

**TOMPKINS COUNTY FARM TO SCHOOL PROJECT COOPERATIVE GROUP BID AWARD**

**FRESH FRUIT, VEGETABLE, AND MEAT GEOGRAPHIC PREFERENCE BID**

**Bid Opening: 04/23/19**

**Period Range: 8/23/19- 01/31/20**

**Awarded Vendors**

**Section A**

Product	Purchase Unit (s)	Specifications	Week	Quantity Requested	Price per unit	Total Price	
					specify unit		Vendor Awarded
Tomatoes	5 lb., 10 lb. or 15 lb.	Slicer or Beefsteak	Week of September 9	225 lb.	\$1/ lb*	\$225	Headwater Food Hub
Cucumbers	5 lb. or 10 lb.	Length at least 6 in.	Week of September 9	190 lb.	\$1/lb*	\$190	Headwater Food Hub
Eggplant	5 lb.		Week of September 23	125 lb.	\$1/lb*	\$125	Headwater Food Hub
Summer Squash	5 lb.		Week of September 23	85 lb.	\$1/lb*	\$85	Headwater Food Hub
Green Bell Peppers	5 lb.	Diameter at least 3-½ in.	Week of September 23	85 lb.	\$1/lb*	\$85	Headwater Food Hub
Onions	5 lb.	Diameter at least 2 in	Week of September 23	100 lb.	\$0.48/lb*	\$48	Headwater Food Hub
Plums	5 lb., 10 lb. or 15 lb.		Week of September 23	600 lb.	\$1.56/lb *	\$936	Headwater Food Hub
Peaches	10 lb. or 15 lb.		Week of September 23	800 lb.	\$1.50/lb*	\$1,200	Headwater Food Hub

Delicata Squash	20 lb. or smaller		Week of October 7	750 lb.	\$1.25/lb*	\$937.50	Headwater Food Hub
Cauliflower	25 lb. or smaller	Head diameter at least 4 in.	Week of October 21	830 lb.	1.42/lb*	\$1,178.60	Headwater Food Hub
Grapes	10 lb. or 15 lb.		Week of October 21	735 lb.	\$2.00/lb*	\$1,470.00	Headwater Food Hub
Butternut Squash	5 lb. or 10 lb.		Week of November 4	125 lb.	\$0.70/lb*	\$87.50	Headwater Food Hub
Onions	5 lb.	Diameter at least 2 in	Week of November 4	100 lb.	\$0.48/lb*	\$48.00	Headwater Food Hub
Celery	5 lb.		Week of November 4	35 lb.	\$0.58/lb*	\$20.30	Headwater Food Hub
Carrots	5 lb.	Short trimmed Diameter at least ¾ in.	Week of November 4	20 lb.	\$0.80/lb*	\$16.00	Headwater Food Hub
Apples	5 lb. 10 lb. or 15 lb.	*Note only going to Trumansburg	Week of November 4	15 lb.	\$0.50/ lb *	\$7.50	Headwater Food Hub
Kale	5 lb. or 10 lb.	Loose or 12 oz. bunches	Week of November 18	310 lb.	\$1.25/lb*	\$387.50	Headwater Food Hub
Apples	5 lb.		Week of November 18	80 lb.	\$0.50/lb *	\$40	Headwater Food Hub
Pears	20 lb. or 25 lb.		Week of November 18	1320 lb.	\$0.63/lb*	\$831.60	Headwater Food Hub
Carrots	5 lb. or 10 lb.	Short trimmed Diameter at least ¾ in.	Week of December 2	520 lb.	\$0.80/lb*	\$416	Headwater Food Hub
Beets	5 lb.	Diameter at least 1-½ in.	Week of December 2	175 lb.	\$0.70/lb*	\$122.50	Headwater Food Hub
Carrots	5 lb. or 10 lb.	Short trimmed Diameter at least ¾ in.	Week of December 16	165 lb.	\$0.80/ lb*	\$132.00	Headwater Food Hub
Beets	5 lb. or 10 lb.	Diameter at least 1-½ in.	Week of December 16	165 lb.	\$0.70/lb*	\$115.50	Headwater Food Hub

Parsnips	5 lb. or 10 lb.	Diameter at least 1-1/2 in.	Week of December 16	150 lb.	\$1.25/lb*	\$187.50	Headwater Food Hub
Pears	20 lb. or 25 lb.		Week of December 16	1250 lb.	\$0.63/lb*	\$787.50	Headwater Food Hub
Apples	20 lb. or 40 lb.	*Note only going to Trumansburg	Week of December 16	120-140 lb.	\$0.50/lb *	\$60.00-\$70.00	Headwater Food Hub
Potatoes	5 lb. or 10 lb.	No. 2. Russet or Yukon gold	Week of January 6	250 lb.	\$0.28/lb*	\$70.00	Headwater Food Hub
Cabbage	5 lb. or 10 lb.		Week of January 27	250 lb.	\$0.66/lb *	\$65.00	Headwater Food Hub
Apples	20 lb. or 30 lb.		Week of January 27	1680 lb.	\$0.40/lb*	\$672.00	Headwater Food Hub

## Section B

Product	Purchase Unit	Specifications	Month	Total Quantity Requested (NOT MONTHLY QUANTITIES)	Price per unit	Total Price	Vendor Awarded
					specify unit		
<b>Vegetables</b>							
Beans, fresh	Bushel, 25 lb.	Fresh	September & November	25 Bushels	\$1.25/lb*	\$781.25	Headwater Food Hub
				625 lb.			
Beets	Bag, 25 lb.	Diameter at least 1-½ in.	September through January	19 Bags	\$.70/lb*	\$332.50	Headwater Food Hub
				475 lb.			
Broccoli	Case, 20 lb.	Heads	September through November	69 cases	\$1.64/lb*	\$2,263.20	Headwater Food Hub
				1,380 lb.			
Brussels Sprouts	Case, 20 lb.	Off-stalk	September through December	13.00 Cases	\$2.40/lb*	\$624	Headwater Food Hub
		Diameter at least 1 in.		260 lb.			
Cabbage, various	Case, 45 lb.			15.00 Cases	\$0.66/lb*	\$445	

			September through January	675 lb.			Headwater Food Hub
Cabbage,	Case, 20 lb.	Shredded	September through January	13.00 Cases	\$2.25/lb*	\$585	Headwater Food Hub
				260 lb.			
Carrots	Case, 25 lb.	Short trimmed Diameter at least ¾ in.	September through January	100.00 Cases	\$0.80/lb*	\$2,000.00	Headwater Food Hub
				2,500 lb.			
Cauliflower	Flat, 18 lb.	12 Ct.	September through November	55.00 Flats	\$1.66/lb*	\$1,650.00	Headwater Food Hub
		Head diameter at least 4 in.		990 lb.			
Celery	Box, 48 lb.	24 Ct.	September through November	14.00 boxes	\$0.58/lb*	\$668.16	Headwater Food Hub
				1,152 lb.			
Corn, sweet	Carton	48 Ct.	September through November	7.00 Cartons	\$0.40/CT*	\$134.40	Headwater Food Hub
				336 Ct.			
Corn, sweet	Case	80 Ct.	September	20.00 Cases	\$0.45/CT*	\$864	Headwater Food Hub
		Shucked, Tray-wrapped	& October	1,920 Ct.			
Eggplant	Bushel, 35 lb.		September through November	6.00 Bushels	\$1/lb*	\$120	Headwater Food Hub
				120 lb.			
Greens, loose, salad	Case, 3 lb.	Loose, Salad	September through November	255.00 Cases	\$4.50/ lb.*	\$13.50	Headwater Food Hub
				765 lb.			
Greens, swiss chard	Case	12 Ct.	September through November	15.00 Cases	\$2.58/CT*	\$465	Headwater Food Hub
				180 Ct.			
Herbs, various	Case	30 Ct.	September through November	30.00 Cases	\$1/CT*	\$900	Headwater Food Hub
		Fresh		900 Ct.			
Kale, various	Case	24 Ct.	October & November	6.00 Cases	\$1.25/CT*	\$180.00	Headwater Food Hub
		12 oz. Bunches		144 Ct.			

Leeks	Case	12 Ct.	October through January	28.00 Cases	\$1.90/CT*	\$638.40	Headwater Food Hub
				336 Ct.			
Lettuce, various	Case	24 Ct.	September through January	529.00 Cases	\$0.92/CT*		Headwater Food Hub
		12 oz. Heads		12,696 Ct.			
		Including Romaine					
Onions	Bag, 50 lb.	Diameter at least 2 in.	September through January	71.00 Bags	\$0.48/lb*	\$1,704.00	Headwater Food Hub
				3,550 lb.			
Parsnips	Bag, 25 lb.	Diameter at least 1-1/2 in.	September through January	10.00 Bags	\$1.25/lb*	\$312.50	Headwater Food Hub
				250 lb.			
Peppers, green bell	Bushel, 25 lb.	Diameter at least 3-½ in.	September and October	33.00 Bushels	\$1/lb*	\$825.00	Headwater Food Hub
				825 lb.			
Peppers, hot	Half Bushel, 12 lb.		September and October	4.00 Half Bushels	\$3/lb*	\$144.00	Headwater Food Hub
				48 lb.			
Potatoes, fingerling	Bushel, 40 lb.		September through January	50.00 Bushels	\$2/lb *	\$4,000.00	Headwater Food Hub
				2,000 lb.			
Potatoes, Russet	Bag, 50 lb.	No. 2	September through January	300.00 Bags	\$0.28/lb*	\$4,200.00	Headwater Food Hub
				15,000 lb.			
Potatoes, Yukon gold	Bag, 50 lb.	No. 2	September through January	185.00 Bags	\$0.28/LB*	\$2,590.00	Headwater Food Hub
				9,250 lb.			
Potatoes, Sweet	Bag, 40 lb.	No. 2	September through January	25.00 Bags	\$1.50/LB*	\$1,500.00	Headwater Food Hub
				1,000 lb.			
Radishes, various	Bag, 25 lb.	Diameter at least ¾ in.	October through January	8.00 Bags	\$1.25/lb*	\$250.00	Headwater Food Hub
				200 lb.			
Shoots, Pea Shoots	Bag, 3 lb		December	4.00 Bags	\$20/lb*	\$240	Headwater Food Hub
				12 lb.			

Squash, Summer	Half bushel, 20 lb.		September and October	16.00 Half Bushels 320 lb.	\$1.10/lb*	\$352.00	Headwater Food Hub
Squash, Winter	Bushel, 40 lb.		October through December	35.00 Bushels 1,400 lb.	\$0.63/lb*	\$875.00	Headwater Food Hub
Squash, Winter	Case, 20 lb.	Diced	September through January	62.00 Cases 1,240 lb.	\$2/lb*	\$2,480.00	Headwater Food Hub
Tomatillos	Case, 25 lb.		September	7.00 Cases 175 lb.	\$1.50/lb*	\$262.50	Headwater Food Hub
Tomatoes	Box, 25 lbs.	Beefsteak/Slicer	September	17.00 Boxes 425 lb.	\$1/lb*	\$425.00	Headwater Food Hub
Tomatoes, cherry/grape	Flat 12 pt.		September	40.00 Flats	2.15/ Pt*	\$1,032.00	Headwater Food Hub
Tomatoes, heirloom	Flat, 20 lb.		September	8.00 Flats	\$3/lb*	\$480	Headwater Food Hub
<b>Fruits</b>							
Apples	Bushel, 40 lb.		September through January	535.00 Bushels 21,400 lb.	\$0.40/lb*	\$8,560	Headwater Food Hub
Blueberries, frozen (IQF)	Case 10, lb.	Frozen (IQF)	September through January	60.00 Cases 600 lb.	\$4.02/lb*	\$2,412	Headwater Food Hub
Cherries, frozen (IQF)	Case 10, lb.	Frozen (IQF)	September through January	100.00 Cases 1000 lb.	\$2/lb*	\$2,000	Headwater Food Hub
Grapes	Case, 5 lb.	Seedless	September and October	236.00 Cases 1,180 lb.	\$2/lb*	\$2,360	Headwater Food Hub
Watermelons	Case, 60. Lb & Half case	Case 6 Ct. 10 lb. melons Seedless, Red	September	109 Cases 1 Half Case 6,570 lb.	\$4/CT*	\$2,628	Headwater Food Hub
Nectarines	Case, 20 lbs.		September	28.00 Cases	\$1.50/lb*	\$840	

				560 lb.			Headwater Food Hub
Peaches	Case, 20 lbs.		September	30.00 Cases	\$1.50/lb*	\$900	Headwater Food Hub
				600 lb.			
Pears	Bushel, 40 lbs.		September through January	105.00 Bushels	\$0.63/lb*	\$2,646	Headwater Food Hub
				4,200 lb.			
Plums	Case, 20 lbs.		September	29.00 Cases	\$1.56/lb*	\$904.80	Headwater Food Hub
				580 lb.			
Beef Products							
Ground Beef, Bulk	Case, 30 lb.	6 Ct.	September through January	23.00 Cases	\$4.30/lb*	\$2,967	Slate Foods Inc.
		5 lb.		690 lb.			
Beef Patties	Case, 30 lb.	160 Ct	September through November	9.00 Cases	\$4.50/lb*	\$1,215	Slate Foods Inc.
		3 oz.		270 lb.			
Hotdogs	Case, 30 lb.	240 Ct	September, October, November and January	58.00 Cases	\$4.50/lb*	\$7,830	Slate Foods Inc.
		8/ lb.		1740 lb.			
Hotdogs	Case, 30 lb.	180 Ct	September through November	3.00 Cases	\$4.50/lb*	\$405	Slate Foods Inc.
		6/ lb.		90 lb.			

Vendors Name	Address	Email	Phone	Attention
Headwater Food Hub	6318 Ontario Center Rd. Ontario, NY 14519	silas@headwaterfoodhub.com	585-313-7670	Silas Conroy

Vendors Name	Address	Email	Phone	Attention
Slate Foods Inc. dba Red Barn Provisions	315 East 80th St. Suite 2H, New York, NY 10075	jgvanloon@mac.com	917-301-5562	Julia Van Loon