



# Dreweatts & Bloomsbury

## RARE BOOKS For Pleasure & Profit

*Clive Moss*



**MALLET**  
LONDON • NEW YORK



**BALDWIN'S**  
*The Name for Numismatics*

## About Me

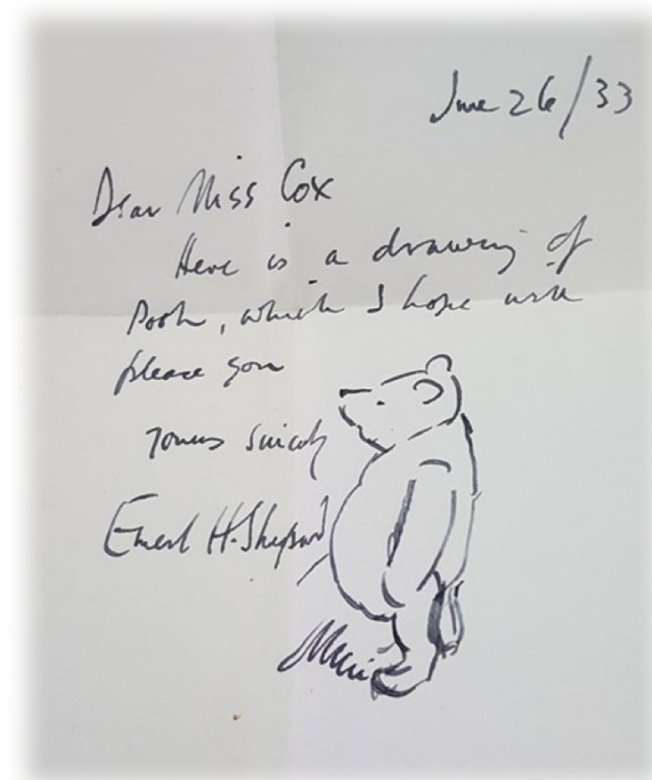
- Charing Cross Road
- Sangorski, Sutcliffe & Zaehnsdorf
- USA
- Dreweatts & Bloomsbury



Dreweatts<sup>1759</sup>



AUCTIONS  
BLOOMSBURY





# History of Printing with Moveable Type

- China, Korea
- Johannes Gutenberg  
*Bible* [Germany c.1455]
- William Caxton.- Chaucer  
*The Canterbury Tales* [England c.1476]





## Blue Chip Books: Collectable Areas Across the Ages

- Incunabula (pre 1501)
- Religion & Theology
- Science & Medicine:  
Copernicus, Vesalius, Galileo, Newton
- History:  
Raleigh *The Historie of the World*
- Philosophy:  
Bacon, Locke, Marx
- Architecture & Design:  
Vitruvius *De Architectura*, Palladio, Owen Jones
- Economics & Law:  
Adam Smith, Blackstone, Keynes
- Travel & Exploration:  
Cook, Livingstone, Stanley, Roberts, Scott, Burton
- Natural History:  
Gould, Audubon, Darwin
- Literature:  
Cervantes, Shakespeare, Defoe, Swift, Austen  
Dickens, Kipling, Lewis Carroll, Oscar Wilde
- Modern First Editions:  
Joyce, Hemingway, Fitzgerald, Fleming
- Children's & Illustrated:  
A A Milne, Rackham, Dulac, Dahl, Baum/Oz, J K Rowling





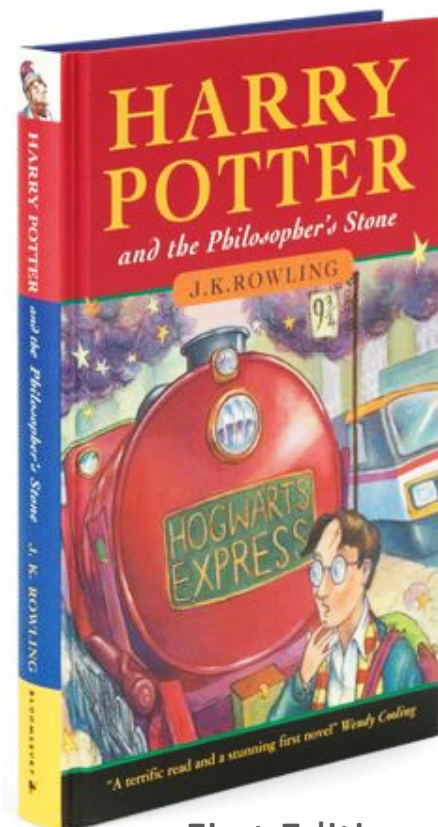
## Major Collections & Collectors

- Samuel Pepys (1633 – 1703)
- Thomas Jefferson (1743 - 1826)
- J P Morgan (1837 - 1913)
- Henry E Huntington (1850 - 1927)
- Henry Clay Folger (1857 - 1930)
- J Paul Getty (1892 - 1976)
- Johnny Depp (b.1963)

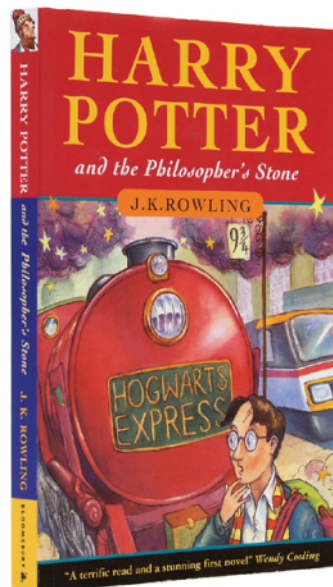




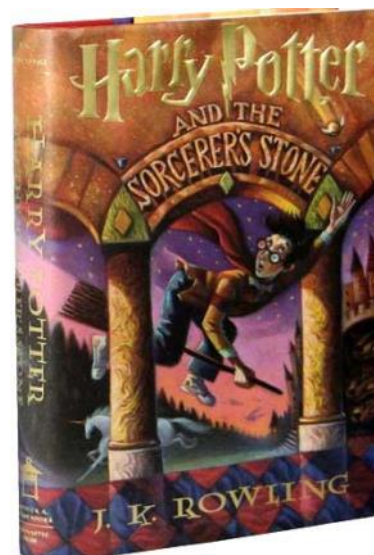
## First Editions: *Harry Potter*



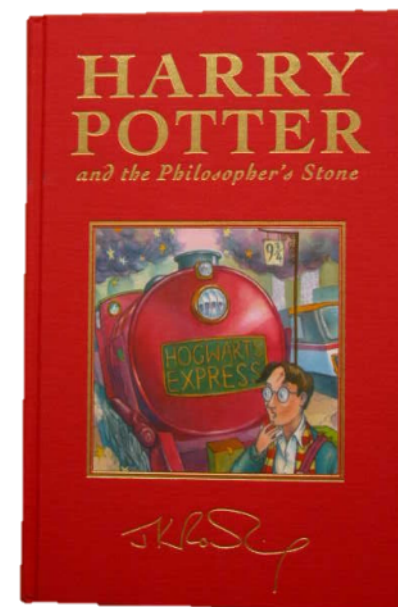
First Edition  
hardback  
\$40,000



First Edition  
paperback  
\$7,500



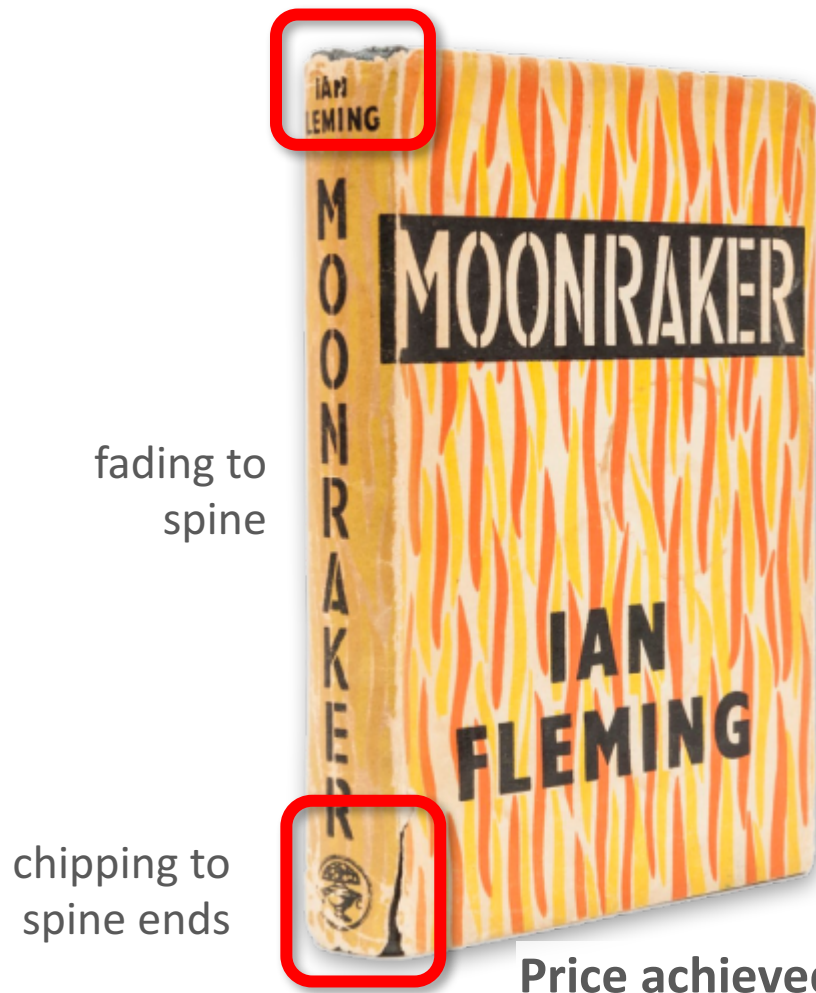
First US Edition  
\$500



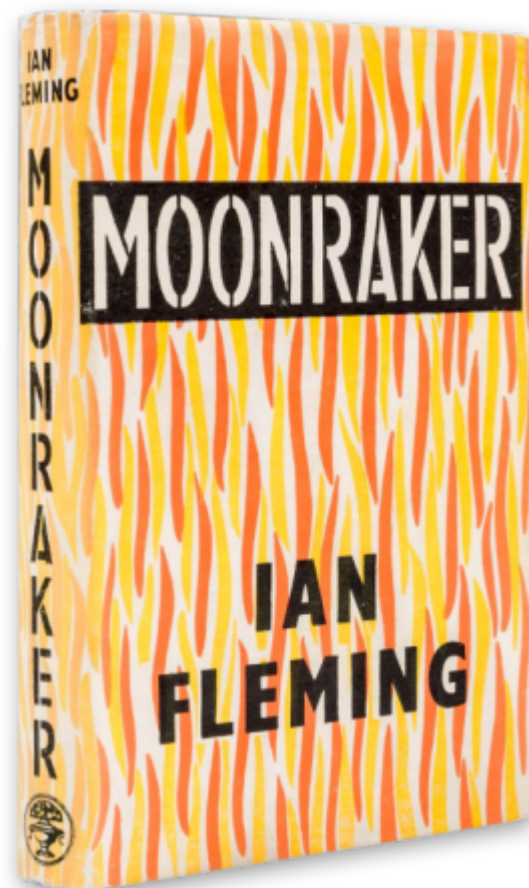
Deluxe First Edition  
\$150



## The Importance of Condition



Price achieved: \$2,000



Price achieved: \$20,000

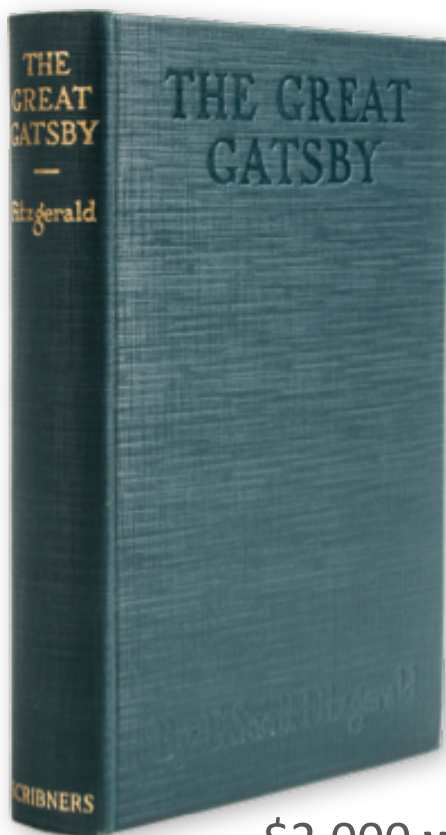


## The Importance of the Dust-jacket

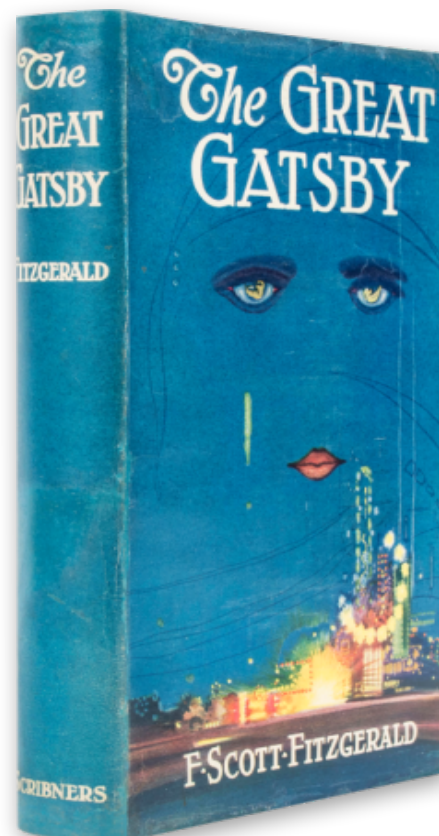
Dreweatts



AUCTIONS  
BLOOMSBURY



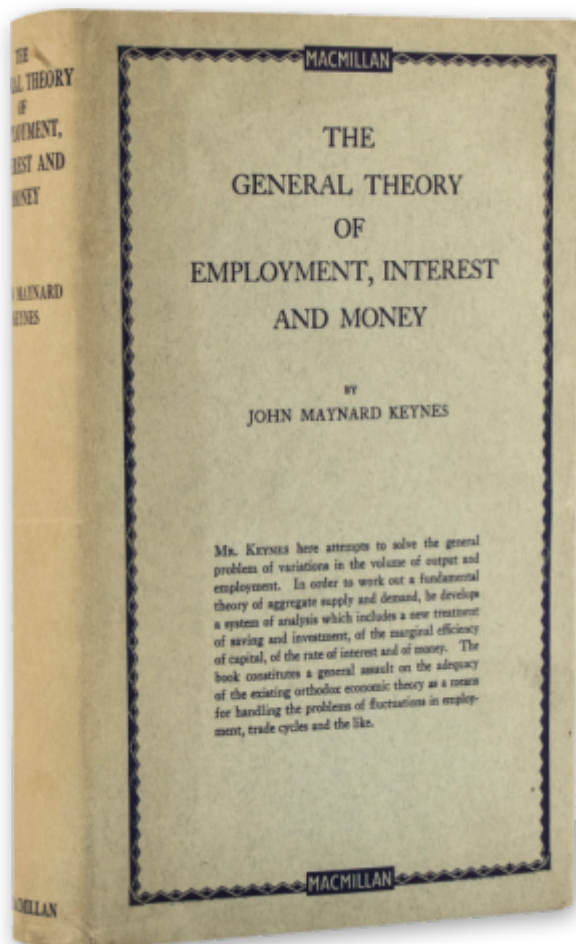
\$2,000 without  
dust-jacket



\$400,000 with  
dust-jacket



## Increase in Prices



### Maynard Keynes *The General Theory Of Employment*

- 1995 - \$500
- 2005 - \$3,500
- 2015 - \$9,000

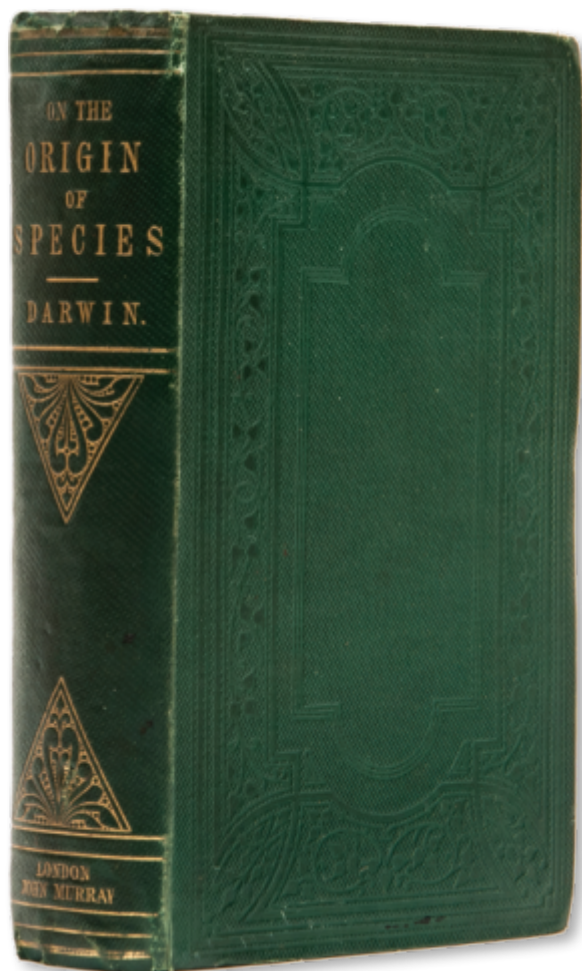
**1700% over 20 years**  
15.5% per annum

## Increase in Prices

Dreweatts



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### Charles Darwin *On The Origin Of Species*

- 2003 - \$46,000
- 2007 - \$92,000
- 2010 - \$138,000
- 2013 - \$199,000
- 2016 - \$230,000+

**400% over 13 years**  
13% per annum

## Increase in Prices



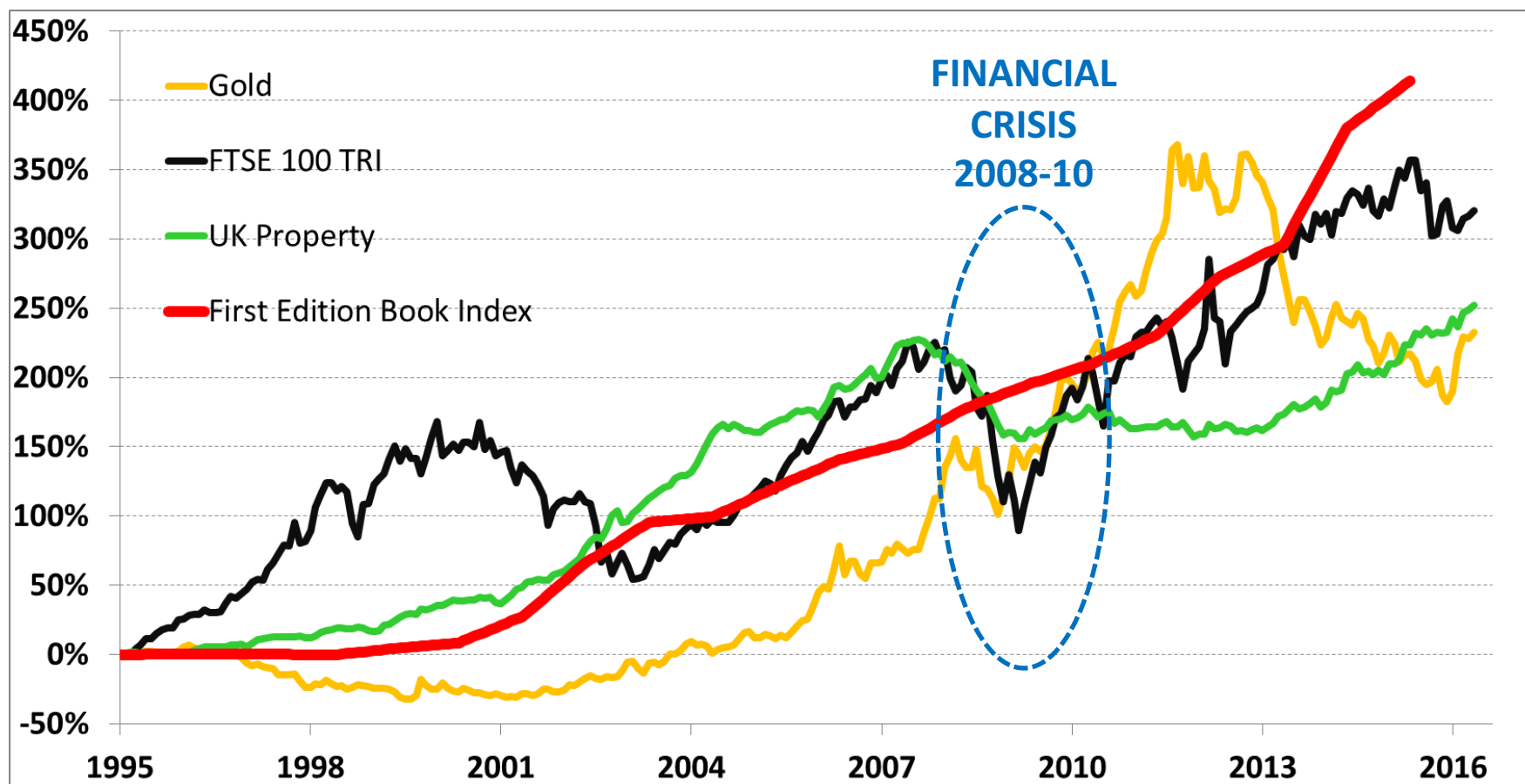
### Ian Fleming James Bond: *Casino Royale*

- 1982 - \$850
- 1992 - \$2,000
- 2004 - \$8,500
- 2014 - \$31,000
- 2016 - \$35,000

**4000% over 34 years**  
11.5% per annum



# The Modern First Editions Index





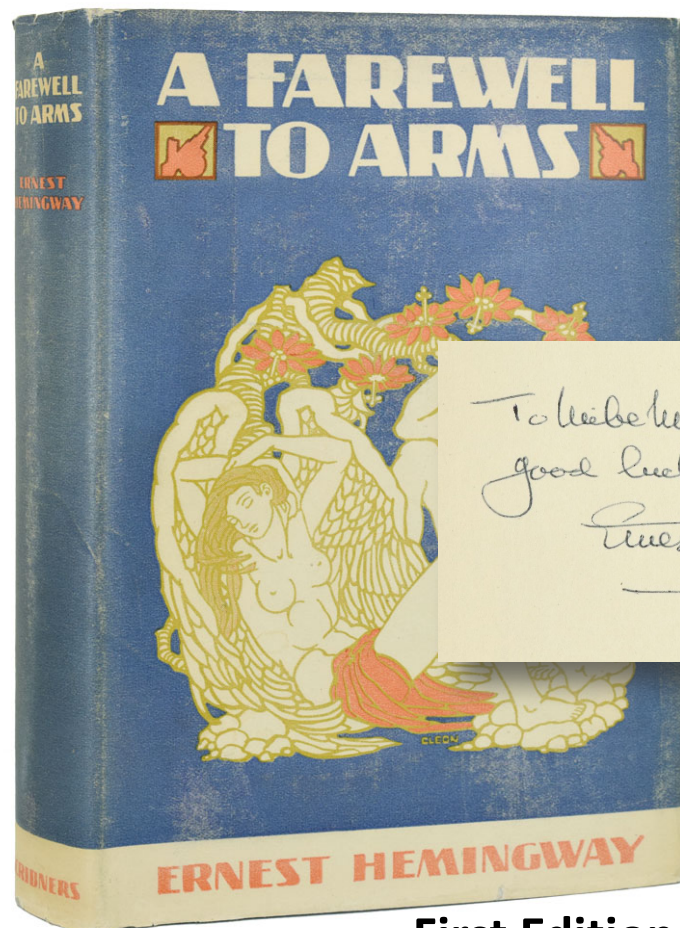


# The Modern First Editions Index

	1995	2015	% per annum
Kingsley Amis - Lucky Jim	£750	£2,500	6.2%
James M Cain - The Postman Always Rings Twice	£612	£3,172	8.6%
Arthur Conan Doyle - The Hound of the Baskervilles	£529	£3,000	9.1%
F.Scott Fitzgerald - Tender is the Night	£1,496	£10,370	10.2%
Ian Fleming - Casino Royale	£2,760	£24,180	11.5%
Ian Fleming - Live and Let Die	£460	£8,060	15.4%
William Golding - Lord of the Flies	£1,378	£5,736	7.4%
Graham Greene - The Power and the Glory	£2,760	£8,296	5.7%
Ernest Hemingway - In Our Time	£7,130	£21,044	5.6%
Aldous Huxley - Brave New World	£1,225	£5,124	7.4%
Jack Kerouac - On the Road	£619	£7,320	13.1%
A.A.Milne - The Christopher Robin Books	£3,215	£12,615	7.1%
Vladimir Nabokov - Lolita	£1,496	£5,997	7.2%
George Orwell - Animal Farm	£190	£5,124	17.9%
George Orwell - Nineteen Eighty-Four	£520	£8,060	14.7%
Ayn Rand - The Fountainhead	£405	£8,540	16.5%
J.D.Salinger - Catcher in the Rye	£1,608	£7,320	7.9%
John Steinbeck - The Grapes of Wrath	£976	£5,691	9.2%
J.R.R.Tolkien - The Lord of the Rings	£5,254	£20,000	6.9%
Evelyn Waugh - Decline and Fall	£1,430	£8,681	9.4%
H.G.Wells - The Time Machine	£692	£3,250	8.0%
T.S.Eliot - Prufrock and Other Observations	£3,740	£17,500	8.0%
T.S.Eliot - The Waste Land	£692	£5,624	11.0%
Robert Graves - Good-Bye to All That	£391	£3,750	12.0%
James Joyce - Ulysses	£5,464	£22,765	7.4%
P.G.Wodehouse - Pothunters	£1,149	£3,968	6.4%
J.M.Keynes - The General Theory of Employment	£623	£6,820	12.7%
<b>TOTAL</b>	<b>£47,565</b>	<b>£244,507</b>	<b>8.5%</b>



## Hemingway *A Farewell to Arms* | Christie *Appointment with Death*



To be be happy  
good luck  
Ernest Hemingway.

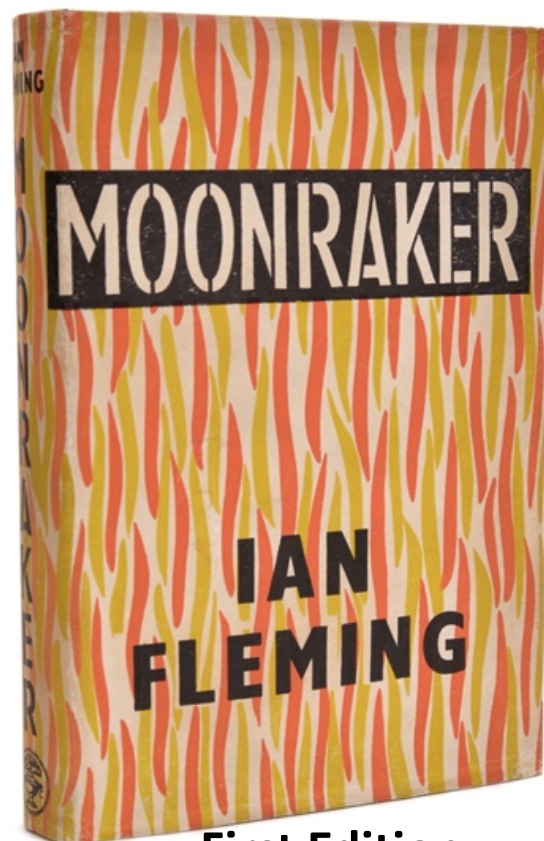
**First Edition,  
inscribed \$22,000**



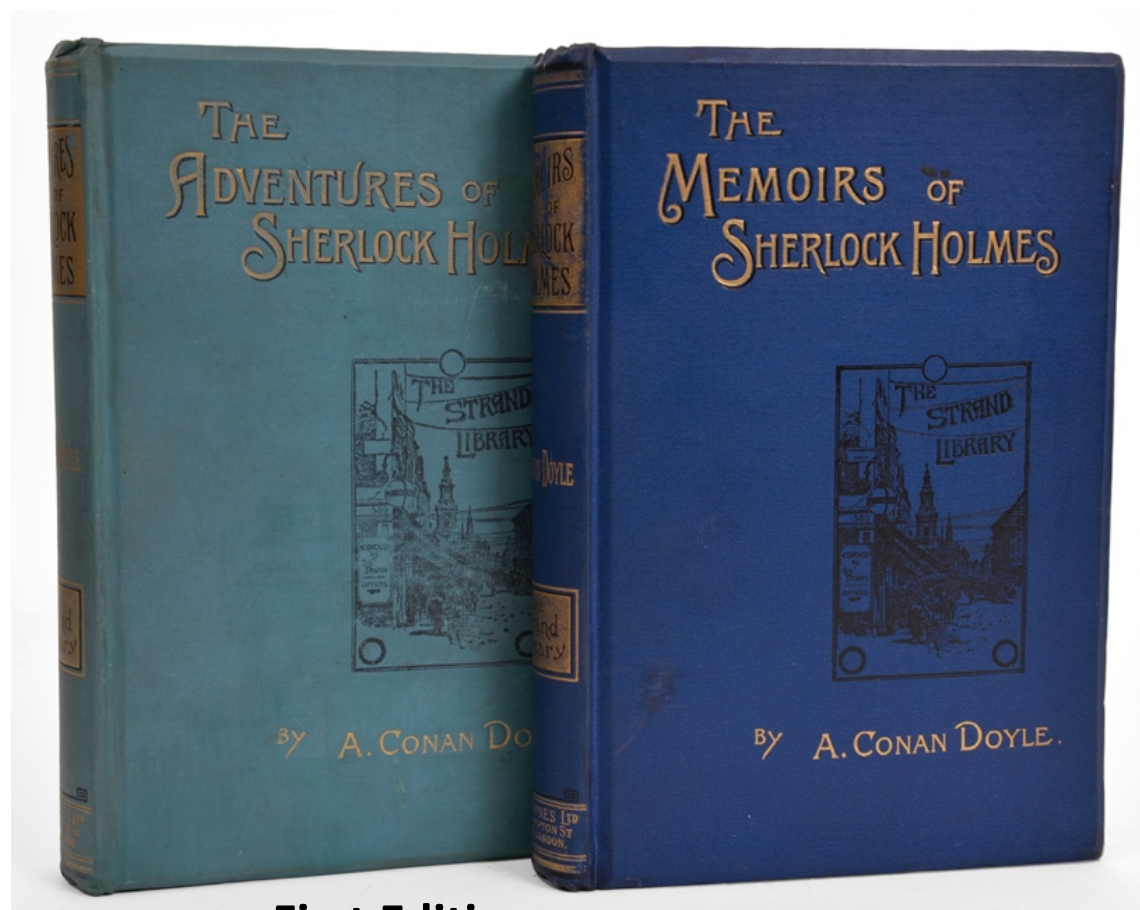
**First Edition  
\$2,500**



## Ian Fleming *Moonraker* & Conan Doyle *Sherlock Holmes*



**First Edition**  
**\$11,000**



**First Editions**  
**\$6,000**

## In Summary

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- Condition, Condition, Condition!
- Good Provenance
- High Profile Authors
- Collect for Enjoyment - Potential for Returns



## How To Buy Rare Books

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- Public Auctions  
Dreweatts & Bloomsbury Auctions
- Internet Auctions
- Retail - Dealers
- Stanley Gibbons

# Dreweatts & Bloomsbury

- Market Leaders in all fields and across price ranges
- Average around 150 sales per year
- Global access through online portals
- Hundreds of years collective experience
- Large team of friendly specialists on hand to advise



FURNITURE



BOOKS



JEWELLERY



CLOCKS



## Contact

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**Clive Moss**  
**Dreweatts & Bloomsbury**

**020 7495 9494**

*[cmoss@bloomsburyauctions.com](mailto:cmoss@bloomsburyauctions.com)*



**MALLET**  
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