substantially the full term of the assets or liabilities.
- 3. Level 3 Unobservable inputs developed using the Company's estimates and assumptions, which reflect those that market participants would use.

The following table summarizes the valuation of financial instruments measured at fair value on a recurring basis on the balance sheet as of December 31, 2021 and 2020:

		Fair Value Measurements at December 31, 2021 with						
		Quoted prices in	Significant					
		active markets	other	Significant				
		for identical	observable	unobservable				
(in thousands)	 Total	assets	inputs	inputs				
		(Level 1)	(Level 2)	(Level 3)				
Assets:								
Equity securities	\$ 197	\$ 197	\$	<b>\$</b>				
Investments measured at net asset value	\$ 31,738							

RPC, Inc. and Subsidiaries Years ended December 31, 2021, 2020 and 2019

		Fair Value Measurements at December 31, 2020 wi							
		Quo	ted prices in	9	Significant				
		act	ive markets		other	Sign	ificant		
		fe	or identical		observable	unobs	ervable		
(in thousands)	 Total	assets		inputs		s input			
			(Level 1)		(Level 1)		(Level 2) (Le		vel 3)
Assets:									
Equity securities	\$ 132	\$	132	\$		\$			
Investments measured at net asset value	\$ 32,039								

The Company determines the fair value of marketable securities classified as available-for-sale through quoted market prices. The total fair value is the final closing price, as defined by the exchange in which the asset is actively traded, on the last trading day of the period, multiplied by the number of units held without consideration of transaction costs. Marketable securities classified as trading are comprised of the SERP assets, as described in Note 13, and are recorded primarily at their net cash surrender values, calculated using their net asset values, which approximates fair value, as provided by the issuing insurance company. The expected holding period for these assets measured at net asset value is unknown. Significant observable inputs, in addition to quoted market prices, were used to value the trading securities. The Company's policy is to recognize transfers between levels at the beginning of quarterly reporting periods. For the year ended December 31, 2021 there were no significant transfers in or out of levels 1, 2 or 3.

Under the Company's revolving credit facility, there was no balance outstanding at December 31, 2021 and 2020. Outstanding balances based on the quote from the lender (level 2 inputs) is similar to the fair value as of the same date. The borrowings under our revolving credit facility bear variable interest rates as described in Note 9. The Company is subject to interest rate risk on the variable component of the interest rate.

The carrying amounts of other financial instruments reported in the balance sheet for current assets and current liabilities approximate their fair values because of the short maturity of these instruments. The Company currently does not use the fair value option to measure any of its existing financial instruments and has not determined whether or not it will elect this option for financial instruments it may acquire in the future.

The Company's real estate classified as held for sale has been stated at fair value less costs to sell since the fair value less costs to sell is lower than its carrying amount. The non-recurring fair value measurement was completed in the third quarters of 2021 and 2020 and determined based on observable market data that includes price per square foot involving comparable properties in similar locations and reflected in the tables below:

		Fair Value Meas	ber 31, 2021 with:	
(in thousands)	Total	Quoted prices in active markets other for identical observa input (Level 1) (Level		Significant unobservable inputs (Level 3)
Assets:				
Assets held for sale	\$ 692	<u>\$</u>	\$ 692	<u>\$</u>
		Fair Value Meas	urements at Decem	ber 31, 2020 with:
		Quoted prices in	Significant	
		active markets	other	Significant
		for identical	observable	unobservable
(in thousands)	Total	assets	inputs	inputs
		(Level 1)	(Level 2)	(Level 3)
Assets:				
Assets held for sale	\$ 4,032	\$ —	\$ 4,032	\$ —

#### **Note 12: Commitments and Contingencies**

*Income Taxes* - The amount of income taxes the Company pays is subject to ongoing audits by federal and state tax authorities, which often result in proposed assessments.

RPC, Inc. and Subsidiaries Years ended December 31, 2021, 2020 and 2019

Sales and Use Taxes - The Company has ongoing sales and use tax audits in various jurisdictions and may be subjected to varying interpretations of statute that could result in unfavorable outcomes. Any probable and reasonable estimate of assessment costs are included in accrued state, local and other taxes.

The Company received a state tax notification of audit results related to sales and use tax on July 12, 2021. The Company and its outside legal counsel continue to evaluate the perceived merits of the tax assessment. The Company believes the likelihood of a material loss related to this contingency is remote and cannot be reasonably estimated at this time. Therefore, no loss has been recorded and the Company currently does not believe the resolution of this claim will have a material impact on its consolidated financial position, results of operations or cash flows.

Litigation - RPC is a party to various routine legal proceedings primarily involving commercial claims, workers' compensation claims and claims for personal injury. RPC insures against these risks to the extent deemed prudent by its management, but no assurance can be given that the nature and amount of such insurance will, in every case, fully indemnify RPC against liabilities arising out of pending and future legal proceedings related to its business activities. While the outcome of these lawsuits, legal proceedings and claims cannot be predicted with certainty, management, after consultation with legal counsel, believes that it is not reasonably possible that the outcome of all such proceedings, even if determined adversely, would have a material adverse effect on the Company's business or financial condition.

#### Note 13: Employee Benefit Plans

#### **Defined Benefit Pension Plan**

The Company's Retirement Income Plan, a trusteed defined benefit pension plan, provides monthly benefits upon normal retirement at age 65, or reduced early retirement benefits at age 591/2, or 55 or older with 15 or more years of service to substantially all employees with at least one year of service prior to 2002. During 2001, the plan became a multiple employer plan, with Marine Products Corporation as an adopting employer.

During the fourth quarter of 2021, the Company initiated actions to terminate the defined benefit pension plan and as such, the year-end pension obligation has been valued on a termination basis. Specifically, the actuaries utilized an approach based on their experience with other plan terminations that (i) estimated a take rate for lump sums; (ii) for those participants electing a lump-sum, calculated the amount using the November 2021 IRS segment rates and (iii) for those participants with annuities purchased, calculated

RPC, Inc. and Subsidiaries Years ended December 31, 2021, 2020 and 2019

the amount using estimated insurance settlement rates. The Company currently expects to make a final cash contribution of approximately \$6.0 million to the benefit plan as part of the termination in early 2023.

The Company's projected benefit obligation exceeds the fair value of the plan assets under its pension plan by \$5.7 million as of December 31, 2021. The following table sets forth the funded status of the Retirement Income Plan and the amounts recognized in RPC's consolidated balance sheets:

December 31,	_	2021		2020
(in thousands)				
Accumulated benefit obligation at end of year	\$	41,038	\$	41,120
CHANGE IN PROJECTED BENEFIT OBLIGATION:				
Benefit obligation at beginning of year	\$	41,120	\$	48,519
Service cost		_		_
Interest cost		988		1,645
Actuarial loss		1,365		3,066
Benefits paid		(2,435)		(2,581)
Settlement		<u> </u>		(9,529)
Projected benefit obligation at end of year	\$	41,038	\$	41,120
CHANGE IN PLAN ASSETS:				
Fair value of plan assets at beginning of year	\$	39,068	\$	40,142
Actual return on plan assets		(1,294)		6,586
Employer contribution		_		4,450
Benefits paid		(2,435)		(2,581)
Settlement		_		(9,529)
Fair value of plan assets at end of year	\$	35,339	\$	39,068
Funded status at end of year	\$	(5,699)	\$	(2,052)
·	<del></del>			<u> </u>
December 31,		2021		2020
(in thousands)				
AMOUNTS (PRE-TAX) RECOGNIZED IN ACCUMULATED OTHER COMPREHENSIVE				
INCOME (LOSS) CONSIST OF:				
Net loss	\$	23,468	\$	20,108
Prior service cost (credit)		_		_
Net transition obligation (asset)				
	\$	23,468	\$	20,108

The accumulated benefit obligation for the Retirement Income Plan at December 31, 2021 and 2020 has been disclosed above. The Company uses a December 31 measurement date for this qualified plan. As part of the plan termination, the Company expects to recognize a non-cash settlement charge of the remaining balance in the accumulated other comprehensive loss at the time.

Amounts recognized in the consolidated balance sheets consist of:

December 31,	2021	2020
(in thousands)		
Funded status of the Retirement Income Plan	\$ (5,699)	\$ (2,052)
SERP liability	(29,677)	(31,028)
Long-term pension liabilities	\$ (35,376)	\$ (33,080)

RPC, Inc. and Subsidiaries Years ended December 31, 2021, 2020 and 2019

RPC's funding policy is to contribute to the defined benefit pension plan the amount required, if any, under the Employee Retirement Income Security Act of 1974. The Company made no cash contributions in 2021 and a cash contribution of \$4,450,000 in 2020.

The components of net periodic benefit cost of the Retirement Income Plan are summarized as follows:

(in thousands)	2021		2020	2019
Service cost for benefits earned during the period	\$	_	\$ _	\$ 
Interest cost		988	1,645	1,960
Expected return on plan assets		(1,509)	(1,581)	(2,598)
Amortization of net losses		808	986	919
Settlement loss		_	4,660	
Net periodic benefit cost	\$	287	\$ 5,710	\$ 281

The Company recognized pre-tax decreases (increases) to the funded status in accumulated other comprehensive loss of \$3,361,000 in 2021, (\$6,863,000) in 2020, and \$3,043,000 in 2019. There were no previously unrecognized prior service costs as of December 31, 2021, 2020 and 2019. In 2020, the Company offered a limited lump-sum payment window for vested terminated participants who had terminated employment before July 1, 2020 and for active employees who reached age 59 ½ by December 1, 2020, with a vested balance. The participants at their election, could receive their vested balance either immediately as a lump-sum or as a monthly annuity payment. Non-cash settlement charges of \$4.7 million recorded for the year ended December 31, 2020 and shown above represents the accelerated recognition of actuarial losses previously reflected in accumulated other comprehensive loss.

The pre-tax amounts recognized in accumulated other comprehensive loss for the years ended December 31, 2021, 2020 and 2019 are summarized as follows:

(in thousands)	2021		2020	2019
Net loss (gain)	\$ 4,169	\$	(1,217)	\$ 3,962
Amortization of net loss	(808)		(986)	(919)
Net transition obligation (asset)	_		_	_
Settlement loss	 		(4,660)	
Amount recognized in accumulated other comprehensive loss	\$ 3,361	\$	(6,863)	\$ 3,043

The weighted average assumptions as of December 31 used to determine the projected benefit obligation and net benefit cost were as follows:

December 31,	2021	2020	2019
Projected Benefit Obligation:			_
Discount rate	Note (1) %	2.50 %	3.60 %
Rate of compensation increase	N/A	N/A	N/A
Net Benefit Cost:			
Discount rate	2.50 %	3.60 %	4.65 %
Expected return on plan assets	4.00 %	4.00 %	7.00 %
Rate of compensation increase	N/A	N/A	N/A

(1) Projected benefit obligation as of December 31, 2021 reflects proposed termination of the Plan and is calculated based on various assumptions in accordance with the Plan agreement.

The Company's expected return on assets assumption is derived from a detailed periodic assessment conducted by its management and its investment advisor. It includes a review of anticipated future long-term performance of individual asset classes and consideration of the appropriate asset allocation strategy given the anticipated requirements of the plan to determine the average rate of earnings expected on the funds invested to provide for the pension plan benefits. While the study gives appropriate consideration to recent fund performance and historical returns, the rate of return assumption is derived primarily from a long-term, prospective view. Based on its recent assessment, the Company has concluded that its 2021 expected long-term return assumption of four percent is reasonable.

RPC, Inc. and Subsidiaries Years ended December 31, 2021, 2020 and 2019

The plan's weighted average asset allocation at December 31, 2021 and 2020 by asset category along with the target allocation for 2022 are as follows:

	Target Allocation	Percentage of Plan Assets					
December 31,	2022	2021	2020				
Asset Category							
Cash and cash equivalents	0% - 5%	1.3 %	2.0 %				
Fixed income securities	15% - 100 %	98.7 %	98.0 %				
Total		<u>100.0</u> %	100.0 %				

The Company's investments consist primarily of fixed-income securities that include corporate bonds, mortgage-backed securities, sovereign bonds, and U.S. Treasuries. For each of the asset categories in the pension plan, the investment strategy is identical – maximize the long-term rate of return on plan assets while minimizing the level of risk to minimize the cost of providing pension benefits. The investment policy establishes a target allocation for each asset class which is rebalanced as required. The plan utilizes a number of investment approaches, including but not limited to individual market securities, equity and fixed income funds in which the underlying securities are marketable, and debt funds to achieve this target allocation.

The following tables present our plan assets using the fair value hierarchy as of December 31, 2021 and 2020. The fair value hierarchy has three levels based on the reliability of the inputs used to determine fair value. See Note 11 for a brief description of the three levels under the fair value hierarchy.

# Fair Value Hierarchy as of December 31, 2021:

Investments (in thousands)		Total		Level 1		_]	Level 2
Cash and Cash Equivalents	(1)	\$	444	\$	444	\$	_
Fixed Income Securities	(2)		34,895				34,895
Total Assets in the Fair Value Hierarchy		\$	35,339	\$	444	\$	34,895
Investments measured at Net Asset Value							
Investments at Fair Value		\$	35,339				

Fair Value Hierarchy as of December 31, 2020:

Investments (in thousands)		Total		Level 1		Level 2
Cash and Cash Equivalents	(1)	\$	736	\$	736	\$ _
Fixed Income Securities	(2)		38,332		_	38,332
Total Assets in the Fair Value Hierarchy		\$	39,068	\$	736	\$ 38,332
Investments measured at Net Asset Value						
Investments at Fair Value		\$	39,068			

- (1) Cash and cash equivalents, which are used to pay benefits and plan administrative expenses, are held in Rule 2a-7 money market funds.
- (2) Fixed income securities are primarily valued using a market approach with inputs that include broker quotes, benchmark yields, base spreads and reported trades.

The Company estimates that the future benefits payable for the Retirement Income Plan over the next ten years are as follows:

(in thousands)	
2022	\$ 9,026,000
2023	35,511,000
2024	<u> </u>
2025	<u> </u>
2026	<u> </u>
2027-2031	\$ —

RPC, Inc. and Subsidiaries Years ended December 31, 2021, 2020 and 2019

#### Supplemental Executive Retirement Plan (SERP)

The Company permits selected highly compensated employees to defer a portion of their compensation into the SERP. The SERP assets are invested primarily in company-owned life insurance ("COLI") policies as a funding source to satisfy the obligations of the SERP. The assets are subject to claims by creditors, and the Company can designate them to another purpose at any time. Investments in COLI policies consisted of variable life insurance policies totaling \$60.7 million as of December 31, 2021 and \$58.0 million as of December 31, 2020. In the COLI policies, the Company is able to allocate the investment of the assets across a set of choices provided by the insurance underwriters, including fixed income securities and equity funds. The COLI policies are recorded at their net cash surrender values, which approximates fair value, as provided by the issuing insurance company, whose Standard & Poor's credit rating was A+.

The Company classifies the SERP assets as trading securities as described in Note 1. The fair value of these assets totaled \$31,738,000 as of December 31, 2021 and \$32,039,000 as of December 31, 2020. The SERP assets are reported in other assets on the balance sheet. The changes in the fair value of these assets, and normal insurance expenses are recorded in the consolidated statement of operations as compensation cost within selling, general and administrative expenses. Trading gains (losses) related to the SERP assets totaled \$2,624,000 in 2021, \$2,620,000 in 2020, and \$(5,524,000) in 2019. The SERP liability includes participant deferrals net of distributions and is recorded on the balance sheet in long-term pension liabilities with any change in the fair value of the liabilities recorded as compensation cost within selling, general and administrative expenses in the consolidated statements of operations.

As a result of Company-owned life insurance policy claims, the Company recorded tax-free gains of \$891,000 during 2020; these gains were recorded as an adjustment to compensation cost within selling, general and administrative expenses in the consolidated statements of operations. Proceeds received totaling \$1,566,000 were reinvested in mutual funds held as SERP assets.

#### 401(k) Plan

RPC sponsors a defined contribution 401(k) Plan that is available to substantially all full-time employees with more than three months of service. This plan allows employees to make tax-deferred contributions from one to 25 percent of their annual compensation, not exceeding the permissible contribution imposed by the Internal Revenue Code. Effective January 1, 2020, the Company began making 100 percent matching contributions for each dollar \$(1.00) of a participant's contribution to the 401(k) Plan for the first three percent of his or her annual compensation and fifty cents \$(0.50) for each dollar \$(1.00) of a participant's contributions of fifty cents \$(0.50) for each dollar \$(1.00) of a participant's contribution to the 401(k) Plan that did not exceed six percent of his or her annual compensation. Employees vest in the RPC contributions after two years of service. The charges to expense for the Company's contributions to the 401(k) Plan were \$6,910,000 in 2021, \$5,641,000 in 2020, and \$10,805,000 in 2019.

### **Stock Incentive Plans**

The Company has issued stock options and restricted stock to employees under three 10-year stock incentive plans that were approved by stockholders in 1994, 2004 and 2014. The 1994 plan expired in 2004 and the 2004 Plan expired in 2014. In April 2014, the Company reserved 8,000,000 shares of common stock under the 2014 Stock Incentive Plan with a term of 10 years expiring in April 2024. This plan provides for the issuance of various forms of stock incentives, including, among others, incentive and non-qualified stock options and restricted shares. As of December 31, 2021, 3,194,060 shares were available for grant. As of December 31, 2020, 4,012,780 shares were available for grant.

The Company recognizes compensation expense for the unvested portion of awards outstanding over the remainder of the service period. The compensation cost recorded for these awards is based on their fair value at the grant date less the cost of estimated forfeitures. Forfeitures are estimated at the time of grant and revised, if necessary, in subsequent periods to reflect actual forfeitures.

Pre-tax stock-based employee compensation expense was \$6,576,000 in 2021 \$(5,064,000 after tax), \$8,735,000 in 2020 \$(6,595,000 after tax) and \$8,630,000 in 2019 \$(6,516,000 after tax).

#### **Stock Options**

Stock options are granted at an exercise price equal to the fair market value of the Company's common stock at the date of grant except for grants of incentive stock options to owners of greater than 10 percent of the Company's voting securities which must

RPC, Inc. and Subsidiaries Years ended December 31, 2021, 2020 and 2019

be made at 110 percent of the fair market value of the Company's common stock. Options generally vest ratably over a period of five years and expire in 10 years, except incentive stock options granted to owners of greater than 10 percent of the Company's voting securities, which expire in five years.

The Company estimates the fair value of stock options as of the date of grant using the Black-Scholes option pricing model. The Company has not granted stock options to employees since 2003. There were no stock options exercised during 2021, 2020 or 2019 and there are no stock options outstanding as of December 31, 2021 and 2020.

#### Restricted Stock

The Company has granted certain employees time lapse restricted stock which vest after a stipulated number of years from the grant date, depending on the terms of the issue. Time lapse restricted shares issued to date vest in 20 percent increments annually starting with the second anniversary of the grant. Grantees receive dividends declared and retain voting rights for the granted shares. The agreement under which the restricted stock is issued provides that shares awarded may not be sold or otherwise transferred until restrictions established under the stock plans have lapsed. Upon termination of employment from RPC, with the exception of death (fully vests), disability or retirement (partially vests based on duration of service), shares with restrictions are forfeited in accordance with the plan.

#### The following is a summary of the changes in non-vested restricted shares for the year ended December 31, 2021:

		Weighted Average
	Shares	Grant-Date Fair Value
Non-vested shares at January 1, 2021	2,235,179	\$ 6.81
Granted	1,010,700	3.87
Vested	(434,208)	14.96
Forfeited	(191,980)	7.71
Non-vested shares at December 31, 2021	2,619,691	\$ 7.89

The following is a summary of the changes in non-vested restricted shares for the year ended December 31, 2020:

	Shares	Weighted Average Grant-Date Fair Value
Non-vested shares at January 1, 2020	2,393,557	\$ 13.23
Granted	1,085,875	4.59
Vested	(875,202)	14.96
Forfeited	(369,051)	13.60
Non-vested shares at December 31, 2020	2,235,179	\$ 6.81

The fair value of restricted share awards is based on the market price of the Company's stock on the date of the grant and is amortized to compensation expense, net of estimated forfeitures, on a straight-line basis over the requisite service period. The weighted average grant date fair value per share of these restricted stock awards was \$3.87 for 2021, \$4.59 for 2020 and \$11.39 for 2019. The total fair value of shares vested was \$1,757,000 during 2021, \$3,474,000 during 2020 and \$7,026,000 during 2019.

The consolidated statements of cash flows reflect discrete income tax expense of \$1,164,000 in 2021 and \$0 in 2020 related to tax compensation deductions classified within operating activities as part of net income.

#### Other Information

As of December 31, 2021, total unrecognized compensation cost related to non-vested restricted shares was \$38,227,000 which is expected to be recognized over a weighted-average period of 3.9 years.

RPC, Inc. and Subsidiaries Years ended December 31, 2021, 2020 and 2019

#### **Note 14: Related Party Transactions**

Marine Products Corporation

Effective in 2001, the Company spun off the business conducted through Chaparral Boats, Inc. ("Chaparral"), RPC's former powerboat manufacturing segment. RPC accomplished the spin-off by contributing 100 percent of the issued and outstanding stock of Chaparral to Marine Products Corporation (a Delaware corporation) ("Marine Products"), a newly formed wholly owned subsidiary of RPC, and then distributing the common stock of Marine Products to RPC stockholders. In conjunction with the spin-off, RPC and Marine Products entered into various agreements that define the companies' relationship.

In accordance with a Transition Support Services agreement, which may be terminated by either party, RPC provides certain administrative services, including financial reporting and income tax administration, acquisition assistance, etc., to Marine Products. Charges from the Company (or from corporations that are subsidiaries of the Company) for such services were \$867,000 in 2021, \$846,000 in 2020, and \$865,000 in 2019. The Company's receivable due from Marine Products for these services was \$87,000 as of December 31, 2021 and \$49,000 as of December 31, 2020. The majority of the Company's directors are also directors of Marine Products and the executive officers are employees of both the Company and Marine Products.

Other

The Company periodically purchases in the ordinary course of business equipment or services from suppliers, who are owned by significant officers or stockholders, or affiliated with the directors of RPC. The total amounts paid to these affiliated parties were \$1,275,000 in 2021, \$1,030,000 in 2020 and \$1,625,000 in 2019.

RPC receives certain administrative services from Rollins, Inc. (a company of which Mr. Gary W. Rollins is also Chairman, and which is controlled by Mr. Rollins and his affiliates). The service agreements between Rollins, Inc. and the Company provide for the provision of services on a cost reimbursement basis and are terminable on six months' notice. The services covered by these agreements include selected administration services for certain employee benefit programs and other administrative services. Charges to the Company (or to corporations which are subsidiaries of the Company) for such services and rent totaled \$104,000 in 2021, \$104,000 in 2020 and \$104,000 in 2019.

A group that includes the Company's Chairman of the Board, Gary W. Rollins, who is also a director of the Company, and certain companies under his control, controls in excess of fifty percent of the Company's voting power.

RPC and Marine Products own 50 percent each of a limited liability company called 255 RC, LLC that was created for the joint purchase and ownership of a corporate aircraft. The purchase of the aircraft was completed in January 2015, and the purchase was funded primarily by a \$2,554,000 contribution by each company to 255 RC, LLC. Each of RPC and Marine Products is currently a party to an operating lease agreement with 255 RC, LLC for a period of five years. RPC recorded certain net operating costs comprised of rent and an allocable share of fixed costs of \$200,000 in 2021, \$200,000 in 2020 and \$199,000 in 2019 for the corporate aircraft. The Company has a payable to 255 RC, LLC of \$1.4 million as of December 31, 2021 and \$1.2 million as of December 31, 2020. The Company accounts for this investment using the equity method and its proportionate share of income or loss is recorded in selling, general and administrative expenses. As of December 31, 2021, the investment closely approximates the underlying equity in the net assets of 255 RC, LLC and the undistributed earnings represented in retained earnings was approximately \$521,000.

#### Note 15: Business Segment and Entity Wide Disclosures

RPC's reportable segments are the same as its operating segments. RPC manages its business under Technical Services and Support Services. Technical Services is comprised of service lines that generate revenue based on equipment, personnel or materials at the well site and are closely aligned with completion and production activities of the customers. Support Services is comprised of service lines which generate revenue from services and equipment offered off the well site and are closely aligned with the customers' drilling activities. Selected overhead including centralized support services and regulatory compliance are classified as Corporate.

Technical Services consists primarily of pressure pumping, downhole tools, coiled tubing, snubbing, nitrogen, well control, wireline and fishing. The services offered under Technical Services are high capital and personnel intensive businesses. The Company considers all of these services to be closely integrated oil and gas well servicing businesses, and makes resource allocation and performance assessment decisions based on this operating segment as a whole across these various services.

RPC, Inc. and Subsidiaries Years ended December 31, 2021, 2020 and 2019

Support Services consist primarily of drill pipe and related tools, pipe handling, pipe inspection and storage services, and oilfield training and consulting services. The demand for these services tends to be influenced primarily by customer drilling-related activity levels.

The Company's Chief Operating Decision Maker ("CODM") assesses performance and makes resource allocation decisions regarding, among others, staffing, growth and maintenance capital expenditures and key initiatives based on the operating segments outlined above.

#### **Segment Revenues:**

RPC's operating segment revenues by major service lines are shown in the following table:

(in thousands)	2021	2020	2019
Technical Services:			
Pressure Pumping	\$ 369,028	\$ 221,597	\$ 519,543
Downhole Tools	247,019	195,052	414,352
Coiled Tubing	88,946	51,616	80,758
Nitrogen	38,773	30,213	45,658
Snubbing	15,408	8,016	14,520
All other	55,872	49,994	70,723
Total Technical Services	\$ 815,046	\$ 556,488	\$ 1,145,554
Support Services:			
Rental Tools	\$ 32,167	\$ 25,280	\$ 51,792
All other	17,716	16,534	25,063
Total Support Services	\$ 49,883	\$ 41,814	\$ 76,855
•			
Total revenues	\$ 864,929	\$ 598,302	\$ 1,222,409

The accounting policies of the reportable segments are the same as those described in Note 1 to these consolidated financial statements. RPC evaluates the performance of its segments based on revenues, operating profits and return on invested capital. Gains or losses on disposition of assets are reviewed by the CODM on a consolidated basis, and accordingly the Company does not report gains or losses at the segment level. Inter-segment revenues are generally recorded in segment operating results at prices that management believes approximate prices for arm's length transactions and are not material to operating results.

RPC, Inc. and Subsidiaries Years ended December 31, 2021, 2020 and 2019

Summarized financial information concerning RPC's reportable segments for the years ended December 31, 2021, 2020 and 2019 are shown in the following table:

(in the weards)		echnical		Support	•	lownomoto	Gain on disposition of assets, net			npairment and other	Total
(in thousands)		Services		Services		orporate	a	ssets, net	_	charges	Total
2021	Ф	015046	Ф	40.002	Φ.		Ф		Φ.	Φ.	064.000
Revenues	\$	815,046	\$	49,883	\$		\$		\$	<u> </u>	864,929
Operating profit (loss)		24,434		(5,725)		(13,300)		10,882		_	16,291
Capital expenditures		59,316		7,012		1,317					67,645
Depreciation and amortization		62,667		9,752		267		_		_	72,686
Identifiable assets		580,406		69,345		214,614				_	864,365
2020											
Revenues	\$	556,488	\$	41,814	\$	_	\$	_	\$	\$	598,302
Operating (loss) profit		(82,525)		(6,714)		(12,426)		9,523		$(217,493)^{(1)}$	(309,635)
Capital expenditures		54,327		10,224		514				_	65,065
Depreciation and amortization		80,877		14,377		276		_		_	95,530
Identifiable assets		499,764		64,457		226,284				_	790,505
2019											
Revenues	\$ :	1,145,554	\$	76,855	\$	_	\$	_	\$	\$	1,222,409
Operating profit (loss)		(32,993)		10,016		(12,745)		3,707		$(82,273)^{(2)}$	(114,288)
Capital expenditures		237,950		10,330		2,349				_	250,629
Depreciation and amortization		154,776		15,328		305		_		_	170,409
Identifiable assets		848,264		72,351		132,603		_			1,053,218

(1) Represents \$212,292 related to technical services, \$4,660 related to pension settlement loss and the remainder related to corporate expenses.

(2) Represents \$80,263 related to technical services and \$2,010 related to corporate expenses.

The following summarizes revenues for the United States and separately for all international locations combined for the years ended December 31, 2021, 2020 and 2019. The revenues are presented based on the location of the use of the equipment or services. Assets related to international operations are less than 10 percent of RPC's consolidated assets, and therefore are not presented.

(in thousands)	2021	2020	2019
United States revenues	\$ 833,686	\$ 562,390	\$ 1,157,760
International revenues	31,243	35,912	64,649
Total revenues	\$ 864,929	\$ 598,302	\$ 1,222,409

#### Note 16: Leases

The Company has recorded the related Right-Of-Use (ROU) asset and liability at the present value of lease payments over the term, for leases with terms greater than 12 months. Leases that include rental escalation clauses or renewal options are factored into the determination of lease payments when appropriate. There are no residual value guarantees on the existing leases. The Company estimates its incremental borrowing rate, based on the interest rate in the Company's current credit facility, at lease commencement to determine the present value of lease payments, since most of the Company's leases do not provide an implicit rate of return. ROU assets exclude lessor incentives received.

The Company subleases certain real estate to third parties. Our sublease portfolio consists solely of operating leases. As of December 31, 2021, the Company had no operating leases that had not yet commenced. During the year ended December 31, 2021, the Company entered into new leases or modified existing leases that resulted in an increase of ROU assets in exchange for operating lease liabilities as disclosed below.

During the year ended December 31, 2021, the Company entered into two Agreements (Agreement 1 and Agreement 2) for certain operating equipment rentals with an industrial manufacturer. Per the terms of Agreement 1, the equipment is being rented for

RPC, Inc. and Subsidiaries Years ended December 31, 2021, 2020 and 2019

one year and RPC is required to purchase the assets at the end of the lease term for the guaranteed purchase price less the monthly amounts paid during the year. As a result, the Company classified this arrangement as a finance lease and recorded the lease liability using its one-year incremental borrowing rate. Per the terms of Agreement 2, certain operating equipment is being rented for one year with variable lease payments based on usage, which has been recognized as a short-term lease. Amounts totaling \$2.1 million related to this lease are included in the short-term lease costs disclosed below.

#### **Lease Position:**

The table below represents the assets and liabilities related to operating leases recorded on the balance sheet:

December 31,	2021			2020		
(in thousands)						
Assets:						
Finance lease right-of-use assets	\$	20,327		_		
Operating lease right-of-use assets	\$	24,572	\$	27,270		
Liabilities:						
Current portion of finance lease		20,194		_		
Current portion of operating leases	\$	6,387	\$	9,192		
Long-term operating lease liabilities		19,719		21,090		
Total operating lease liabilities	\$	26,106	\$	30,282		

#### Lease costs:

The cos components of the finance lease are included in depreciation and amortization, and interest expense; operating lease expense are included in costs of goods sold, and selling, general and administrative expenses in the consolidated statements of operations as disclosed below.

Year ended December 31,	 2021	 2020
(in thousands)		
Finance lease cost		
Amortization of leased assets	\$ 1,452	\$ 
Interest on lease liabilities	 116	_
Total finance lease cost	\$ 1,568	\$ _
Operating lease cost	\$ 7,580	\$ 8,373
Short-term lease cost	3,626	2,577
Variable lease cost	772	624
Sublease income	 (831)	(295)
Total operating lease cost	\$ 11,147	\$ 11,279
Total lease cost	\$ 12,715	\$ 11,279

Other information:					
As of December 31,	2021			2020	
Cash paid for amounts included in the measurement of lease liabilities – operating leases (in					
thousands)	\$	10,151	\$	11,922	
ROU assets obtained in exchange for operating lease liabilities (in thousands)	\$	5,974	\$	3,202	
ROU assets obtained in exchange for finance lease liabilities (in thousands)	\$	21,778		_	
Weighted average remaining lease term – finance lease (months)		8			
Weighted average remaining lease term – operating leases (years)		5.41		5.20	
Weighted average discount rate – finance lease	1.7 %				
Weighted average discount rate – operating leases	2.29 %		<b>6</b>	2.82 %	

RPC, Inc. and Subsidiaries Years ended December 31, 2021, 2020 and 2019

#### **Lease Commitments:**

# Maturity of lease liabilities - Operating Leases:

As of December 31,	2021		2020	
(in thousands)	 _		_	
2021	\$ _	\$	9,911	
2022	7,015		6,889	
2023	4,483		4,135	
2024	3,619		3,127	
2025	2,667		2,181	
2026	2,421			
Thereafter	 7,742		6,404	
Total lease payments	27,947		32,647	
Less: Amounts representing interest	 (1,841)		(2,365)	
Present value of lease liabilities	\$ 26,106	\$	30,282	

# **Maturity of lease liabilities - Finance Lease:**

As of December 31, 2021, projected future lease payments on the finance lease total \$20,400,000 and are scheduled to be paid in 2022, with amounts representing interest of \$206,000 over the term of the lease.

#### Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure

None.

#### Item 9A. Controls and Procedures

Evaluation of disclosure controls and procedures — The Company maintains disclosure controls and procedures that are designed to ensure that information required to be disclosed in its Exchange Act reports is recorded, processed, summarized and reported within the time periods specified in the Commission's rules and forms, and that such information is accumulated and communicated to its management, including the Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure.

As of the end of the period covered by this report, December 31, 2021 (the "Evaluation Date"), the Company carried out an evaluation, under the supervision and with the participation of its management, including the Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of its disclosure controls and procedures. Based upon this evaluation, the Chief Executive Officer and the Chief Financial Officer concluded that the Company's disclosure controls and procedures were effective at a reasonable assurance level as of the Evaluation Date.

Management's report on internal control over financial reporting — Management is responsible for establishing and maintaining adequate internal control over financial reporting, as such term is defined in Exchange Act Rules 13a-15(f) and 15d-15(f). Management's report on internal control over financial reporting is included on page 32 of this report. Grant Thornton LLP, the Company's independent registered public accounting firm, has audited the effectiveness of internal control as of December 31, 2021 and issued a report thereon which is included on page 33 of this report.

Changes in internal control over financial reporting — Management's evaluation of changes in internal control did not identify any changes in the Company's internal control over financial reporting that occurred during the Company's most recent fiscal quarter that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

#### Item 9B. Other Information

None.

#### Item 9C. Disclosure Regarding Foreign Jurisdictions that Prevent Inspections

Not Applicable

#### PART III

#### Item 10. Directors, Executive Officers and Corporate Governance

Information concerning directors and director nominees will be included in the RPC Proxy Statement for its 2022 Annual Meeting of Stockholders, in the section titled "Election of Directors." This information is incorporated herein by reference. Information about executive officers is contained on Page 21 of this document.

#### Audit Committee and Audit Committee Financial Expert

Information concerning the Audit Committee of the Company and the Audit Committee Financial Expert(s) will be included in the RPC Proxy Statement for its 2022 Annual Meeting of Stockholders, in the section titled "Corporate Governance and Board of Directors, Committees and Meetings – Audit Committee." This information is incorporated herein by reference.

#### Code of Ethics

RPC, Inc. has a Code of Business Conduct that applies to all employees. In addition, the Company has a Code of Business Conduct and Ethics for Directors and Executive Officers and Related Party Transaction Policy. Both of these documents are available on the Company's website at rpc.net. Copies are available at no charge by writing to Attention: Human Resources, RPC, Inc., 2801 Buford Highway, Suite 300, N.E., Atlanta, GA 30329.

RPC, Inc. intends to satisfy the disclosure requirement under Item 5.05 of Form 8-K regarding an amendment to, or waiver from, a provision of its code that relates to any elements of the code of ethics definition enumerated in SEC rules by posting such information on its internet website, the address of which is provided above.

#### Section 16(a) Beneficial Ownership Reporting Compliance

Information regarding compliance with Section 16(a) of the Exchange Act will be included under "Section 16(a) Beneficial Ownership Reporting Compliance" in the Company's Proxy Statement for its 2022 Annual Meeting of Stockholders, which is incorporated herein by reference.

#### **Item 11. Executive Compensation**

Information concerning director and executive compensation will be included in the RPC Proxy Statement for its 2022 Annual Meeting of Stockholders, in the sections titled "Compensation Committee Interlocks and Insider Participation," "Director Compensation," "Compensation Discussion and Analysis," "Compensation Committee Report" and "Executive Compensation." This information is incorporated herein by reference.

#### Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters

Information concerning security ownership of certain beneficial owners and management, and such all officers and directors as a group, will be included in the RPC Proxy Statement for its 2022 Annual Meeting of Stockholders, in the section titled "Stock Ownership of Certain Beneficial Owners and Management." Such ownership information with respect to individual directors and nominees shall be set forth in the same document in the section titled "Election of Directors." This information is incorporated herein by reference. Arrangements known to the Company, if any, the operation of which may at a subsequent date result in a change in

control of the Company will be included in the RPC Proxy Statement for its 2022 Annual Meeting of Stockholders in the section titled "Certain Relationships and Related Party Transactions." Securities Authorized for Issuance Under Equity Compensation Plans

The following table sets forth certain information regarding equity compensation plans as of December 31, 2021...

	(A)		(C)				
	<b>Number of Securities</b>	<b>(B)</b>	Number of Securities Remaining				
	To Be Issued Upon	Weighted Average	Available for Future Issuance Under				
	<b>Exercise of Outstanding</b>	<b>Exercise Price of</b>	<b>Equity Compensation Plans</b>				
	Options, Warrants and	<b>Outstanding Options,</b>	(Excluding Securities Reflected in				
Plan category	Rights	Warrants and Rights	Column (A))				
Equity compensation plans approved							
by securityholders	_	\$	3,194,060 (1)				
Equity compensation plans not							
approved by securityholders	<u> </u>		<u> </u>				
Total		\$	3,194,060				

(1) All of the securities can be issued in the form of restricted stock or other stock awards.

See Note 13 to the consolidated financial statements for information regarding the material terms of the equity compensation plans.

#### Item 13. Certain Relationships and Related Party Transactions and Director Independence

Information concerning certain relationships and related party transactions will be included in the RPC Proxy Statement for its 2022 Annual Meeting of Stockholders, in the sections titled, "Certain Relationships and Related Party Transactions." Information regarding director independence will be included in the RPC Proxy Statement for its 2022 Annual Meeting of Stockholders in the section titled "Director Independence and NYSE Requirements." This information is incorporated herein by reference.

#### Item 14. Principal Accounting Fees and Services

Information regarding principal accountant fees and services will be included in the section titled "Independent Registered Public Accounting Firm" in the RPC Proxy Statement for its 2022 Annual Meeting of Stockholders. This information is incorporated herein by reference.

#### **PART IV**

#### Item 15. Exhibits and Financial Statement Schedules

#### Consolidated Financial Statements, Financial Statement Schedule and Exhibits

- 1. Consolidated financial statements listed in the accompanying Index to consolidated financial statements and Schedule are filed as part of this report.
- 2. The financial statement schedule listed in the accompanying Index to consolidated financial statements and Schedule is filed as part of this report.
- 3. Exhibits listed in the accompanying Index to Exhibits are filed as part of this report. The following such exhibits are management contracts or compensatory plans or arrangements:
  - 10.12004 Stock Incentive Plan (incorporated herein by reference to Appendix B to the Registrant's definitive Proxy Statement filed on March 24, 2004).
  - 10.6Form of Time Lapse Restricted Stock Grant Agreement (incorporated herein by reference to Exhibit 10.2 to Form 10-Q filed on November 2, 2004).
  - 10.7Form of Performance Restricted Stock Grant Agreement (incorporated herein by reference to Exhibit 10.3 to Form 10-Q filed on November 2, 2004).
  - 10.8 Supplemental Retirement Plan (incorporated herein by reference to Exhibit 10.11 to the Form 10-K filed on March 16, 2005).

- 10.9First Amendment to 1994 Employee Stock Incentive Plan and 2004 Stock Incentive Plan (incorporated herein by reference to Exhibit 10.14 to the Form 10-K filed on March 2, 2007).
- 10.10 Performance-Based Incentive Cash Compensation Plan (incorporated by reference to Exhibit 10.1 to the Form 8-K filed April 28, 2006).
- 10.11 Summary of Compensation Arrangements with Executive Officers (incorporated herein by reference to Exhibit 10.17 to the Form 10-K filed on March 3, 2010).
- 10.14 Form of Time Lapse Restricted Stock Agreement (incorporated herein by reference to Exhibit 10.1 to the Form 10-Q filed on May 2, 2012).
- 10.15 Summary of Compensation Arrangements with Non-Employee Directors (incorporated herein by reference to Exhibit 10.15 to the form 10-K filed on February 28, 2019)
- 10.17 2014 Stock Incentive Plan (incorporated herein by reference to Appendix A to the Registrant's definitive Proxy Statement filed on March 17, 2014).
- 10.20 Form of award agreement under Performance-Based Incentive Cash Compensation Plan (incorporated herein by reference to Exhibit 10.20 to the Form 10-K filed on February 28, 2017).

## Exhibits (inclusive of item 3 above):

Exhibit	
Number	Description
3.1A	Restated certificate of incorporation of RPC, Inc. (incorporated herein by reference to exhibit 3.1 to the Annual Report on Form 10-K for the fiscal year ended December 31, 1999).
3.1B	Certificate of Amendment of Certificate of Incorporation of RPC, Inc. (incorporated by reference to Exhibit 3.1(B) to the Quarterly Report on Form 10-Q filed May 8, 2006).
3.1C	Certificate of Amendment of Certificate of Incorporation of RPC, Inc. (incorporated by reference to Exhibit 3.1(C) to the Quarterly Report on Form 10-Q filed August 2, 2011).
3.2	Amended and Restated Bylaws of RPC, Inc. (incorporated by reference to Exhibit 99 to the Registrant's Current Report on Form 8-K filed on February 2, 2021).
4	Form of Stock Certificate (incorporated herein by reference to the Annual Report on Form 10-K for the fiscal year ended December 31, 1998).
4.2	Description of Registrant's Securities. (incorporated herein by reference to Exhibit 4.2 to the Form 10-K filed on February 28, 2020).
10.1	2004 Stock Incentive Plan (incorporated herein by reference to Appendix B to the Registrant's definitive Proxy Statement filed on March 24, 2004).
10.2	Agreement Regarding Distribution and Plan of Reorganization, dated February 12, 2001, by and between RPC, Inc. and Marine Products Corporation (incorporated herein by reference to Exhibit 10.2 to the Marine Products Corporation Form 10 filed on February 13, 2001).
10.3	Employee Benefits Agreement dated February 12, 2001, by and between RPC, Inc., Chaparral Boats, Inc. and Marine Products Corporation (incorporated herein by reference to Exhibit 10.3 to the Marine Products Corporation Form 10 filed on February 13, 2001).
10.4	Transition Support Services Agreement dated February 12, 2001 by and between RPC, Inc. and Marine Products Corporation (incorporated herein by reference to Exhibit 10.4 to the Marine Products Corporation Form 10 filed on February 13, 2001).
10.5	Tax Sharing Agreement dated February 12, 2001, by and between RPC, Inc. and Marine Products Corporation (incorporated herein by reference to Exhibit 10.5 to the Marine Products Corporation Form 10 filed on February 13, 2001).
10.6	Form of Time Lapse Restricted Stock Grant Agreement (incorporated herein by reference to Exhibit 10.2 to the Form 10-Q filed on November 2, 2004).
10.7	Form of Performance Restricted Stock Grant Agreement (incorporated herein by reference to Exhibit 10.3 to the Form 10-Q filed on November 2, 2004).
10.8	Supplemental Retirement Plan (incorporated herein by reference to Exhibit 10.11 to the Form 10-K filed on March 16, 2005).
10.9	First Amendment to 1994 Employee Stock Incentive Plan and 2004 Stock Incentive Plan (incorporated herein by reference to Exhibit 10.14 to the Form 10-K filed on March 2, 2007).

Exhibit Number	Description
10.10	Performance-Based Incentive Cash Compensation Plan (incorporated by reference to Exhibit 10.1 to the Form 8-
10.10	K filed April 28, 2006).
10.11	Summary of Compensation Arrangements with Executive Officers (incorporated herein by reference to Exhibit 10.17 to the Form 10-K filed on March 3, 2010).
10.12	Credit Agreement dated August 31, 2010 between the Company, Banc of America, N.A., SunTrust Bank, Regions Bank and certain other lenders party thereto (incorporated herein by reference to Exhibit 99.1 to the Form 8-K filed on September 7, 2010).
10.13	Amendment No. 1 to Credit Agreement dated as of June 16, 2011 between the Company, the Subsidiary Loan Parties party thereto, Bank of America, N.A. and certain other lenders party thereto (incorporated herein by reference to Exhibit 10.16 to the Form 10-K filed on February 29, 2012).
10.14	Form of Time Lapse Restricted Stock Agreement (incorporated herein by reference to Exhibit 10.1 to the Form 10-Q filed on May 2, 2012).
10.15	Summary of Compensation Arrangements with Non-Employee Directors (incorporated herein by reference to Exhibit 10.15 to the form 10-K filed on February 28, 2019)
10.16	Amendment No. 2 to Credit Agreement and Amendment No. 1 to Subsidiary Guaranty Agreement dated as of January 17, 2014 between RPC, Bank of America, N.A., certain other Lenders party thereto, and the Subsidiary Loan Parties party thereto (incorporated herein by reference to Exhibit 99.1 to the Company's Form 8-K dated January 17, 2014).
10.17	2014 Stock Incentive Plan (incorporated herein by reference to Appendix A to the Registrant's definitive Proxy Statement filed on March 17, 2014).
10.18	Reduction of Commitment Notice, dated November 3, 2015 (incorporated herein by reference to Exhibit 99.1 to the Form 8-K filed on November 6, 2015).
10.19	Amendment No. 3 to Credit Agreement dated as of June 30, 2016 among RPC, Bank of America, N.A., certain other lenders party thereto, and the Subsidiary Loan Parties party thereto (incorporated herein by reference to Exhibit 99.1 to the Company's Form 8-K filed on July 7, 2016).
10.20	Form of award agreement under Performance-Based Incentive Cash Compensation Plan (incorporated herein by reference to Exhibit 10.20 to the Form 10-K filed on February 28, 2017).
10.21	Amendment No. 4 to Credit Agreement dated as of July 26, 2018 among RPC, Bank of America, N.A., certain other lenders party thereto, and the Subsidiary Loan Parties party thereto (incorporated herein by reference to Exhibit 10.1 to the Registrant's Quarterly Report on Form 10-Q filed on July 31, 2018).
10.22	Amendment to No. 5 to Credit Agreement dated as of July 26, 2020 among RPC, Bank of America, N.A., certain other lenders party thereto, and the Subsidiary Loan Parties party thereto (incorporated herein by reference to Exhibit 99 to the Registrants Current Report on Form 8-K filed on October 1, 2020).
21	Subsidiaries of RPC
23	Consent of Grant Thornton LLP
24	Powers of Attorney for Directors
31.1	Section 302 certification for Chief Executive Officer
31.2	Section 302 certification for Chief Financial Officer
32.1	Section 906 certifications for Chief Executive Officer and Chief Financial Officer
95.1	Mine Safety Disclosure
101.INS	Inline XBRL Instance Document
101.SCH	Inline XBRL Taxonomy Extension Schema Document
101.CAL	Inline XBRL Taxonomy Extension Calculation Linkbase Document
101.LAB	Inline XBRL Taxonomy Extension Label Linkbase Document
101.PRE	Inline XBRL Taxonomy Extension Presentation Linkbase Document
101.DEF	Inline XBRL Taxonomy Extension Presentation Linkbase Document
104	The cover page from the Company's Annual Report for the year ended December 31, 2021, formatted in Inline XBRL

# Item 16. Form 10-K Summary

Not Applicable

#### **SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

RPC, Inc.

Richard A. Hubbell

President and Chief Executive Officer

(Principal Executive Officer)

February 28, 2022

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the Registrant and in the capacities and on the dates indicated.

Name Title Date

Richard A. Hubbell

President and Chief Executive Officer

February 28, 2022

(Principal Executive Officer)

Ben M. Palmer

Vice President, Chief Financial Officer and Corporate Secretary (Principal Financial and Accounting Officer) February 28, 2022

The Directors of RPC (listed below) executed a power of attorney, appointing Richard A. Hubbell their attorney-in-fact, empowering him to sign this report on their behalf.

Gary W. Rollins, Director Jerry W. Nix, Director

Susan R. Bell, Director

Amy R. Kreisler, Director Pamela R. Rollins, Director Patrick J. Gunning, Director

Richard A. Hubbell

Director and as Attorney-in-fact

February 28, 2022

# INDEX TO CONSOLIDATED FINANCIAL STATEMENTS, REPORTS AND SCHEDULE

The following documents are filed as part of this report.

FINANCIAL STATEMENTS AND REPORTS	PAGE
Management's Report on Internal Control Over Financial Reporting	32
Report of Independent Registered Public Accounting Firm (PCAOB ID Number 248) on Internal Control Over	
Financial Reporting	33
Report of Independent Registered Public Accounting Firm (PCAOB ID Number 248) on Consolidated Financial	
Statements	34
Consolidated Balance Sheets as of December 31, 2021 and 2020	35
Consolidated Statements of Operations for each of the three years ended December 31, 2021	36
Consolidated Statements of Comprehensive Income (Loss) for each of the three years ended December 31, 2021	37
Consolidated Statements of Stockholders' Equity for each of the three years ended December 31, 2021	38
Consolidated Statements of Cash Flows for each of the three years ended December 31, 2021	39
Notes to Consolidated Financial Statements	40-64
SCHEDULE	
Schedule II — Valuation and Oualifying Accounts	72

Schedules not listed above have been omitted because they are not applicable or the required information is included in the consolidated financial statements or notes thereto.

# SCHEDULE II — VALUATION AND QUALIFYING ACCOUNTS

For the years ended December 31, 2021, 2020 and 2019

	Ba	lance at	Charged to			Balance
	В	eginning	Costs and	Net	t (Deductions)	at End of
(in thousands)	of Period		Expenses	Recoveries		Period
Year ended December 31, 2021						
Credit loss allowance for accounts receivable	\$	4,815	\$ 4,019	\$	(2,069)(1)\$	6,765
Deferred tax asset valuation allowance	\$	490	\$ —	\$	375 (2)\$	865
Reserve for obsolete or slow moving inventory	\$	13,829	\$ 5,016	\$	(5,609)(3)	3 13,236
Year ended December 31, 2020						
Credit loss allowance for accounts receivable	\$	5,181	\$ 342	\$	(708)(1)	4,815
Deferred tax asset valuation allowance	\$	471	\$ —	\$	19 (2)\$	490
Reserve for obsolete or slow moving inventory	\$	10,467	\$ 5,826	\$	(2,464)(3)	3 13,829
Year ended December 31, 2019						
Credit loss allowance for accounts receivable	\$	4,813	\$ 1,481	\$	(1,113)(1)	5,181
Deferred tax asset valuation allowance	\$	445	\$ —	\$	26 (2)\$	471
Reserve for obsolete or slow moving inventory	\$	10,169	\$ 6,467	\$	(6,169)(3)	5 10,467

- (1) Net (deductions) recoveries in the credit loss allowance principally reflect the write-off of previously reserved accounts net of recoveries.
- (2) The valuation allowance for deferred tax assets is increased or decreased each year to reflect the net operating losses, foreign tax credits and capital losses that management believes will not be utilized before they expire.
- (3) Net (deductions) recoveries in the reserve for obsolete or slow moving inventory principally reflect the write-off and/ or disposal of previously reserved inventory.

# CORPORATE INFORMATION

# **OFFICERS**

### Richard A. Hubbell

**President and Chief Executive Officer** 

#### Ben M. Palmer

Vice President, Chief Financial Officer and Corporate Secretary

# **DIRECTORS**

### Gary W. Rollins §

Non-Executive Chairman of the Board of Directors, RPC, Inc. and Chairman and Chief Executive Officer, Rollins, Inc.

#### Susan R. Bell \*

Retired Partner, Ernst & Young LLP

# Patrick J. Gunning • ◊

Chief Financial Officer, Robert W. Woodruff Arts Center, Inc.

#### Richard A. Hubbell §

President and Chief Executive Officer, Marine Products Corporation

# Jerry W. Nix \* †

Lead Director; Retired Vice Chairman, Executive Vice President and Chief Financial Officer, Genuine Parts Company

#### Amy R. Kreisler

Executive Director, The O. Wayne Rollins Foundation

#### Pamela R. Rollins

Director, LOR, Inc.

- § Member of the Executive Committee
- Member of the Audit Committee
- Chairman of the Audit Committee
- † Chairman of the Human Capital Management and Compensation Committee, and Nominating and Governance Committee
- Member of the Human Capital Management and Compensation Committee, and Nominating and Governance Committee

# STOCKHOLDER INFORMATION

### **Corporate Offices**

RPC, Inc., 2801 Buford Highway NE, Suite 300, Atlanta, GA 30329 Telephone: (404) 321-2140

### **Stock Listing and Ticker Symbol**

New York Stock Exchange - NYSE: RES

# **Investor Relations Website**

RPC.net

#### **Transfer Agent and Registrar**

For inquiries related to stock certificates, including changes of address, please contact:

# American Stock Transfer & Trust Company, LLC Shareholder Services Department

6201 15th Avenue, Brooklyn, NY 11219 Telephone: (866) 796-3419 Help@ASTFinancial.com ASTFinancial.com

#### **Annual Meeting**

The Annual Meeting of RPC, Inc. will be held at 12:15 p.m., April 26, 2022, at 2170 Piedmont Road, NE, Atlanta, GA 30324.

#### **Caution Concerning Forward-Looking Statements**

This Annual Report contains statements that constitute "forward-looking statements" under the Private Securities Litigation Reform Act of 1995, including all statements that look forward in time or express management's beliefs, expectations or hopes. In particular, such statements include, without limitation, statements regarding: higher utilization of our equipment and crews, pricing improvements and our sense of optimism for 2022; our plans to continue to assess shareholder return alternatives in the near term; our plans to continue to explore financially viable technology and equipment improvements which address general ESG concerns and specific customer requests; our plans to continue to emphasize employee safety and to implement industry best practices and our customers' recommendations with respect to safety and operational matters; our belief that supply and demand dynamics are once again becoming favorable and that our utilization and service pricing will continue to improve; our belief that we have always prepared for the difficult times by maintain a strong balance sheet and diligently managing costs and working capital and our belief that we have also prepared for favorable operating environments as well by maintaining our service capacity and logistical infrastructure in prolific U.S. oil and gas basins; our optimism regarding our near-term prospects and our ability to convert those opportunities into solid financial results and shareholder returns; our belief that our investments in technology and processes which further reduce emissions create a safer working environment; our belief that we have maintained a strong capital structure and have incrementally enhanced our service delivery capacity as a result of such investments; and our belief that the world needs hydrocarbonbased energy and that politically stable markets such as the United States are the best places to find it. The actual results of the Company could differ materially from those indicated by the forward-looking statements because of various risks and uncertainties, including, without limitation, those identified under the title "Risk Factors" in the Company's Annual Report on Form 10-K included as a part of this Annual Report. In addition, the timing of future dividend payments will depend on RPC's financial results and market conditions as well as on competing uses for cash. All of the foregoing risks and uncertainties are beyond the ability of the Company to control, and in many cases the Company cannot predict the risks and uncertainties that could cause its actual results to differ materially from those indicated in the forward-looking statements. The Company does not undertake to update these forward-looking statements.





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