

CCE Monroe County
Annual Budget Summary

| SOURCE REVENUES | 12/31/2025 | | 2025 BUDGET | 2026 BUDGET |
|---|------------------------|------------------------|------------------------|--|
| | ACTUAL | | | |
| Federal Funds | | | | |
| SL Fed Contrib | \$ 10,278.62 | \$ 12,000.00 | \$ 12,000.00 | Smith Lever |
| Fed Contract Contrib | \$ 169,010.32 | \$ 265,422.00 | \$ 136,250.00 | SNAP, Harvest NY, International Exch. |
| Total Federal Funds | \$ 179,288.94 | \$ 277,422.00 | \$ 148,250.00 | |
| NY State | | | | |
| NYS 224 Contracts | \$ 85,346.04 | \$ 92,045.00 | \$ 102,098.01 | State 224 |
| NYS Fringe Benefits | \$ 396,194.77 | \$ 677,117.67 | \$ 518,452.88 | In/Out through Cornell |
| NYS Contracts Contrib | \$ 27,500.00 | \$ 20,000.00 | \$ 42,573.35 | 4H Dairy, NYS Ed (Funke) |
| Total NY State Funds | \$ 509,040.81 | \$ 789,162.67 | \$ 663,124.24 | |
| County | | | | |
| County Approp Contrib | \$ 376,666.65 | \$ 452,000.00 | \$ 452,000.00 | County Appropriations |
| Total County Funds | \$ 376,666.65 | \$ 452,000.00 | \$ 452,000.00 | |
| Other County | | | | |
| County Contract Contrib | \$ 153,157.91 | \$ 130,000.00 | \$ 130,000.00 | Food Insecurity Project |
| Total Other County Funds | \$ 153,157.91 | \$ 130,000.00 | \$ 130,000.00 | |
| Other Grants/Contracts | | | | |
| Other Govt Contracts Contrib | \$ 52,157.04 | \$ 63,067.60 | \$ - | GVRMA and Innovative Healthy Foods (ARPA) ended 2025 |
| Other Grants/Contracts Contrib | \$ 7,859.27 | \$ 12,477.10 | \$ 209,982.32 | Seed to Supper Mini (\$800), TBD Grants applied for |
| Private Contracts Contributions | \$ 53,124.45 | \$ 58,316.55 | \$ 17,881.75 | Forestry, Avangrid, Friends of Extension |
| Total Other Other Grant/Contract Funds | \$ 113,140.76 | \$ 133,861.25 | \$ 227,864.07 | |
| Contributions | | | | |
| Contrib Unrestricted | \$ 274,118.85 | \$ 44,540.71 | \$ 42,000.00 | Expected contributions across programs (\$30k goal for Donation Campaign) |
| Donated Services | \$ - | \$ - | \$ - | |
| Contrib, Temp Rest | \$ 3,428.37 | \$ 71,000.00 | \$ 6,200.00 | Paper Clover, Harper Scholarship |
| Total Contributions | \$ 277,547.22 | \$ 115,540.71 | \$ 48,200.00 | |
| Rental, Investment Earnings & Interest | | | | |
| Miscellaneous Clearing | \$ 7.19 | \$ - | \$ - | |
| Interest Income | \$ 10.34 | \$ 500.00 | \$ 1,000.00 | Increase -> Investing/CDs in 2026 |
| Total Rental, Investment Earnings & Interest | \$ 17.53 | \$ 500.00 | \$ 1,000.00 | |
| Programming Revenue | | | | |
| Enrollment Fees Contrib | \$ 5,258.00 | \$ 2,215.00 | \$ 4,900.00 | Ag and 4H enrollments |
| Program Reg Fees | \$ 29,439.67 | \$ 38,715.00 | \$ 64,600.00 | Increased to clean up accounts, 4H school fee for service agreements |
| Regional Prog Support | \$ - | \$ - | \$ - | moved in revenue rather than contract contrib. |
| Specialist Contract Support | \$ 5,921.88 | \$ 8,000.00 | \$ 12,248.00 | IPM, CVP |
| Enterprise Sales | \$ 2,622.00 | \$ - | \$ 3,450.00 | In/Out - Merch purchases/sales |
| Reimb for Services | \$ 18,308.30 | \$ 16,000.00 | \$ - | |
| Fundraising | \$ 55,939.51 | \$ 44,400.00 | \$ 55,250.00 | Largely Lilac Sale (34k), Plant Sale (20k) |
| Special Events | \$ (14.26) | \$ - | \$ - | |
| Total Program Revenue | \$ 117,475.10 | \$ 109,330.00 | \$ 140,448.00 | |
| Non-Operating Revenue | | | | |
| Prior Period Revenue Adjustment | \$ - | \$ - | \$ - | |
| Total Non-Operating Revenue | \$ - | \$ - | \$ - | |
| Total Revenues | \$ 1,726,334.92 | \$ 2,007,816.63 | \$ 1,810,886.31 | |
| Funds from Reserves | | | | |
| Trans from Designated | \$ - | \$ 15,000.00 | \$ 48,485.00 | Transfers to cover expenses, Vehicle Maint. Repairs, Davey Tree, FVRx (Vilca), D. Sweet, Cultivating Comm, Avangrid Van) |
| Trans from General | \$ - | \$ - | \$ - | |
| Trans from Temp Rest | \$ 24,241.80 | \$ 11,988.00 | \$ 150.00 | Seed to Supper |
| Trans from Plant, Depr | \$ - | \$ - | \$ 4,000.00 | Van Depreciation Transfer |
| Total Transfers from Fund Balances | \$ 24,241.80 | \$ 26,988.00 | \$ 52,635.00 | |
| Total Revenues and Transfers from Funds | \$ 1,750,576.72 | \$ 2,034,804.63 | \$ 1,863,521.31 | |

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| | 12/31/2025 | 2025 | 2026 | |
|-----------------------------------|-------------------|---------------|---------------|---|
| EXPENSES | | | | |
| <i>Payroll</i> | | | | |
| Payroll Expenses | \$ 647,353.97 | \$ 918,450.14 | \$ 858,935.15 | |
| Total Salaries | \$ 647,353.97 | \$ 918,450.14 | \$ 858,935.15 | |
| <i>Employee Benefits</i> | | | | |
| Payroll Fringe Benefits | \$ 396,194.77 | \$ 677,117.67 | \$ 518,452.88 | In/Out through Cornell (Salary x 60.26%) |
| Unemployment Ins | \$ 1,912.77 | \$ 3,409.92 | \$ 2,344.57 | Salary x .27% |
| Workers' Compensation | \$ 5,767.50 | \$ 6,616.80 | \$ 6,746.03 | Salary x .78 % |
| W/C First Aid Claims | \$ 1,186.00 | \$ - | \$ - | |
| Disability Ins | \$ - | \$ 750.00 | \$ 620.00 | |
| Staff Dev, Registrations | \$ 6,008.65 | \$ 4,291.00 | \$ 15,150.00 | |
| Staff Dev, Mileage | \$ 386.54 | \$ 1,250.00 | \$ 1,950.00 | |
| Staff Dev, Transportation | \$ 1,489.60 | \$ 650.00 | \$ 400.00 | Increased Staff Development across the board to encourage |
| Staff Dev, Lodging | \$ 2,531.23 | \$ 1,150.00 | \$ 1,400.00 | |
| Staff Dev, Meals | \$ 327.95 | \$ 600.00 | \$ - | |
| Total Employee Benefits | \$ 415,805.01 | \$ 695,835.39 | \$ 547,063.48 | |
| <i>Phone/Postage/Supplies</i> | | | | |
| Postage and Delivery | \$ 571.18 | \$ 655.50 | \$ 720.00 | |
| Printing & Copying | \$ 7,998.23 | \$ 10,322.00 | \$ 7,905.00 | |
| Supplies, Office | \$ 50,204.49 | \$ 6,035.00 | \$ 47,698.32 | County Food Ins. (28,448), SNAP (12,500) |
| Telecommunications | \$ 6,713.98 | \$ 5,211.00 | \$ 7,030.00 | Phone/Internet |
| Internet Charges | \$ - | \$ 252.00 | \$ - | |
| Total Phone/Postage/Supplies | \$ 65,487.88 | \$ 22,475.50 | \$ 63,353.32 | |
| <i>Insurance</i> | | | | |
| Insurance, Vehicle | \$ 130.25 | \$ 150.00 | \$ 2,175.00 | Increase due to Avangrid Van Ins (2k) |
| Insurance, General Liab | \$ 4,416.85 | \$ 6,000.00 | \$ 5,510.00 | |
| Insurance, Property | \$ 635.05 | \$ 978.00 | \$ 800.00 | |
| Insurance, Other | \$ 402.66 | \$ 100.00 | \$ 450.00 | |
| Insurance, Cyber Liability | \$ 2,522.58 | \$ 3,100.00 | \$ 3,100.00 | |
| Insurance, D&O Liability | \$ 909.28 | \$ 1,000.00 | \$ 1,134.00 | |
| Insurance, 4-H Accident | \$ 98.20 | \$ 100.00 | \$ 100.00 | |
| Total Insurance | \$ 9,114.87 | \$ 11,428.00 | \$ 13,269.00 | |
| <i>Rent (Office, Vehicles)</i> | | | | |
| Rental, Equipment | \$ 2,144.00 | \$ - | \$ 2,000.00 | MG Lilac Sale |
| ROU Lease, Equipment | \$ 2,999.20 | \$ 3,200.00 | \$ 3,200.00 | Copier |
| Rental, Facilities | \$ - | \$ - | \$ - | |
| ROU Lease, Facilities | \$ 24,583.30 | \$ 26,518.00 | \$ 25,000.00 | Building Rent |
| Rental, Vehicles | \$ - | \$ - | \$ 550.00 | Anticipated vehicle rent needs |
| Total Rent/Lease | \$ 29,726.50 | \$ 29,718.00 | \$ 30,750.00 | |
| <i>Mileage/Fleet/Travel</i> | | | | |
| Travel, Lodging | \$ - | \$ 400.00 | \$ - | |
| Travel, Meals | \$ - | \$ 50.00 | \$ - | |
| Travel, Mileage | \$ 14,124.04 | \$ 17,916.00 | \$ 17,045.56 | Staff mileage, some incorporated into grants/contracts |
| Travel, Transportation | \$ 1,427.53 | \$ 1,290.00 | \$ - | |
| Vehicles, Fuel | \$ - | \$ - | \$ 1,000.00 | Avangrid Van fuel |
| Vehicles, Repairs/Maint | \$ - | \$ - | \$ 500.00 | Avangrid Van Maintenance |
| Vehicles, Other | \$ - | \$ 15,000.00 | \$ - | |
| Total Mileage/Fleet/Travel | \$ 15,551.57 | \$ 34,656.00 | \$ 18,545.56 | |
| <i>Program Operating Expenses</i> | | | | |
| Advertising | \$ 53.00 | \$ 1,000.00 | \$ 150.00 | |
| Publicity | \$ 720.00 | \$ 1,350.00 | \$ 3,820.00 | TBD 4H Fair Grant (2,370) |
| Association Services | \$ 6,328.32 | \$ 11,640.00 | \$ 9,339.10 | Payment to CU for Association services |
| Awards and Prizes | \$ 6,887.25 | \$ 6,400.00 | \$ 7,800.00 | Paper Clover (5k), Harper Schol (1,200) |
| Computer and IT Services | \$ 480.00 | \$ 500.00 | \$ 3,605.00 | Website fee, and Increase due to Acumatica cost this year |
| Contracted Services | \$ 21,990.34 | \$ 14,475.00 | \$ 7,841.00 | Jan Pro, Exodus, program contract fees |
| Legal Fees | \$ 2,149.00 | \$ 3,000.00 | \$ 3,000.00 | Just in case |
| Outsourced Services | \$ 1,778.70 | \$ - | \$ 2,000.00 | Chautauqua Finance help |
| Specialist Contract | \$ 57,860.00 | \$ 69,414.00 | \$ 70,801.00 | CVP, LOF, NWNY |
| Meetings, Food | \$ 10,987.51 | \$ 7,385.00 | \$ 3,979.00 | All programs |
| Meetings, Other | \$ 838.16 | \$ 1,000.00 | \$ 450.00 | |
| Regional Prog Support | \$ 19,583.30 | \$ 28,577.00 | \$ 28,568.36 | SBN Charges |
| Enterprise, Cost of Sales | \$ 3,880.91 | \$ - | \$ 3,450.00 | In/Out - Merch purchases/sales |

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| | 12/31/2025 | 2025 | 2026 | |
|--|------------------------|------------------------|------------------------|---|
| Fundraising Expenses | \$ 26,859.56 | \$ 22,500.00 | \$ 32,200.00 | MG Lilac, MG Plant Sale,MITP |
| Capital Campaign Expenses | \$ 87.95 | \$ - | \$ - | |
| Supplies, Nutrition | \$ 63,166.56 | \$ 34,220.80 | \$ 30,248.30 | Food Insecurity (28k), Dairy |
| Supplies, Teaching | \$ 15,631.63 | \$ 75,148.80 | \$ 8,185.42 | Funke (2,845), DEC (2,000), remainder dispersed |
| Supplies, Reinforcements | \$ - | \$ - | \$ - | |
| Supplies, Non-Food (disp) | \$ 300.37 | \$ 100.00 | \$ - | |
| Supplies, Garden | \$ 34,672.13 | \$ 8,500.00 | \$ 40,614.33 | Food Insecurity (28k), Harvest (10k) |
| Supplies, Expendable | \$ 848.31 | \$ 4,905.00 | \$ 6,920.00 | TBD IPM Grant (6,370), Dairy |
| Supplies, NOC | \$ 93.60 | \$ - | \$ - | |
| Trips and Tours | \$ 1,472.36 | \$ 5,500.00 | \$ 8,020.00 | TBD 4H Grant (7k), Rosenblum |
| Total Program Operating Expenses | \$ 276,668.96 | \$ 295,615.60 | \$ 270,991.51 | |
| Equipment/Maintenance | | | | |
| Non-Capitalized Assets | \$ 8,677.20 | \$ 14,000.00 | \$ 7,500.00 | 3 Computers, 5 Monitor hubs to replace. |
| Facilities/Grounds Maint | \$ 389.98 | \$ 1,000.00 | \$ 900.00 | |
| Repairs & Maint | \$ (2,490.65) | \$ 1,500.00 | \$ 512.57 | |
| Utilities, Electric | \$ 3,064.85 | \$ 2,824.00 | \$ 2,350.00 | |
| Utilities, Water | \$ 1,050.02 | \$ 500.00 | \$ 530.00 | |
| Utilities, Natural Gas | \$ 2,210.91 | \$ 2,153.00 | \$ 2,112.00 | |
| Total Equipment/Maintenance | \$ 12,902.31 | \$ 21,977.00 | \$ 13,904.57 | |
| Fees and Interest Expense | | | | |
| Bank Fees | \$ 39.00 | \$ - | \$ - | |
| Credit Card Fees | \$ 3,582.84 | \$ 2,535.00 | \$ 2,630.00 | |
| Interest, Other | \$ - | \$ - | \$ - | |
| Total Fees and Interest Expense | \$ 3,621.84 | \$ 2,535.00 | \$ 2,630.00 | |
| Other Expenses | | | | |
| Subscript & Memberships | \$ 3,527.92 | \$ 2,000.00 | \$ 4,300.00 | RBJ, Costco, Ring, Prime, Chat GPT, Built for Teams, Grant Portal |
| Licenses and Fees | \$ 429.70 | \$ 600.00 | \$ 700.00 | |
| Background/MVR Checks | \$ 755.55 | \$ 964.00 | \$ 845.00 | First Choice |
| Taxes and Fines | \$ (12.38) | \$ - | \$ - | |
| Bad Debt Expense | \$ - | \$ - | \$ - | |
| Total Other Expenses | \$ 4,700.79 | \$ 3,564.00 | \$ 5,845.00 | |
| Non-Operating | | | | |
| Prior Period Expense Adjustment | \$ - | \$ - | \$ - | |
| Total Non-Operating | \$ - | \$ - | \$ - | |
| Expense of Fixed Assets | | | | |
| Depr, Vehicles | \$ - | \$ - | \$ 4,000.00 | Avangrid Van depreciation |
| Total Expense of Fixed Assets | \$ - | \$ - | \$ 4,000.00 | |
| Total Expenses | \$ 1,480,933.70 | \$ 2,036,254.63 | \$ 1,829,287.59 | |
| Funds to Reserves | | | | |
| Trans to Designated | \$ - | \$ 1,200.00 | \$ 13,233.72 | Remaining funds xfr to designated |
| Trans to General | \$ - | \$ - | \$ - | |
| Trans to Temp Rest | \$ - | \$ - | \$ - | |
| Trans to Plant/Vehicles | \$ - | \$ - | \$ 21,000.00 | Transfer for purchase of vehicle |
| Total Transfers from Funds | \$ - | \$ 1,200.00 | \$ 34,233.72 | |
| Total Expenses and Transfers from Funds | \$ 1,480,933.70 | \$ 2,037,454.63 | \$ 1,863,521.31 | |
| Net Transfers and Current Operations | \$ 269,643.02 | \$ (2,650.00) | | |