Cornell Cooperative Extension Albany County Board of Directors Meeting September 17, 2025 – 6:00pm

AGENDA

- I. Call to Order
- II. Welcome and Introductions
- III. Approval of Minutes
 - Board Of Directors- July 23, 2025
- IV. Report from Officers
 - President
 - Vice President
 - Treasurer
 - Secretary
- V. Legislative Report
- VI. Financial Report
 - June and July 2025 Financial Statements
 - Investment Update
 - 2024 Audit Update
- VII. Public Comment
- VIII. Executive Directors Report
- IX. Standing Committees
- X. Program Reports
 - Human Ecology Lisa Buenau
 - 4H Youth Development- Barb Stevens
 - Sustainability and Environmental Health- Amy Shatsoff
 - Master Gardener Volunteer Program- Christine Saplin
 - Agriculture / Horticulture (local & regional teams)- Lisa Godlewski
- XI. Old Business
 - SBN
 - Equipment Updates (Vehicle and XRF Analyzer)
- XII. New Business
- XIII. Informational Reports
- XIV. Adjournment

Board of Directors Meeting 24 Martin Road, Voorheesville, NY 12186 July 23, 2025 - 6:00pm MINUTES

PRESENT: William Reinhardt, Ellen Doolin, Kevin Millington, Sue Dwyer, Christine Saplin, Ann

Potts, Wendy Daignault, Keshana Owens-Cody; Via Zoom- Paul O'Connor

Staff: Lisa Godlewski, Lisa Buenau, Amy Shatsoff, Anthony Zumbolo, Barbara Stevens,

Jessica Denno

Absent: Carolyn Anderson, Allyson Whiting, Sue Black, Theresa Rodriguez

I. **CALL TO ORDER:** By Christine Saplin @ 6:00 pm.

II. **WELCOME AND INTRODUCTIONS:** Welcome everyone. Some new faces here tonight: Amy has joined the team as our new Senior Manager for Sustainability and Environmental Health. Additionally, our new State Extension Specialist - Paul O'Connor - has joined us via Zoom. Introductions continue with all staff and board members present.

III. APPROVAL OF MINUTES:

Board of Directors – May 21, 2025

MOTION: Motion to approve Board of Directors Minutes from May 21, 2025 meeting as presented made by Ann Potts, seconded by Bill Reinhardt. Approved unanimously.

• Executive Committee - May 21, 2025

MOTION: Motion to approve Executive Committee Minutes from May 21, 2025 meeting as presented made by Kevin Millington, seconded by Sue Dwyer. Approved unanimously.

IV. REPORTS FROM OFFICERS:

President- Carolyn Anderson was unable to attend.

Vice President- Christine notes appreciation of how the association is managed.

Treasurer- Kevin shares that the financial health of the organization is excellent. Expenditures right in line with budget.

Secretary- Sue Black was unable to attend.

V. **LEGISLATIVE REPRESENTATIVE REPORT:** Bill Reinhardt:

Currently, at the County level, the budget appears to be in a good place. Legislature is trying to get a handle on cuts at federal level- but we will have to see how the state responds to those cuts. Waiting for more information on SNAP related developments.

VI. FINANCIAL REPORT: Anthony Zumbolo reports:

Closed through May. Cash is higher than historical due to transition of Broadview CD and
moving to money market account with NBT. CDs and investments have been performing
well- year-to-date they are up around 4%. Revenues are still reflecting positively; federal
contracts are still behind due to various delays. Enterprise up due to Master Gardener
fundraising. Expenses are still in line as planned. Agency fund line item is higher than
usual- due to money that is passed through to CCE (e.g. 4H Capital Days).

MOTION: Motion to approve May 2025 financial statements, pending audit, as presented made by Ellen Doolin, seconded by Kevin Millington. Approved unanimously.

 Investment update- as previously shared, up 4% since January. Our Financial Advisor changed brokerage firms- the previous firm moved from Rochester to Arizona and shifted staffing support. As a result, our advisor moved to a larger firm, with more resources and support available. Fee structure will remain the same. Money will not be moving, advisor remaining the same.

MOTION: Motion to change investment broker account made by Ellen Doolin, seconded by Sue Dwyer. Approved unanimously.

• External audit complete. After the initial visit, auditors returned for half-day, everything went smoothly. They have had some staffing changes so there is a bit of a delay in receiving the report.

VII. PUBLIC COMMENT: No comments

VIII. **EXECUTIVE DIRECTOR REPORT:** Lisa Godlewski reports:

- County Budget- 2026 proposed budget request has been submitted. Requesting a slight increase, mostly due to our need to account for urban office
- Urban Office/Rental Space- To summarize, determined that we needed to move out by July 1st instead of July 31st moved into action, rented a storage unit, moved out of that office, relocated educators to Voorheesville. One staff member is currently being hosted by the Albany Housing Authority @ 200 Green Street to remain accessible to HEAP clients. Continuing to request conversations with the County to try to find solutions for an urban spacewith the SNAP changes on the horizon, our requirements for space may change. We continue to advocate for proximity to other county offices, as we believe we can offer synergies/work in tandem with those offices. HEAP usually begins in early November, so we still have a bit of

time. Operations staff have been working with a broker to find leasing space – if other solutions do not materialize.

- SNAP-Ed- is currently out of the federal budget beginning October 2025 (separate from SNAP benefit dollars). Waiting to see what will happen- conversations ongoing between ODTA and USDA regarding a possible extension. Seven staff could be affected. Requested the county consider funding a much smaller nutritional educational program in lieu of the loss of the SNAP-Ed program. We are hoping we can keep nutritional education going as we serve close to 10,000 youth and adults annually. Food resource management, chronic disease and obesity prevention, and food safety are linked to key priority areas of the county's community health improvement plan as well.
- State Funding- No other impact that we know of yet. Continually working on contingency plans. In addition to the loss of SNAP-Ed staff, there is an expected \$200,000-deficit projected to the whole association with the loss of SNAP Ed as well. Ellen asked if there are any opportunities within CCE to employ any of the seven staff that might lose their grant. All staff are notified of all open positions within CCE Albany, and the jobs are posted in a central location with other extension positions as well.
- New Ford Transit Purchased- will be registered and ready for use very soon! The old Ford
 van has major repairs needed. Due to a higher-than-expected value, we will go through the
 bidding process to sell the Ford van.

IX. **STANDING COMMITTEES:** No reports

X. PROGRAM REPORTS:

For Human Ecology: Lisa Buenau reports:

- Move from Green Street amazing staff assisted with a condensed moving schedule, and we were able to complete the entire move within two weeks.
- Currently assisting with the Albany County Summer Youth Employment Program. We generally support youth and employers in southern Albany and the Hilltowns. Last year, we provided training and were asked to extend this training to several locations this year.
- Great response for financial literacy and parenting educator position. Aiming to broaden
 the position and have several candidates lined up for interviews. Additional vacancy in the
 Community Specialist position. With advance notification we were able to advertise quickly
 and began accepting applications. Aiming to hire for this position within a month.

For 4-H: Barb Stevens reports:

- Normanskill Farm Programming In June, CCE educators reached over 700 youth from city of Albany elementary schools.
- Four interns working with CCE from the Albany County Legislature are doing phenomenal
 work and learning a lot. One is planning to work with our CAAHP Agronomist to learn more
 about what is happening at the solar farm research project on growing strawberries
 managed by a Cornell faculty member. We have done the planting and maintenance, will

be harvesting and collecting data. This opportunity arose from the research facility in Ulster County that was looking for assistance closer to the site.

- Garden Adventure Program The Master Gardeners did a great job for youth enrollees.
- Adventures in 4H Program was offered this year, in lieu of our dog program- teaching STEM topics, environmental programming, nutrition and dairy, and farm animals here one day.
- Farm Adventure Week upcoming- where youth visit a different farm every day- 12 youth signed up for the program.
- Educators also offer educational sessions with Guilderland and Bethlehem YMCA summer programs.
- Planning meeting with Albany County DCYF department regarding our Urban Grant.
- Preparing for the Altamont Fair- 4-H Livestock Club holding rabbit and chicken showmanship clinic.

For Sustainability and Environmental Health: Amy Shatsoff reports:

- Healthy Homes educators visited 116 dwellings during the second quarter, a slight increase
 from the previous quarter. Also presented during Upstate New York Poison Control
 quarterly online seminar series- webinar included 40 attendees representing 24 different
 NYS housing and environmental health related organizations. Healthy Homes team added
 QR code to flyer- have been receiving additional referrals and signups through this avenue.
- Completed re-accreditation process with the EPA for abatement worker course- now accredited for next four years. Work progressed on putting together curriculum materials for lead abatement supervisor course. Plan to be accredited to teach abatement supervisor training by end of 2025. Losing an EPA Lead educator but have a strong candidate to fill.
- Energy group is working on a new campaign to provide heat pump water heaters. Developing outreach materials and completed the first install for a client today.
- Hiring Climate Resilience Educator- please share the posting with your network.

For Master Gardeners (MG): Christine Saplin reports:

- Saturday, May 31st, we held our (soggy) plant sale. The event moved indoors and was very well attended. Showing a \$4,000 profit, starting to plan for next year to be on May 30th. Ordering the plant plugs to start.
- Speakers' Bureau has 43 presentations scheduled from now until fall. Developing a workshop offering around seed saving for the fall with the Fort Orange Garden Club.
- Garden tour numbers have been low- thinking because of the heat.
- Children's Garden Adventure- garden based learning week- 21 children attended, and 14 MG assisted. The program entailed planting raised beds- each broken up into pollinator groups- children looked at catalogs, planned layout, etc. One was based on the Homegrown National Park idea from Doug Tallamy, another was a three sister's garden. Very creative and fun!
- Children's Gardens has a garden library- built by an eagle scout where children can look at books while parents tour the garden.

- Seven preschoolers in the Spring Little Sprouts program, fall offering is opening soon!
- Compost area will have some replacement framing installed.
- Gazebo replacement is hopefully in our future as part of the 'Help Us Grow Fundraiser.'
- Starting to interview applicants for MG volunteer class for 2025. Training begins in September, and we are looking forward to the new class!
- Ice cream social planned for summer gardening program, and an additional ice cream social for Town of Bethlehem Garden that was planted as a pollinator garden

For Agriculture/Horticulture: Lisa Godlewski reports:

- Cut flower workshops continue; the Horticulture specialist is getting calls to speak at different workshops across the region.
- CAAHP staff are involved in regional agritourism through statewide program work teams.
- Spring turnouts happened, as well as twilight garden tours- chances for producers to meet with specialist on a particular topic.
- Northeast Luminary Tour occurred for livestock producers- CCE livestock educator has a small project to spread this education across the state.
- Agronomy educator is providing ongoing support to the solar research project in Ravena.
- CAAHP team facilitated 117 consultations and 53 regional farm visits.
- ENYCH team (vegetables, tree fruit, small fruit, grapes, etc.) A Weekly vegetable newsletter recognizing trends happening with plants and sharing pertinent information.
- Fair season- Ag and Horticulture educators are very involved across the region.
- Local Ag team has an equine workshop offering next week.

XI. **OLD BUSINESS:** Lisa Godlewski reports:

- SBN- previously discussed statewide evaluation process is ongoing. The Director of Extension has informed us this week that they have received a lot of great data and have decided to extend the evaluation process for another full year.
 - Paul added we had an over 50% response rate to a survey that went out to 170 people. Many indicated that they want to work on making the SBN structure better which included discussions about how to collaborate and work together better. There is a lot of instability. Director wants to extend evaluation process through end of 2026 to continue to evaluate and develop solid processes and procedures to support programming.
- Systemwide Updates- Salesforce CRM project is coming to fruition, and it is very exciting
 to see how new system will allow. New association websites are also being developed,
 with the first association converters this fall. There are many different areas of improvement
 that will help to connect our platforms to further enhance our interactions with the end user.

XII. **NEW BUSINESS:** Lisa Godlewski reports:

- Paul O'Connor (State Extension Specialist) notes:
 - SNAP-Ed has 160 people connected across the state. Holding sessions to try to get EDs various tools that they need during this unfortunate situation of losing nutrition education and educators (should it occur).
 - In September, Extension Admin is hoping to have a board member join their EDs for the Executive Leadership Conference.
 - Paul asked if there is ever any feedback at any time to please let him know.

XIII. INFORMATIONAL REPORTS: no reports

XIV. **ADJOURNMENT**:

MOTION: Motion to adjourn by Ellen Doolin, seconded by Wendy Daignault. Approved unanimously.

Adjourned- 6:51 pm.

Next Board Meeting: Wednesday, September 17, 2025, 6:00 pm

CCE Albany County Balance Sheet

	Last Month	Closed	06/30/2025
		Period Ending 06/30/2025	Period Ending 06/30/2024
A		06/30/2025	06/30/2024
Assets Current Assets			
Petty Cash	\$	200.00 \$	200.00
Cash in Bank, Checking	¥	328,112.37	199,143.95
Cash in Bank, Savings		727,376.01	407,792.15
Undeposited Funds		2,790.82	(5,690.57)
Total Cash	\$	1,058,479.20 \$	601,445.53
Accounts Receivable	\$	800,584.50 \$	1,245,746.15
Certificates of Deposit, 12 Months or Less		1,909,198.29	2,005,977.42
Prepaid Expenses		3,151.37	2,174.04
Total Current Assets	\$	3,771,413.36 \$	3,855,343.14
Non-Current Assets			
Investments, Mutual Funds	\$	1,010,693.60 \$	914,742.32
Deposits Non-Current Total Non-Current Assets	\$	182,235.00 1,192,928.60 \$	200,966.00 1,115,708.32
Total Non-Current Assets	>	1,192,928.60 \$	1,115,708.32
Right-Of-Use Assets Right-Of-Use Vehicles	\$	- \$	12,443.07
-	>	- ş 7,216.43	
Right-Of-Use Equipment Total Right-Of-Use Assets	\$	7,216.43 \$	13,697.25 26,140.32
Fixed Assets Buildings	\$	207,821.50 \$	207,821.50
Vehicles	Ť	211,621.54	121,485.74
Computers		11,481.96	5,781.58
Equipment		59,248.82	59,248.82
Accumulated Depreciation		(190,652.32)	(154,020.86)
Total Fixed Assets	\$	299,521.50 \$	240,316.78
Total Assets	\$	5,271,079.89 \$	5,237,508.56
Liabilities and Fund Balances			
Current Liabilities			
Accounts Payable	\$	103,997.52 \$	171,673.23
Accounts Payable, Cornell	·	197,774.92	192,418.70
Accrued Payroll		(13,127.17)	(7,771.40)
Accrued Vacation		106,625.79	132,475.57
Deferred Revenues		(40,854.02)	324,844.62
Agency Funds		12,608.35	2,623.97
Operating Leases Current		3,061.10	22,917.99
Total Current Liabilities	\$	370,086.49 \$	839,182.68
Non-Current Liabilities			
Operating Leases Non-Current	\$	4,155.33 \$	3,222.33
Total Non-Current Liabilities	\$	4,155.33 \$	3,222.33
Current Fund Balances			
Temp Rest Fund	\$	1,665.20 \$	4,723.87
Perm Rest Fund			
Designated Constant Standard		2,215,763.53	2,169,155.52
General Fund Plant Fund		2,214,358.94	1,776,549.39
Plant Fund	\$	299,521.50 4,731,309.17 \$	231,411.89 4,181,840.67
Total Revenues	\$	3,165,405.31 \$	3,116,788.47
Total Expenses Net from Operations	\$	(2,900,884.76) 264,520.55 \$	(2,873,379.77) 243,408.70
·			
Transfers from	\$	(46,388.17) \$	3,019.34
Transfers To		(52,603.48)	(33,165.16)
Net from Transfers Total Fund Balances	\$	(98,991.65) 4,896,838.07 \$	(30,145.82) 4,395,103.55
Total Liabilities and Fund Balances	<u>\$</u>	5,271,079.89 \$	5,237,508.56

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		Statement of Oper	ations		Last Manth Classel		06/20/2025
					Last Month Closed		06/30/2025
	Current Month	Year to Date		Annual Budget	Over/Under Budget	% Budget	Prior Year Same Period
FEDERAL REVENUES							
SL Fed Contrib Fed Contract Contrib	\$ 6,135.84 69,650.66	\$ 36,079.31 385,028.79	\$	70,655.00 1,059,001.00	\$ 34,575.69 673,972.21	51.06% 36.36%	\$ 33,640.92 326,947.53
STATE REVENUES							
NYS 224 Contracts NYS Fringe Benefits	21,261.39 150,145.61	130,731.15 908,724.46		182,500.00 2,095,572.82	51,768.85 1,186,848.36	71.63% 43.36%	118,790.56 906,539.60
NYS Contracts Contrib COUNTY REVENUES	45,525.82	195,699.16		352,000.00	156,300.84	55.60%	157,031.16
County Approp Contrib	108,063.92	648,383.52		1,296,767.00	648,383.48	50.00% 54.94%	599,522.52
County Contract Contrib OTHER GRANTS & CONTRACTS	132,918.45	362,299.85		659,500.00	297,200.15	54.94%	455,257.24
Other Govt Contracts Contrib Other Grants/Contracts Contrib	-	- 4,716.37		20,000.00	20,000.00 (4,716.37)	-	3,135.82
Private Contracts Contributions CONTRIBUTION REVENUE	10,954.43	19,154.27		19,000.00	(154.27)	100.81%	26,933.38
Contrib Unrestricted	745.00	7,320.12		8,100.00	779.88	90.37%	21,436.10
INVESTMENT EARNINGS Interest Income	6,044.05	41,928.49		50,000.00	8,071.51	83.86%	34,752.53
Dividend Income PROGRAM REVENUE	5,730.69	29,625.08		50,000.00	20,374.92	59.25%	29,657.03
Program Reg Fees	1,095.00	27,208.74		49,850.00	22,641.26	54.58%	16,696.10
Regional Prog Support Specialist Contract Support	43,178.78 -	239,648.40		502,083.00	262,434.60	47.73% -	287,275.19 2,200.00
Enterprise Sales Reimb for Services	1,166.00 3.791.66	5,496.74 22,749.96		4,950.00 35,500.00	(546.74) 12.750.04	111.05% 64.08%	4,115.99 10,701.74
Fundraising	24,925.00	31,208.00		17,500.00	(13,708.00)	178.33%	9,698.15
Special Events Miscellaneous Clearing	(2,000.00)	(9.64)		3,000.00	3,000.00 9.64	-	15.00
Rental, Long-Term Rental, Short-Term	- 625.88	4,080.28		1,400.00 4,800.00	1,400.00 719.72	- 85.01%	3,828.52
NON-OPERATING INCOME Gain on Investments	22,324.92			-	(65,332.26)		
Prior Period Revenue Adjustment		65,332.26		-	-	-	53,570.59 15,042.80
TOTAL REVENUES	\$ 652,283.10	\$ 3,165,405.31	\$	6,482,178.82	\$ 3,316,773.51		\$ 3,116,788.47
TRANSFERS FROM FUND BALANCES Trans from Designated	\$ -	\$ -	\$	326,043.64	\$ 326,043.64	_	\$ -
Trans from Plant, Depr	4,131.49	(46,388.17)		29,900.00	76,288.17	-	3,019.34
TOTAL TRANSFERS FROM FUND BALANCES	\$ 4,131.49	\$ (46,388.17)	\$	355,943.64	\$ 402,331.81		\$ 3,019.34
TOTAL REVENUES & TRANSFERS FROM FUNDS	\$ 656,414.59	\$ 3,119,017.14	\$	6,838,122.46	\$ 3,719,105.32		\$ 3,119,807.81
SALARIES Payroll	\$ 230,693.60	\$ 1,379,069.23	\$	3,415,462.64	\$ 2,036,393.41	40.38%	\$ 1,371,571.07
EMPLOYEE BENEFITS			Ť				
Payroll Fringe Benefits Unemployment Ins	150,145.61 -	908,724.46 2,944.79		2,095,572.82 2,100.00	1,186,848.36 (844.79)	43.36% 140.23%	906,539.60 1,461.48
Workers' Compensation STAFF DEVELOPMENT	-	21,169.02		16,244.00	(4,925.02)	130.32%	15,713.41
Staff Dev, Registrations	1,272.93	3,956.02		15,750.00	11,793.98	25.12%	6,546.13
Staff Dev, Transportation Staff Dev, Lodging	160.00	1,089.64 3,103.44		4,900.00 150.00	3,810.36 (2,953.44)	22.24% 2068.96%	1,090.07 1,700.58
Staff Dev, Meals PROGRAM/OPERATING EXPENSES	55.25	197.49		1,850.00	1,652.51	10.68%	190.03
Auditing Fees	12.00	17,512.00		19,500.00	1,988.00	89.81%	-
Advertising Publicity	818.30	172.88 5,155.72		14,000.00 4,250.00	13,827.12 (905.72)		11,129.64 6,078.04
Awards and Prizes Bank Fees	2,699.63 828.08	4,040.62 5.181.36		5,100.00 1,500.00	1,059.38 (3,681.36)	79.23% 345.42%	3,478.41 5,145.49
Legal Fees	2,235.00	15,696.20		25,000.00	9,303.80	62.78%	11,270.00 918.64
Travel, Lodging Travel, Meals	-	244.70		100.00	(244.70) 100.00	-	44.56
Travel, Mileage Travel, Transportation	4,407.34 80.77	24,107.23 707.75		78,800.00 500.00	54,692.77 (207.75)	30.59% 141.55%	24,223.28 724.58
Meetings, Food Meetings, Other	1,578.48	11,422.53 71.00		26,000.00 5,000.00	14,577.47 4,929.00	43.93% 1.42%	12,791.43 2,061.38
Postage and Delivery	214.57	2,014.70		7,365.00	5,350.30	27.36%	1,628.55
Printing & Copying Non-Capitalized Assets	1,167.48 29.97	7,792.35 8,663.35		45,100.00 27,500.00	37,307.65 18,836.65	17.28% 31.50%	10,689.31 6,578.24
Regional Prog Support Rental, Equipment	10,576.30 774.09	63,457.80 2,368.04		134,564.00 7,500.00	71,106.20 5,131.96	47.16% 31.57%	79,315.74 1,597.94
ROU Lease, Equipment	-	-		5,000.00	5,000.00	-	1,500.00
Rental, Facilities Rental, Vehicles	21,279.25	126,248.00		247,514.00	121,266.00	51.01% -	125,912.28 853.20
ROU Lease, Vehicles Enterprise, Cost of Sales	44.00	- 4,568.05		4,250.00	(318.05)	- 107.48%	1,790.28 3,693.25
Fundraising Expenses	(608.02)			8,000.00	1,780.83	77.74%	4,406.30
Special Events Expenses Supplies, Nutrition	573.44	2,590.61		2,000.00 20,623.00	2,000.00 18,032.39	12.56%	4,830.69
Supplies, Teaching Supplies, Reinforcements	7,880.55	39,150.67		99,277.00 47,500.00	60,126.33 47,500.00	39.44%	33,541.32
Supplies, Non-Food (disp)	470.00	148.40		-	(148.40)		
Supplies, Garden Supplies, Expendable	470.28	2,117.77 129.56		10,000.00	7,882.23 (129.56)	21.18%	5,122.13 -
Supplies, Office Telecommunications	538.82 3,519.34	7,300.37 19,701.19		20,882.00 39,750.00	13,581.63 20,048.81	34.96% 49.56%	7,996.70 20,426.25
Trips and Tours	154.84	16,682.21		9,500.00	(7,182.21)	175.60%	3,211.47
Vehicles, Fuel Vehicles, Repairs/Maint	354.72	1,455.95 2,434.04		7,750.00 2,500.00	6,294.05 65.96	18.79% 97.36%	1,442.13 409.77
Insurance, General Liab Insurance, Cyber Liability	10,296.37	26,651.12 7,358.75		30,586.00 4,700.00	3,934.88 (2,658.75)	87.14% 156.57%	19,457.08 7,358.75
Insurance, 4-H Accident	-	408.68		350.00	(58.68)	116.77%	327.88
Subscript & Memberships	158.00	1,259.97		3,550.00	2,290.03	35.49%	2,253.78

			Sta	tement of Opera	tions						
							Last I	Month Closed			06/30/2025
	Current Mo	nth	Υ	ear to Date		Annual Budget	C	Over/Under Budget	% Budget	:	Prior Year Same Period
Licenses and Fees	16	55.00		385.09		4,050.00		3,664.91	9.51%		220.34
Background/MVR Checks		-		519.94		5,700.00		5,180.06	9.12%		1,289.80
Taxes and Fines	43	32.34		650.64		550.00		(100.64)	118.30%		140.90
Miscellaneous Expenses		-		-		-			-		(2.00)
GRANTS & CONTRACTS											
Contracted Services	13,55	4.22		94,636.42		206,685.00		112,048.58	45.79%		86,132.27
Specialist Contract		-		350.00		-		(350.00)	-		-
Association Services		-		-		48,331.00		48,331.00	-		-
BUILDINGS & GROUNDS											
Facilities/Grounds Maint	69	2.39		2,821.23		22,866.00		20,044.77	12.34%		3,151.27
Repairs & Maint		-		184.87		2,500.00		2,315.13	7.39%		324.32
Utilities	8	37.17		523.02		-		(523.02)	-		317.82
EXPENSE OF FIXED ASSETS											
Depr, Buildings	4	16.66		2,500.00		5,000.00		2,500.00	50.00%		2,500.00
Depr, Vehicles	2,85	3.42		13,212.02		24,900.00		11,687.98	53.06%		7,001.52
Depr, Computers	15	8.35		475.03		-		(475.03)	-		-
Depr, Equipment	38	36.38		2,318.30		-		(2,318.30)	-		2,318.30
NON-OPERATING EXPENSES											
Loss on Investments		-		29,021.37		-		(29,021.37)	-		42,964.37
TOTAL EXPENSES	\$ 471,15	6.92	\$	2,900,884.76	\$	6,838,122.46	\$	3,937,237.70		\$	2,873,379.77
TRANSFERS TO FUND BALANCES											
Trans to Plant/Equipment	46,90	3.10		52,603.48		-		(52,603.48)	-		33,165.16
TOTAL TRANSFERS TO FUND BALANCES	\$ 46,90	3.10	\$	52,603.48	\$	-	\$	(52,603.48)		\$	33,165.16
TOTAL EXPENSES & TRANSFERS TO FUNDS	\$ 518,06	0.02	\$	2,953,488.24	\$	6,838,122.46	\$	3,884,634.22		\$	2,906,544.93
NET FROM TRANSFERS	(42,77	71.61)		(98,991.65)		355,943.64		454,935.29			(30,145.82)
NET FROM CURRENT OPERATIONS	181,12	26.18		264,520.55		(355,943.64)		(620,464.19)			243,408.70
NET FROM TRANSFERS & CURRENT OPERATIONS	\$ 138,35	4.57	\$	165,528.90	\$	-	\$	(165,528.90)		\$	213,262.88

CCE Albany County Statement of Cash Flows

	Last Month Closed		05/20/2025			
	Last Wonth Closed	06/30/2025				
	Period Ending 06/30/2025		Period Ending 06/30/2024			
Change in Net Assets	\$ 264,520.55	\$	243,408.70			
Adjustments to Reconcile Change in Net Assets Used by Operating Activities						
Depreciation	\$ 19,656.48	\$	10,928.61			
(Increase) Decrease in Assets						
Accounts Receivable	\$ 73,902.65	\$	(237,501.47)			
Certificates of Deposit, 12 months or less	(36,943.95)		(33,528.04)			
Prepaid Expenses	9,609.56		8,636.58			
Increase (Decrease) in liabilities						
Accounts Payable	\$ 15,385.40	\$	69,300.20			
Accounts Payable, Cornell	38,713.06		(15,043.26)			
Accrued Payroll	(30,472.40)		(14,786.24)			
Deferred Revenues	(40,854.02)		282,217.72			
Agency Funds	9,969.98		(567.40)			
Operating Leases Current	274.03		3,290.28			
Operating Leases Non-Current	(1,425.16)		(2,399.07)			
Net Cash (Used) by Operating Activities	\$ 38,159.15	\$	59,619.30			
Cash Flows from Investing Activities						
Purchase of Equipment	\$ 52,603.48	\$	48,207.96			
Cash Used for Investments	55,625.06		34,187.08			
Net Cash (Used) by Investing Activites	 (108,228.54)		(82,395.04)			
NET INCREASE (DECREASE) IN ASSETS	\$ 214,107.64	\$	231,561.57			
CASH BALANCE, BEGINNING OF YEAR	844,371.54		369,883.96			
CASH BALANCE, END OF FISCAL PERIOD	\$ 1,058,479.18	\$	601,445.53			

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CCE Albany County Balance Sheet

	Last Month (Closed	07/31/2025
		Period Ending 07/31/2025	Period Ending 07/31/2024
Assets			
Current Assets			
Petty Cash	\$	200.00 \$	200.00
Cash in Bank, Checking		244,608.82	591,324.32
Cash in Bank, Savings		729,261.44	409,127.67
Undeposited Funds		33,797.19	(5,640.57)
Total Cash	\$	1,007,867.45 \$	995,011.42
Accounts Receivable	\$	1,138,768.30 \$	927,016.01
Certificates of Deposit, 12 Months or Less	*	1,916,280.84	2,024,407.73
Prepaid Expenses		2,985.79	1,775.68
Total Current Assets	\$	4,065,902.38 \$	3,948,210.84
Non-Current Assets			
Investments, Mutual Funds	\$	1,014,913.74 \$	934,109.48
Deposits Non-Current		182,235.00	200,966.00
Total Non-Current Assets	\$	1,197,148.74 \$	1,135,075.48
Right-Of-Use Assets			
Right-Of-Use Vehicles	\$	- \$	12,443.07
Right-Of-Use Equipment	.	6,984.47	13,697.25
Total Right-Of-Use Assets	\$	6,984.47 \$	26,140.32
Fixed Assets			
Buildings	\$	207,821.50 \$	207,821.50
Furniture and Fixtures		19,740.00	-
Vehicles Computers		211,621.54 11,481.96	121,485.74 5,781.58
Equipment		59,248.82	59,248.82
Fixed Asset Accrual		33,240.02	43,232.70
Accumulated Depreciation		(194,796.17)	(156,175.10)
Total Fixed Assets	\$	315,117.65 \$	281,395.24
Total Assets	\$	5,585,153.24 \$	5,390,821.88
Liabilities and Fund Balances			
Current Liabilities			
Accounts Payable	\$	110,504.14 \$	200,361.01
Accounts Payable, Cornell		264,132.17	437,606.05
Accrued Expenses, Other		20,546.00	20,545.98
Accrued Vacation		106,625.79	132,475.57
Deferred Revenues		205,564.91	207,418.16
Agency Funds		12,753.35 3,068.75	2,673.97
Operating Leases Current Total Current Liabilities	\$	723,195.11 \$	23,167.99 1,024,248.73
Non-Current Liabilities			
Operating Leases Non-Current	\$	3,915.72 \$	2,972.33
Total Non-Current Liabilities	\$	3,915.72 \$	2,972.33
Current Fund Balances			
Temp Rest Fund	\$	1,665.20 \$	4,723.87
Perm Rest Fund		-	-
Designated		2,215,763.53	2,169,155.52
General Fund		2,214,358.94	1,776,549.39
Plant Fund	\$	315,446.65 4,747,234.32 \$	274,644.59 4,225,073.37
	·		
Total Revenues Total Expenses	\$	3,653,825.37 \$ (3,428,100.46)	3,619,924.18 (3,408,018.21)
Net from Operations	\$	225,724.91 \$	211,905.97
Transfers from	\$	(42,573.32) \$	3,019.34
Transfers To	, and the second	(72,343.48)	(76,397.86)
Net from Transfers		(114,916.80)	(73,378.52)
Total Fund Balances	\$	4,858,042.43 \$	4,363,600.82
Total Liabilities and Fund Balances	\$	5,585,153.26 \$	5,390,821.88
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			S	tatement of Opera	tions		Loc	t Month Closed			07/31/2025
							Las				
	Cu	rrent Month		Year to Date		Annual Budget		Over/Under Budget	% Budget	,	Prior Year Same Period
FEDERAL REVENUES											
SL Fed Contrib Fed Contract Contrib	\$	6,010.84 70,007.14	\$	42,090.15 455,035.93	\$	70,655.00 1,059,001.00	\$	28,564.85 603,965.07	59.57% 42.97%	\$	39,268.88 422,745.80
STATE REVENUES											
NYS 224 Contracts NYS Fringe Benefits		19,917.21 132,976.52		150,648.36 1,041,700.98		182,500.00 2,095,572.82		31,851.64 1,053,871.84	82.55% 49.71%		132,798.60 1,042,965.42
NYS Contracts Contrib		21,101.47		216,800.63		352,000.00		135,199.37	61.59%		183,793.40
COUNTY REVENUES County Approp Contrib		108,063.92		756,447.44		1,296,767.00		540,319.56	58.33%		699,442.94
County Contract Contrib		25,750.00		388,049.85		659,500.00		271,450.15	58.84%		480,018.49
OTHER GRANTS & CONTRACTS Other Govt Contracts Contrib		-		-		20,000.00		20,000.00	-		-
Other Grants/Contracts Contrib Private Contracts Contributions		1,829.88 24,293.22		6,546.25 43,447.49		19,000.00		(6,546.25) (24,447.49)	228.67%		3,135.82 36,427.04
CONTRIBUTION REVENUE		24,293.22		43,447.49		19,000.00		(24,447.49)	220.07 /6		30,427.04
Contrib Unrestricted INVESTMENT EARNINGS		479.00		7,799.12		8,100.00		300.88	96.29%		21,682.77
Interest Income		9,331.58		51,260.07		50,000.00		(1,260.07)	102.52%		41,331.19
Dividend Income PROGRAM REVENUE		6,406.01		36,031.09		50,000.00		13,968.91	72.06%		37,047.77
Program Reg Fees		1,590.00		28,798.74		49,850.00		21,051.26	57.77%		18,336.10
Regional Prog Support Specialist Contract Support		46,423.65		286,072.05		502,083.00		216,010.95	56.98%		332,523.49 2,200.00
Enterprise Sales		454.00		5,950.74		4,950.00		(1,000.74)	120.22%		5,130.99
Reimb for Services Fundraising		3,791.66 8,253.00		26,541.62 39,461.00		35,500.00 17,500.00		8,958.38 (21,961.00)	74.77% 225.49%		12,410.07 9,743.15
Special Events		-		-		3,000.00		3,000.00	-		-
Miscellaneous Clearing Rental, Long-Term		-		(9.64)		1,400.00		9.64 1,400.00	-		15.00
Rental, Short-Term		625.88		4,706.16		4,800.00		93.84	98.05%		4,454.40
NON-OPERATING INCOME Gain on Investments		1,115.08		66,447.34		_		(66,447.34)	_		79,410.06
Prior Period Revenue Adjustment		-		-		<u> </u>			-		15,042.80
TOTAL REVENUES	\$	488,420.06	\$	3,653,825.37	\$	6,482,178.82	\$	2,828,353.45		\$	3,619,924.18
TRANSFERS FROM FUND BALANCES											
Trans from Designated Trans from Plant, Depr	\$	3,814.85	\$	(42,573.32)	\$	326,043.64 29,900.00	\$	326,043.64 72,473.32	-	\$	3,019.34
TOTAL TRANSFERS FROM FUND BALANCES	\$	3,814.85	\$	(42,573.32)	\$	355,943.64	\$	398,516.96		\$	3,019.34
TOTAL REVENUES & TRANSFERS FROM FUNDS	\$	492,234.91	\$	3,611,252.05	\$	6,838,122.46	\$	3,226,870.41		\$	3,622,943.52
SALARIES											
Payroll	\$	227,250.00	\$	1,606,319.23	\$	3,415,462.64	\$	1,809,143.41	47.03%	\$	1,581,364.99
EMPLOYEE BENEFITS Payroll Fringe Benefits		132,976.52		1,041,700.98		2,095,572.82		1,053,871.84	49.71%		1,042,965.42
Unemployment Ins		-		2,944.79 21,169.02		2,100.00		(844.79)	140.23%		1,461.48
Workers' Compensation STAFF DEVELOPMENT		-		21,169.02		16,244.00		(4,925.02)	130.32%		15,713.41
Staff Dev, Registrations		3,530.95		7,486.97		15,750.00		8,263.03	47.54%		8,012.64
Staff Dev, Transportation Staff Dev, Lodging		58.95 -		1,148.59 3,103.44		4,900.00 150.00		3,751.41 (2,953.44)	23.44% 2068.96%		1,247.68 1,700.58
Staff Dev, Meals		-		197.49		1,850.00		1,652.51	10.68%		217.00
PROGRAM/OPERATING EXPENSES Auditing Fees		_		17,512.00		19,500.00		1,988.00	89.81%		_
Advertising		- 700.00		172.88		14,000.00		13,827.12	1.23%		11,129.64
Publicity Awards and Prizes		2,783.36 519.97		7,939.08 4,560.59		4,250.00 5,100.00		(3,689.08) 539.41	186.80% 89.42%		6,118.04 4,333.66
Bank Fees		811.05		5,992.41		1,500.00		(4,492.41)	399.49%		5,924.48
Legal Fees Travel, Lodging		4,464.00 148.50		20,160.20 393.20		25,000.00		4,839.80 (393.20)	80.64%		12,246.00 985.40
Travel, Meals Travel, Mileage		-		-		100.00		100.00	-		44.56
Travel, Mileage Travel, Transportation		4,365.69 66.86		28,472.92 774.61		78,800.00 500.00		50,327.08 (274.61)	36.13% 154.92%		28,462.44 737.29
Meetings, Food Meetings, Other		880.53		12,303.06		26,000.00		13,696.94	47.32%		13,796.61
Postage and Delivery		204.38		71.00 2,219.08		5,000.00 7,365.00		4,929.00 5,145.92	1.42% 30.13%		3,261.38 2,026.91
Printing & Copying		2,747.92		10,540.27		45,100.00		34,559.73	23.37%		12,238.66
Non-Capitalized Assets Regional Prog Support		7.99 10,576.30		8,671.34 74,034.10		27,500.00 134,564.00		18,828.66 60,529.90	31.53% 55.02%		11,315.14 92,535.03
Rental, Equipment ROU Lease, Equipment		279.99		2,648.03		7,500.00 5,000.00		4,851.97 5,000.00	35.31%		2,285.43 1,750.00
Rental, Facilities		21,181.75		147,429.75		247,514.00		100,084.25	59.56%		146,860.14
Rental, Vehicles ROU Lease. Vehicles		-		-		-		-	-		853.20 1,790.28
Enterprise, Cost of Sales		-		4,568.05		4,250.00		(318.05)	107.48%		4,078.45
Fundraising Expenses Special Events Expenses		847.36		7,066.53		8,000.00 2,000.00		933.47 2,000.00	88.33%		4,787.05
Supplies, Nutrition		297.79		2,888.40		20,623.00		17,734.60	14.01%		5,382.62
Supplies, Teaching Supplies, Reinforcements		4,947.80		44,098.47		99,277.00 47,500.00		55,178.53 47,500.00	44.42%		36,197.99 24,200.09
Supplies, Non-Food (disp)		63.60		212.00		47,300.00		(212.00)	-		24,200.09
Supplies, Garden Supplies, Expendable		255.83		2,373.60 129.56		10,000.00		7,626.40 (129.56)	23.74%		5,642.65
Supplies, Office		1,345.74		8,646.11		20,882.00		12,235.89	41.40%		8,911.75
Telecommunications Trips and Tours		3,568.11		23,269.30		39,750.00		16,480.70	58.54% 175.60%		24,108.41
Vehicles, Fuel		91.30		16,682.21 1,547.25		9,500.00 7,750.00		(7,182.21) 6,202.75	19.96%		3,211.47 1,788.45
Vehicles, Repairs/Maint Insurance, General Liab		32,677.00		2,434.04 59,328.12		2,500.00 30,586.00		65.96	97.36%		409.77
Insurance, General Liab Insurance, Cyber Liability		32,011.00 -		7,358.75		4,700.00		(28,742.12) (2,658.75)	193.97% 156.57%		51,304.20 7,358.75
Insurance, 4-H Accident		-		408.68		350.00		(58.68)	116.77%		327.88
Subscript & Memberships		113.00		1,372.97		3,550.00		2,177.03	38.68%		2,361.78

			s	tatement of Operat	tions						
							Last	Month Closed			07/31/2025
	Cu	rrent Month		Year to Date		Annual Budget		Over/Under Budget	% Budget	;	Prior Year Same Period
Licenses and Fees		-		385.09		4,050.00		3,664.91	9.51%		220.34
Background/MVR Checks		142.44		662.38		5,700.00		5,037.62	11.62%		4,674.63
Taxes and Fines		269.13		919.77		550.00		(369.77)	167.23%		140.90
Miscellaneous Expenses		-		-		-		-	-		(2.00)
GRANTS & CONTRACTS											
Contracted Services		20,642.95		115,279.37		206,685.00		91,405.63	55.78%		104,817.14
Specialist Contract		-		350.00		-		(350.00)	-		-
Association Services		39,867.00		39,867.00		48,331.00		8,464.00	82.49%		45,509.00
BUILDINGS & GROUNDS											
Facilities/Grounds Maint		2,072.22		4,893.45		22,866.00		17,972.55	21.40%		3,573.37
Repairs & Maint		-		184.87		2,500.00		2,315.13	7.39%		324.32
Utilities		87.17		610.19		-		(610.19)	-		373.28
EXPENSE OF FIXED ASSETS											
Depr, Buildings		416.67		2,916.67		5,000.00		2,083.33	58.33%		2,916.67
Depr, Furniture & Fixtures		329.00		329.00		-		(329.00)	-		-
Depr, Vehicles		2,853.45		16,065.47		24,900.00		8,834.53	64.52%		8,352.70
Depr, Computers		158.34		633.37		-		(633.37)	-		-
Depr, Equipment		386.39		2,704.69		-		(2,704.69)	-		2,704.69
NON-OPERATING EXPENSES											
Loss on Investments		2,928.70		31,950.07		-		(31,950.07)	-		42,964.37
TOTAL EXPENSES	\$	527,215.70	\$	3,428,100.46	\$	6,838,122.46	\$	3,410,022.00		\$	3,408,018.21
TRANSFERS TO FUND BALANCES											
Trans to Plant/Equipment		19,740.00		72,343.48		-		(72,343.48)	-		76,397.86
TOTAL TRANSFERS TO FUND BALANCES	\$	19,740.00	\$	72,343.48	\$	-	\$	(72,343.48)		\$	76,397.86
TOTAL EXPENSES & TRANSFERS TO FUNDS	\$	546,955.70	\$	3,500,443.94	\$	6,838,122.46	\$	3,337,678.52		\$	3,484,416.07
NET FROM TRANSFERS		(15,925.15)		(114,916.80)		355,943.64		470,860.44			(73,378.52)
NET FROM CURRENT OPERATIONS		(38,795.64)		225,724.91		(355,943.64)		(581,668.55)			211,905.97
NET FROM TRANSFERS & CURRENT OPERATIONS	\$	(54,720.79)	\$	110,808.11	\$	-	\$	(110,808.11)		\$	138,527.45

CCE Albany County Statement of Cash Flows

		Last Month Closed		07/31/2025
		Period Ending 07/31/2025		Period Ending 07/31/2024
Change in Net Assets	\$	225,724.91	\$	211,905.97
Adjustments to Reconcile Change in Net Assets Used by Operating Activities				
Depreciation	\$	24,032.29	\$	13,082.85
(Increase) Decrease in Assets				
Accounts Receivable	\$	(264,281.15)	\$	81,228.67
Certificates of Deposit, 12 months or less		(44,026.50)		(51,958.35)
Prepaid Expenses		9,775.14		9,034.94
Increase (Decrease) in liabilities				
Accounts Payable	\$	21,892.02	\$	97,987.98
Accounts Payable, Cornell		105,070.31		230,144.09
Accrued Payroll		(17,345.25)		(7,014.84)
Accrued Expenses, Other		20,546.00		20,545.98
Deferred Revenues		205,564.91		164,791.26
Agency Funds		10,114.98		(517.40)
Operating Leases Current		281.68		3,540.28
Operating Leases Non-Current		(1,664.77)		(2,649.07)
Net Cash (Used) by Operating Activities	\$	45,927.37	\$	545,133.54
Cash Flows from Investing Activities				
Purchase of Equipment	\$	72,343.48	Ś	91,440.66
Cash Used for Investments	*	59,845.20	•	53,554.24
Net Cash (Used) by Investing Activites	-	(132,188.68)		(144,994.90)
NET INCREASE (DECREASE) IN ASSETS	\$	163,495.89	\$	625,127.46
CASH BALANCE, BEGINNING OF YEAR		844,371.54		369,883.96
CASH BALANCE, END OF FISCAL PERIOD	\$	1,007,867.43	\$	995,011.42