

CORNELL COOPERATIVE EXTENSION SULLIVAN COUNTY BEGINNER FARMER MENTORSHIP PROGRAM
APPLICANT CONTACT INFORMATION:

Name of Farm Business:

Name of Principal Contact (must be business owner):

Mailing Address:

Phone(s):

Email:

Are you a Historically Undeserved Farmer? Please reference the **USDA's definition here**.

Yes, I am a Historically Undeserved Farmer.

No, I am not a Historically Undeserved Farmer.

Are you a veteran or an Active-Duty Service Member?

BUSINESS INFORMATION:

Is this a new start-up or an existing farm business?

Do you have a business plan, either completed or in draft form? Yes (attach to application) No

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Do you currently own, lease, or rent land? If not, what are your plans to secure land?

Part 1.) If you have an existing farm business, please provide the following information (if you don't have an existing farm business skip to Part 2):

Goods and/or services provided:

Numbers of years in business:

Tell us about your farm business as it currently runs, and what you see for 2025. Make sure to answer both parts of this questions, so we can understand your vision.

Please describe your current farm business needs and concerns. (Attach additional sheets, if necessary)

What would you like to accomplish in the next 3-5 years?

Please describe your farm production practices (i.e. no-till, grazing, etc.), and how sustainability plays a role in your farm business.

Part 2.) If you are just starting your farm or planning a farm business, please provide the following information.

Tell us about your vision for farm business. What would you like to accomplish in the first year? What would you like to accomplish in the next 3-5 years?

Please describe the farm business you are planning, and the status of your project, using the following questions. (Attach additional sheets, if necessary)

What goods and services will you provide? How do you intend to market your goods and services?

How long have you been planning the farm business?

What steps have you taken so far?

What led you to this business?

What prior experience do you have in this field (farming, business, etc.)?

PROGRAM INTEREST:

Where did you learn about this program? (please check all that apply)

Radio E-mail blast Social Media Other (please specify)

What is your primary interest in the program? (please check all that apply)

Entrepreneurial Training Preparing a Business Plan Access to low interest funding
Production needs and farm planning Other (please specify)

Why do you want to be in the 2025 Mentorship Cohort?

How would the mentorship program help you take the next steps for your farm business?

How would you plan utilize the stipend to support your farm business? Please provided a work plan or budget for how you would utilize the stipend. (i.e. greenhouse, fencing, marketing, paying off debts or rent to then be better able support your farm business)

APPLICATION CHECKLIST:

Please check each box and attach these materials, as applicable

Completed and signed application

Business Plan (if available)

Resume

Farm Business Goals for the Mentorship (this can be a draft, these goals will not be final)

Any other documents you feel would help this application (marketing materials, references, mission/vision statement, links to website or social media, etc.)

Please note that this application is for participation in 2025 Mentorship Cohort, which includes small business training, technical assistance, farmer to farmer mentoring, and \$10,000 stipend.

Signature:

Date:

Name:

To submit, please return applications as a file attachment by email to **beginnerfarmer@cornell.edu**.
Alternatively you may mail or drop off your application in person during Extension business hours,
Monday through Friday - 8:30 a.m. -4:30 p.m. at 64 Ferndale-Loomis Rd, Liberty NY 12754. If you have
any questions you may contact Taylor Adam, at 845-292-6180 ext.130 or beginnerfarmer@cornell.edu.
Please address all applications to **Attention: Taylor Adam**