

PROMOTIONAL OPPORTUNITIES RATES & SCHEDULES 2019/20

REFERENCE BOOK -

	Space Commitment Due Date	Materials Due	Consumer Drop Date
ĺ	03/29/2019	04/17/2019	September 2019

Reference Book Listing Space	VP*	
	Full Page	\$400
	Column	\$80
Deluxe Index	VP	NVP
Deluxe Index – Logo and 3 Product/Brand Listings	\$250	\$500
Additional Product/Brand Listing	\$10 each	\$20 each
Advertorials	VP	NVP
1 Page	\$3,500	\$7,000
1/2 Page	\$2,000	\$4,000
1/4 Page	\$1,200	\$2,400
Section Intro	VP	NVP
Per Section	\$1,250	N/A
Covers	VP	NVP
Front Cover Product Feature	\$10,000	N/A
Back Cover Product Feature	\$6,500	N/A
Custom Billboard on Reference Book Sign Sheet	VP	NVP
Per Individual Billboard	\$250	N/A
Category Content	VP	NVP
Getting Started Section Sponsorship	\$1,500	N/A
Coupon Sponsorship	Call for more	information

WALTHERS FLYER -

Cover Product Feature	VP	NVP
Front Cover	\$5,000	\$10,000
Back Cover	\$3,000	\$6,000
Table of Contents Feature (per page)	VP	NVP
	\$1,500	\$3,000
Featured Product Listing	VP	NVP
Featured Product Listing 1 Page	VP \$2,500	NVP \$5,000
-		
1 Page	\$2,500	\$5,000
1 Page 1/2 Page	\$2,500 \$1,750	\$5,000 \$3,500

Space Commitment Due Date	Materials Due	Consumer Drop Date (varies due to promo, demands)
4 months prior to desired send month	3 months prior to desired send month	2 weeks prior to committed month

+ \$3/m

+ \$6/m

Example: If you would like to commit to space in the September Flyer, space committment would be required by May 1. Logo, copy and image would be required by June 1. The consumer drop date for the September Flyer would be mid-August.

ORDER STUFFERS

Order Stuffer Inserts: Order Stuffer Inserts, which go to active Walthers customers, can be customized for your promotional needs.

Call for quote - Exclusively available to Vendor Partners

Questions? Contact your Buyer or submit an inquiry via phone: 1-800 877-7171 ext. 7230 or email: vendorinfo@walthers.com. Rates and dates are subject to change. *VP - Vendor Partner NVP - Non Vendor Partner

DIGITAL PROMOTIONAL PACKAGES —

Available only to Vendor Partners, choose from three great packages! Contact us for more information.

ELECTRONIC COMMUNICATIONS —

Special packages are available to Walthers Vendor Partners. Call to learn more.

Due to limited availability we encourage booking your send date early. Please contact us for available dates.

Consumer Emails: Consumer emails feature varying schedules and target audiences.

Featured Product In a Consumer Email	VP	NVP	
	\$250	\$500	

E-UPDATE: The E-Update is sent weekly and announces new arrivals, special sale items and modeling tips.

Space Commitment Due Date	Materials Due	Consumer Drop Date (varies due to promo, demands)
2 months prior to desired send month	1 month prior to desired send month	Weekly

Dedicated Consumer Email	VP	NVP	
	\$750	\$1.500	

Space Commitment Due Date	Materials Due	Consumer Drop Date
6 weeks prior to desired send date	4 weeks prior to desired send date	Chosen by Vendor

Dealer Emails: The Shop Talk Dealer email is sent twice monthly. The send dates vary each month due to promotional demands.

Featured Product In Dealer Email	VP	NVP	
	\$250	\$500	

Space Commitment Due Date	Materials Due	Dealer Drop Date (varies due to promo, demands)
1 month prior to desired send month	2 weeks prior to desired send month	Twice monthly

Dedicated Dealer Email	VP	NVP	
	\$750	\$1,500	

Space Commitment Due Date	Materials Due	Dealer Drop Date Date	
8 weeks prior to go-live date	6 weeks prior to go-live date	Chosen by Vendor	

SOCIAL-

Deal of the Day	VP	NVP	
	\$250	\$500	

WEB ·

Special packages are available to Walthers Vendor Partners. Call to learn more.

12-Month Dedicated Custom Web Page	VP	NVP	
	\$1 750	\$3.500	

Creation of video and posting to Walthers Video Library: Call for quote

Space Commitment Due Date	Script & Visual Elements Due Date	Go-Live Date
10 weeks prior to go-live date	6 weeks prior to go-live date	Chosen by Vendor