NY Ag Literacy Week: March 18-22, 2019

*On the Farm, At the Market*

Written and illustrated by G. Brian Karas

We are proud to feature a book that displays the unique markets and diversity that encompasses many aspects of New York's agriculture focusing on food production and direct marketing. Students will be taken on the journey to local rural, suburban, and urban farmers' markets seeing a strong, interconnected community by following the food production and sales processes of three different farms. The book also explores the interconnected community of farmers and eaters, and how the food sold at the market comes together to create the meals we share.

Through this story we will be able to showcase the depth of industries and diversity that New York agriculture encompasses and highlight what agriculture looks like in each region of the state.

From the busy hub of New York City, to the mountains of the Adirondacks, and to the fertility of the Finger Lakes our state is expansive and encompasses all types of agricultural industries. Careers and post-secondary education opportunities are abundant in traditional and developing food-centric industries. Agriculture contributes over $37 billion to the New York State economy and ranks in the top ten in the nation for yogurt, apples, grapes, calves, and onions, among other products. These products and industries allow New York producers to explore all varying scales of marketing and selling: niche markets, direct to consumer selling, food processing, wholesale, and more.

*On the Farm, At the Market* highlights the story of agriculture with vivid illustrations and a community-centric storyline. Students will understand the importance of agriculture as an economic driver in communities across New York, and develop an awareness for where their food comes from and its journey.

**Sponsor**

CCE-Steuben would like to donate one of these books to all 18 school libraries in Steuben County. Won't you help? The book only costs $12 and you can purchase one at: [http://www.bit.ly/aglitbook](http://www.bit.ly/aglitbook)
The Labor Ready Farmer Project

Smart Farming Team Technical Assistance Grant Application About the Technical Assistance Grant: Being prepared to hire and manage skilled employees is crucial to the success of any business. The Labor Ready Farmer Project is offering grants to provide up to 12 hours of Technical Assistance (TA) consulting services to farms who want to make improvements to their farms processes in hiring, training, managing or evaluating employees. Applicants will choose from one of the following four areas for TA assistance and identify a specific project. If selected they will be matched with a “Smart Farming Team” of consultants who will provide one on one technical assistance.

HIRING EMPLOYEES 101 – GETTING OFF TO A GOOD START
Assistance for farmers who have never formally hired or managed employees or who are very new to employee management. Consulting services are available for setting up compliance and paperwork, general policy development, training and management resources and connections to agencies and support networks. This category could also apply to Hispanic farm employees who are moving into managerial roles who would like to understand the HR process on the farm or to a farm employee or family member who is being groomed for succession on the farm.

ONBOARDING & TRAINING EMPLOYEES QUICKLY AND EFFECTIVELY
Assistance with improving your farm’s process for hiring and training new staff. Areas for assistance could include, help with streamlining paperwork and record keeping for new hires and assistance in maintaining good records to reduce compliance issues, developing a schedule and set of new hire trainings for your farm to help get workers up to speed and working independently more quickly.

FINE-TUNEING & IMPROVING THE WORKING ENVIRONMENT
Assistance with developing employee manuals, policy development, receiving employee feedback and improving interpersonal skills as a leader and/or help in providing better feedback to employees to reduce problems on your farm.

H2-A READINESS
If you are considering hiring foreign guest workers but are not sure what it would take to get your farm ready we can provide one on one assistance in assessing costs, housing, paperwork and compliance and managing cultural issues. Selection Process: Each application will be reviewed for eligibility. Nicole will contact you by phone if your farm looks like a good fit for the project. Priorities for the grant include: (1) Beginning farmers (farmers who have owned and operated their farm for 10 or fewer years); (2) Farms in the process of succession with an identified successor working in the farm business who will be involved in this grant; (3) Farms with a manager who will be involved with the grant who plans to own their own farm in the future; or (4) Farms with a Hispanic farm employee who will be involved in the grant who is being developed for a managerial role on the farm.

During the call, Nicole will help explore what specific issues would be most helpful to the success of your farm, as well as the types of consultant services available for your benefit. Participants will be asked to commit approximately 8 months to the project (up to 12 hours of time in consulting sessions with agricultural workforce specialists) and attend an in-person networking luncheon with other participating farms. In addition, participants will be asked to offer feedback through three short on-line surveys and be open to receiving consultant suggestions. Instructions: Please complete this application and send to Nicole Waters, Beginning Farm Project Coordinator for the Cornell Small Farms Program. The form can be submitted by email, mail or in-person at the address listed below. Please feel free to call or email Nicole with any questions. We are always happy to hear from you!
Small Farm Program Contact Information:
Nicole Waters – Beginning Farmer Project Coordinator Plant Science Building, Room 15b Tower Road, Cornell University Ithaca, NY 14853 Phone: 607-255-9911 Email: nw42@cornell.edu

**Request to Add Land to a NYS Certified Agricultural District**

The annual window to add land to any Ag district in the county under Ag and Markets Law §303b is open between now and March 17th. If you are interested in adding land to an existing Ag district, go to the Steuben County planning website and submit the land addition request.

Steuben County Planning Department 3 E. Pulteney, Square Bath NY 14810 FAX: 607-664-2282 Email: planning@steubencountyny.gov Phone: 607-664-2268

### Maple Syrup & Forest Management Workshop

**Sap to Syrup & Sustainable Forest Management Workshop**  
Saturday March 30th, 9:30am-noon at Arnot Forest

FREE for Veterans and Active Service Members/ $15 for general public

This workshop will be held at Cornell's Arnot Forest, 611 County Rd 13, Van Etten, NY 14889.

Join staff and educators from the Arnot Teaching & Research Forest as we explore this facility which is managed on behalf of the Department of Natural Resources at Cornell University by faculty and Cornell Cooperative Extension educators. We’ll start by visiting acreage which is currently being managed using sustainable forest management practices and how you can implement some into your woodlot. We’ll then move to their sugarbush operation with a tour of the sugarbush, sap collection system, sugarhouse and an overview of syrup production. Weather dependent, they may still be making syrup. Contact Carol Fetterman, Administrative Assistant - Ag, Hort & Environment, (607) 584-9966, clf62@cornell.edu

- **Agricultural Program Committee**
  - Joe Castrechino – Prattsburgh
  - Linwood Ford – Savona
  - Drew Heisey – Hornell
  - Allison Levine – Savona
  - Gary Mahany – Arkport
  - Greg Muller – Bath
  - Bob Nichols – Addison

- **Legislative Representatives:**
  - Hilda Lando – Corning
  - Fred Potter – Troupsburg

- **Agricultural Program Staff:**
  - Ariel Kirk, Agriculture Educator
  - Ainsley Robbins, Farm to School Coordinator
  - Hans Walter Peterson, Grapes
  - Brett Chedzoy, Forestry

Cornell Cooperative Extension of Steuben County
Website: [www.putknowledge2work.org](http://www.putknowledge2work.org)

Yearly Membership - $15.00

“Cornell Cooperative Extension of Steuben County provides equal program and employment opportunities”
USDA to Survey Farmers’ Planting Intentions for 2019

HARRISBURG, PA – As the 2019 crop production season begins, the U.S. Department of Agriculture’s National Agricultural Statistics Service (NASS) will contact producers nationwide to determine their plans for the upcoming growing season.

“Each year, the agriculture industry eagerly awaits USDA’s Prospective Plantings report, which provides the first survey-based estimates of U.S. farmers’ planting intentions for the year,” said King Whetstone, director of the NASS Northeastern Regional Field Office. “The March Agricultural Survey provides the factual data that underpins these projections, making it one of the most important surveys we conduct each year,” stated Whetstone.

NASS will mail the survey questionnaire in February, asking producers to provide information about the types of crops they intend to plant in 2019, how many acres they intend to plant, and the amounts of grain and oilseed they store on their farms. NASS encourages producers to respond online or by mail. Those producers who do not respond by the deadline may be contacted for a telephone or personal interview.

NASS safeguards the privacy of all respondents and publishes only aggregate data, ensuring that no individual operation or producer can be identified.

Survey results will be published in the Prospective Plantings and quarterly Grain Stocks report to be released on March 29, 2019. These and all NASS reports are available online at www.nass.usda.gov/Publications/. For more information call the NASS Northeastern Regional Field Office at 1-800-498-1518.

NASS provides accurate, timely, and useful statistics in service to U.S. agriculture. We invite you to provide occasional feedback on our products and services. Sign up at http://bit.ly/NASS_Subscriptions and look for “NASS Data User Community.”

USDA is an equal opportunity provider, employer and lender. To file a complaint of discrimination, write: USDA, Director, Office of Civil Rights, 1400 Independence Ave., S.W., Washington, D.C. 20250-9410 or call (800) 795-3272 (voice), or (202) 720-6382 (TDD)

CCE-Current Job Openings

Dairy Management Specialist (Cooperative Extension) - Southwest New York
   (This position will be located in Steuben County)

To apply go to: https://apps.hr.cornell.edu/recruiting/facultyview.cfm?posting_id= JOB_POSTING-3-22171

Farm Business Management Specialist (Cooperative Extension); Southwest New York
   (This position will be located in Chautauqua County)

To apply go to: https://apps.hr.cornell.edu/recruiting/facultyview.cfm?posting_id= JOB_POSTING-3-22162

Springwater Agricultural Products
8663 Strutt Street, Springwater NY
585-315-1094 or 607-759-0405

Crop Production Materials, Foliar Nutrition & Adjuvant Sales
SeedWay, NK&WL, Seed Sales:
Corn, Soybeans, Small Grains, Forage & Pasture Grasses
Sun up until Sun down! Dave & Penny
Farm tested with farm-friendly prices.
The Organic Production and Marketing Program Work Team is sponsoring the second annual Cornell Organic Symposium, April 24th from 1:00 – 5:00 PM in G10 Biotech on the Cornell Ithaca campus. The Symposium is an opportunity to network and learn about what’s happening in organic research and extension at Cornell.

This year the Symposium will have a weed management theme and feature weed ecologist Chuck Mohler as keynote speaker. Similar to last year, the Symposium will include a poster session (with snacks!).

If you have research or extension projects applicable to organic farming, please plan on presenting a poster, and faculty please encourage your students to present one as well.

More details to follow. Please pre-register to be sure to receive updates. There’s a link there for submitting your poster title as well.

The Symposium is free and open to the public. Cornell University is committed to providing universal access to all of our events. For disability accommodations (e.g., sign language interpreters, alternative formats) please contact Jenn Thomas-Murphy at jnt3@cornell.edu or 607-255-2177, as soon as possible.

Ripple Effect: Study Reveals NYS Apple Industry’s True Economic Impact
By Susan Kelley

Economic development boards and policymakers often have to make tough decisions when trying to boost the economy of rural areas. Should they give the green light to, say, a manufacturing plant? Or would an agricultural operation, like a milk processing plant, better jump-start the local economy?

Precise answers are hard to come by. Traditional economic impact analyses often rely on secondary state and national data, which can give a distorted picture of how an agricultural industry will affect a local economy.

A Cornell team offers a way to get more accurate answers. Unveiling a new framework for economic impact analysis, and using New York state’s apple industry as a case study, its research found the state’s apple industry has a 21 percent larger economic impact than traditional models suggest.

“Collecting local data is really hard, it’s costly, it’s time consuming. The flip side is, in most cases, that’s time and money well spent.”

The key? Locally sourced data, showing what farmers are spending their income on and where.

“The analysis has implications for private or public local economic development initiatives, the more accurate the numbers, the better,” said Todd Schmit, lead author of the study, which appeared Jan. 16 in the *Journal of Agriculture, Food Systems, and Community Development*. “Collecting local data is really hard, it’s costly, it’s time consuming. The flip side is, in most cases, that’s time and money well spent.”

The model can assess the economic impact of any agricultural sector, said Schmit, associate professor in the Charles H. Dyson School of Applied Economics and Management.

In a related report, the team found every $1 of apples or apple products sold in New York state generates an additional 58 cents spent in related industries, such as support services and supplies. Every apple industry job generates an additional 0.48 jobs, and every $1 of direct apple-industry gross domestic product generates an additional $1.14 in GDP from related business activity in the state. In total, the apple industry supports more than $2 billion in industry output and nearly 12,000 jobs.

In the study, the team analyzed the economic impact of the state’s apple industry in two ways, using 2016 data, the most recent available.

The traditional method relies on national averages for the fruit farming industry as a whole, based on secondary state and federal data. That’s the technique used by IMPLAN, a provider of economic impact data and analytical software, which policymakers often turn to when making economic development decisions.
Using that method, the team found New York’s apple farming industry produced $317 million in direct sales. Factoring in farmers’ purchases such as electricity, insurance and fertilizer, that figure grew to $473 million in total economic impact, according to the study.

In contrast, the Cornell technique used not only state and federal data but also information from New York apple farmers, collected by Cornell Cooperative Extension’s Lake Ontario Fruit Team. They asked what farmers spent their income on – such as packaging, storage, labor and supplies – and whether they spent it locally, regionally or nationally.

The Cornell model found the total economic impact of the state’s apple farming industry was $574 million – 21 percent higher than the traditional methodology suggested.

“What matters is not only what you buy but whether what you’re buying is local, and how many of the transactions are contained within your economy,” Schmit said. “That’s even tougher for a group like IMPLAN to figure out from state and federal sources.”

Depending on the agricultural sector being assessed, the model may not show an increase in economic impact, as it did in the case study. But, Schmit said, it will offer a more accurate analysis. “When you’re trying to extract a particular industry from an aggregate of multiple industries,” he said, “I would expect you’re going to get bigger differences.”

Schmit’s co-authors are Roberta Severson, program leader of the Cornell Cooperative Enterprise Program at Dyson; Jesse Strzok formerly of Cornell Cooperative Extension; and former undergraduate research intern Jose Barros of the University of Sao Paulo, Brazil.

The research was supported in part by the New York Apple Association.

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**First 2019 Dairy Safety Net Payment Triggered**

**January 2019 Income Over Feed Cost Margin Was $7.99 Per Hundredweight**

USDA FSA

The Dairy Margin Coverage program offers protection to dairy producers when the difference between the all milk price and the average feed cost (the margin) falls below a certain dollar amount selected by the producer. (United States Department of Agriculture, Flickr/Creative Commons)

WASHINGTON — The U.S. Department of Agriculture’s Farm Service Agency (FSA) announced this week that the January 2019 income over feed cost margin was $7.99 per hundredweight, triggering the first payment for eligible dairy producers who purchase the appropriate level of coverage under the new but yet-to-be established Dairy Margin Coverage (DMC) program.

DMC, which replaces the Margin Protection Program for Dairy, is a voluntary risk management program for dairy producers that was authorized by the 2018 Farm Bill. DMC offers protection to dairy producers when the difference between the all milk price and the average feed cost (the margin) falls below a certain dollar amount selected by the producer.

Agriculture Secretary Sonny Perdue announced last week that sign up for DMC will open by mid-June of this year. At the time of sign up, producers who elect a DMC coverage level between $8.00 and $9.50 would be eligible for a payment for January 2019.

For example, a dairy operation with an established production history of 3 million pounds (30,000 cwt.) that elects the $9.50 coverage level for 50 percent of its production could potentially be eligible to receive $1,887.50 for January.

**Sample calculation:**

$9.50 – $7.99 margin = $1.51 difference  
$1.51 times 50 percent of production times 2,500 cwt. (30,000 cwt./12) = $1,887.50  
The calculated annual premium for coverage at
$9.50 on 50 percent of a 3-million-pound production history for this example would be $2,250.

Sample calculation:
3,000,000 times 50 percent = 1,500,000/100 = 15,000 cwt. times 0.150 premium fee = $2,250

Operations making a one-time election to participate in DMC through 2023 are eligible to receive a 25 percent discount on their premium for the existing margin coverage rates.

“Congress created the Dairy Margin Coverage program to provide an important financial safety net for dairy producers, helping them weather shifting milk and feed prices,” FSA Administrator Richard Fordyce said. “This program builds on the previous Margin Protection Program for Dairy, carrying forward many of the program upgrades made last year based on feedback from producers. We’re working diligently to implement the DMC program and other FSA programs authorized by the 2018 Farm Bill.”

Additional details about DMC and other FSA farm bill program changes can be found at farmers.gov/farmbill.

DAIRY RISK MANAGEMENT
2019 Crop Year, New York

Livestock Gross Margin Insurance Dairy Cattle (LGM-Dairy)
LGM-Dairy protects producers when the actual dairy margin (milk price - feed cost) falls below the expected margin. Futures market feed and milk prices are used to determine the expected and actual gross margin. Producers do not choose the margin that is guaranteed by the policy.

Dairy Margin Coverage Program (DMC)
DMC is the successor to the Margin Protection Program (MPP). This program makes payments when the national average dairy margin (futures market milk price - futures market feed cost) falls below the guaranteed margin. Unlike LGM-Dairy, the producer is able to decide the margin that is guaranteed ($4/cwt-$9.50/cwt). Producers opting for a 5-year commitment will receive a 25% premium discount. Producers who enrolled in LGM-dairy in 2018 may enroll in 2018 MPP retroactively.

Dairy Revenue Protection (Dairy-RP)
Dairy-RP protects producers against unexpected drops in quarterly revenue from milk sales. The producer can choose the value of the insured milk based on either a combination of Class III and IV milk prices, or a price based on their butterfat and protein test values. A “Protection Factor” can be applied to increase the value of the insured milk. Payouts are based on futures market prices and state or regional-level (state-level in NY) production, as reported by USDA-NASS.

Contact FSA to Learn More (DMC)
Find your nearest FSA office at https://www.fsa.usda.gov/

Find an Agent (LGM-Dairy and Dairy-RP)
Ask a neighbor for a recommendation or use the Agent Locator tool at http://cii.re/gzPvWy

Learn More
Find crop insurance information at https://agriskmanagement.cornell.edu
DAIRY MARKET WATCH

Cheese: Cheese production is going strong in most of the country. Some curd/barrel producers in the Midwest relay they have ebbed production recently in order to manage inventories, and they are awaiting spring/summer related demand upticks before they increase production. However, with readily available and discounted milk, most cheese plant managers report maintaining an active workweek.

Dry Products: Low/medium heat nonfat dry milk prices narrowed in the West, whereas they widened in the Central and the East. Trading is flat to lower as the wait and see approach seems best suited for many market players. Inventories are stable to increasing while production remains active. High heat nonfat dry milk prices are unchanged in the East and Central. Drying schedules are irregular. Dry buttermilk values are the same as last week in all the regions. Demand is good in the Central, while it is lighter in the West and the East. The market undertone is generally firm. Production is irregular, but it is becoming more active in the Central and the East. Dry whole milk prices are steady with domestic prices above global market values.

Fluid Milk: Bottled milk intakes are steady to declining in the East due to the closing of some schools for the spring break and the preparation of other schools to close soon. Farm milk output is stable to increasing across the nation. Weather outcomes are not great in the Northeast, but right now, they are not affecting milk production volume. In the Pacific Northwest, the dairy industry is slowly recovering from last week storms. Currently, milk volumes are adequate to meet processing needs in all the regions of the U.S. However, in the Pacific Northwest, the dairy industry is functioning of some plants. Cream is plentiful in the country, and all requests can be satisfied without any issue. Churning is ongoing.

Butter: The wintry weather has not slowed butter production across the nation, at least for this week. Print/bulk butter output remains active in all regions. Inventories are building into cold storage for later usage, especially in the summer season when butterfat is usually scarce. At this point, cream supplies remain readily available for butter churning and most Class II processing needs. Butter demands from retailers, wholesalers, and food service vary in every region from fair to good.
USDA released the December milk production. January milk production will be released on March 12th and February production on March 19th. December milk production was just 0.5% higher than a year ago from 49,000 fewer milk cows and just 1.1% more per cow. Milk production for the last quarter was just 0.5% higher than a year ago. Milk production for the year was up 0.9% from an average of 7,000 fewer milk cows and just 1.0% more milk per cow.

Milk production below 1% is bullish for milk prices.

Looking ahead milk prices are expected to slowly increase. Domestic demand has been showing modest growth. Fluid (beverage) milk sales continue the downward trend falling another 2.0% in 2018. But, higher butter and cheese sales increased total domestic demand. A similar trend is expected for 2019. November dairy exports on a volume basis fell below a year ago, the first decline since October 2017. While nonfat dry milk exports were up 13% to Mexico, the largest market, exports were down 22% to Southeast Asia, 91% in the MENA region and 64% to China. On a total solids basis November exports were equivalent to 13.9% of U.S. milk production compared to 16.1% a year ago. Unless the trade war with Mexico and China is resolved we can expect 2019 exports to be lower than 2018.

Class III futures don’t reach $15 until May and the $16’s until August and peak at just $16.35 in November. But, if the growth in milk production is no more than 1.0% the Class III price could improve quicker and higher than this. USDA is forecasting for the year that milk production could increase by 1.1% from an average of 20,000 fewer milk cows and 1.4% more milk per cow. With the financial stress on dairy producers and some forage quality issues until the new crop I could see even lower cow numbers and a lower increase in milk production. With a modest growth in cheese sales the stocks of cheese will slowly improve. While dairy exports are expected to be lower they may still be at a level to offer support to cheese and other dairy product prices. With little growth in world milk production world milk prices should increase to help U.S. dairy exports. I could see Class III prices in the mid-$15’s by second quarter, the high 15’s and even reaching the $16’s in the third quarter and the mid-$16’s in the fourth quarter and averaging around $15.70 compared to $14.61 last year. The Class IV price is expected to do better. Butter prices should stay well above $2.00 per pound and continued strong nonfat dry milk exports to keep nonfat dry milk prices near $1.00 per pound. Class IV prices could stay in the higher $15’s first half of the year and in the $16’s second half.
You’re Invited to a RESEARCH UPDATE & INFORMATION SESSION

Date: Wednesday, March 13, 2019
Time: 1:00 pm – 3:45 pm
Where: Cornell Cooperative Extension
Ag Development Center Conference Room
(next to the Taste of NY Store)
840 Upper Front Street, Binghamton, NY 13905

Speakers:

Cornell Research Projects Status & Update
-Dr. Larry Smart, Professor, Horticulture Section, School
of Integrative Plant Science, Cornell AgriTech

Industrial Hemp Research Permit Program Update
-Mr. Chris Logue, Director, Plant Industry,
NYS Department of Agriculture and Markets

Farmer & Processor Panel Presentation & Questions

This meeting offers the opportunity to learn about findings from 2 years of Cornell research projects, farmer’s perspectives, and how to navigate the process of permit application.

There is No Cost to attend but Pre-registration is Requested:
To register contact Shannon at 607.391.2662 or go online to https://scnydfs.cce.cornell.edu/event.php?id=856. Questions: Janice DeGni 607.391.2662 or jgd3@cornell.edu.

Cornell Cooperative Extension
South Central NY Dairy and Field Crops Program
Building Strong and Vibrant New York Communities
“Cornell Cooperative Extension is an employer and educator recognized for valuing AA/EEO, Protected Veterans, and Individuals with Disabilities and provides equal program and employment opportunities”
FARM FOOD SAFETY TRAINING WITH GAPS

April 10-11, 2019

Where:
STEUBEN COUNTY CIVIL DEFENSE CENTER
7220 NY-54
BATH, NY 14810

Wednesday, April 10th
- 8:30 AM Registration
- 9:00 AM - 4:30 PM Training
  - Understanding GAPs
  - How GAPs impact produce safety?
  - Why become GAP certified?
  - Learn about Harmonized & Basic GAPs
- How does this apply to my farm operation?

Thursday, April 11th
- 9:00 AM - 3:00 PM
  - Begin writing a food safety plan that compiles with a USDA GAP Audit for your farm with help from New York State Agriculture & Markets
  (BRING A LAPTOP COMPUTER)

For more information & to RSVP:
- Contact Ainsley Robbins ar935@cornell.edu or (607) 664-2574
- Cornell Cooperative Extension Steuben County

Open to all fresh produce farms!

$25/ Farm
$10/ Per Additional Person
*Lunch Provided*

Cornell Cooperative Extension
Steuben County

Cornell Cooperative Extension
Cornell Vegetable Program

This course is intended to improve your understanding of GAPs to guide assessment of risks and implementation of practices to reduce risks on fresh produce farms.

Taking this course will not result in your farm being "GAPs Certified". GAPs certification is done by a third party (e.g. USDA, Primus, Global GAP) and involves the successful completion of an on-farm audit.
COMING EVENTS

PLEASE REFER TO ARTICLES IN THIS ISSUE FOR MORE INFORMATION ON THE FOLLOWING PROGRAMS

March 13-Research Update & Information Session-1pm-3:45pm-CCE, Ag Development Center Conference Room, 840 Upper Front Street, Binghamton, NY

March 17-Deadline for Adding Land to a NYS Certified Ag District-Steuben County Planning Dept, Bath, NY

March 30-Maple Syrup & Forest Management Workshop-9:30am-Noon-Arnot Forest, 611 County Road 13, Van Etten, NY

April 1-Deadline to order trees and shrubs from Steuben County Soil & Water (Order form enclosed)

April 10 & 11-Farm Food Safety Training With GAPS-10th-8:30am-4:30pm, 11th-9am-3pm-Steuben County Civil Defense Center, Bath, NY (registration form enclosed)

April 24-Cornell Organic Symposium-1pm-5pm-G10 Biotech, Cornell University, Ithaca, NY

FOR LEASE/RENT

Available For Rent: Steuben County SWCD has an Esch 10’ No-Till Drill for rent. Rates are $12-$25/acre based on number of acres planted. Delivery/pickup available. Please call (607)776-7398 ext.3 for more information.

Seeking conservation minded individual with interests in permaculture to rent 3-4 acre, gentle grade, southern exposure field for agricultural production in Steuben County, NY. Acceptable practices include organic vegetable production, small scale poultry, and organic greenhouse or high tunnel production. Other considerations will be determined by owner. Improved, uncultivated ground will require proper preparation for success. Currently no housing available on the property, but can be discussed with owner in the future. Contact CCE Steuben at 607-664-2574 for further information.

Attention Cattle Farmers: I have pasture/farmland for rent, 40-50 acres, reasonable rate. Located in Steuben County on State Rt. 63. Contact Marian Crawford at 585-728-5303.