



CHILDREN
OF THE NATIONS®

2013 ANNUAL REPORT



TRANSFORMATION IN ACTION

PRESIDENT'S LETTER

Dear Partner,

You made 2013 such an incredible year!

As the children we began serving more than eighteen years ago grow up, the fruits of your love and care are clear—whether you joined us this year or have been giving since day one.

Susan is just one of many examples of the difference you make. When I first met her, she had been living on the streets of Freetown, Sierra Leone—a refugee with no place to call home, no way to attend school, and no hope for her future.

Today, Susan has reached a goal she never thought possible. She is attending university in Uganda, studying for a degree in business management. She is an example to her peers and an inspiration to me. Just think where she would be today if people like you hadn't stepped into her life.

The numbers you read in this report represent thousands of children—all with stories like Susan's. I hope you get a glimpse of the impact you are making as you read it!

For the Children,



Chris Clark
Founder and CEO

Susan is just one of the thousands of children whose lives you are transforming through sponsorship!

Village Partnership Program: 2,901 children
Children's Homes: 246 children
University/Gap Students: 71 children



Susan (left) and N'Gady are now attending university in Uganda.

USE OF FUNDS

Ninety percent of the gifts you give go directly to programs that benefit the children!

Children's Programs, Projects, & Development **90.4%**

Administration **5.3%**

Fundraising **4.3%**

see pages 9-10 for full financial report

"Children of the Nations has earned a 4-star rating. ... This 'exceptional' designation from Charity Navigator differentiates Children of the Nations from its peers and demonstrates to the public it is worthy of their trust."

— Ken Berger
President of Charity Navigator



4,404

children
attending
COTN schools



Greacious on graduation day.

He Was Never Supposed to Walk, Let Alone Graduate

Your support makes miracles happen

On June 29, 2013, Greacious celebrated an accomplishment he never dreamed was possible. He walked with the first ever class of graduates from the Children of the Nations (COTN) International Christian Academy in Malawi.

This accomplishment is amazing for any child in Malawi—less than twenty percent of all children are able to attend secondary school. But for Greacious, who was born with cerebral palsy and told he would never walk, it is nothing short of a miracle.

"If someone had told me ten years ago that I would one day graduate from secondary school, I would have prayed that his vision would come to

pass," Greacious writes, reflecting on his accomplishments. "Without some miracle, it seemed impossible for me to reach this far."

The miracle that made this day possible was the support of people like you. Greacious' sponsors have provided everything from meals, to physical therapy, to school supplies and the extra attention he needed to do his best. And people like you helped build the secondary school that he is proud to be graduating from.

"I am the first person to finish secondary school in my family," Greacious proudly reports. "I am just thanking the Almighty for the great job that he is doing in my life."

"I am the first person to finish secondary school in my family."

11,418

children heard
the gospel



Danilo (right) was grateful for your spiritual support in 2013.

Finding Peace in the Dominican Slums

God's love changes everything for Danilo

Danilo grew up with no father, taking his only cues from life in the slums of Barahona, Dominican Republic. Fending for himself, Danilo developed a strong temper, and was known for his aggression. This anger took over his life. "My life was not good," he says, "because I was very aggressive. I didn't have peace."

When Danilo was invited to join Children of the Nations' I Love Baseball (ILB) program last year, the direction of his life changed, thanks to people like you. His anger did not go away overnight—in fact ILB's director, Ruddy Suero, recalls many difficult confrontations with Danilo. But as Danilo learned about his great and

loving Father in heaven, he began to change.

"Now, I am different," he says. "My behavior is better, I have a place to eat, I am learning about God." Today, Danilo is always at the front when the time

Danilo's newfound faith in God has kept him grounded.

comes to worship with his teammates. Even through the tragic death of his mother, Danilo's newfound faith in God has kept him grounded. Now, as the young head of his household, Danilo is doing his best to lead and provide for his three sisters in a godly way. Life has not been easy for him this past year, but Danilo says that if he didn't have God and ILB, he would have nothing.

9,443

individuals
medically
assisted



*Charly has fully recovered,
thanks to you!*

“God Knows What Could Have Happened”

In areas with few options, your medical support saves lives

When eight-year-old Charly fell sick, his mother did what she had been doing for years. With no money to bring him to the hospital, she scraped together all her spare cash and brought him to every cheap clinic in the area. Mostly makeshift offices selling a few drugs, none of them were able to help.

Charly is a part of the Children of the Nations (COTN) child sponsorship program in Haiti. But with the program being so new, Charly's mother didn't know that people like you would provide for Charly's medical care. Fortunately, she brought her son to staff member Marc Antoine Michel out of desperation.

Because of your support, Marc Antoine

When Charly returned from the hospital, completely recovered, his family was overwhelmed with gratitude.

was able to immediately bring Charly to a good hospital, where he got the care he needed to recover.

A few days later, Charly was feeling much better. “Charly's health is improving, thanks to Jesus,” wrote Marc Antoine. “Charly is so thankful for you. Not only for your prayers, but also for your support. By that, Charly feels supported physically, spiritually, mentally, and socially.”

When Charly returned from the hospital, completely recovered, his family was overwhelmed with gratitude. “God knows what could happen if COTN was not in the village,” said his mother.

2,939

children being
fed daily



*Brenda (center) no longer
has to beg for food.*

“I Never Ate to Satisfaction”

Brenda gets food—and hope for her future—because of you

Eight-year-old Brenda used to spend her days at the marketplace, looking for old fruit or vegetables that were no longer good to sell. When the vendors cast them aside, Brenda was there waiting to grab them and take them home. “I never ate to satisfaction,” she says.

What Brenda didn't find on the ground at the marketplace, she had to earn begging on the street. “I would put on the worst rags—sometimes even smelly—to catch the attention of people to give me money,” she says. “Our next day's meal would come from that.”

Not only do these meals keep Brenda healthy and strong, they also help her stay focused in school.

Now that she is in the Children of the Nations (COTN) sponsorship program in Uganda, Brenda no longer has to beg or scrounge to find food. “At home we never have enough for breakfast,” she explains.

“But now, it doesn't worry me because I am sure of getting breakfast and lunch at COTN's school.”

Not only do these meals keep Brenda healthy and strong, they also help her stay focused in school. In December 2013, Brenda graduated from preschool, and this year she will begin first grade, thanks to your support!

HIGHLIGHTS OF 2013

2,112,552

nutritious meals shipped to the children thanks to people like you who packaged and helped ship them!



1,734

children received mosquito nets and will be protected from malaria, thanks to you!



22,500

bars of soap sent in-country to prevent disease and keep children healthy and in school.

3,030

SmilePacks® assembled and shipped, full of school supplies and hygiene materials for the children.

60

students currently attending university, preparing to be the leaders of tomorrow.



1,280

children and their families now have access to clean water thanks to two new wells in Sierra Leone and Malawi.



3,600

pairs of shoes sent in-country to protect children from parasites and cuts.

600

children received blankets—you're helping keep them warm at night!

1,050

families protected from malaria by new ProVector flowers, thanks to Venture participants who helped distribute them in homes.



4,404

children attending COTN schools from preschool through high school.



9,443

individuals medically assisted thanks to our amazing in-country nurses and medical Venture Teams.

9

new buildings constructed:

- 3 Children's Homes in Malawi and Uganda
- 1 dining hall and expanded kitchen for Venture participants and hospitality students in the Dominican Republic
- 2 staff housing buildings in Sierra Leone
- 1 girls' hostel at our secondary school in Malawi
- 1 classroom in Malawi
- 1 office building in Uganda



11,418

children heard the gospel through special outreaches and daily devotionals in school.



2,939

children being fed daily so their bellies aren't growling during class.

FINANCIAL RESULTS

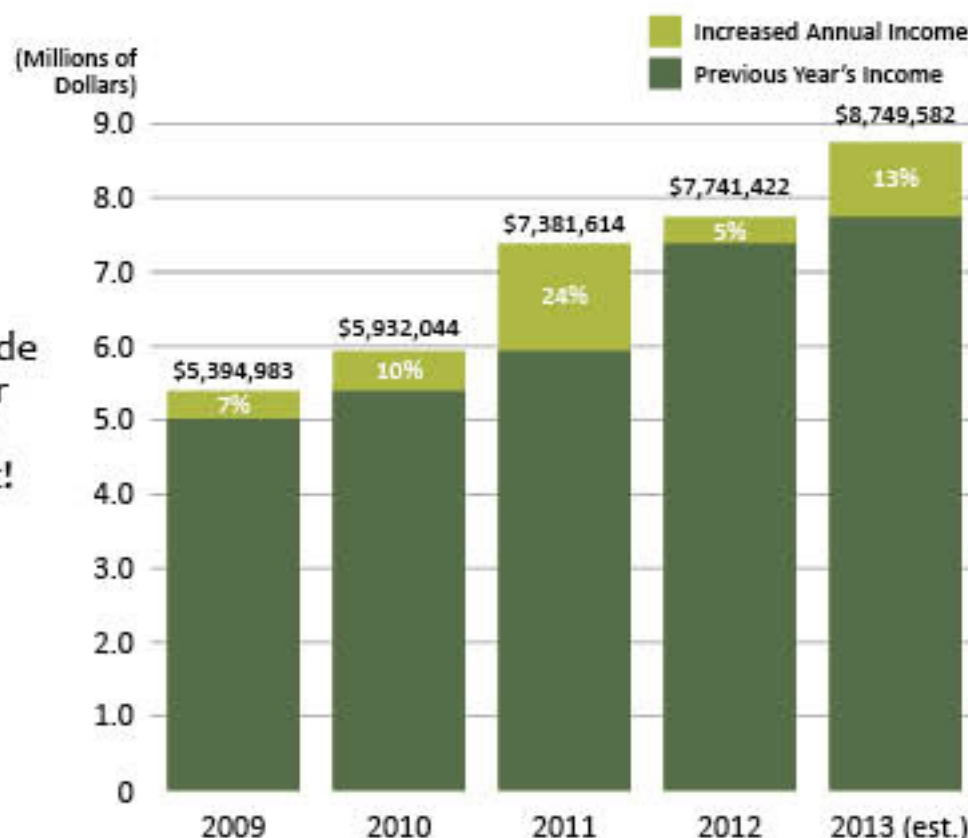
2013 INCOME

Undesignated Giving	\$1,571,569
Designated Giving	\$6,021,353
Gifts In-Kind*	\$1,156,660
2013 TOTAL GIVING	\$8,749,582
2012 Funds Designated for 2013	\$903,736
Grand Total Available	\$9,653,318

*Gifts In-Kind are items and services gifted to Children of the Nations (e.g. equipment, supplies, medical and surgical services, consultants, professional services, etc.). Dollar values are estimated by management.

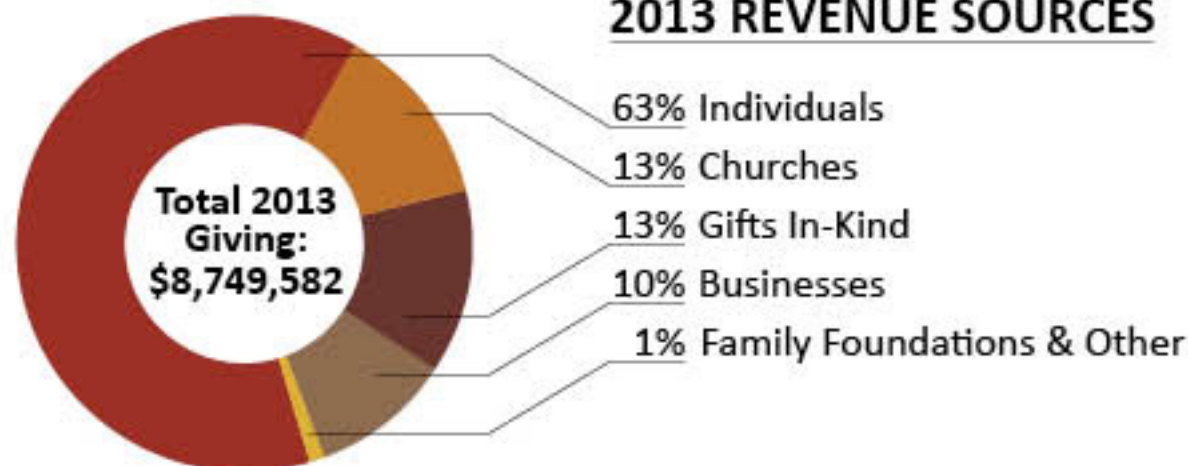
We surpassed our goals, thanks to you!

ANNUAL INCOME TREND

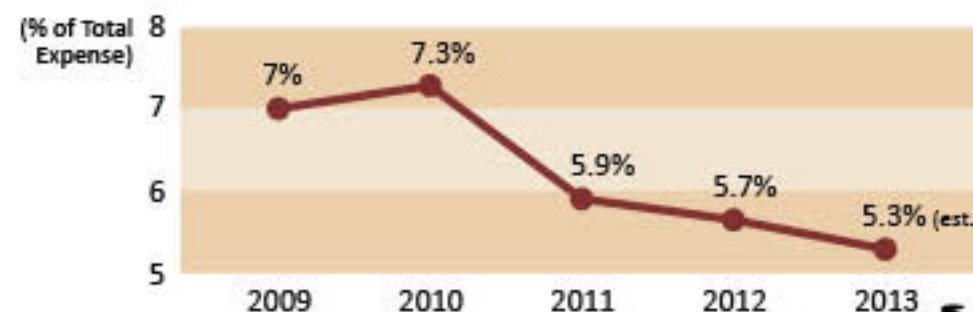


You made 2013 our biggest year yet!

2013 REVENUE SOURCES



ADMINISTRATIVE EXPENSE TREND



2013 EXPENSES

Children's Programs, Projects, & Development \$7,030,081

Dominican Republic	
Children's Programs	\$463,410
Projects and Development	\$51,415
Medical Clinic	\$30,044
Gifts In-Kind	\$381,671
TOTAL	\$926,540

Malawi	
Children's Programs	\$655,732
Projects and Development	\$227,796
Gifts In-Kind	\$243,421
TOTAL	\$1,126,949

Sierra Leone	
Children's Programs	\$357,188
Projects and Development	\$150,464
Agriculture	\$11,065
Churches	\$7,973
Gifts In-Kind	\$226,084
TOTAL	\$752,774

Uganda	
Children's Programs	\$274,963
Projects and Development	\$130,494
Gifts In-Kind	\$47,834
TOTAL	\$453,291

Haiti	
Children's Programs	\$104,783
Projects and Development	\$36,536
Gifts In-Kind	\$61,155
TOTAL	\$202,474

International Support	
Missionaries*	\$1,575,625
Venture Participants**	\$1,493,345
Meal Packaging and Shipping	\$302,588
Gifts In-Kind	\$196,495
TOTAL	\$3,568,053

Administration \$415,906

Fundraising \$331,369

2013 TOTAL EXPENSES \$7,777,356

2013 Funds Designated for 2014	\$1,875,962
Grand Total	\$9,653,318
Ending Net Assets	\$3,158,879

We continue to keep administration costs as low as possible, in order to be the best stewards of your gifts.

Each country has different expenses depending on the number of children, programs, and projects.

Note:
*Missionaries in every country are responsible for securing contributions to cover their board-approved salary, training, ministry, and fundraising expenses, or to pay for living expenses while overseas. This figure also includes US missionaries.
**Venture Participants serving in every country are responsible for securing contributions to cover their travel and in-country costs.

Note:
Figures contained in this 2013 annual report are our best calculated estimates based on actual country statistics. Final dollar amounts can be found on our website once IRS 990 statements are filed. Financial amounts are subject to final independent audit.



**CHILDREN
OF THE NATIONS®**

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Pastor Mike Jones, D. Min., D.D.

Michael Jungkeit, M.D.

Vision

Raising Children Who Transform Nations®

COTN—International Mission

Partnering with nationals to provide holistic, Christ-centered care for orphaned and destitute children, enabling them to create positive and lasting change in their nations

COTN—USA Mission

To mobilize a movement of people and organizations and their God-given resources to raise children who transform nations

**CHILDREN
OF THE NATIONS®**

P.O. Box 3970
Silverdale, WA 98383



TRANSFORM MORE LIVES IN 2014!

cotni.org/maximum-impact-fund