

YOU'RE A HIGH NET WORKER:

HOW TO DEVELOP INTO HIGH NET WORTH

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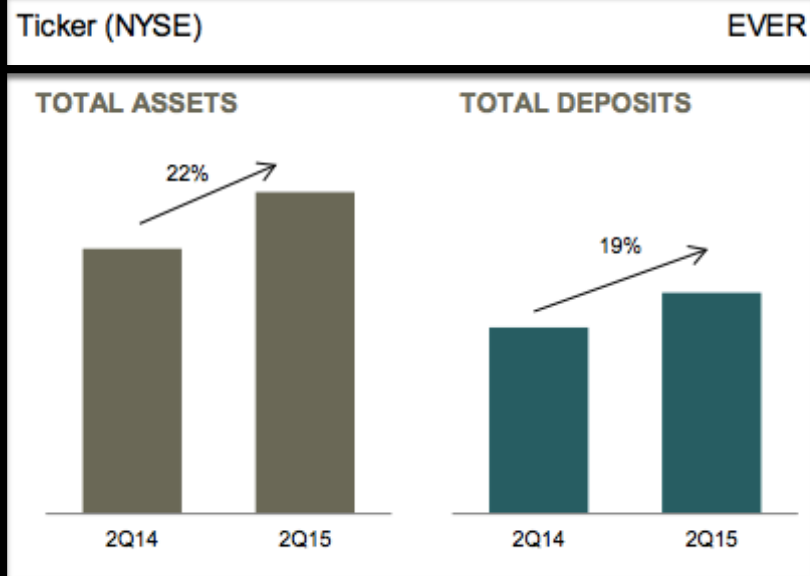
EVERBANK OVERVIEW

CORPORATE OVERVIEW

- Diversified financial services company headquartered in Jacksonville, FL
- Nationwide banking and lending businesses
 - Direct retail and commercial lending offices in major MSAs across the country
 - Branchless deposit franchise supplemented by high volume financial centers in Florida
- Cohesive, experienced management team
- Disciplined risk management culture with strong credit performance
- 20 consecutive years of profitability
- IPO in May 2012

2Q15 FINANCIAL SUMMARY¹

Assets	\$24.1bn
Loans & Leases	\$19.9bn
Deposits	\$16.5bn
Tangible Common Equity per Common Share	\$13.00
Stock Price	\$20.44
Market Cap	\$2.5bn



(1) Market data and price performance as of 8/10/2015.

Daily Pfennig® | Economic happenings around the world

Chuck Butler



The father of the *Daily Pfennig*® newsletter, Chuck has a career in investment services and currencies spanning 35+ years. His tacit knowledge of the global markets along with his inventive spirit has led to the creation of many distinct and innovative currency-based products. A respected analyst of the currency market, Chuck has made frequent appearances on *MarketWatch*, *USAToday*, *CNNfn*, *Bloomberg Television*, and *CNBC* as well as quoted in *The Wall Street Journal*, *US News & World Report*, and *The Chicago Tribune*.

DISCUSSION TODAY



The High Net Worker – Is that you?

The view from the murky crystal ball

Currency investing 101



MEET THE HIGH NET WORKER

Go inside the numbers, as this emerging population of U.S. households stands poised to make its economic impact on the country.

41-63 YRS

AVERAGE AGE

\$374K

AVERAGE HOUSEHOLD INCOME

\$750K-\$1M

MEDIAN INVESTABLE ASSETS

THE HIGH NET WORKER PROFILE

Married

Highly educated

International traveler

Conservative investors



KEY TAKEAWAYS ABOUT THE HIGH NET WORKER

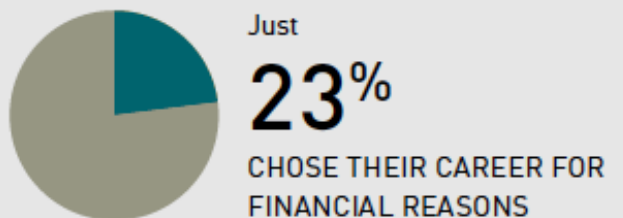
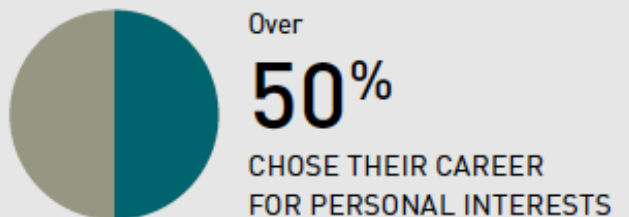
- 1** **THEY HAVE AN OPTIMISTIC VIEW** of the economy, maintain confident attitudes about their future spending and have a strong aversion to ever cutting back on their careers.
- 2** **SIXTY-NINE PERCENT** described themselves as conservative investors who, based on their attitudes towards certain asset classes, may be missing out on important diversification opportunities.
- 3** **NEARLY A THIRD** has never used a financial advisor, but 91% believe an advisor would add value to their investment program.
- 4** **ONE IN THREE** plan to purchase real estate in the next two years, and half have already or would consider using a home equity line of credit.



A COMMITTED WORK FORCE

Much more likely to work 50 or more hours per week, or

12 HRS MORE THAN THE
AVERAGE WORKER



3x MORE LIKELY TO WORK FOR A FORTUNE
500 COMPANY

THE HIGH NET WORKER PROFILE

Strong work ethic

Averse to cutting back hours

Attribute their success to hard work



SMART WITH THEIR MONEY

As compared to the average individual, they are

2x MORE LIKELY TO BE INVESTED IN
THEIR COMPANY'S 401(K)

3x MORE LIKELY TO BE INVESTED IN
THE STOCK MARKET

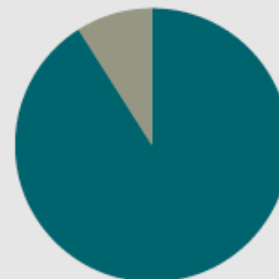
5x MORE LIKELY TO BE INVESTED IN A
529 COLLEGE SAVINGS PLAN



Meanwhile,

31%

HAVE NEVER USED
AN ADVISOR



Yet,

91%

BELIEVE AN ADVISOR WOULD
BE BENEFICIAL TO THEM



LIVING THE AMERICAN DREAM

40% OWN HOMES VALUED
OVER \$750K



33% PLAN TO BUY PROPERTY IN
WITHIN 2 YEARS



58% WILL OR HAVE ALREADY HELPED
A CHILD WITH A DOWN PAYMENT



52% HAVE OR WOULD CONSIDER A
HOME EQUITY LINE



THE HIGH NET WORKER PROFILE

Homeowners

Buying new and second homes

Leveraging their home's equity

2011 Hot Topic List

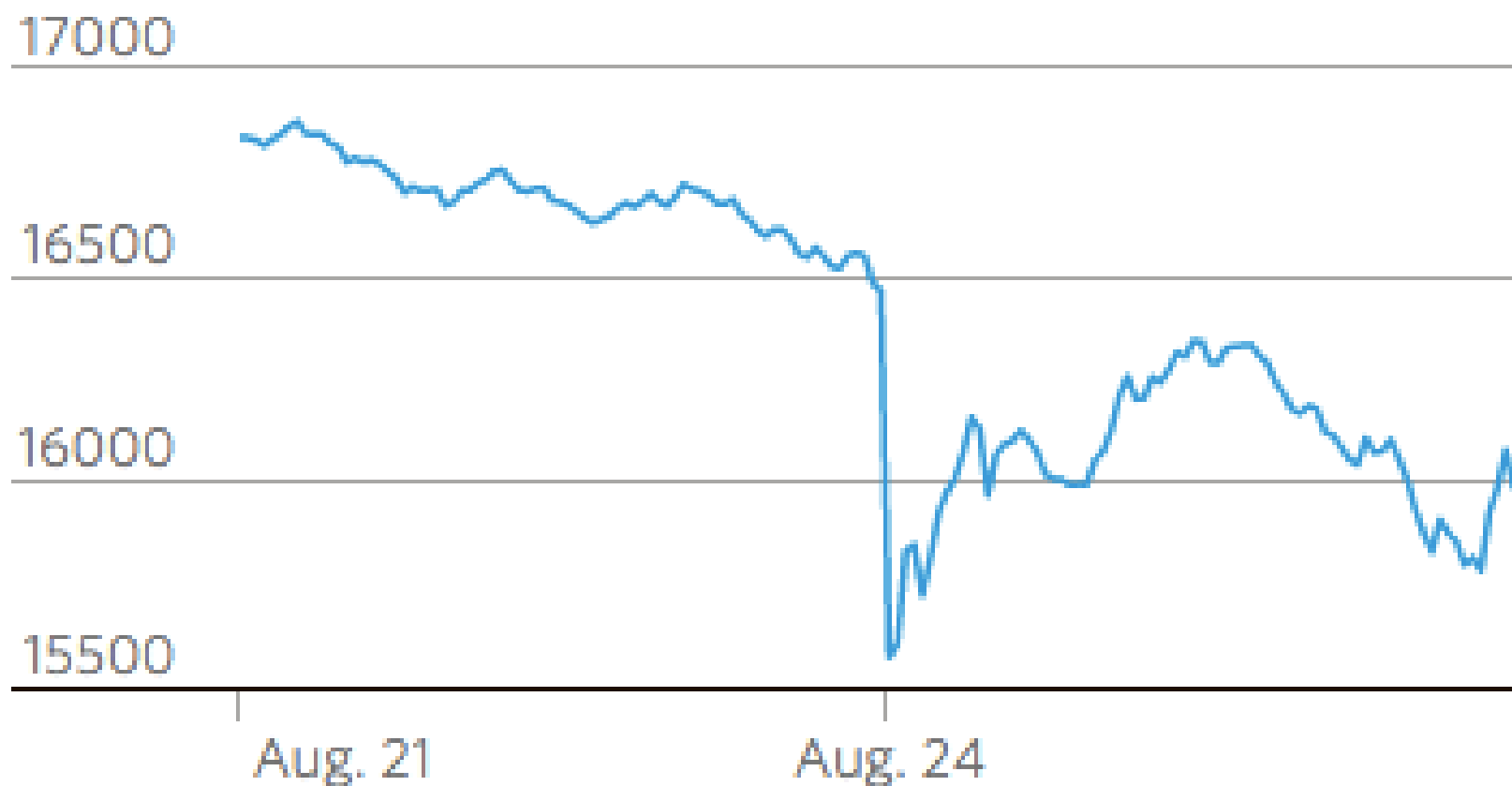


2015 HOT TOPICS



- ✓ Story the market tells us
 - ✓ Treasury Yields
 - ✓ Gold Price
 - ✓ Commodity Prices
 - ✓ Employment
- ✓ Greece / China
- ✓ Outstanding debt overhang

Dow Jones Industrial Average



Source: WSJ Market Data Group

Ten-year US Treasury Note remains very low

FRED 

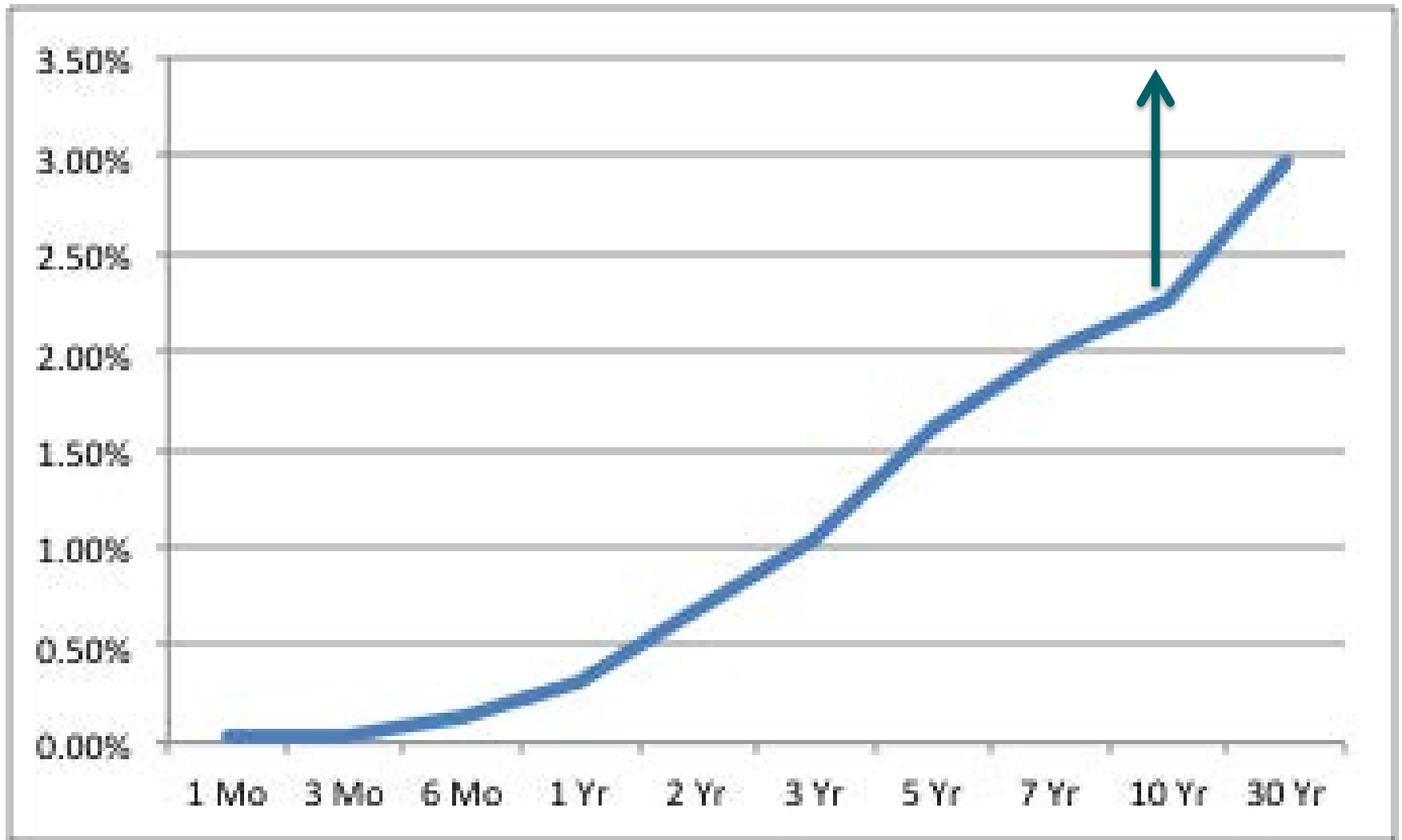
— 10-Year Treasury Constant Maturity Rate



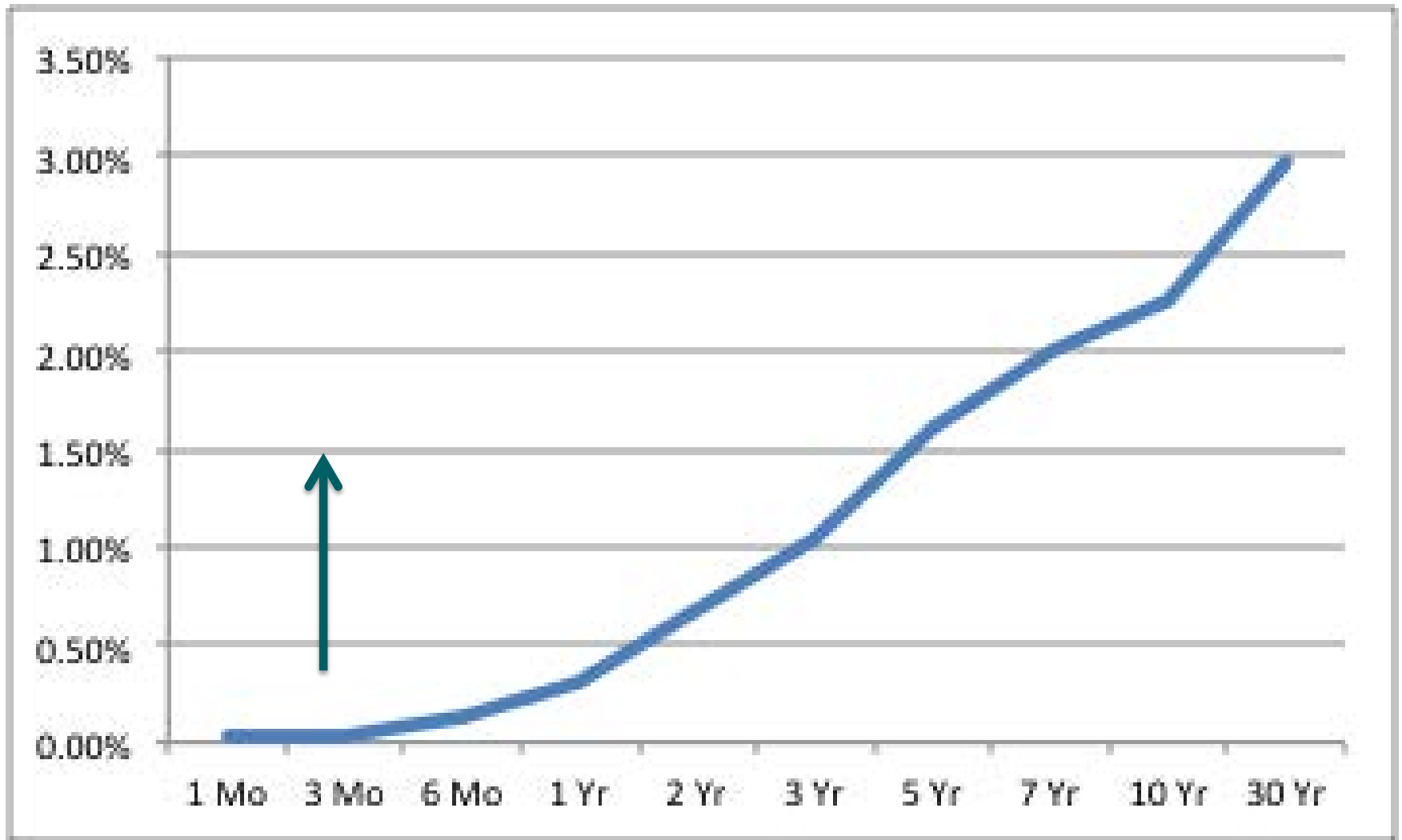
Source: Board of Governors of the Federal Reserve System (US)

Shaded areas indicate US recessions - 2015 research.stlouisfed.org

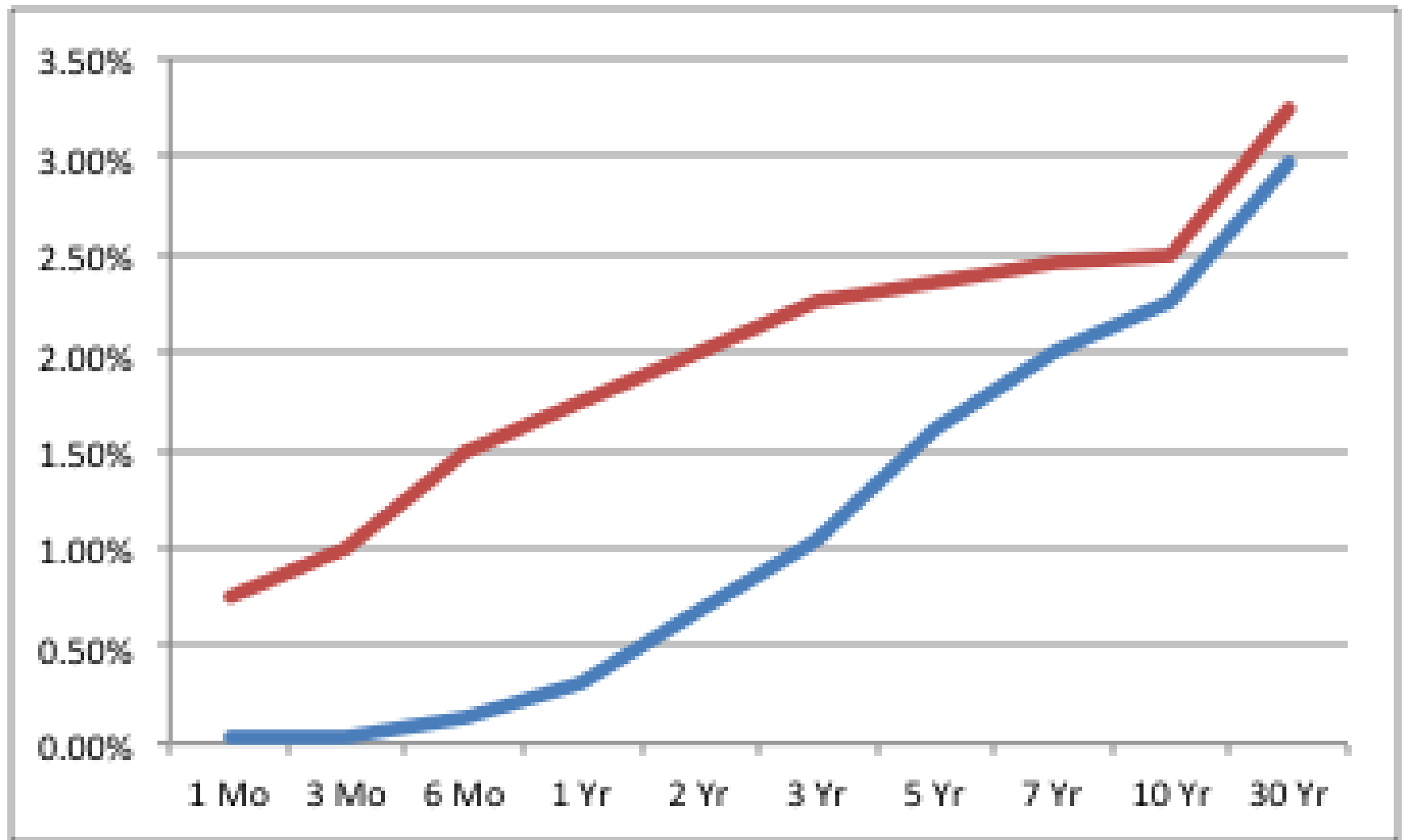
Yield Curve



Yield Curve



Possible Yield Curve – Bear Flattener



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**THERE'S MORE OUT THERE THAN
WHAT ZILLOW'S SHOWING YOU.**

Search more MLS-listed, for-sale properties on realtor.com

READ THIS, SPIKE THAT

Time to Sell Risk

Should investors run away from risk?

Email Print 2

By JOHN KIM

July 22, 2015

UP

Go

Gold belie

By RANDALL

July 22, 2015

As with politics and religion, gold seems to be a subject not to be discussed amongst friends. Conversations about the metal seem to arouse the same passions, positive

...ies, Which Is Faith-Based?

...ed; but if faith falters in the Fed and the dollar, the metal could surge.

Commodities

Commodities At Lowest Level Since 2002



Source: StockCharts.com

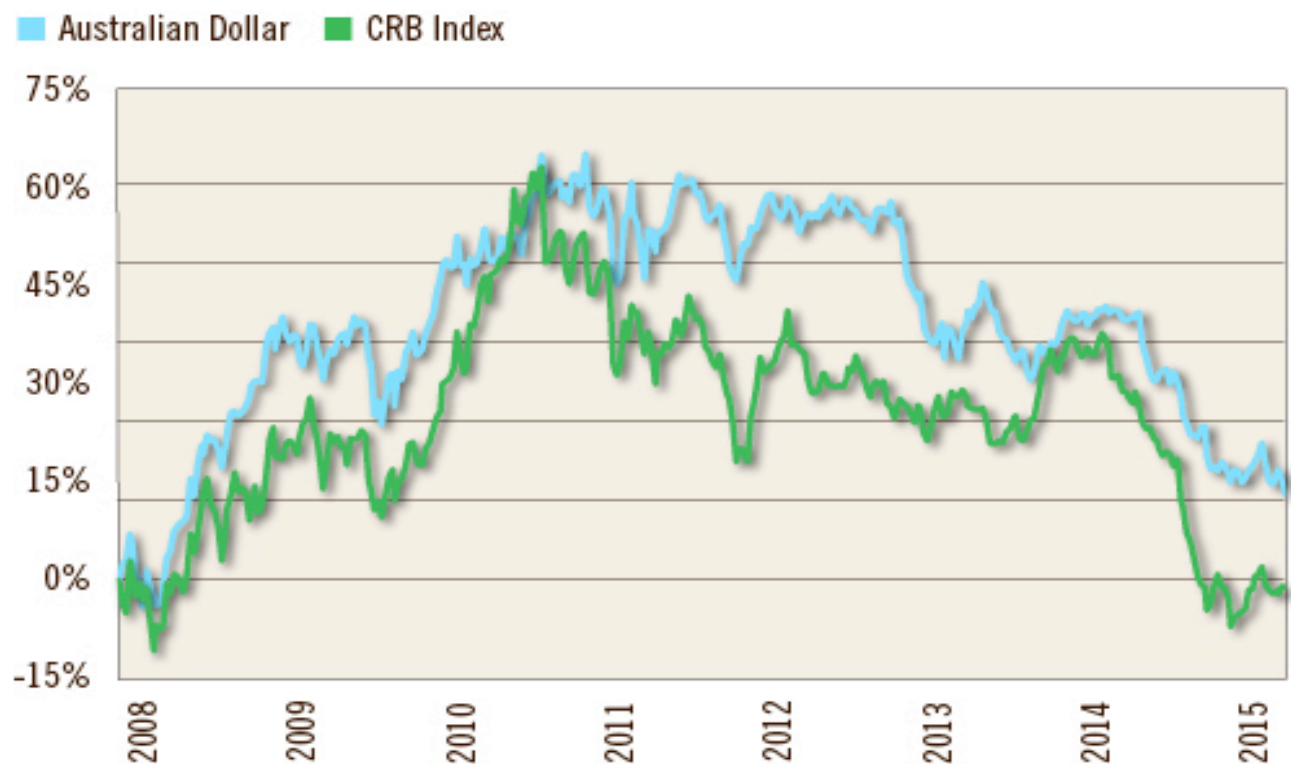
CASEY RESEARCH

EverBank

COMMODITY IMPACT ON SOME CURRENCIES

Heavy Metals

As the CRB Index of commodity prices has slumped during the last four years, so has the value of the Aussie dollar

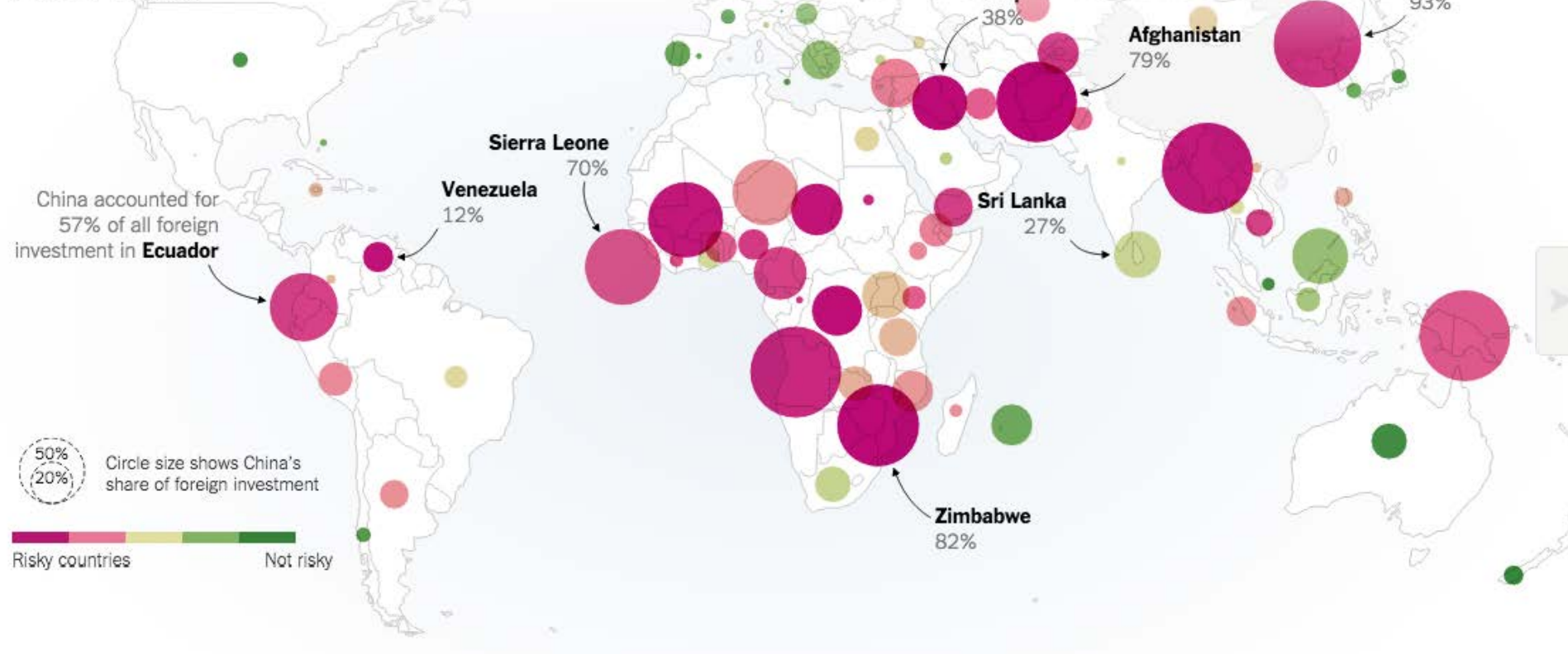


China and Greece



China

CHINA'S SHARE OF FOREIGN INVESTMENT 2005-2013



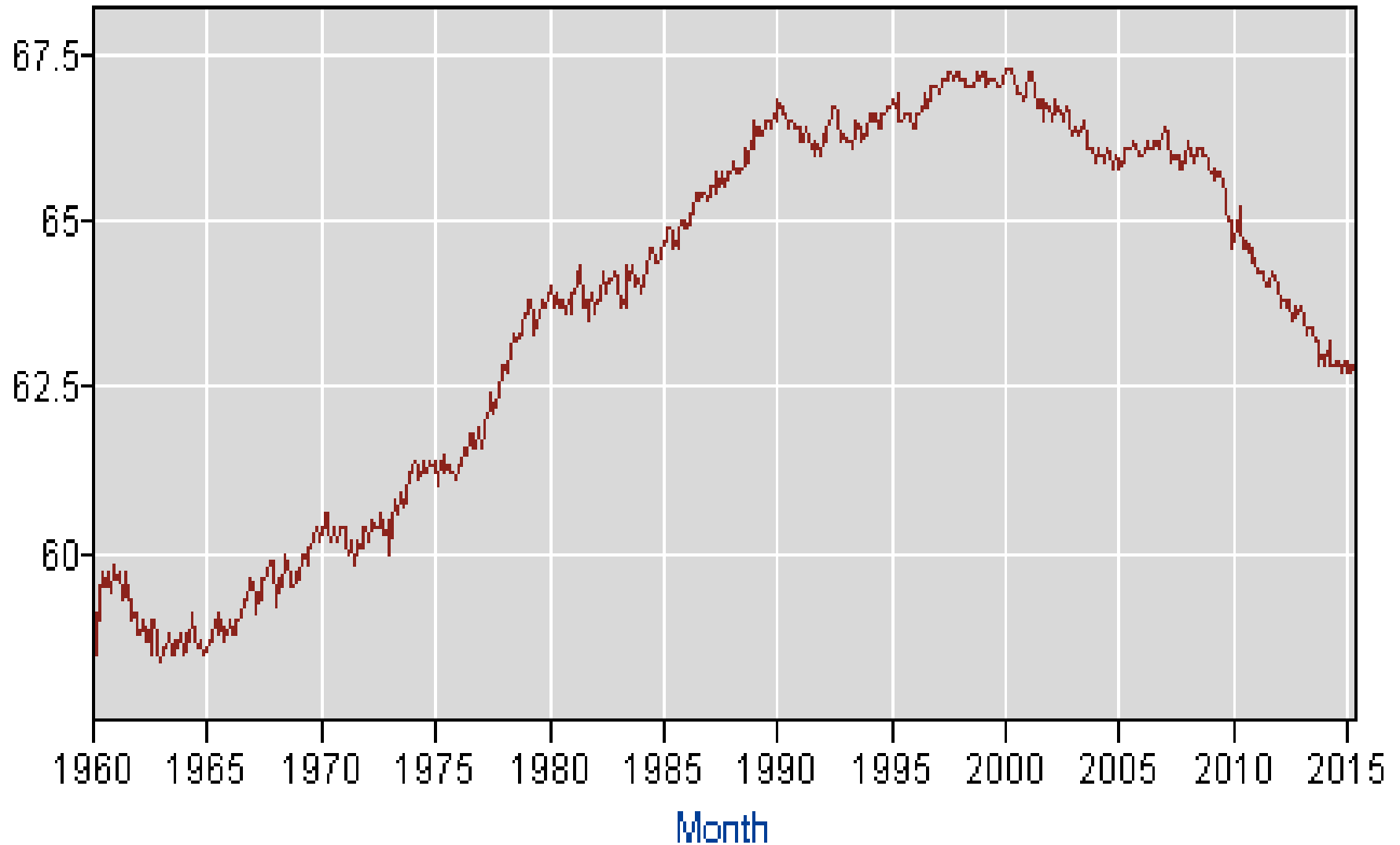
Greece

 Connecticut	23	258,996
 Louisiana	24	257,008
 Oregon	25	229,241
 Alabama	26	199,727

Greece \$238B

The math doesn't work

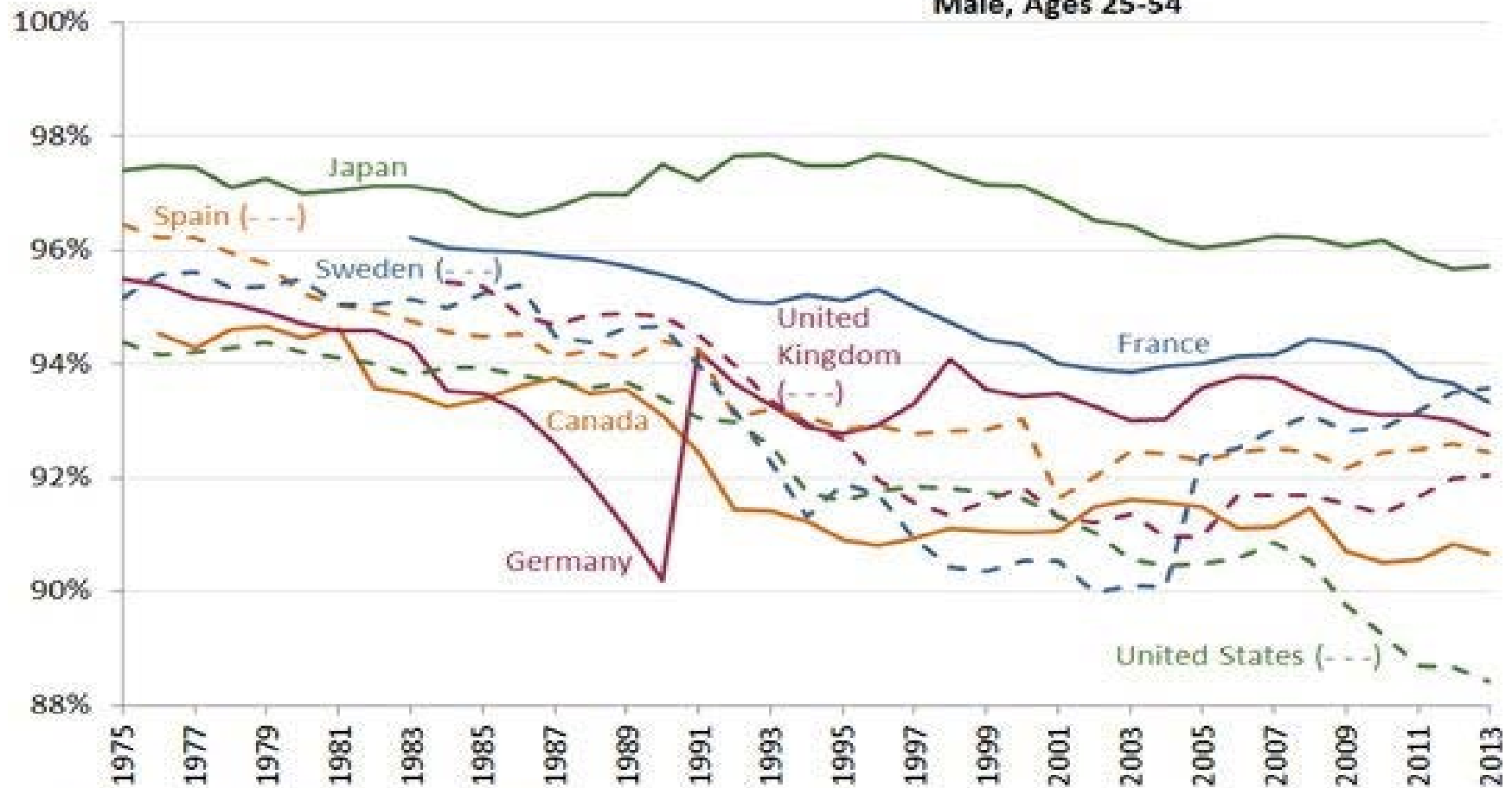
Labor Force Participation Rate



Labor Force Participation Rate

National Labor Force Participation Rates

Male, Ages 25-54



SOURCE: OECD Annual Labor Force Statistics Database and authors' calculations.

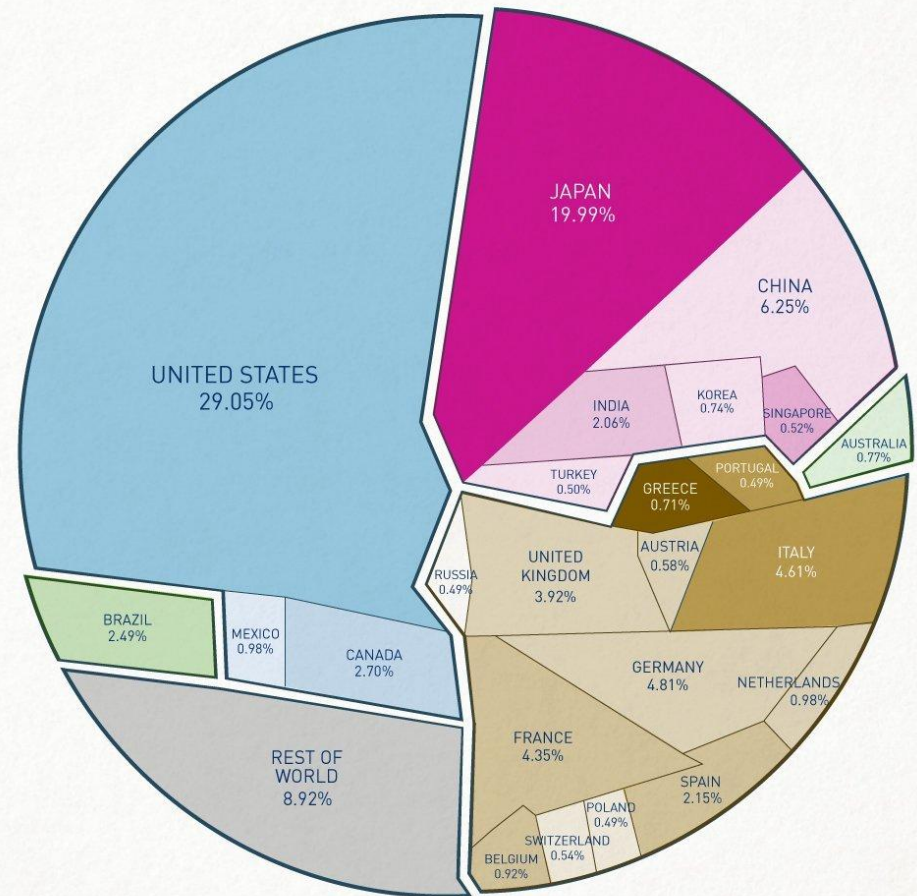
FEDERAL RESERVE BANK of ST. LOUIS





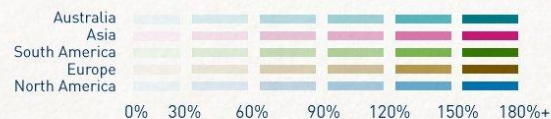
THE UNITED NATIONS OF DEBT

% of World Debt, by Country

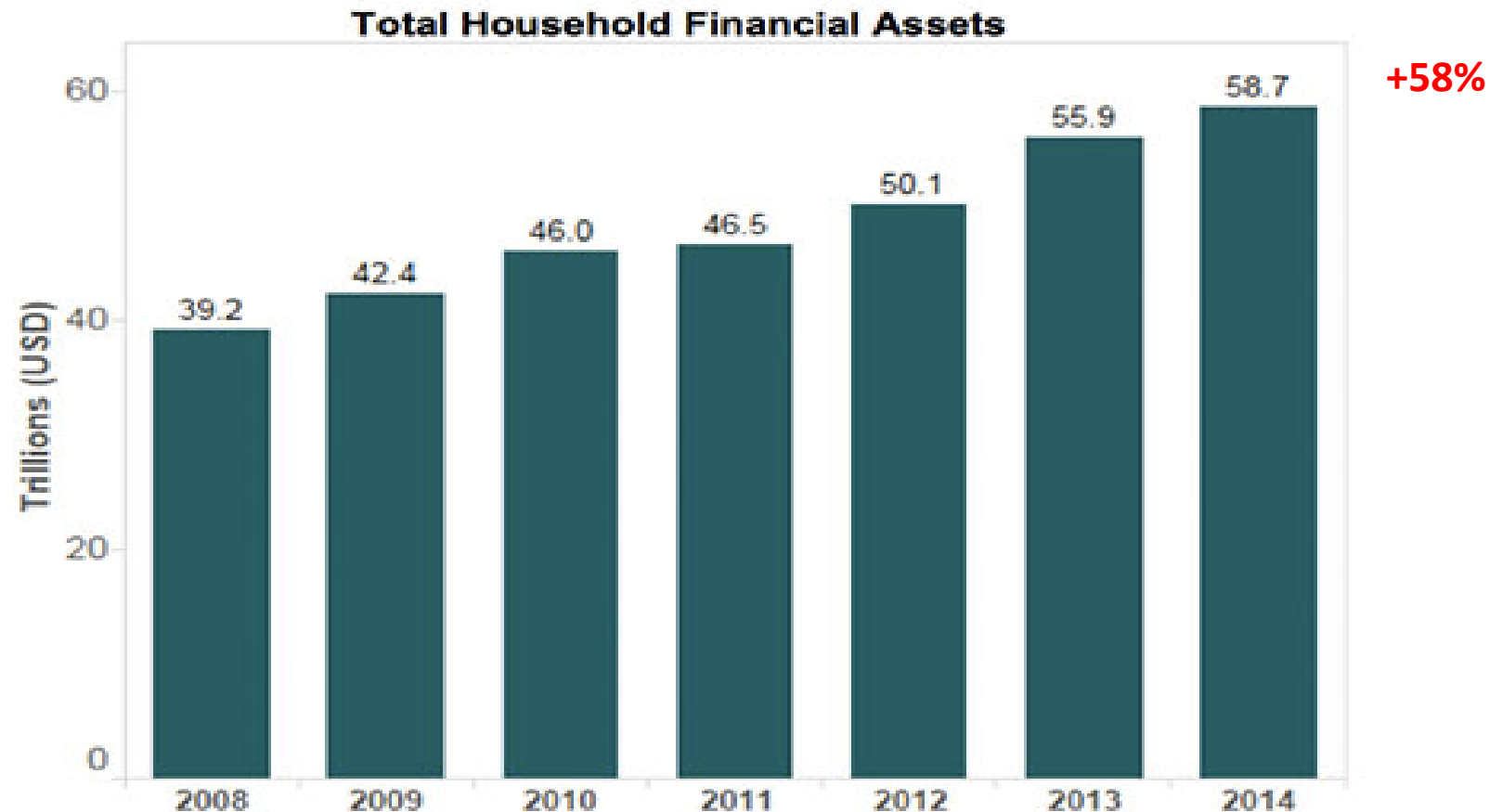


Total Global Debt: \$59.7 trillion

Debt-to-GDP Ratio



Debt Overhang



Source: EverBank Research Team, based on analysis of publicly available data from the Federal Reserve Flow of Funds and Tiburon Strategic Advisors.

Debt Overhang

Financial Assets and Estimated Gain 2008 - 2014

% of Households	# of Households	% of Financial Assets	Financial Asset Gain	Cumulative Gain
1%	1.23	27%	\$ 5.3	\$ 5.3
7%	8.61	50%	\$ 9.8	\$ 15.0
91%	111.93	23%	\$ 4.5	\$ 19.5
	millions		trillions	trillions

+80%

Source: EverBank Research Team, based on analysis of publicly available data from Tiburon Strategic Advisors

CURRENCY AS AN ASSET CLASS



Diversify across multiple sectors

Look medium to long term

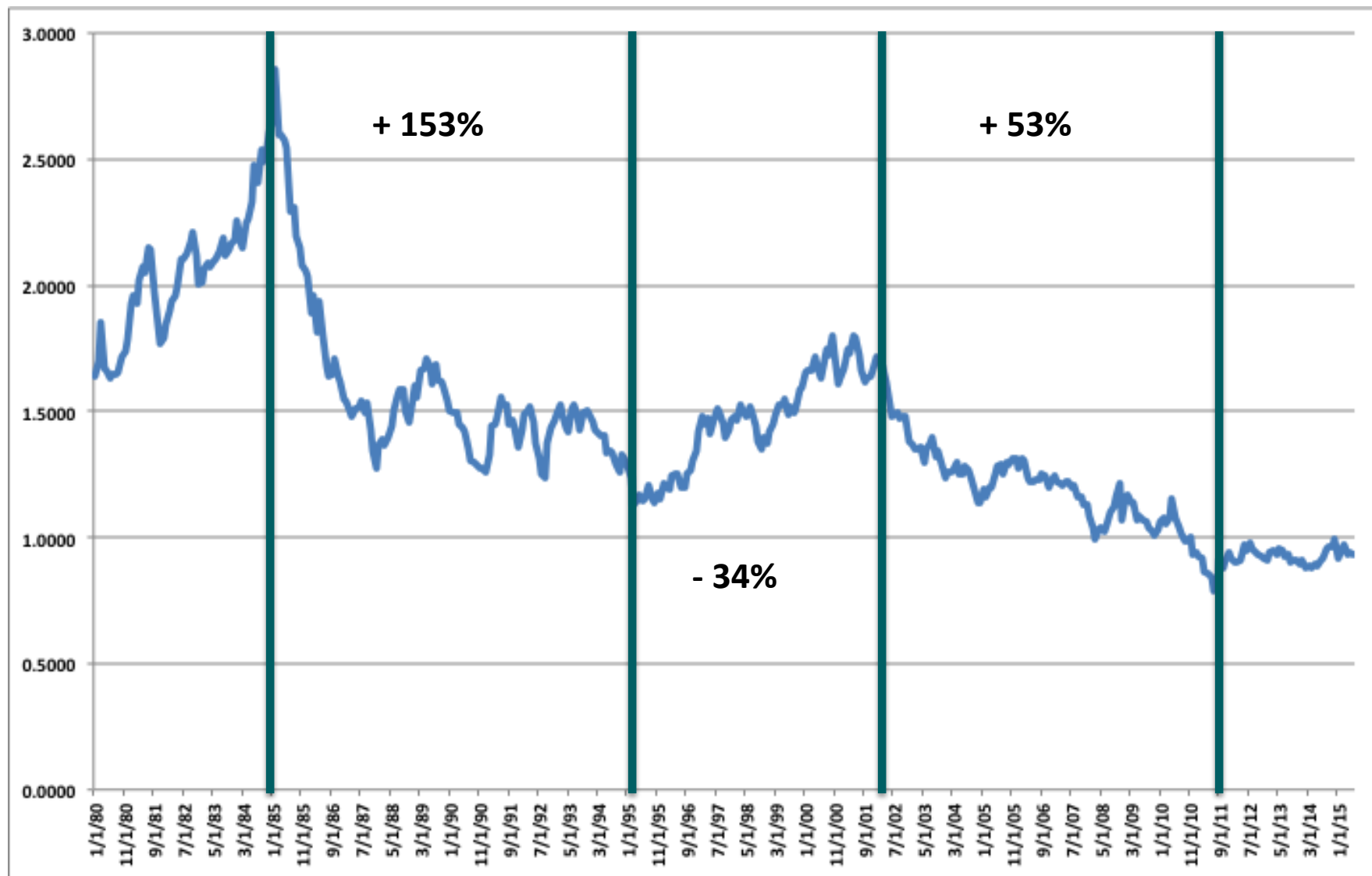
Balance when fundamental outlook changes

MONEY IS FICTION



- ✓ Belief
- ✓ Trust

Swiss Franc – January 1980 through June 2015



Data: Bloomberg. Chart and analytics EverBank.

Returns shown for US investor holding Swiss Franc.

The trend data presented does not include interest nor retail exchange spreads or other transaction costs.



2014 CURRENCIES TO WATCH – 1 year update

Country	1 Year Change
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New Zealand	-22.6%
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Australia	-21.6%
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Norway	-23.2%
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China	- 0.3%
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Brazil	-32.3%
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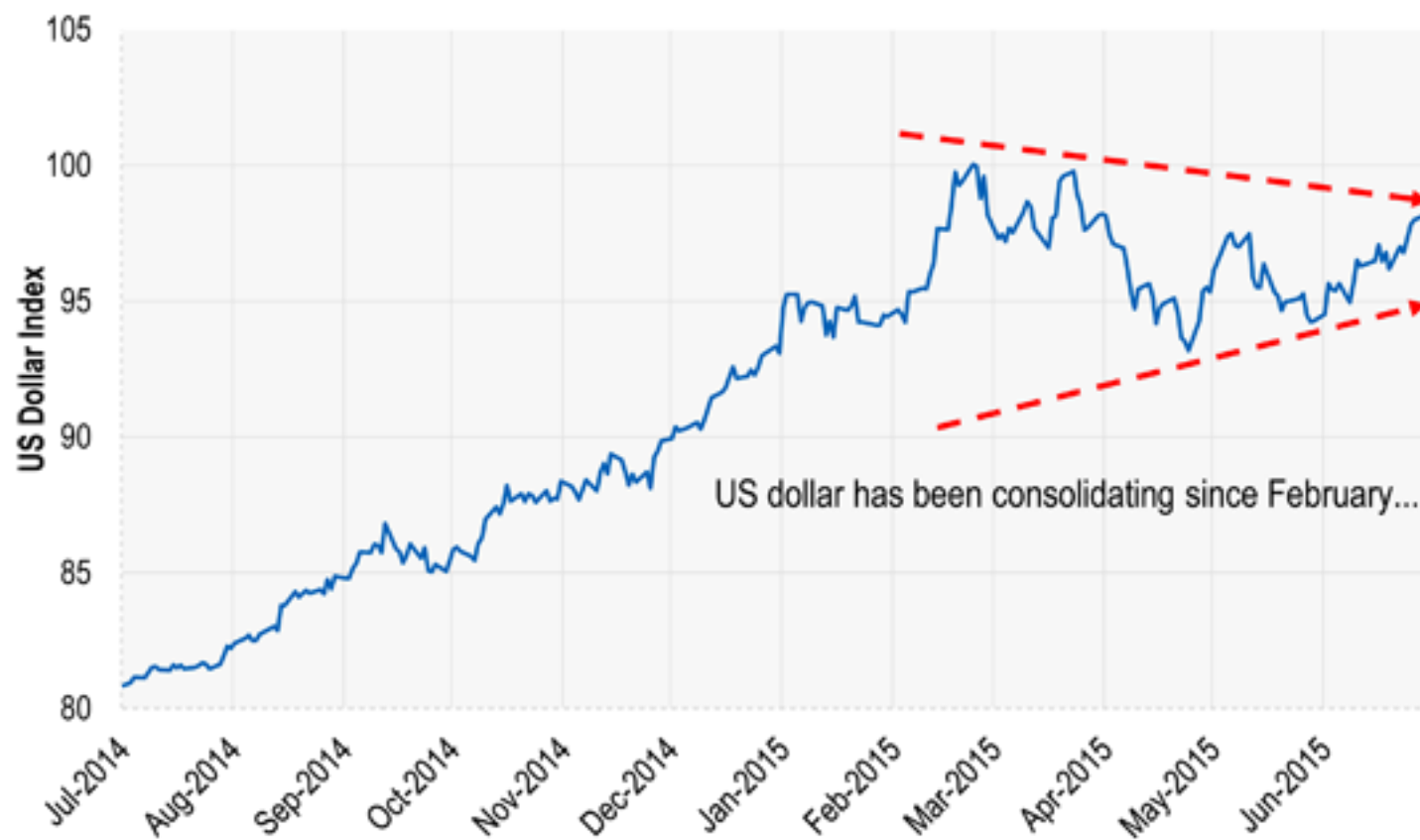
Platinum	-34.0%
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Palladium	-30.0%
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The trend data presented does not include interest nor retail exchange spreads or other transaction costs.
Data July 25, 2014 to July 23, 2015.

Source: Bloomberg World Currency Ranker (WCRS). WCRS asset trends are based on BGN "Bloomberg Generic" or 'spot' currency exchange rates and metals prices as of 5 pm Eastern Time on the dates specified. Such rates are generally only available for large volume transactions conducted by institutional investors at a specific point in time. These rates are illustrative only and do not reflect interbank rates available to us or the rates we make available to customers at any point in time., and the trend data provided does not include retail exchange spreads or other transaction costs.

US Dollar Surges Higher Over Past 12 Months



Source: StockCharts.com

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