CHILDREN OF THE NATIONS
FINANCIAL STATEMENTS
FOR THE YEAR ENDED
<b>DECEMBER 31, 2022</b>

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#### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors Children of the Nations

#### **Opinion**

We have audited the accompanying financial statements of Children of the Nations (a nonprofit organization), which comprise the statement of financial position as of December 31, 2022, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Children of the Nations as of December 31, 2022, and the changes in net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Basis for Opinion**

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Children of the Nations and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Responsibilities of Management for the Financial Statements**

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Children of the Nations' ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

#### **Auditor's Responsibilities for the Audit of the Financial Statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally

accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Children of the Nations' internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Children of the Nations' ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

#### **Report on Summarized Comparative Information**

We have previously audited Children of the Nations' 2021 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated July 19, 2022. In our opinion, the summarized comparative information presented herein as of and for the year ended December 31, 2021, is consistent, in all material respects, with the audited financial statements from which it has been derived.

Clarke Whitney CPA Group LOC

Clarke Whitney CPA Group LLC Bremerton, Washington September 8, 2023

# CHILDREN OF THE NATIONS STATEMENT OF FINANCIAL POSITION DECEMBER 31, 2022 WITH COMPARATIVE TOTALS FOR DECEMBER 31, 2021

	<u>2022</u>	<u>2021</u>
Assets		
Current assets		
Cash and cash equivalents	\$ 1,169,666	\$ 3,173,949
Pledges receivable (net of allowance for doubtful accounts 2022 \$(234,929) and 2021 \$(407,271))	2,621,478	1,805,660
Inventory	187,456	77,283
Prepaid expenses	16,514	4,583
Total current assets	3,995,114	5,061,475
Property and equipment, net	392,329	418,306
Total assets	<u>\$ 4,387,443</u>	\$ 5,479,781
Liabilities and net assets		
Current liabilities		
Accounts payable	\$ 59,015	\$ 108,795
Accrued payroll and payroll taxes	64,197	60,992
Current portion on lease liability	5,079	4,737
Total current liabilities	128,291	174,524
Finance lease liability	13,323	18,402
Total liabilities	141,614	192,926
Net assets		
Without donor restrictions	2,538,890	2,504,595
With donor restrictions	1,706,939	2,782,260
Total net assets	4,245,829	5,286,855
Total liabilities and net assets	\$ 4,387,443	\$ 5,479,781

# CHILDREN OF THE NATIONS STATEMENT OF ACTIVITIES FOR THE YEAR ENDED DECEMBER 31, 2022 WITH COMPARATIVE TOTALS FOR THE YEAR ENDED DECEMBER 31, 2021

	Without	With	2022	2021
	Donor Restrictions	Donor Restrictions	2022 Total	2021 Total
	1 COLITICATION S	Restrictions	1000	10141
Contributions and other revenues				
Contributions				
General support	\$ 3,590,451	\$ 1,453,659	\$ 5,044,110	\$ 5,663,355
Dominican Republic support	-	872,730	872,730	577,033
In-kind equipment and supplies	-	502,437	502,437	524,828
Malawi support	-	840,404	840,404	817,846
Sierra Leone support	-	608,026	608,027	835,313
Contributed skilled services	-	443,597	443,597	148,082
Uganda support	-	731,372	731,372	517,220
Interest	108	-	108	4,195
Reclassifications				
Satisfaction of purpose restrictions	6,527,546	(6,527,546)		
Total contributions and other revenues	10,118,105	(1,075,321)	9,042,784	9,087,872
Expenses				
Program services				
International	3,663,051	-	3,663,051	2,756,886
Dominican Republic	1,898,506	-	1,898,506	1,069,831
Malawi	1,086,184	-	1,086,184	1,389,471
Sierra Leone	966,428	-	966,428	796,412
Uganda	1,136,553	-	1,136,553	791,161
Supporting services				
Management and general	545,103	-	545,103	516,158
Fundraising	787,985		787,985	703,273
Total expenses	10,083,810		10,083,810	8,023,192
Change in net assets before other income	34,295	(1,075,321)	(1,041,026)	1,064,680
Other income - PPP loan				378,635
Change in net assets	34,295	(1,075,321)	(1,041,026)	1,443,315
Net assets at beginning of year	2,504,595	2,782,260	5,286,855	3,843,540
Net assets at end of year	\$ 2,538,890	\$ 1,706,939	\$ 4,245,829	\$ 5,286,855

## CHILDREN OF THE NATIONS STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2022 WITH COMPARATIVE TOTALS FOR THE YEAR ENDED DECEMBER 31, 2021

			Progran	1 Services			Su	pporting Services	<u> </u>		
		Dominican		Sierra			Management			2022	2021
	<u>International</u>	<b>Republic</b>	<u>Malawi</u>	<b>Leone</b>	<u>Uganda</u>	<u>Total</u>	and General	<b>Fundraising</b>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Salaries, taxes & benefits	\$ 1,808,394	\$ -	\$ -	\$ -	\$ -	\$ 1,808,394	\$ 303,104	\$ 315,813 \$	618,917	\$ 2,427,311	\$ 2,289,381
Clinic	-	127,303	-	-	-	127,303	-	-	_	127,303	130
Communications	11,986	-	-	-	-	11,986		16,530	22,523	34,509	40,607
Contributed skilled services	43,770	376,850	12,345	-	-	432,965	10,632	-	10,632	443,597	131,282
Depreciation	-	-	-	-	-	-	25,977	-	25,977	25,977	27,187
Grants	257,317	936,432	894,958	429,939	763,002	3,281,648		-	-	3,281,648	3,387,530
In-kind equipment and supplies	52,965	148,612	34,327	184,403	10,396	430,703	-	-	-	430,703	422,081
Interest	-	-	-	-	-	-	1,470	-	1,470	1,470	1,628
Other expenses	898,810	-	-	-	-	898,810	94,681	326,763	421,444	1,320,254	1,104,520
Other projects	315,228	213,488	123,330	346,596	343,362	1,342,004	-	-	-	1,342,004	379,989
Printing and publications	-	-	-	-	-	-	6,316	66,819	73,135	73,135	72,438
Professional fees	-	-	-	-	-	-	24,325	-	24,325	24,325	19,732
Program facilities	37,685	-	-	-	-	37,685	14,683	-	14,683	52,368	60,328
Supplies	-	-	-	-	-	-	42,713	22,789	65,502	65,502	42,862
Travel and conferences	78,103	-	-	-	-	78,103	15,209	39,271	54,480	132,583	37,056
Venture teams	158,793	95,821	21,224	5,490	19,793	301,121				301,121	6,441
Total expenses	\$ 3,663,051	\$ 1,898,506	\$ 1,086,184	\$ 966,428	\$ 1,136,553	\$ 8,750,722	\$ 545,103	\$ 787,985 \$	1,333,088	\$ 10,083,810	\$ 8,023,192

# CHILDREN OF THE NATIONS STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2022 WITH COMPARATIVE TOTALS FOR THE YEAR ENDED DECEMBER 31, 2021

		<u>2022</u>	<u>2021</u>
Cash flows from operating activities			
Change in net assets	\$	(1,041,026)	\$ 1,443,315
Adjustments to reconcile change in net assets to net cash			
provided by operating activities:			
Depreciation		25,977	27,187
Capitalized in-kind donation		-	(16,800)
(Increase) decrease in assets:			
Pledges receivable		(815,818)	(10,302)
Inventory		(110,173)	59,069
Prepaid expenses		(11,931)	18,120
Increase (decrease) in:			
Accounts payable		(49,780)	37,616
Accrued payroll and payroll taxes		3,206	7,077
Net cash provided (used) by operating activities		(1,999,545)	1,565,282
Cash flows from investing activities			
Investment in property and equipment		_	(48,251)
Net cash used by investing activities		-	(48,251)
Cash flows from financing activities			
Proceeds from lease liability		_	27,200
Payment on lease liability		(4,738)	(4,061)
Net cash provided (used) by financing activities	_	(4,738)	23,139
Net change in cash		(2,004,283)	1,540,170
Cash, beginning of year		3,173,949	 1,633,779
Cash, end of year	<u>\$</u>	1,169,666	\$ 3,173,949
Supplemental information: Cash paid for interest	\$	1,470	\$ 1,628

### NOTE 1 - NATURE OF ACTIVITIES AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### **Description of Operations**

Children of the Nations (the Organization) is incorporated as a non-profit corporation. Its mission statement is to provide holistic Christ-centered care for orphaned and destitute children, enabling them to create positive and lasting change in their nations. The locations of operations include the headquarters in Silverdale, Washington and offices in Seattle, Alabama, Arizona, California, Colorado, Connecticut, Florida, Georgia, Illinois, Massachusetts, Nebraska, New Mexico, North Carolina, Ohio, Oklahoma, Oregon, Pennsylvania, Tennessee and Texas.

The organization directly supports, through financial and organizational resources, foreign aid non-governmental organizations (NGOs) in the Dominican Republic, Malawi, Sierra Leone and Uganda. These organizations are separate legal entities from Children of the Nations (USA) with separate audited financial statements and are registered in their respective countries. The organization has applied for NGO status in Haiti but is still waiting for approval from the country.

#### **Basis of Accounting**

The Organization has adopted a policy of preparing its financial statements in accordance with generally accepted accounting principles. The financial statements have been prepared on the accrual basis of accounting.

#### **Basis of Presentation**

The Organization follows the recommendations of the Financial Accounting Standards Board in its Accounting Standards Codification (ASC) 958 *Not-for-Profit Entities*. Under ASC 958, the Organization is required to report information regarding its financial position and activities according to two classes of net assets: with donor restrictions, and without donor restrictions.

**With Donor Restrictions:** Net assets that result from contributions whose use by the Organization is restricted by donor imposed stipulations that may expire with the passage of time or can be fulfilled or otherwise removed by actions of the Organization.

**Without Donor Restrictions:** Net assets that are not restricted by donor stipulation.

### NOTE 1 - NATURE OF ACTIVITIES AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### **Comparative Financial Statements**

The amounts shown for the year ended December 31, 2021 in the accompanying financial statements are included to provide a basis for comparison with 2022 and present summarized totals only. Accordingly, the 2021 totals are not intended to present all information necessary for a fair presentation in conformity with accounting principles generally accepted in the United States of America. Such information should be read in conjunction with the Organization's financial statements for the year ended December 31, 2021, from which the summarized information was derived.

#### **Use of Estimates**

The preparation of financial statements in accordance with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

#### **Cash and Cash Equivalents**

The Organization considers all highly liquid investments with maturity of one year or less to be cash equivalents. These financial instruments are valued at fair market value due to their short-term maturity and low risk nature. As of December 31, 2022, the Organization held \$664,387 in a checking account, \$27,371 in a savings account and \$477,908 in an investment fund containing interest in bonds, securities and other short term highly liquid investments managed by Wealth Teams Alliance.

#### **Inventory**

The Organization receives donations of food, equipment and supplies, which are recognized in the financial statements as in-kind contributions in accordance with ASC 958, "Accounting for Contributions Received and Contributions Made". Additionally, as required, donated inventory consisting of food, equipment and supplies are valued in the financial statements at their estimated value, which was \$187,456 at December 31, 2022.

Food inventory is valued based on an estimate of the number of pounds and an estimated price per pound. Inventory consisting of equipment and supplies is based on an estimated value as determined by management. Purchased inventory is valued at cost.

### NOTE 1 - NATURE OF ACTIVITIES AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### **Property and Equipment**

Property and equipment are stated at cost if purchased and fair market value if donated. Vehicles are stated at fair market value if retained by the Organization or subsequent sale price if immediately sold. Property and equipment are depreciated using the straight-line method over the following estimated useful lives:

Buildings39 yearsLand improvements15 yearsEquipment3 to 7 yearsVehicles5 years

Assets constructed or purchased for foreign aid NGOs are not reported as assets of Children of the Nations (USA). Rather, they are listed as expenses of the Organization to support the foreign aid NGOs.

#### **Contributions**

The Organization accounts for contributions in accordance with the recommendations of the Financial Accounting Standards Board in its ASC 958.605, "Accounting for Contributions Received and Contributions Made". In accordance with ASC 958.605.15, contributions received are recorded as net assets with donor restriction or without donor restriction depending on the existence, nature and fulfillment of any donor stipulations that limit the use of the donated assets. Contributions that are restricted by the donor are reported as increases in net assets without donor restriction if the restrictions are fulfilled or expire in the fiscal year in which such contributions are recognized. Other restricted contributions are reported as increases in net assets with donor restriction and are reclassified to net assets without donor restriction upon fulfillment or expiration of the donor restriction in a later fiscal year.

Donated services are recognized as contributions in accordance with ASC 958.605, if the services create or enhance nonfinancial assets or (b) require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation. Volunteers provided general office and administrative support throughout the year that were not recognized as contributions in the financial statements since the recognition criteria under ASC 958 were not met. The Organization tracks the professional services provided by medical teams, counselors, teachers, construction contractors, lawyers and accountants. The total of these donated services for 2022 was \$443.597.

### NOTE 1 - NATURE OF ACTIVITIES AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### **Functional Allocation of Expenses**

The costs of providing the services and other activities have been summarized on a functional basis in the statement of activities. Accordingly, certain costs have been allocated to the program and supporting services benefited.

#### **Federal Income Taxes**

The Organization is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code and has been classified by the Internal Revenue Service as a not-for-profit organization and is not classified as a "private foundation" within the meaning of Section 509(a) of the Internal Revenue Code.

Management evaluated the Organization's tax positions and concluded that the Organization had taken no uncertain tax positions that require adjustment to the financial statements. The Organization's income tax returns are generally subject to review and examination by federal tax authorities for the previous three years.

#### NOTE 2 - CONCENTRATION OF CREDIT RISK

The Organization maintains significant cash balances at financial institutions. The Federal Deposit Insurance Corporation (FDIC) has provided coverage up to \$250,000 per depositor in 2022. As a result, the Organization has a concentration of credit risk in the amount of \$287,355 as of December 31, 2022.

#### **NOTE 3 - PLEDGES RECEIVABLE**

Pledges receivable consist of all pledges payable made by individuals or groups to contribute a certain amount of money for child sponsorship to the Organization. The Organization's policy is to record as pledges all recurring sponsorship commitments that will occur during the following year. An allowance for doubtful account in relation to pledges receivable is calculated based on the collection of pledges over a three year period and resulted in an allowance for doubtful account balance of \$234,929 as of December 31, 2022. The total amount of bad debts associated to pledges receivable was also \$234,929 for the year ended December 31, 2022.

#### NOTE 4 - PROPERTY AND EQUIPMENT, NET

Management has determined that the only assets owned and controlled by the Organization are those used by the Organization's United States operations to support the foreign aid NGOs. Any assets purchased or developed on behalf of any foreign aid NGO, residing overseas, are treated as expenses of the Organization to fulfill its mission and purpose. Assets residing overseas are listed as fixed assets on the foreign aid NGO's audited financial statements. At December 31, 2022 property and equipment consisted of the following:

	<u>2022</u>
Non-depreciable assets	
Land	\$ 75,000
Depreciable assets	
Buildings	456,193
Land improvements	54,659
Equipment	91,299
Vehicles	 13,622
Total property and equipment	690,773
Less accumulated depreciation	 (298,444)
Total property and equipment, net	\$ 392,329

#### **NOTE 5 - FINANCE LEASES**

The Organization entered into a finance lease for copy machines with Marlin Leasing Corporation on February 28, 2021 for a term of 63 months. This finance lease was capitalized with a combined cost of \$27,200. The amount of expenses incurred under this lease for the year ended December 31, 2022 was \$1,206 for maintenance and \$1,470 for interest. The interest rate on this finance lease was assessed at 7.00%, based on the company's expected interest rate. The copier is depreciated over the lease term. Depreciation of the copier for the year ended December 31, 2022 is as follows:

	<u>2022</u>
Equipment	\$ 27,200
Less: accumulated depreciation	 (10,880)
	\$ 16,320

Minimum future lease payments under this finance lease as of December 31, 2022 are as follows:

#### **NOTE 5 - FINANCE LEASES (CONTINUED)**

#### Year Ended December 31,

2023	\$ 7,753
2024	8,141
2025	8,548
2026	2,968
Total minimum lease payments	27,410
Less: amounts representing interest	(2,283)
Less: amounts representing operating fees	 (6,725)
Present value of net minimum lease	\$ 18,402

#### **NOTE 6 - RESTRICTIONS ON NET ASSETS**

Donor restrictions are recorded as released from restriction when expenditures are incurred that advance the restricted purpose. Restrictions on net assets at December 31, 2022 consist of the following:

		<u>2022</u>
Without donor restrictions	\$	2,538,890
With donor restrictions:		
International		1,189,747
Dominican Republic		156,454
Malawi		41,732
Sierra Leone		292,050
Uganda		26,956
Total with donor restrictions	_	1,706,939
Total net assets	\$	4,245,829

#### NOTE 7 - LIQUIDITY AND AVAILABILITY OF FINANCIAL ASSETS

		<u>2022</u>
Financial assets, at year end	\$	3,995,114
Less those available for general expenditures within one year due to: Contractual of donor-imposed restrictions		
Subject to appropriation and satisfaction of donor restrictions		(1,706,939)
Financial assets available to meet cash needs for general expenditures within one year	<u>\$</u>	2,288,175

#### **NOTE 8 – FAIR VALUE MEASUREMENTS**

The Financial Accounting Standards Board (FASB) Accounting Standard Codification (ASC) 820-201 establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. This hierarchy consists of three broad levels: Level 1 inputs consist of unadjusted quoted prices in active markets for identical assets and have the highest priority, Level 2 inputs consist of observable inputs other than quoted prices for identical assets, and Level 3 inputs have the lowest priority. The Organization uses appropriate valuation techniques based on the available inputs to measure fair value of its investment.

When available, the Organization measures fair value using Level 1 inputs because they generally provide the most reliable evidence of fair value. Level 2 and 3 inputs are used only when Level 1 inputs are not available. The following table presents the fair value measurements of assets recognized in the accompanying statements of financial position measured at fair value on a recurring basis and the level within the fair value hierarchy in which the fair value measurements fall at December 31, 2022.

	Level 1	Level 2	Level 3	<b>Total</b>
Cash and cash equivalents:				
Highly liquid investments	\$ 477,908	\$ -	\$ -	\$ 477,908

Following is a description of the valuation methodologies used for assets measured at fair value on a recurring basis and recognized in the accompanying statements of financial position, as well as the general classification of such assets pursuant to the valuation hierarchy.

#### **Level 1 Fair Value Measurement**

The fair value of Level 1 investment is based on quoted market prices.

Composition of and changes in endowment net assets for the year ended December 31, 2022 were as follows:

		<u>2022</u>
Investments, beginning of year	\$	-
Contributions		500,000
Investment income		17,522
Unrealized gains (losses)		(38,925)
Investment fees		(689)
Investments, end of year	<u>\$</u>	477,908

#### **NOTE 9 - ACCOUNTING STANDARDS CHANGE**

In February 2016, the FASB issued ASU 2016-02, Leases (Topic 842), which supersedes existing guidance for accounting for leases under Topic 840, Leases. The FASB also subsequently issued the following additional ASUs, which amend and clarify Topic 842: ASU 2018-01, Land Easement Practical Expedient for Transition to Topic 842; ASU 2018-10, Codification Improvements to Topic 842, Leases; ASU 2018-11, Leases (Topic 842): Targeted Improvements; ASU 2018-20, Narrow-scope Improvements for Lessors; and ASU 2019-01, Leases (Topic 842): Codification Improvements. The most significant change in the new leasing guidance is the requirement to recognize right-to-use (ROU) assets and lease liabilities for operating leases on the balance sheet.

The Organization elected to adopt these ASUs effective January 1, 2022 and utilized all of the available practical expedients. The adoption had no material impact on the Organization's balance sheet since the operating lease that exist as of the effective date are less than one year in term. The accounting for finance leases remained substantially unchanged.

#### **NOTE 10 - SUBSEQUENT EVENTS**

The Organization has performed an evaluation of subsequent events through September 8, 2023, which is the date the financial statements were available to be issued, and has determined that there are no other subsequent events that require disclosure.