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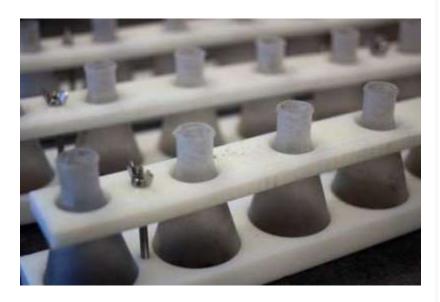
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## SOIL TESTING

# Soil sampling allows you to optimize yields, minimize fertilizer costs

Managing the nutrient content of the soil is one key to optimum performance of any plant whether it is your lawn or a commercial crop like alfalfa, corn, apples, turf or pumpkins. Over or under application of these essential plant nutrients is very costly in terms of lost yield or quality. The environmental impact from over application or misapplication of plant nutrients can have significant and



costly consequences as well. For that reason, soil testing should be the foundation of any crop management plan whether it is for the home gardener or the commercial farm operation.

### The value of soil testing

An agronomic soil test extracts a portion of the plant available nutrients contained in a soil sample and results are then classified as low, medium, high or very high based on expected crop response to added crop nutrients, crops grown on soils that test high to very high for a specific nutrient are not likely to respond with a yield increase if that nutrient is applied to the soil. However, soils testing low or medium for that nutrient are likely to show improved yield and quality if that nutrient is applied (provided other nutrients are present in adequate amounts).

Soil testing is a required component of nutrient management plans for many commercial farming operations as well as for purchase of phosphorous containing fertilizers for use on established lawns in some Northeast states.

State specific Agro-One packages are targeted to customer needs

Agro-One offers soil test packages and nutrient guidelines to meet the diverse needs of commercial crop producers and home owners here in the Northeast.\* New York customers also have the option of an Agro-One analysis with Cornell recommendations.

\* Maryland, New Hampshire, New York, Pennsylvania, and Vermont

### Ordering Your Free Soil/Manure Sampling Supplies

There are 3 ways to order sampling kits

- Call 1.800.344.2697 ext.7. Have your account number ready. If you get the supply voicemail, leave a detailed message including account number, shipping address and quantity of kits needed.
- Email supply@dairyone.com. Be sure to include your account number and/or name, street address and daytime phone number plus items and quantity needed. Specify the type of sample information sheet needed.
- Order directly from this website.

### **Soil Testing Services**

### Pricing

### Taking a Soil Sample

Taking a soil sample is needed to determine lime and fertilizer requirements and avoid costly over or under fertilization. Follow the guidelines below to help ensure the best results.

### Order Your Soil Test Supplies

There are 3 ways to order soil sample boxes and sample information sheets:

- Call 1.800.344.2697 ext. 7
- Email supply@dairyone.com. Be sure to include your account number and/or name, street address and daytime phone number plus items and quantity needed. Specify the type of sample information sheet needed
- Directly from our on-line store

### Establish a Sampling Schedule

Most soils should be sampled every 2 – 3 years; more often for sandy soils, high value crops or problem areas.

To avoid seasonal variation, try to sample at the same time every year for a given field or garden. Fall is generally considered to be the most reliable time to pull samples, especially when it comes to pH. Soil pH fluctuates and tends to be lower in the summer when temperatures are higher and soils are dryer. When soils dry out, salt concentrations increase allowing  $Ca^{++}$ ,  $Mg^{++}$ ,  $K^{+}$  to replace  $H^{+}$  and  $Al^{+++}$  on the soil surface. The extra  $H^{+}$  and  $Al^{+++}$  in the soil solution will temporarily decrease soil pH hence pH determination is more reliable in the Fall when soil moisture is a bit higher.

### Use the Right Tool

Use tools that are clean and free of rust. Avoid brass or galvanized tools or containers that can contaminate samples with zinc or copper. Stainless steel probes or augers are best because they collect a continuous core through the entire sampling depth with a minimum disturbance of the soil (see Figure 1.). Avoid shovels or trowels.

Collect samples in a clean plastic bucket or plastic bag. Avoid collecting or shipping wet samples in plain commercial paper bags or boxes that are often treated with a product containing boron. Wet samples can leach boron out of the paper and contaminate the sample. If possible, send air dried samples in and Agro-One sample box.

# Sample at the Proper Depth Based on Tillage

- **Moldboard plow** surface to tillage depth (usually 6-7 inches)
- **Chisel plow and offset disk** sample before tillage to ¾ of the tillage depth.
- Reduced tillage systems No Till, Ridge till, Zone Till etc.
  Two Samples may be required. Sample between rows to avoid disturbed soil or fertilizer band.

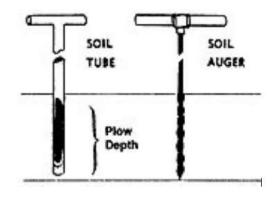


Figure 1. Use a stainless steel probe or auger for best results.

- Sample to 6 inch depth for pH and nutrient content.
- Take a second sample to a 1 inch depth to determine if surface applied N has resulted in an acid layer that can reduce the effectiveness of triazine herbicides.

### Identify the Sampling Area

#### **Commercial Field**

Historically, a single composite soil sample has been used to generate one fertilizer and lime recommendation for each field. This is adequate in many cases but may result in inefficient use of fertilizer inputs and increased potential for environmental degradation due to over or under fertilization within a field if the field is quite variable.

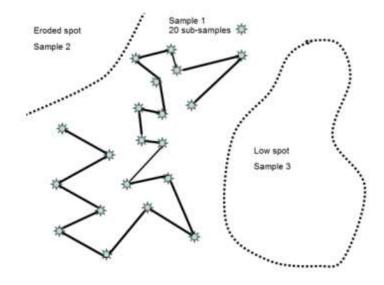


Figure 2. Suggested Sampling Pattern in a Commercial Field

Technology such as digitized soil

survey maps, electrical conductivity mapping, yield monitors and aerial photographs may help farms sample fields more precisely by dividing them into "management zones". Several cores can be taken from each management zone and submitted separately to generate a nutrient application plan that is customized for each management zone within the field. Up front analytical costs may be higher per field since you may submit multiple samples for each field but it allows for improved fertilizer efficiency and environmental protection

Follow the guidelines shown below for taking a single composite soil sample per field. Contact your crop adviser if you plan to implement site specific or "precision" sampling on your farm.

- Take 15-20 plow depth core sub-samples using a zig-zag pattern in a management area representing < 20 acres (see Figure 2.).
- Avoid unusual areas such as dead furrows, old hedge rows, fence lines, old manure piles, lime piles or burn piles. Avoid wet areas or severely eroded areas.
- Take separate samples from areas within the field that vary widely from the rest of the field in color, slope, soil texture, drainage, productivity or crop history.
- Sample each contour strip separately if it is > 5 acres.
- Mix the 15-20 subsamples completely in a clean plastic bag or plastic bucket.
- Avoid sampling under extremely wet soil conditions. Wet samples usually leak in transit and some nutrients in very wet soils may undergo rapid biological transformations.

### **Home Landscape Samples**

- Each sample should represent only one area – for example, a lawn, vegetable garden or perennial landscaped area (Figure 3).
- For each unique area take at least 10 – 12 cores.
- Submit samples from healthy and unhealthy areas separately.
- Sample lawns to a depth of 4 inches.

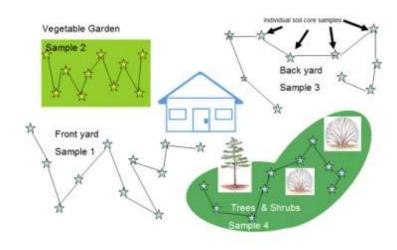


Figure 3. Sample Each Unique Area in a Home Landscape

- Sample shrubbery & perennial beds to a depth of 4 6 inches taking care to avoid zones where lime or fertilizer has been applied recently.
- Sample annual vegetable and flower beds to the depth that you plan to incorporate lime or fertilizer, usually about 4 6 inches.
- Place all cores for one unique area in a clean plastic bucket and mix well. Fill the soil sample box about 2/3<sup>rd</sup> full (about 2 cups).

### Prepare Samples for Shipment

If possible, spread wet samples in a thin layer on a clean surface and dry at room temperature. Do not use heat but a fan is acceptable to assist in drying. Remove large stones or sticks and break up large lumps or clods before mixing the sample thoroughly.

Complete the required information on the sample box before assembling and make sure that it

matches the information on the sample information sheet. Place about  $\frac{3}{4}$  – 1 pint of the mixed sample in the sample box then close it securely.

### Fill Out the Sample Information Sheet Completely.

A completed sheet must accompany each sample. Required information includes;

- Customer name, address and contact information.
- Consultant/Extension Educator name, address and contact information
- Method of reporting results fax, email or US Mail.
- Type of report required with or without recommendations.
  - All Commercial NY samples must include a valid soil name if results are needed
  - All Home, Garden Landscape NY samples must include soil texture and soil drainage if results are to be reported.
  - All VT samples require soil drainage class if results are to be reported
- Method of payment Dairy One or Agro One account number, DHIA herd code, credit card information or a check. Results will not be released until payment or billing information has been received.
- Sample information sample identification, soil name (NY commercial samples), soil drainage & soil texture (NY Home, garden and landscape samples, soil drainage class (VT samples), and other required information should be filled in completely. Recommendations may not be generated if the information sheet is incomplete.
- KEEP A RECORD OF ALL SAMPLES SHIPPED including method and date of shipment. Dried ground samples will be stored at the lab for approximately 4 weeks to allow for additional test requests.
- Maintain records of your soil test results to assist in monitoring changes in soil fertility over time. This may be useful to adjust soil management to meet crop demands without costly over or under application of nutrients.

### Ship Your Samples to:

Dairy One 730 Warren Road Ithaca NY 14850

Phone: 1.800.344.2697

Samples can be shipped via U.S. Mail, UPS, Fed Ex, DHL, etc. Selecting these carriers will require additional packaging and will incur additional shipping and handling costs. If using the USPS, the flat rate boxes will be your most economical way to ship samples.

In some areas, samples can be left at milk pick-up points by prior arrangement. Where available, samples will be picked up three times a week and delivered to the Dairy One facility in Ithaca the following morning. There is no shipping or handling charge for this service. Complete information on pick-up point locations, procedures and schedules can be found **here**.

### **Crop Codes**

### Soil Submittal Forms

| Soil Analysis Reports         |  |
|-------------------------------|--|
| Receiving Soil Results        |  |
| PSNT                          |  |
| Supplies, Shipping & Handling |  |
| Useful Links                  |  |
|                               |  |

### EMPLOYEE LOGIN

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