

### 2021 Cookie Sale

- Completely Preorder and presale this year
  - PREVIOUS SALES:
    - Cookies were preordered by the case, cookies were delivered to 4-H members, and then sold during the official selling period, then money was deposited with cookie chairs, and the 4-H office.
    - Cookies were able to be "loosely preordered", meaning we were able to make adjustments throughout the cookie sale process – adding cases of cookies for sellers, and even in some cases allowing swapping and returns of cookies.

#### **2**021 SALE:

- Cookies will be preordered BY THE PACKAGE and prepaid for during the selling period. All funds will be turned into the cookie chairs after the sale has concluded. The cookie order will be placed after the sale has concluded, and be available for pickup at the end of March for individual distribution
- All cookie orders must be paid in full by February 22<sup>nd</sup>. All orders will be final, meaning there will not be the option to return packages of cookies, nor order more cookies once the sale is complete.
- We are allowing individuals and clubs to purchase cases of cookies upfront, for resale (at the same value) after the cookies have arrived. However they still must be paid in full by 2/22, and will not be the responsibility of the 4-H office once they are ordered, paid and delivered.

#### Cookie Sale Incentives

- 2020: There were no incentives offered for cookie sale, and no remaining campership balances from the 2019 sale.
- At this time, we're unable to confidently say that camp incentives will be an option.
  - Tractor Supply; The Quilter's Daughter; Creekside Fabric, Quilts, & Yarns; Reisdorf Brothers; Creekside Saddlery; Pierce Milling; or Walmart.
- As of today, the current incentive options include the \$5/case gift card.
  - 1 case = 12 packages of cookies
- To qualify as a top seller, you must sell at least 35 cases worth of cookies (420 packages).
  - Top sellers will receive \$5 per case gift card
  - + monetary credit for a 4-H project \$150 (1st) \$100 (2nd) \$50 (3rd-5th)
  - OR apple air pods, mountain bike, instant polaroid camera

### Cookie Chair Contact Information

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- 4. Amy Hootman-Sterry21 School Street, Pike(716) 560-1259
- 5. Tricia Jackson 885 Geer Rd, Arcade (716) 432-5377
- 6. Wyoming County 4-H OfficeSarah Clark36 Center Street, Suite B, Warsaw(585) 738-0190

## Cookie Sale Questions??

http://wyoming.cce.cornell.edu/4-h-youth-development/projects-activities/4-h-cookie-sale

#### 2021 Public Presentations

- Virtual Zoom option
- Pre register online, registration closes February 1st
- https://pub.cce.cornell.edu/event\_registration/main/events\_landing.cfm?e vent=wy\_co\_4h\_pp2021\_256
- Tuesday February 16<sup>th</sup> 5-7pm
  - Wednesday February 17<sup>th</sup> 5-7pm
  - Thursday February 18<sup>th</sup> 5-7pm
  - Saturday February 20<sup>th</sup> 10-12pm
- Once registration closes on 2/1, families will be contacted to verify judging date and time. I will also be creating a ZOOM best practices tip sheet.
- One 4-H staff member & one evaluator will be on the Zoom call with the 4-H family
- http://wyoming.cce.cornell.edu/4-h-youth-development/projects-activities/public-presentations

# Public Presentation Questions?

