SURFING ON LAVA:
Joining an eWIC Project in Progress
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Director, Office of Nutrition Services
Washington State WIC Director

Pronouns: He, him, his
SURFING ON LAVA:
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SURFING ON LAVA:
Joining an eWIC Project in Progress
Learning objectives

• Identify systems, processes, collaborations, and structures that are necessary for a successful eWIC implementation.

• Recognize the difference between risks and issues, and the requirements for managing each.

• Identify two strategies for managing stress and chaos effectively in an eWIC implementation.
Disclosure

- No conflicts of interest
Session pathway

- Washington’s eWIC experience
- My entry to the project
- Challenges we faced
- Organizational lessons learned
- Personal lessons learned
- Tools and strategies for managing the impossible
Washington WIC

60 WIC local agencies
  o 220 WIC clinics
  o Mix of local public health, non-profit, and tribes
  o Caseloads range from 50 - 5000

700 WIC vendors

275,000 unique participants
  o 48% of women and 50% of children at high nutritional risk
  o 1.4 million referrals
  o 637,000 nutrition education sessions
  o 63,000 Registered Dietician appointments
Two projects in one
From Crossroads to Cascades

Crossroads

SAW

ProviderOne

AWS

CASCADeS
WASHINGTON WIC
History and Challenges

Selected for proof of concept: 2005
History and Challenges


Included:
- A definition of EBT
- A mandate that all WIC State agencies implement EBT delivery method by Oct. 1, 2020

Fissures in the project

Product A: 2012

Disruption!

Product B: 2015 new IAPD

Product B: contract 2016
State of the project in March, 2018

Pilot T-11 months
Funding shortfall
Technology failures
Staffing losses
Organizational change management not coordinated
My background

- Patient safety
- Social work
- Regulatory oversight
- Health care quality
- Renaissance painting
- India
My background

WIC
Nutrition or dietetics
Breastfeeding support
Large IT projects
Directing an office
Project risks and issues

- Risk: something that has been identified that could impact the success of the project, but has not happened
- Issue: something that has happened, and has a negative impact on the project

- Risk: log, estimate likelihood of maturing into an issue, monitor, consider potential mitigation strategies
- Issue: log, create a corrective action plan, resource the plan, monitor for success

“An issue is a risk that has matured”
Project Risk

Micr Printers

Micr printers are required for WIC checks to be read by the banking system.

All WIC clinics have DOH provided Micr printers.

The brand and model configured for CIMS is out of production and past its life cycle.

DOH has some spares in storage.

The longer the project is delayed the higher the risk for these end-of-life printers to continue to meet the business need.
Project Risk

Issue

Pilot stores unable to successful complete transactions.

... The decision was made to keep the live buy testing schedule the same despite the delay to the pilot start. CDP typically completes live buy tests 2 weeks prior to Pilot start. This short timeframe mitigates 2 risks. [1] Systems that sit idle may have upgrade that impacts eWIC functionality [2] store staff have extra time between time of training to when transactions will occur. It was determined that these risks while not desirable have low probability AND can be mitigated with communications and strategic planning.
Cascades issues

Cascades
Intermittently errors out on startup

Issue

10/24/2018  MW The root cause has been found. A configuration change in the web services fixes the problem.
7/23/18 - The root cause is still unknown. However, all DOH testers and training room PC's can access the Cascades application/environments. Reducing priority from Critical to High. Next steps are: the root cause must be identified, lessons learned documented, and installation instructions developed for Internet Explorer and .NET for Windows 7 and 10 operating systems. The assignments are for Mark Walker and Lee Postier to provide the documentation to the PMT by 8/3.

DOH will work with DXC technical resources to find the root cause of the problem and find a set of starting instructions that avoids the problem.

Plans & Outcome
2018-2019 Schedule

- **AUGUST**: SAT
- **NOVEMBER**: UAT
- **FEBRUARY**: Pilot Go-Live
- **JULY**: Statewide Rollout
- **JANUARY**: Project Closeout
Fissures March 2018 – September 2019

- Organizational change growth
- Pilot delay
- Areas of confusion
- Areas of disruption
- Changes to rollout plan
Project strengths

- Systems
- Processes
- Collaborations
- Structures
Systems

People
- Existing staff
- New staff
- External partners

Communication
- Roles
- Processes
- Patterns

Issue management
- Identification
- Recording
- Monitoring
- Responding

Accountability
- Clear hierarchy
- Regular and frequent communication
- Reporting

Project infrastructure
- Financial
- Leadership
- Integration into program
Processes

- Established from the start
- Evaluated and adjusted

- Planning
- Budgeting
- Scheduling
- Decision-making
- Escalating
- Communicating
- Leading up
Collaborations

- **Internal**
  - Program policy team
  - Agency and program communications
  - Agency and state IT management

- **External**
  - FNS
  - Clinics
  - Vendors
  - Participants
  - Influencers
Leadership structure

- External QA
- Exec Sponsor
- Steering Committee

- Project Director
  - Senior Project Manager
  - eWIC Project Manager
  - IT Project Managers (Data, test, etc)
  - MIS and eWIC Contractors
Leadership structure

Senior Project Manager

- eWIC Project Manager
- IT Project Managers (Data, test, etc)
- MIS and eWIC Contractors

Core Team, Work Groups, Teams, Task Forces
Big picture

- Experienced People
- Technology Products
- Executive Support
- Detailed Planning
- Project Management Processes and Structures
- Teamwork

Success
Organizational lessons learned

- Proper Prior Planning Prevents Pitifully Poor Performance
- Structures and processes are essential
- Some risk must be accepted
- We have many friends
- This can be painful and we should acknowledge that
- People are committed to the point of burnout
- If we lose focus, or lose talent, we lose the project
Celebrate!
Recognize
Personal lessons learned

- Don’t push the river
- Let good people do their jobs
- If something looks odd, question it
- This is a marathon
- Course corrections are to be expected and not feared
- Put your oxygen mask on first
- Stay in close contact with the project

- There are no dumb questions
Tools for managing the impossible

- Q2
- Outward Mindset
- Decision-making tools
- Work-life harmony
- Brain chemistry
- Trust
Q2

- **Quadrant 1: Necessity**
  - Unforeseen events and pressing problems.

- **Quadrant 2: Extraordinary Productivity**
  - Working on strategic, high-impact tasks.

- **Quadrant 3: Distraction**
  - Minor, yet urgent tasks that distract you from your key goals.

- **Quadrant 4: Waste**
  - Neither important nor urgent.

<table>
<thead>
<tr>
<th>Important</th>
<th>Urgent</th>
<th>Not Urgent</th>
</tr>
</thead>
</table>
| **Fire Fighting** | Crises  
Pressing problems  
Deadline-driven projects</br> | **Quality Time**  
Prevention, capability improvement  
Relationship building  
Recognizing new opportunities  
Planning, recreation |
| Not Important | III  
**Distraction**  
Interruptions, some callers  
Some mail, some reports  
Some meetings  
Proximate, pressing matters  
Popular activities</br> | IV  
**Time Wasting**  
Trivia, busy work  
Some mail  
Some phone calls  
Time wasters  
Pleasant activities |

http://patrickdichter.com/2017/02/02/more-q2-in-q1/
Outward Mindset

- Two mindsets:
  - Inward:
    - People are vehicles, obstacles, or irrelevant
  - Outward:
    - People matter, their goals and objectives are important to me

- [https://arbingerinstitute.com/BlogDetail?id=48](https://arbingerinstitute.com/BlogDetail?id=48)
Decision-making tools: **Who has the D?**

- “A good decision executed quickly beats a brilliant decision implemented slowly.”
- Some decisions matter more than others
- Ambiguity is the enemy
- Speed and adaptability are crucial
- Decision roles supersede org chart
- Well-designed org reinforces roles
- Involve the impacted people

Decision-making tools: **RACI**

**RACI Definitions**

- **R**: Who is Responsible
  - The person who is assigned to do the work

- **A**: Who is Accountable
  - The person who makes the final decision and has the ultimate ownership

- **C**: Who is Consulted
  - The person who must be consulted before a decision or action is taken

- **I**: Who is Informed
  - The person who must be informed that a decision or action has been taken
### Decision-making tools: RACI in action

<table>
<thead>
<tr>
<th></th>
<th>Annie</th>
<th>Bill</th>
<th>Charly</th>
<th>Devi</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Project Planning</strong></td>
<td>A</td>
<td>R</td>
<td>C</td>
<td></td>
</tr>
<tr>
<td><strong>Define Requirements</strong></td>
<td>C</td>
<td>R</td>
<td>R</td>
<td>C</td>
</tr>
<tr>
<td><strong>Develop Options</strong></td>
<td>C</td>
<td>R</td>
<td>R</td>
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<td><strong>Finalise Solution</strong></td>
<td>A</td>
<td>R</td>
<td>C</td>
<td>I</td>
</tr>
<tr>
<td><strong>End User Training</strong></td>
<td>I</td>
<td>A</td>
<td>R</td>
<td></td>
</tr>
</tbody>
</table>
Work-life balance vs. work-life harmony

- https://www.mindfulleader.org/blog/26701-3-essential-elements-to-creating-harmony
- https://medium.com/@katemccready/work-life-balance-vs-work-life-harmony-ea23ba05e279
### Work-life harmony

<table>
<thead>
<tr>
<th>Work-life balance</th>
<th>Work-life harmony</th>
</tr>
</thead>
<tbody>
<tr>
<td>Divides work from life</td>
<td>Work, life, family, are all connected</td>
</tr>
<tr>
<td>Mechanical division of time</td>
<td>The right expenditure of energy at a given time for the challenge at hand</td>
</tr>
<tr>
<td>Can create conflict: “I’m not giving enough time to family/work/myself”</td>
<td>There are times when it is entirely appropriate to focus all one’s energy on work. Sometimes, that energy needs to be focused on family. Other times, we just need to catch up on sleep.</td>
</tr>
<tr>
<td>Parts of life are in competition for my time</td>
<td>My time is mine to use as I think best</td>
</tr>
</tbody>
</table>
Brain chemistry

- We still live in the jungle
- Our brains are wired for survival
- Higher functions – “thinking brain”
- Lower, automatic functions – “instinctive brain”
  - Fight, flight, and freeze
  - Does not process or remember well
  - Designed to preserve life

Brain chemistry

• Low stress = more information passes to the thinking brain
• High stress (sadness, boredom, anxiety, anger) = more information directed to the instinctive brain

• When we are relaxed, we can decide what we focus on
• When we are stressed, we lose control over the incoming information
How stress destroys happiness

- Excessive worry and fear
- Anger and frustration, impatience with self and others
- Mood swings, crying spells, or suicidal thoughts
- Insomnia, nightmares, disturbing dreams
- Trouble concentrating and learning new information
- Forgetfulness and mental confusion
- Difficulty in making decisions
- Feeling overwhelmed
- Irritability and overreaction to petty annoyances
- Excessive defensiveness or suspicion
- Increased habit behaviors
How to help yourself

Stay healthy
How to help yourself

- Stay rested
How to help yourself

Stay aware
Trust

- Employees who trust their colleagues and leadership are more likely to be open, honest, empathetic, collaborative, and constructive.

- Practical trust vs. emotional trust

- Trust equation

- Bottom line: Reduce your self-orientation to increase others’ trust

- [https://blog.jostle.me/blog/ways-to-build-trust-at-work](https://blog.jostle.me/blog/ways-to-build-trust-at-work)
Building trust

- Credibility
  - Tell the truth
  - Admit when you don’t know something or are wrong

- Reliability
  - Do what you say you’ll do and are meant to do
  - Explain yourself

- Intimacy
  - Extend trust and include others
  - Watch your reactions

- Reduce self-orientation
  - Let others talk
  - Listen mindfully
  - Take responsibility for failures where appropriate
Cascades Project Management

Becky Waite
Senior Project Manager

Todd Mountain
EBT Project Manager
Cascades Project Manager

Marcus Bailey
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