

# JAMSHID EBADI



299 Northgate Avenue, California 94015 CA + (415) 304 3850 + [jamshidebadi01@gmail.com](mailto:jamshidebadi01@gmail.com) + [jebadi.com](http://jebadi.com)

## WORK EXPERIENCE

### LendingClub

2017 – present

As a **User Operations Associate**, I am responsible for assisting borrowers with the full life-cycle of the loan process. In addition, finding gaps in borrowers' experience with technical and non-technical processes. Then, providing feedback to operations team on how to better the borrowers' experience and suggest potential solutions.

### Oracle Corp.

2016 – 2017

As an **Account Executive**, I was responsible for two territories consisting of Higher Ed., Semiconductor, Retail, and High Technology enterprise companies. I helped with account management, deal negotiations, product demos, prospecting, and go-to-market strategy.

### Oracle Corp.

2014 – 2016

As a **Sales Consultant**, I was responsible for green field enterprise accounts in the Oil & Gas, High Technology, and Semiconductor verticals. I created marketing campaigns, hosted customer webinars, and conducted product demos.

## QUALIFICATIONS

I have experience in sales, marketing, content creation, finance, investment, and project management. For over two years, I have been a resource for enterprise level companies with their Customer Experience (CX), HR, and IT business challenges.

I have four years of experience working with start-ups and entrepreneurs writing business plans, creating mock-ups, pitch decks, marketing animations, and go-to-market (GTM) strategies.

## EDUCATION

### University of Southern California (USC)

2017-present (anticipated graduation: 2019)

Master of Science, Integrated Design, Business and Technology

Focus: Design and Technology (programming)

### University of California, Los Angeles (UCLA)

2012-2014

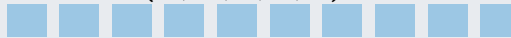
Bachelor of Arts, Political Science

University Honors Program

GPA: 3.4

## PROFESSIONAL SKILLS

Adobe Suite (Ae, An, Ai, Ps, Pr)



Sketch



Balsamiq



Sales and Account Management



Project Management



Content Creation



Html & CSS



jQuery



SQL

